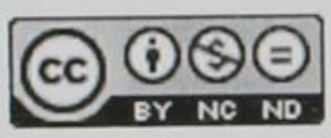
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LIVERPOOL OF TO-DAY



THE MARITIME METROPOLIS OF THE WORLD

AN EPITOME OF RESULTS

BUSINESS MEN AND COMMERCIAL INTERESTS

WEALTH AND GROWTH

Historical, Statistical, Biographical

PRICE TWO SHILLINGS AND SIXPENCE

THIS BOOK COMPLETE IN ITSELF

[1888?]

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PREFACE.

In presenting Liverpool of To-Day to the notice of the reader, the publishers feel that they have no apology to offer for its appearance in the field of literature to which it more particularly appertains. The scope of such a work is, obviously, of an extended character, its fulfilment representing a lengthened period of faithful labour, and involving the outlay of considerable capital; and, in view of the object with which the following pages have been prepared—that of portraying with all possible clearness the prominent phases of Liverpool's maritime and commercial greatness—it is confidently believed that any discrepancy of data which may exist will be overlooked after proper consideration has been given to the nature and requirements of the undertaking. Both the historical and editorial portions of the work will be found authentic and interesting, and though of necessity brief, present, as they are designed to do, a review of the salient features of the great maritime metropolis itself, and of the growth and development of leading Liverpool industries, in a manner and form that, it is believed, cannot fail to meet with the approval of all. The sketches of mercantile houses firms, and companies, are submitted to the attention of the reader, each depicting facts connected therewith calculated to better acquaint the business man with his fellows in commerce, and more fully familiarise the buyer with the seller. The facts embodied in these articles have been secured after no inconsiderable labour on the part of the publishers, editors, and reporters; and, while justly laudatory, have been compiled with due regard to accuracy, and the correct interpretation of the information received. As a carefully prepared review of the wealth and status of notable business men, and of the growth of a wide variety of commercial interests —an historical, statistical, and biographical epitome of mercantile and municipal results achieved in the world's metropolis—Liverpool of To-Day is, therefore, issued in the confident expectation that it may worthily accomplish the object of its designation, and, at the same time, through the medium of its extensive circulation, prove a source of permanent profit to those represented in its pages.

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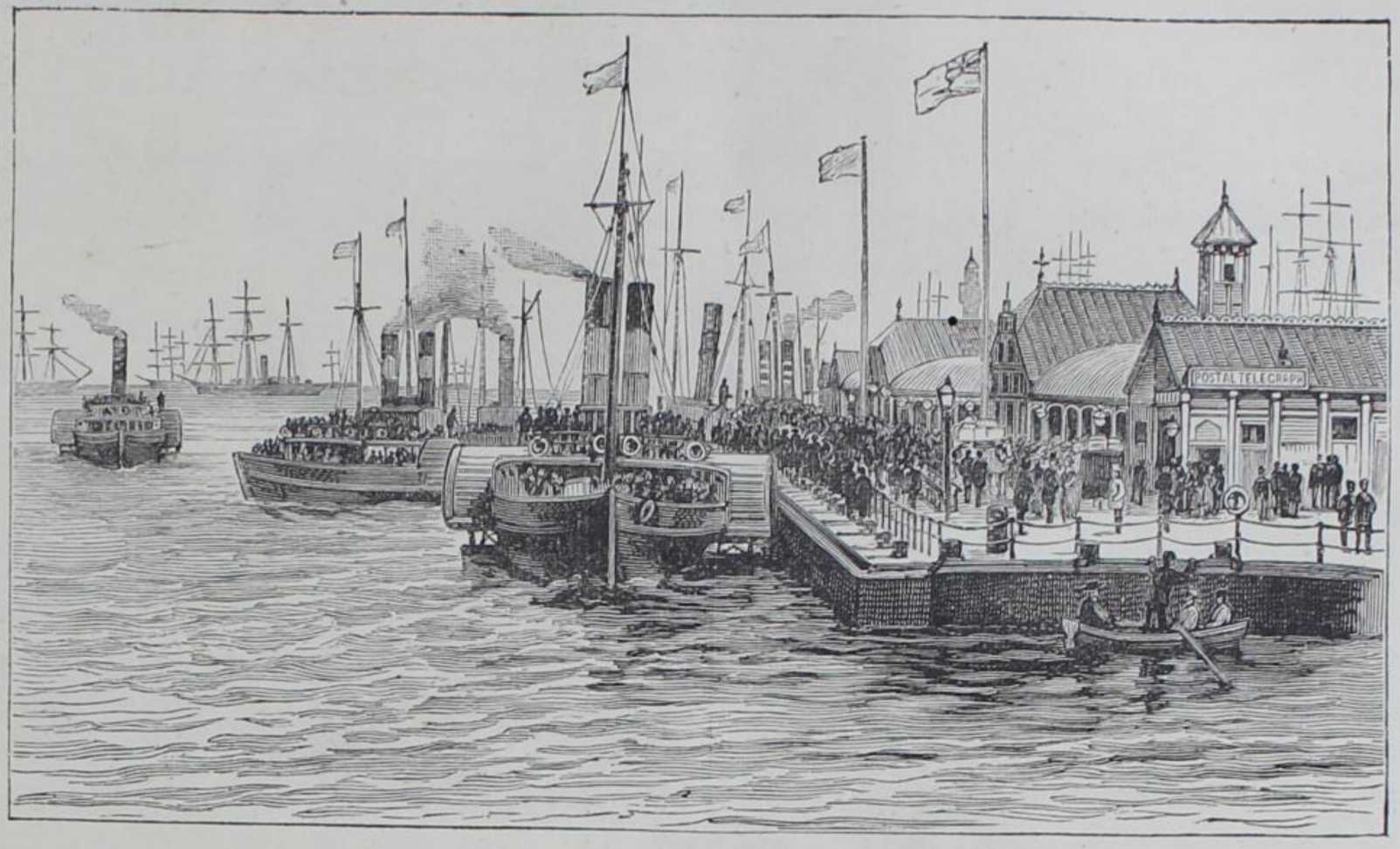
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HISTORICAL
PUBLISHING
COMPANY

LIVERPOOL OF TO-DAY.



THE WORLD'S MARITIME METROPOLIS—ITS HISTORY, GROWTH, AND IMPORTANCE.

INDUSTRIES, FACTS, FIGURES, AND ILLUSTRATIONS.

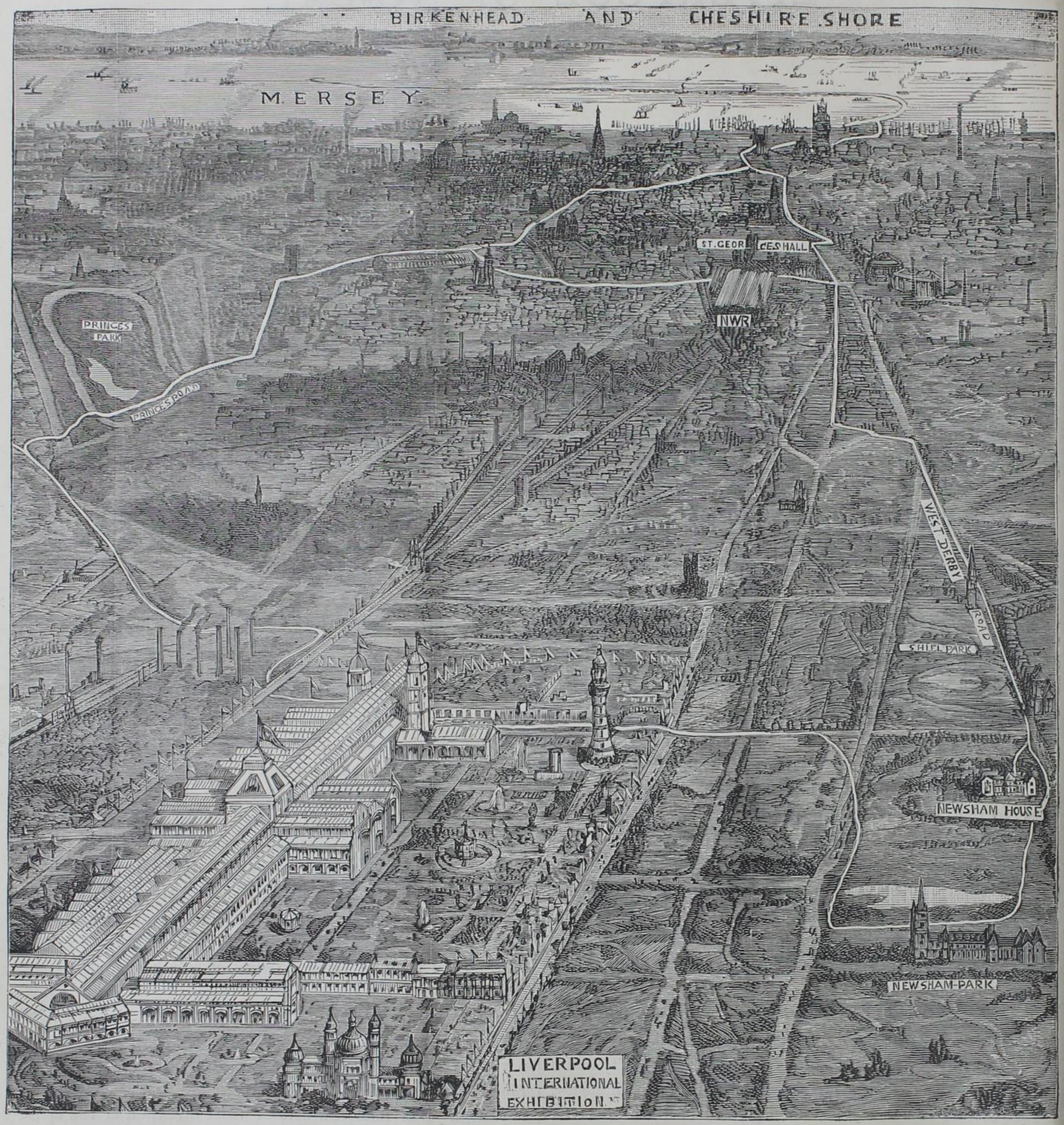
LIVERPOOL, the queen of British ports, was once an insignificant fishing hamlet, on a small creek frequented by a species of birds called livers, and boasting only of a few huts inhabited by herdsmen and fishermen, who plied their calling on the river bank. Its history is closely allied with the growth and development of English commercial interests, and to-day it stands pre-eminently the greatest shipping centre in the world. Thanks to modern science and commercial enterprise, to the spirit and intelligence of the citizens, and to the judicious and unerring administration of the Mersey Dock and Harbour Board, Liverpool has become a subject of comment in the mercantile councils of the world. Its maritime traffic makes a far greater display than that of the port of London; its harbour, its docks, its warehouses and counting-houses, present a scene of the greatest activity, arising from the enormity of its shipping operations.

It has been said of Liverpool that it is a city "where there are riches overflowing, and everything that can delight a man who wishes to see the prosperity of a great community and a great empire." All this has been created by the industry, integrity, and well-disciplined management of its commercial men.

In 1207, municipal charter was granted to Liverpool by King John; but it was a small and obscure town until the seventeenth century. Its possession was, however, disputed between the Royalist and Parliamentary forces in the Civil War; it was occupied by Prince Rupert not long before the battle of Marston Moor. After the Restoration, the Plague, and the Great Fire, many London merchants removed to Liverpool, and almost simultaneously trade began to flourish. Immediately after, William III. gave a new charter to the Corporation; land was purchased from the lord of the manor; the river channel was cleared and deepened up to Runcorn and Warrington, and in 1740 the first dock in England was constructed on the banks of the Mersey. In the reign of George I. the population was ten thousand; two members were sent to Parliament; Chester was superseded in the trade of the Irish Sea, and Bristol, for the first time, found a formidable rival in the traffic of the West Indies, Virginia, France, Spain, and the West Coast of Africa. In the latter part of the eighteenth century the manufacturing districts of South Lancashire became connected with the port of the Mersey by the construction of that famous canal by the Duke of Bridgewater, known now as the Bridgewater Navigation Company. By this means navigable communication was instituted between Liverpool and Manchester, and the traffic was then more in the conveyance of foreign yarns than raw cotton. The invention of the spinning-jenny, the mule, and the power-loom, with the extensive development of the coal trade of Lancashire, setting steam engines to work, a revolution in the cotton trade was created, and Liverpool shipowners soon found valuable employment in the importation of raw cotton.

No community has earned more direct and signal benefits from the progress of scientific inventions. Before the introduction of steam navigation — and it was in 1815 that the first steamboat was seen on the Mersey — vessels might be detained there in harbour for many weeks by a contrary north-west wind.

As an instance of this, it may be mentioned that a lucky ship, one of a fleet all ready to sail under convoy, unfolded her wings, slipped out of her berth an hour before the wind changed, traversed the seas to Barbadoes, and came back to enrich her owners before her consorts could get out of the river! The Liverpool Steam Packet Company was established about sixty



BIRD'S-EYE VIEW OF LIVERPOOL, SHOWING THE ROUTE OF THE ROYAL PROCESSION THROUGH THE CITY, AND BUILDINGS OF THE INTERNATIONAL EXHIBITION OF NAVIGATION AND MANUFACTURES.

years ago, and commenced trading at once with Dublin, Belfast, and Glasgow, proving itself of national interest to the commerce of the United Kingdom.



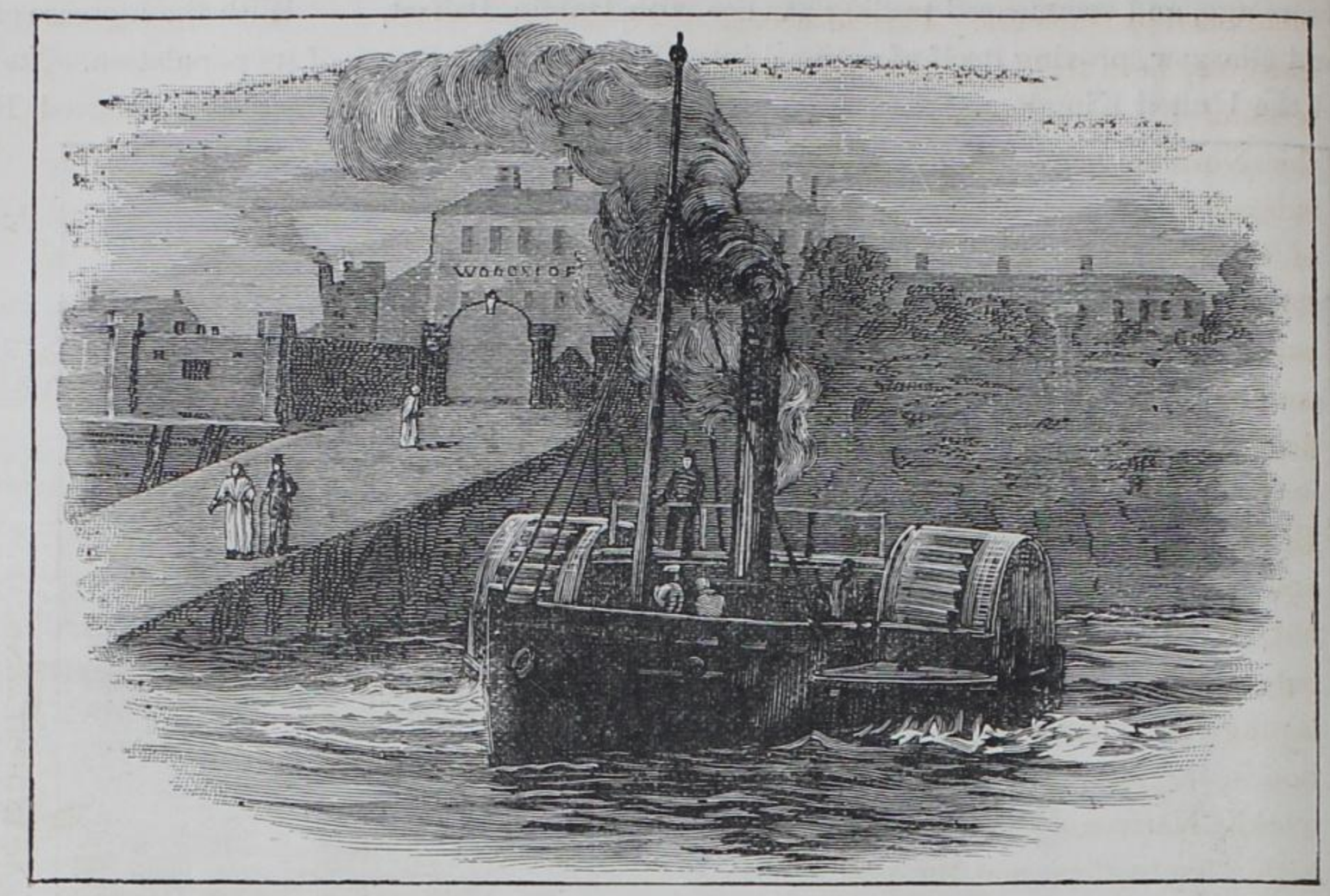
SECTIONAL VIEW OF THE GREAT MERSEY TUNNEL BETWEEN LIVERPOOL AND BIRKENHEAD.

In 1824 Liverpool could boast of no less than ten thousand vessels carrying merchandise to and from all parts of the globe; its population was 130,000; to-day it is 600,000, and the number of its vessels can scarcely be enumerated.

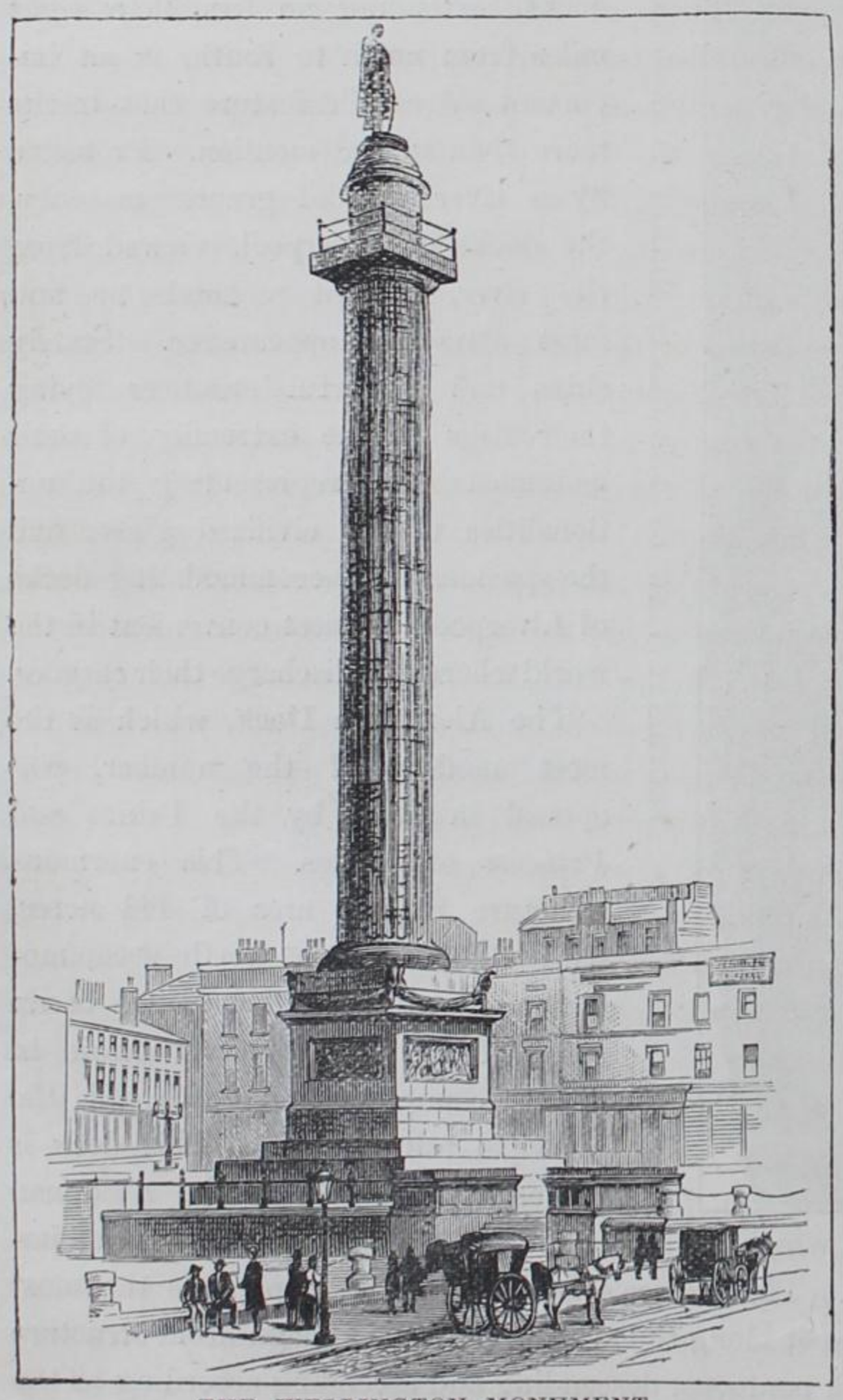
With the increase of its commercial activity came the increase of its population. Its streets are full of life and bustle. It has practically annexed Birkenhead, a town on the Cheshire side of the river, by the opening of the Mersey Tunnel, one of the most worthy and enterprising undertakings of the present century. It has long been in navigable communication with this rising Cheshire seaport by means of the "Woodside Ferry Boats," a magnificent fleet of ferry paddle steamers, plying between the Prince's Landing Stage and Woodside, a name popularly associated with this part of Birkenhead. New Brighton—a fashionable watering and recreation resort at the mouth of the river,—Seacombe, Rockferry, New Ferry, and several other towns on the Cheshire coast, have become its maritime suburbs. No town in England shows greater activity in the distribution of wealth, and its manufacturing industries may also claim some distinction. Its line of docks, extending no less than eight miles from north to south, is an important mercantile feature that merits more than special mention. Protected by a river wall of granite masonry, the docks of Liverpool, viewed from the river, present a handsome and most attractive appearance. Stately ships and powerful steamers flying their flags at the extremity of their mainmasts, and representing the nationalities of the civilized globe, find the spacious and accommodating docks of Liverpool the most convenient in the world wherein to discharge their cargoes.

The Alexandra Dock, which is the most modern of the number, was opened in 1881 by the Prince and Princess of Wales. This enormous structure has an area of 44½ acres, with 12,000 feet of berth accommodation; it can hold twenty-two ocean ships of the largest size, and is in direct communication with all the principal railway lines. This dock is exclusively confined to the American trade, to which Liverpool owes so much of its commercial importance. The Prince's Landing Stage is perhaps the most popular spot along the docks. This is a magnificent structure resting on pontoons, descending and ascending according as the

tide comes and goes. Here many a noble warrior and eminent personage have often trod to step aboard a man-o'-war or ascend the ladder of a merchant ship bound for some foreign port. A singular feature in the management of these docks is that each has its own particular line of trade. The South American trade is confined to the Bramley-Moore and Prince's Dock; China is also represented here. Antwerp, Hamburg, and the Mediterranean discharge their merchandise in the Nelson, and the products of the West Indies may also be seen: the Victoria, Clarence, Trafalgar, and Collingwood Docks are frequented by Irish and Scotch steamers. The Birkenhead Docks, on the opposite side of the Mersey, are no less remarkable: they are under the same management, and display a comparative share of activity. Altogether these docks in their construction cost no less than the enormous sum of twenty millions sterling, and are long since admitted to be the largest concern in the world. Of statistics of shipping, tonnage, imports and exports, customs' dues and dock revenues, it is almost impossible to give an exact idea. Suffice it to say, that any person curious to know may place them as high as he likes.



FIRST FERRY BOAT BETWEEN LIVERPOOL AND BIRKENHEAD.



THE WELLINGTON MONUMENT.

Many quaint and interesting traditions are held about the origin of the name of the city. It is claimed by some writers that it has been derived from a species of wort found on the shore, and called "Liverwort." Other equally authentic sources of information hold that it has taken its name from a water-fowl, said to have been called in ancient times the "Liver." This species, which is now extinct, is supposed to have frequented the pool which originally occupied part of the vicinity and site of the old town. As a proof of the existence of such a bird, the borough arms are brought forward, the crest of which is a bird supposed to bear that name. Like other symbols of heraldry and ornament, it may have been a creature of imagination. In the Corporation Seal, as given in Gregson's "Fragments of the History of Lancashire," the rather crude representation of the bird bears no resemblance to any of the aquatic species. Around the device is the motto, "Sigillum Commune Burgensium Lever," occupying the whole circumference, with the word "Jovis" at the foot of the crest. Hence it has been very naturally conceived that the bird represents the eagle, an emblem of Jupiter, but the classical interpretation may be said to be upset by the following suggestion, viz., that the seal was executed by an artist ignorant of the Latin language, who inserted the word "Jovis" instead of the supplementary syllable "polis," in which case the motto would read, "The Common Seal of the Burgesses of Liverpool." According to Dr. Enfield, the proper name is Liverpool, and in the original charter granted by King John it is so written. The pool, on the borders of which the original town or village was built, occupied the site of the present Custom House, the General Post Office, and the Revenue Buildings, and the tide flowed in the direction of Paradise Street. Baxter supposes this to have been the ancient port of Setantii,



LIVERPOOL IN 1830.

mentioned by Ptolemy. This idea has, however, been rejected, and the existence of Liverpool as a town even at the Norman accession has been considered doubtful. Whatever the origin of the name may be, or however interesting an historical research might prove to the curious, the enormous activity of the city to-day supplies sufficient food for reflection to those who may be interested in the history of British commerce. Stately buildings and eminent men may come and go; but the commerce of Liverpool has only come to develop itself into an everlasting institution—to create a revolution in the mercantile operations of the world. Natives of every clime are found within its borders, and the productions of every country find in it a valuable and highly convenient market wherein to obtain adequate representation. How favorably it contrasts now with 1571, when it was mentioned in a petition to Queen Elizabeth as "Her Majesty's poore decayed towne of Liverpool." From the latter part of the eighteenth century to the present time the city has been increasing in magnitude, richness, and population. Its Corporation now ranks as one of the richest in the kingdom, and, as at present constituted, consists of forty-eight Councillors, elected by the burgesses in sixteen wards, with a Mayor and sixteen Aldermen elected by the Council. The Mayoralty of Liverpool is a most important office, which is generally imposed on some prominent citizen.

In this connection favorable mention must be made of Alderman Sir David Radcliffe, who held the office in 1886, when he was presented with the honor of knighthood by the Queen on the opening of the International Exhibition, in recognition of his zeal and energy in promoting the interests of that useful institution. No man has ever held the office—and some eminent gentlemen have been entrusted with it since the creation of the borough—who has commanded such extensive popularity or has earned for himself the respect and gratitude of the citizens of Liverpool. There are also a Recorder, Stipendiary Magistrate—an office filled for many years by Mr. Raffles, one of the most popular gentlemen entrusted with the impartial administration of law in the North of England—an Assessor of the Court of Passage, a Town Clerk, and other offices. The lighting and improving of the city are under the management of the Corporation, who are also empowered to make bye-laws for the regulation of the police, hackney coachmen, porters, &c. The police force, comprising borough, dock, and fire police, is under the control of a Watch Committee, who instruct a head constable in the discharge of his duties. Political life in Liverpool has assumed enormous activity when compared with 1824; but even at that date it claimed some remarkable distinction, sending as its representatives such men as Canning, Huskisson, and Brougham; to-day it boasts of nine, one for each division. Perhaps it may be interesting to know that in this representation it claims the distinction of being the first city in Great Britain to return a Nationalist Irish member. A connecting link with the days of Canning, Huskisson, and Brougham still remains. William Ewart Gladstone was then a Liverpool boy, imbibing the rudimentary lessons of English political life, and he lives to-day an eminent statesman, one of the greatest of the present century. Formerly the Parliamentary and Municipal borough of Liverpool was co-extensive with the parish; but the boundaries now include the townships of Kirkdale and Everton, and part of the township of West Derby, and of the extra-parochial place of Toxteth Park. The streets of Liverpool present a scene of lively activity, and are a vast improvement on what they appeared a century ago. Sedan chairs were generally carried; hackney coaches were unknown, and the



THE LIVERPOOL DOCKS: WAPPING DOCK.

introduction of umbrellas was not anticipated; gentlemen figured in cocked hats, suits of one colour, wigs were in general use, and buckled shoes were an almost indispensable article of dress. High-heeled boots were worn by ladies, hoops of interminable circumference, and towering head-dresses surmounted by showy ornaments, were the general fashions of those days. Travelling conveyance was of a most inconvenient character. Two stage coaches performed the journey to London in two days and nights in summer and three in winter. A coach was despatched once a week to Lancaster and Kendal. Those whose means did not allow them to travel "first-class" were obliged to have recourse to a waggon, which was also used for the conveyance of merchandise, and by this means the journey to London was performed in a week. Contrast those days with the present, when the journey is done in four hours, and it will be at once seen how much we are indebted to the advancement of modern science and the progressive character of civilization.

A square mile, ascending from the level of the Prince's Landing Stage and the Prince's Dock, will include the principal business thoroughfares of the city and the most conspicuous public buildings. The leading streets in this collection are Tithebarn Street, Water Street, and Chapel Street, noted for their shipping, insurance, and cotton houses; Dale Street for general trade, insurance, and public offices; Victoria Street, Lord Street, and Church Street, diverging in Ranelagh Street, Bold Street, Hanover Street, and Duke Street, are remarkable for the magnificence of their commercial houses. In the latter street may be noticed the gas offices, one of the finest specimens of architecture in the city, whose neatness and compactness have long since attracted the attention of the commercial men of the city. These streets are crossed at various angles by Castle Street and South Castle Street, North and South John Street, Lime Street opening in a wide space around St. George's Hall, in front of the London and North Western Railway Terminus, and Bold Street, which meets Church Street and Ranelagh Street at the Central Station. Here the popular house of Lewis & Co. stood, with its lofty tower denoting time on the modern "24 o'clock" system, and soaring above the adjoining buildings. This magnificent structure was demolished by fire in the latter end of 1886, and, as an instance of the soundness of its construction, it may be mentioned that the destructive weapon of dynamite had to be applied before its lofty tower could be undermined to complete the perfection of the ruins.

The public buildings of the city, some of which are fine specimens of Corinthian and others of Renaissance architecture, may be seen in conspicuous groups throughout the city. The finest in this architectural collection is the St. George's Hall in Lime Street, the noblest edifice of Corinthian style in Great Britain. It was designed by Mr. H. H. Elmes in 1838, and cost the enormous sum of £330,000 in its construction. It is 500 feet long, with a stately colonnade, and the portico in the south end, surmounted by a pediment with massive sculptured figures of Britannia, Mercury, Europe, Asia, Africa, and America, and the English Arts and Sciences rises above a flight of steps 150 feet wide. It consists of a central and two outlying blocks, containing respectively a Concert Room and the Assize Courts. In the central block is the Great Hall—a magnificent room 75 ft. wide and 169 ft. long, supported on porphyry columns rising from a handsomely-tiled floor. On the north side, in William Brown Street, are the Free Library and Museum—founded by the late Sir Wm. Brown, M.P. The former is popularly known as the Picton Reading Room, named after Sir James A. Picton, a most worthy citizen. The Museum contains a valuable collection of artistic antiquities presented to the city by the late Mr. Joseph Mayer. This is an educational institution of which the people of Liverpool may well feel proud, and the princely gift of a popular citizen—passed over to the majority—can never be forgotten. Here also is the Walker Art Gallery, a superb Corinthian edifice, which cost £35,000, the gift of Sir Andrew Barclay Walker, who was Mayor of Liverpool in 1873. This generous gift, with its supplementary donations for the keeping in repair of this valuable building, besides other charitable advances made by this gentleman,



ENTRANCE TO SEFTON PARK.

renders him a universal favorite with rich and poor throughout Lancashire. Close to these buildings stands the Wellington Monument, a column 81 feet high, with a statue of that gallant hero and eminent statesman on top, erected in 1863. The Town Hall, in Dale Street, fronting Castle Street, may be reckoned one of the most interesting buildings of the city. It is of the Roman Renaissance style, with a lofty dome, and contains stately and elegant rooms for civic entertainments. It was planned by John Wood, the architect of the squares and crescents of Bath, was opened in 1754, and is used as the official residence of the Mayor. Behind it is the Exchange, with an intervening paved area—the "Exchange Flags"—the resort for the congregation of city merchants and general commercial men. On these Flags is the Nelson monument, a colossal bronze statue of this noble hero, quite nude, receiving a crown from Victory and a fatal stroke from Death. Around the statue are inscribed the burning words so dear to the heart of every true-born Briton—"England expects this day that every man will do his duty."

The Exchange Buildings, which harmonize with the architecture of the Town Hall, form arcades on the three sides of the square. Within the precincts of those noble buildings, as well as on the "Flags" already mentioned, the commercial interests of Liverpool are widely discussed and actively pursued. Higher up Dale Street, on the other side, are the handsome Municipal Offices. This stately building is of the Roman-Corinthian style, was completed in 1868, costing over £100,000, and has an interior consisting of about 100 rooms, all devoted to the public business of the city. On the opposite side of the street may be seen the Police Office, Petty Session and Coroner's Court. In Hatton Garden the head quarters of the Liverpool Fire Brigade may be seen; an extensive building of modern construction, displaying the various appliances used in the extinguishing of fires, &c.

The Custom House, occupying the site of the old dock, was erected by the Corporation, assisted by a subsidy given by the Government, subject to the condition that after twenty years the building should be transferred to the State. It is of Ionic order, and is of a very pleasing and effective design. The interior is elaborately decorated, and it is only necessary to say that it embodies the General Post Office, the Inland Revenue Offices, and the Dock Office, when its enormous dimensions may be easily conjectured. Contiguous to the Custom House is the Sailor's Home, one of the most imposing buildings of the city. This useful institution, affording shelter to many a weary seafarer, whose services contribute so largely to the maritime operations of Liverpool, had its foundation stone laid by the Prince Consort in 1846. With this, a review of the principal public buildings of the city may conclude; though recent events have brought another building into historic notoriety. Newsham House, a noble mansion situated in Newsham Park, about two miles distant from the Town Hall, and surrounded by artificial lakes and fir trees, is ordinarily during the Assizes occupied by the judges, but during the opening of the International Exhibition in 1886, Her Majesty Queen Victoria was entertained there by the Corporation. At that time telephonic communication was instituted between Newsham House and the city; in fact, Her Majesty was enabled to be an *ear witness* of a performance given at one of the theatres in the city. This estate was purchased by the Corporation in 1850; it comprises one hundred acres, and is one of the most popular places of resort in the city. It originally belonged to the late Alderman R. C. Gardner, who was Mayor of Liverpool in 1863. The people of Liverpool have always exhibited the greatest marks of loyalty to the Throne, and in evidence of this they bring forth two equestrian bronze statues of the Prince Consort and Her Majesty, which stand on granite pedestals in front of the George's Hall. The former was erected in 1866, and the latter was unveiled in November 1870. To uphold the dignity of the political feeling that is so conspicuous in the parliamentary representation of the city, a statue of the late Lord Beaconsfield was erected in 1881, guarded on each side by the statues of Her Majesty and the Prince Consort.

With this, public monuments of any notoriety conclude, and nothing is left but ecclesiastical edifices, for which Liverpool is



NEWSHAM HOUSE, WHERE THE QUEEN STAYED DURING HER VISIT TO LIVERPOOL.

so remarkable. Altogether there are no less than 180 places of worship in the city—Church of England, Roman Catholic, Wesleyans, Baptists, Methodists, Unitarians, and Jews, besides several other bodies holding independent views on religious matters.



SIR DAVID RADCLIFFE,
Ex-Mayor of Liverpool.

Among the many places of worship in the city, perhaps there is no more attractive edifice than the Jewish Synagogue, which is situated at Prince's Road. The Roman Catholic Churches are also conspicuous for their enormous dimensions and internal beauty in architectural design. The Jesuit Church in Salisbury Street, adjoining the Roman Catholic College, is a prominent illustration of the energy exhibited by this particular community. The Pro-Cathedral, in Copperas Hill, is also a noble specimen of ancient architecture. St. Nicholas' and St. Peter's are the two parish churches of the city; they are of old foundation, but the buildings are not earlier than the beginning of the last century. The Independent Chapel of the late Dr. Raffles—the father of the present Stipendiary Magistrate—is a popular resort for religious enthusiasts. Liverpool is also the see of two bishops; one the governing prelate of the Established Church, the other the Most Revd. Dr. O'Rielly, the Roman Catholic bishop of the diocese. Liverpool is also remarkable for the vast number of its charitable institutions. Educational seminaries are also making rapid strides in the city, and Liverpool is doing justice to its traditions in maintaining a prominent feature of social distinction, which it ventured to boast of so far back as 1824. It has now its University under distinguished patronage, and destined to produce some of the cleverest men of our time. It has its museums, its art galleries, its reading rooms, and an unlimited number of other educational resources; it has everything that can conduce to its social and mercantile interests, and it stands pre-eminently a model city, and a noble acquisition to the commercial pursuits of the United Kingdom.

PUBLIC PARKS.

The numerous parks and other places of public recreation in Liverpool, which are provided solely by the municipal government of the city, are allowed on all hands to be some of the finest in Great Britain. They may well be said to be important agents of civilization. The parks are six in number, viz., Prince's, Sefton, Newsham, Shirl, Stanley, and Wavertree Park, with which is associated that popular resort the Botanic Gardens, adjacent to Edge Hill Station on the London and North-Western line. Each is a remarkable specimen of the art of gardening. Prince's Park may take the lead among the number. For size, taste, and decoration, it may be placed in the front rank of the public parks of the kingdom. Admirably laid-out flower beds, pretty artificial lakes and waterfalls, interspersed with an abundant supply of fine trees, all combine to render Prince's Park one of the most popular promenades in Liverpool. Next to this comes Sefton Park, and then the Botanic Gardens, a magnificent structure, where taste, art, and human ingenuity are displayed in their most exquisite form. The magnificent conservatories and extensive hothouses, surrounded by beautiful flower-beds, where the art of the gardener and the taste of the florist are so ably illustrated, lend an enchantment to Wavertree Park which cannot be surpassed by any public recreation ground in Great Britain. Newsham Park has become famous in modern history for supplying Newsham House as a residence for Her Majesty Queen Victoria, while on a visit to the city in 1886 to open the International Exhibition. Independent of this, it is a most picturesque and neatly laid-out ground, and is a most popular resort for the inhabitants of Kensington, Tuebrook, and West Derby. Stanley Park, situated in the neighbourhoods of Everton and Anfield, is the only place of recreation for the natives of the North End. It calls for no special significance, and many improvements might well be made to render it anything like a pleasant resort for the industrious classes, who generally frequent it.

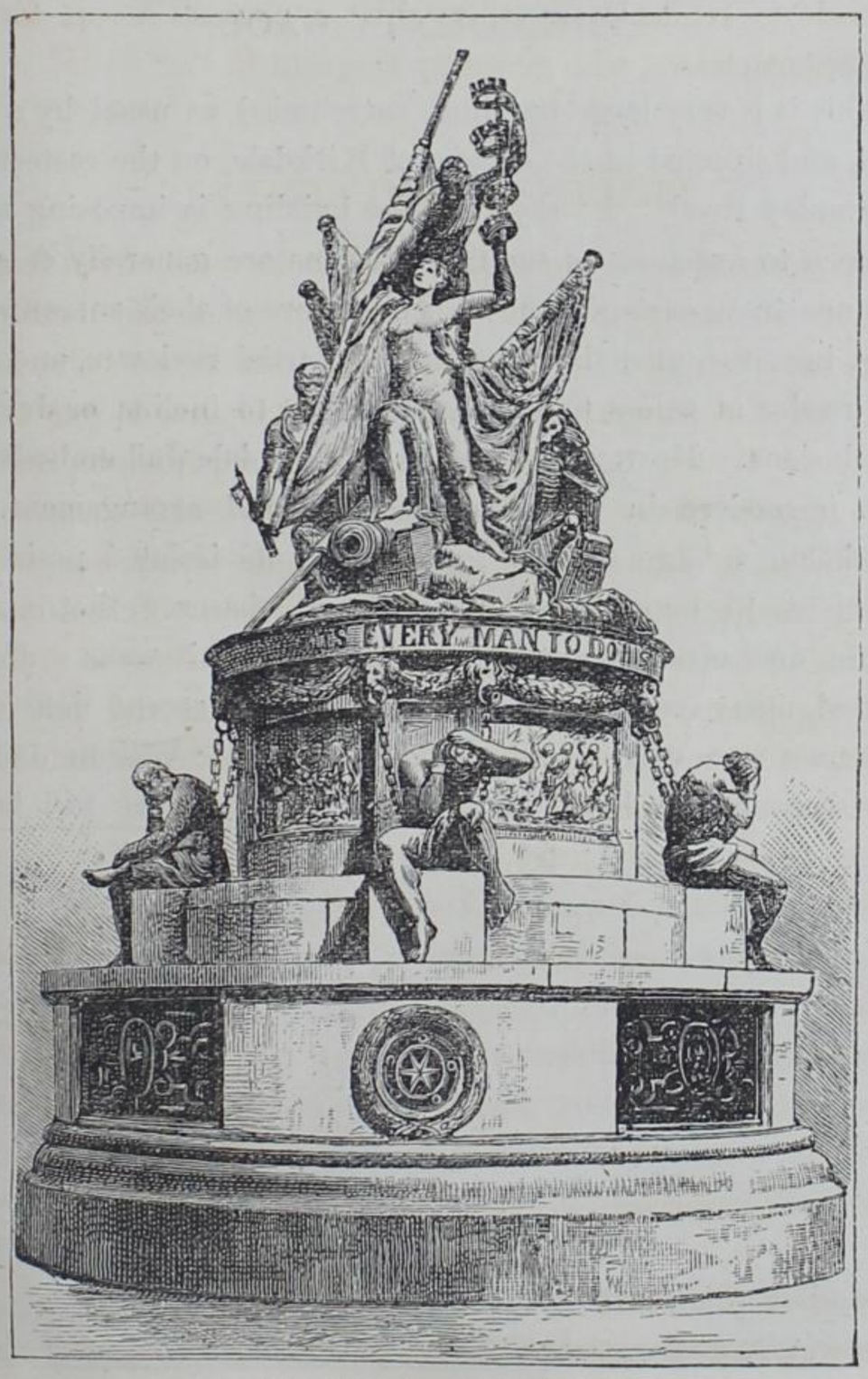
PLACES OF AMUSEMENT.

For places of amusement Liverpool lacks none of the features that are so conspicuous in this connection in the metropolis. There are altogether seven theatres and six music halls in the city. Of the former, there are the Alexandra, Royal Court, Prince of Wales, Rotunda, St. James's Hall, Adelphi, and the Bijou Opera House. In the ranks of provincial theatres the Alexandra, in Lime Street, stands pre-eminently one of the leading institutions of its kind in Great Britain. It is a modern building of considerable size, with some pretensions to architectural significance. For a time its operations did not seem bright, either to the shareholders or to the particular individuals who were "running" it, but having subsequently passed into the hands of Mr. Edward Saker, its capabilities were soon developed, and almost simultaneously its surroundings exhibited an aspect of prosperity. That popular gentleman continued the management until his decease brought it to a sudden termination. The house is at present in the hands of his widow, and whatever popularity she had secured during her direct association with the stage, she has added considerably to it in the role of manageress of the Alexandra Theatre. To those who are musically inclined, and who are enthusiastic lovers of opera, the "Royal Court," which was, until lately, the sole



MR. JAMES BRUNLEES,
Engineer to the Mersey Tunnel.

property of Mr. Carl Rosa, is a popular resort. The Prince of Wales, in Clayton Square, is one of the most compact and comfortable theatres in Liverpool; and the theatrical frequenters of the North End find a home at the Rotunda, situated at Stanley Road. The music-hall element is well provided for. The "Star," in Williamson Square, is one of the best houses of its kind out of London. Then comes the "Grand," in Paradise Street, which will be best remembered as the old Colosseum. Several minor and inferior places are scattered here and there throughout the city, and to provide for the music-hall tastes of the inhabitants of Walton and Kirkdale, Mr. James Kiernan, who was many years honourably associated with the Rotunda Theatre, opened a new hall, called the Westminster, a few months ago. Before closing this brief review, it is but fair to make favorable mention of Mr. Sam Hague, who associates himself with the St. James's Hall, in Lime Street, and caters for a sympathetic public with his band of mirth-provoking artificial niggers. In every sense music and the drama are well represented in Liverpool, and they show no symptoms of diminution or decay.



THE NELSON MONUMENT.

THE PRESS.

The Newspaper Press of Liverpool, like all other important mercantile centres, exercises a most powerful influence over the life of the people. It is therefore necessary to make a brief reference to it here. Party spirit naturally runs high from time to time, both on political and religious grounds. Both subjects are treated by their respective advocates with the deepest and most serious interest, though, in justice be it stated, with a commendable avoidance of personality on both sides. Local interest in political affairs may be easily understood when it is made known that five papers are published daily in the city, not to speak of several organs having their existence in the suburban districts. The "Post," "Mercury," and "Courier" may be placed at the head of provincial journals. It is only fair to say that of the trio the "Liverpool Daily Post" is one of the popular Liberal organs published in the North of England. The tone is thoroughly Liberal—or, to use the latest departure in political designation—Gladstonian. No newspaper in Great Britain is better conducted, nor one whose opinions are more generally received with respect and confidence. This paper has been for many years conducted by Mr. Edward Russell, who until recently was a parliamentary representative for one of the constituencies of Glasgow. The "Courier," the organ of the Conservatives, is no less remarkable in its own particular capacity, leading the Tory opinion of the city. The general tone and character of this paper reflect the greatest credit on the management, and the commendable absence of political and religious intolerance is a feature that merits more than ordinary mention. The "Liverpool Mercury" has long been established, and is a commercial and political organ of no mean pretensions. Independent in tone, it is one of the most popular newspapers in Liverpool. As a commercial journal it has no rival in the North, and may be allowed to run the London "Telegraph" very closely in mercantile significance. The evening papers are no less interesting. The "Liverpool Echo" is an off-shoot of the "Daily Post," and is most influential in the city. The "Courier" sends forth the "Evening Express" to do duty in its particular sphere in the political arena. It is almost impossible to enumerate the many weeklies that are issued. Suffice it to say that the "Weekly Post," "Weekly Courier," and the "Weekly Mercury" take the lead. For general news these prints have commanded a considerable degree of popularity, and, indeed, their circulation is not influenced by any party complexion. Several trade journals have also their existence in the city. The Liverpool "Journal of Commerce" is an exclusively commercial organ, and one of the finest productions of its kind in the world. The "Shipping Telegraph" is also a popular organ, circulating in a purely maritime circle. Lovers of sport find a representative in the "Chronicle," and those who admire sarcasm, wit, and brilliant criticism, place their confidence in "Porcupine," and it is safe to say no more



MR. C. DOUGLAS FOX,
Engineer to the Mersey Tunnel.

popular paper of its kind can be discovered out of London. With this may be closed a brief review of the journalistic resources of Liverpool, and the place they occupy in such a connection among the cities of the kingdom.



MR. A. H. IRVINE,
Resident Engineer, Mersey Railway.

HOSPITALS.

Whilst Liverpool makes liberal provision for the mental necessities of her middle and lower classes, the physical wants of the poor are not left unheeded.

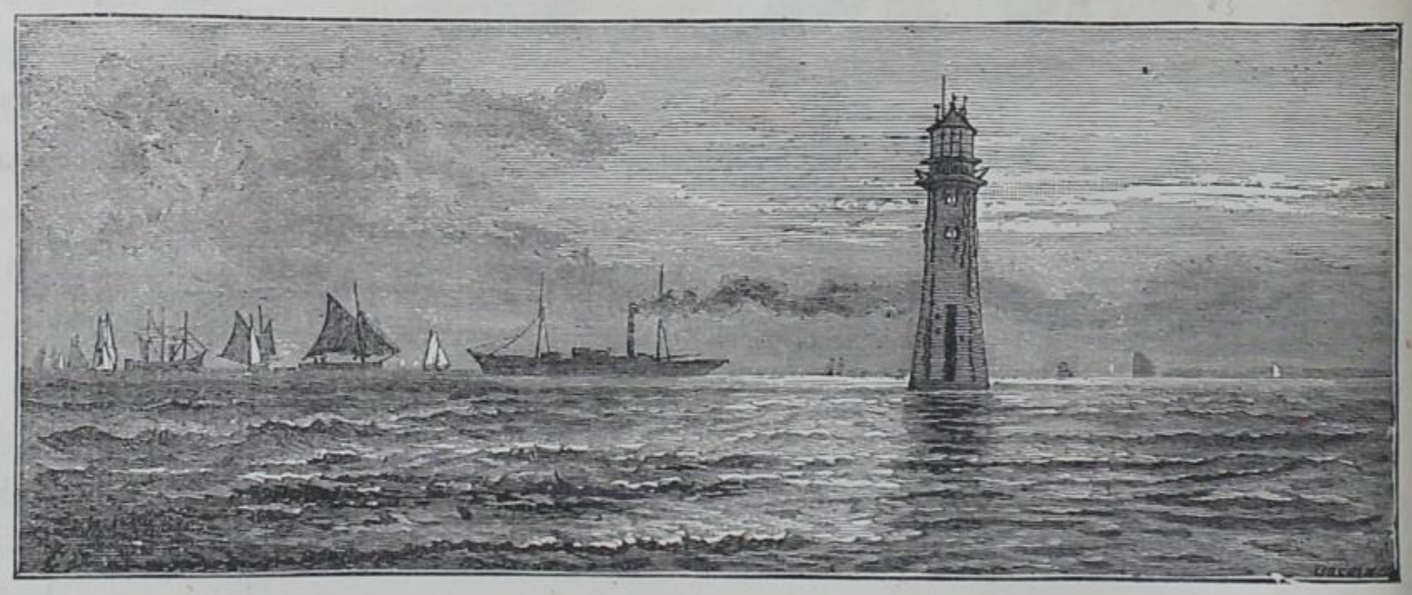
The Royal Infirmary, in Ashton Street, is an institution that Liverpool may well feel proud of. It is a magnificent structure, situated in the heart of the city, with every facility of approach in cases of accident. There is no institution of its kind in Great Britain that renders more invaluable services to the citizens of Liverpool. Most capably managed, and provided with a staff of the most eminent surgical and medical practitioners in England, its numerous operations are highly appreciated. The Northern Hospital, in Great Howard Street, is another institution that is no less remarkable. This and Stanley Hospital, in Stanley Road, provide for the inhabitants of the North End, and many an industrious workman plying his calling along our docks owes his existence to the operations of these valuable institutions. The Southern Hospital, in Hill Street, provides for the natives of the South End. Several minor places, which are no less beneficial, are scattered all over the city, and the arrangements and general regularity that characterise the management of the various places reflect the greatest credit on the government under which they are worked, and the liberality and charity of the citizens who support them with regular contributions.

WATERWORKS.

These indispensable and highly valuable institutions are a prominent feature in the unerring judgment and able management of the municipal authorities of Liverpool. Perhaps there is no town or city in the kingdom that can boast of a more excellent supply of water. While important London has to depend upon private speculators, whose prices are as exorbitant as the supply is deficient both in quality and quantity, Liverpool possesses practically an illimitable supply of the purest water. Latterly the Corporation, believing the source from whence the supply was originally obtained to be deficient, decided to procure some grounds in Wales, at enormous expense, but with the unanimous wish of the citizens, and now the water supply of Liverpool is one of the most perfect in England. Several reservoirs are erected throughout the city. The engineering works in connection with them are held up as examples in all the principal municipal bodies of Great Britain. They are of such an extensive character that the enormous expenditure rendered necessary may be easily understood. However, while the citizens were subjected to heavy rates in order to carry out this project, they may now congratulate themselves on the enormous revenue that is derived to the corporate funds, and the invaluable services an excellent supply of good water must render to a great and prosperous community. The water-rate is levied in proportion to the rent of the premises. If extra necessaries are desired, such as baths, &c., a proportionate charge is made, equivalent to the ordinary rate. In this way the artisan is as liberally supplied with water as his more fortunate brother of the mansion. The impurities imparted by tanks and cisterns are dispensed with, and the general system has secured to the municipal government the respect and confidence of the citizens.

THE COUNTY GAOL.

This is a very large building, surrounded as usual by a high wall, and situated in the district of Kirkdale, on the eastern side of Stanley Road. To say that the building is imposing might be open to question, as such institutions are generally of a dull and unattractive appearance. The nature of their surroundings may, however, prejudice the most impartial reviewer, and leave the reader at a loss to know which way to incline or draw his conclusions. However this may be, Kirkdale Jail embodies all that is modern in prison architecture and arrangement. It stands on a large area of ground, and its isolated position is sufficient to convey to any ordinary observer that strange scenes are often witnessed within its solid walls. It was erected many years ago, and until a very recent date death sentences were carried out at this building. Walton Jail has now become the home of extreme penalties. It will be remembered that the woman Berry, for the murder of her child at Oldham, was the first culprit to succumb to the mechanical intricacies of the hangman's rope at this prison in March 1887. It is a most extensive building, situated in the Walton district of



MOUTH OF THE MERSEY: ROCK LIGHTHOUSE.

the city, and of the two it has a more imposing appearance than Kirkdale Prison. In both, prison discipline and management have long since arrived at a state of high perfection. The prison authorities in both are gentlemen of high standing, whose efficiency as disciplinarians has long since earned for them the highest degree of recognition.

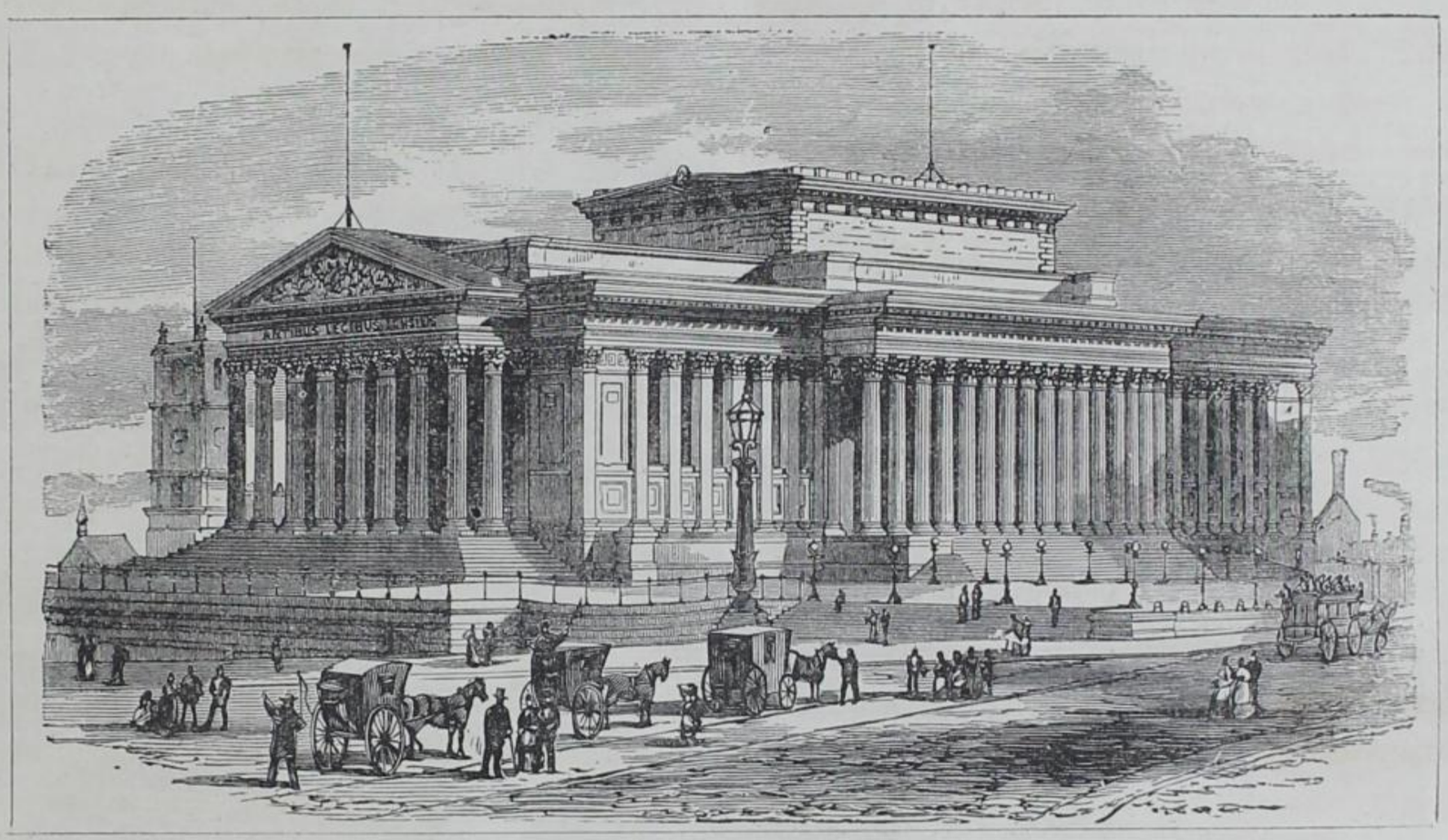
RAILWAY COMPANIES.

No city in Europe, nor indeed in the world, has obtained more distinctive benefits from the progress of invention than Liverpool. Before the introduction of steam navigation it was but an isolated striving town, with little pretensions to commercial prominence. While Liverpool is purely a mercantile city, resting its prosperity chiefly on its maritime connections, it would be idle to say that it has not contributed materially to the progress and construction of railways. It will be remembered that the first railway established for traffic in Great Britain extended from Liverpool to Manchester—then appropriately called the Liverpool and Manchester Railway. It was opened in September 1830, and continued its operations under that title until further development in trade and commerce rendered it inadequate to meet the enormous demands made upon its limited resources. Since that time Liverpool has made considerable strides in commercial significance, its name being now a household word in the mercantile markets of the world. A most reasonable proportion of this prominence and activity is contributed by the rapid expansion of railways and the enterprise of railway companies. There is not a principal line in Great Britain that is not now in direct communication with the city. The London and North-Western, having its terminus at Lime Street, is unquestionably the largest, as it is undoubtedly the most popular, of the enterprising railway lines of the kingdom. This enormous and prosperous institution contributes materially to the general activity of the trade of our city. Its terminus is signalised by the presence of that well-known structure—the "North-Western" Hotel.

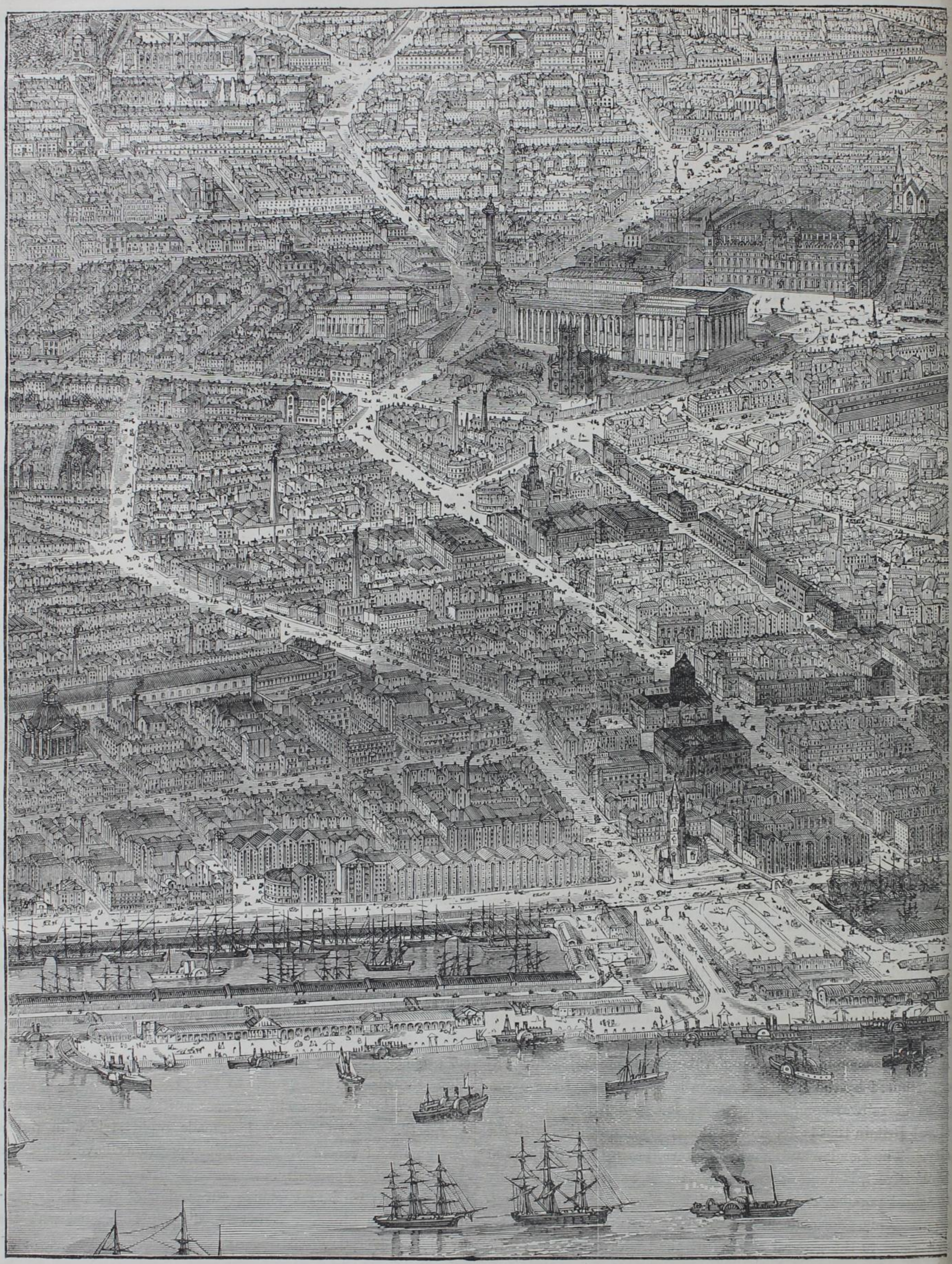
This immense pile of architectural beauty and adornment is one of the principal hotels of the kingdom. It immediately adjoins the railway station, and is directly opposite the St. George's Hall. It has a splendid frontage in Lime Street, the principal entrance being also in that popular thoroughfare. This introduces the visitor to the vestibule, from which rises the grand staircase in noble proportions. Altogether the London and North-Western Railway Company is an institution that Liverpool may justly feel proud of.

No less remarkable is the Central Station, in Ranelagh Street, the terminus of the Midland Railway Company. In regular communication by a service of fast trains with Manchester during the day, this Company has earned considerable and well-merited popularity among the commercial men of Liverpool and Manchester. This Company is popularly known in Liverpool as the "Cheshire Lines." The Glasgow and South-Western Company of Scotland holds the same relation to this as the Caledonian does to the London and North-Western. The Lancashire and Yorkshire, terminating in Tithebarn Street, in the immediate neighbourhood of the Exchange, has lately undergone enormous changes, resulting in considerable expense. The old station is about to be abolished and a magnificent structure erected on its immediate confines. This alteration has incurred the demolition of a considerable amount of property between the Exchange and the borough of Bootle, due compensation being made by the promoters of the Company to the various parties who are concerned or interested in such property. This Company has made rapid strides in public confidence of recent years, and its operations have attained a high degree of popularity.

With this we may conclude our review of the railway companies of the kingdom which are directly connected with the traffic of Liverpool.



ST. GEORGE'S HALL, LIVERPOOL.



BIRD'S-EYE VIEW OF LIVERPOOL FROM THE MERSEY,

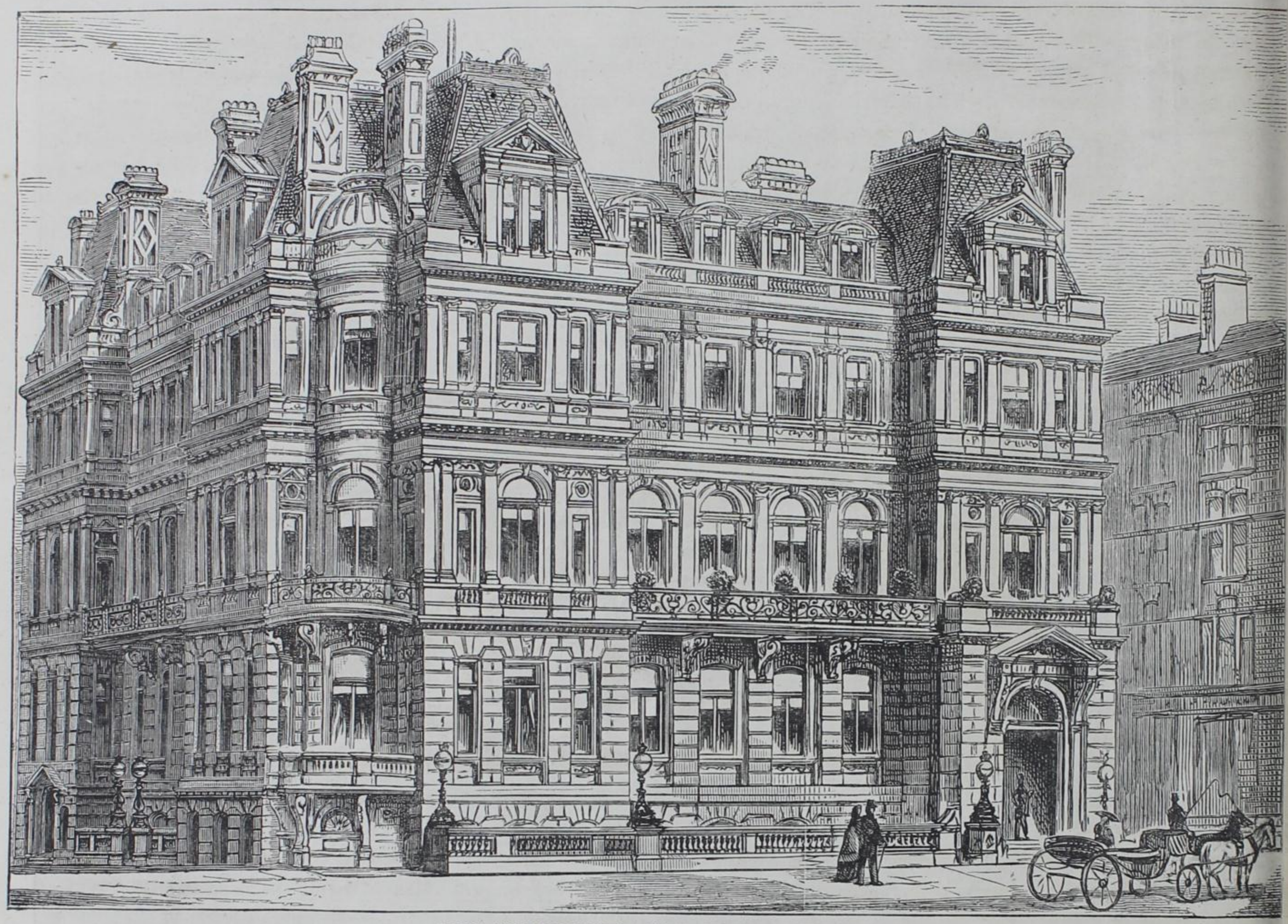


SHOWING THE BUSINESS PORTION WITH ALL PUBLIC BUILDINGS.

ITS DOCKS AND SHIPPING HOUSES.

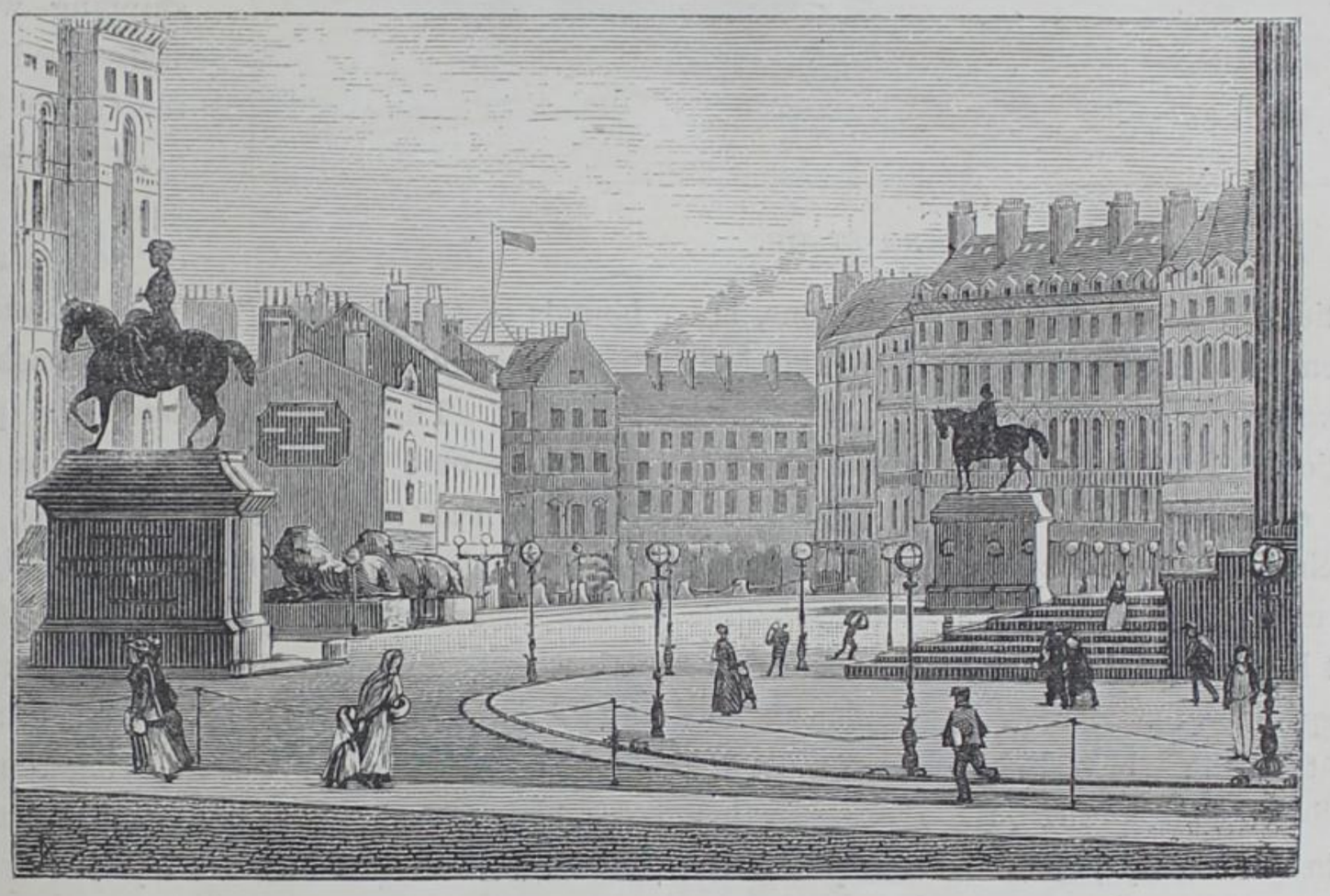
In the march of commercial progress there is no community of people in the world that have battled so earnestly with difficulties or availed themselves more cautiously of modern science and invention than the people of Liverpool. From its geographical position it has many advantages which have long been recognised as the leading items to contribute to its present commercial prominence. The Liverpool Docks, on the banks of the Mersey, are now an institution familiar to, and engaging the attention of, all the commercial men of the globe. They provide accommodation for the ships of every country under the sun, and their warehouses are packed with the products of every clime.

As an idea of the progress that has been made, and the importance of Liverpool now as a seaport, when compared with the date of the Civil War, it may be mentioned that it only possessed at that time twenty-four ships, of an aggregate burthen of 462 tons, manned by seventy-six sailors, and the population was only 4,000. Even the seventeenth century was far advanced before it presented any visible symptoms of improvement. In the beginning of the eighteenth century the population had increased to a little above 5,000, and the vessels belonging to the port numbered 102, with a total burthen of nearly 9,000 tons. The city was yearly increasing in mercantile activity, and its maritime connections desiring a greater outlet, with which to shed further advantages on its commercial interests, in 1809 Parliament was appealed to and an Act obtained, empowering the Corporation to construct a Dock. The project was at once proceeded with, and the foundation of the Dock Estate of Liverpool was laid with little idea, perhaps, that it would ever assume its present magnitude. From this day Liverpool commerce has made rapid strides, and the importance of the port was established in the confidence of all who were interested in that era in the progress of British commercial interests. Inland navigation commenced simultaneously to engage the attention of the commercial men of those days, and communication was established between Liverpool and Manchester through the medium of the Mersey and the Irwell. The more facilities that were provided for traffic the more accommodation seemed necessary, and the one Dock proved itself altogether inadequate to meet the enormous demands made upon its resources. It was therefore considered expedient to construct a second, and in 1753 the Salthouse Dock added another to the insignificant resources of our Dock accommodation. Progress seemed the ruling feature of the trade of Liverpool at that time, and each



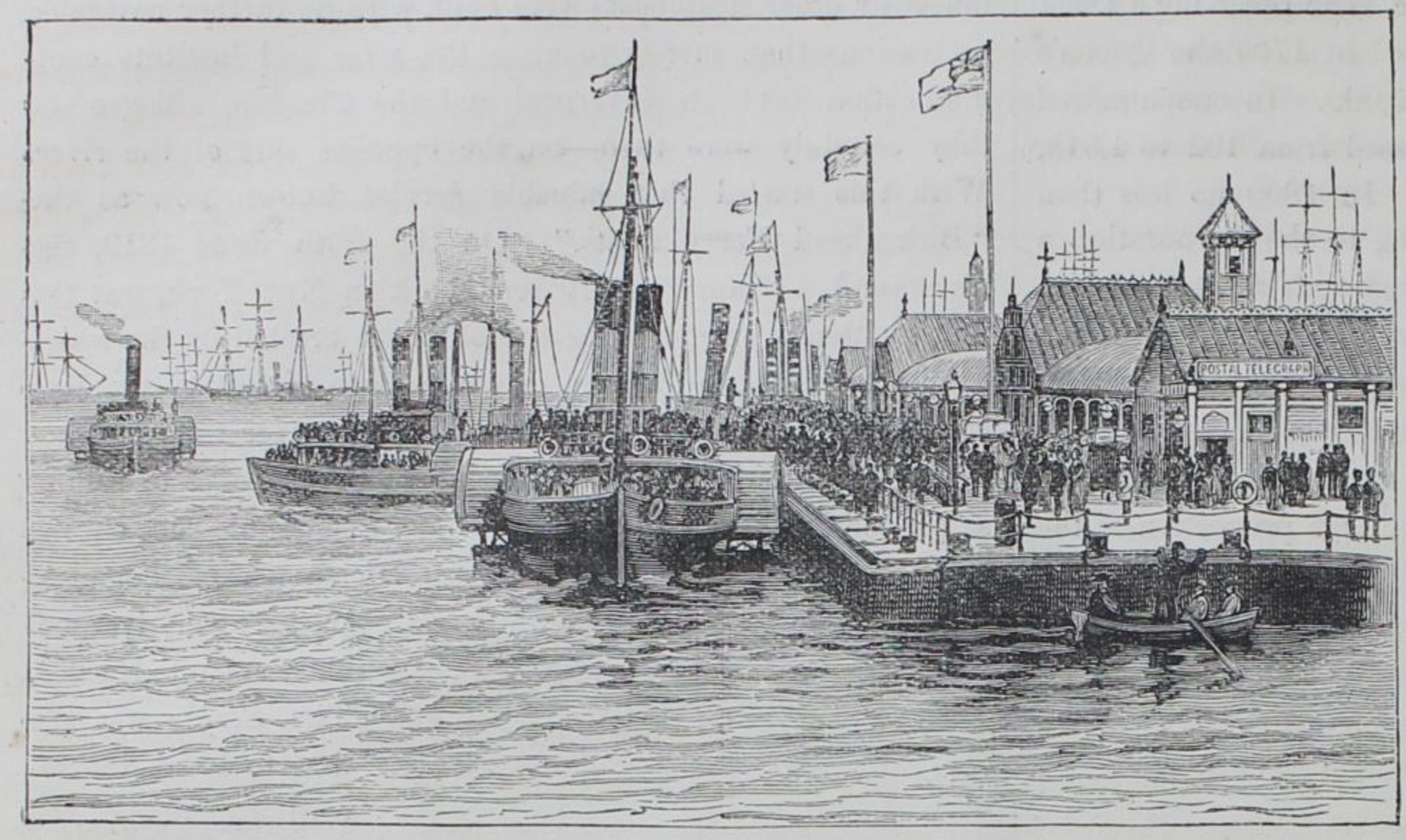
NEW CONSERVATIVE CLUB HOUSE, LIVERPOOL.

succeeding year furnished fresh proofs of continued development. In 1771 the George's Dock was opened for traffic, its name being derived from the ruling monarch of that day. Further accommodation seemed inevitable, and in 1788 the King's Dock was added; and before the century closed in 1796 the Queen's Docks was constructed at a cost of £35,000. In one hundred years the number of vessels had increased from 102 to 4,518, and the population numbered 77,000. In 1800 no less than 4,746 ships entered the Mersey, deriving to the Corporation a revenue of over £82,000, when compared with £804 4*s.* 3*d.* in 1699. In 1814, the East India Company's charter having broken the monopoly previously enjoyed by that powerful Corporation, a fresh opportunity presented itself to Liverpool enterprise and a new trade was opened, the subsequent expansion of which has served to find lucrative employment for a large proportion of the shipping operations of the port. The pioneer vessel was the *King's Mill*, of 516 tons, a large ship—according to notions then current—owned by Messrs. John Gladstone and Grant, which sailed from the Mersey on the 27th May 1814, to join the convoy at Spithead for Madeira and Bengal. In the same year a further advantage was gained in the re-opening of the long-suspended intercourse with France and the United States. The first American ship entered the Mersey on the 3rd April 1815, and was received with loud acclamation from crowds who had gathered on the quays and piers to witness her arrival. The corresponding event in New York occurred on the 5th May, and was thus announced in one of the newspapers of that city:—"The regular British packet from Liverpool, after an absence of nearly three years, at length re-appears in our harbour, in token of returning amity. We hail with sensations of gladness the joyful omen, and may no inauspicious event ever occur again to banish her from our waters!" Changes were yet in progress which were destined to revolutionize the commerce, not alone of Liverpool, but of the habitable globe. The value of steam as a motive power was abundantly tested, but Liverpool cannot boast the distinction of being the first community to adopt it in the services of navigation. In May 1815, however, it was announced that a steamboat might soon be expected on the Mersey, and in June of the same year one arrived from the Clyde. She was fitted to carry 100 passengers, and plied her calling between Liverpool and Runcorn, a small Cheshire town about twelve miles by rail from the city, and situated on the banks of the Mersey. Simultaneously other steamboats were built, with no further navigable pretensions than merely to cross the river and institute communication between Liverpool and the Cheshire villages—as they certainly were then—on the opposite side of the river. With this started that valuable service known now as the "Birkenhead Ferry Boats." On the 20th June 1819, the *Savannah*, a steamer of 319 tons, built in New York, was the first to attempt surmounting the obstacles created by the waves of the Atlantic, and after a dreary passage of twenty-six days she arrived in the Mersey from Savannah. Her time had not demonstrated any great improvement on the passages of sailing ships, and it was not till 1838 that any remarkable success was recorded. In that year several large steam packets began to ply between Liverpool and the United States. The *Sirius* was the first to break the record by doing the passage to New York in eighteen days. The *Great Western*, which was in her time supposed to be a marvel in steamship construction, reduced the passage to fourteen days, and within six months a fleet of seventeen vessels were in active service between Liverpool and the principal ports of America. Successive improvements which have since been made, resulting in the splendid fleets that sail constantly from the Mersey to all parts of the world, have been considerably instrumental in creating Liverpool the most important seaport of the entire globe. To give a detailed account of the enormous expansion of its Docks at this moment might well be interesting to the reader, but it would be absolutely impossible to do so within the limits of this necessarily brief review. With the increase of traffic between Liverpool and America further accommodation proved to be indispensably necessary in the interests of trade, and the Dock Board—as the government of this vast maritime institution is designated—grasped the situation with that energy and enterprise that have characterised the commercial men of Liverpool, and each succeeding year ventured upon an undertaking that proved lucrative to themselves and invaluable to the commercial interests of the port. From Garston to Bootle—a distance of nearly ten miles—the Liverpool coast of the Mersey is literally



ST. GEORGE PLACE, LIME STREET.

studded with Docks, and nothing greets the eye but powerful steamers, stately sailing ships, and warehouses of enormous dimensions. The Alexandra and Langton Docks, at Bootle,



LIVERPOOL LANDING STAGE.

are of recent construction, and being of vast dimensions, are adequate to meet the enormous development of our American trade which is almost exclusively confined to these Docks. Here modern skill and invention in the construction of steamboats are richly and graphically demonstrated. Here the great transatlantic liners lie discharging and receiving their cargoes. These vast productions of man's inventive faculties and scientific studies have for the last half century contributed enormously to the present favorable aspect of the mercantile prominence, not alone of Liverpool, but of the whole British Empire. The Cunard Line was established in July 1840, the *Britannia* then crossing the Atlantic in twelve days, while she completed the journey home in nine days and a half. This is one of the most prominent of transatlantic lines, and the speed, safety, and accommodation of the boats can scarcely be excelled. The Inman Line is no less remarkable, while it may be reckoned among the most popular that enter the Mersey. Perhaps there is no more reliable or prominent line in the world than that carried on under the style of the Allan Line, whose boats ply between this kingdom and Canada. These are some of the largest and most powerful steamers leaving our shores. Their safety and excellent accommodation, combined with comfort to all classes of passengers, have long since earned for the Company the highest degree of popularity. The White Star Line possess some of the best, safest, and most reliable steamers afloat. They are remarkable for safety, though, unfortunately, not long since the *Britannic* and *Celtic* came into a collision that almost resulted in a disaster. Luckily, however, this was averted, and they may still be allowed to boast of their former standard of superiority. The Anchor Line, whose boats sail from Birkenhead, despatches one of the largest and most powerful fleets of British steamers afloat. Their headquarters are on the Clyde, and their operations in the shipping world have commanded widespread recognition. For speed the Guion Line stands among the most popular in the world. With this line rests the distinction of possessing one of the "greyhounds of the Atlantic." The *Alaska* is a name that will be prominently associated with steamship operations for years to come. This boat completed the passage to New York in a little over six days. There are several other important lines, such as the American Line, the Black Star, the Beaver, the Dominion, the Pacific Steam Navigation Company, whose boats visit Pacific waters to Valparaiso, San Francisco and other ports on the western coast of North America. European and Asiatic Liners are too numerous to mention, the well-known steamers of Lamport & Holt being the most prominent in the number. Coasting lines are no less remarkable as far as numbers are concerned. Suffice it to say that the service in each case is



THE LIVERPOOL DOCKS: GEORGE'S DOCK.

a model of completeness. Lines to the Antipodes also exist, and British commercial interests are well looked after in connection with the Australian trade. With this we might close this brief review of the maritime connections of Liverpool, and leave the reader to draw whatever conclusions he may deem advisable, consistent with the facts we have related, of the importance of Liverpool as a seaport, and the influence its maritime operations have on the commercial activity of the world.

THE PROPOSED NEW CATHEDRAL.

The proposed new cathedral at Liverpool is estimated to be erected at a cost of at least half-a-million of money.

It is decided that the style, as it necessarily and reasonably should be, shall be Gothic. This style has been sufficiently proved to be the only manner of building fitted for modern ecclesiastical architecture, and it is no wonder, therefore, that it has been accepted by the intelligent inhabitants of such a large and prosperous community as Liverpool. To speak of the Pointed architecture of the present as a mere dilettante "revival" is to cast an unmerited slur upon it. There is no dilettantism about the works of such architects as Street, Butterfield, Pearson, and Bodley; though there may be occasionally peculiarities, not to say eccentricities, about them. They were men who had had a living feeling of the significance of the type of architecture they adopted, and have therefore moved freely in the strict bonds of its law, and have produced new forms of beauty in perfect accordance with it.

Of the three designs submitted for the Liverpool Cathedral, two (namely, those of Messrs. Bodley & Garner and Mr. James Brooks), though open to criticism, are works of true artists deeply imbued with the Gothic idea. The site selected is that of the old church of St. John's, and this is a feature also that reflects high credit on the unerring judgment of those who are interested in the promotion of so laudable a project. While Liverpool is already well supplied with ecclesiastical edifices and seminaries of no mean pretensions, it is much to be regretted that such an important British port could not boast of a cathedral. A city that is the haunts of the natives of every clime, bringing forth ideas of the magnitude and architectural beauty of their own cathedrals "at home," could not fail to charge the inhabitants of Liverpool with a large degree of inactivity in promoting the erection of an ecclesiastical structure, while they proved themselves so apt and energetic in building up commercial edifices which cannot find a parallel in any other country. Obstacles that existed are now removed, and every difficulty that presented itself has been surmounted, and the people are now prepared to expend half-a-million to uphold their traditions and maintain their long-established reputation for intelligence and thoroughly Christian ideas.

ITS EXHIBITIONS.

The prominence that Liverpool has assumed, and the degree of activity its commercial men, as well as the citizens generally, have displayed in establishing and promoting the best interests of these institutions within the last few years, are in the highest degree consistent with our commercial surroundings, and worthy of celebrating an event that will add an important page to the historical resources of the United Kingdom.

The golden age of our Most Gracious Majesty constitutes one of the most memorable items in the history of the British Empire. During her reign there have been greater triumphs in peace and war, greater discoveries in arts and science, greater reforms for the amelioration of the general condition of the people, and greater developments in the colonisation of distant lands under British rule than have ever been paralleled in the history of the English race. Yet to-day, among the masses of the people, comparatively little is known of these vast achievements and developments that have come under our notice for the last half century. It is with a view of bringing before the world examples of this wonderful progress—of the triumphs of war and peace that have made the British Empire the greatest in the world, that this Royal Jubilee Exhibition has been promoted, and it is a pleasure to remark the enormous and inestimable advantages it is destined to produce to the commercial enterprises of Liverpool. When her Majesty ascended the throne in 1837 railways were but in their infancy, the telegraph



LIGHTHOUSE AT NEW DOCK.

was not heard of, and steam navigation had not demonstrated any evidence that the rough waters of the Atlantic between our shores and America could be traversed in six days. Scientific inventions have brought all these to a state of the highest perfection, and no city has earned more direct benefits from their operations than Liverpool. Being therefore the Jubilee of Her Majesty's reign, an exhibition of the arts and manufactures of the Empire is one of the most striking and practically useful ways of putting before the mind of the people at once the vast extension of the Empire and the rapid development of the field in art and science. From such institutions as these a lesson may be learned that needs to be impressed upon every one of Her Majesty's subjects, of the grandeur of the Empire into which this Monarchy has developed; of the responsibility its importance devolves upon every citizen of this centre of the Empire to maintain those advantages by honesty, industry, and enterprise, by political wisdom in governing, military strength, and by a conscientious use of those advantages for the welfare



VIEW IN THE STRAND.

of all races in whose interests we are involved. The Exhibitions are not mere repetitions of one another. Each succeeding year brings forth new features and fresh designs, whether in the construction of the building itself, or in the nature of the exhibits that find room within its walls. All have certain features in common, however, which illustrate the broad facts of the arts, manufactures, and the commerce of the Empire, but each has peculiar features that render them of national and special interest. The International Exhibition in the Northern port in 1886, which, it will be remembered, was patronised so practically by Her Majesty that she condescended to visit the city, and open its doors, was chiefly remarkable for its vast and complete illustration of the development of our ships, from the argosies of ancient Greece and Rome to the extraordinary floating palaces of to-day.

There was no enterprise of modern times in the history of the British Isles that attracted more attention, nor earned a wider popularity for all who were responsible for its inauguration. The success it achieved, thanks to the indefatigable exertions of Sir David Radcliffe and the energetic and enterprising committee who worked with him, has inspired other cities to produce similar institutions that are destined to prove as successful, and reflect as high a degree of credit on all who are associated with them. However, the Liverpool Exhibition of 1886 will long be remembered by all who were interested in the promotion and development of our maritime operations. It will add a fresh page to the history of Liverpool, as an important commercial centre, and it will hand the name of Liverpool gentlemen down to posterity for the deep interest they have at all times displayed in elevating the general reputation of the city. The success achieved in 1886 only inspired them with additional zeal, and to signalise the fiftieth year of Her Majesty's reign they set earnestly to work, with the result that on the 16th May 1887 the Royal Jubilee Exhibition was opened by Princess Louise, as the direct representative of Her Majesty, who again evidenced the greatest interest in the operations of the city, by allowing it to bear the appellation of "Royal," a distinction which has not been conferred on any other Exhibition this year. An institution that has commanded universal attention, and whose operations are highly appreciated, not alone by the citizens, but by the inhabitants of the British Empire, it may be of interest to give a brief review of its general surroundings here. Situated at Wavertree, a suburban district lying close to the Edge Hill Station on the London and North-Western line, it is approached from the city through London Road, Prescot Street, Edge Lane, and Wavertree Road.

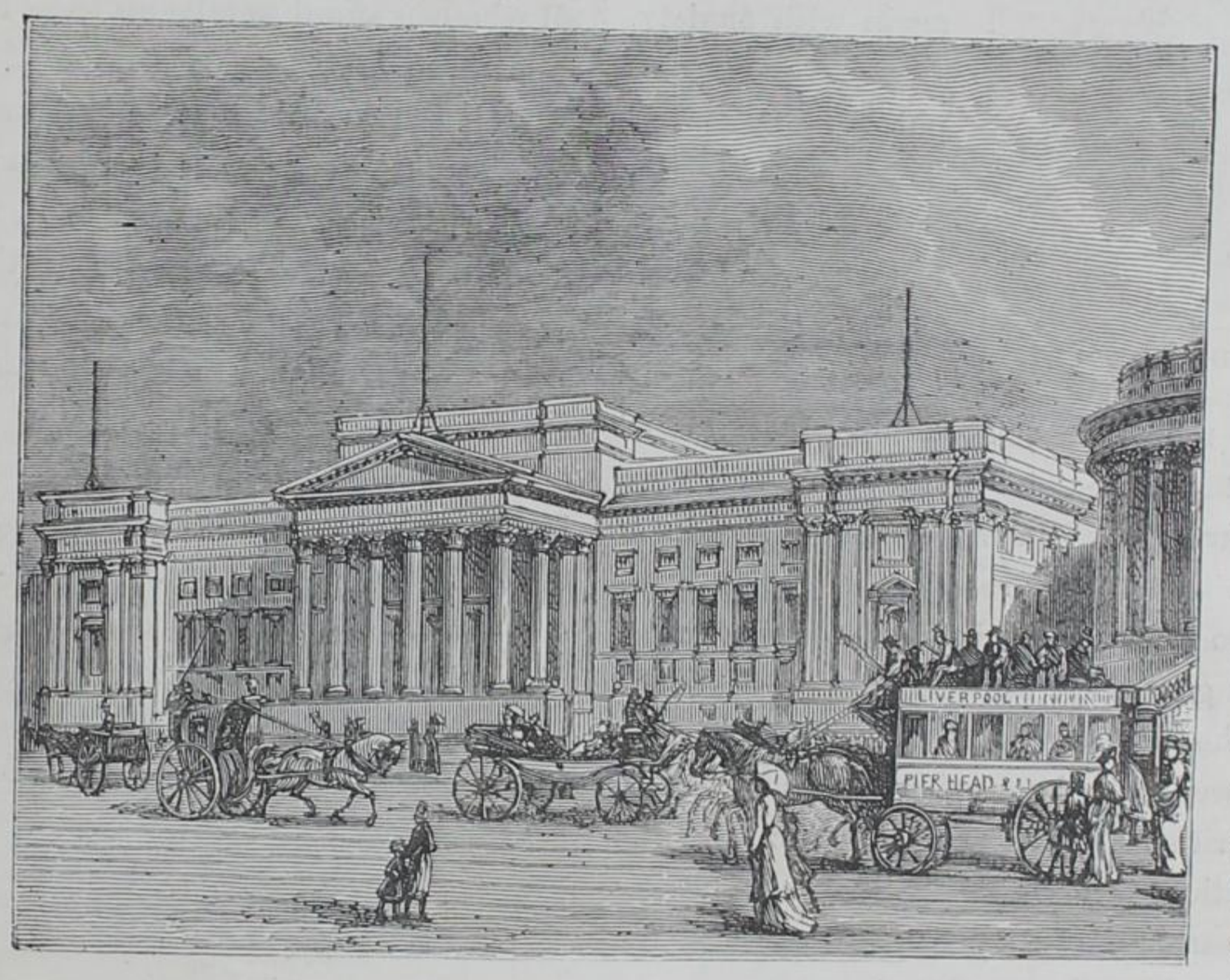
The building and ground extend over an area of no less than 35 acres of ground—the property of the Corporation—and the largest space occupied by any Exhibition in the Kingdom. As an architectural structure, erected of iron and glass, it stands unrivalled since the days of Sir Joseph Paxton's creation of genius in Hyde Park in 1851.

To give its measurement would convey an idea of its magnificence; it may be recorded that it has a frontage, looking west across the Botanic Gardens and Wavertree Park, of seven hundred feet in width. A main entrance one hundred feet wide leads to a central avenue a quarter of a mile in length, intersected by a grand transept with a dome one hundred feet high at the intersections. There are spacious courts added on to this cruciform general plan.

The great popularity of "Old London" in the South Kensington Exhibitions has incited the people of Liverpool to a still more extensive and thoroughly worked out production of

an "Old Lancashire Village," which occupies three sides of a square placed in an angle of the nave and transept, just where the cloister court would be placed in a minster. The Liverpudlians have given additional interest to their "Lancashire Village," by making many of its houses models of portions of actual houses of historic interest. The Old Town Hall of Liverpool erected so far back as 1674, supplies a fine example of this. With it may be mentioned the Beacon Tower and the picturesque half-timbered Speke Hall with its oriels and gables, the ancient seat of the Molyneux; the Peacock Inn and the Old Swan House. The corridor at the back of one of the wings of the "Village" is also fitted with Lancashire Relics. That popular gentleman the Earl of Derby—whose kindness and benevolence to the people of Liverpool must live green in their memories, and will be handed down to their children—has lent the fine Knowsley collection of relics, which were never before exhibited to the public, and others have been brought together here, making a most magnificent and highly interesting display of objects that are of historical and extremely romantic interest. These are intended to perpetuate in connection with the possessions of Lancashire's ancient families the traditions and memories of the past. Among these relics may be seen the old chair on which the old Earl of Derby sat on the scaffold when he was put to death by order of Cromwell at Bolton. Under the dome in the centre is a raised band stand, and at the end of the transept to the left is the grand organ and orchestra, where frequent performances of high-class music are given to all who are actuated by a desire to listen to the sweet strains of silvery-toned instruments. Further on through the main avenue and to the right is a large section intended for machinery in motion; and to the right and left are the Indian and Colonial Courts, where the inexhaustive products, manufactures, the resources and characteristics of the great Empire upon which "the sun never sets" may be studied with unusual interest. In the Indian Court is a prominent structure of bamboo canes resembling a bridge, and supposed to be one of the finest collections of this Oriental product in the world. There are numerous ingeniously carved models of Indian temples, of public buildings, and of native huts. Fruits and cereals of the vast dependency are scientifically arranged, and every possible description given so as to render this collection invaluable in educational interests. Elaborate screens and carving, all specimens of the productions of native operatives, brass-work implements of war, a collection of fibres, both in its raw state and in the manufactured article, models of the primitive looms to which we are so deeply indebted for the beautiful silks supplied to us from that country. One of the most important features in the collections of the Court, however, is an exhibit of a suite of furniture carved in ebony and inlaid with marble, which was presented to the Prince of Wales when he visited India.

In the Canadian section we are introduced to two huge wedges representing the yield of gold from British Columbia during a period of twenty-five years. New South Wales supplies wonders and curiosities that are numerically impossible to be described. The same may be said of the Cape of Good Hope, West Indies, and Africa, and other places that constitute a proportion of our Colonies. In the grounds, however, there is nothing that attracts more attention than a model of the Eddystone Lighthouse, an exact reproduction of the original, rising three hundred feet above the level of the ground. As an idea of its magnitude and the degree of brilliancy with which the light on the top displays itself, it may be mentioned that it can be seen at a distance of forty-five miles from the Exhibition, and its brilliancy is so powerful that it has to be partially screened lest it might be instrumental in misleading ships that make their way to the port. In the sections devoted to exhibits Liverpool productions occupy an area of vast dimensions. The city is well-known to claim but little distinction in the way of manufacturing industries, but the different tradesmen make up for this deficiency by holding a conspicuous place for local commerce among the representation of the commercial exhibits of the Empire. Among the other special features of the Exhibition is the collection of trophies of the wars for the last fifty years, from the bugle that sounded the famous charge of the Light Brigade at Balaclava and the actual head of Lord Cardigan's charger "Ronald," which led the race into the "Valley of Death," down to the actual banner of the Mahdi.



FREE PUBLIC LIBRARY AND MUSEUM.

The Exhibition of this year is mainly notable for its illustration of the wars in which this country has been engaged during Her Majesty's reign. Our soldiers and sailors have fought in every clime—India, China, Africa, and the Crimea, have been fields for their deeds of daring—and many, their warfare accomplished, now sleep peacefully "all alone in their glory" in the far distant lands to which they—Englishmen,

Welshmen, Scotchmen, and Irishmen—carried the honour of the British name. The visitor to the Exhibition, in the comprehensive collection of mementoes of those wars, will observe the stirring military history of fifty years.



SAILORS' HOME, PARADISE STREET.

One of the most important features in this collection are contributions from Her Majesty. The mere enumeration of the objects which she sends will recall many a momentous period, when hearts in the homes of the rich and poor beat high, now with joy and again with anxiety. Recent wars are graphically represented. Tel-el-Kebir is embraced by the Royal collection. Zululand and the Soudan are also emblematically put forth, and bring to mind the famous forced march of General Roberts's heroic ten thousand. The helmet and coat worn by the gallant Burnaby when he received his death wound may also be seen. Relics that recall to mind the hero, General Gordon, are prominently exhibited — Lord Charles Beresford "running the gauntlet," as well as the death of Colonel Burnaby. But the attractiveness of the Exhibition is not solely confined to peculiarly interesting relics of wars. The vast extent of the British Empire, and its progress in the onward march of civilization, is no less happily illustrated, while, if the means of destroying life are amply shown, the display of appliances for saving it, both at sea and on land, are equally as extensive. Too much credit cannot be extended to the promoters of the Exhibition for the complete manner in which they provided for the necessities of the public by contracting with the safest and most reliable refreshment caterers in the kingdom. Through the Exhibition, Liverpool is assisting in celebrating in a most laudable manner the Queen's Jubilee, and no more fitting mode could be adopted, for it puts forward in the clearest possible manner the history of the arts of war and peace throughout Her Majesty's beneficent reign, and provides a place where the toiling millions of the North may find at a very small cost pure and elevating recreation.

In this respect, as in all their operations, the commercial men of Liverpool have demonstrated most forcibly their inexhaustive resources of energy, intelligence, and enterprise in any capacity where they have the slightest opportunity of maintaining their own unblemished reputation and upholding the dignity and prominence of the maritime metropolis of the world.

ITS MARITIME SUBURBS.

Birkenhead.

The maritime relations of Liverpool with the Cheshire side of the Mersey have long since been recognised invaluable in promoting the commercial interests of the port, and establishing it, what it undoubtedly is, the finest in the world. A passing mention of the places concerned, then, may be of interest to the reader, and give him an idea of how Liverpool is situated with regard to those places. To those who ply their calling in the city, and who wish to escape after their day's work from the bustle and turmoil that must necessarily exist, the Cheshire towns and villages on the Mersey provide comfortable homes for all who can afford to take up their residences in the magnificent villas on the Cheshire side. Some of the leading merchants of the city take up their abode "across the water," and no inconsiderable degree of competition exists in the purchase of property.

Birkenhead has become virtually a suburb of Liverpool, being long in communication with it through the medium of the Woodside Ferry. No town in England has made more rapid strides, nor one that is more destined now to attain an extraordinary degree of development. So great, indeed, are its commercial prospects that technical judges are credited with believing it to be the Liverpool of the future. However this may be, it plays an important part at present in the commercial and maritime operations of Liverpool. Its success has been so marked, and its development so rapid, that no small share of jealousy seems to exist in the minds of those who are particularly interested in the present undertakings and past reputation of Liverpool as an important seaport and a valuable market for



THE CUSTOM HOUSE, FROM CANNING DOCK.

merchandise of every description. This jealousy so keenly asserted itself that Birkenhead at one time was regarded a rival in the trade of the Mersey, and Liverpool merchants at once opposed its development. Better counsels, however, prevailed, and now the most friendly feelings exist on both sides, accepting Birkenhead to be really an extension and outlet for the commercial prosperity of the trade of Liverpool. The first feature that gave a stimulus to any important undertaking in this rising Cheshire town was the presence of what was known then as the Wallasey Pool, an arm of the Mersey stretching inland for a considerable distance, and forming at one time a channel by which its waters probably reached the sea. The possession of this creek has constituted the heaviest and most valuable item in the facilities of Birkenhead to contribute so extensively at present to the mercantile activity of the North of England. The first idea to strike those who were at that time interested in the welfare of Birkenhead, and whose names must stand out prominently in its history as public benefactors, was to construct a canal through this creek, making its navigable resources so perfect as to allow ships to come straight in to the Liverpool docks, and so avoid the difficulties of navigating the lower part of the Mersey. This plan was however rejected, and the ruling power, constituting at that time such men as Mr. Laird, Sir John Tobin, the Mayor of Liverpool, and others, at once contrived to obtain some lands on the banks of the Wallasey Creek, with the intention of constructing new docks. The Corporation of Liverpool, who were then the trustees of the docks on their side, lost no time in possessing themselves of those lands under consideration by the Birkenhead men, and bought them up at once for the sum of £180,000. Again, in 1843, a new effort was made; the Liverpool Council resold the land, an Act of Parliament was obtained, and the work was at once proceeded with. For a long time bitter jealousy existed on both sides of the river, but subsequently new legislation introduced itself and both docks became the property of one Board, which is now familiarly known as the Mersey Dock and Harbour Board. By this means the breach was closed and rival interests were successfully united. The docks, as they now exist, are among the largest and finest in the world; the warehouses are magnificent blocks of solid and enormous architecture, and the various arrangements in machinery and appliances are models of completeness; the railway facilities are unsurpassed; and in every respect the Great Float, which was originally the Pool referred to, is one of the finest specimens of dock construction on the Mersey.

What connects the two sides of the river, and makes Liverpool and Birkenhead practically one, is the Woodside Ferry. A magnificent fleet of steamboats, which, for size, speed, and accommodation cannot be approached in the kingdom, ply on the river, and land passengers on both sides in the short time of ten minutes, for the small fare of one penny. These boats are the property of the Birkenhead Corporation, and the systematic methods of their management have given the fullest share of satisfaction to all who use them, and earned for the promoters a popularity that is signalised by development every succeeding year. The enterprise proved so successful that further speculation found room for expansion, and that extraordinary undertaking, the excavation of the Mersey, found many an ardent sympathiser. This is probably one of the greatest and most speculative projects of modern times, and now rail, as well as navigable communication, is established between both sides of the Mersey. To go too deep into the mercantile history of Birkenhead is not our intention here; we shall content ourselves with referring to the most important features of the town as it stands, and afterwards proceed with our review of its neighbouring villages,—as they may best be called. The staple trade of Birkenhead is shipbuilding, and in this connection it has hardly a rival in the kingdom, possessing some of the finest yards, with every facility that the Mersey can provide for launching purposes, &c. In connection with ship-building favorable mention may be made of the well-known firm of Messrs. Laird, whose name has been favorably associated with this enterprising work for many years, and whose premises are an important feature in the operations of Birkenhead. As an idea of their resources, they are as capable to turn out an iron-clad man-of-war as they are in constructing a ferry steamer. Birkenhead owes much of its prosperity to the operations of this concern, and their popularity with the inhabitants is of the highest and most favorable character. Near these works we find a link connected with bygone days. Portions of the historic ruins of Birkenhead Priory may be a spectacle to which antiquarian tastes may display a spirit of partiality. Contiguous to the Ferry is the terminus of the Great Western Railway, and it may be also of interest to point out that in the



WALKER ART GALLERY.

thoroughfare close by ran the first tramcar in this country. The public buildings call for no special mention, with the exception of the Town Hall, in Hamilton Square, with its lofty tower, and claiming every distinction for architectural beauty. Opposite this building, in the square, is a statue of the late Mr. John Laird, who was one of the founders of Birkenhead, as well as its first representative in Parliament.

The greatest feature of attraction in connection with the town is its fine Park. It occupies a space of nearly two hundred acres, and its arrangements are indebted to Sir Joseph Paxton, who will be familiarly and honorably remembered as the designer of the Crystal Palace. Consummate art, calling nature to its aid, has transformed what was once a dreary swamp into a sylvan retreat, affording views, as the visitor treads its winding walks, of everchanging loveliness, especially in the early summer, when the varied tints of the foliage and flowering shrubs may be seen in all their freshness and most effective combination. The principal gateway, in Conway Street, is a fine and imposing structure; and at a short distance from it, within the enclosure, an obelisk in granite has been erected in memory of the late Mr. Wm. Jackson, who was the founder of the Park. With this we might close our narrative of this rising Cheshire port, and hope that its present prominence in commercial activity may long continue to contribute so materially to the mercantile prosperity of Liverpool.



LYCEUM NEWSROOM AND LIBRARY.

Leaving Birkenhead, perhaps the next place of interest that we may include in our review is

Bidston Hill.

Two remarkable institutions render this picturesque little village notable. Here the Lighthouse and Liverpool Observatory may be seen, both supported by the Mersey Dock and Harbour Board. From the summit of the Lighthouse a splendid view of the surrounding scenery may be obtained, and the eye may be feasted on a large expanse of open sea. The Welsh mountains, in the distance, greet the eye of the spectator. This place is a favorite resort for excursionists from Liverpool and all parts of Lancashire, as well as affording a magnificent site for the homes of the aristocracy.

Seacombe and Egremont,

lying north of Woodside, are also in communication with Liverpool through the service of a magnificent fleet of river steamers. These places are much frequented during holiday times, and afford useful and comfortable habitation for the industrial classes who follow their occupation either in Liverpool or in Birkenhead.

New Brighton,

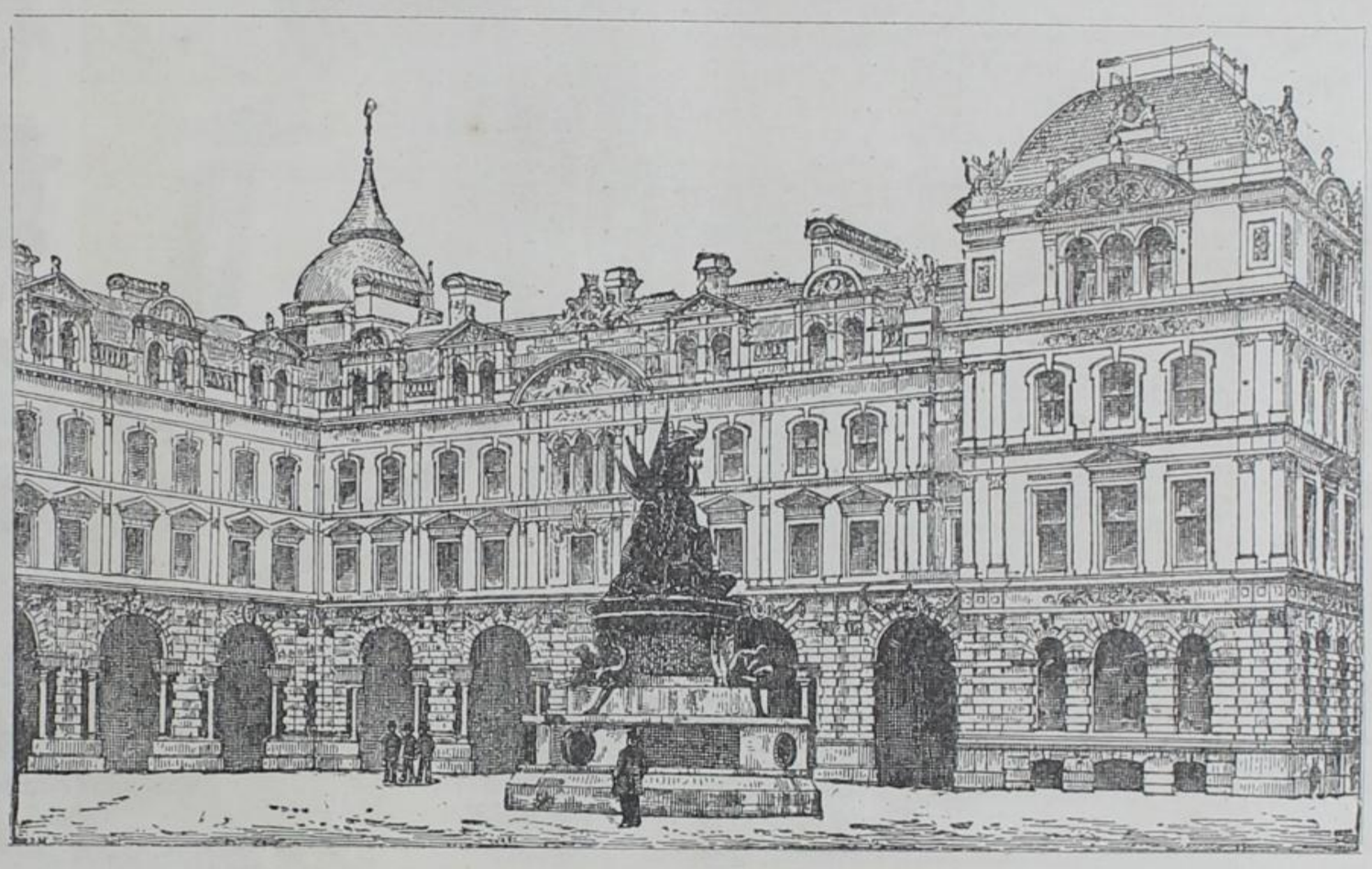
at the mouth of the river, possesses some prominent features as a point of attraction for pleasure seekers during the summer months. The Fort and Lighthouse may be seen, and communication with Liverpool is carried on at regular intervals of a quarter of an hour. This has long been one of the most favorite spots on the Mersey, and its favorable and refreshing sea breezes attract to its confines personages of distinction and prominent citizens of Liverpool who are intimately acquainted with its invigorating climate.

Eastham,

pleasantly situated a good distance up the river, south of Woodside, is commencing to prove a formidable rival to New Brighton in point of attraction. Proceeding up the river various objects of interest meet the eye along the shores of Rock Ferry, New Ferry, and Tranmere. The well-known ship the *Conway*, which is intended for training young men for the mercantile marine; the *Indefatigable*, used as a school for destitute boys; and the rough element of the slums who may be beyond the reach of paternal control are confined to the *Akbar* and *Clarence*. Beyond these lie the Gunpowder Magazines. The village is of great antiquity, and still preserves traces of simplicity and quaintness which must charm the eye of all with any pretensions to admire the works and homes of our forefathers. An ancient architectural structure cannot fail to attract attention. Even the products of the soil are preserved from reasonable decay, notably a yew tree which is supposed to ornament the position whereon it stands for about five hundred years. Welsh towns and villages, though in actual communication with Liverpool by sea, and in which a regular service is carried on, cannot be consistently included as maritime suburbs, while they afford magnificent attractions for pleasure seekers who like sea air. As far as the suburbs in this relation are concerned our review must be brought to a close, at the same time congratulating Liverpool on the possession of such lovely villages, while at a decided geographical disadvantage.

MERSEY TUNNEL.

When Liverpool contributed so materially to the origin of railways, so far back as 1826, by promoting the Liverpool and Manchester Railway, as it was then called, perhaps it was never anticipated that such a system of communication could attain such a degree of perfection as to travel at the rate of fifty miles an hour, even on land. Maritime operations have, however, principally engaged the attention of the commercial men of Liverpool, and it cannot be wondered that such an enterprising community should enter on an undertaking so prodigious as the excavation of the Mersey between their city and Birkenhead. It will be seen in another part of this introduction that jealousy, which had indeed assumed a rather unfavorable aspect some years ago, existed between the men of Liverpool and those who were interested in promoting the interests of that rising Cheshire town; but better counsels prevailing, the relations between them were deprived of every feature of disagreeableness, and Liverpool and Birkenhead are to-day on terms of the greatest friendship, while each contributes towards the prosperity of the port. Bonds of commercial union are each succeeding year springing into existence, and it is almost safe to say that, with geographical disadvantages, Liverpool and Birkenhead may be accepted as one. Before closing our introduction, therefore, it is imperatively necessary that we should refer to an undertaking that plays so important a part in the mercantile relations of both places. The Mersey Tunnel is admittedly one of the greatest undertakings of modern times. It was started in 1879, and, thanks to the engineering skill and determination of Major Isaac, who assumed control of the operations from the very commencement, it has been brought to a successful termination. When once the tunnel was commenced the work was prosecuted with a persistent energy that renders it a marvel of the age. Nothing helped to accelerate the progress of the work more than the introduction of Colonel Beaumont's compressed air-boring machines, which cut out the rock with a rapidity and regularity never before known, or indeed paralleled, in the annals of tunnelling operations. As the boring proceeded the space was encased in massive brick-work, so that when the borings from each side of the river met in the centre, as they did with perfect nicety, the tunnel was actually finished. While the responsibility of the excavation rested principally on Major Isaac, it must not be forgotten that he had called to his aid two of the most practical and successful engineers in the kingdom. The reputations of Messrs. Brunlees and Fox are too well known to need any special mention here; suffice it to say that the Mersey Tunnel works could not be placed in the hands of two more competent or able men. It is surprising to see the rapidity with which the work was proceeded with when it is made known that the tunnel was opened for traffic on the 20th January 1886, the opening ceremony being performed by His Royal Highness the Prince of Wales. An enterprise that incurred so much labor in various capacities, it is a pleasure to record that its operations are particularly remarkable for the small number of fatalities that it created. All this is due to the care and unerring judgment of the men who were entrusted with the management. The excavations started at both sides of the river, and were proceeded with uninterruptedly, day and night, until a system of underground communication was established between Lancashire and the Cheshire side of the Mersey. In consequence of the great depth of the river and the shortness of the line the gradients are somewhat severe, and therefore necessitates the employment of locomotives of exceptional weight and power.

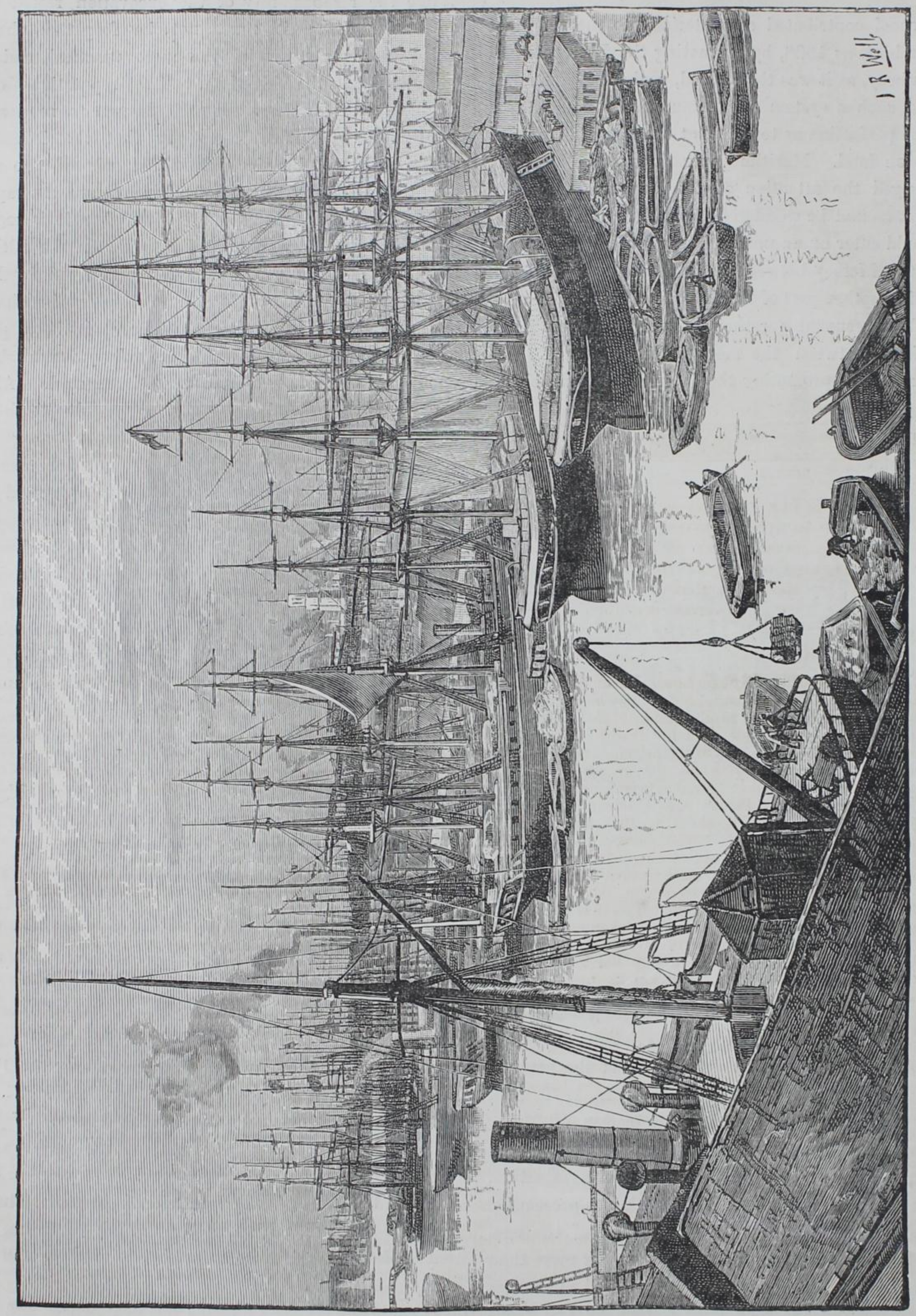


THE EXCHANGE, LIVERPOOL.

The entrance to the tunnel is in James Street, in close proximity to all the principal shipping offices, the Town Hall, the Royal Exchange, and the Landing Stage. The platform stands at an enormous depth, and the descent is by means of a lift of considerable dimensions; or the passenger may go down by means of the stone steps, which may create an impression that the distance is of interminable length. The service is highly patronised, and it is needless to say that since its inception it has proved a most formidable rival to the Woodside Ferry steamboats.

Because the service of trains has commenced and the tunnel actually opened, it must not be inferred that excavations are completed, or that the Mersey Tunnel has arrived at the last stages of its perfection. Various subways and stations are

still in course of formation, and when all are completed the promoters of the project can congratulate themselves on producing an enterprise that must prove invaluable to themselves and an ornament to the commercial undertakings of Liverpool.



VIEW IN ONE OF THE DOCKS SHOWING THE ACTIVITY OF THE SHIPPING OPERATIONS OF LIVERPOOL.

The Mersey tunnel was originally proposed as a means of communication between Liverpool and Birkenhead, but it is of more importance still as a link in the railway system of the country.



THE ATTENTION OF OUR READERS IS NOW DIRECTED TO LEADING BUSINESS HOUSES OF LIVERPOOL. WE HAVE ENDEAVOURED TO GIVE A REVIEW OF THOSE FIRMS WHOSE HONOURABLE DEALINGS AND STRAIGHTFORWARD METHODS, IRRESPECTIVE OF THE MAGNITUDE AND CLASS OF THEIR OPERATIONS, MAKE THEM WORTHY OF THE MENTION THEY HAVE RECEIVED. IT IS SUCH HOUSES AS THESE THAT HAVE MATERIALLY CONTRIBUTED IN PLACING THE FAME OF THE GREAT MARITIME METROPOLIS IN ITS PRESENT EXALTED POSITION.

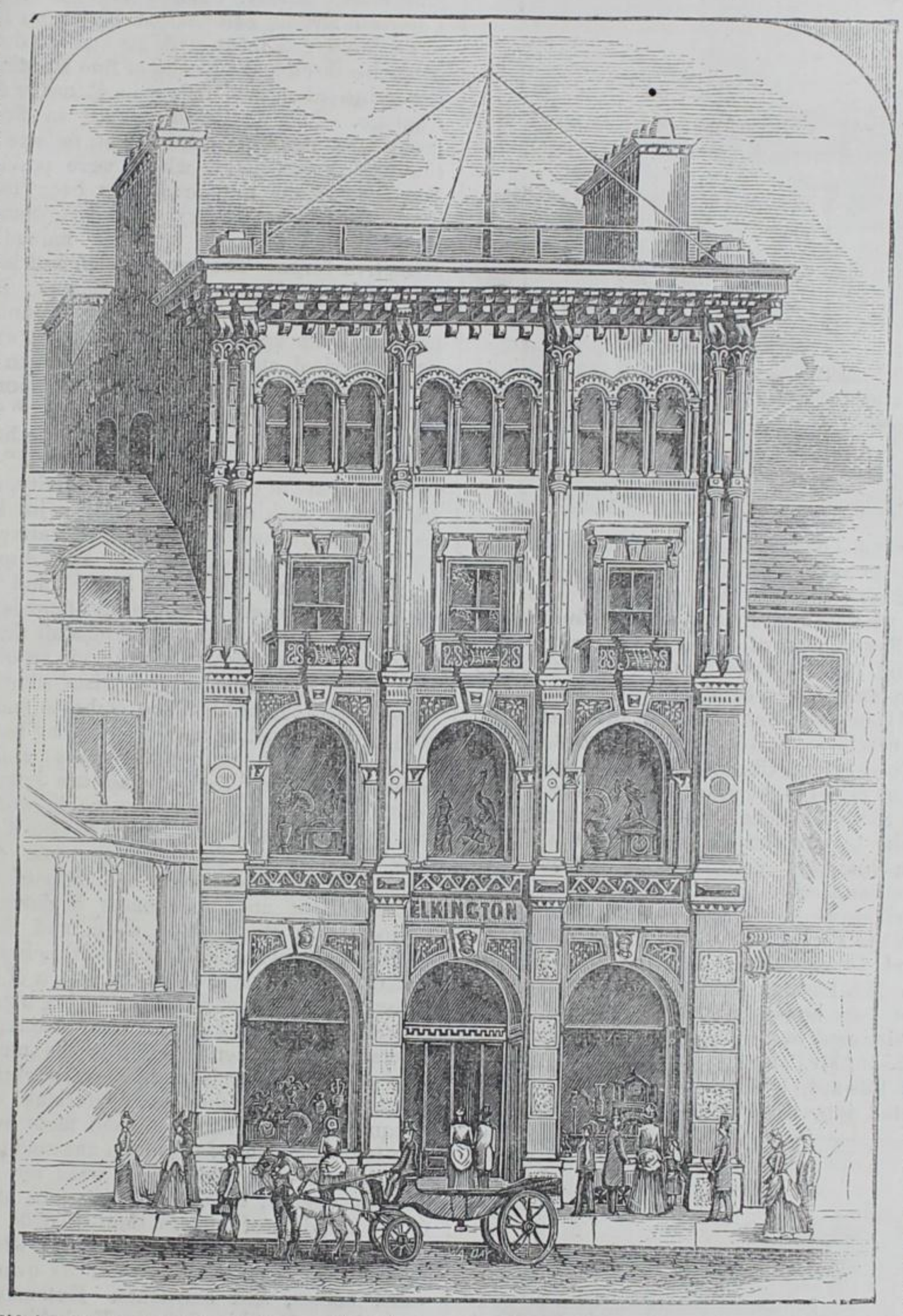
Messrs. Laird Brothers, The Birkenhead Iron Works, Birkenhead.—There is no department of industrial activity in which greater progress has been made, or more successful results attained, than in that of ship building. It has furnished a wide field for British inventive genius and mechanical skill, and has been one of the principal factors in developing and increasing to mighty proportions the grand total of England's commerce and wealth. The name of Laird has been for over half-a-century a leading one in the annals of British ship building, and the works now conducted by Messrs. Laird Brothers at Birkenhead are among the most perfectly-equipped industrial establishments of the world. No firm has attained greater eminence, and the distinguished services which it has rendered to the science of naval architecture have been recognized over and over again, not only by our government, but by many foreign ones. The Birkenhead Iron Works were founded in 1824 by the late Mr. William Laird, who for many years previous had taken an active interest in everything relating to the shipping trade of Liverpool. It was destined for his son John to be the pioneer in the iron ship building trade of the Mersey. In 1829 he built one of the first—if not the first—iron ships that was ever constructed. This was a lighter of 60 tons measurement. She was built for the Irish Inland Company for the navigation of the Irish lakes and canals, and proved a decided success. After having satisfied himself not only of the practicability of introducing iron into the ship building trade, but of its superiority to timber, Mr. Laird persevered with its use in the face of many obstacles and almost unconquerable prejudice. Up to 1834 Mr. Laird had constructed six iron vessels altogether, and his resolute perseverance with the use of iron, when it was unadopted and discredited by other builders, entitles him to be regarded as the pioneer of iron ship building. The superiority of the work turned out by his establishment demonstrated the soundness of his endeavours. Before 1840 he had built altogether 32 iron vessels of all kinds. Every one of these was as perfect as manufacturing skill could make them, and every one was in its way a pioneer. If it did not lead the way in some improvement, it was the first vessel of the kind built for navigating a part of the world where iron ships were previously unknown. Thus the first iron vessels used in Germany, in India, in China, in South America, in the United States, and in Egypt were furnished by Mr. Laird. The unequivocal success of these vessels turned the tide completely in favour of the use of iron. The Birkenhead Works were enlarged from time to time, as the increasing demands of the business required. The most improved machinery and appliances were added, and no expense was spared to make the establishment a worthy exponent of modern naval architecture. During the 58 years of its existence the Birkenhead establishment has built and equipped over 560 vessels of all kinds, and it is not too much to say that no ship building firm in the world has made more contributions to marine architecture. The original works were on Wallasey Pool, and later on a branch establishment was started near the site of the Herculaneum Dock. About thirty years ago the present works were erected. Their total area is about 19 acres, a remarkable feature being the series of docks for the repair and construction of vessels of every size. These docks are admirably arranged, and equipped with powerful steam cranes and every other convenience. The numerous buildings devoted to the various departments are of spacious dimensions and most substantial construction. All buildings are separated from each other by fire-proof partitions, and throughout the whole a perfect system of organization prevails. None but the best and most experienced workmen are employed in the various departments. These are under the supervision of skilled heads, and at every stage of manufacture the work under way is inspected and examined, nothing being permitted to pass unless strictly first-class in every respect. One of the most interesting features of the establishment is the model room, in which are arranged models of many of the principal vessels built by the firm. An inspection of these models will serve probably better than anything else to show the infinite variety of modes, forms, and shapes employed in marine architecture, and the high degree of perfection to which that art has been brought. It also demonstrates the superior facilities possessed by this world-famed establishment for the construction of the most improved types of modern vessels. The Messrs. Laird have done much to advance the best interests and prosperity of both Liverpool and Birkenhead. It was William Laird who first projected the Birkenhead Docks, in 1827, and it was Mr. John Laird who took the most active part in promoting the large extension of dock accommodation that has since taken place, and in getting Parliament to amalgamate the docks on both sides of the river in one trust, called the Mersey Docks and Harbour Board. Birkenhead was made a Parliamentary borough in 1861, and Mr. Laird was elected its first member in December of that year. His career in Parliament was creditable to himself and the constituency he so ably represented. Shortly before he had entered Parliament Mr. Laird withdrew from business, and the Birkenhead Works have since been carried on by his sons, under the name of Laird Brothers. They are energetic and talented men of business, under whose enterprising management the establishment maintains its high reputation. Among the many notable ships built at the Birkenhead Iron Works may be named H.M. iron-clad ships "Agincourt" and "Vanguard," H.M. Indian troopships "Euphrates" and "Clive," and quite recently H.M. torpedo gunboat "Rattlesnake;" the ironclads "Prins Hendrik," "De Stier," and others for the Dutch Government; "Huascar" for the Peruvian navy.

Messrs. Laird Brothers have also built the "El Plata" and "Los Andes" for the Argentine Confederation; "Lima Barros" and "Bahia" for the Brazilian navy, besides numerous unarmoured vessels of war for the British, Portuguese, Argentine, Mexican, Chinese and other navies. Among ocean mail and passenger steamers, the "Spain" for the National Line; the "Lusitania," "Corcovado," "Puno," and "Britannia," for the Pacific Steam Navigation Company; the "Cephalonia" for the Cunard Line; the "Westernland" and "Noordland" for the Red Star Line. Among Channel steamers, almost all the large fleet of the City of Dublin Steam Packet Company, including the Holyhead mail steamers "Ulster," "Munster," "Connaught," and "Ireland." Many for the London and North Western Railway Company, including the Express steamers, "Lily," "Violet," and "Banshee." Up to the end of June 1887, the firm had completed and in progress 563 vessels of all descriptions, whose aggregate tonnage amounted to 330,000 tons, and they had lengthened 27 vessels, increasing their tonnage by 7500 tons. They commenced making engines in the year 1857, and since that time have turned out about 210,000 I.H.P.

The White Star Steamship Company, Royal and U.S. Mail Steamers (Messrs. Ismay, Imrie, & Co.), 10, Water Street, and 34, Leadenhall Street, E.C.

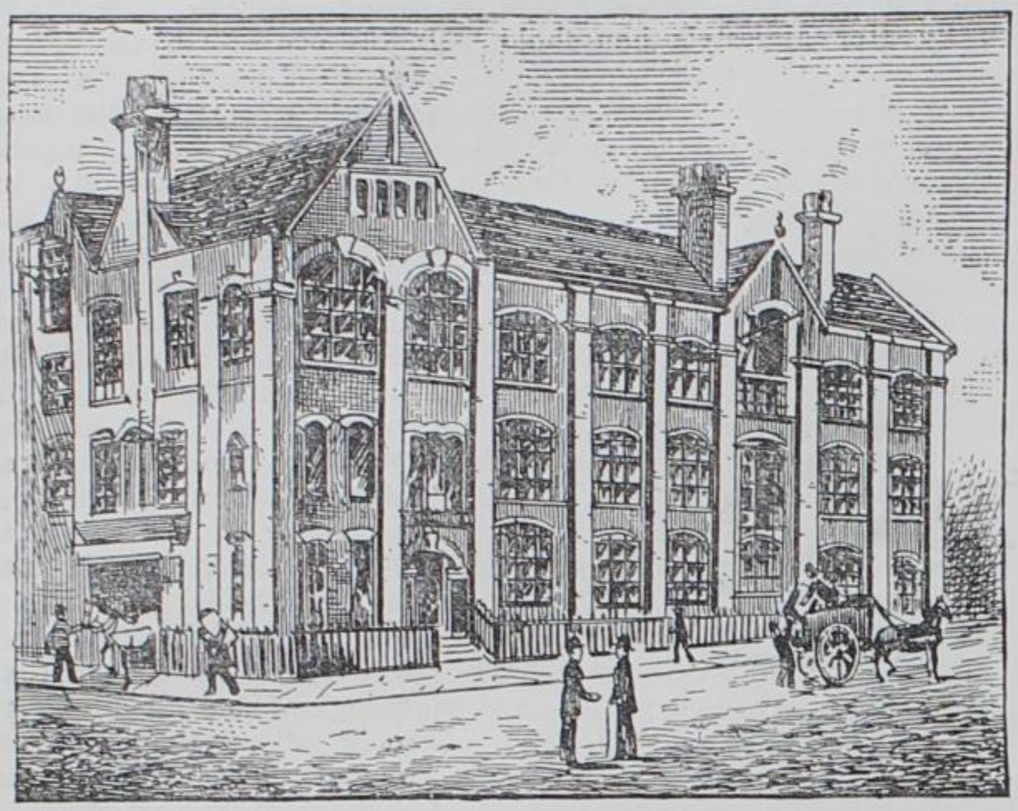
—A day fraught with deep interest and important consequence to the travelling public of two hemispheres was that of the 28th of March 1871, whereon was completed by arrival in the harbour of New York from the port of Liverpool, the first Atlantic voyage of the pioneer vessel of the White Star Line of Royal and United States Mail Steamers. For many a day prior to the arrival in Liverpool from the great ship-building yards of Messrs. Harland & Wolff, Belfast, of this the initial nautical venture of the White Star Steamship Company upon the Atlantic passenger route, the haunts in the great seaport on the Mersey wherein those interested in marine matters most did congregate, listened to many a conjecture, many a lively discussion concerning the success or failure or the eventual destiny of the new line. The "Oceanic" was in every sense of the word a queenly ship. She has been spoken of with truth as a masterpiece of marine architecture and naval beauty. She measured 432 feet in length, and was of the greatest possible strength and most perfect proportions of model, combining these great structural merits with a luxury of appointment throughout that proved a veritable revelation to travellers. She was speedily followed by others of even greater beauty and sumptuousness of equipment, and such names as those of the swift and popular S.S. "Germanic," "Britannic," "Adriatic," and "Celtic," are not only familiar to the ears of every member of the modern travelling public, but suggest at once to the memory of all who have enjoyed a voyage upon any of these vessels, comforts, conveniences, and pleasures sufficient to justify the great reputation achieved by the White Star steamships. And thus was the new Atlantic passenger and freight company organized to enter upon the brilliant maritime record which has ever since marked the progress of its career. For some years anterior to the projection of the White Star Line of steamships, Mr. T. H. Ismay, now a justice of the peace for Lancashire and Cheshire, and the guiding spirit of the famous company, was well and favourably known to the nautical and commercial worlds as the head of an important firm engaged in extensive trade with every quarter of the globe, and as the owner of the world-renowned White Star Line of Australian clippers. He had also, be it remarked, acquired a sound practical acquaintance with the management of steam shipping in his capacity of director of the National Steamship Co., to the success of which organization he gave a constant impetus. Mr. Ismay's qualifications were therefore of a character which eminently fitted him for the onerous post of projector, organizer, and manager of such a line as the White Star in its new Atlantic connection, and to his unremitting energy and watchful supervision, joined to the singularly fine class of ships under the company's control, is due the remarkable success achieved by the White Star Line against competition, whose keenness can be appreciated only by those who have battled against and overcome it. The maiden voyage of the "Oceanic" was a signal success, and anticipations were fully realised on the vessel's second and homeward trip, which she accomplished in 8 days, 7 hours, and 18 minutes from New York to Queenstown, and logged in one day the then unprecedented total of 384 knots. On this voyage the "Oceanic" carried 246 saloon passengers, all wondrously pleased with the accommodation provided, and gratified at the prospective success of the company. The length of the "Britannic," which ship may be taken at present as the company's standard of excellence, is 455 feet, with a breadth of 45 feet, a depth of 34 feet, and a gross tonnage of 5,004 tons. In common with all the steamers of this line she has four masts, and being heavily sparred, can carry an enormous press of canvas, making her a perfect sailing ship. Her engines are of 760 nominal horse-power, but are capable of working with safety up to 5,000 horse-power indicated. The main saloon is 53 feet long by 43 feet wide, and is capable of accommodating 220 guests at the dining tables. The saloon is lighted from above by a large skylight, and from the sides by heavily-glazed port-holes, which admit abundance of daylight, and at night-time and in dull weather electricity furnishes the most perfect form of illumination throughout the cabin quarters. The appointments of the grand saloon are simply palatial. These words apply with equal force to library and music-room, smoking-room, barber's shop, lavatories, etc., and at every turn some fresh evidence is forthcoming of the care, vast capital, and artistic workmanship expended and employed by the company in the fitting up and decoration of their beautiful vessels. The "Britannic" in January last crossed from New York to Queenstown in 7 days, 9 hours, 40 minutes, the quickest passage she has ever accomplished. There are few even of the newest steamers that can excel this speed, and when it is remembered that the "Britannic" was built so long ago as in 1874, the maintenance of such high efficiency is the more remarkable. The state-rooms and sleeping-cabins are all spacious, well-lighted, and ventilated upon the most approved principles, and their situation renders them free from all vibratory or oscillating motion. The ladies' cabin on the promenade deck is a model of elegant appointment. The steerage and second cabins are each perfect of their class, and no fact is more strongly manifest than that the company regard the *health*, *comfort*, and *personal convenience* of *all* their patrons as a matter of the very first importance. The White Star Line is famous for its *cuisine*. In this respect it has far outstripped many an older rival, not alone in the splendid accommodation it offers to diners, but in the varied and bountifully-supplied table provided, which is calculated to tempt the most wavering appetite. Even close to the end of a voyage luxuries and delicacies make their appearance, which the traveller accustomed to ordinary ocean fare had long ago regarded as unattainable afloat. Many members of the best American circles and of the British and European aristocracies book by the White Star Line preferentially to any other, very largely upon the inducement of this excellent and well-maintained culinary standard. In the matters of speed and safety the White Star Line of steamships rank among the foremost. To the company the perfect security of passengers has always been a prime consideration, and has never been sacrificed to the acquirement of any fictitious and fleeting renown. This must not, of course, be taken to imply that the undoubted advantages of speedy voyages are deprecated by the directors. The record of the White Star Line in this respect is a matter for pride to the company and their servants alike. But no hostages are given to fortune in these matters. The company's directions to their captains, instructing them to "ever bear in mind that the safety of the lives and "property entrusted to their care is the ruling principle that should "govern them in the navigation of their vessels, and that no suppositious "gain in expedition or saving of time in the voyage is to be purchased at "the slightest risk of accident," fully exemplify the policy pursued in this matter. Such words speak for themselves, and their salutary effect has much to do with the popularity achieved by the White Star Line. In order further to obviate the risk of accident or collision, and to ensure the avoidance of the most stormy regions, the company's steamships pursue the Lane Routes of Lieut. Maury's system, and their ships are commanded by officers such as Captains Gleadell and Parsell, whose great popularity among travellers is only equalled by their perfect trustworthiness and admirable seamanship. The White Star Line in 1885 carried from Liverpool to New York in 52 trips no fewer than 29,776 passengers, a number in excess of any other British line's complement during the same period. It demonstrates in the most ample manner what may be, and is, the result of a vigorous and progressive policy devoted to the interests of the travelling public of all classes, and providing the public with a means of oceanic transport that is the perfection of combined speed, safety, and comfort. And this policy of progression will receive yet another exemplification in the advent of the company's new steamships, of which so much has been said in Parliament and elsewhere. Messrs. Ismay, Imrie, & Co., of which firm Mr. T. H. Ismay is the principal, are the general managers and owners of the White Star Line of steamships, and in the direction of the affairs of the Line they are most ably assisted. The business operations of the company are conducted upon a basis of energetic enterprise, which places the organization in the vanguard of modern marine undertakings. The White Star Line continues as of old to convey the British and the United States mails, a service in which it gives general satisfaction to the public both in Great Britain and America. The company also own steamers of the same high class trading between London and New Zealand, and between San Francisco, China, and Japan. The company's offices at 10, Water Street, Liverpool, are most efficiently managed, every opportunity being afforded to passengers of facilitating their embarkation, and obtaining all information calculated to be of service upon arrival at their new-world destination; and the same words apply to the metropolitan offices at 34, Leadenhall Street, E.C., and to the company's agencies in New York, and all parts of Europe and America. The White Star Line have ever been to the fore in supporting and furthering the interests of maritime enterprise in every direction, and a standing evidence of the well-known generosity of Mr. Ismay exists in his munificent donation of 20,000*l*. towards a fund for the support of aged Liverpool seamen, in commemoration of Her Majesty's jubilee, and of the completion of his own fiftieth year. To many such instances as this Mr. Ismay owes the widespread esteem in which he is held by all who have dealings with himself or his house; and in the maintenance of the maritime superiority of all the superb vessels under his control, the world-wide popularity and commercial success of the White Star Line of steamers finds an explanation as complete as it is gratifying to all those who are curious to discover yet another reason for the prosperity of this well-managed line, whose promoters have allowed no consideration of expense or straining after false economy to constitute a bar to the advancement and success of their enterprise.

Elkington & Co., Art Metal Workers, Electro Platers, &c., Church Street.—The voluminous annals of British industries working in the finer metals contain no brighter or more noteworthy passage than that which records the career for the past forty-seven years of the illustrious house of Messrs. Elkington & Co., Manufacturers of Silver Ware, Electro Platers, and Fine Art Workers in Bronze and Enamels, with two large manufactories and headquarters in Birmingham, also two representative establishments in London, one in Manchester, and one in Sydney, N.S.W. This distinguished firm was founded in Birmingham in 1840, and its commercial course ever since that date has been one of continuous advancement, until at the present day the house stands foremost in the vanguard of contemporary institutions devoted to the great cycle of industrial art of which it is so worthy an exponent. It seems almost superfluous to mention here that Messrs. Elkington & Co. are the original inventors and patentees of the now invaluable process of electro-silver plating. Their process in this respect has stood the test of years of experiment and attempted improvement, and such new features as the firm themselves have introduced into it have sufficed to render it not merely invincible, but practically unapproachable. Public opinion, the best of all gauges in such a matter, has satisfactorily settled in its own mind every point of this significant question, and the name of Messrs. Elkington on an article of electro-plated ware is to-day in almost any land a guarantee of its thorough excellence and reliability, upon which no shadow of doubt will be cast. The Liverpool depôt of this eminent house, with which this review more particularly deals, is admirably situated in Church Street, just opposite St. Peter's Pro-Cathedral. The building occupied (of which an effective illustration accompanies this sketch) is, as will readily be seen, of fine proportions and striking architectural appearance. It is entered from the street through a magnificent vestibule, a really superb piece of elaborate structural beauty, wherein are displayed to the greatest advantage, a collection of valuable art statuary in bronze from the antique. From this vestibule a broad, noble staircase gives access to the principal show room, covering a floor area of 90 by 36 feet, and possibly unsurpassed in points of merit by any similar apartment in England. Throughout this splendid saloon are ranged spacious and exceedingly handsome glass cases, containing, in most tasteful and effective array, examples of Messrs. Elkington's productions.

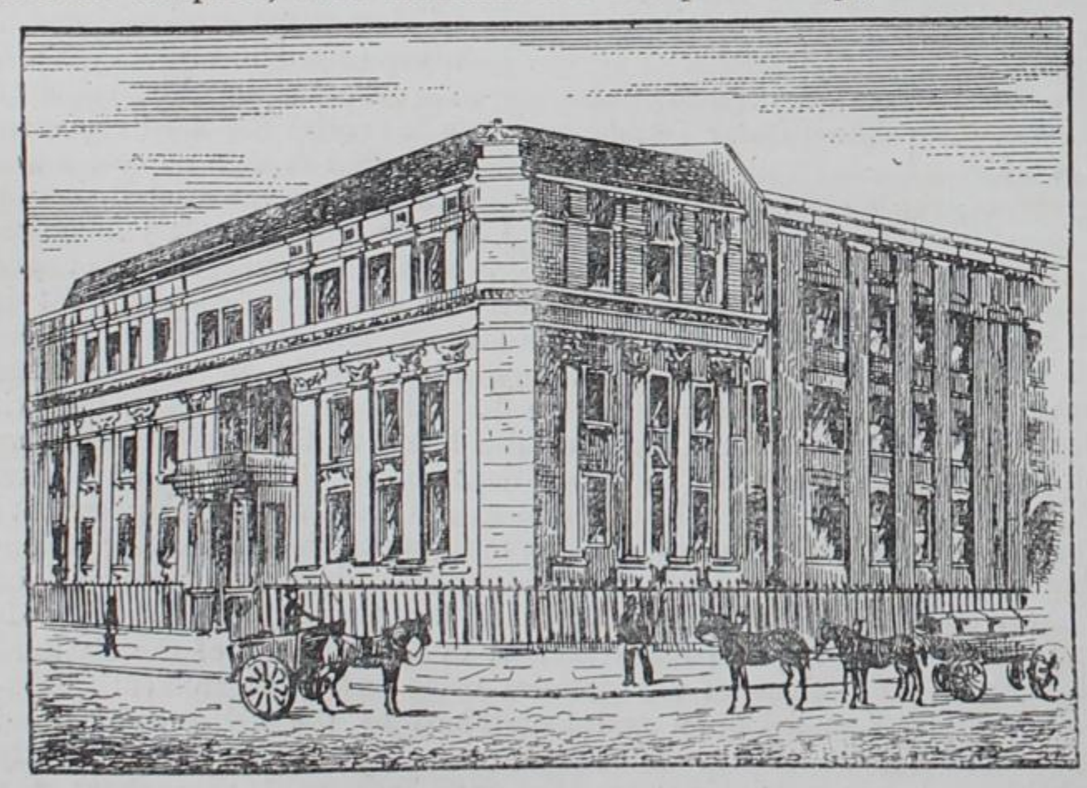


Here are superb specimens exemplifying the very highest phases of modern attainments in fine art metal working. Beautiful articles in repoussé work of the most exquisite character; delicate cloisonné enamels; massive solid silver ware, richly chased, or nearly plain, as if fully conscious of the fact that its evident and manifest value could afford to dispense entirely with all elaborate enhancement; and then the exhaustively varied and apparently infinitely diversified items of electro-plated ware for every imaginable domestic and household use; these are the salient features of the exhibit in this representative show room; and every item in the display bears the stamp of sound workmanship, accentuated rather than concealed by the artistic character of the designs, patterns, and chasings of each and every article. In fact it is but simple justice to declare that Messrs. Elkington are worthy of credit in the highest degree as practically the pioneers in this century in cultivating and moulding the taste of the nation, and in inculcating into the public mind a desire to possess, as well as an appreciation in beholding, even the most ordinary articles of household routine embodying features of genuine artistic beauty. This is due to one great and significant fact: Messrs. Elkington & Co. have, ever since the inception of their house, employed artists of exclusively eminent renown, and designers whose work bore all the distinguishing marks, not alone of manual skill, but of pure artistic spirit and self-evident talent. From this firm basis has risen and grown the great fabric of their present world-wide renown and well-merited fame. Their productions are valued and appreciated in art circles throughout this and many another land, and their works and wares have been numerously purchased by Her Majesty the Queen, the members of the Royal Family, and the British nobility and aristocracy. Just here it may be interesting to mention one or two notable facts which serve to emphasize the foregoing remarks. The celebrated Melton Shield in South Kensington Museum is a creation of this house, as also is the beautiful Halcyon vase recently presented to the Queen by Her Majesty's household. On the occasion of the Queen's visit to Liverpool, the royal presents were from the workshops of the firm, together with a very handsome and richly ornate sword for H.R.H. the Duke of Connaught; and among the many other instances in which the artistic productions of Messrs. Elkington have come before the notice of royalty are—the presentation of a gold hunting knife to the Prince of Wales at the opening of Alexandra Docks; the presentation of a beautiful gold and jewelled parasol to the Princess of Wales, after whom the docks were named; the offering of an album to the Princess Beatrice on the occasion of her marriage, and numerous other occurrences of similar moment, whose mere mention would exhaust the limits of our space. The firm's works in Birmingham are of the most complete and extensive character, equipped throughout with the most perfect mechanical appliances, crowded in every commodious quarter with a working staff whose members range in importance from the gifted and eminent designing artist down to the humblest artizan in the manufacturing of their productions, and resounding through all the working hours of every day with the myriad audible evidences which indicate the able, energetic, and vigorous conduct of an industry of the first magnitude and importance. The Liverpool depôt is a veritable exhibition of the art industry of fine metal working, and is always open to visitors (as also the works in Birmingham), who receive the most courteous attention from a numerous and efficient executive staff, acting under the exemplary management and supervision of the firm's local representative. From end to end the establishment is in the perfection of good order, and the admirably effective system of display and arrangement to which all goods in the show rooms have been subjected, completes the last link in the chain of evidence which establishes the claim of this house to the possession of an all-pervading artistic taste in every department. The trade of Messrs. Elkington & Co. is of enormous dimensions and far-reaching extent; first-class hotels, clubs, institutions, the most important and leading steamship companies in the world, and innumerable private customers of the highest standing are constantly supplied by them. The firm's goods find their way to an ever-ready market in all quarters of the civilized globe, and connections of the greatest value and most influential character, firmly founded upon and maintained by the well-sustained and honourable repute of the house, are steadily fortified, consistently upheld, and unremittingly expanded and advanced throughout the United Kingdom, India, the Colonies and Dependencies, and in many foreign lands.

Messrs. Evans, Sons & Co., Wholesale Druggists, Hanover Street.—Among the most distinguished of the world's modern business firms, that of Messrs. Evans, Sons & Co. boasts an historical record in the annals of the wholesale drug trade that is equalled by few similar establishments in any land, and possesses a reputation to-day which, in point of world-wide honourable renown and well-merited eminence in public favour, is certainly excelled by none. This far-famed house four years ago celebrated the fiftieth anniversary of its mercantile foundation, but as a matter of fact the firm as it now stands can justly lay claim to business origin considerably anterior to the date indicated by this festival. Messrs. Evans, Sons & Co. are an offspring from the great London house of Messrs. Evans and Lescher, whose connection with the



wholesale and retail drug trade ranges over a century. The partnership is now quite distinct between the two firms, but they are very intimately associated the one with the other, and taken jointly may truthfully be said to be typical of the English wholesale drug trade. The founder of the Liverpool firm was Mr. John Evans, who, after serving his apprenticeship to the trade in Worcester and London, was in 1818 admitted into partnership by Messrs. Kempson and Yates, of King Street, Snow Hill, London, thus forming the firm of Kempson, Yates, Evans, and Parkinson. A few years later Mr. Evans left this house and joined a Mr. Stable, under the style of Stable and Evans, Wood Street, Cheapside. Upon the dissolution of this partnership in 1827, or rather in the year following, Mr. Evans took into partnership Mr. Joseph Sidney Lescher, and this gentleman still survives as the senior partner in the London firm, whose full title is Evans, Lescher, and Webb. He is in his 85th year, widely esteemed and respected in private and business connections, and may with all justice be designated the father of the British wholesale drug trade. This brings the record up to the founding of the present Liverpool house, which was in 1833 instituted by Evans and Lescher as a branch of the London establishment. Two years later Mr. Lescher retired from partnership in the Liverpool business, but the two houses have always had many interests in common. On the retirement in this way of Mr. Lescher, Mr. John Evans introduced his eldest son, Mr. Thos. Bickerton Evans, and in 1840 two other sons, John and Edward, both employed in the business since its inception, were admitted into the partnership; and from that



date the style of the house in the Lancashire metropolis became Evans, Sons & Co., continuing so up to the present day. The Edward Evans referred to above is now the senior partner. He has retired from active commercial life and resides on his property in Denbighshire (Bronwylfa Hall, near Wrexham). Here he is a county magistrate, taking a deep interest in the welfare of the neighbourhood and enjoying the unreserved esteem of all who know either his exemplary business abilities or his many amiable personal qualities. The original Mr. John Evans died in 1865, and his eldest son, Mr. T. B. Evans, a year later. He left two sons who were also partners, but died early. In 1860 another son, Mr. H. Sugden Evans, was admitted into the firm and became justly eminent in the scientific world. Leaving the Liverpool house, he took the management of the Montreal branch, which operated under the style of H. Sugden Evans & Co., but he unfortunately died in 1885, deeply regretted throughout the social and mercantile circles of the Canadian metropolis. The Liverpool firm, as it stands to-day, includes Mr. Edward Evans and his four sons, Messrs. John James Evans, Edward Evans, junr., Wm. Paterson Evans, and Alfred Bickerton Evans. The Liverpool premises are among the most striking and important in the great seaport. They comprise three large blocks of fine buildings situated in close contiguity, the principal edifice being in Hanover Street, and possessing a splendid frontage. The firm first opened in Fenwick Street in 1833. Then a move was made to Lord Street, followed some years later by another to the present premises, which were previously occupied by the Bank of England. Here the house has been located ever since with but one interruption some twenty years ago, when a destructive fire burnt out the premises, which were however immediately rebuilt in their present attractive form. The general plan and laying out of the establishment is throughout of the most commodious character. The main offices are situate in a sub-division of the ground floor. They are exceedingly handsome in appointment and afford excellent accommodation for the firm's clerical staff, numbering between 60 and 70. The private offices of the partners are upon the same floor. A most important part of the structure of the building is the "well," which, with its fine glass roof, commands the central area of the house, and is overlooked from the top floors. In the middle of the "well" is the bustling country packing-room, a scene of ceaseless, brisk activity, and at one side of the "well" is the export packing-room, hardly a jot less vigorous. Each department has its own immediate staff of operatives; and each section is under the direct supervision of an able and intelligent head. The basement is chiefly taken up with the "liquid" and "essential oil" rooms, both very completely stocked. On the first floor is the great "dry" room, wherein is stored in wooden boxes and bins all those articles that can be delivered in paper wrappings. Here also is an oil-room, with many tanks, filters, and other apparatus. "Druggists' sundries" constitute a leading feature with Messrs. Evans. They embrace such items as perfumery, pomades, soaps, tooth brushes, sponges, feeding bottles, etc., etc., a truly wondrous array in point of comprehensiveness; and there are few ordinarily well-informed persons to-day who are ignorant of the fact that any article from this list which bears the magic word SAVARS, the registered trade mark of Messrs. Evans, Sons & Co., is one in which implicit confidence may be reposed. In the drug room employment is given to a great number of nimble-fingered and industrious girls. The remainder of the establishment and warehouses is devoted to the storage of drugs and chemicals in their crude state, and the roof is utilized as a bleaching ground for castor oil, 30 tons of this indispensable medicinal agent being constantly exposed there to the action of light. The firm's drug mills and laboratories in Fleet Street, covering a great extent of ground, are the best appointed in the kingdom, and are replete with indications of the large capital that has been invested in the most improved modern mechanical appliances. There is nothing so conclusive as figures, and the enormous extent of the productive operations of this famous house is very adequately exemplified in such facts as that, in this department about two tons of citrate of magnesia are made each week; or that the consumption of over-proof spirits of wine for various purposes amounts to 500 gallons weekly, being a contribution of Messrs. Evans to the revenue of the kingdom of no less than 20,000*l.* per annum. There are also tinsmiths', joiners', and coopers' shops, where boxes, packing cases, casks, etc. are made. The house has its own commodious stables, with many vans, horses, and assistants. Extensive glass works are controlled exclusively by this firm in Yorkshire; and the working staff of the Liverpool establishment, independently of the clerical force before mentioned, numbers between 250 and 300 hands continuously. No review, however superficial, of the vast mercantile operations of the firm of Messrs. Evans, Sons & Co. would be complete without some allusion to the remarkably successful specialty they have developed as sole consignees of the favourite and eminently reputed Montserrat lime-fruit juice and lime juice preparations, products of the plantations of the Montserrat Company on the small but beautiful island of that name situate in the Caribbean Sea, and deemed the healthiest of all the Antilles. The demand for pleasant, healthful, and non-alcoholic beverages of a reliable character increases year by year. Lemon juice, citric acid, and many other specifics of more complex character have had more or less successful careers. It has however been reserved for lime-fruit juice, particularly, and in fact solely, that placed upon the market with such increasing vigour season after season by Messrs. Evans, Sons & Co., to practically supplant nearly all these beverages in popular favour. **Messrs.**

Evans, Sons & Co. have placed this beverage within the reach of every resident of the land. There can be no doubt anywhere that the lime-fruit juice and various lime juice cordials of the Montserrat Company best meet the demands of the inflexible standards of purity and good quality instituted by considerations sufficiently obvious. Medical testimony to this effect is abundant. The Admiralty will admit on board her Majesty's ships nothing but lime juice as an anti-scorbutic and preventative agent and beverage. The Montserrat Company have developed their great industry in the true spirit of enterprise, and they have effected nothing less than a revolution in the great list of summer beverages. The Montserrat lime-fruit juice preparations are the present perfection of that class of beverages; they are no less a public benefaction than they are a great mercantile success. The energy, ceaseless activity, and unremitting enterprise exhibited by Messrs. Evans, Sons & Co. in the dissemination of this invaluable beverage cannot be too highly commended. They have utilized their immense resources to introduce to the people of every land a product of which that people had long been in need. Their success has been complete. The house have done well and worked earnestly in the public interests, and they have had their reward in a renown that is universal, a reputation unassailable, and a world-wide trade in drugs, chemicals, all their own special preparations, and the lime-fruit juices, which calls into requisition the services of thirteen travellers for the home district, three for the export section, a staff "on the road" in such distant lands as South America, India, and Australia, and which possesses connections of the greatest importance, influence, and value in every civilized quarter of the globe.

George Forrester & Co. (Limited), Engineers, Iron-founders, Boiler Makers, &c., Vauxhall Foundry, Vauxhall Road.—These important works were established about sixty years since by George Forrester, an engineer from Demerara, in association with three leading Liverpool merchants, mainly for the manufacture of sugar and other machinery for the East and West Indies. In addition, however, to these, the firm was at one time largely engaged in constructing locomotive engines, and subsequently in marine, hydraulic, and other kinds of machinery, as well as in the construction of guns, shot and shell, and other appliances of war. The original title of George Forrester & Co. has always been preserved, although there have not been any members of the Forrester family in the business for many years. Until the early part of this year the concern had been carried on as a private partnership, but in February last it was considered advisable to convert it into a private limited company, two of the partners retaining their full interest in the concern. The principal works, which are very extensive, are situated in Vauxhall Road, and were originally in the outskirts of the town; they have also other premises in the neighbourhood, as well as a commodious establishment near the Sandon Dock, where repair work for steamers is attended to. In addition to the construction of main engines and boilers for steamers of every size, a considerable business has been done in the manufacture of steam steering engines under the patent of J. Mac Farlane Gray. The first merchant steamer fitted with one of these now indispensable appliances for steamers was the "Great Eastern," and the first war vessel was H.M.S. "Northumberland." Since that time the apparatus has been fitted by them on board almost every important vessel in Her Majesty's navy, on many belonging to the navies of Austria, Italy, Russia, etc., as well as on merchant steamers of every class. In land engineering work a very large business has been done in cotton machinery (including screw, lever, and hydraulic presses), sugar mills and sugar refining plant, dredgers and other appliances for India, Egypt, the Colonies, and other places; also waterworks and pumping engines for home as well as abroad. Another speciality is the water meter, invented by the late Thomas Duncan, largely used by the Liverpool Corporation and other water companies. A modification of this water meter makes a most efficient hydraulic engine, which is used by all the principal organ builders for working their organ bellows, as well as for other motive power. In fact, few firms in the kingdom have had a more varied or more extensive experience in the manufacture of engineering machinery of almost every description. The business has always been, and still continues to be conducted under the immediate supervision of the principals, supported by an able staff of assistants in each department, who have been in the employ of the firm for many years.

Hartmann, Le Doux & Co., Proprietors of the Original and Genuine Rahtjen's Composition for Steamers' Bottoms, also of Hartmann's Special Composition for Sailing Ships' Bottoms, 12, Rumford Place.—The general community are, perhaps, but little interested in articles which are so remote from their own necessities as "coatings" for the bottoms of ships. Still they are of more or less benefit to everyone. One of the most formidable difficulties attendant upon navigation is the "fouling" of ships' bottoms. For ages this impediment to the speed of ships—with all its attendant losses and expenses—baffled the skill and ingenuity of the nautical profession, and it is only within comparatively recent years that effectual remedies have been discovered. A number of inventions have been patented within the last half-century which it was claimed would prevent either altogether, or to a very large extent, the fouling of ships' bottoms. Of the several patented compositions now in use for the coating of steamships' bottoms, that which bears the title of "Rahtjen's Composition," Hartmann's manufacture, is admittedly entitled to the foremost place. Tests of all kinds, and of the most severe character, have been applied to this composition, and it has invariably proved victorious over all competing articles. Hartmann, Le Doux & Co. are the sole manufacturers of this composition, and to prevent either fraud or mistake the inventor has published the following certificate:—"I hereby certify that the only composition bearing my name, and with which I have any connection, is 'Hartmann's Manufacture,' and supplied by Messrs. Hartmann, Le Doux & Co., 12, Rumford Place, Liverpool, their branch houses, and duly authorised agents.—John Rahtjen." A glance over the almost innumerable testimonials which have been received by this firm is sufficient to satisfy even the most sceptical as to the intrinsic merits of the article in question. They are of the most authentic, valuable, and convincing kind, and demonstrate conclusively the superiority of Rahtjen's composition over every other invention for similar purposes. The firm supply their manufacture to most of the Governments and to a multitude of the first steamship companies in the world, including the Peninsular and Oriental Steam Navigation Co., London; Cunard Steamship Co.; Allan Line; National Line; Inman Line; Anchor Line; Guion Line; White Star Line; F. Leyland & Co.; Liverpool, Brazil, and River Plate Steam Navigation Co.; Royal Mail Line, London; T. & J. Harrison, and scores of other English and foreign companies of the first rank. Speaking of this invaluable composition, the *Liverpool Journal of Commerce* (26th May 1886) says:—"It has saved scores of ships from decay, and has helped scores of others to make rapid trips across the ocean, by reason of preserving the vessels from foul and obstructive bottoms." Messrs. Hartmann, Le Doux & Co. obtained the highest award for such articles at the London Inventions Exhibition of 1885, and the Gold Medal at the Liverpool Exhibition of 1886. We must now briefly call attention to another article of the same class manufactured by this firm. It is styled "Hartmann's Special Composition for Sailing Ships' Bottoms." This compound has proved as effectual for sailing ships' bottoms as their Rahtjen's composition has for steamers, and it is recommended chiefly on account of its anti-fouling properties, enabling vessels to sail homewards as fast as they do outwards, which with tallow coatings (so much used in the past) was found to be impossible. It is only natural to suppose that a somewhat different treatment may be desirable, or even necessary, as betwixt the coating of the bottoms of sailing ships and steamers, hence the success of Hartmann's special composition over others for sailing ships. The composition is extensively used by Messrs. J. D. Newton & Co. (Dale Line); W. & R. Wright; E. Bates & Sons; Richard Nicholson & Sons; Jas. Poole & Co.; Gillison & Chadwick; W. H. Ross & Co.; Canada Shipping Co.; British Shipowners' Co; Donald Kennedy & Co., etc. etc., and the most satisfactory results have been obtained. Hartmann, Le Doux & Co. are a firm of the highest standing and respectability, and are well known in shipping circles all over the world. They conduct their immense trade upon the strictest lines of commercial honour and probity, and they possess the confidence and respect of their numerous clients. They occupy handsome and commodious offices, etc., in Rumford Place (close to the Liverpool Exchange), and employ a large staff. The firm supply paints, oils, and colours of guaranteed quality for use in any part of the world, and they have branches in London, Glasgow, Cardiff, Newcastle-on-Tyne, and likewise at New York, and agencies in all parts of the world.

The Cunard Steam Ship Co., Limited, Water Street.—This world-renowned steam shipping company, whose vessels have won the distinction of being called the "greyhounds of the Atlantic," was established by Mr. (afterwards Sir) Samuel Cunard in 1840. Their first steamer was the "Britannia," whose type is now obsolete. Every improvement made in marine architecture has been constantly and promptly taken advantage of by the company from its inception, with the result that the present magnificent and unequalled fleet of passenger and cargo-carrying steamers stands unrivalled in point of safety, speed, and comfort in the mercantile marine of the world. Their vessels enjoy universal renown, and are patronised by the highest classes of the travelling public to an extent approached by few other cross-Atlantic lines. The greatest ability is evidenced in the management of the company's affairs, and on both sides of the Atlantic the popularity of the line is unbounded.

Charles M'Ardle, Merchant, Liver Court, 9, Tithebarn Street.—The business carried on by Mr. C. M'Ardle has been established close on half a century. It was founded in the year 1839. Mr. M'Ardle is a well known and highly respected Liverpool merchant, in an extensive way of business, and he is a familiar figure in commercial circles. His mercantile reputation is first-class, and his trade is conducted on principles of strict probity and honour. He is a gentleman possessing business qualifications of a high order, and he has been a most enterprising and successful merchant. Few men of business are more deservedly popular, and both as a merchant and a citizen he is highly esteemed. He occupies neat and commodious offices in Liver Court, and he has likewise an extensive warehouse in the same building, besides warehouses and drying kilns in various parts of the city. Mr. M'Ardle is a member of the Liverpool Exchange, and has represented Vauxhall Ward in the Liverpool City Council for over eleven years.

Inman and International Steamship Co., Limited, Water Street.—Since the introduction of steam navigation into Great Britain, there is no city in the world that has made more rapid strides in commercial prosperity than Liverpool. This is principally attributed to its geographical advantages, to its maritime relations with America, and to the enterprise and energy of its commercial men. Its extensive shipping operations were the first and leading item to give a stimulus to its trade, and Liverpool is deeply indebted in this connection to its many transatlantic steamship companies. The "Inman" line of steamships is so well known as to render it unnecessary to make lengthened mention of it in this review, suffice it to say that it is one of the most popular, as it is certainly one of the most prominent, of those enterprising companies whose boats ply between this country and America. Like all other concerns of a similar magnitude, it has a deeply interesting history. Established in 1850, while steam navigation was yet in its infancy, the "Inman" line contributed materially to its development; the "City of Berlin," built in 1875, being the first to reduce the passage to below eight days. On December 10th, 1850, the Liverpool, New York, and Philadelphia Steamship Company was organized in Liverpool by the owners of the famous "City of Glasgow." This was the origin of the present "Inman" line, commencing their operations at once between Liverpool and Philadelphia. The enterprise proved so eminently successful that in 1851 the "City of Manchester" was put on the route, and as at that moment the commerce between this country and America was gradually improving, the company found more frequent trips both necessary and advantageous. The business still improving, the "City of Baltimore" was launched, and then a fortnightly service was instituted. It will be remembered that the management of the company was then in the hands of Messrs. Richardson Brothers, and Co., but on their retirement in 1854, Mr. Wm. Inman, who was one of the active promoters of the company, assumed practically sole control, and entered upon his duties with that spirit of energy and enterprise which will hand his name down to posterity in connection with this reputable, reliable, and representative company. It was at that time that the company assumed the popular name of the "Inman" line, and in 1875 the enterprise was incorporated as the Inman Steamship Company, Limited. Mr. Inman at once grasped the situation, and foreseeing the enormous development of American trade, his long experience in our commercial markets, and his unerring judgment taught him to make due provision to meet every exigency in the growth and advancement of commercial interests; the "Kangaroo" was purchased from the Pacific and Australasian Company, and Messrs Todd and McGregor were directed to build the "City of Washington." Philadelphia being at that time the headquarters of the company, the rapid extension of the trade of New York commenced to attract the attention of the mercantile men of both hemispheres, and in 1857 the offices were finally changed to that city, and the fleet simultaneously commenced their operations between that port and Liverpool. The importance of Queenstown as a port of call now for transatlantic steamers need not be mentioned, but its history is closely allied with the enterprise of the "Inman" line. This was the first company that saw the advisability of opening up direct communication with Ireland in her relations with America, and in 1858 the first transatlantic steamer visited the cove of Cork. This in itself is a remarkable feature in the operations of this large and extensive enterprise, and one that will leave an indelible impression on the history of transatlantic navigation. Trade had now assumed such enormous expansion that in 1860 a regular weekly service was instituted, and such boats as the "City of New York," the "City of London," the "City of Limerick," the "City of Paris," and the "City of Brooklyn" were added to the fleet. The "City of Montreal" was built in 1871, and the "Richmond" and "Chester" made their first trip in 1873. To the enormous dimensions and general excellence of these steamers the public of Europe and America can bear the most favourable testimony. After this, speed commenced to engage the attention of our shipowners and builders, and in view of this, the "City of Berlin," a noble illustration of that feature in steam navigation, was launched in 1874. This powerful specimen of the progress of invention, art, science, and modern improvement is a magnificent structure, 5,491 tons register, 488 feet 6 inches in length, 44 feet 2 inches beam, and 34 feet 9 inches deep. The "Berlin" must ever remain one of the most popular steamers afloat, being the first on record to travel over 3,000 miles of sea in less than eight days. She is one of the finest in form and arrangements, and she is unsurpassed in the completeness of her general appointments. In 1883 the "City of Rome" was built at Barrow-in-Furness, one of the most popular passenger steamers that ever entered the port of the Mersey. For size she had no rival; in accommodation she was a model of perfection, but her speed did not then come up to the contract; she was taken back by the builders, who subsequently transferred her to the "Anchor" Line; her new owners made such alterations in her machinery as to materially improve her speed, and she is now a most active and favourite boat in that service. As an idea of the popularity of the "Inman" Company it may be mentioned that the boats are patronised by the best section of the travelling public both in this country and America. In 1886 no less than 5,705 cabin passengers were landed in New York, and 25,659 steerage, thus supplying the most satisfactory and practical proofs of the confidence that is so fully reposed in its able, reliable, and successful management. The company's boats are officered by the most eminent navigators of the present day, men of the widest range of experience purchased at the expense of a weary and exacting apprenticeship, and specially qualified to discharge the responsible duties imposed upon them. The utmost vigilance is maintained, the strictest discipline enforced, and the crews are always composed of A.B. seamen. The accommodation of these steamers and the general excellence of their surroundings, combined with the liberal share of attention bestowed on every passenger, render them quite worthy of the popularity they have secured and the large degree of success that has characterised the operations of the concern from the very date of its origin. The representation of the company in New York is in the hands of Messrs. Peter Wright & Sons, whose success as representative steamship owners and agents has long since earned for them the respect and confidence of commercial men on both sides of the Atlantic. Their offices are situated at 1, Broadway, and in every respect the "Inman" Company may be congratulated on the possession of such worthy representatives to pilot their interests in the popular port of New York. The working of the concern on this side is being entrusted to the responsible management of Messrs. Richardson, Spence & Co., whose connections with the "American" Line to Philadelphia are familiarly known in our city. The offices situated at Water Street are of the largest and most commodious character, and their general appearance is significant of the greatest activity, taste, excellent management, and continued prosperity. An extensive staff of clerks is employed, and the greatest regularity is observed in every department. Here tickets are issued, and rates for freight may be ascertained on the shortest possible notice. The company's sheds are situated at the Alexandra Dock, where the various boats also find their berths. They are of enormous dimensions, and the greatest activity prevails at night as well as in the broad noonday. Lorries are hurrying to and fro delivering merchandize, and masters, employees, etc. are taking the greatest interest in the progress of the business. To receive passengers the steamers lie at anchor in the river opposite the Prince's landing stage on the day of sailing. Tenders are despatched, and regularity and systematic methods are observed in the reception of passengers, etc. In every respect this is a model steamship company, whose operations in the commercial pursuits of our city have helped to elevate our mercantile standing so prominently in the catalogue of British commercial interests.

James Nelson & Sons, Cattle Salesmen, 44, Tower Buildings, E. — This eminent firm was founded by Mr. Nelson in the year 1849. The partnership now consists of James Nelson, Hugh Nelson, and William Nelson (father and sons), and the concern is the most extensive in Europe in the cattle and dead meat line. Messrs. Nelson & Sons are large consignees of cattle from America, the Canadas, Oporto, and Ireland, and their clients hail from all parts of the United Kingdom, North and South America, Spain, Portugal, etc. They do an immense business in London, having a branch at 64, West Smithfield, besides about 200 other branches in various parts of the United Kingdom, for the disposal of their meat consignments, and their name is familiar in all the chief cities and towns throughout the country amongst cattle breeders and dealers. At Woodside (Birkenhead), there two spacious and distinct lairages, one where free cattle consigned to them from Canada are landed, where they are carefully examined by Government veterinary surgeons, as required by the stringent regulations of "my lords" of the Privy Council, previous to their being forwarded to the different cattle markets throughout the Kingdom; the other is used for slaughtering cattle on arrival, and is of immense proportions, and fitted with the most perfect sanitary appliances. Their freezing establishments at Bramley Moor Dock, by Haslam's patent drying and refrigerating machine, are of enormous magnitude, and capable of storing from forty to fifty thousand carcases of mutton, and may truly be described as wonderful. They draw visitors from all parts of the world, and are, in fact, one of the sights of Liverpool. Tens of thousands of cattle pass through their hands in the course of a year, and their annual turnover must be of vast extent. They have also a freezing establishment at Las Palmas Zarate, Buenos Ayres, where they freeze 1,000 sheep per day, under the management of Mr. John Nelson, fourth son of the senior partner. Their gigantic business is conducted on splendid lines, and although their trade is so complex and widespread, it is worked with perfect ease and regularity, and everything is done with systematic exactness. The firm also owns the largest oleomargarine works in England, (in Bridge Street, Birkenhead), where some forty to fifty tons of the best quality is turned out weekly, chiefly for Continental markets. The firm are honourable and upright in all their dealings, hence they have acquired a reputation of the highest possible standing, and a name which cannot be excelled. They occupy a large and handsome suite of offices in Tower Buildings, and have a numerous staff. Personally the Messrs. Nelson are most popular with their clients, and they are universally respected by all who have the pleasure of their acquaintance. Their telephone number is 534, their cable address is "Keogh." Telegrams for Liverpool and Birkenhead to be addressed "Cattle," and to London "Ranmoor." London office, 64, West Smithfield; Birkenhead office, Woodside Lairage.

Fawcett, Preston, & Co., Engineers, Millwrights, Coppersmiths, and Boiler Makers, Foundry, &c., 17, York Street, W.; Boiler Yard and Copper Works, 25, Lightbody Street, N.—This celebrated concern was founded over a century ago, namely, in the year 1784. It now affords employment to something like 1,000 hands. The original founder of the concern was William Fawcett, who died in 1844. Previous to commencing on his own account, Mr. Fawcett had been in the employ of his uncle, Mr. Rathbone. To this connection William Fawcett was indebted in a great measure for his success. After Mr. Fawcett commenced business he first became famous as a maker of ships' iron guns, and to bore them he erected a "one horse power" machine, the "one horse" being actually a living animal. Mr. Fawcett having made the acquaintance of a son of the celebrated James Watt, the engineer, obtained much information from that gentleman, and some time afterwards he commenced making steam engines. The very first engine he made turned out a failure. It was one of eight horse power, with a cast-iron boiler, and was made for a Mr. Bennett, of Greenfield, near Holywell, in North Wales. He, however, shortly afterwards became one of the best and most noted makers in the United Kingdom. His first marine engine was for a ferry boat, named the "Etna," which was built to ply between Liverpool and Tranmere, on the Cheshire side of the River Mersey. The "Etna" was a peculiar invention. She was a double boat, with the boiler in one half and the engine in the other, the paddle wheel being betwixt the two. Before his death his establishment was known, both at home and abroad, as one of the most celebrated engineering concerns in the world. As far back as the year 1813 he took two gentlemen of the name of Littledale into partnership. They possessed both a large capital and an extensive connection, and the firm then became "Fawcett & Co." These gentlemen retired in 1823, and their place was taken by Messrs. Preston, and subsequently Mr. Sillem and Mr. William Thompson Mann joined the firm, which then took the style of "Fawcett, Preston, & Company," which it still retains. At this period the concern was doing an enormous trade in steam engines and boilers (both land and marine), sugar mill machinery, ordnance, etc., and the premises had been greatly enlarged. After Mr. Fawcett's death, in 1844, the business still went on increasing, and the fame of the house continued extending. In 1872 Messrs. Sillem and Preston withdrew, and Mr. Mann, the remaining partner, was then joined by Messrs. James Gregson Chapman, Alfred Chapman, and Henry Shield. During the Crimean War Messrs. Fawcett, Preston, & Co. supplied our Government with eighty mortars of the largest calibre, for use against the Russians, and not one of them proved defective, although subjected to the most extraordinary tests of actual warfare. Until the late Mr. John Laird commenced engineering in conjunction with ship building, most of the engines for the steamships built at his works were made by Fawcett, Preston, & Co., and the firm have turned out engines for a number of foreign governments as well as for our own. The famous sugar mills vary in price from 50*l.* to a gigantic apparatus for grinding the sugar cane and making the finest qualities of refined sugar, made some years ago for the then Khedive of Egypt, at a cost of over 100,000*l.* They are made for exportation to Spain, Peru, Java, Cuba, Brazil, Mexico, Mauritius, Central America, the Argentine Confederation, the Philippine Islands, etc., and wherever such machinery is required. The firm also manufacture cotton and jute presses (on Watson's patent), some of them being of the enormous weight of 150 tons, exclusive of pumps, engines, and boilers. These are chiefly for India, but the firm have likewise manufactured great numbers of hay presses for Egypt, grape and olive presses for Spain, wool presses for South America, etc. The sugar mill branch of their business forms a speciality of their trade. It must not be supposed, however, that Fawcett, Preston, & Co. have become less famous now than formerly for the manufacture of land and marine engines, boilers, etc.; they still carry on these branches with even increased vigour, and they work for the chief steamship companies at home and abroad; indeed, it may with truth be said of this firm that they possess one of the largest, most varied, and influential and substantial connections as engineers, machinists, and boiler makers in the kingdom. They also manufacture water works machinery, steam dredges, rice machinery, cranes, roofs, stills, gas works, pans, and every other article under the head of machinery, and it ought particularly to be noted that what gives this great firm such an immense advantage over smaller concerns is this, that as iron and brass founders, boiler makers, coppersmiths, millwrights, and engineers, they have under their own control all the resources needed to carry on their trade, every portion of the work being executed within the limits of their own establishment. The firm have their boiler yard and copper works in Lightbody Street. The works in York Street occupy a very large area. The works are now more than double the size they were at the date of Mr. Fawcett's death, yet they are at times found inconveniently small, notwithstanding the circumstance that the boiler yard and copper works have been removed elsewhere. The motive power for all the works is supplied by marine engines, which though a somewhat singular arrangement, and a little more expensive in their use, are continued because it was a fancy of the late Mr. Fawcett to erect these particular engines. The works are fitted up with every possible appliance which skill and ingenuity could suggest for carrying on this vast concern. Some of the castings made in the foundry have weighed nearly sixty tons, and have taken a month to cool. Then there are the "mill," the fitting shop, and the brass foundry, on the first floor in another part of the works, with its row of little ovens. There is also a spacious pattern shop. The transference of the boiler yard and copper works from York Street to Lightbody Street took place in 1863. These works are large and handsome and well arranged. The office and copper works are on the left as you enter, the boiler yard on the right. The copper works is one of the most perfect of its kind in the kingdom, and every modern improvement in connection with the manufacture of such items has been adopted at this establishment. Some of the largest marine and land boilers ever made in this country have been turned out from this yard, and we may here observe that the firm of Fawcett, Preston, & Co. are famed all over the world as boiler makers, engineers, and iron-founders. The firm have just completed three very large pumping engines for Calcutta, also three large triple expansion engines for ocean ships. It only remains for us to say that the firm of Fawcett, Preston, & Co. have a commercial reputation second to none in the United Kingdom, that they are kind and considerate masters, and possess the confidence and esteem of their employés of every grade, and that whilst their works are a lasting monument of the skill, energy, perseverance, and enterprise of the original founder and his colleagues and successors, so likewise are they a credit to the city of Liverpool, and an honour to the manufacturing industry of Great Britain.

James Mellor & Sons, Distillers and Wine and Spirit Merchants, 18, Hunter Street.—Distilling is one of the oldest branches of industry in this country, and its progress has been steady and sure. Liverpool has always been noted for her trade in this direction, and among the firms engaged a chief place is held by that of James Mellor & Sons, which has been in existence for many years. This firm also carries on business as wine and spirit merchants, and has a fine reputation for the purity and reliability of its goods. The premises occupied are large and commodious, comprising offices, distillery, and stores, the offices being well furnished, and employing a numerous clerical staff. The distillery is very extensive, and completely fitted up with the most perfect appliances and machinery, and the operations are conducted on the most approved principles, a large number of experienced hands being engaged. The stores contain an immense stock of old Irish and Scotch whiskies in great variety (bonded and duty paid), superior British brandy, spirits of wine, cordials, liqueurs, and wines of the choicest vintages. Messrs. James Mellor & Sons possess as fine a stock as any firm in the city, and do a large and rapidly increasing trade in all parts of the country. The members of the firm are gentlemen of great ability and experience, and manage their business with energy and enterprise. They are thoroughly conversant with the operations carried on, devote much talent and energy to the maintenance of their high standard of excellence, are of eminent standing in the city, and have the gratification of knowing that their house exercises in the trade an influence of a most salutary character.

Champion & Company, Limited, Vinegar and Mustard and Acetic Acid Manufacturers, 6, Button Steeet.—This is a branch establishment of the celebrated vinegar house of Champion & Company, of London, which has been established over 200 years. This ancient firm has now become a "limited" company, though still retaining the original name of the founders. It would be difficult to add anything to the repute of a concern of such magnitude and of such world-wide fame as that of Champion & Company. This firm has weathered the storms and vicissitudes of twice 100 years, and instead of decaying from old age, as most things and institutions do, it is healthier and stronger to-day than perhaps at any former period in its long and eventful career. We may observe *re* the Liverpool branch of this noted establishment, that the firm do a very extensive trade in the various branches of their manufacture, but of course their vinegar and mustard business considerably exceeds that done in other branches. The premises in Button Street are of large dimensions, and are well stocked, and the business of Liverpool and district is excellently managed by their industrious and much respected manager, Mr. Samuel Pool, who entered the service of the firm in 1829. In conclusion, we will merely remark that the articles manufactured by this firm stand as high as possible in public estimation, and are of splendid quality.

Richard Sanderson & Co., Coal Merchants, Steamship Agents, and Agents for the "Wilson Line of Steamers," 15, Water Street.—The firm of Richard Sanderson & Co. has been established many years. They are in an extensive way of business, inasmuch as they are coal merchants, general steamship agents, and agents for the celebrated line of steamers belonging to Messrs. Thomas Wilson, Sons, & Co., of Hull, who are now running boats between Liverpool and Baltic and Scandinavian ports. The firm at present consists of Richard Sanderson and G. M. Dickson. The firm is one bearing a first-class commercial reputation, and is noted for the expeditious and superior mode in which their trade is conducted. Their connection is a most substantial and valuable one. They are represented in America by Messrs. Sanderson & Son, New York. The firm occupy a large and handsome suite of offices in Water Street, and employ a full staff of clerks, etc. The principals are both gentlemen of good social position in the city and district, and are popular and respected. They are members of the Exchange.

Bancroft & Co., Limited, Lard Refiners, Oil Merchants, Soft Soap Manufacturers, Tallow Melters, &c., Bancroft's Buildings, 26, Oldhall Street.—The firm of Bancroft & Co. (telegrams, "Bancroft, Liverpool"; telephone, No. 565), was founded close upon a century ago, in the year 1798, by the Bancroft family, and has never gone out of that family; for although within the last few years the firm has been converted into a limited company, it is still, with one honourable exception, strictly a family concern. Mr. Peter Bancroft, the head of the late firm, now holds the position of chairman of the company. He has attained the age of almost fourscore years, and he succeeded to the management of the firm at the early age of eighteen. Mr. Peter Bancroft is one of the best known and most highly esteemed merchants in Liverpool, and his name is in truth a "household word" in the city and district. He now resides at Norbiton Park, Surrey, where we trust he may be permitted to spend the remaining years of his life, rich in the enjoyment of all that can brighten the eventide of a well-spent life, for surely the accomplishments of his long eventful life merit repose. Bancroft & Co. are the largest importers and refiners of lard in the United Kingdom; indeed, they were the first concern in this country to commence lard refining, so that they are the founders of that branch of manufacture, and they still maintain the premier position in this industry. "Bancroft's Brand" is in great demand in every city and town in the three kingdoms, and there is scarcely a market of any importance on the Continent where it is not known. The fact of their being such great importers of raw lard has given them a considerable advantage in the manufacture of lard oil, for, as the pressing of the article is done on their own premises, they are able to guarantee its purity. Bancroft & Co. do an immense trade in lubricating oils, as may be judged when we relate the fact that sometimes they actually have several ships' cargoes of olive oil landing at one time. And besides this great importation of olive oil, there may be mentioned stettin, colza, and other descriptions of oil, which they import in proportionately large quantities. In the mineral lubricating and compound oils they also take a foremost position. In short, whether it be olive, colza, rape, lard, neatsfoot, tallow, castor, sperm, whale, seal, or any other oils used, either for lubrication or burning, Bancroft & Co. are without a rival. Again, they are manufacturers of soft soap; and here we may remark that this article, which is little thought of as an item of commerce by the general public, really forms a very important branch of trade. Bancroft & Co. do a gigantic business in this line, both as manufacturers and exporters, and they ship it to every quarter of the globe, and every year in still larger quantities. They work this branch of their business most energetically, and the quality is such that it invariably secures for them repeat orders. As tallow melters the firm outstrip all other concerns in this part of the country. The works are situated in Pall Mall (formerly Love Lane), and are very extensive. They were erected a few years ago, at great cost, by Bancroft & Co., and are the most perfect of their kind in the country. They are fitted up with machinery and appliances of the most modern and approved construction for carrying on the numerous processes to which their productions are submitted. The firm own and employ a number of excellent teams, for which their large trade finds full occupation. Their offices are situated in Bancroft's Buildings, a handsome block of property in Oldhall Street, close to the Exchange, and they are large, elegant, and well appointed, and attached to them are commodious and well-lit sample rooms. The premises were built by Mr. Peter Bancroft some years ago, and comprise about 20 suites of splendid offices, beautifully lighted, and, we may observe, fully tenanted. Before closing our notice we may state that the firm of Bancroft & Co. employ a large number of hands, and have always had a first-class reputation as employers. Some of their employees have been with them for as long as 40 years, and others for periods of 20 to 30 years. In a number of instances men have been successors to their fathers in the same occupations. This cannot be wondered at, especially when we state that in case of old servants becoming incapacitated by age, instead of being conveniently got rid of, as is too generally the rule in these degenerate days, they have, where proved to be thoroughly deserving, become pensioners of the firm. The result is that a feeling of mutual respect and regard has been engendered betwixt employers and employed, which is both creditable and gratifying, and which reflects honour upon the whole concern. The business in every branch and department is admirably managed. Like a well-disciplined army, each section is responsible to its sectional head, and they in turn are responsible to the heads of departments, who also in turn answer to the one sole controlling spirit. Thus with a wholesome and harmonious competition, each vying with the other for excellence, the minimum of outlay in material, time, and effort is caused to produce the maximum of efficient effective results. To give the controlling spirit here a personality and name, we must speak of Mr. C. S. Rigg, who is the managing director and administrator of this remarkable concern. His ability has resulted in the maintenance, even in these chequered times, of the prestige of this good old house, and that in such a manner that, while Liverpool may well be proud to hand down to posterity its record of the past, it must be a source of great satisfaction to its retired principal and to all interested in the future of the firm. It is only logical to predict, in view of the present conduct of its business, that that future will be, not only in the highest commercial sense, but in every respect, worthy of the best traditions of a house which, taken altogether, can scarcely have a peer.

Fairrie & Co., Limited, Sugar Refiners, 253, Vauxhall Road.—The sugar trade of Liverpool constitutes a most important item in the commercial activity of the city, and in no city in the kingdom is this branch of industry more extensively pursued. Prominent among the leading houses of the trade is the well known firm of Messrs. Fairrie and Co., Limited. This firm dates its origin back to 1800, when it was established by the grandfather of the present partners in Greenock, rendering it one of the oldest concerns of its kind in Great Britain. The premises are most eligibly located, containing an immense block of buildings, with a considerable frontage in Vauxhall Road, and admirably suited for the prosecution of this enterprise. The premises are thoroughly fitted and supplied with every facility in respect to machinery and all other appliances necessary to carry on their operations. This refinery may be placed in the front rank of the commercial houses of Great Britain, and the history of its transactions cannot be excelled by any house in Europe. It may be remarked that about 250 hands are regularly employed on the premises. Travellers introduce the business of the establisment in all the principal towns and cities of the kingdom. It is one of the most popular houses in Liverpool, and in this connection commands a most extensive patronage. It may be safely stated that the firm of Fairrie and Co., Limited, supply five-sixths of the grocers of the city, and there is scarcely a house in our midst that is not intimately acquainted with the splendid condition of their goods. The proprietors of this valuable concern are men of the greatest enterprise and highest standing in commercial circles, and whose adaptability for this business has stood the most severe test from competitive quarters. Since they succeeded to the business of a worthy ancestor, they have established themselves in the confidence of commercial men of the most reputable standing by the efforts they have so persistently made to maintain the reputation of their popular concern.

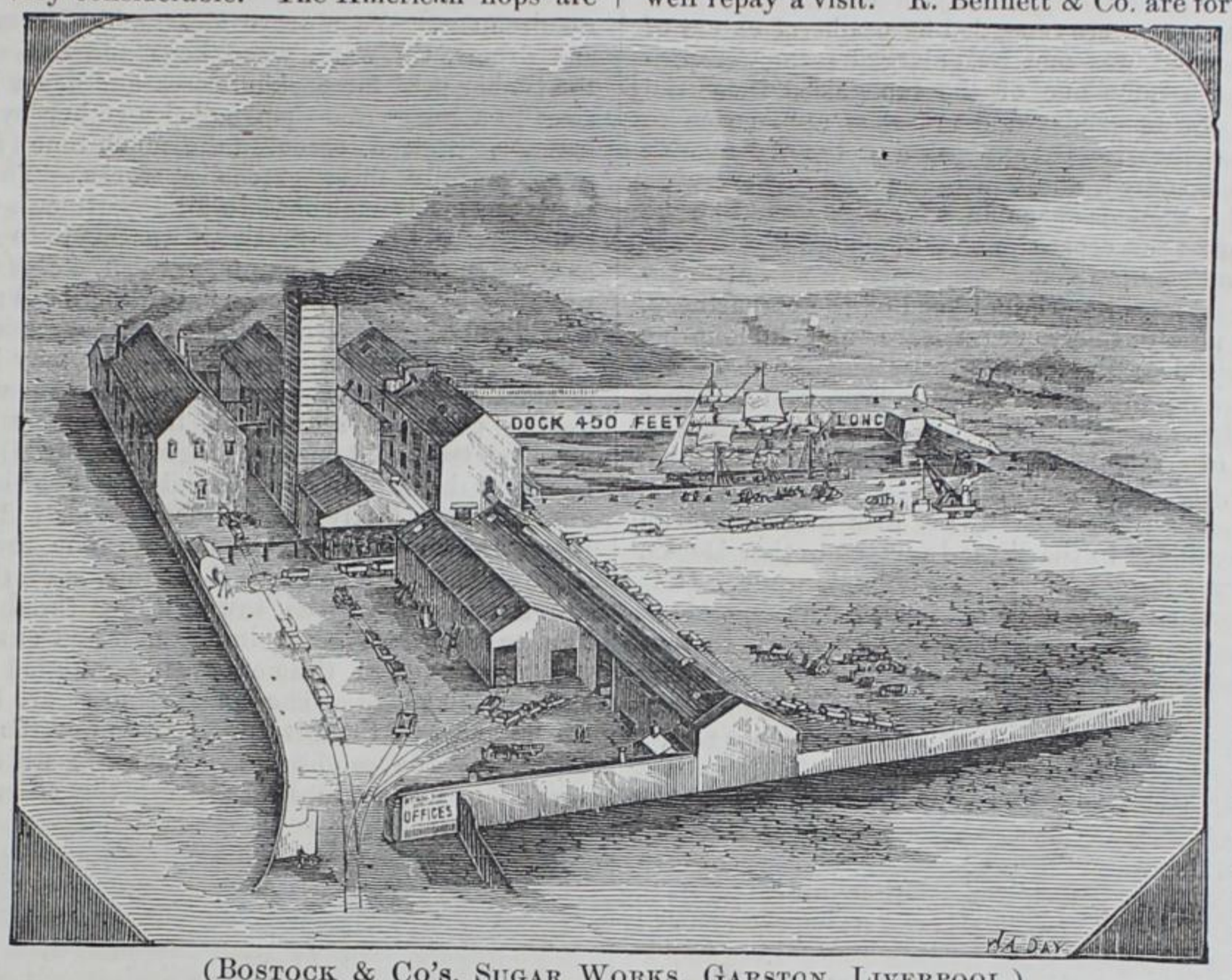
John C. Gale & Co., Hide and Leather Factors, Hatton Garden.—Well known and eminent in their line, Messrs. John C. Gale & Co. occupy a prominent position among those engaged in the leather industry of the great seaport. This well established firm of hide and leather factors conducts at its headquarters an extensive business in the many important branches of this comprehensive trade. The firm's premises are spacious and well fitted up. In the warehouse a fine stock of dressed and undressed leather and hides of all kinds and qualities is constantly on hand. All the goods dealt in are of a reliable character, and are well calculated to satisfactorily meet the requirements of the many patrons whose custom the house enjoys. The offices of Messrs. Gale & Co. are commodious, well appointed, and manned by a large staff of clerical assistants; a goodly number of hands is also employed in the various duties connected with the warehouse. The partners are held in high repute, both in trade circles, where they exercise great influence, and in public life, where they are scarcely less active.

Harrison, Robinson & Co., Timber Merchants, 7, Canada Docks.—The timber trade of Liverpool is of great magnitude and of vast importance in the commercial interests of the city. Among the many firms engaged a prominent position is held by that of Messrs. Harrison, Robinson and Co., which was founded fifty years ago. The premises occupied are very large and extensive, comprising offices and storage yards. A large staff of clerks is employed. The yards are very extensive, and completely fitted with everything requisite. There is an immense stock of timber of every description imported from the best sources. A very large trade is done, the firm having a splendid connection among builders and timber users generally. The partners are gentlemen of the highest reputation for honourable and enterprising dealing.

Chas. Kurtz & Sons, Tar Distillers, Sandhills Lane, and 33, Carruthers Street, Vauxhall Road.—There are few houses in Liverpool engaged in the tar and allied trades. Among those, however, that are, Messrs. Kurtz and Sons are well known and of good and widespread repute. They began business about a quarter of a century ago, and have since made steady and unbroken progress. The fine premises in the firm's occupation are extensive, and located in a suitable and commanding position. Their machinery is of the newest, best, and most approved pattern for the exacting and important business conducted by the house.

James Ross & Co., General Ship Store Dealers, &c., Cornhill, Wapping.—The firm of James Ross & Co. has been established a number of years, and it is well known amongst the shipping community. They are ship store dealers and ship chandlers, and have a capital connection. They are noted for the excellence of their goods, whilst their prices are very moderate. They have a branch in London at 1, Jewry Street, Aldgate, E.C., and have a capital business there. The business attached to the Liverpool concern is of a very regular and substantial character, and it is done in a quiet and systematic style, and without any display. The premises are extensive, comprise a commodious office and large warehouse of several floors, and are well stocked with stores and chandlery of all descriptions for ships' use. The firm enjoys an excellent repute in the city, and the members individually occupy a good social position, and are popular and respected.

Bostock & Company, American Hop Importers and Brewing Sugar Manufacturers, 30, James Street, Liverpool.—This concern was founded in 1860 by Mr. Wm. Bostock, who still retains his position as the head of the firm. The trade comprises the importation of American hops and the manufacture of brewing sugar. In all respects the connection of this firm is a first-class one. It is large and widespread, and is of a most substantial character. A few years ago American hops had a very small sale in Great Britain, and English brewers were loth to venture on their use, especially in the brewing of best ales, but now the fear or prejudice which existed is entirely removed and thousands of hundred-weights of American hops are consumed annually. No one has done more than Mr. Bostock to develop this comparatively new trade, and his efforts have been rewarded by a steady and rapid growth in his sales, which are now very considerable. The American hops are found to be in many respects superior to the general run of English-grown hops, particularly for export or keeping ales, and by his successful endeavours to bring them into general use Mr. Bostock has benefitted not only himself but the brewers throughout the country, and also the growers in the United States. The brands of hops which pass through his hands are of the very best quality produced in America, and the demand frequently exceeds the supply. The manufacture of sugar was for many years carried on at Newcastle-under-Lyme, but in order to meet the calls made by the increasing demand for their high-class sugars, the firm have had more extensive and convenient works erected at Garston, near Liverpool. There every description of sugar suitable for brewing, including swart sugar, caramel, etc. is manufactured. Possessed of splendid business talent, combining energy and enterprise with prudence and forethought, Mr. Bostock has attained a first-rate position in the commercial world, and the honourable way in which he has achieved his success entitles him to the respect and admiration of all who know him. His reputation as a man of the strictest honour and probity is undoubted; and it is only the greatest diligence, industry, and perseverance which have enabled him to achieve his brilliant success. He is a worthy citizen of Liverpool, and a liberal and considerate master to the large staff of clerks whom he employs in his handsome suite of offices in James Street.



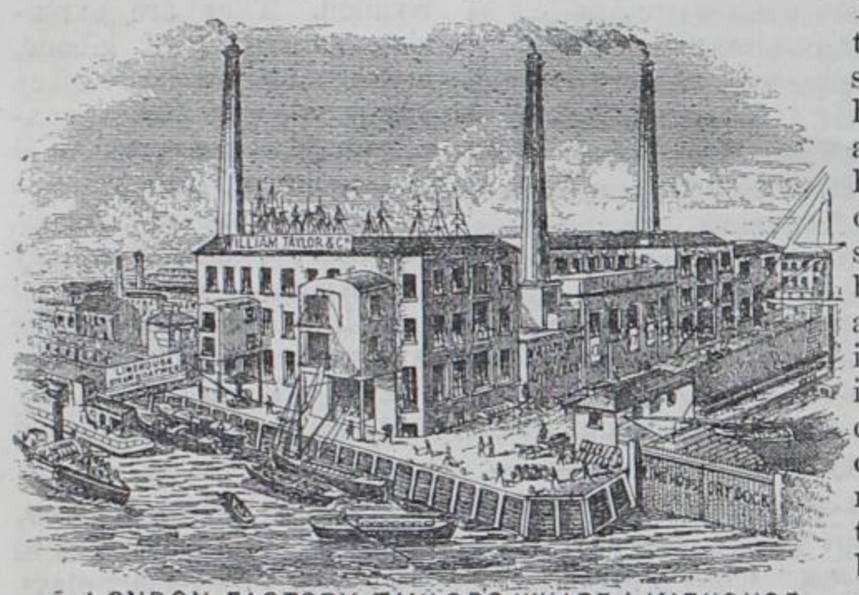
(Bostock & Co's. Sugar Works, Garston, Liverpool.)

Richard Bennett & Co., General Forwarding Agents, Shipping and Porterage Agents and Team Owners, Agents for L. and N.W. and Canadian and Pacific Railways, 13, Old Ropery.—This business was established about 16 years ago by Mr. Richard Bennett. This gentleman, from small beginnings, has founded one of the most extensive and widespread businesses in the city as a forwarding and warehousing agent, master porter, and team owner. Mr. R. Bennett is both a successful and a self-made man, and as such is esteemed and respected by all who know him, both in his business and private capacity, and among whom he has the character of being a man of unexceptionable honour and strict integrity in all his dealings, and withal both a generous employer and a worthy citizen, whose qualifications go far to account for the remarkable success of this gentleman. Some time ago Mr. Bennett took into the concern a partner in the person of Mr. Robert Allen, who is also a gentleman of experience and ability, and in every sense a most desirable colleague in the management of a business of such magnitude and importance. An idea may be formed of the extent of Messrs. R. Bennett & Co's trade when we state that they have upwards of 2,000 tons of goods passing through their hands daily in one form or another. Their traffic in the cartage department is exceedingly heavy, for besides nearly 100 horses of their own, they employ many other teams to enable them to execute their orders. They do a great carrying trade in grain, etc., and undertake the discharging and warehousing of cargoes of all kinds, and also the superintendence of cargoes in the "out ports." Their U.S.A. and Canadian business is growing very extensive, and to these branches they are allotting a special department. Messrs. Bennett & Co. have published, for the special use of the corn trade, a cental and interest book, which is well known in all the markets of the United Kingdom, and is always in great demand. The head-quarters of the firm are in the Old Ropery, where they have their offices, and occupy a spacious warehouse (area about 336 square yards), nine stories in height, and having also a like frontage in Moor Street, which runs parallel with the Old Ropery on the opposite side of the block, and gives them a direct communication with the docks, etc., as well as another exit to Fenwick Street. This warehouse is used for the storage of goods and for the display of samples, etc. Besides this, however, they occupy a number of warehouses in various parts of the city. Their stables are situated in Bankhall Street, at the north end of the city, and are built on the most modern and improved principle. They are erected in tiers or stories, and are so contrived that, in case of fire or other casualty, the horses could be got out without difficulty or delay. We believe there is accommodation here for over 100 horses, and likewise every convenience for the storage of provender. These stables are really model erections, and would well repay a visit. R. Bennett & Co. are forwarding agents to the London and North Western Railway Co., and likewise to the Canadian Pacific Railway Co. of Canada. They also undertake the freeing of bills of lading, the collecting, storing, and delivery of goods, merchandise of every description, and collecting value, in cash or kind as the case may be, in return, conducting in fact all transactions necessary to facilitate business between shippers and consumers. As forwarding agents they occupy a foremost position, and are patronised to an enormous extent, their connection being almost unrivalled. They are extensive employers of labour, and also keep a large office staff. We may add, in conclusion, that the commercial reputation of the firm is second to none in the city, and that the business in every department is conducted on such lines as obtain for it the well-merited confidence of its clients, who are so rapidly increasing in number, that we do not wonder that this concern is regarded as but in its infancy.

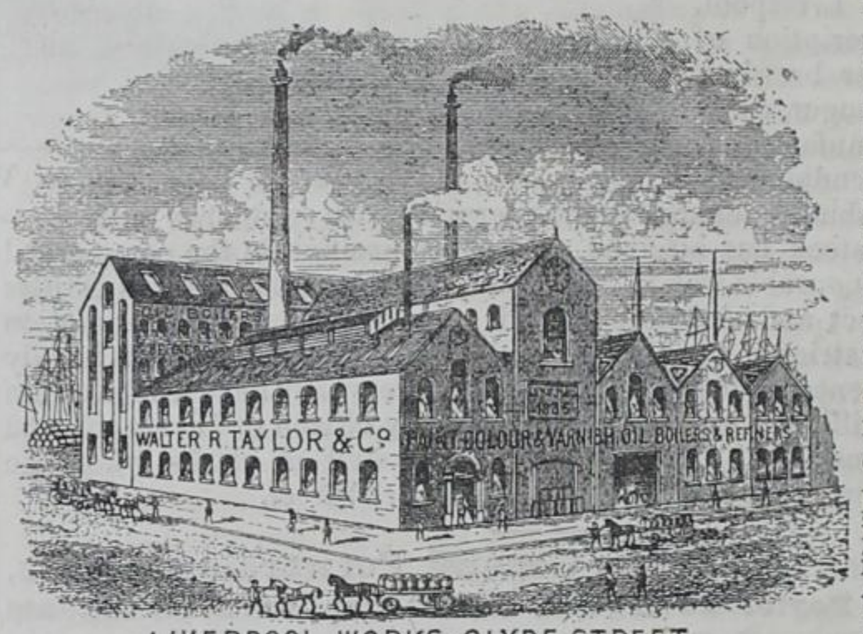
Robert Baxendell & Son, Millers & Corn Merchants, Bee Mills, Sandhills Lane.—Corn millers and merchants are numerous in Liverpool and district. They are, on the whole, especially the former class, of a very influential kind. In the front rank of houses in this line stands the well-known firm of Robert Baxendell and Son. Their large and substantial establishment is one of the most remarkable buildings in the locality in which it is situated. The premises were rebuilt last year, and being constructed on a commanding site and of large dimensions present a fine appearance. The trade of the concern is not by any means confined to local limits, but embraces a great extent of the north country as well as a strong city connection. A numerous staff carry on the extensive business and the various milling processes. The machinery used in grinding and cleaning is of the newest and most efficient kind, and enables the firm to compete on favourable terms with the many first-class houses in the flour and meal trades. A staff of travellers, intelligent and experienced, is kept on the road. In this manner the products of the firm have a steady sale. The members of the firm are connected with the Corn Exchange, where their integrity and energy in business and other matters find due appreciation.

Thomas Costain, Lifeboat and Steam Launch Builder and Shipwright, 30, Rathbone Street.—This concern has been established nearly 50 years, and is well known all over the city. As a lifeboat and steam launch builder Mr. Costain has a high reputation, and the craft he has built for the West Coast of Africa and for all the lifeboat stations belonging to the Mersey Docks and Harbour Board for the last forty-eight years have brought him considerable fame and popularity. He does an excellent business, and in every branch of his trade he gets the credit of being one of the best and most experienced men in his craft. He has two yards and workshops in Rathbone Street, and even in ordinary times he employs a good staff of workmen, but when trade is brisk his employees are numerous, for he is then favoured with many orders. He bears a most excellent character as a master, and as a man of business he is spoken of in the highest terms of commendation and praise. He has a first-rate connection of old standing, and the shipowners for whom he works have a great regard for him. Perhaps it is no exaggeration to say that amongst all the boat-builders and shipwrights in the city not one is better known and respected than Thomas Costain.

The Paint, Colour, and Varnish Factories of William Taylor, Junr., & Co., Limited, Taylor's Wharf, Limehouse, London; and **Walter R. Taylor & Co.,** Liverpool.—The business carried on by this firm is one of long standing, it having been established in the year 1835 by the father of the present head of the co-partnery. It was then, and for many years continued to be, carried on in the premises Nos. 92 and 94, Whitechapel, Liverpool, in which premises the counting-house departments of the business are still conducted with the energy and despatch characteristic of this busy and enterprising age; and here also are established stores and samples of the various manufactures produced by the now immensely extended establishment. At its commencement the paint and colour business in Whitechapel was deemed one of great enterprise and no inconsiderable magnitude. Assiduous attention to business, added to unswerving fidelity in the excellence of the materials supplied to customers, were rewarded by a liberal extent of orders, and the increasing demand was met by enlarged means of production, till the establishment became one of the recognised industrial institutions of Liverpool. Untiring energy and ceaseless application to business contributed to increase the growing expansion of the orders with which the establishment was favoured, until its productive powers were found to be cramped by the limited space in which they had to be executed. Under the pressure thus created, and stimulated by the expanding aspirations of modern invention and improvement, a new arrangement of the firm was entered into. The original head of the co-partnery, Mr. William Taylor, after nearly thirty years care and honourable exertion, retired from the business, and in 1865 was succeeded by his son, Mr. William Taylor, junr., the present head of the firm, who manages the concern now in partnership with his brothers, Walter R. and Charles S. Taylor, under the style of William Taylor, junr., & Co., Limited, Taylor's Wharf, Limehouse, London, and Walter R. Taylor & Co., Liverpool. The factory in London is owned by the firm and situate on the River Thames, in close proximity to the West India and other Docks, for the convenience of the firm's large export and wholesale trade. It is a most commanding four-story building in one block, occupying about 1½ acres in extent; the chimney stacks or shafts are heptagon in shape, about 250 feet high and of splendid structure and symmetry, and can be observed from a long distance; indeed, the building has been so constructed that one can walk almost all round the top, being guarded by a low coping wall and railings, from which position a splendid view is obtained of the leading buildings of interest over part of the vast City of London. A visitor to the interior of the factory must indeed be astonished at the varied and complicated work that goes on by the large number of men and boys employed in the various departments, the doors of which dividing them are of iron throughout the whole building, and are on the double slide principle, *i.e.*, each side of a 2-feet wall, for the purpose of localizing the danger in case of fire. Hose pipes and fire buckets are also kept close at hand for the same purpose; besides the enormous iron tanks containing water, built over the engine and boiler houses for the purpose of supplying the boilers, are so constructed that at a moment's notice the valves can be opened to allow the flooding of the building. The flooring throughout in all directions is fitted with iron rails on which are worked miniature trams for the economy of labour, goods being transferred from one department to another and thence to the hoisting gear for shipment with surprising quickness. Steam power is generated in two huge marine tubular boilers and supplied to large condensing engines of 120 horse-power, built on massive granite and concrete foundations. From the action of these fine engines the motive power is given to all the machinery, which is of the most costly and massive kind that is used in perfecting the productions of the firm, *i.e.*, commencing in the first stage from the raw materials until the development in its final stage is accomplished, when same is ready for the consumer. The hoisting and lowering of goods is done by separate engines on each floor from two positions of the factory, *i.e.*, from the wharf facing the Thames for barging the goods by water transit to vessels in the various docks, and also the roadside into vans and lorries for delivery for the town trade. Large steam-jacketed pans (10 tons each) are used for the boiling of linseed oils, which after completion of the processes is run into series of large tanks arranged on the ground floor, to settle and clarify until ready to be drawn off for shipment. The tanks referred to are capable of storing at least 750 tons of oils of various kinds, such as boiled and raw linseed, colza, olive, etc.; the refining of the several oils is accomplished in large boilers of copper and vats lined with lead and zinc for the purpose of withstanding the corrosive action of acids used in the process of bleaching and refining. The colour striking department is one of the most interesting. Here is seen the pleasing process of the manufacture of colours in all the most brilliant shades; rich greens, blues, yellows, reds, browns, etc., in every conceivable tone are "struck" by the combined action of chemicals in solution and precipitated. The deposits are carefully washed and collected into strainers, thence passed into the drying room, and when perfectly free from moisture by hydraulic pressure and heat, are subjected to crushing machinery, and finally make their way through revolving powdering machines, constructed with series of the finest mesh. They are then in a form for blending with linseed oil previous to being ground into a paste or sold in a dry state according to the trade's requirement. We observe Messrs. Taylor make all their own iron kegs and drums, tin ware, wood kegs and casks by special machinery, and the timber used for packing cases and boxes is cut up by circular saws in sizes to a guage and then nailed together by boys in the most dexterous manner. Indeed it would take much time (and space we cannot give) to describe fully these extensive works. The enterprise shewn by the management is such that in all departments the utmost activity and good order prevails. Our first visit was made to the works in Liverpool, and as the manufacture of paints, varnish, etc. is carried on at both the firm's premises by similar processes, to describe it as pursued here (in London) would only be repetition, therefore the reader can judge from our notes relating to the Liverpool house. We may here mention that the firm's productions and specialties are shewn in an elaborate case of exhibits in the chemical section at the Manchester Exhibition, they having received two gold medals (highest awards) and first-class diplomas of merit at the International Exhibition held in Liverpool in 1886. Buyers and shippers interested in these goods would do well to pay a visit of inspection to their stand. At the time the first change in the firm was effected the manufacturing departments of the business were removed to the north end of the town, where suitable machinery and improved appliances were erected in the new and extensive premises acquired for the prosecution of the now greatly enlarged and still growing business of the establishment. The new premises are the property of the firm, and are situated in the Liverpool portion of the new borough of Bootle, one moiety of the establishment (that in which the paint manufacture is carried on) being in Forth Street, the other half being in Clyde Street, immediately opposite, and here the refining, boiling, and purifying the oil is conducted. In both instances the different processes are conducted on the most scientific principles, and by the most improved machinery and appliances. As an illustration of this it may be mentioned that the general office of the Bootle establishment is kept in simultaneous communication with the offices in Whitechapel by private electric telegraph. It is also worthy of notice that the area of ground occupied by these most elaborate works is fully an acre in extent, and that they are advantageously placed for immediate and ready communication with the leading lines of railway, and with the Leeds and Liverpool Canal, by means of which transit of materials and manufactured goods is easily effected with all parts of the country, while their proximity to the docks affords ample means for export. Entrance to the paint works is obtained through the general office, which is in Forth Street. This is of commodious size, and for convenience is divided into a public and a private office. In immediate contiguity with the public or general office is the mill, used extensively for the manufacture of white paint; this consists entirely of white lead and zinc white, either of which is used as desired for the particular kind of work on which it is to be employed. This mill is a spacious apartment, well ventilated and lighted. It contains eight pairs of grinding stones, used entirely for the grinding of white paint. The diameter of these stones, all of which are large, varies from 3 feet 2 inches to 3 feet 9 inches, and they weigh from 10 cwt. to 14 cwt. each. They revolve vertically on flat horizontal bedstones, as is generally the case in mortar mills. Their great weight is rendered necessary by the production of a fine, soft, and consistent paste, which combines extreme firmness with pulpy softness, essential to the due consistency of all classes of paint. These stones are all driven by steam machinery, and in combination they are capable of turning out 10 tons



LONDON FACTORY, TAYLORS WHARF, LIMEHOUSE.



LIVERPOOL WORKS: CLYDE STREET.

per day of merchantable white paint, that is, of paint mixed with refined linseed oil of the greatest purity. Besides the stones referred to, there are also in the same mill two pairs of large edge-runners, which revolve in pans, for the purpose of reducing the solid ingredients to an impalpable powder prior to being mixed with the oil. In close proximity to the edge runner referred to, there are three huge iron cylinders, called mixers, in which revolve upright shafting, each shaft having horizontal arms fitted with teeth. This arrangement is for the purpose of thoroughly mixing and blending the already powdered and completely dried material with the oil, which, of this firm's preparation, is so bleached and purified as to be almost as colourless as pure water. This mill is also furnished with an implement of a somewhat complicated nature for grinding white paint, worked on a principle entirely different from that of the ordinary grinding machinery. It consists mainly of a series of highly polished granite rollers, which revolve horizontally. These rollers are so nicely adjusted to each other as to draw in the mixed paint, and pass it through so finely as to amount to little more than a mere film, but of sufficient tenacity to retain all its adhesive properties, yet giving a degree of fineness to the finished product which it would be impossible to equal, far less surpass, by any other known implement or process. It is used only for the production of white paint suitable for work of the highest character. These machines begin and end the whole process of grinding, and are capable of producing 5 tons each daily of white paint, matchlessly fine and of smooth texture and appearance. It is needless to say that in these days of active competition it would scarcely be consistent with ordinary prudence to enter more fully into the details of the structure and operation of these eminently useful and ingenious machines. To a casual observer this mill presents an aspect more like that of a flour mill than a factory in which paint stuffs are manufactured. It is clean and sweet to the organs of both sight and smell, and is supplied with numerous steam pipes which pass through a series of large bins, capable of holding 60 tons of material, which by the heat communicated through the steam pipes is thoroughly dried and kept in a state of complete desiccation. The whole of the machinery employed in this mill is kept in motion by a steam engine of 25 horse-power, and the engine house, like the other portions of this department,—which for the sake of distinctness is designated department No. 1—is kept in a clean and orderly manner. From No. 1 let us pass to No. 2, the general coloured paint grinding and levigating department. It is situated in close proximity to the department already referred to, although separated from it, and is supplied with a separate steam engine, which keeps in motion numerous coloured paint grinding stones, mixers, edge-runners, levigators, and powdering machines. Here also we find a combination of bins, steam pipes, and other appliances for the varied purposes and general preparation of the numerous materials required in the coloured paint manufacture. In this department the productive power of the different appliances is capable of turning out 9 tons of various coloured paint per diem. In this department the intelligent spectator must feel a deep interest in noticing the variously hued pigments as they issue from the different grinding apparatus, often exhibiting singular combinations of variegated and not unfrequently conflicting tints; the whole, however, eminently suggestive of order and skilful pre-arrangement. No. 3 is the colour "striking" department, in which are prepared all the colouring ingredients required in the extensive range of various coloured paints, embracing indeed the whole gamut of colour. The materials here employed are mostly mineral substances, and the operations are of a mixed character, combining both chemical and mechanical skill and appliances. These operations may be described in general terms as combining the different ingredients by the application of water and steam for dissolving and mixing the varied materials. Many of those, such as emerald green, various shades of chromes, and Brunswick greens and blues, are derived from chemical preparations of a highly deleterious character. Few people who use or deal in the articles have an adequate idea of the poisonous nature of many of the materials used here, or of the noxious qualities of some of the fumes emitted in several of the processes employed in the manufacture, but as these are well known to the proprietors of the works, due care has been bestowed on the arrangements to ensure free and perfect ventilation in every department, and so to provide for the health and comfort of all who are employed in any part of the establishment. How far this desirable object has been attained may in no small degree be inferred from the fact that there is no one connected with the works who has been less than three years in the employment, while some of them have been 40 years in the service. No. 4 is a large and somewhat miscellaneous department, in which are systematically arranged a congeries of stoves, kilns, and racks used for the purpose of drying the colours produced in the department last under consideration. This affords an interesting opportunity for studying the conflicts and combinations of colour in all their varied relations to each other; and from this department they find their way to every quarter of the globe. No. 5 is devoted to the cooperages, which are extensive, and fully supplied with all the requisites for carrying on a large and varied trade. No. 6 is a large and commodious apartment specially adapted and arranged for the storage of iron kegs and oil drums of various sizes used in the export trade, of which Messrs. Taylor & Co. enjoy as large a share as any other known house in this particular branch of industry. No. 7 department is entirely devoted to packing, labelling, marking and measuring goods for exportation. Here also the carts and lorries are loaded, great facilities being provided for the ready despatch of the goods. No. 8 is an interesting and extensive department of great magnitude. In it the visitor may well be inclined to ask whether he is in a paint manufactory or in a smiths' shop, or engineering establishment of a most varied and complicated character. This is an apartment situated above the white paint mill, and it measures 100 feet in length by 32 feet in width. It is abundantly fitted with machinery for cutting, bending, rolling, corrugating, and seaming plate-iron and tin-plate. Among these operations may be enumerated stamping, moulding, and fitting the plate into different forms and sizes for the construction of oil drums and tins, and iron casks and kegs for paint. This manufacture is carried on entirely for the export trade of the establishment, and it gives employment to a large number of men, youths, and boys, all of whom are paid by piecework, from the youngest to the most highly-skilled artisan. The combined exertions of these employés, aided by the admirably adapted machinery of the department, turn out a vast number of the various packages named. Having completed the cursory survey of the paint works, it becomes necessary to visit the oil works in Clyde Street. In passing from the former to the latter through the principal exit from the premises, on the right-hand side is a stable for five horses, with the necessary accommodation for fodder, harness, and other articles of equipment, The principa feature in the oil works consists of a large covered two-story building, containing an area of about 1,600 square yards, recently built by the firm. On the right-hand side of this is a range of 31 large cisterns, the combined capacity of which is little, if at all, short of 400 tons of linseed oil alone. Here also are cisterns for turpentine, olive, colza, and other oils, for engine, machinery, and other lubricating purposes. On the left-hand side is a large Galloway boiler, such as is used for a 60 horse-power engine. The steam generated by this capacious boiler is used in the different preparatory processes of the oil trade carried on in the building. Beyond the boiler on the same side of the building is a series of iron tanks situated underground, into which the various oils are emptied, and from which they are subsequently pumped into the cisterns above ground, of which mention has already been made. From these the oils are run into pipes, hogsheads, and iron drums for the home or export trade. Proceeding from this is another building on the same floor side devoted to the boiling of linseed oil, which is effected chiefly by the modern application of steam to boiling purposes. This process is carried on in two huge wrought-iron pans, capacious enough to boil 120 tons of oil per week. The next is the refining department, which is conducted in a large and commodious room, very fully lighted. The refining process is effected by an elaborate application of chemical action carried on by steam pipes, which supply the requisite degree of heat. In a portion of this apartment there are six cisterns, which are capable of containing 110 tons of refined oil. In juxtaposition with the refining room there is fitted up a commodious apartment used for the purpose of putting up fine dry colours in packets for export. This operation is performed by women and girls, and is a separate and supplementary department of the paint works. In close proximity to the refining room is the cooperage for the oil trade. This is commodious, and well lighted and ventilated, and it at all times contains piles of barrels of all sorts and sizes suited to the requirements of a large trade. On the premises there are always on hand vast piles of iron oil drums, painted, marked, and directed to their different ports of destination. Careful consideration has also been bestowed on affording ample facilities for carts and other vehicles drawing in and out, as well as for loading and unloading. In one part of the oil works, at the side of the entrance gate, the considerate forethought of the Messrs. Taylor has led them to fit up an apartment which is supplied with cooking ranges and fuel for the workpeople to cook their own meals, and it is also furnished with benches and tables for the purposes of a dining hall or refectory. In short, all the arrangements and appliances connected with these extensive and important works indicate the care, caution, and well-directed judgment which govern the establishment, and which enable their enterprising owners to conduct their large and still growing business with the regularity and despatch worthy of a great industrial pursuit.

Charles Page & Co., General Brokers and Commission Merchants, African Chambers, Old Hall Street, and 41, Seething Lane, London, E.C.—This business was founded in the year 1880. Mr. Charles Page is the sole partner, trading as Charles Page & Co. He is a general broker and commission merchant, and has a connection which is large, influential, and substantial. Mr. Page is well known on the Liverpool Exchange, and his firm enjoys a first-class reputation in commercial circles. The business is conducted on superior lines, and as a consequence it is rapidly increasing. Mr. Page is a gentleman of strict honour and probity in all his mercantile transactions, and not only does he possess the confidence of his clients, but he has secured the esteem of all who know him, in business or otherwise. The premises of the firm in African Chambers, Old Hall Street, comprise a handsome suite of offices and warehouse, which are most conveniently situated a short distance from the Exchange, and there is a numerous and efficient staff of clerks, etc. employed at the establishment.

Archibald Walker & Co., Distillers, Vauxhall Distillery, 271, Vauxhall Road.—This large and important establishment was founded in the year 1857. It is the largest distillery in Liverpool. Their sales to the wholesale spirit houses and to blenders of whiskies are very considerable. The distillery itself is of great extent and stands upon a very large area, and it is fitted up in the best style and worked upon the most scientific principles. The quantity of "spirit" manufactured is very large, and no house in the trade, in any part of the world, can surpass this establishment in this particular branch of the business. Their connection is world-wide, and the concern is greatly taxed to keep pace with the demands made upon it. Some idea of the trade may be inferred from the fact that at least 150 hands are constantly employed. The premises which form the distillery are not of uniform age, as some portions were in existence for many years prior to 1857, when Archibald Walker & Company first established their distillery. Inside the boundaries of the distillery is a very large, old-fashioned gentleman's mansion, which is used by the firm for offices, where formerly there resided one of the Mayors of Liverpool. The distillery now stands in the midst of a dense mass of manufactories, works, and human habitations—the centre of life, business, and animation.

Watts & Co., Manufacturers, Merchants, and Importers, General Drapers, Outfitters and Clothiers, and Complete House Furnishers, Compton House, Church Street.—"Compton House" is so familiar to the inhabitants of Liverpool and to visitors from all parts of the globe, that it is quite unnecessary for us, in our notice of Messrs. Watts & Co.'s establishment, to enter into any minute description of the building. The old "Compton House," which was destroyed by fire in December 1865, will be remembered by all residents of Liverpool at that time who are still living, and the present splendid pile, erected on the same site, is perhaps better known than any trading emporium in the provinces. Messrs. Watts & Co. are the immediate successors of the once celebrated firm of Jeffery & Co., who built the present Compton House, and whose rise and fall are matters of history. The head of the firm of Watts & Co. (Mr. W. H. Watts) was associated with the Jefferys for very many years; he knew them in prosperity and adversity, and to no one, perhaps, was their final collapse a greater source of sorrow and regret. We may explain that after the failure of Jeffery & Co. (in 1871), Compton House was subdivided, and a part of it converted into the present Compton Hotel; but more than one-half is occupied by Messrs. Watts & Co., successors to the old firm of Jeffery & Co. Watts & Co. have in one of their standing advertisements most concisely and pithily stated the scope of their business. They observe:—"Watts & Co. aim at providing—1st, everything that a lady wants; 2nd, everything that a gentleman wants; 3rd, everything that a child wants; 4th, everything that a house wants." And we certainly think that a visitor to their immense emporium (for the portion of the premises they occupy is of great size) will readily admit that what Watts & Co. state in their advertisement is literally the fact. Their stock, which consists of an innumerable variety of goods, is of enormous extent, and embraces every article that is kept by first-class silk mercers, hosiers, and general drapers. They are outfitters and clothiers, too, on a large scale. Besides they are milliners and costumers, and in these branches they employ the best talent which can possibly be secured. They are manufacturers of straw hats and bonnets, which is a special line of their business. They have work rooms specially set apart for the production of baby linen and underclothing, and they keep the best French and English gloves, boots, and shoes. High-class tailoring is executed at moderate prices. As house furnishers, Watts & Co. have the following departments:—Cabinet furniture, bedsteads and bedding, carpets and floorcloths, curtains, cornice poles, table covers, household drapery, ironmongery, glass and china, electro-plate, cutlery, and ornaments. Their cabinet furniture show-rooms are the largest and best stocked in the provinces; in short, their entire stock in every section and department is choice, varied, and superior, and their gigantic trade bears conclusive testimony to the excellence of their wares. Within the last few months the enterprise of the firm has broken new ground, a Civil Service Department that bids fair to rival similar institutions in the metropolis having been started for the supply of articles of best quality and well-known brand at the lowest prices. This important section of Compton House embraces tea, coffee, groceries, chandlery, provisions, patent medicines, proprietary articles, perfumery, and home, foreign, and colonial produce, and it is the boast of the proprietors that in no instance will the department be undersold. In short, Compton House to-day, under the energetic régime of the Messrs. Watts, is as much an "everything shop"—and that everything of the best—as it was when Mr. G. A. Sala described it in those terms twenty years ago. No business in the kingdom is conducted upon better lines than that of Compton House.

Macfie & Sons, Sugar Refiners, Leith Offices, 34, Moorfields; Branch Office, 17, Victoria Street.—This celebrated firm is about the oldest and largest in the sugar trade in Liverpool. It has been established nearly a century in Liverpool and on the Clyde, and has a world-wide reputation. The refineries are in Batchelor Street and Vernon Street, and are on an immense scale. The number of hands employed must be very great, and the establishments cover a vast area. The refinery in Vernon Street is some nine or ten stories high (exclusive of the basement), and forms a gigantic pile of buildings, perhaps the loftiest in the city. Macfie & Sons are not merely the largest refiners in Liverpool, but are one of the largest in the United Kingdom, and have long held the very foremost position amongst British refiners. To judge from the size of the concern, and the everlasting roll of machinery, and the half-naked workmen, busy as ants, we should consider Macfie's was neither affected by foreign bounties nor cheap prices, for their huge establishments are always in full swing, and never appear to slacken speed (Sundays excepted) from year's end to year's end. Their sugars are in such demand that, even if their refineries were as large again, and turned out twice the quantity, they would experience no difficulty in disposing of it, such is their leading position in the market. It is but simple justice to say that there are no sugars produced superior to those of Macfie & Sons, and their name has long been famous both at home and abroad. Their business, too, is conducted on the highest lines of commercial probity and honour, and altogether the concern is not only a credit to themselves, but to Liverpool and to the British sugar trade. We must not omit to state that Macfie & Sons have very large warehouses in the neighbourhood of their refineries for storing their sugars, and they have likewise an extensive cooperage, and though last, not least, they keep some of the finest teams in England. They own a number of the most valuable dray horses in the kingdom, and on "May Day," when the horses belonging to the principal concerns in the city are paraded through the streets, Macfie's teams are invariably amongst the most attractive and admired. As may be imagined, the firm has a numerous staff of salesmen, clerks, etc., and they enjoy the esteem and respect of their employés of all grades.

Cripps, Sons, & Co., Silk Mercers, Costumiers, Milliners, &c., 14 and 16, Bold Street.—Liverpool is behind no other city in the world for the extent and excellence of new silk, costume, mantle and millinery trade, and the establishments engaged are under able and experienced management. Their imposing and attractive appearance forms one of the business sights of the city. A notable house in the connection is that of Messrs. Cripps, Sons, & Co., which was founded by Mr. John Cripps in 1835. The only alteration since that date, over half-a-century ago, was to the present designation, and throughout the whole period of its establishment the business has enjoyed wonderful prosperity. Mr. Cripps is the oldest living tradesman in Bold Street, and though still connected with the firm, leaves the more active management to his two sons. The premises occupied consist of a spacious four-storied building, with extensive frontage and of handsome appearance, the interior being fitted up in a first-class and elegant manner with all appliances and fixtures necessary for the display of the stock and the convenience of customers. The stock is very large, comprising a splendid array of mantles and costumes in the richest materials and in the latest and most fashionable styles, and costly silks, these goods forming the speciality of the business, and for which it is noted far and near; dress fabrics of the newest colours, fancy goods of every description, laces of great beauty, millinery in the latest fashions, ribbons, gloves, shawls, furs, etc. The house is famed for its excellent trousseaux and does the largest high-class wedding outfit business of any house in Liverpool. Each department is most complete in its stock. About two hundred hands are employed, and the management throughout is able and enterprising. Messrs. Cripps, Sons, & Co. carry on a fine local and wide-spread trade of a high-class nature, receiving also the extensive patronage of the nobility and gentry, so superior is their stock. The members of the firm are gentlemen thoroughly proficient in all branches of the trade, and their able and enterprising management is worthy of imitation. They are well-known in commercial circles, and bear the highest reputation for unswerving honour and strict rectitude, whilst their house, without doubt, is one of the finest in the city.

Nixon & Thew, Home and Export Grocers, Tea and Provision Merchants, 47, Castle Street.—This well-known house is of old standing, and dates its inception from 1785. The firm prospered from the beginning, and after many years of successful trading the business was removed, on the closing of the old Roscoe Bank, to the Bank Offices at the corner of Dale Street; there it remained till 1876, when the members of the firm secured their present eligible and convenient premises. The stock is very comprehensive and of a high-class character. Besides a valuable and extensive home trade in the best classes of goods, the house possesses a wide-spread shipping connection, and in this branch does a very important trade, supplying the food stores to a large number of our great ocean steamships. In this respect may be mentioned the interesting fact that the "Great Western," the first steamer that crossed the Atlantic from Liverpool, was provisioned by this firm. Messrs. Nixon & Thew do a large export business, and have an extensive foreign connection. They have at different times received many orders from the Government for supplies to Her Majesty's Army and Navy. In all instances they have given complete satisfaction, and the house enjoys the distinguished honour of a Special Appointment as Purveyors to Her Majesty the Queen.

William Boote, Dealer in Tea, Coffee, Italian Goods, Wines, and Spirits, Ale and Porter Bottler, and Mineral Water Manufacturer, 120, 122, 122a; and 124, Paddington; Old Post Office Place, and Back Mason Street.—W. Boote is one of the most enterprising and successful men of business in Liverpool. In addition to the extensive premises occupied by him in Breck Road, he has eight other large establishments in different parts of the city. His offices and wholesale saleroom are at 120, Paddington. He has a very commodious coffee-roasting and grinding warehouse at 122, Paddington, and tea-blending rooms, warehouses, and country department at 122a, Paddington, and 124, Paddington is the retail tea and coffee saleroom. W. Boote has also a very large mineral water factory and ale and porter, wine and spirit bottling stores in Back Mason Street. His mineral water factory is one of the finest and most complete buildings of its kind in Liverpool. It is replete with the latest and best inventions in machinery that modern science can furnish for the production of all kinds of table waters and fruit champagnes in the purest form. Perfect cleanliness is secured, as the machinery is so arranged that every drop of water must of necessity be filtered. The interior of the machinery with which the water comes in contact is lined with pure silver, and the plungers of the pumps made of glass in order to prevent the contamination or oxidation of the metal that takes place in the use of the ordinary machinery. Every article used in the manufacture of W. Boote's drinks is tested in the laboratory before being put into stock. This close attention to detail and general excellence of material and machinery is a prevailing characteristic in all W. Boote's establishments. His coffees are roasted and ground fresh every morning on the premises, by patent process, with the latest and most approved machinery, driven by steam power. Tea blending with W. Boote is a science; his stock in bond and duty paid is large and varied, comprising about 50 or 60 different kinds, which enables him to cater for the most fastidious. The increasing demand for his popular Ceylon blends has necessitated the erection of a motive-power tea mixer, which thoroughly blends half a ton of tea in one minute, and during the entire process of transfer from the original packages, of mixing in exact and judicious proportions, and storing in specially constructed air-proof bins, the tea is preserved from contact with the atmosphere and all handling rendered unnecessary. This method ensures thorough cleanliness and uniform flavour, and each leaf retains its original bloom, its strength, its flowery tip, and its fragrant freshness. W. Boote holds the highest analytical testimony of the absolute purity and refreshing properties of his blends. In the cellars, which we shall allude to presently, is carried on the ale and porter bottling, and everything that science can produce and ingenuity suggest to secure thorough cleanliness is in operation. Right in the centre of the warehouses is the hoist, which works from the cellars to the top story. Within the last few months W. Boote has put down printing machinery, which enables him to do all his own printing, including labels, invoice forms, tea papers, window bills, and plain and fancy work of every description; also, we may mention, paper bags are made on this story in adjoining rooms. The premises where all this business is carried on are very remarkable, being erected many years ago by rather an eccentric gentleman named Mr. Joseph Williamson, or as he was known to the neigbourhood, the "King of Edge Hill," who took great delight in building arches under ground. This building is five stories, and the cellars from the street parapet are as deep as the building is high. The tiers of splendidly arched cellars, one over the other, exhibit skill of workmanship in masonry rarely met with. The roof is flat, with an immense cistern which contains many tons of water and is always full, there being no way of running it out. The cistern rests on the centre wall of the building. The building is erected in one of the highest parts of the town, and from the roof the whole of Liverpool and surrounding country can be seen, and on a clear day it is a beautiful sight to look over Bidston Hill, on the Cheshire side, and see the vessels gliding majestically through the glassy waters of the Mersey. All Mr. Boote's premises are especially well fitted and stocked. He does a very large wholesale trade, and has also an excellent family connection, both of which are constantly increasing. He employs a very efficient staff, and is certainly one of the most widely known and deservedly well patronised grocers and tea and coffee dealers in the city. The prompt and courteous attention that is given to all customers, and the excellent order that is maintained in his many establishments, cannot be too highly praised.

Burton Bros., Glass, China, &c., &c. Merchants, 85, Lord Street.—Prominent among the trade enterprises of Liverpool is that of Burton Bros., whose business is that of glass, china, and earthenware merchants, and was established in the year 1830. This establishment is one of the most extensive (if not the most extensive) of its kind in the city, and certainly there are none which excel it in the reputation it bears among the public for the genuine character of the goods there to be found, or for the straightforward manner in which all its transactions are conducted. The premises themselves, which cover an area on the ground floor of 1,500 square yards, consist of a spacious and most elegantly fitted shop, very extensive warehouses, offices, showrooms, packing rooms, and stables, and a large yard, in the latter of which yet stands an interesting relic of the past, to wit, one of the old taprooms and ticket offices, whence certain lumbering coaches started for London and other distant places, a portion of the premises being then occupied as an hotel. It is needless to say that with all these facilities an immense stock of all kinds of crockeryware, glass, bottles, etc., etc. can be stored. Here is to be found everything requisite for supplying the largest hotels, the most luxurious private houses, or the humblest of dwellings. The proprietors do not by any means confine themselves to their large hotel and private trade in the immediate vicinity of Liverpool, for their customers extend to the extreme north of England, to the midland counties, north and south Wales, and the island of Sodor and Man. Numerous hands are employed in this business. Of the individual members of the firm it is perfectly unnecessary to speak, as they have been so long established and are so well known that any comment on our part is quite superfluous.

Mr. John R. Carmichael, Wholesale and Retail Draper, Silk Mercer, Haberdasher, and House Furnisher, 282 to 290, Great Homer Street.—A well-known and thoroughly representative name in the annals of Liverpool's modern wholesale and retail drapery, silk mercery, haberdashery, and house furnishing trade is that of Mr. John R. Carmichael, whose extensive establishment constitutes such a prominent and attractive mercantile feature of that progressive northern thoroughfare. This now notable house was founded originally nineteen years ago; and since the year 1882, at which time Mr. Carmichael assumed control of its operations, its career in the business of North Liverpool has furnished a striking instance of commercial advancement and development brought about by the influence of sound managerial capacity and active enterprise. When the business was first acquired by its present proprietary, the premises devoted to its purposes were little more than half their present size, and the large pile of buildings now occupied with a most advantageous frontage to Great Homer Street, from Mitylene Street to Crete Street, are the direct outcome of the very considerable alterations and enlargements rendered necessary by the great increase in trade in all departments of the house under the healthy impetus of new and energetic management. The establishment as it now stands is one of the principal institutions of its kind in the north of Liverpool, both in points of extent and commercial importance; and it is worthy of note, as an indication of its widespread influence and popularity, that many leading families for miles around Great Homer Street are included in its list of patronage. Within the spacious and commodious depot now at his command Mr. Carmichael has gathered together a stock of great value and comprehensive variety, and the display of goods of all descriptions placed on view in well-ordered show and sale rooms leaves nothing to be desired in point of completeness, while generally it is certainly unsurpassed by any similar exhibit in Liverpool. Every class of staple and fancy drapery, silks to meet all tastes and requirements, velvets, velveteens, ribbons and all associate lines, haberdashery in complete and exhaustive adversity, house furnishing materials of every description—these are representative branches and departments in a stock of exceptional comprehensiveness, and attributes of merit and reliability characterise in a notable degree the goods in each of the important sections of supply to which the attention of the firm is devoted. The best products of the great British manufacturing centres are fully and worthily represented, but wherever they have failed to prove equal to every demand, or wherever Mr. Carmichael has seen his way to the better promoting of his customers' interests by going farther afield for his goods, he has displayed commendable enterprise, not in forsaking the home industries, of which he is so valuable a patron, but in necessarily extending his patronage to those of foreign countries best calculated to meet and fulfil his requirements. Judicious action in this respect has been beneficial alike to the house and to its numerous clientèle, and has resulted in the steady influx into Mr. Carmichael's establishment of those worthy and attractive novelties, selected from the best European and foreign markets, which should find a place in the stock of every representative mercantile concern. Everything is of a high order of excellence, and where nothing of undesirable inferiority finds a place, it would be invidious to make individual selections for special mention, and adequate justice can only be rendered to Mr. Carmichael's stock by regarding it as a collective speciality in which individual good qualities combine to perfect the merit of the whole. The great object constantly held in view by the proprietor of this prosperous business has from the first been to render his establishment genuinely attractive to the desirable class of custom it has been his aim to cultivate. This exemplary principle has been supplemented by a determination to sell only the best grades of goods at prices that shall be moderately remunerative and nothing more, and to build up upon such a basis an emporium which should obviate the necessity of residents in northern Liverpool journeying into the interior of the city in order to make requisite purchases of high-class goods, for whose confinement to the older centres of trade no justifiable reason could exist. The steady growth and increase in the firm's business, which have necessitated extensive alterations recently in the interior of the house, go to show that the principles on which it is conducted are appreciated wherever they become known, and Mr. Carmichael's success may now be considered *un fait accompli*. No small share of this success is due to the able and courteous staff who second the endeavours of their principal to further the good fortune of the house, and establish the popular character which has endowed it with a widespread trade and the constant patronage of a distinguished circle of town, suburban, and county custom.

Edward Hutchinson, The "Mersey" Flour Mills, Burlington Street.—The "Mersey" Flour Mills are among the largest in the country, having a capacity for turning out about eight thousand sacks of finished flour per week. They were built in the year 1876, principally to focus under one roof the business which up to that time the firm had carried on in four smaller mills, situated in different parts of the town, but also as an attempt to adapt the gradual reduction, or Hungarian style of milling, to this country, in order to meet the increasing demand for high-class flour. In this endeavour no special system has been carried out, but alterations have been made as occasion has arisen, and from time to time the very best and latest improvements in machinery have been adopted to replace that which even in the few years since the mill was built may have become old fashioned or obsolete. The power is supplied by an inverted vertical Corliss engine, by Messrs. Hick, Hargreaves, & Co., of Bolton, indicating 800 horse-power, and the steam is generated by four Galloway boilers, working up to 80 lbs. pressure. In the erection of the mill especial attention was given to two points. First, to make it practically fireproof by constructing not only the floors and columns, but also the machinery casings, elevator, and conveyor boxes of metal; and second, to make the system quite automatic in its working, so that the wheat and its products are not handled until they are drawn off as finished flour and offals. For storage purposes there are no less than seventeen silos, or bins, each capable of holding 100 tons of wheat in bulk; while in addition to the original flour store a new warehouse was built in 1884, capable of holding 20,000 sacks of grain. Even this has proved insufficient for the requirements of the business, and this year (1887) a second warehouse, capable of storing 30,000 sacks of flour, has been built from plans supplied by Messrs. Royle & Bennett, of Manchester. This building, which faces the main line of the Lancashire and Yorkshire Railway, is of a singularly ornate and pleasing character, and forms a great contrast to the huge piles of bricks and mortar which so greatly disfigure our large cities. The proprietor of the mills is a city magistrate, was one of the original promoters of the cocoa-room movement, and is well known as a staunch supporter of many religious and philanthropic movements having for their object the welfare of the people.

William Gossage & Sons, Manufacturers of Soap for Home use and Exportation, also Silicates of Soda and Potash, and Soda Crystals, Widnes, and 8, Blackstock Street, Liverpool.—These works, as a soap manufactory, were commenced on a small scale in 1855 by Mr. William Gossage, whose long experience and eminence as a manufacturing chemist is well known. In or about the year 1855 Mr. Gossage first discovered that soluble silicate of soda, which has detergent qualities in a very high degree, could be advantageously used for the improvement and cheapening of ordinary soaps. "Gossages' Mottled" was the happy result of his experiments, and at the International Exhibition, London, in 1862, the soaps made by this firm were awarded a prize medal for "*excellence in quality*," the "mottled soap" being a prominent feature in that exhibit. Ever since that time this mottled soap has held its own against all rivals, and the favour with which it has been received by the public is testified by the fact that since 1862 Messrs. William Gossage & Sons have made and sold more than 200,000 tons of this *one quality* of soap. But a great deal of the foregoing must now read to the modern practical soap maker like ancient history, for during the last five or six years there has been such an enormous reduction in the cost of the raw materials of which soaps are made, that there is not now the same necessity to manufacture "composite soaps," soaps produced by the simple combination of vegetable oils, animal fat, and alkali, being sufficiently cheap for the purpose, and such "pure" soaps are the qualities known as Gossages' "Imperial Pale," "Pure XXX Pale," "Widnes Crown," and "Magical." The situation of the works at Widnes is a most fortunate one, possessing river, railway, and canal facilities for the collection of raw materials and the distribution of finished products, both in the home markets and for exportation; indeed, if the geographical position of Widnes be looked at, it will be found that it is the centre of a densely populated manufacturing and consuming district, and that few if any towns in the world have the advantages for manufacture that Widnes possesses. Owing to this excellent position and to their own energy, enterprise, and skill, Messrs. W. Gossage & Sons have succeeded in establishing a business and reputation which is not excelled by any manufacturing firm in the country.

Joseph Verdin & Sons, Salt Proprietors, Cheshire; Offices, 9, James Street.—Messrs. Joseph Verdin & Sons are the largest salt manufacturers in the world. They are the proprietors of the following concerns:—Adelaide Rock Salt Mine, Marston, and of the Baron's Quay Rock Salt Mine, Northwich; also of the Adelaide, Newton, Newbridge, Knight's Grange, Victoria, Birkenhead, Wharton, Meadow Works, and Winsford White Salt Works, all in Cheshire. They have shipping offices at Liverpool, Runcorn, Hull, and Grimsby, and they forward salt by rail to all parts of the country. The firm consists of Messrs. Joseph & W. H. Verdin, both J.P.'s for Cheshire. The Cheshire salt is famous all over the world, and the mines and works in the Northwich and Winsford districts are on a gigantic scale. Hundreds of thousands of tons of this invaluable (we might use the term "vital") commodity are shipped by Joseph Verdin & Sons every year to different parts of the world, besides what is disposed of by the firm in this country, and their vast trade is conducted on the most approved commercial lines, and with singular administrative ability. They manufacture salt for all purposes—agricultural, manufacturing, curing, and domestic,—and the various qualities are the finest which can be produced. Salt is one of the chief articles exported from Liverpool, and hundreds of vessels, large and small, are engaged in this highly important branch of commerce. The firm of Joseph Verdin & Sons takes the foremost position in this trade, both home and export, and their name has a world-wide notoriety. Their offices in James Street occupy a commanding position, and in the conduct of their vast business they employ an efficient staff of clerks, etc. Individually, the members of the firm are popular, and they are greatly respected by their employés of every grade (who number some thousands), as well as by all sections of the community who have the privilege of their acquaintance.

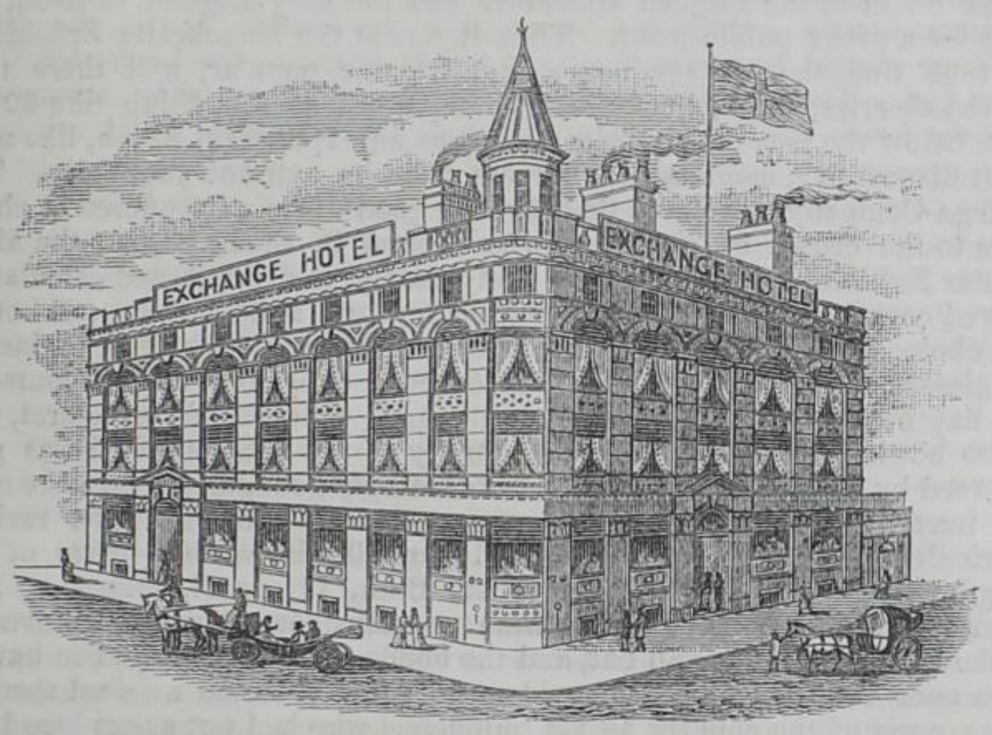
The Liverpool, China, and India Tea Co. (Limited), Buckley's Buildings, 40 and 42, Dale Street, and 4, Stanley Street.—A great deal of more or less affecting poetry has been written in praise of tea. "Tea!" says Colley Cibber, "thou sober, sage, and venerable "liquid; thou female-tongue-running, smile-smoothing, heart-opening, "wink-tippling cordial, to whose glorious insipidity I owe the happiest "moments of my life, let me fall prostrate." Now all this is very well where the genuine article is concerned, and when indigo, Prussian blue, and the numerous etceteras of an adulterous character, are conspicuous by their much-to-be-desired absence. But how often, alas! is it otherwise, and we cultivate dyspepsia and disagreeableness of all kinds through the—well, easy conscience of a too-enterprising tea dealer; when in fact whatever poetry there may be inherent in our natures is overwhelmed by a too prosaic prose, and we are inspired, not to pour forth eulogies in rythmic measure, but to denounce in the most emphatic manner the ingenuity of some profit-grasping merchant, who has supplied us with an article labelled tea, as much like that commodity *pur et simple* as coloured sawdust or a mixture of dyed laburnum leaves. When the genuine article is to be procured, and the man or men found who conscientiously supply the same at a reasonable figure, the latter's address should be made a note of. For instance, the Liverpool, China, and India Tea Co. (Limited), may be numbered as being amongst the chosen few. The handsome premises of this company, which are lighted throughout by electric light, are situated at Buckley's Buildings, 40 and 42, Dale Street, and 4, Stanley Street, where a splendid trade is being carried on in the disposal of tea and coffee of the best crops at popular prices. This concern was established in 1845, and has a widespread reputation. The management of the affair is worthy of all praise, and a particularly pleasing feature of the concern is that whether the order happens to be large or small, wholesale or retail, the same careful attention is paid to the customer, and the utmost courtesy afforded to all. The company is not only a credit to itself and all connected with it, but an institution of immense benefit to the neighbourhood in which its premises are situated, and a concern of which the city may well be proud. We may add that they have a branch establishment at 248, Rue St. Honoré, Paris.

The Vauxhall Methylating Co., 41, Maguire Street.—Liverpool has become noted for the growth and establishment of numerous enterprises whose productions command national interest. Perhaps there is no more valuable or highly popular concern in the city than that carried on under the style of the Vauxhall Methylating Co., whose extensive premises are well situated. It is needless to refer to the character of the productions of this house; suffice it to say that they confine themselves to the manufacture of methylated spirits, an article well known in chemical connections. The premises are of large dimensions, occupying an extensive building, and completely fitted up with tanks and all other appliances necessary to facilitate the progress of the establishment. They employ a number of men, and their productions may be seen in all the markets of the world. They have commanded an extensive local trade, and the quality of their goods, which are largely used in hat manufacture and brass finishing, has always stood the test of any chemical process. They have earned for themselves a most extensive popularity. As employers of labour they are highly esteemed in the neighbourhood, and Liverpool generally owes much to the skill and enterprise of the promoters of such a valuable concern.

R. A. Bellwood, Auctioneer, Land Agent, &c., Clarendon Buildings, South John Street.—Mr. Bellwood has been established in Liverpool for a period of nearly twenty years, and enjoys a wide-spread and influential connection. As a land agent, surveyor, and licensed valuer, he occupies a prominent position in the locality. Properties are valued for trustees, mortgages, etc., and the collection of rents is undertaken from the moderate price of $2\frac{1}{2}$ per cent. Mortgages are arranged in addition to the departments already alluded to; that connected with loaning is deserving of especial mention, the system here acted upon being most satisfactory. Cash advances from 20*l.* to 5,000*l.* are made at 4 to 5 per cent. interest, on collection of rents, deposit of deeds, or other securities. An excellent staff of clerks is engaged, and the offices are admirably appointed.

Stower & Co., Lime Juice Importers and Cordial Manufacturers, 46 and 48, Harrington Street.—The want of a suitable non-alcoholic summer beverage was one of those most keenly felt until the introduction some years ago of lime juice and lime juice cordial. The excellence of these preparations as non-intoxicant drinks, and their medicinal properties as anti-scorbutic, cooling, and blood-purifying remedies, together with the relief they render to sufferers from rheumatism, have made their popularity and use of universal extent. The utility of these drinks in regard to the points mentioned has been attested by the faculty, the press, and public opinion. One of the houses best known in connection with the importation and manufacture of these drinks is that of Stower & Co., of which firm Mr. Penton Stower is the sole partner. He enjoys a sound reputation for the high and uniform excellence of these articles of consumption. He imports large quantities of lime juice from the best sources, and deals largely in cordials, such as raspberry, gingerette, peppermint, orange and wormwood bitters, etc., and which are highly esteemed for their quality and purity. In these commodities a very fine trade is also carried on, and altogether the business done is very lucrative, and on the increase. Mr. Stower is also the sole consignee for the St. Lucia Lime Fruit Co. The management throughout is all that could be desired, the orders are executed with promptness and dispatch, and no pains are spared to make the business and surroundings perfect. Mr. P. Stower, the sole member of the firm, is a gentleman thoroughly experienced in the business, and well known in commercial and trade circles. Highly respected for his ability and honour, he maintains the reputation of the business in an admirable manner, and is fully worthy of the excellent patronage accorded to it.

Exchange Hotel, Tithebarn Street and Pall Mall.—Few things are more remarkable in modern times than the rapid erection of palatial hotels at various points of vantage in most populous cities. London takes the lead in this respect, and is closely followed by Liverpool. An example in verification of what has just been asserted is found in the fine building known as the Exchange Hotel, and situate at the corner of



Tithebarn Street and Pall Mall, than which no better site could be chosen for such an establishment. The idea of erecting such a place was carried into execution in 1884, in which year the splendid pile was opened for use by the public. The light and neatly-finished semi-Gothic exterior presents a very attractive and inviting appearance. The building is almost square, and consists of five flats, with a frontage of one hundred and twenty feet. There is a fine coffee-room, a splendid dining-room, and a spacious and comfortable smoking-room. The number of bedrooms are considerable, and every one of them is fitted up in a manner that ensures the comfort and ease of visitors. A large staff of servants is engaged—night porter included—to carry on the work of the hotel, which they accomplish in a civil and efficient manner, under the able and strict supervision of the management. The position of the hotel, close to the terminus of the Lancashire and Yorkshire Railway, its splendid accommodation and moderate tariff, combined with able management, leave room for no doubt regarding the future success and prosperity of this admirable rendezvous.

H. T. Turpin, Provision Merchant, 41, Atherton Street.—Mr. Turpin has been engaged in the provision trade for a considerable time. He deals principally in sardines and preserved provisions. The premises are very suitable for the business, and his stock in the warehouse is of superior quality and very extensive. Tinned and preserved provisions have become commodities of daily increasing consumption, consequently the demand for them keeps pace with the consumption, and hence we find numerous houses springing up around us, devoting their attention almost exclusively to tinned and preserved meats. This competition has had a most beneficial effect. Mr. Turpin is a pushing man, and is sure to increase his busines if he is always able to keep up the quality of his stock in the future to what it has been in the past, and if he likewise conducts his trade upon the same genuine and honourable lines. Mr. Turpin employs several hands, and is greatly respected.

Turner, Son & Walker, Art Furniture Makers, Upholsterers, Decorators, and General House Furnishers, 59, Bold Street.—The art furniture industry of Liverpool is very considerable, and the establishments engaged bear good reputations for general excellence. A notable firm devoted to the manufacture of art furniture, etc., is that of Messrs. Turner, Son & Walker. It was originated nearly sixty years since, and by its excellent management has gained a reputation that is well known in all parts of the United Kingdom. The premises occupied are large and commodious, comprising extensive and handsome show-rooms, and carpet warehouse. The workshops, which are in Camden Street, Islington, are fitted in a manner suitable for the trade, and the workmen engaged number over fifty, all skilled and experienced hands. The show rooms are spacious, and fitted with a choice collection of art furniture, the workmanship of which is excellent, and the designs artistic and strikingly original. The richness and the superior workmanship of this furniture has attracted the attention of the nobility and gentry, and the books of the firm shew the patronage to be of many years standing. The influential connection of this noted establishment is not confined to the United Kingdom, but extends to the Continent and South America, where sound construction and dry material are so essential. The trade done has been very gratifying. The department devoted to the general furniture is also in the same efficient condition, and the trade done is extensive and wide-spread. The foreign trade is rapidly increasing. The management throughout the establishment is perfect, and the arrangements for despatch and delivery of goods are very complete. The members of this old-established and well-known firm are Messrs. W. E. Turner and David Walker, men of undoubted merit and sterling integrity. They possess great judgment and artistic capabilities, and are well known and highly respected by the members of the trade.

A. Rutherford & Co., Shipwrights, Steam Launch and Boat Builders, "Neptune" Works, Neptune Street, Birkenhead.—Any ordinary observer can see that ship building is the principal branch of industry in the flourishing town of Birkenhead, and the many firms who are more or less connected with it can satisfy themselves that, by persistent efforts, in time they will succeed in establishing for Birkenhead a prominent place in the future history of ship building. This industry is carried on in all its branches by some of the largest firms that this kingdom can boast. Among the number there is not a more noted establishment than the well-known house of Messrs. A. Rutherford & Co., known as the "Neptune" Works, and situated in Neptune Street, from which, we suppose, they have derived their name. This firm dates its origin back as far as 1853, when it was under the care and personal supervision of Messrs. Ewing & Co., whose matured experience will hand the Neptune Works of Birkenhead down to posterity as one of the most capable firms on the Mersey. On the decease of the late Mr. W. C. Ewing, the firm was taken over by Mr. A. Rutherford, who had been manager with the old firm for nearly a quarter of a century, and whose well-known energy and experience, aided by the introduction of the most modern machinery and appliances, greatly helped to build up the reputation of the firm, which is now able to keep abreast of the times in everything appertaining to the business, which is of a varied nature, and includes everything that appertains to wood as well as to iron shipbuilding. Saw-mills with the most modern appliances that human ingenuity can invent are in use, with most practised hands at the head of each department. Steam and sailing vessels of all sorts are constructed in the works by Messrs. Rutherford & Co., who are a safe firm to be entrusted with orders that require completeness and despatch. The tradesmen of this town can speak favourably of this concern, where none but the best men are employed and the highest trade wages are paid. Telephone and telegraphic communication are called into requisition to facilitate the despatch of business. A firm so capably managed, with the influence they already command, cannot help retaining that confidence which they have so steadily maintained.

L. M. Tyrrell, Merchant Clothier, 5, Bold Street.—The merchant tailoring trade of Liverpool, which forms an important feature among its many industries, is in the hands of men who are well qualified to conduct it, and whose constant aim is to produce a fine, fashionable garment. Among those who have obtained an excellent reputation in this respect is Mr. L. M. Tyrrell, merchant clothier. He has been established five years, and during that time has built up a large and permanent trade. The premises occupied are large, neatly fitted up, and contain an endless range of the most fashionable fabrics from the leading British and continental manufacturers. All the clothing made at this establishment is characterized by artistic cut and careful workmanship, and the facilities of the house for the prompt execution of orders is unsurpassed. Mr. Tyrrell's tailoring is unexcelled for fit, finish, and durability. In addition, the prices charged are very moderate, a fact which will at once commend the establishment to all who appreciate real value.

The Wigan Coal and Iron Company, Limited, Liverpool Head Office, 95, Old Hall Street.—This large concern was established about the year 1866. The Company is a most important and influential one, and they are the proprietors of the Earl of Crawford and Balcarres's collieries, and of the Kirkless Hall collieries and iron works at Wigan. The Company, therefore, may be classed as proprietors of one of the largest coal and iron concerns in England. They have an immense demand for their coal, and 1,800,000 to 2,000,000 tons of coal pass from the collieries to the railway trucks for delivery to all parts every year. The quantity that comes into Liverpool alone, for home use and for exportation, is thousands of tons weekly. All their coal is of excellent quality, and has on several occasions at international exhibitions taken the highest award. About 9,000 hands are employed at the collieries, and the iron works will give employment to at least another 1,000, so that the Company conduct a vast business, and one of the highest importance to the whole of Lancashire. The Company have several depôts in Liverpool and the outskirts, and agents all over the three kingdoms, and they produce some of the most valuable kinds of coal which come into the city. Their business is one of the largest in the world, of universal extent, of the soundest character, and is most admirably conducted.

Woollright & Co., Silk Mercers, Costumiers, Haberdashers, &c., &c., 18 to 26, Bold Street.—The name of Woollright has been famous in Liverpool for considerably more than half-a-century. Ever since Bold Street became the chief and most fashionable thoroughfare of what was then the town of Liverpool, the firm of Woollright & Co. has occupied a pre-eminent position. Whether regard be had to the personal standing and respectability of the proprietorship, the character, quality, and style of the goods kept in stock, the general management of the business, the class of customers, or the appearance, both external and internal, of the establishment itself, "Woollright's" has ever commanded a foremost place. It has been often remarked that "comparisons are odious," but common justice demands that the truth be spoken in reference to this noted firm, and therefore we make bold to affirm that no other house in the same line of business, either in Liverpool or the provinces, can boast of a longer, a more successful, or a more honourable career than the firm of Woollright & Co., of Bold Street. They have never during their lengthened business course been in the habit of what we may term "demonstrating," or in other words "puffing." Their trade has been a quiet, unostentatious one; the unsurpassed quality of their wares, and the splendid lines upon which their business has been conducted, have been their great "advertising medium." The premises occupied by Woollright & Co. are very extensive, covering the space of five large shops, running through from Bold Street into Wood Street, and the greater portion of the building is five stories high. There are four entrances to the establishment from Bold Street, and the entire front, so far as the ground floor is concerned, is a mass of plate glass and brasswork. There is, however, nothing gaudy or flaring about the concern, but there is an air of genuine refinement and respectability, and at the same time an appearance of substantiality. The interior is divided into sections (for the firm have in course of years enlarged their establishment by taking in the adjoining property, and the partition walls remain), which are magnificently fitted up in a style adapted to the class of goods kept in each. The showrooms taken altogether are exceedingly elegant and attractive, and display great taste and judgment in their design and furnishing. The stocks are immense, and include silks, velvets, satins, poplins, velveteens, crapes, woollen and cotton dress materials, flannels, calicoes, longcloths, linens, quilts, rugs, blankets, mauds, wraps, ladies' and children's outfitting, tea and dressing gowns, mantles, costumes, skirts, tailor-made jackets and ulsters, cloaks, mackintoshes, bonnets, hats, caps, flowers, feathers, lace, ribbons, ornaments, furs, umbrellas, sunshades, gloves, hosiery, fans, trunks, bags, haberdashery, trousseaux, and layettes. Dressmaking, mantle-making, ladies' and children's outfitting, millinery, etc., are done on the premises. The furnishing department embraces Turkey, Persian, and Indian carpets, figured silks, silk and wool tapestries, patent and royal Axminster, French and English cretonnes and chintzes, Wilton, Brussels and tapestry carpets, Guipure lace and embroidered curtains, floorcloths, linoleums, mattings, every description of bedding, English and foreign rugs, iron and brass bedsteads, cabinet furniture arranged in suites for sitting and bedrooms. As manufacturing furriers they hold one of the largest stocks of furs in the kingdom, comprising sable tail, marten tail, fisher tail, skunk, bear, seal, beaver, otter, etc., etc., Russian Alaska seal paletots, jackets, and dolmans. As linen manufacturers their stock is very extensive, embracing the purest Irish linen tablecloths, napkins, sheetings, huckabacks, towellings, etc. Special sizes and designs in damask cloths nd napkins of the finest quality. Patterns, estimates, and designs sent free throughout the world. The firm possess a world-wide reputation for goods of the highest possible character, and their prices throughout are moderate. The firm keep only the goods of the first manufacturers, from whom they purchase direct. The connection of Messrs. Woollright & Co. is in every respect first-class, extensive, influential, and substantial. They are patronised by the nobility and gentry for miles around Liverpool, and as funeral furnishers they are unrivalled in this part of Great Britain. In their various departments they employ several hundred hands. For these the firm have made every provision to ensure their comfort, convenience, social improvement, enjoyment, and domestic happiness, and it may with confidence be said that in these respects Woollright & Co. have no superiors in the city. The commercial reputation of the firm is of the first order, and for nearly seventy years the house has sustained an unsullied reputation. Under its present able management there is little fear of its future being less successful than its past.

The Bodega Company, Limited, Spanish and Portuguese Wine Shippers, Wine and Spirit Merchants, 20, Castle Street, and Back Castle Street, and Queens Buildings, Dale Street, and Hackins Hey.—This enterprising company, having for their trade mark an original and handsome shield, started business some thirty years ago at Manchester for the purpose of introducing into England the pure and natural wines of Spain and Portugal, and undertook to supply wines drawn from the original cask as imported, at a very small charge per dock sample glass. These wines, light, pure, and invigorating, and without the spirit so generally added, soon found favour with those who really appreciated the value of a wholesome and refreshing drink. It is beyond doubt that highly fortified wines are steadily going out of fashion, and every year are more and more giving place to beverages which contain little or no alcohol. The importance of drinking pure wine, and the difficulty in obtaining that desirable beverage in England, is (alas for the consumer!) but too well known; and the fact that drunkenness is little known in wine-producing countries such as Italy, Spain, France, and Portugal, may be cited in support of the assertion that when the wines are pure, the consequences, even of indulging in them to excess, are comparatively speaking trivial; and many will confirm the statement that when they have dined where the wines are excellent, although they have taken more than was perhaps, in a moral sense, good for them, still, on waking the next morning, they have experienced little or no ill effect. On the other hand, the evil results of partaking even moderately of inferior wines become promptly evident. It will thus be seen that the Bodega Company's idea of introducing pure wines direct to the English consumer was not only original in itself, but supplied a great public want. Thus it was at the Manchester Exhibition of 1869 that the Bodega name first became popular, and there they offered sherries, ports, hocks, and champagnes at something like 30 per cent. below the usual trade prices. It was an experiment which, like most great discoveries, commanded success from its extreme simplicity. The Bodega Company calculated that if really good wines were offered at cheap rates to the crowd of sightseers who flocked in thousands to the Manchester Exhibition, they would be ready enough to drink it, and calculation proved correct. They offered good champagne at 3*s.* and 6*s.* per bottle, and choice sherries, ports, and hocks at 6*d.* per large dock sample glass of six glasses to the bottle. As a consequence they sold in the course of one day nearly 2,000 bottles of champagne, 4 hogsheads of claret, and 3,600 bottles of sherry; and the quality of the wine supplied was pronounced by competent judges to be exceedingly good, and good wine need not hurt anybody. Subsequent experiments were made at the various Agricultural Society's meetings, held annually in various parts of the kingdom, viz., Newcastle, Cirencester, Bath, Liverpool, Glasgow, Kilburn, etc. This mode of selling wine was considered quite an innovation to the trade, but truth will out, and the bonds of popular prejudice having been once broken, it became evident a hearty welcome awaited them in those parts of the country as yet untouched who had not as yet heard the Bodega war cry. The metropolis was next the scene of their energies, and now there are established in London over a dozen palatial Bodegas, replete with every comfort. At the International Health Exhibition, London, 1884, the company exhibited a selection of their wines in the wood, and these were pronounced to be far and away ahead in quality of anything exhibited at that time. A similar display was made at the Liverpool International Exhibition of 1887, where the highest award gold medal was given them for the purity and excellence of the sherries and ports exhibited. They claim to be the largest retailers of sherries and ports in the world, and indeed we think it must be so, when we consider the immense quantity that is being consumed at their various establishments throughout the country and on the Continent, being represented at Liverpool, Manchester, Birmingham, Glasgow, Brighton, Portsmouth, Ryde, Bristol, Dublin, Hastings, Edinburgh, etc., and Paris and other cities on the Continent. The Liverpool branches at 20, Castle Street, and Queens Buildings, 11, Dale Street, are replete with every comfort, and they are under thoroughly efficient management. The extensive cellars give great facilities for maturing the stock for their growing family trade. In the sample department intending purchasers can have a sample bottle of any of the wines opened in the private office, and may assure themselves of the *bonâ fide* quality of the wines, etc. offered. We consider they may fairly claim to have established a home for those whose business cares necessitate an interval of quietude and repose, and where, far from the madding crowd, they can sip their old Solera or delicate Amontillado, and imagine themselves luxuriating beneath the friendly shelter of a Bodega in Spain. We are sure this is a step in the right direction, and hope yet even greater days await this enterprising company, whose efforts bring within the reach of all that most desirable of all drinks, a pure and refreshing glass of wine.

Compton Hotel, William Russell, Proprietor.—Liverpool is as well equipped with first-class hotels as any city in the kingdom, and while on this subject it will be of general interest to take notice of one of the most popular and successful hotels in Liverpool—the "Compton," which, under the management of its enterprisiug proprietor, Mr. William Russell, has won an excellent reputation. The handsome edifice was erected in 1867. It is in the Italian Renaissance style of architecture, and its construction cost over 150,000*l.*, exclusive of the site. It extends from Church Street back to Leigh Street, a distance of 200 feet. It is seven stories in height, and surmounted by a mansard roof, laid out as a promenade. At each of the Church Street corners are handsome towers with ornamental iron railings on their summits. A large portion of the ground floor has been converted into shops on the Parisian and



American plan. The main entrance on Church Street opens into a spacious hall, adjoining which are the elegantly-appointed restaurant, luncheon room, and billiard room. On the first-floor there is a handsome coffee room, with the ladies' drawing room adjoining; also dining, smoking, and reading rooms, etc., the walls hung with choice oil paintings, and overlooking the gardens of the Pro-cathedral. There are 250 rooms on the floors above, handsomely furnished and fitted with every modern luxury and comfort. The bedrooms are arranged on the American principle, so that several can be used with an adjoining sitting room en suite, or they may be individually occupied and entirely shut off from each other. The hotel is a model of neatness and comfort throughout. Its central situation on the most fashionable thoroughfare, adjacent to the railway stations, banks, law courts, theatres, etc., and within easy distance of the landing stage where the American steamers land and embark their passengers, render it deservedly popular with the travelling public. The proprietor, Mr. William Russell, has had long experience in the management of the business, and thoroughly understands its every detail. He is a genial, courteous gentleman, and one of Liverpool's most public-spirited and respected citizens. The Compton Hotel is creditable alike to its proprietor and the city.

Robert Cain, The Mersey Brewery, Stanhope Street.—In the second city in England it is but natural to find that the brewing industry is of vast importance, and this being the case the reviewer of the various leading houses in Liverpool seeks a name worthy to stand at the head of the list of brewers in the locality. Such a name he finds in Mr. Robert Cain. This gentleman, who is one of the most prominent brewers in Lancashire, started in business in the year 1850, in a small brewery in Limekiln Lane, but finding the premises too confined for his rapidly-increasing trade, he removed in 1854 to larger premises in Wilton Street. These were in their turn abandoned, for the same reason as the previous ones had been, for yet more commodious ones in Stanhope Street, which Mr. Cain purchased, together with its brewing plant and machinery. Little, however, now remains of the original buildings and soon nothing at all will be left of them, for the proprietor will soon have them reconstructed, at the same time enlarging the whole of the concern. Indeed, Mr. Cain spares no expense, trouble, or time to improve his establishment, either as regards adopting the latest machinery, the most approved methods in the science of brewing, or in the system of conducting his enormous business. The brewery in Stanhope Street is situated in convenient proximity to the docks, and is a hundred quarter plant, and there are employed in all capacities in connection with the concern from 200 to 300 hands, besides there being a splendid team of horses kept; but large as the staff is it is none too much so, for not only have the numerous houses owned by Mr. Cain in the various parts of the city to be supplied, but the private trade is very extensive, and may be said to be ever on the increase. Besides the brewing department in this large concern, there is another branch belonging to it of quite as much importance, viz., that of spirits. And here we must point out that in the matter of Scotch whisky of the fine old genuine sort, there is probably no man better known in England than Mr. Robert Cain. He has devoted particular pains and attention to this spirit, and has long ago succeeded in convincing the public that Robert Cain's fine old Scotch whisky is not, and cannot be, beaten anywhere; nor can it be exhausted, for there is in bond an immense quantity of this, together with other spirits, especially rum, of which latter Mr. Cain is one of the largest holders in the country. It may be mentioned, in passing, that this house does a large export trade in spirits, in which an extra quality is supplied in order to meet the requirements of the case. Mr. Cain personally is as well known as he is popular, but the fact may be recorded that there are very few examples of a man by his own unaided exertions, perseverance, and talents, contriving to build up for himself not only wealth, but a high commercial and social position, which he maintains by his straightforwardness, courteousness, and sociability.

George Atkin & Co., Tar Distillers, Asphalte Manufacturers, and Builders' Merchants, Head Office, 40, Seel Street; Tar Distillery and Asphalte Works, Eccles Street; Depôts: Spekeland Road, Edge Hill, and 60, Claughton Road, Birkenhead.—At a time like the present, when sanitary engineering is deeply engaging the attention of legislators and philanthropists, the importance of asphalte cannot be exaggerated. There is no other material applicable which absolutely prevents damp from rising in walls or through the floors of cellars, be they those of dwelling houses, warehouses, or buildings, public or private, of every description. Modern improvements in road making have raised a demand for the same material in streets, and where there is heavy vehicular traffic cement is needed for the purpose of making a solid, firm foundation for the sets fixed by the asphalte. In 1838 a company was formed in Liverpool called the Liverpool Asphalte Company, who erected extensive works with machinery for the purpose of preparing coal tar and bringing it into a fit state for asphalting purposes under Polonceau's patent, and an extensive business was rapidly developed, much of their work remaining at the present time a monument to its enduring qualities. Nearly forty years ago the business, plant, patent, etc., came into the possession of the present owners, Messrs. George Atkin & Co., and, as still further valuable applications of the material have been discovered, the business has been further extended. About fifteen years ago, through the discovery of anthracene, from which the brilliant aniline dyes are extracted, but which extraction necessitates the distillation of tar to be carried to a point which produces pitch totally unfitted for asphalting purposes, the firm were compelled to move from their old quarters to more extensive premises, where they erected new works and machinery, with tar stills for the production of pitch of a tough nature that will resist wear, the coal tar pitch of commerce being friable and totally unsuited to all asphalting purposes. The applications of the material are very varied. It is used about dwelling houses for floors of cellars, damp courses, cavity walls, and for warehouses, prison cells, baths, reservoirs, tanks, for covering the arches of railway and other bridges, lining tunnels, and as it is not liable to the attacks of rats or other vermin it is used about granaries, stables, coach-houses, etc. Its use for roofs has been very extensive, particularly for the flat roofs of warehouses, cotton mills, etc., which may be used as vast cisterns and adapted to the extinction of fires in the buildings or be left dry and used as drying grounds, promenades, etc. etc. Roofs covered by the company over forty years ago have not needed repair since they were first laid. Some of these roofs are very extensive, reaching over an acre in extent, while rapidly-vibrating machinery has been constantly at work beneath them. They also execute large contracts in tar concrete for carriage drives, garden walks, tennis courts, playgrounds, etc. Their work extends over the British Islands, and they export to the colonies, East and West Indies. In addition to their work in patent asphalte, they execute every description of work in asphalte, and are one of the largest tar distillers on the Mersey. Messrs. George Atkin & Co. are also extensive dealers in every description of building materials, Portland and Roman cements, bricks of every description, fire bricks, white building bricks, red, moulded, and glazed of every colour, etc. They are the agents of the eminent firm of Messrs. Hilton Anderson & Co., Portland cement manufacturers, of London.

Williams & Powell, Gunmakers, 25, South Castle Street.—The well-known and important firm of Williams & Powell was established in 1780, and possesses a connection of a widespread and most remunerative character. Their own designs are always of the most approved patterns, but specialists may here be supplied with guns made according to their own particular notions and ideas, the prices charged being all round of the most reasonable kind. At the fine shop in South Castle Street is always to be seen a splendid assortment of guns of the best manufacture. The utmost courtesy is displayed towards customers, and all orders, both large and small, are attended to with promptitude, and in a manner certain to ensure the greatest satisfaction. Altogether the firm is one of the best in a neighbourhood where all-round superiority is a prevailing feature.

W. & D. Busby (Limited), Funeral Carriage and General Coaching Establishment, 66 to 72, St. Anne Street.—This is perhaps the largest funeral and coaching establishment in the city. The names of William and Daniel Busby are household words in Liverpool, where, as omnibus and coach proprietors, they for many years conducted one of the most extensive concerns in the United Kingdom. Indeed, at one time, they had the monopoly of the omnibus traffic in Liverpool, and also had large coaching and car establishments in addition. They were superseded only when the Liverpool Tramway Company came into existence. They have always been men of great enterprise and consummate business tact and ability, and to this must in justice be added vast industry and unflagging perseverance, with the result that, in the end success invariably has attended their exertions. The concern in St. Anne Street consists of new buildings, and for the purpose to which they are devoted



are unsurpassed in the Kingdom. They illustrate all the latest improvements in the stabling of horses and the arrangement of carriages. There are provender rooms and harness rooms. The corner turret, with its illuminating clock and carillon, is specially interesting. The chiming machine plays fourteen airs, Irish, Scotch, and English for weekdays, and the 104th Psalm on Sundays. Dint of energy and attention gradually increased the concern's proportions, until it became advisable to convert it into a limited liability company. This it now is, and it is certainly one of the best and most admirably conducted establishments of the kind in the Kingdom. The firm undertakes all kind of funeral furnishing, and the management of all the arrangements and details in connection therewith, and no establishment possesses greater facilities for conducting their business in this particular branch. Their stock-in-trade, in the form of hearses, carriages, horses, and mountings, is of the most splendid and costly character, although, of course, they also supply less costly turn outs. In fact, they can furnish a funeral as reasonably as any other establishment of smaller dimensions. The other branch of their business, the general coaching trade, is also very superior, and their conveyances of every description are of first-class design and finish. The entire stock of the company is something enormous. We may just add in conclusion that as regards horses, there are no superior animals to be found in any other similar concern in England. The premises in St. Anne Street cover a large area, and are most handsomely designed; and the stabling is of the most modern arrangement and construction, the internal fittings, etc., being unique. Altogether the establishment is of a very high order. The number of hands employed on the premises is over forty.

Isaac Foulkes, Printer, Lithographer, Stationer, &c., 18, Brunswick Street.—Mr. Foulkes has been in business over 20 years as a printer and publisher. He is specially noted as the printer of Welsh books, for which he is famed all over the country, and particularly in Wales. No other printer in this part of the Kingdom does one half of the printing in the Welsh language that is executed by Mr. Foulkes. As a further guarantee of the general excellence of Mr. Foulkes's bookwork, we need only mention that he has always in hand London orders for English as well as for Welsh letterpress work. As he is justly reputed to be one of the best Welsh scholars and Welsh prose writers of the day, Mr. Foulkes is frequently asked to undertake the translation into Welsh, as well as the printing and publishing, of English books, pamphlets, etc. intended for special use among the natives of the principality. Besides the printing of Welsh books and other Welsh matter, Mr. Foulkes has a arge general printing and lithographic business, and an extensive stationery business, so that altogether he is doing a very important trade. His plant and machinery is of the newest and best description, and his work of all kinds is turned out in the most superior style. He employs a heavy staff in the various branches of his business. Mr. Foulkes conducts his establishment on the best possible lines, and his reputation in the commercial world is very high.

B. Hembry & Co., Linoleum and Oil Cloth Merchants, 33 & 35, North John Street.—The extensive development of the general trade of Liverpool attracts the attention of the mercantile community, and each year new additions are being made. In linoleums and oil cloths it would be difficult to find a more representative concern than that of Messrs. B. Hembry & Co., whose offices are well situated. This house was established so far back as 1866 by the present proprietors at 91, Newgate Street, London, where the operations of the concern are still carried on. Their Liverpool house is most centrally located, and consists of an office and warehouse, the latter stocked with an inexhaustive supply of linoleums, &c. The business transacted is of a widespread character, and each succeeding year furnishes fresh proofs of its promising development. The trade is actively pursued, and no effort is spared to introduce the goods of the establishment into the best retail houses in the trade. In 1886 a valuable addition was made to the vast resources of this establishment by the introduction of American and Austrian bent wood furniture. This remarkable production has at once secured enormous popularity, and proved a most satisfactory acquisition to the already splendid resources of this enterprising firm. In this article they command an enormous trade throughout the country, and the utility and general durability of their popular productions are very great. Their warehouse and showrooms are in themselves a wonderful exhibition of the inexhaustive stock of the concern. They are of vast dimensions, and show off to the best advantage every article on the premises. The proprietors have attained a degree of success in Liverpool which has far exceeded their most sanguine anticipations. They are highly respected in the city, and such enterprising gentlemen are a valuable acquisition to the ranks of commercial men in Liverpool.

John Irwin, Family Grocer and Italian Warehouseman. Wholesale warehouse: Dingle Buildings, Orwell Road. Retail shops: 101, 157, and 159, Westminster Road; 204, 220, 422, and 424, Stanley Road; 7, 69, 288, and 289, Stanley Road, Bootle; 55, Seaforth Road; and 163, Marsh Lane.—The grocery and provision trade of Liverpool is very considerable and of great importance, the establishments engaged therein being numerous and in excellent hands. A representative business in this trade is carried on by Mr. John Irwin, at fifteen branches. It was established by the present proprietor twenty-three years ago, and under his enterprising management soon extended, and the formation of branch houses was absolutely imperative. The premises altogether are extensive, and comprise wholesale warehouse and office at Dingle Buildings, Orwell Road, the head establishment at 101, Westminster Road, and 13 branches, at 157 and 159, Westminster Road; 204, 220, 422, and 424, Stanley Road; 7, 69, 288, and 289, Stanley Road, Bootle; 102 and 205, Rice Lane, Walton; 55, Seaforth Road; and 163, Marsh Lane. The warehouse is very large and spacious, and contains an extensive stock of groceries and provisions. Employment is given in the warehouse to a large body of men. The display of goods is very fine and varied. The branch shops are in the same admirable order as the headquarters, and all present an appearance in accordance with the prosperity of the business. The management throughout is able and efficient, and the retail trade done is of great extent. Mr. John Irwin, the proprietor of this well-known business, is a man of ability and enterprise, possessing a detailed knowledge of the market and excellent capabilities for large buying transactions, as the extent and choiceness of his stock prove.

William Hillmen, Tailor, 12, South John Street.—Among the old and substantial tailoring establishments of Liverpool the house of Mr. William Hillmen holds a prominent and honourable position. The establishment was commenced in 1866, over twenty years ago. Messrs. Hillmen and Langley were its originators. By these it was conducted in a very remunerative and respectable way for many years. Some considerable time since Mr. Langley retired from the business. Mr. Hillmen since then has been responsible for its management. Its location is a most prominent and central one in a district second to none in any part of the city. South John Street is for a tailor one of the most suitable positions to be found in Liverpool. Here Mr. Hillmen has a beautifully fitted shop. Its shelves are heavily stocked with the best cloths and most stylish garments for gentlemen. For high class goods and finish of style there is not a house in the locality that can claim superiority to Mr. Hillmen's. His trade is very select, and extends over the whole city, the firm's long business career having made them known even beyond the municipal boundaries. The management of the concern gives evidence of judgment and intelligence and their judicious exercise. Mr. Hillmen is possessed of both those excellent qualities, and is greatly esteemed among those with whom he has either social or commercial dealings.

A. Lyons & Co., Wholesale Clothing, Shirt, Oilskin, and Waterproof Manufacturers, and General Warehousemen, Canning Place.—The manufacturing towns of Lancashire, particularly in clothing and drapery goods, have an extensive representation in the wholesale market of Liverpool; and the neighbourhood of the Exchange can bear testimony to the vast and enormous importance that Lancashire holds in this connection. There is not a more extensive or an older established house in its line in Liverpool than that of Messrs. A. Lyons & Co., situated at Canning Place nearly opposite the Custom House. This house dates its origin back to 1858, when Mr. Abraham Lyons and Mr. Morton Joseph started business as wholesale manufacturers of clothing, shirts, oilskin and waterproof goods, and kindred articles. No more capable men could enter into such an enterprising and technical calling. Being for several years previously connected with the business they made themselves intimately acquainted with the various markets of the Kingdom, and have now worked themselves into one of the most extensive concerns in the North of England. They employ a large staff of travellers and agents who are met with in every part of the Kingdom, with the result that they are now in possesion of an immense trade. Experience is a sound and expert master, whose pupils sometimes pay dearly for their education; but we would unhesitatingly say that this is money well invested. Messrs. A. Lyons & Co. are men of the widest and most matured range of experience. A most valuable stock is stowed away in their most elaborately fitted warehouse, and a large number of hands are employed. Their popularity in the commercial markets of Lancashire, Yorkshire and elsewhere cannot be disputed, and in Liverpool Mr. Abraham Lyons and his colleague Mr. Morton Joseph are universal favourites in commercial circles. Most practical business men, with an enterprise incurring enormous responsibilities, assisted by a most capable staff of representatives all over the Kingdom, they do all in their power to promote the prosperity and general solidity of their valuable business.

Thomas Leicester & Sons, Millers and Bakers, 303, Scotland Road.—In giving a history of Liverpool, its commerce, and commercial men, a prominent place must be given to the old and honoured institution of Messrs. Thomas Leicester and Sons. This establishment has all the qualities most desirable as a representative business concern of to-day. The name of Leicester has been connected with their trade for generations, and as corn millers, the family has been well known throughout the district for many years past. The history of this concern is coeval at least with modern Liverpool. The business has grown up with the city, and continues to increase. The extensive steam mill of this firm, in Scotland Road, covers an area of 1800 square yards, and is fitted up with the most improved roller machinery and other modern appliances. It therefore cannot fail to be equal to any demand upon it. The firm has many shops, and they are all well known, situated as follows:—Leicester Buildings, Byrom Street; 303, 305 and 307, Scotland Road; 59, Great George Street; 13 and 21, Great George Place; 101 to 105, Silvester Street; 187, Brownlow Hill; 1, Wavertree Road; 251, Mill Street; 49, Northumberland Street; 186, London Road; 170, Richmond Row; 141, Islington; 9, Smithdown Lane; and 45, Peach Street. In connection with the premises 251, Mill Street the firm have an extensive factory, which supplies all the other branches with bread. This bakery is fitted up with patent ovens of enormous capacity, and the kneaders employed are of modern design and ingeniously constructed so as to entirely do away with the necessity of touching the dough with the hands. The extensive use of trays in the manipulation of the bread still further promotes this desirable object. The importance of this to all cannot be over estimated, and it is especially important to delicate constitutions. Whereas to partake with a relish, knowing that the chief article of diet is pure, means a healthy stimulation of the glandulary system, it means, in short, good digestion, good health, and good spirits. Another advantage which is peculiar to Messrs. Leicester's bread is, that it is made entirely of flour of their own grinding. Messrs. Leicester's shops are amongst the most superior of their kind to be found in Liverpool, and none are more extensively patronised. For quality, variety, and extent, their stocks cannot be surpassed. The offices, mills, and shops are under the direct supervision of the Messrs. Leicester. The firm has always been an enterprising one, and in proof of this they were amongst the very first to adopt the "roller mill" machinery for grinding, and the improved machinery used in bread making; they were likewise the first to use the patent oven. Messrs. Leicester employ, altogether, several hundred hands, and no masters could be held in higher regard by their employées of all grades.

Isaac Jackson & Sons, Paint Manufacturers and Oil Merchants, 11, Wapping.—The manufacture of paint is one of the oldest established branches of industry in Liverpool, and it is in the highest state of perfection. The trade in this material and oil is of great extent and value, and many firms are engaged in manufacturing and trading in them. Prominent in their ranks is that of Messrs. Isaac Jackson & Sons, 11, Wapping (telephone 1,018), and which was founded by Mr. Isaac Jackson, the principal, nearly fifty years ago, who subsequently took into partnership his son, Mr. Edward Jackson. These gentlemen, without doubt, are among the leading and most practical and experienced paint manufacturers in the city, and for honourable business methods and untiring energy and skill have no superiors. The premises, comprising factory, offices, and warehouse, consist of a large and commodious four-storied building of considerable frontage and substantial appearance. The manufacturing department is perfect in all respects, the machinery and appliances used are of the most powerful and modern description, and the hands employed are able and experienced. The operations are carried out on the most advanced principles, and the materials used are of the purest quality. The warehouse contains an immense stock of the paint manufactured by the firm, and the oil supplied; and the offices are well furnished, and employ an adequate clerical staff. Messrs. Isaac Jackson & Sons also carry on business as painters and plumbers, and, besides having a patent composition of their own, are agents for McInnes' patent metallic composition for ships' bottoms. The firm has introduced several specialities in sanitary engineering. In this line their patent disinfectors are worthy of special notice. This apparatus may be attached either to a urinal or to a water-closet without in any way disturbing the pipes. The cost is from 1*l.* 5*s.* to 5*l.* 15*s.*, according to size. It is most effective for disinfecting and deodorizing. A very extensive sale has already been secured for the invention, which in most countries is protected by letters patent. The South Australian Government use the apparatus in their official buildings. A very heavy trade is done in the locality and in all parts of the country, Messrs. Isaac Jackson & Sons having a wide-spread reputation for the excellence and purity of their paints and oils. Messrs. Isaac and Edward Jackson are gentlemen well known in commercial and trade circles, and they manage their business with enterprise and ability. Their financial and social status is high and well-defined, and for nearly fifty years their house has enjoyed an uninterrupted course of prosperity.

E. R. Makin & Co., Brassfounders, Shop and Shop Window Fitters, Gas Fitters, &c., &c., Roscoe Arcade, 97A, Bold Street, and 82, Renshaw Street.—This important firm has been established many years. They were formerly at 68 and 68A, Duke Street, and 37, Henry Street, but have recently removed to more eligible premises in Bold Street, known as the "Roscoe Arcade." The Roscoe Arcade, some twenty years ago, extended from the premises now occupied by Makin and Co. down to Lawton Street. In process of time the "Cheshire Lines Committee" absorbed the whole of it for their new Central Railway Station, except that portion of it which Makin and Co. now occupy. Considerable structural alterations have been made in the Arcade to meet the requirements of the firm, who have converted it into handsome show rooms and warehouse. Makin and Co. are brass-founders, and bonâ fide manufacturers of the wares they sell. These comprise lamps and chandeliers, reflecting lamps and gas fittings, gas rails, patent burners and shades, dry gas meters, gas stoves, reflectors, daylight reflectors and opal letters, outside lanterns and lamps, glass, counter, and show cases, glass stands, brackets and shelving, umbrella stands and fittings, jewellers' window fittings, brass window fittings, counter rails and square rod fittings, confectioner's brackets, stands, tailors' position figures, blocks, stands, &c.; bootmakers' fittings, hatters' and milliners' stands, mantle rail fittings and costume stands, jacket stands, wire jacket and costume stands, cape and fichu stands, waxwork, mantle horses, shop chairs, fixture, mantle and millinery boxes, yard measures, reaching sticks, and a variety of other goods. All articles manufactured by Makin and Co. are of the very best material and workmanship, and they deal in no inferior goods. Taking this fact into consideration, it will be found that their charges are unusually moderate. All branches of the business are under the personal superintendence of the principals. The show rooms contain a collection of wares which, for extent and variety, is unique. Makin and Company have issued an interesting illustrated catalogue of their manufactures. The firm are doing an immense trade, home and foreign, their business being conducted on the strictest lines of commercial probity and honour.

Richard Oates, Fancy Brick and Tile Manufacturer, Builder and Contractor, 28, Vauxhall Road.—Liverpool has long provided a most valuable field for the builder and contractor to prosecute his calling. Where commerce flourishes additional premises are necessarily erected, and the resources of the builder are consequently drawn upon. Favourable mention cannot be more consistently made of any enterprise in our city than of that in the hands of Mr. Richard Oates, whose premises are so conveniently situated. In 1885, Mr. Richard Oates made his commercial debût in our city. Liverpool must be congratulated on the attraction her prosperity creates in drawing to our port such worthy representatives of trades as Mr. Richard Oates. His premises are indeed commodious, but not too extensive for the business transacted. His building operations extend to all the principal towns and villages of Lancashire and Yorkshire, and it may at once be admitted that the extent of his business can scarcely be enumerated in this brief review. It may be mentioned that no less than 200 hands are regularly employed, and on various occasions this number is supplemented by as many more. He is entrusted with some of the largest building contracts in the city, and the expedition and regularity that characterise his operations are highly commendable, and have secured him a share of confidence which he richly deserves.

Hargrove & Hellon, Shipowners and Brokers, Halton Buildings, Chapel Street.—Before the introduction of steam navigation into this country, Liverpool held a prominent place in the construction and general trading of sailing ships, and even to-day when steamers are so eminently popular, the Liverpool docks present a noble picture decorated with stately ships of every type. A prominent firm trading in this connection is that of Hargrove & Hellon, whose spacious premises are centrally located close to the Royal Exchange and Prince's Landing Stage. Established so far back as 1860, this concern has made rapid strides in public confidence in consequence of the honourable and systematic business methods by which all their operations are characterised. Their ships rank among the finest leaving the Mersey, and in whatever seas they may trade their safety may be accepted as a foregone conclusion, so far as superiority of build, general equipment, and superior navigation are concerned. No one firm despatches so many vessels to the Colonies as this firm, and they are all first-class iron ships. During the last ten years they have run a fine fleet to Melbourne with freight and passengers without losing as much as a spar. They traverse the oceans to important mercantile centres, and they carry merchandise all round our own coast. There is no firm of the kind in our city that does a more extensive business, and as general brokers they also claim some significance. In every respect their operations contribute materially to the general activity of our commercial undertakings, and Liverpool may be congratulated on the possession of such a valuable and highly enterprising concern. Mr. Daniel S. Hellon is too well known in commercial as well as in maritime circles in Liverpool to need any personal comment here. For years he has been associated with our commercial interests, and has earned well-merited renown for numberless undertakings of magnitude and difficulty which he has invariably conducted to a successful issue. No one can wonder at the success he has attained.

Alexander M. Smith & Co., Seed Crushers, and Makers of Palm and Coco Nut Cake, &c., Kent Street Oil Mill.—The deep attention that of late years has been given to the agricultural pursuits of this country has given lasting impetus to the seed-crushing industry and the manufacture of palm nut cake and meal, and coco nut cake and meal, combined branches of industry that are carried on very extensively and with great success in this country. Among the firms engaged in this business a prominent place must be assigned to Messrs. Alexander M. Smith & Co., which has been in existence for 30 years, and has made rapid progress. The mill is a large spacious building fitted up with the most powerful and modern machinery for crushing, grinding, and other operations, and is replete with every convenience for the rapid carrying on of the business. Upwards of 100 hands are employed, the processes are conducted on the most approved principles, the supervision is talented, and the raw material is imported from the best sources. The palm nut and coco nut cake and meal manufactured by this firm is highly esteemed for their nourishing and fattening properties, and the oils obtained are in great demand for soap making on account of their purity and uniform quality. Messrs. A. M. Smith & Co. carry on a heavy home trade, and export immense quantities of their productions to America and all parts of the Continent.

George Howden, General Printer & Engraver, 3, College Lane.—Mr. Howden is an old and respected Liverpool tradesman in the general printing and engraving line. He can boast of having a connection of old clients who adhere to him with the greatest fidelity, and which, while it proves the strength of their attachment, must be taken likewise as a tribute to his business character and qualifications. Mr. Howden does his work in the best style, with despatch and promptitude, and no one can turn out more admirable printing, whether as regards type, or setting, or style. He employs the best workmen he can obtain, and exercises a personal supervision over everything, leaving nothing to others in that respect that he can perform himself, and the result is that his work is sent out in a form that leaves nothing to be desired. All his plant and machinery is first class, and his printing works are a model of order and system. They are of considerable extent, and give employment to numerous hands.

C. W. Field, Wholesale Chemist and Drug Grinder, Cambrian Mills, Wood Street, and Laboratory, 49, Henry Street.—Mr. Field has been in business five years. He is a wholesale chemist and drug grinder, and he is likewise an importer and distiller of essential oils and flavouring essences. He has a large and respectable connection, and at the present time is doing an extensive trade. Considering the comparatively short time Mr. Field has been established, he has made very rapid progress, and it certainly speaks well for the quality of his commodities that his business should have attained its present dimensions. His connection is chiefly with chemists and the larger consumers in Liverpool and elsewhere, and both his flavouring essences and chemicals are of the purest and best descriptions. The premises occupied by Mr. Field in Wood Street are commodious, and in every way adapted to his special requirements, and they are very centrally situated, being adjacent to Bold Street, one of the chief thoroughfares in Liverpool. He employs some 15 or 20 hands, and his trade is increasing. Mr. Field is a gentleman of great ability and practical experience in his profession. He is very popular with all who have the pleasure of his acquaintance.

W. C. F. O'Dowd, Accountant, &c., 21, Harrington Street.—The vast and growing commerce of Liverpool provides an excellent opportunity for the accountant to work himself into a most prominent position in business. There is no more popular house engaged in this business in Liverpool than that of Mr. W. C. F. O'Dowd, whose splendid suite of offices are well situated. Mr. O'Dowd, in addition to being a public accountant, is also a land agent and valuer, and transacts a most extensive business in these departments. His connections among financiers enable him to promptly negotiate mortgages on property. To carry on such a concern, a man must possess an unblemished reputation in order to command the confidence of financial men. In this respect Mr. O'Dowd is entrusted with large sums of money, and no man in Liverpool is more capable of investing it to the advantage of his patrons, and more to the mutual benefit of all who are interested in his transactions. Mr. O'Dowd is himself an accomplished and systematic accountant, and personally conducts every department of his business, and by careful attention and perseverance has brought himself most prominently before the commercial men of Liverpool. His staff consists of a most capable body of clerks, and Mr. O'Dowd has the honour of turning out some of the best accountants in this city.

Walter Morgan, Brush and Mat Manufacturer, 33, South John Street.—A representative house in its line in Liverpool is that of Mr. Walter Morgan, brush and mat manufacturer. The firm's premises comprise a good-sized workshop, in which a number of hands are employed, and an adjoining wareroom, containing a large assortment of the stock-in-trade. This includes brushes and mats in seemingly endless variety, of every description in size, shape, quality, material, and workmanship, and all of a thoroughly sound, serviceable, and reliable appearance—from a carpet sweeper to a hat brush, from a table mat to a hearthrug. Mr. Morgan's stock includes the entire range of both species of goods. A business is also conducted in general warehousing, and the house enjoys a large share of patronage in the various commercial lines with which its name is associated.

James Woollard, Bookseller, Stationer, &c., 54, Castle Street.—This is an old established concern in the bookselling and stationery line. It was founded as far back as the year 1847. It is one of the best-known and best-patronised establishments in the same line in the city, and the stocks kept on the premises are both large and superior. Go when you may to Woollard's, you find the establishment occupied with customers, and the number that frequent it in the course of a day must be very large. There is not a better or a cheaper concern in the city. The proprietor is a gentleman of good standing and respectability, widely known and universally respected, and he is looked upon as a man of the strictest probity and honour. His premises in Castle Street are large and commodious, they occupy a splendid position in the city, and they are well fitted up, and the staff is efficient and superior. A speciality of the business is the supplying of shorthand publications and reporters' stationery.

J. Jones & Co., Tailors and Drapers, 55 & 57, North John Street.—This business was established in the year 1835. The partnership now consists of Daniel Lloyd and John D. Jones. Few firms in the city have a connection superior to the one under notice. It is a large, a wealthy, and a widespread one. They do an extensive family trade in North Wales, being a firm well known in that division of the principality. The major portion of the connection is of old standing, and families are naturally prejudiced in favour of a concern with which they have dealt for years, but nowadays it is necessary for a firm to keep up their reputation by something more than a mere name or old associations; they must keep pace with the times as regards style, quality, fit, and workmanship, or they will soon lose not only their reputation, but their connection. J. Jones & Co., therefore, have done this, or they would not occupy the position they do in the tailoring business. It would be absurd to say their manufactures cannot be equalled, but it is only justice to say that they cannot be excelled. The firm are enterprising and energetic tradesmen, thoroughly practical tailors, and first-rate men of business, and in addition they are men of honour and probity, and they are therefore popular and respected. They have splendid and capacious premises in North John Street, keep large, superior, and varied stocks, and employ a considerable staff of experienced cutters and workmen.

S. H. Perry, Commission Agent and Butter Salesman, 13, Button Street.—Mr. Samuel H. Perry has been engaged in business since 1875, and is well established, representing some of the largest butter exporters in Ireland and on the Continent. His office and warehouse at above address are well situated for the business in which he is engaged, and samples of butters can always be inspected there. Mr. Perry makes a speciality of choicest qualities of Irish and Danish butters, selected purposely to meet the requirements of grocers and provision dealers engaged in a high-class trade.

Cook Brothers, Brewers, Soho Brewery, 99, Soho Street.—The brewery now in the occupation of Messrs. Cook Brothers is one of the oldest concerns in Liverpool. It was formerly carried on by the late Thomas Godfrey, who was at one time one of the most noted brewers in Liverpool. Cook Brothers commenced business here upwards of 14 years ago, and their career has been one of marked progress and success. The partnership consists of three brothers, namely, Thomas, William, and Edmund Cook. The brewery is one of considerable extent, and has been thoroughly modernised since it came into the possession of the Messrs. Cook. It is now fitted up with all the newest and best plant and machinery



used in breweries, and is one of the most perfect and compact in the district. Cook Brothers turn out very excellent ales and stouts, and they have a substantial connection both in Liverpool and Birkenhead and the surrounding neighbourhoods. They are likewise the owners of a large number of licensed public houses in these districts, so that altogether their brewery is kept in full work. Messrs. Cook Brothers are gentlemen of great energy and enterprise, and their business is conducted with tact and ability, and on lines of the strictest commercial probity. They employ a large staff in connection with their business, are first-rate masters, and enjoy an excellent reputation.

William Stewart & Son, Pipe Manufacturers, 15 to 23, Geldart's Gardens.—With the extensive consumption of tobacco comes the relative demand for pipes, and it is no wonder that this branch of trade is so extensively pursued in Liverpool. In this connection it is but fair to make mention of an old-established house such as that carried on under the style of William Stewart & Son, whose commodious premises are well situated. This business was established in 1830 by Mr. William Stewart, who continued the business until his death, which occurred a few years ago. This is unquestionably the leading house of its kind in the city. The premises consist of an entire block of buildings extending from Nos. 15 to 23, and situated in what was at one time the most aristocratic portion of the city, but which is now the working-class locality. The premises are supplied with the necessary appliances in the ordinary manufacture of pipes. Plain and fancy productions are turned out at this establishment, and the connections of the concern, both at home and abroad, are of a most extensive character. They are also importers of tobacconists' fancy goods, and in this capacity they supply an enormous portion of the tobacconists of the city. Mr. William Stewart, Jun., succeeded his father, and is now the sole proprietor of the business. He has proved himself equal to the occasion, and has done every justice to the traditions of his house. He is much respected, and no one can envy him the success he has achieved.

Wm. H. Cannell, Provision Merchant, 30, Vernon Street.—Mr. Wm. H. Cannell has been established since 1879 as a provision merchant. Mr. Cannell has spacious premises, comprising offices and a large warehouse. In the latter is always to be found a varied and thoroughly representative stock of bacon, hams, and general provisions, in which Mr. Cannell conducts a considerable trade, to the mutual satisfaction of himself and his numerous customers. The great speciality of the firm is the curing and smoking of hams for export, and in these lines a very heavy trade is done. The firm's telegraphic address is "Vanguard," Liverpool. Mr. Cannell's excellent personal reputation is the best recommendation for the merit of his merchandise, and he possesses exceptionally complete facilities for the prompt execution of all commissions entrusted to his house.

F. Wilkinson & Co., Paint, &c. Manufacturers, 41, Byrom Street, and 1 & 3, Daulby Street.—Prominent among the paint manufacturers and oil and glass merchants of Liverpool is the well-known house of Messrs. F. Wilkinson & Co., whose premises are very commodious. This concern was established in 1876, but Mr. Frederick Wilkinson has been sole proprietor of this business since 1884 only. This gentleman's high business capabilities, obtained from a lengthy experience, has rendered this one of the leading houses now in the trade in the city. The premises are the most perfect in the neighbourhood, well fitted, and in every respect the appointments and general arrangements are all that could be desired. No less than 20 hands are employed, including some of the most skilled operatives. To supplement this capable staff, the business of the house is pushed by an efficient traveller in the city and adjoining towns of Lancashire. It is needless to add that a most extensive and valuable trade is commanded. The quality of the goods has long since been recognised as the most reliable in the city, and painters, glaziers, etc. can bear favourable testimony to the popularity that the house has so independently commanded. Mr. F. Wilkinson, who is solely responsible for the interests of the establishment, is widely known in trade circles.

Edmund Buckley & Co., Wool Brokers, Buckley's Buildings, Dale Street.—This is a very old and well-known firm, carrying on the business of wool brokers; indeed, we may say that Buckley & Co. hold a foremost place in the city as wool brokers. Wool is an important branch of trade in Liverpool, and Buckley & Co. come in for a large share of the business transacted in connection with that commodity. Their reputation in this line is unique, for their transactions throughout a career of nearly half a century have invariably been conducted with probity and honour, and to this must be added a practical experience of the wool trade, such as, perhaps, few other houses in the city possess. It would be impertinent on our part to say more in respect of a firm whose name is a household word in commercial circles, and, therefore, we simply record the fact that their trade is very extensive, that they are excellent masters, and that they enjoy the confidence and respect of all who have had dealings with them.

Wordley & Co., Jewellers, &c., 56, Lord Street.—Among the many firms of goldsmiths, silversmiths, and jewellers in Liverpool there is not one that can show a more interesting or favourable record of their operations than that which is now carried on under the style of Wordley & Co., whose attractive premises are most conveniently located. The history of this house is an interesting one, and well worthy of notice in this review. Established so far back as 1796 by Mr. Richard Harper, it is unnecessary to point out that it has passed through a series of years that witnessed many changes in the history of British commercial interests. In 1817 the concern passed into the hands of Messrs. James Wordley and J. Dentith, under whose joint management it continued down to 1822. In the meantime, however, between 1817 and 1828, the Corporation found it necessary to improve Lord Street, and the business of the house had to be transferred to Bold Street, where it was pursued until the 29th September, 1828, when the original premises were once more made the scene of their operations, and Mr. Dentith retired. In 1838 the concern assumed the style of Wordley and Mayer, and in 1842 Mr. James Wordley again succeeded to the business as its sole proprietor. In 1858 the present firm of Wordley & Co. was established. In 1860, on the death of Mr. Wordley, Mr. Williams, in conjunction with another gentleman, succeeded to the business. It is needless to say that the invaluable services of Mr. James Wordley can be no longer of any advantage to this reputable concern, but his name will lend distinction to its operations for many years yet to come. Mr. W. C. Williams is now solely responsible for the working of the establishment, and it is but fair to say in justice to that gentleman that he richly deserves such a valuable succession. This concern now commands the support and patronage of the most influential portion of the population of the city, and it is a pleasure to draw attention to the fact that it is to-day patronised by royalty and the nobility. It may be remembered that a few years ago this firm was entrusted with the manufacture of the spade used by the Duchess of Albany in planting a tree at Preston. It would be impossible to refer with any pretensions to accuracy to the various departments in the operations of this concern. Arms and crests are engraved on seals, electro plate, and any article of jewellery; arms are emblazoned on vellum, plate manufactured for presentation, diamonds worked, and watches made to order, and a hundred and one other items too long and tedious to mention. The premises are conveniently located, and consist of an entire building of modern construction, excellently fitted and most elaborately arranged, giving every facility to the progress of the concern. A bird's eye view of the business would reveal a scene of the greatest activity. Capable assistants attending to the wants of the distinguished customers, and first class workmen plying their trades in the workshop. Mr. W. C. Williams is a most practical tradesman himself, and his other qualifications highly adapt him for the general working of the concern. He is active, energetic, full of vigour, and conducts the business on the most honourable and systematic lines. He fully recognises the importance of his position, and the reputation of the concern that has been handed down to him to maintain. He is highly respected in the city among commercial men, and it is pleasing to see the prosperity that is associated with the name of Wordley & Co. under his skilful, judicious, and earnest management.

The Liverpool Select Library, 10, Colquitt Street.—Among the many useful institutions which abound in Liverpool, few surpass in general utility and perfection in detail the Liverpool Select Library. This excellent and widely patronised concern has its headquarters in a convenient location, where extensive premises have been secured. The library, which is one of the best in the city owned by a private body, was established in 1859. Ever since, without intermission, the concern has continued to grow in popular estimation, and to receive more than an average share of public support. The methodical manner in which the place is managed, and the great judgment shown in the purchase of select and useful works, are the prime causes of the high estimation in which the library is held, and the extended patronage accorded to it by the most cultured people in the city and suburbs. Mr. A. Fergusson is the librarian, and no better guarantee than his presence is required for the orderly and careful arrangement of the valuable books which the library contains in large numbers.

Richard Wilds, Lithographic Writer, 16, Cook Street.—Mr. Wilds has been established in business since the year 1876. He is a lithographic writer and illuminator, and has formed a splendid connection, so that his business—if it continues to increase in the future as it has done in the past—will soon become, in its line, one of the largest in the city. He occupies spacious and handsome offices in Cook Street, and they are neatly and conveniently fitted up, and he employs a considerable number of assistants. He has the reputation of being one of the most expert writers in Liverpool, and certainly the work executed at his establishment is of a very high order of merit. No better test, however, of his skill and ability is required than that which is evidenced by the extensive patronage he receives. Not only is his work executed in splendid style, but he is most reasonable in his charges, which is a recommendation of no small importance. Mr. Wilds is a gentleman possessing talent of a high order, industry, energy, and enterprise, and it is well-nigh impossible to doubt his future advancement and prosperity.

T. Hinde & Son, Boot Manufacturers, 10, Richmond Street.—There are very few among the bootmakers of Liverpool who devote themselves to any particular line in the trade, or make anything a speciality; one notable exception, however, is the firm of Hinde & Son, established in 1857. The speciality of the concern is the "Hind" boot (registered), which for durability, resistance to damp, retention of shape and comfort in wear, is unsurpassed by anything in the boot line in the kingdom. The prices range from 21*s.* to 27*s.*, according to the thickness of sole required, for walking, touring, shooting, or fishing purposes, for which the boot may be designed. The "Hind" boot is also made for boys in the natural shape, which does not in any way impede the growth or development of the foot, and is rapidly becoming a general favourite, a good trade being done, which is daily on the increase. This firm also manufactures the Flexura boot, which, by the insertion of a steel spring in the waist, is made remarkably pliable, and gives an arched and symmetrical appearance to the foot. Hinde & Son also make their "Impermeable" waterproof boots from alligator skin and their famous grain porpoise hide, which they were the first to introduce into Liverpool. They give special attention to the making of lasts to suit the peculiarities of the feet, and boot-trees to preserve the shape of boots. Although their premises are not situated in a main thoroughfare, Hinde & Son have, during the thirty years they have been in business, succeeded, by judicious management and employment of the most highly skilled workmen, in securing a high and widespread reputation, their name, in fact, having become not only in Liverpool, but throughout the country, a guarantee for superiority of production.

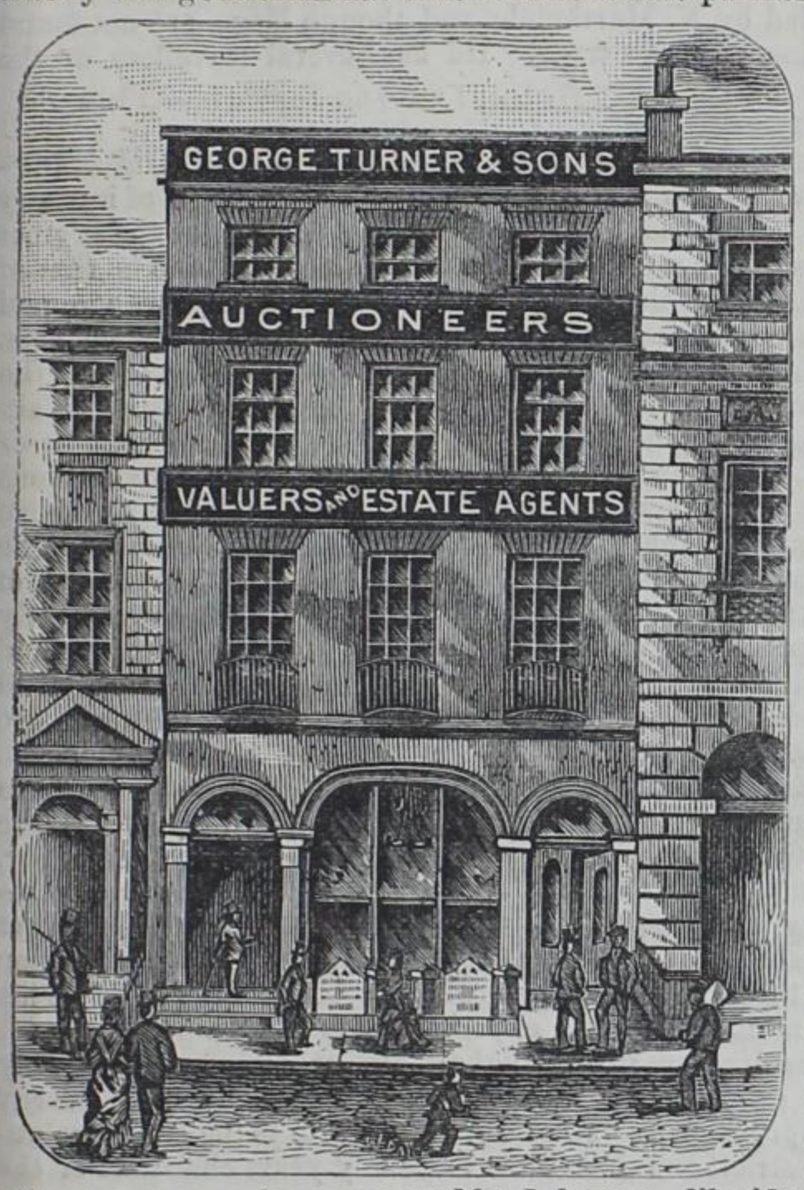
Henry Scott, "Feathers" Hotel, Clayton Square.—This old and highly respectable hotel has been established nearly 70 years, namely, since 1820. For a very long period prior to its coming into the possession of the present proprietor (Mr. Scott), it was carried on by Mrs. Ann Pilkington, who was a lady of great business talent, and moreover, a lady universally respected by her clients and acquaintances. The "Feathers" Hotel was always a great commercial house. The hotel has become very much modernized since Mr. Scott has come upon the scene. He venerates the past, but he believes in the present, and being a gentleman of energy and enterprise, he has thought fit to make great alterations, with the object of making the establishment more attractive. The bar has been completely metamorphosed, and is now one of the best patronized in Liverpool. But this need not be wondered at, for the "boss," as the proprietor styles himself, is genial and affable. The "boss" is a philosopher as well as a wit. A restaurant has also been added to the hotel, and there are also dining, tea, and supper rooms comfortably fitted. We have only to add that the "Feathers" is an admirably conducted hotel, the accommodation is superior, the attendance good, the catering first class, the tariff very moderate, and the beers, wines, and liquors of all sorts of the choicest quality. It is situated in the very heart of the city, and within two or three minutes walk of the principal railway stations and theatres, and of Bold Street, Church Street, and Lord Street. Mr. Scott is a capital host, and he is deservedly popular and respected in the city.

George Hague, Outfitter, 65, Byrom Street.—The rapid growth of the drapery trade of Liverpool, and the establishment of what is known in this connection as working-men houses, is attaining some prominence in the business of the city. Prominent among such establishments is that of Mr. George Hague. This business was established so far back as 1840 by Mr. James W. Bell, who continued it down to 1872, when the present proprietor acquired it by purchase. This is purely a working-man house, doing an extensive business in moleskins and other articles of labouring apparel. There is no more reliable stock in this connection in Liverpool, and the ready-made department is one of the most representative in the trade. Bespoke orders are entrusted to this establishment, and for style, finish, and durability, the goods of the house have secured the highest recognition. With the working element of the North End there is no more popular concern, and the business transacted is of the most extensive and valuable character. The concern has a perpetual run of trade, and at any hour during the day the proprietor and his staff of assistants are constantly engaged supplying the demands of a most fluctuating patronage. Mr. Hague is one of the most popular traders in the north end of the city, and his name is a household word in the locality.

Harrison & Benjamin, Carvers and Gilders, and Picture Frame Manufacturers, 26, Great George Street.—Messrs. Harrison and Benjamin carry on a successful business as carvers and gilders and picture frame manufacturers, and although only established three years ago, seem to have made considerable headway. They have a very good stock of frames and specimens of their handicraft, also a varied assortment of maple and rosewood mouldings. They have a good local connection and a fair private business, as well as working largely for the trade. Considering the short time this concern has been established, it has progressed favourably and bears a good name.

George Pim & Co., Distillers, Brewers, and Wine and Spirit Merchants, Exchange Station Buildings, Pall Mall.—This is one of the oldest and most respectable wine and spirit firms in Liverpool. It was founded about the year 1820, and the title still remains the same—"George Pim and Company." The Pim family has long ceased to be connected with the firm, for years ago it passed into the hands of the late Jonathan Williamson and his brother, Frederick A. Williamson, who is now the head of the firm. The firm now consists of F. A. Williamson and Jonathan W. Dunn. They are distillers as well as wine and spirit merchants, and their trade is both large and wide-spread. Their Liverpool business is very considerable, but they have a splendid connection in the interior of the country, and especially in Lancashire and Yorkshire. The reputation of the house stands very high, and their business is conducted on lines of the strictest probity and honour. Their business premises form a portion of the east side of the new Exchange Station of the Lancashire and Yorkshire Railway Company. Their offices are large and handsome, and they keep a considerable office staff. Their bonded stores and warehouse are on a large scale, and in close proximity to their offices, in vaults underneath the railway station. They are also large brewers at Stoke-on-Trent. The members of the firm occupy a high social position, and are gentlemen of excellent standing in the commercial world.

George Turner & Sons, Auctioneers and Valuers, 44, Church Street.—The business now carried on by George Turner & Sons was established nearly 80 years ago, viz., in 1810. For many years the present head of the firm (Mr. George Turner) was the sole proprietor, but atterly this gentleman has taken his sons into partnership. The premises in Church Street consist of auction rooms, fine art galleries, and store rooms, and they are on an extensive scale; they occupy a very commanding position close to the "Central" railway station, and in the principal business thoroughfare in the city. Messrs. Turner & Sons have a splendid connection in all branches of their business, which embraces auction sales of all descriptions, including houses and lands, furniture, stocks of all kinds, machinery, horses, carriages, cattle, and other live stock, agricultural produce, &c., conducted on owners' premises or elsewhere; valuations for probate duty, transfers, and other purposes; also surveys of land, houses, dilapidations, &c. They are likewise estate agents, and undertake the collection of rents and general supervision and management of property, and they negotiate mortgages, insurances, &c. They have auction sales on their premises in Church Street every Thursday, and on intervening days as required. They were the originators of weekly sales of furniture in Liverpool, and a recent advertisement announces their 2000th sale. We may state that their auction rooms are the oldest in Liverpool, and were especially built for the purpose. There are four distinct general sale-rooms, and two first-class thoroughly ventilated art galleries, both lighted from the roof, and specially adapted for the exhibition and sale of pictures, jewellery, watches, plate, books, and works of art. There are lock-up store-rooms, fire-proof safes for valuables, and every other convenience and accommodation as well for buyers as sellers. We may observe that the firm have a branch auction room at 10, Islington, where sales of pawnbrokers' goods, such as pledges, jewellery, plate, wearing apparel, &c., are held daily. Their sales are frequented not only by numerous private buyers, but by the best class of dealers also. There cannot be a doubt that Messrs. Turner & Sons' business is one of the most extensive and superior in the auctioneering line in this part of the country, and no firm could enjoy a more honourable reputation. Mr. George Turner is a gentleman universally popular and respected in Liverpool and the neighbourhood he joined the 1st Lancashire Rifle Volunteers, the "crack" regiment of the city, many years ago as a subaltern officer, and he gradually rose in rank until he obtained the exalted and highly honourable position of Colonel. He has only recently retired from active service in the regiment, with Her Majesty's gracious permission to retain his title of Colonel. We believe he was one of the most diligent, active, painstaking, and competent volunteer officers (in every position which he occupied) that ever joined the ranks of that most honourable and valuable force. Under his charge, while Captain, the J Company, which he commanded, carried off most of the shooting and drilling prizes. He was greatly esteemed by the officers and men alike. Colonel Turner has also for nearly forty years been a prominent freemason. He is P. Prov. Grand Treasurer, W.L., a P.M. of several lodges, and P.Z. of three different chapters. He was the founder and first W.M. of the Everton Lodge in 1860, and holds high rank in the Knights Templars and other advanced degrees.



J. M. Blackwood & Co., Steam Engine Boiler Works, 16, Oil Street.—Liverpool is well known in all parts as a source of supply for steam engine boilers, and the manufacture of these important appliances employs many establishments. A thoroughly representative firm of boiler makers is that of Messrs. J. M. Blackwood & Co., which was originated by Messrs. Horton & Sons in 1837, and taken over by Mr. Blackwood, the present proprietor, in 1872. The works are spacious and completely fitted up with the most modern and powerful machinery and plant, and are replete with every convenience for the proper conducting of the business. A numerous body of skilled workmen is employed, under talented supervision, in manufacturing steam engine boilers of every description, and the processes of manufacture are conducted on the most approved principles. The boilers turned out of this firm's works are in great demand on account of their excellent workmanship and durability, and Messrs. J. M. Blackwood & Co. carry on a very fine local business. The arrangements for despatch and delivery of goods are perfect, and the management throughout is all that could be desired. Mr. J. M. Blackwood, the head of the firm, is a gentleman well known in industrial and commercial circles, and bears the highest name for talent, honour, and courtesy, whilst the house he heads has done much to uphold the reputation of the boiler-making industry of Liverpool.

J. B. Cramer & Co., Wholesale and Retail Piano and Organ Manufacturers, 26, Church Street.—The firm of J. B. Cramer & Co. has been established in Liverpool for many years. They are manufacturers and importers of pianofortes, organs, and other musical instruments. Their place of business is in the very heart of the city, being only a few yards from the Pro-Cathedral (St. Peter's Church), in Church Street, and only about one hundred yards from the Central Railway Station. Cramer's pianos have for years past held a very high position in the musical world, and it is claimed for them that they "combine the tone of a 'Collard,' the durability of an 'Erard,' the touch of a 'Broadwood,' and the power of a 'Steinway,' at about half the cost of these makers' prices." An idea of the extent of Messrs. Cramer's stock may be judged when we find that, in pianos alone, the average number of instruments reaches fully 500. They have always on hand pianos by Collard, Broadwood, Erard, Kirkman, Steinway, Schiedmayer, Blüthner, Bechstein, etc., etc. They likewise have organs by Carpenter, Clarabella, Mason & Hamlin, Estey, etc. Cramer's pianos are admittedly the best value for money of any in the market, and they are made to stand any climate. One of the best instruments they manufacture, and, we may add, one of the cheapest, is "Cramer's Colonial Model," which they make both in veneered walnut and in ebony and gold cases. The tone of this piano is sweet, rich, and organ-like, and it is sold at the unprecedentedly low price of 28 guineas. The Abbé Liszt says of the Schiedmayer pianos "that they are instruments which have been very favourably known for a long time in Germany, and he recommended them frequently because they are so solidly built, and have so many other distinguished qualities." Messrs. Cramer & Co. were the first, we believe, to introduce what is known as the three years' system in purchasing pianos, and they carry this system out on a most extensive and liberal scale. They are *bona fide* makers themselves, as they manufacture every detail of the pianoforte in their own factory—which is in London, in Castle Road, Kentish Town, N.W. They were awarded a Silver Medal at the London Inventions Exhibition of 1885, for the general excellence of their pianos. We may observe that Cramer & Co. are music publishers and engravers, as well as music sellers, and they are likewise concert agents, etc. Their emporium in Church Street is one of the handsomest establishments in the city. Cramer & Co. conduct their large and widespread business on the most superior lines, and their straightforward and honourable mode of dealing with their clients commands both confidence and respect. The firm for years past have been doing an enormous trade both in home and foreign made pianos, organs, etc., and within the last two or three years it has vastly increased, and this we take to be the best and certainly the most satisfactory evidence of public appreciation. The firm are energetic and enterprising, and they belong to the party of progress in the musical profession, and their enterprise and energy is fitly rewarded by an amount of patronage and support almost unequalled by that of any other like establishment in the Provinces. Telegraphic address: "Music," Liverpool. Telephone, No. 1,389.

Charles Birchall, Proprietor of the "Journal of Commerce," Printer, and Newspaper Advertising Contractor, 8 & 9 Victoria Street, and 32, Castle Street; London Commercial Office, 38, Gracechurch Street, and the City Editorial at 26, Birchin Lane.—Mr. Birchall is a gentleman widely known in Liverpool and elsewhere, and as the proprietor of the *Journal of Commerce*, which he has owned for some years. The *Journal of Commerce* is a daily commercial and shipping newspaper, printed and published in Liverpool, and is the largest commercial and shipping morning paper in the world, indispensable to all engaged in mercantile business. No effort is spared to make the Liverpool *Journal of Commerce* a faithful record of all shipping, commercial, and current events of the day; responsible agents have been appointed at the principal home and foreign seaports, and correspondents at the chief commercial centres, from whom the latest and most reliable exclusive shipping and commercial intelligence is obtained. Daily telegrams are received from all the leading American and Continental commercial points, also from the East, &c., and enjoy a very extensive circulation. This paper contains the commercial intelligence of Liverpool, London, Glasgow, and Manchester. The markets of Liverpool, London, and the leading commercial centres in the provinces and abroad are carefully compiled and given at great length. It is one of the few daily papers in the provinces especially devoted to shipping and mercantile news. Its leaders on commercial and shipping matters are much sought after, some of which have been reprinted by several public bodies. The Money Article is one of the best in any provincial paper. It gives also a revised list daily of all vessels arriving at, or departing from, the Port; of all vessels in dock at both Liverpool and Birkenhead, together with the name of the dock and the position which each vessel occupies therein. Also a list of all vessels lying in the river and their positions. A complete list of all homeward bound ships, of ships entered for loading and cleared outwards at both Liverpool, Glasgow, and London, also of ships arriving at all the home ports, or departing therefrom. A report of the weather forecasts, and an immense amount of other shipping and commercial information, which it is impossible to further particularise in our limited space. Mr. Birchall is likewise a printer and a newspaper advertising contractor, and his business in both these departments is of a first class character. Indeed his printing trade has so developed as to necessitate his removal to much larger premises, and his advertising agency business is the most extensive in the provinces and is the oldest established. The printing works are at 7 & 9, Victoria Street, and 3 & 5, Temple Lane, are on a large scale, fitted up with machinery of the most approved and modern type, where a very numerous staff is employed. The business offices at 32, Castle Street are a large and handsome suite of apartments, admirably arranged and elegantly fitted up, and a considerable number of employés of various grades are engaged on the premises. The establishment altogether is one of a superior order, and its very appearance denotes a flourishing and prosperous business. Mr. Birchall is a gentleman well known in commercial circles, and he is a splendid organizer and man of business. He is a gentleman too of high honour and integrity, and of excellent social position. His manners are affable and agreeable, and perhaps there is no one about the Exchange so well known, hence he is most popular and respected, and in his threefold character—as a man of business, a large employer, and a citizen, is alike worthy of regard.

Robert Thompson, Family Provision Merchant, 30 & 32, Elliot Street.—This noted establishment was founded nearly fifty years ago (1850) by Mr. Henry Tate. It was subsequently purchased by Messrs. Maughan and Thompson, and amalgamated with the large business built up by Messrs. Grace and Kelk. It is situated in Elliot Street near the corner of Great Charlotte Street, and is, perhaps, the best known provision shop in the city, and is certainly one of the best patronized. The connection is unique, and the trade is most extensive, and in all respects first class. At several of the Royal Agricultural Society's Shows Mr. Thompson obtained a 1st prize and Gold Medal for "Stiltons," a 1st prize and Gold Medal for "Cheddars," a 1st prize and Gold Medal for "Cheshires," a 1st prize and Gold Medal for Butter, a 1st prize and Gold Medal for Bacon, and a 1st class prize and Gold Medal for Hams. The quantity of the foregoing articles that Mr. Thompson disposes of weekly is very large, and in addition, he sells many hundredweights of Melton Mowbray Pork Pies, and several hundredweights of Epping Sausages. The sale shops comprising two double shops are spacious, the area of each being 40 × 25 feet, and they are handsomely fitted up and magnificently stocked. Everything is of the purest and most superior description which can be obtained, and the prices, taking quality into account, are moderate. Mr. Thompson is one of the best known and most popular tradesmen in the city, and he is likewise one of the most energetic and enterprising. He employs about a dozen hands at Elliot Street and is a capital master. We may just add in conclusion that this is a very noted emporium for pure Cumberland and Wiltshire Bacon.

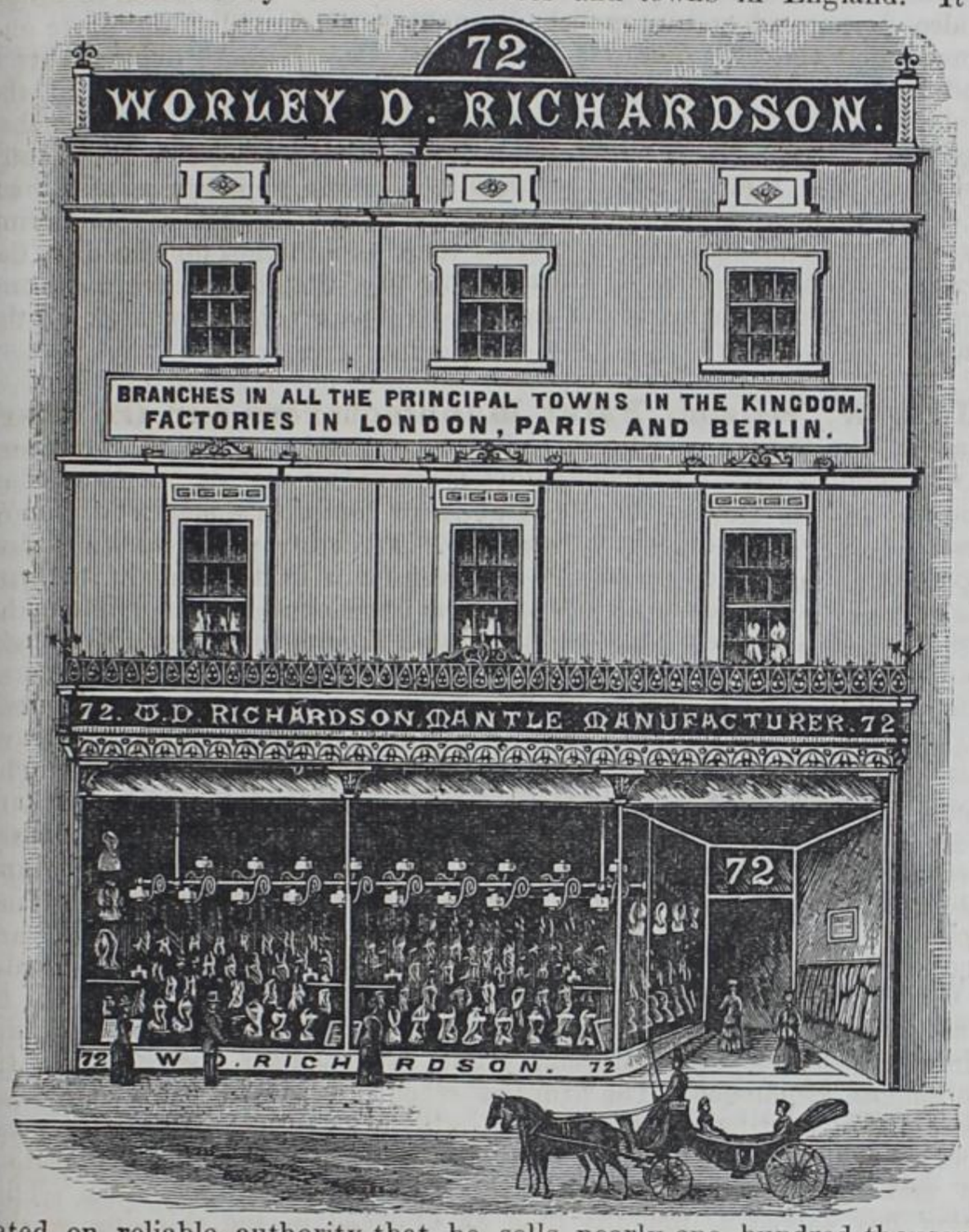
John Pemberton, Plate, Sheet, and Ornamental Glass Merchant, &c., 66, Soho Street.—The business carried on by Mr. Pemberton was established in the year 1860, and has developed an extensive wholesale and retail trade. His connection is both numerous and widespread, and is reliable, respectable, and substantial. He deals in plate, sheet, and ornamental window glass, silvered glass, and looking glasses, also in oils, colours, and varnishes. He keeps extensive stocks of glass shades and globes in great variety. Mr. Pemberton's premises in Soho Street are very spacious and commodious, and his stocks are unusually large and superior. He furnishes estimates for glazing, and he is a dealer in glaziers' diamonds. Mr. Pemberton is about the oldest tradesman in Liverpool in the glass business.

Nicholas Martindale, Blacking Manufacturer, &c., Brunswick Chambers, 17, Hanover Street.—"Martindale's Blacking" has a world-wide reputation. The establishment in Liverpool has been in existence for over 50 years, and has done a large trade both at home and abroad. In the course of a long period of years Nicholas Martindale has had to encounter much opposition and competition in his special line of business, but, nevertheless, in the face of all such obstacles the article manufactured by him has retained a leading position. In addition to the staple article of manufacture, Mr. Martindale prepares several specialities for the polishing and renovating of leather goods; notably harness composition, harness liquid, etc., the "Sandringham" waterproof jet gloss, ladies' boudoir jet lustre and kid cream. In addition to which he also prepares furniture polish, Brunswick black, polishing paste and pomade, and the "Magnetic" plate powder. In all these departments a good trade is done, years of use having proved the excellence of the goods, and their prices being extremely moderate, so much so in fact that they are all within the reach of the million. His premises may be aptly described as a relic of Old Liverpool, having the appearance of a town residence of one of the merchant princes of a past generation, having a somewhat handsome and impressive look about it. The whole of the premises are occupied by N. Martindale, and though large, are not found beyond the requirements of his trade. He has several travellers on the road.

J. & W. Wilson, Paint Manufacturers and Oil Merchants, 31, Wapping.—The manufacture of paint is a branch of industry of vast importance. Liverpool enjoys a special reputation for the perfect condition of this trade. An old-established house in this line is that of Messrs. J. & W. Wilson, which was established eighty-seven years ago, and during this long period no change has been made in the name of the firm. The premises occupied consist of a spacious five-storied building, having the advantage of a corner situation, showing a frontage in Wapping of six windows and spacious entrance, and also extends the whole length of Orford Street, and a portion of Hurst Street. The offices are spacious and well-furnished; and the warehousing department includes extensive cellarage, containing a valuable and immense stock of paint and oils. The show rooms are admirably arranged, and well stocked with specimens of the paints manufactured by the firm and the oils supplied, conveniently classified for the inspection of visitors. The works are very extensive, and completely fitted with the most improved and powerful machinery and appliances for grinding, mixing, and other operations, all of which are conducted on the most advanced principles by able and experienced hands. A very considerable home trade is done, and a large export trade to Canada, United States, Africa, South America, and the West Indies, the paints and oils of this firm being highly esteemed for purity, reliability, and general excellence. The firm has recently patented an enamel composition for coating ships' bottoms, which has met with the greatest success. Sailing vessels whose bottoms are covered with this composition can make two or three long voyages without being re-coated. This patent has solved a difficulty long experienced in the shipping world. The members of the firm are of the highest ability, and are thoroughly conversant with all details of the manufacture, devoting all their energy and talent to its improvement. The head of the firm is the senior volunteer officer in the district, and has been for many years chairman of the Toxteth Park Local Board.

John Murphy, Vauxhall Chemical Works, 129 & 131, Vauxhall Road.—Of the few chemical factories within the municipal limits the works of Mr. John Murphy are one. They were built and started above half a century ago by Messrs. Thompson and Hill. On those gentlemen ceasing connection with them they were taken in hand by their present owner, Mr. J. Murphy. The buildings are large and imposing, and adapted in all respects for their present use. The chimney stack is one of the tallest in the kingdom, being 310 feet high. Since Mr. Murphy has taken charge of the works their trade has been at least doubled. A man of great energy and perseverence, he has made the best of every occurrence to push forward the interests of his property. In this he has been ably seconded by his responsible men, and the result is the prominent position among similar works now occupied by his business. Brown and rectified vitriol, and all kinds of nitrous, nitric, and muriatic acids are manufactured both for home and foreign consumption. Sulphate of soda and Glauber salts are likewise made, and a considerable trade is done in them especially with those abroad. A fine suite of offices is connected with the factory, and from these the business of the establishment is conducted by a suitable clerical staff. The trade done is a growing and remunerative one, and is the result of excellent manufacturing and management.

W. D. Richardson, Manufacturer and Importer of Mantles, Jackets, Furs, &c., 72, Bold Street.—Next to London, Liverpool is the most noted place in the United Kingdom for the style and magnificence of its business emporiums. Indeed many Liverpool tradesmen's establishments rival those of London itself, but at all events they uphold the claim of Liverpool to take rank as the second city of the Empire. Bold Street is, undeniably, the most select and fashionable street in the city, and contains the largest number of fine establishments, all first class so far as the quality of their wares are concerned. Amongst the medium-sized concerns, there is one which invariably attracts very special attention, not for its gorgeous outside appearance, but for the superb and unrivalled display it makes of ladies' mantles and jackets, which, without doubt, is a most wonderful and unique one, indeed it may aptly be termed a real exhibition of fine art in fashion. We allude to Mr. W. D. Richardson's establishment. At the present time this gentleman is perhaps the largest manufacturer and importer of ladies' mantles and jackets in the Kingdom. He has factories in London, Paris, and Berlin, and some idea of his vast business may be gathered from the fact that he has branches in more than twenty of the chief cities and towns in England. It is



stated on reliable authority that he sells nearly one hundred thousand mantles and jackets annually. At Bold Street his trade is exclusively confined to the articles we have mentioned. He is a thoroughly practical business man, possessing great energy, indomitable pluck, unflagging industry, and dogged perseverance. He has struck the word "fail" out of his vocabulary, and has adopted the old Latin maxim, "Omnia vincit labor." The name of Mr. Richardson is now as well known in the north of England as is that of Whiteley in the south, indeed we may say it has become a household word, especially with the fair sex. Some may ask, well what has he done? Why he has, so far as his establishments are concerned, destroyed the profits of what is called the middleman, for in his case every article passes directly from the manufacturer to the wearer, the customer thus getting the benefit. Mr. Richardson may be described as the pioneer for introducing fashionable goods of a really superior and reliable character at such moderate prices as to bring them within the reach of what we may term the middle classes, thus placing them upon an equality in this respect with their more wealthy neighbours. Mr. Richardson has not been influenced by selfish motives in acting as he has done, but he has simply studied the wants of the community. That his efforts have been appreciated is best shown by the extent of the public patronage accorded to him. His Bold Street connection, which is an extensive one, embraces both the upper and middle classes of Liverpool and the district, and he does a large and valuable cash business. It is a fact that ladies find greater difficulty in getting suited with mantles and jackets than any other articles of dress, and Mr. Richardson has devoted his energies and abilities to surmount this difficulty, and has succeeded. This is proved by the rapid and unprecedented growth of his trade, which, from a business of ordinary dimensions, has become one of vast magnitude and importance, and still goes on increasing. Mr. Richardson has advanced step by step in public favour, until now his reputation is second to none in the Kingdom, and his popularity has become unbounded. His establishments throughout the country are replete with the largest stocks of mantles and jackets in Great Britain, and not only so, but the richest and most varied in material, as well as the most recherche and fashionable in character. His emporium in Bold Street is splendidly fitted up, and all the appointments are of the most modern construction, and its appearance is striking and attractive, the magnificent showroom being a model of its kind. Everything which capital and energy could accomplish he has achieved, and it cannot be said that his labours have been unappreciated. He has a large branch establishment at Nos. 37 and 39, London Road, which is found highly convenient for the residents of the eastern portion of the city and suburbs. We will only add that the ladies of Liverpool and the district are exceedingly fortunate in having two such establishments as those of Mr. Richardson located in their midst.

Fred Young, Contractor and Forwarding Agent, 6, Robert Street.—The forwarding and cartage business of Liverpool is of considerable extent and great utility, and many establishments are engaged therein. Mr. Fred Young is engaged in this business, and was established about twelve years ago. The offices are of ample proportions and well appointed. Mr. Fred Young owns a number of carts and horses; the carts are of modern and durable construction, and the horses are in splendid condition and capable of the heaviest work. His forwarding system is well organised, and goods are dispatched and delivered with promptitude and safety. He has a very fine connection among the leading manufacturers, merchants, etc., and does altogether a very large business. Well known in business circles and highly respected, Mr. Fred Young manages his concern with ability and enterprise, and holds a foremost place in the business ranks of the city.

J. Howard, Agent, 101, Whitechapel.—The extent to which butterine is consumed in this country renders the manufacture and sale of it an industry of great importance. Among the numerous firms engaged in its preparation on the Continent Messrs. Bloemendal & Kerkhoven, of Rotterdam, stand pre-eminent. They have agencies established all over the world. Their Liverpool representation has been entrusted to Mr. J. Howard, who has his warehouse, office, and sample room in a most suitable location; indeed, it is about the most suitable that could be selected. The warehouse is capacious enough to store a very large quantity of goods, and thus enables him to stock supplies sufficient to meet any demand. Mr. Howard's activity and commercial ability have ample scope for their exercise in the conduct of the important trust confided to him. He has already done this to such good purpose that a trade of considerable proportions, more especially in the very finest qualities of butterine, has been worked up; and there are few grocers and provision merchants within a good radius of Liverpool to whom the firm of Bloemendal & Kerkhoven are unknown.

John Ledger, Window Blind Manufacturer, 35, Renshaw Street.—Mr. Ledger has been in business for seventeen years, and is, therefore, well established. He makes window blinds of every description, including venetian, gauze wire, zinc (to any pattern), outside, cannaletta, helio-scenes, oriental and florentine; roller blinds in all designs. He also makes spring roller and outside sun shades. Mr. Ledger has a connection second to none in his line of business in the city. Whatever orders Mr. Ledger undertakes he executes with promptness and despatch, and his work is turned out in the best possible style, and in a way which gives entire satisfaction to his clients. He employs only workmen of tried ability and experience, and he personally superintends the completion of all orders. By these means he avoids errors, and ensures the work being effectively done. His premises in Renshaw Street are large and convenient, and he employs from fifteen to twenty hands, and his trade is very regular and reliable. He does all kinds of repairs, including re-painting, to old blinds; and, for both new work and repairs, his charges will bear comparison with those of any other house in the trade.

John Taylor, General Engineer and Machinery Merchant; Office and Showrooms, 18, Strand Street.—The great shipping interests centred at Liverpool have made this city an important market for all kinds of machinery and improved mechanical appliances. Among the enterprising and successful houses in this line of trade is that of Mr. John Taylor, general engineer and machinery merchant. This business was established in 1879, and from a comparatively small beginning it has steadily developed and increased. Mr. Taylor is the district representative for some of the leading manufacturers in the Kingdom, including W. Arnold and Co., Barnsley, Boilers and patent flues; A. Dick, Esq., London, Delta metal, Electrical reply telegraphs for engine room, steering gear, etc., on board ships, and for mines, etc. Mr. Taylor possesses superior facilities for supplying every description of machine fittings, tools, lubricating oils, etc., including the products of the principal home and foreign manufacturers. Mr. Taylor is widely known and highly esteemed in manufacturing circles, and the success he is achieving is such as is accorded only to those whose transactions are based on the soundest principles of commercial honour.

W. S. & H. Ridgway, Fruit, Rice, Tinned Goods, &c., Merchants and Importers, 57, Stanley Street.—One of the most important branches of Liverpool industry is the trade in fruit, rice, and tinned goods. It is very considerable, the establishments engaged in the business are numerous, and their connections extend all over the country. A prominent firm in this trade is that of W. S. & H. Ridgway. It was originally formed in Manchester by Mr. Robert Ridgway in 1837. In 1860 Mr. Robert Ridgway retired in favour of his two sons, W. S. and H. Ridgway, and finally, under the same and present title, it was transferred to Liverpool in 1868. The premises are commodious, and consist of offices and warehouse, the former large and well-fitted, the latter spacious, and stocked with a varied assortment of goods, such as currants, raisins, figs, prunes, dates, nuts, almonds, locust beans, etc., all coming under the head of dried fruits: tinned goods, including salmon, lobster, oysters, sardines, beef, mutton, tongues, eleven varieties of rice, and seven of seeds. A heavy trade is done in these goods all over the country, especially in Lancashire, Cheshire, the Staffordshire Potteries, Shropshire, and the Midlands. By the energy of the travellers and agents employed the connection is yearly extending. The business throughout is managed in a satisfactory manner, and the stock is kept in perfect order and classification. The only member now surviving of this old-established firm is Mr. W. S. Ridgway, who subscribes to the Manchester Grocers' Exchange, and is a man of ability and experience in the trade. He is well-known and highly respected by its numerous members, and is popular with the community, whilst the influence exercised by this house in the promotion of the dried fruit and tinned goods trade has been of the most salutary character, and its commercial and mercantile status is very high and well defined.

James Marr, Accountant and Auditor, Prince's Buildings, 81, Dale Street.—Public accountants, as a body, contribute most extensively to the general commercial activity of Liverpool. A prominent and thoroughly reliable concern in this connection is that carried on by Mr. James Marr, whose commodious offices are conveniently situated at Prince's Buildings. This gentleman commenced his operations about 12 years ago, and from his very inception, he has given the most practical proofs of his efficiency. As evidence of this, it is only necessary to point out the many prominent and responsible positions he holds. He is auditor for numerous public companies, and holds the important positions of official liquidator under the Court of Chancery, and trustee under the new Bankruptcy Act. He is accountant to the building societies at Kirkdale, and to five in Liverpool, besides being manager of the City of Liverpool Deposit and Investment Company Limited, and other important public companies, the whole of the business connected with all these appointments being transacted at his offices in Prince's Buildings, 81, Dale Street. These facts are sufficient evidence of the efficiency of this man, and the extraordinary confidence that is reposed in him. As a capable accountant, and as a thorough business man no one doubts his superiority. He is a Fellow of the Society of Accountants and Auditors, Incorporated. The offices are amongst the most imposing in the city, and in every respect this is a first-class house. Mr. Marr is highly respected in the city, and no man more highly deserves the success he has attained.

Law Brothers, Chemical and General Produce Brokers, Queen Buildings, 11, Dale Street, and 13, Hackins Hey.—The firm of Law Brothers dates from the year 1854. They are chemical and general produce brokers in a very extensive way. The partnership consists of Frederick F. and James Law. Their connection is of wide range, and of a very superior character, being both reliable and substantial. The chemical trade has become a vast and important branch of our commerce, and even people who once laughed at the late Lord Beaconsfield's allusions to "chemicals," as a sort of *test business* for gauging the prosperity of the manufacturing industries of the country, have found out that after all there was more truth and common sense in his remarks than he got credit for. There are so many articles which come under the designation of "chemicals," that one or other of them enters more or less into almost every branch of our manufactures; consequently, when the chemical trade, taken as a whole, is brisk, it is a sure sign that the manufacturing businesses are prosperous. The firm under notice (Law Brothers) do a great trade in chemicals, and occupy a foremost position in the chemical market as brokers. They likewise command an excellent business as general produce brokers.

Robert Casson, Stock and Share Broker, 17A, Sweeting Street.—Stock and share broking constitutes a most active branch of business in Liverpool. There is probably no more reliable house in this connection in the city than that of Mr. Robert Casson, whose compact offices are admirably situated. This firm commenced its operations about 1868—Mr. Casson on his sole account since 1886—and by energy, perseverance, and honourable business methods is rapidly securing a prominent position among the commercial men of the city. His offices are most centrally located, within a very short distance of the Stock Exchange, of which he has for many years been an honourable member. Mr. Casson is a most systematic broker, and the business men of Liverpool hold him in high esteem.

Henry Maggs, Carpet and Matting Warehouse, 45, School Lane.—This business has been carried on for some years on wholesale lines, special features being made of ship and general furnishing, and is progressing most satisfactorily. Mr. Maggs deals in carpets, mattings, mats, floor cloths, etc., and he holds one of the largest stocks in the city. The premises in School Lane run through into Brook's Alley, and they are both spacious and convenient and most central, being within a minute's walk of Bold Street and the Central Railway Station and of Church Street. Mr. Magg's stock embraces every variety of carpets, mattings, mats, floor cloths, etc., and the quality of his wares is first-class throughout. Purchasers of any of these articles will find this one of the cheapest emporiums in the provinces, and customers receive the greatest courtesy and attention. He is a connoisseur of old antique furniture, and holds in stock some beautiful specimens of this class of goods, which are for sale at moderate prices. Mr. Maggs thoroughly understands the business he is engaged in, and therefore his customers can rely upon his supplying only the most serviceable and superior goods which he can guarantee. He is a gentleman of energy and enterprise, and his trade is conducted on the strictest lines of honour and probity, and as a result his business is making wonderful progress, and promises to become at no distant date one of the largest in the district. There is a handsome office attached to the warehouse in School Lane, and there is an efficient staff.

Watson Prickard, Hosier and Shirt Tailor, 16, North John Street.—In drawing attention to the numerous enterprises of Liverpool, the hosiery, glove, and shirt trade deserves some consideration. This branch of business has an extensive representation in the city, but an establishment like that in the hands of Mr. Watson Prickard cannot be always met with. This popular concern was originally started over twenty years ago in Dale Street, but in consequence of the trade having outgrown the premises, Mr. Prickard found it necessary to obtain other premises more suited to his requirements. He was fortunate enough some five years ago to secure those eligibly-situated premises, 16, North John Street, and corner of Cook Street, one of the most commanding sites in the city. It is safe to assert that this is the best and most representative hosiery house in the city. Moderate prices and superior goods are prominent features in the operations of this establishment, and it is a pleasure to record the rapid progress the concern has made under such circumstances. Hosiery in all its departments and specialties stand out most prominently in the stock; "Founes's London Gloves" deserve special mention. Other articles of hosiery, the productions of such well-known manufacturers as Allen & Solly, and G. Brettle & Co., constitute the most important items in the resources of the concern. The connection of this house is of a most select and influential character. Mr. Prickard is favourably known as one of the best shirt tailors out of London. Gentlemen who up to now have not succeeded in getting a really and truly fitting shirt, should for their own comfort try this establishment.

W. & J. Fergusson, Pharmaceutical Chemists, Shipping and Export Druggists, 5 and 6, Strand Street.—From time immemorial the chemist has been allowed to be a most useful member of society, and it is no wonder that in this age of progress and enlightenment he should be so highly appreciated. Favourable mention must be made of an old-established and highly-respectable concern like that in the hands of Messrs. W. & J. Fergusson, whose extensive premises are centrally situated in close proximity to the Custom House and on the confines of the Canning Dock. This house dates its origin so far back as 1824, and was then established at Pownall Square. The firm of Messrs. W. & J. Fergusson have prospered since their inception, and each succeeding year furnishes satisfactory proofs of the genuineness of their operations. They do an extensive African export trade, and it is in this department the secret of their success lies. They also do a most valuable and influential shipping business; large chests of medicine are daily packed for this purpose. It is safe to say that this is the leading export and shipping house in the city, and the reputation it years ago established is not likely to be sacrificed under its present management.

Henry Thompson & Sons, Family Provision Merchants, 9, Elliot Street, Clayton Square.—The provision trade of Liverpool is indeed the staple business of that city, and we believe the kingdom cannot produce a finer or a more valuable market. Independent of large wholesale houses, some first-class establishments are actively engaged in the retail provision trade in our city. A notable example is that well-known firm, Messrs. Henry Thompson & Sons. This business was established in 1850, and has, with uninterrupted success, arrived at that standard of perfection that is the envy of the provision merchants of Liverpool. Since its inception the firm has not undergone any changes in management, being personally under the direction of Mr. Thompson, senior, and his son, Henry Thompson, junior. Both are most capable business men, and have fortunately reaped the reward of their abilities. The connections of the establishment are local and district, and of the best class. The finest stock of provisions in Liverpool is on the counters of this establishment, and the various customers who frequent it are attended to by a most expert and capable staff of assistants.

Thomas Wood, Confectioner, &c., 8, Bold Street.—Mr. Wood is one of the best-known tradesmen in the city, the business carried on by him having been established over thirty years. He is a confectioner and wedding-cake manufacturer, also a contractor for the supply of wedding breakfasts, dinners, suppers, etc. He occupies a very distinguished position in this line of business, and will always enjoy a special repute as the maker of the celebrated wedding cake which was presented to the Princess Beatrice (on her marriage to Prince Henry of Battenberg) by the tradesmen of Liverpool, and which was an object of great attraction to Her Majesty the Queen and other royalties who were assembled at the ceremony. It was one of the finest productions of the kind ever made in this country. His establishment in Bold Street is a large and elegant one, is fitted up in superb style, and possesses all the comforts and conveniences which are now to be found in the highest-class restaurants and confectionery emporiums in the metropolis. Luncheons, dinners, teas, etc., of the choicest character can be obtained at any hour of the day at moderate prices, and there are private rooms for ladies. The stock of confectionery is always large and superior. He holds a full licence for the sale of spirits, wine, and beer, and these articles are of prime quality. Mr. Wood was the sole contractor for the refreshments at the Liverpool Exhibition of 1886. He is a gentleman of great talent and business ability, industrious, energetic, and enterprising, and his trade is conducted on excellent lines and with the greatest success. Mr. Wood has the privilege of using the royal arms, as he is confectioner, etc., "by special appointment," to the Queen and Court. Personally, Mr. Wood is universally popular, esteemed, and respected as an honourable tradesman and most worthy citizen.



Meade-King & Robinson, General Produce Brokers, Apsley Buildings, Old Hall Street.—This firm was founded in 1867 by Mr. Joseph F. Robinson, who had been for twenty years travelling partner of a leading firm of wholesale druggists, and whose wide knowledge of the trade throughout the United Kingdom and sound business judgment soon enabled him to take a first-rate position. He was joined in 1874 by Mr. R. R. Meade-King, who had served his apprenticeship with a leading firm of general produce brokers; and in 1879 by his nephew, Mr. Richard Robinson, who had been in his office since the commencement in 1867. In 1882 Mr. J. F. Robinson retired, and the two remaining partners have since carried on and extended the business under the present name and style. They are very largely engaged in the sale of petroleum products, a trade which has grown immensely in Liverpool and elsewhere during late years. The use of petroleum oil as an illuminant, and as fuel for cooking stoves, etc. is all the time increasing. A very large trade is now done in mineral lubricating oils, which are much appreciated in the Lancashire and Yorkshire manufacturing districts for their cleanliness and freedom from acid, besides their lowness of price in comparison with animal and vegetable oils inducing their use in place of the latter. Petroleum naptha is also largely used as a solvent, for gas making, etc. The wax obtained from the distillation of residuum is manufactured into candles, and used by match makers. The uses of this article are continually extending, and the firm have made a specialty of this trade, and have a very large connection among the dealers and users all over the country. Their offices are situated close to the Exchanges both in Liverpool and Manchester.

Bickford, Smith & Co., Manufacturers of the "Patent Safety Fuse," "Patent Igniter," and "Instantaneous" Fuse, Adelphi Bank Chambers, South John Street, Liverpool; Tuckingmill, Cornwall; St. Helen's Junction, Lancashire; and at eight other factories on the Continents of Europe and America.—This celebrated firm was founded many years ago, and is now known all over the world. They are the inventors, original patentees, and manufacturers of safety and instantaneous fuses and igniters for use in all blasting operations, and specially prepared for any climate. The "Miners' Safety Fuse" was the invention of Mr. Bickford, of Tuckingmill, Cornwall, who devoted great study and labour to bring this invaluable article to perfection. He was led to devote his attention to the subject more than half a century ago, owing to the great increase of mining accidents, from the mode hitherto adopted for conveying fire to the charge in blasting operations. He set about devising a safer and better means of conveying the fire to the charge used in blasting, so as to reduce the dangers inseparable from mining and quarrying operations. The result of his labours was the invention of the "Safety Fuse," which was patented on the 6th September 1831. The importance of this invention can only be fully estimated by those engaged in the dangerous occupation of blasting; nevertheless it must be apparent to the greatest novice that an article which reduces to the lowest minimum the risk attending the firing of blasts must be of inestimable value to the mining community at large. The fuse in question is admitted on all hands, and by the most competent authorities, to be the best and most reliable ever invented, and there is now little risk of accident to men engaged in blasting if they only exercise the commonest prudence and discretion when using this fuse. It is sufficiently slow in its burning to allow ample time to the blaster igniting it to gain a place of safety ere the fire reaches the charge. This fuse is now in use in the vast majority of British mines and quarries. It is adopted by engineers likewise, and for many years it has been employed by the War Office, the Admiralty, and other Government departments both at home and in the colonies. Its merits have also led to its adoption by foreign governments, and so universal has the use of the fuse become, that the proprietors have found it necessary in order to keep pace with the demand, to establish no less than ten factories for its manufacture, viz., one at its birthplace in Cornwall (Tuckingmill); one at St. Helen's Junction, Lancashire; and eight others in Europe and America. The fuses manufactured by this firm are made to meet varying conditions, some being adapted for use in dry ground, others in damp and wet soil, and yet others for subaqueous blastings, and for use in the tropics. The fuses (which vary in size and quality) are sold at such prices so as to bring them within the reach of everyone who requires such articles, and thus obviate any necessity for using defective substitutes. We have the authority of Colonel Majendie, R.A., Her Majesty's Chief Inspector of Explosives, for the assertion that the fuses are not dangerous, either in carriage or storage, nor are they liable to spontaneous combustion, ignition by friction, nor explosion. The following prize medals have been awarded the proprietors for these fuses at different exhibitions throughout the world:—London, Exhibition, 1851, 1862, 1874, 1884, 1885; Paris, do., 1855, 1867, 1885; Vienna, do., 1873; Dublin, do., 1865; Altona, do., 1869; Cordova, do., 1871; Santiago, do., 1875; Philadelphia, do., 1876; Capetown, do., 1877; Sydney, do., 1879; Truro, do., 1880; Melbourne, do., 1880; Boston, do., 1883; Marseilles, do., 1886; Liverpool, do., 1886. The "Instantaneous Fuse" is a much later invention. It is used in combination with the "Patent Igniter." The two together are used for what in mining operations, etc., is called "volley blasting," or in other words, the firing of a number of charges simultaneously. To effect this, a number of instantaneous fuses are united in one recipient, termed the igniter, and simultaneously fired by means of a single safety fuse, which enters the igniter at the opposite end. It may be stated that in order to test the rapidity with which this new fuse burns, a length of sixty feet was spread on the ground and fired by means of a safety fuse. On the fire from this reaching the instantaneous fuse, the combustion of the latter went through its whole length immediately, the time occupied in the operation being scarcely perceptible. Other experiments have demonstrated that where these fuses, with the aid of the igniter, have been applied to a number of charges, both to the eye and ear the explosions were perfectly simultaneous. We think we have sufficiently explained the nature of Messrs. Bickford, Smith, & Co's inventions to enable our readers to understand them, and at the same time they will be able to appreciate the immense advantages these inventions have conferred upon the world at large in the saving of human lives, and also in the furtherance of science. The offices of the firm in Adelphi Bank Chambers are most centrally situated, being within a few minutes' walk of the Exchange, and likewise of all the railway stations.

Robert J. Tilney & Co., Stockbrokers, A 7, Liverpool and London Chambers, Exchange.

W. & H. Jackson, Wholesale and Export Druggists, Sundrymen, &c., 14, Manesty Lane.—The business conducted by W. & H. Jackson was originally established over half-a-century since. Until three years ago their trade was carried on at 4, Cleveland Square, but those premises being required for Corporation improvements, the firm removed to much larger and more convenient ones at 14, Manesty Lane. They are what is known as wholesale and export druggists' sundrymen, and they are also manufacturers of various articles appertaining to the trade, such as feeding bottles, toilet articles, perfumery, furniture polish, and lime cream. Their principal specialty is an article which is a perfect substitute for vaseline. W. & H. Jackson are also very large importers of cod liver oil and insect powder. We believe they are the largest manufacturers of feeding bottles in this part of the country, and were the first to introduce a white glass screw feeding bottle to be sold at the remarkably low figure of sixpence. Their importations of insect powder have greatly increased during the last few years, for whereas some five years ago their total imports only amounted to a few hundredweights per annum, it can now be reckoned by as many tons. They are refiners of castor oil, of which they sell large quantities. They are sponge merchants, and wholesale and manufacturing perfumers, comb and brush factors, and importers and dealers in all kinds of chemists' specialties. We may particularly note, too, that they are manufacturers of card-board boxes, for which they have a great demand. The firm imports only the best quality of cod liver oil, and they fearlessly challenge competition in this article, either as regards quality or price. Their premises in Manesty Lane are of considerable extent, and five stories high, and contain commodious offices and warehouses, and also portions set apart for the manufacture of their special productions before mentioned. W. & H. Jackson have doubled their trade in all departments within the past ten years, and it still goes on increasing, which is the most conclusive and satisfactory testimony which can be desired. They have an experienced chemist employed on the premises, who superintends the manufacture of their own compounds in a well appointed laboratory. In fact, the establishment is complete in all respects. The articles they deal in are not obtainable on better terms anywhere in the kingdom. Indeed, their prices for most articles are considerably lower than those quoted by other wholesale houses in their line. The commercial reputation of the firm stands high, and they enjoy the confidence and esteem of their numerous clients. Messrs. W. & H. Jackson are energetic and enterprising men of business, and their probity, diligence, and perseverance have been rewarded by a satisfactory trade, whilst their prospects are most encouraging. They keep a numerous and efficient staff, and they have the character of being liberal and considerate employers.

Marsden & Saffley, "Chandos" Screw, Bolt, and Rivet Works, Beacon Street: Branches at Orrell, near Wigan, and Greenock-on-the-Clyde.—Liverpool is making rapid strides towards procuring for itself some significance among the manufacturing industrial centres of this Kingdom. Prominent among the leading houses in this connection is the well-known establishment of Messrs. Marsden & Saffley, popularly known as the "Chandos" Screw, Bolt, and Rivet Works. This is one of the oldest houses of its kind in Liverpool, and its operations have extended back to 1850, when it was established by the present proprietors. The career of this house is one of the most successful in the Kingdom, as it is certainly the most popular in Liverpool. The premises are conveniently situated, and are in close proximity to the Docks. They are of large dimensions, and are supplied with a most extensive and elaborate stock of machinery of the most modern pattern that human ingenuity can produce or invent. The operations of the firm are the manufacture of screws, bolts, nails, and rivets of every description, and which may be applied to a variety of uses, from the building of a ship or steamer down to minor purposes in ordinary industrial manufacturing. This concern holds a monopoly in Liverpool, and is therefore in a position to command an influential trade with shipbuilders, boiler makers, and various other enterprises where screws, bolts, and rivets are indispensable. There is no establishment in Liverpool displaying greater activity. A force of skilled operatives are constantly employed. To give an idea of the magnitude of this valuable enterprise it may be remarked that the firm have branch establishments at Orrell, near Wigan, in Lancashire, and another on that centre of the shipping trade of these islands, the Clyde. This branch is established at Greenock—a rising and popular seaport at the mouth of the Clyde. The works at Orrell are of large dimensions, and may be classed among the largest in that part of the country, carrying on an immense business with the south and midland counties of England. Thus it will be seen that the completeness of this magnificent concern can stand a test with any house in the Kingdom, and its productions command a price that places the house in a most independent position as far as competition is concerned. As an adjunct to their business, they are sole manufacturers of Marsden's Patent Billiard Tables, which never require ironing, thereby preserving the colour and texture of the cloth; they condemn slate for billiard table beds as the most pernicious substance ever used for that purpose, and declare it nothing but an expedient. The proprietors are gentlemen of the widest range of experience and of the most practical business methods. They conduct a concern that is a credit to themselves and an industrial ornament to Liverpool.

Archibald Bathgate, Coal Merchant, 15, Fenwick Street.—In a variable climate such as that existing in and throughout the United Kingdom, the coal merchant must ever play a useful and important part. It is in this capacity, and as agent for the well-known and much respected Tyldesley Coal Company, Limited, that Mr. Archibald Bathgate has principally made his name. With an office in a most convenient quarter of the town, with a connection that is growing yearly, alike in dimensions as in importance, an extensive home steam and export trade is carried on in coal and coke from the Lancashire and North and South Wales coalfields. The principal place of business is at 15, Fenwick Street, but large and capacious depôts are also maintained at 237, Falkner Street, at the Stanley Coal Wharf, Old Swan, and at Dock Road, Garston, at each of which a practically illimitable supply of every variety of coal or coke is always kept in stock. Mr. Bathgate is ever mindful of the golden rule that to ensure a permanent commercial success good and useful value must be given for the money paid. An assiduous and careful attention to this axiom, coupled with a high and honourable standard of strict probity and integrity in all his dealings with his fellowmen, has caused Mr. Bathgate to secure the confidence, respect, and esteem of all those with whom he holds commercial relations.

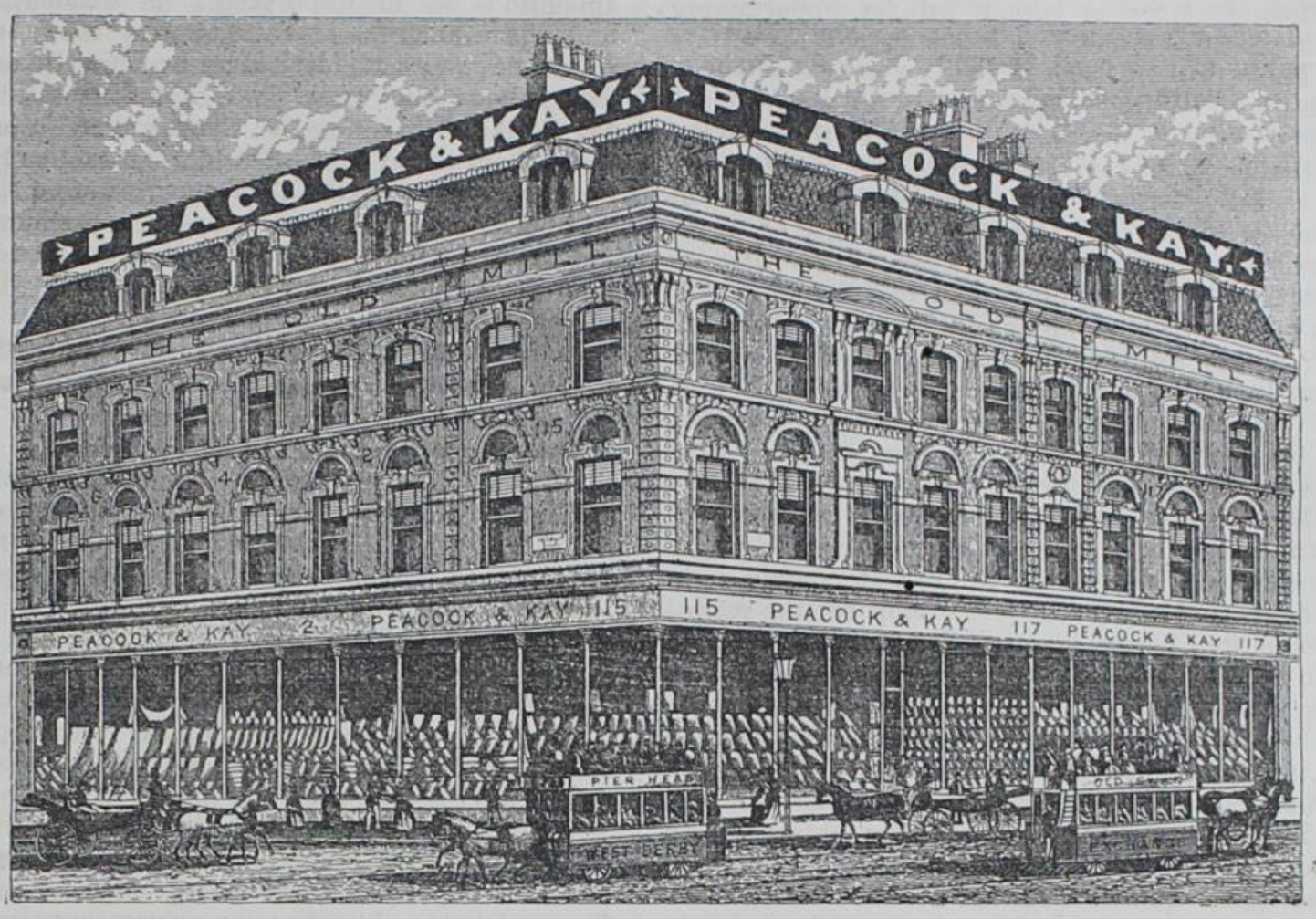
David B. Risk, Queen's Royal Hotel, New Brighton, Cheshire.—Pleasantly situated at New Brighton is the roomy and comfortable hotel of Mr. David B. Risk, known by the name of the Queen's Royal Hotel. This establishment stands facing the sea at the end of the Parade, and commands uninterrupted views of the sea and of the opposite coast (including a panorama of mooring ships, embracing the most magnificent fleet of vessels in the world), and occupies one of the most cheerful, healthy, and pleasant sites in New Brighton, and is in consequence patronized not only during the season but throughout the year by families, tourists, and invalids, who know by experience that not only is their comfort and well-being carefully looked after by the host, but they find also every convenience for bathing or boating immediately at hand. The hotel itself is a fine roomy building containing eight reception together with smoking and billiard rooms, the sleeping apartments being capable of supplying thirty beds. Here are held public dinners, private meetings, lodges, and many social assemblies, for Mr. Risk is popular, genial, and painstaking in the attention he bestows upon all who visit his establishment, which, no doubt, together with the fact of the viands, wines, and liquors supplied by him being of the very best, accounts for hundreds of visitors flocking to the Queen's Royal Hotel from all parts. A sea-side place is nothing without a good, well-conducted hotel, and in New Brighton we find this requisite supplied by Mr. David B. Risk.

Robert Jones, Ironmonger, Scale-Beam Manufacturer and General Smith, &c., 13 and 15, Carlton Street.—Liverpool has long been a source of supply for ironmongery, mechanics' tools, scale-beams, and general smithwork, and among the firms engaged a very good place is occupied by that of Mr. Robert Jones. It was founded by Mr. Robert Jones thirty years ago. The premises occupied are large and commodious, and comprise offices and warehouse, the offices being well furnished. The warehouse is completely packed with all kinds of ironmongery, mechanics' tools, scale-beams, and general smithwork, manufactured by the firm at their works, which are large and admirably equipped with the most modern machinery, and a large number of skilled hands is employed. Mr. Robert Jones also undertakes the making and repairing of iron doors and jiggers, quay and other trucks, slings, canhooks, loading ladders, etc., and carries on a heavy and widespread trade. In trade and general circles the proprietor is well known, and highly respected for his talent, unswerving honour, and courtesy.

Christopher Conlan, Wholesale Stationer, Bookseller, and Newsagent, 47 & 49, Whitechapel.—The stationery, bookselling, and newsagency trade of Liverpool is very considerable, and many establishments are engaged therein. A most prominent place in the ranks of these is held by the business conducted by Mr. Christopher Conlan, which, since its establisment in 1857 in Richmond Row, has increased to a gratifying extent, necessitating the procuring of larger premises. These have been secured in Whitechapel and are very commodious and attractive, and the stationery department is completely stocked with a large assortment of fancy and staple goods, cards, albums, bordered papers, and numerous articles included under the general heading of stationery. The catalogue of books is very extensive, comprising every branch of literature, the selection of which reflects credit on the management. The newsagency business is an excellent one, and a large wholesale business is done in this direction. Ten or twelve men are employed, and the combined trade of the departments is widespread and increasing. The value of the business is also enhanced by the branch Post Office attached. The owner of this flourishing and old established business, Mr. C. Conlan, is a man of ability and experience, and is highly respected by those in the trade, whilst he is in great favour with a large section of the community.

Challenor & Symington, Produce Brokers, Batavia Buildings, Hackin's Hey.

Peacock & Kay, Linen Drapers and Silk Mercers, 115 and 117, London Road.—Messrs. Peacock and Kay have been established in business about 17 years. They have been exceedingly prosperous, and from an establishment of moderate dimensions their emporium has become one of the most extensive in the city, and, we may add, one of the handsomest. Their premises, which are newly erected, occupy a commanding position at the corner of Stafford Street, in London Road, and form a corner block of buildings of great extent and beauty, four stories high, and having two immense frontages to London Road and Stafford Street respectively. The greater portion of the site was formerly occupied by a public-house called the "Old Mill," from the circumstance that upon its site, for a period of over 200 years, stood a windmill, called Gallows Mill. We are informed in the history of Liverpool that it received this appellation from the fact that four rebels, belonging to the Pretender's army, were executed at this mill in the year 1715, and that one of them, named Collingwood, had an estate of 2,000*l.* per annum. Messrs. Peacock and Kay have styled their new emporium the "Old Mill" Drapery Establishment, to commemorate the long and interesting existence of the "Old Mill." The establishment in question is magnificently fitted up and furnished, and the appearance of the premises, internally and externally, is very fine. They do an extensive business, a very large proportion of it being a family trade, and they employ a great number of hands, male and female. Their business is most comprehensive, and embraces the following departments:—Mantles, costumes, dresses, silks and velvets, household drapery, blankets and flannels, lace curtains, ribbons, laces, flowers, feathers, millinery, hosiery, gloves, trimmings, haberdashery, umbrellas, furs, Berlin wools, underclothing, baby linen, and the family and complimentary mourning. All their goods are of the most superior quality, and for extent and variety cannot be surpassed. Their business is conducted upon splendid lines, order and regularity being characteristics of the management. The firm consists of gentlemen of great talents and business ability, energetic, enterprising, and persevering, and success has crowned their efforts. They are first-class tradesmen, excellent employers, and worthy citizens.



Giovanni Puglisi, Commission Fruit Merchant, Imperial Buildings, 70, Victoria Street.—Commission agents constitute a most important section of the commercial men of Liverpool. In this connection mention may be favourably made of a promising concern like that in the hands of Mr. Giovanni Puglisi. This house has been established several years, and already commands a good sound trade, owing, among other causes, to the energy and enterprise of the proprietor. The trade of the house is exclusively confined to the city. This house imports large quantities of foreign fruit, and carries on a moderate commission business. The premises consist of a neat office, nicely fitted, and situated in one of the best positions in Liverpool. The proprietor personally conducts his business, and no gentleman is more capable to introduce an article or command a sale.

S. J. Waring & Sons, Cabinet Makers, Upholsterers and Decorators, Dealers in English and Oriental Carpets, Household Linen, Curtain Fabrics, &c., 42, 44, and 46, Bold Street; Victoria Cabinet Works, St. Anne Street.—An historical review of the great mercantile and manufacturing interests of Liverpool would be incomplete without mention of such a house as that of Messrs. S. J. Waring & Sons, Cabinet Makers, Upholsterers, Decorators, etc. This house was founded sixty years ago by Anderson & Co., they being succeeded by the present proprietors. From its very inception the business has enjoyed a prosperous career, a fact largely due to the sound judgment and executive ability displayed in its management. The spacious premises used as a show-room in Bold Street constitute one of the handsomest and most interesting establishments in that popular thoroughfare. Every inch of the immense floor space is used in the display of what constitutes the largest, as it is the most complete, stock of fine cabinet and art furniture in Liverpool. The display made reflects great credit upon the enterprise of the firm, and is a good illustration of the wonderful progress made during recent years in furniture making. This firm has a national reputation, and its goods are unexcelled for beauty and originality of design, finish, and durability. In addition to their splendid stock of fine furniture, Messrs. S. J. Waring & Sons carry a large and valuable assortment of English and Oriental carpets and household linen. They also give special attention to upholstery and decorative work. The firm furnished Newsham House for the use of the Queen on her recent visit to Liverpool. Her Majesty was so pleased with the result that she gave the firm an order for Windsor Castle, and gave them the permanent appointment of upholsterers and decorators to the royal household. The almost inexhaustible facilities at their command, and the fact that they are legitimate manufacturers, enable them to offer special terms to customers. The manufactory at 42, St. Anne Street is of great extent, and is equipped throughout with the most improved machinery and appliances, and large stores of seasoned timbers. Here a very numerous staff of skilled workmen is continually employed. In addition to a large local trade the firm has an influential patronage in all parts of the kingdom. In fact it is so well-known that its reputation may be considered national. Mr. Samuel James Waring, the senior member of the firm, is a gentleman whose practical ability and wide personal experience have constituted him a leading authority on all matters relating to artistic house furnishing and decoration. His sons, D. and J. Waring, are energetic and thoroughly capable business men, in every way qualified to sustain their social and commercial status.

I. Morice & Co., Sailmakers, Ship Chandlers, and General Store Dealers, 13, Canning Place.—This concern was founded in the year 1839, by Messrs. Glass and Morice. Subsequently it passed into the hands of Alexander Morice, Son, and Co., and the style of the firm now is, I. Morice and Company, Mr. John L. Morice being the principal. The establishment is therefore one of very old standing, and it may be added it is one of the largest and most respectable houses in the city. The connection is of the first order and very extensive. It is impossible to give anything like a complete list of the articles in which ship chandlers, like Morice and Company, deal, but we may state that their stock includes ropes of all kinds (Manilla and wire ropes), lines for all purposes, bunting, canvas, paints, oils, tar, pitch, pulley blocks, lamps of all kinds, brushes, nails, carpenters' tools, gunners' stores, stationery, all descriptions of hardware, and countless other articles that it would fill a volume to enumerate. Some idea, therefore, of the magnitude of the stocks kept by Morice and Company may be gathered from this brief outline. Adjoining the offices in Canning Place are large stores, well fitted up, and there is a staff of clerks, assistants, and workmen on the premises. The principal (Mr. J. L. Morice) is universally regarded as a man of high honour and probity, both in business and in private life. He is greatly respected by all who have the pleasure of his acquaintance.

Eggers Bros., Importers of Evaporated Fruit, &c., 15, Stanley Street.—The Liverpool trade in dried fruit and vegetables has always been very considerable, and of late years the demand for these goods has greatly increased. Among the firms engaged in this line a very good place is occupied by that of Messrs. Eggers Bros., although established in 1886. The premises occupied are large and commodious, comprising offices and warehouse, the former being furnished in first-rate style, and employing an able staff of clerks. The warehouse is very spacious, and is completely stocked with green peas, kidney beans, French beans, soup vegetables, cabbage, potatoes, carrots, and cherries, bilberries, cranberries, pears, plums, apples, etc. Those goods styled the "Albion Vegetables and Fruit" are highly esteemed for their exquisite flavour and aroma. By a special process all moisture is extracted without injury to colour or flavour. The process is unique. The "Albion" produce will keep in perfect condition for years, and may at any time be rendered fit for cooking by sufficient soaking, after which simple treatment it becomes actually fresh in appearance and flavour. Mr. T. Julius Eggers is the sole member of this promising house, and bears the highest reputation for the honourable manner in which he conducts his business.

Lewis Lloyd & Co., Cotton Brokers, Exchange Buildings.—The cotton brokerage business of Liverpool is very extensive, and strongly characterised by the enterprise and energy displayed by the many firms engaged. An old-established, thoroughly representative house in this trade is that of Messrs. Lewis Lloyd & Co., which was originated by Mr. Lewis Lloyd in 1856 *in Liverpool*, but practically it was a continuation of the business commenced in Manchester in 1830 by the late Mr. Thomas Lloyd, who enjoyed the reputation of being an exceptionally good judge of all kinds of *staple* cotton, which has descended to the son; the business was removed to Liverpool in 1856, under the style of Bond & Lloyd, changed to Lewis Lloyd in 1858, and Lewis Lloyd & Co. in 1885, so that it goes back fifty years. The offices are commodious, and the staff able and efficient. The business done is considerable, the firm enjoying a sound reputation among shippers, manufacturers, spinners, merchants, and all connected with the cotton trade, for the promptness and liberality with which they fulfil their commissions. Egyptians have always been a speciality with the house, and in this line the firm's transactions have frequently run up to the highest on record on different occasions, amounting on one morning to nearly 10,000 bales *spot* cotton. Their operations include all kinds and prices, from the coarsest and lowest to the finest and highest, and including all intermediate grades—as instance, present prices, which range from $2\frac{1}{2}d.$ to 1*s.* 8*d.* per pound. This circumstance is exceptional, and is possible only where there is a complete practical knowledge of the various grades, such as is possessed by Messrs. Lloyd & Co. Mr. Lloyd, the leading member of this firm, is a gentleman of unfailing honour, sterling integrity, and acknowledged ability, managing the business details in a manner satisfactory to all concerned. He is well-known and highly popular in the trade; and the house of which he is head occupies, in the commercial world, a proud and honourable position. Their telephonic number is 108. It may also be mentioned, that Mr. Thomas Graham joined the firm in 1885, after fifteen years' experience with Messrs. Newton & Clayton and others.

Elijah Harrison & Co., Oil Importers and Merchants, Trafford Chambers, St. John Street.—As a firm of oil refiners and manufacturers thoroughly to be relied upon in every way for quality of supply and for prompt attention to orders, the old-established house of Elijah Harrison & Co. is widely known throughout the country, and enjoys a first-class connection. It was originally started about seventy-seven years ago, so that it can boast a long commercial standing. The excellent management which has ever been its distinguishing feature has placed it at the top of the tree amongst its contemporaries. The present proprietors, Messrs. J. G. Bull and J. Stuart Goold, are members of the Exchange, and have a high personal reputation in the locality.

Wilkinson Brothers, Silk Mercers, Mantle and Costume Manufacturers, &c., 105, 107 & 109, London Road.—The silk and drapery trade of Liverpool represents a very heavy capital, and the manufacture of mantles and costumes is an important branch of industry in a high state of excellence, and employing many hands. There are many establishments engaged in this combination business, one of the chief being that trading as Messrs. Wilkinson Brothers. This business was originally established by Messrs. Wilkinson Brothers thirty years ago, but the sole proprietor of the firm is Mr. Henry Wilkinson. The premises occupied are large and commodious with extensive and handsome frontage, and are elegantly fitted up with the necessary appliances and fixtures for the display of stock and the proper carrying on of the business. The stock is large and complete, comprising a magnificent array of mantles and costumes in the costliest and newest materials, richly trimmed and in the latest and most fashionable styles. As manufacturers of these articles of ladies' wearing apparel this house is justly renowned, and the large staff of hands employed are most skilful and experienced, and under talented supervision. There is also a splendid stock of silks of every description from the looms of the most noted manufacturers, and general drapery goods of superior quality. The costumes and mantles of this house are especially beautiful, and no expense is spared in keeping this department up to its present high standard. This establishment has attracted the attention of the nobility and gentry of the district, and since its inception has enjoyed their valuable patronage. A heavy local business of a high class nature is done. The firm also does a very extensive business with public institutions, orphanages, convents, and schools, and keeps a special staff to carry on this branch. In this department they hold a large and varied stock of cashmeres, merinoes, serges, silks, ribbons, altar linens, gloves, &c. for use in schools and kindergartens. Patterns and price list are sent post free. In every department the stock is most complete, and is frequently renewed. One hundred and twenty hands are employed in the establishment, and throughout the management is able and enterprising. Mr. Henry Wilkinson, the sole proprietor of this splendid concern, is responsible for this happy state of things, and bears the highest reputation for his just and rigid principles, his liberal method of conducting his business, and courteous bearing to all classes. His commercial and financial standing is very high, and his house also holds a corresponding position in the trade.

William Hickson, Salt Proprietor, 12 Tower Chambers.—The trade in salt is one of the most important industries in the country, and Liverpool, for the extent and magnitude of her business in this article, is not behind any other city. A well known house in this trade is that of Mr. William Hickson, who has been established in Cheshire as a salt proprietor over twenty years. Although the Liverpool house has only been formed for five years a splendid connection has been secured among retail and wholesale dealers, and the numerous manufacturers using salt. The offices are well furnished, and the clerical arrangements are all that could be desired. The salt works owned by Mr. William Hickson are considered among the finest in the county of Cheshire, and the works are extensive, fitted throughout with the most modern machinery and appliances used in the trade, and the operations are carried out on the most approved principles. The trade done is very heavy. He is well known in the mercantile world and is deservedly popular with his workmen and the community at large.

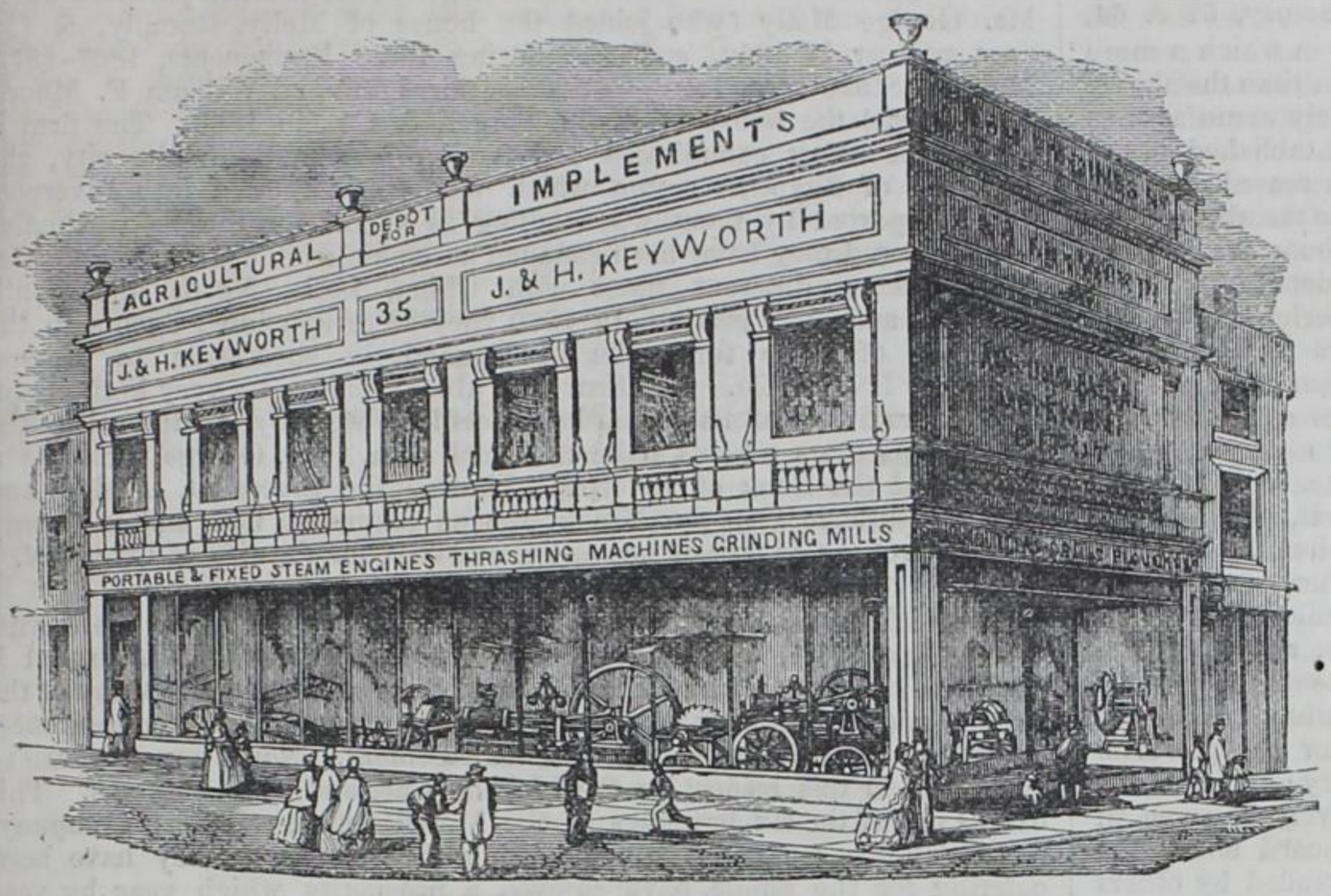
Edwin Wayland, Manufacturer of Fishing Nets, Lines and Twines, &c., 12 & 14, Paradise Street.—Mr. Wayland is an old Liverpool merchant. He carried on business in South Castle Street until recently, when he removed to more convenient premises in Paradise Street. He has no superior in his line of business, and his reputation extends far beyond the bounds of Liverpool. He manufactures fishing nets, lines, fish hooks, twines, solid cork life buoys, jackets, belts, mattresses, etc., and deals in shoe threads, seaming, and roping twines, etc. He receives orders from all parts of the world for his superior wares. The proprietor is one of the best authorities on all matters appertaining to deep-sea fishing. In the other branches of his business, too, he is extensively patronised. Mr. Wayland is well known in the city, and is a first-rate man of business, and enjoys the support of a very large circle of friends and acquaintances. His premises are very central.

William Milton, Public Accountant, Auditor, and Estate Agent, 40, Castle Street.—Mr. Milton has been established for the last seven years as an accountant, auditor, and estate agent. He has in this comparatively short time made very favourable progress in establishing himself, and his prospects are of an encouraging character. He is secretary to the Blackburn and Over Darwen Tramways Company, and holds an appointment under the Inland Revenue Board. He is a first-rate accountant, and has had a considerable experience in auditing of various kinds, and has made for himself an excellent reputation in the profession. He executes the commissions entrusted to him with dispatch and punctuality, and all his statements of accounts are made up in a neat, concise, and most intelligible form. He has formed a most excellent connection in the estate agency branch of his business, and has secured the management of a considerable amount of property in the city and district. Altogether his business is admirably conducted, and he enjoys the confidence and respect of his patrons. He occupies a neat and convenient office near the Exchange, and has an efficient staff.

W. H. Bramley, Furnishing Ironmonger, 40, Prescot Street.—The rapid development of the large population of Liverpool opens up a fine field for the furnishing ironmonger. There is no more representative establishment in this respect in the city than that of Mr. W. H. Bramley, in the eastern district of the city. This business has only been established about three years, but the success it has secured in that short time augurs well for the future of this popular enterprise. The premises consist of an entire building of modern construction, and due attention has been paid to the general fitting of the whole concern. The house deals extensively in cutlery, brushware, tinware, mats, and every description of household goods that pertains to furnishing. The whole stock is most systematically arranged, and the general appearance of the premises are distinguished for the greatest regularity. The various articles of this house are noted for excellence and general utility, and the extensive patronage the establishment has secured is a guarantee that the public are fully cognisant of the advantages to be derived by purchasing at Mr. Bramley's establishment. This gentleman is one of the most practical men in Liverpool, and his high business abilities are recognised by the commercial men of our city. He gives his personal attention to the business, and never spares an effort to render his business one of the most prominent in the city.

Richard M. Narracott's Commercial Temperance Hotel, 48, Lime Street.—The hotels known as "Commercial Temperance" in Liverpool enjoy a very good patronage, and are conducted in a most admirable and attractive manner. A well known commercial temperance hotel is presided over by Mr. R. M. Narracott at the above address, and it has an excellent connection. It is old-established, having been originated by the present owner over twenty-one years ago. The premises occupied are extensive and in first-rate condition as regards sanitation, and are admirably located and fitted in every respect.

J. & H. Keyworth & Co., Agricultural Engineers and Implement Agents, Agricultural Implement Depot, 36 & 37, Tarleton Street, Williamson Square.—In the agricultural implement agency business of Liverpool, which is very extensive, in a high state of excellence, and represents a very large capital, a well-known firm is that of Messrs. J. & H. Keyworth & Co., which was founded by the present members in



1854. The premises occupied are extensive, and comprise spacious showrooms, offices, warehouse, fitting shops, and smithy. The firm are agents for Great Britain for the famous American "Adriance Buckeye Mower" and "Adriance Self-Raker Reaper," and are also engaged in manufacturing agricultural implements and wringing and mangling machines, these latter goods and the "Adriance Buckeye Mower and Reaper" being the specialities of the business. Messrs. Keyworth & Co. are sole proprietors of the noted registered frame wringing and mangling machines, which are of improved construction, superior workmanship, and in well-deserved favour. The fitting shops and smithy are admirably equipped with the most modern appliances and machinery, and a number of skilled hands is employed. The spacious showrooms contain a splendid display of all kinds of agricultural implements and machinery and washing and wringing machines; and Messrs. Keyworth & Son also undertake repairs to every description of machinery, and have specially fitted up appliances for grinding Lawn Mower Cylinders, etc. Messrs. J. & H. Keyworth & Co. carry on a fine local trade in washing and wringing machines, and do business with all parts of Great Britain in agricultural implements and machinery.

Hugh Jones, Grocer and Provision Merchant, 155, Great Homer Street.—The vast and extensive population of Liverpool offers a valuable field for the grocer and provision man to pursue his calling. There is no more reliable or more extensive wholesale and retail trader in this connection in the city than Mr. Hugh Jones, whose extensive premises are conveniently situated. This house has been established over fourteen years, and from the energy and enterprise that has been expended on it, it now ranks among the leading houses in this vast and thickly-populated neighbourhood. The premises are conveniently situated in the midst of a working-class neighbourhood, and the patronage that is extended to this establisment is a guarantee that the management spares no effort to supply the best article at a moderate price. The fittings are in harmony with the exterior of the premises and the class of business done. The stock is of a most extensive character, and the resources of the best wholesale houses in the kingdom are drawn upon to supplement it at various intervals. The excellence of the provisions of this house is a theme of comment among the working men of this neighbourhood, and it may be remarked that "Hugh Jones" is a household word in the locality. Mr. Jones has several other branch establishments throughout the city, the one under review being the principal establishment of this vast and extensive concern. The extent of this business draws very extensively upon the services of the proprietor, who is invariably to be found at the head office superintending the working and seeing that no effort is spared on the part of his managers to promote the interests of the business and give due attention to the wants of his numerous patrons.

Bradley & James, Tailors, 4, North John Street.—Few tailors' businesses can boast a record of a hundred years and over. Such, however, is the case with the well-known establishment conducted by Messrs. Bradley & James, and better known as F. Mogford's. The concern was originally started in 1780 by Messrs. Wilson and Amerry, who conducted it for many years with credit, success, and profit to themselves. Afterwards the business was taken over by Messrs. Mogford & Antwis, and then passed entirely into the hands of the Mogford family, by whom it was managed on the old lines till taken over some years ago by Messrs. Bradley & James, who still work under the ægis of the old name. The shop and work rooms are spacious, neatly arranged, elaborately fitted, and stocked in a manner that leaves nothing to be desired by the man who wishes to be fashionably dressed. All sorts of stylish clothes in the most seasonable patterns are held in abundance to meet any demand. In the finish and fit of garments made on the premises the house stands unrivalled, and this is always a matter that can be relied on, as the firm engage none but skilled and experienced workmen, and the best cutters. The new proprietors are not likely to let the old and honoured name of the concern suffer at their hands, as they are energetic and clever tradesmen, who take advantage of every opportunity to push on the business.

Philip, Son, & Nephew, Mercantile Stationers, Map and Chart Sellers, Educational Booksellers, School Desk Manufacturers, and Agents by Appointment for the Sale of Ordnance and Geological Survey Maps and Admiralty Charts, "Atlas and Victoria Buildings," 45 to 51, South Castle Street.—This well-known emporium may be aptly designated the great Liverpool depôt for all the aids to learning, mental instruction, and useful knowledge. It would be superfluous for us to say anything in praise of an establishment which for more than half a century has been universally recognised as the leading house of its class in the provinces. In addition to the extensive premises in South Castle Street, the firm have a wholesale warehouse, occupying the whole of Caxton Buildings, in South John Street, which is carried on under the style of George Philip and Son, paper manufacturers, wholesale, export, and manufacturing stationers. This is a noble pile of buildings, five stories in height. An idea of the extent of the business done here may be gathered from the fact, that over 300 hands are employed on the premises. The firm manufacture account books of every description, and undertake to make them to order. Their general stock is very large and in great variety. Philip, Son, and Nephew have classified their business under nine distinct heads. 1st, popular and standard books department, including one of the largest collections of *prize books* in the kingdom. 2nd, educational department, including school books, stationery, maps, diagrams, needlework materials, gymnastic apparatus, and school furniture. 3rd, Kindergarten department, comprising all the latest and most improved articles for varied occupations, etc., also a variety of games, puzzles, picture blocks, etc. 4th, stationery department, comprising all kinds of commercial and family stationery. 5th, artists' department, containing every requisite for drawing and painting, and a large selection of studies for school use. 6th, Sunday-school department, including bibles, common prayer books, hymn books, and church services. 7th, fancy goods department, including albums, desks, work-boxes, etc., suitable for school prizes or for presentation. 8th, photographic department, comprising upwards of 21,000 unmounted photographs. 9th, nautical and engineering department, including Admiralty charts, engineering, scientific and nautical books. It would be impossible, within the limits we have at command, to do justice to a firm like Philip, Son and Nephew, by mentioning even a tithe of the articles they keep in stock, much less giving a minute description of them. The premises occupied by the firm in South Castle Street (on the site of Old Pool Lane) are of very considerable size, having been enlarged from time to time during the last twenty years, by taking in adjoining properties, so that now they cover a wide area. They are of attractive appearance externally, and internally they are very handsome, being fitted up in superior style throughout, and arranged with every regard for the comfort and convenience of visitors. The firm have opened a showroom on the ground floor of the premises for the sale of school books and school stationery, and another portion of the building is devoted to school furniture of every description, maps, diagrams, and wall prints, and the other sections of the establishment are judiciously sub-divided, so that there is a separate department for each class of goods. A large and intelligent staff of assistants (about forty in number) are employed. The firm have issued a series of tourist and travelling maps, and maps and road books for cyclists, and they keep in stock guide books to all parts of the world. The business in South Castle Street was established in 1835, and its growth has kept pace with the increase and prosperity of Liverpool. The firm have also a very large and flourishing establishment at 32, Fleet Street, London, E.C., which is carried on under the style of George Philip & Son. Telegraphic address, "Education," Liverpool. Telephone No. 1,095. Catalogues forwarded on application.

Ayrton & Saunders, Manufacturers of Round, Square, and Oval Cardboard and Willow Boxes; Patent Lint, Plaisters, and Cotton Wool; White, Blue, and Green Flint Medical Glass Bottles; Wholesale Dealers in Surgical Instruments, Trusses, Elastic Stockings, &c.; Perfumers and Fancy Soap Makers; and holders of every description of Druggists' Sundries. Warehouses, 149 & 153, Duke Street; Factory, 62 & 64, Parr Street.—There are possibly no premises in the city in which a more varied and interesting series of manufactures is carried on than the above. In fact there is no other firm in the country that absolutely manufactures the same kind and number of articles. The firm was established in the year 1868, since which time the business has steadily increased until the number of hands employed now exceeds two hundred. The members of the firm are Mr. A. H. Saunders and his two sons, all of whom are actively engaged in carrying on the business, the variety and detail of which is more than any outsider could readily realize. We can, perhaps, give our readers a better idea of what is done at the premises if we give an interesting account of a visit made by a well-known gentleman. He says: "I had frequently heard of the interesting manufactures carried on by Mesrss. Ayrton & Saunders, so determined one day to inspect them personally, and upon presenting myself at 149, Duke Street, I was introduced to Mr. A. H. Saunders, the head of the firm, who, on my stating the object of my visit, courteously took me in hand. We first proceeded to the basement of the factory, where the heavy machinery was placed, and I was amazed to see how rapidly a willow tree in its rough state was converted into smooth, flexible strips, ready for the finishing process in the upper rooms; on the same floor I saw the turners' lathes, and witnessed some very clever work in wood turning, in fact was presented with a highly finished specimen. I then saw the powerful engine that found the power for working the whole factory; then to the work-rooms, where I saw a large number of hands actively engaged in box making; the first floor being devoted to round cardboard boxes, the familiar penny pill box being specially conspicuous, surrounded by others of all sizes, many being most elaborately finished. Then we mounted higher, to the willow box room, and saw the rounds and strips that we had seen produced in the basement converted into white clean-looking boxes. Then still higher, and I was in the square-box room, surrounded by boxes of all shapes and sizes, some perfectly plain, others rich with gold and colours. I was particularly struck with a superb display of boxes shewn at the Liverpool Exhibition of 1886, and for which the firm received a special award. I was now hurried off to another part of the building, where I was initiated into the mysteries of glass blowing, a number of hands being actively engaged in converting glass tubes and rods into various articles used in the surgery and laboratory. Then to another room, where I found the same activity, but more variety; bright looking girls, hard at work fitting feeding bottles, packing and carding aniline dyes, marking ink, etc., and preparing many of the specialties for which the firm have a reputation. I then descended to the store-room for boxes, which contained more boxes than I ever saw before or expect to see again—thousands of grosses, of all shapes and sizes. Lower still, and I was in the patent room, surrounded by the names so familiar in the advertising columns of our papers—cures for everything. Then to the perfumery and fancy goods department, a passing glance at the confectionery room, full of good things; I could have stopped there much longer, but was compelled to hasten on. Now a drop to the basement, where the bottles are stored; here I was perfectly bewildered, the variety seemed endless—bottles of all colours, shapes, and sizes, suitable for all purposes, and I should think enough to stock all the doctors and chemists in England. Another move and I found myself in the perfume laboratory, surrounded by so many delicious odours that I was like a flower garden for weeks afterwards; I was quite charmed with this department. At the end of another passage I found them busily engaged in making chest protectors, bath gloves, bathing caps, etc. Then to the sponge department, containing sponges collected from all parts of the world, from the delicate baby's sponge to a monster, that I could scarcely lift when saturated with water. The next door I found the instrument room, full of bright-looking knives, saws, etc., etc., to assist us in getting rid of any useless limbs, and many other articles used by surgeons and physicians. I again descended, and found myself surrounded by pottery of all kinds, all neatly stacked and arranged in lines; pots and jars as used by druggists in endless variety, style, and sizes; and then, as a fitting climax to all I had seen, was shown into the sample and show room, embracing specimens of all the varied articles made or sold in the establishment—a bewildering assortment—all trades seeming to be represented, a marked feature of the room being that everything had its place and appeared to be kept in it. Amongst other things I was struck with the assortment of table glass, cut glass toilet bottles, the familiar druggists' carboys and specie jars, but without their glittering contents, combs, brushes, mirrors, and, in fact, more articles than I could possibly mention, as will be seen by mentioning that the trade catalogue of the firm has nearly 200 closely printed pages; and in making my adieux to the firm, I was feign to say that although, as a visitor, everything seemed interesting and attractive, I should certainly not like to be engaged in a business that was apparently such a tax upon the brain."

George Melly & Co., Cotton and General Merchants, Oriel Chambers, 20, Water Street.—This firm was originally founded in 1824 by Mr. André Melly, in connection with the London house of Messrs. Morris, Prevost, & Co. (Mr. George Prevost being at that time one of the partners), and is the successor of the firms of Melly, Prevost, & Co., Melly, Romilly, & Co., Melly, Forget, & Co., and Melly & Co. The house was reconstructed in 1879, the present partners being Mr. George Melly (who joined the house of Melly, Romilly, & Co. as a partner in 1852, and was during three Parliaments, 1867–1875, M.P. for Stoke-upon-Trent, in Staffordshire) and Mr. William F. Moore, who entered the house of Melly, Forget, & Co., in 1868. The firm is one of the oldest commission and foreign merchants in the city, the first bale of Egyptian cotton which was ever imported into Liverpool being imported by them when acting as agents for the then Khedive of Egypt, and they have been engaged as commission agents and general merchants at different times with China, India, North and South America, and Alexandria. In 1880 they were appointed agents to the Secretary of State for India in Council, in succession to Messrs. Rathbone Bros. & Co. The firm has always enjoyed a very high credit, and the traditions of more than half-a-century are fully maintained by the existing partners of this old-established firm. Mr. George Melly is a director of the Bank of Liverpool, Limited, the Liverpool, London, and Globe Insurance Co., the Union Marine Insurance Co., and is deputy lieutenant of the county of Lancaster, and J.P. for the city of Liverpool.

The Melville Company, Caterers, "Melville" Café and Dining Rooms, 15, London Road.—The catering business of Liverpool is one of the most useful and successful undertakings in the city. Many of the numerous establishments engaged are models of comfort and convenience, and are under able and enterprising management. None, however, are so prominent in this respect as the Melville Café and Dining Rooms. This café is one of the six branches of the Melville Cocoa Rooms Company, a well-known company, which, during the five years they have been catering for the public, have enjoyed a prosperity which year by year increases. The premises in London Road are large and commodious, comprising a spacious dining-room on the ground floor, together with ladies', smoking, and dining rooms upstairs. These apartments are admirably furnished with every appliance for the comfort and convenience of customers, the tables are tastefully laid out, and the general appearance of the place attractive. Indeed, the establishments belonging to the company are said to be the cheapest and most comfortable in the city. The bill of fare is very complete, the edibles are of the best quality, cooked on the most approved principles by able and experienced hands in a kitchen replete with every appliance, and in all details a perfect model. Eight hands are employed, who serve with promptness and politeness, and the resources of the kitchen are such that no customer is kept waiting, no matter what meal is required. A splendid local trade is carried on, as many as 300 customers being daily served. Prompt waiting, comfort, and convenience of the rooms, and the variety and excellence of the edibles are the features which make the Melville Company so popular in the city. It may be added that the other branches of the Melville Cocoa Room Company are at the Café, 50, Lord Street; 39, Cable Street; Eberle Street; Skelhorne Street; and 177, Derby Road, Bootle.

Houston Bros., American Produce and Commission Merchants, 19, Temple Street.—There is an immense quantity of American produce sold in this kingdom. In no one city does so large a quantity of it change hands as in Liverpool. Among the many firms of standing and wide repute in the business on the Mersey, the establishment of Messrs. Houston Bros. holds an honourable and commanding position. It was started in 1871, close on twenty years ago, and now boasts of a wide-spread and lucrative connection, the business being principally American and Canadian cheese and butter. The offices and warehouses of the concern are well placed, handsomely furnished and fixtured, and are manned by a numerous staff of clerks and workmen. The business connections of the firm extend over the whole country. There are offices at 48, Ingram Street, one of the leading thoroughfares of Glasgow, and at 27, Carr's Lane, Birmingham. In connection with these, as well as the Liverpool branch, a sound and lucrative trade is being done, and this is one of almost daily increasing dimensions. The members of the firm are Messrs. Chas. and Archibald Houston, who are both connected with the Produce Exchange, where they are deservedly held in repute.

John H. Oppenshaw & Co., Stock and Share Broker, 52, Castle Street.—Mr. J. H. Oppenshaw commenced business in the year 1880, and he has had seven years of successful trade. He is a gentleman very much respected in commercial circles, and possesses a thorough knowledge of the stock and share-broking business, and he has formed a large and substantial connection, and is making considerable headway. He is considered a reliable and trustworthy man, and enjoys the reputation of being thoroughly upright and honourable in all his transactions. He possesses great energy and enterprise, tempered with prudence. He is doing a sound business both in stocks and shares, and his prospects are most encouraging.

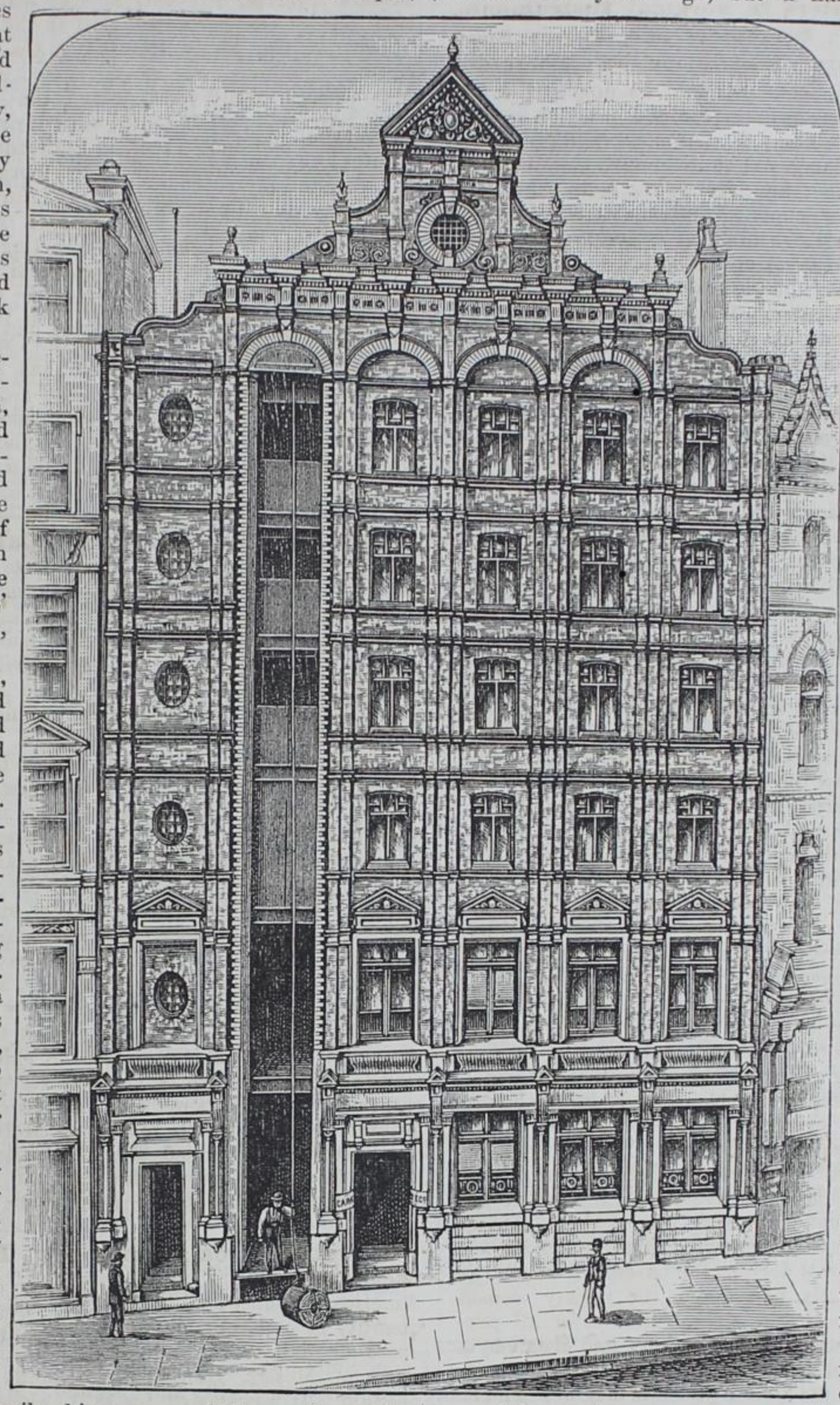
Garnock, Bibby, & Co., Hemp and Wire Rope Makers, Sail Makers, Ship Chandlers, &c., 36, Chapel Street.—Among the industries of a large seaport like Liverpool, the manufacture of ropes, sails, and the many other articles requisite in fitting out the great number of sailing ships and steamers that are constantly sailing in and out of the broad Mersey, from the giant Cunarder to the humble fishing smack, naturally takes a most prominent position, and foremost among the firms engaged in this important trade we find the one whose name stands at the head of this article, and which was established as far back as 1838, or nearly fifty years ago.

They are makers of every description of hemp rope, cord, packing lines and twine from Manilla, Russian, or Italian hemp, and wire rope from galvanised or non-galvanised iron or steel wire, and they have gained a world-wide reputation for the excellence of the material used by them in the manufacture of every article they turn out, whether for ships' rigging or hawsers, collieries, mines, railways, or other uses.

The works are very extensive, covering 20,000 square yards, and the different sections are fitted with the latest and most approved machinery, adapted to economise the minutest details of the business.

In addition to their old-established business of ropemaking, this firm has for nearly 20 years manufactured stitched cotton canvas belting, of which important and economical style of machine banding they are the original inventors. They have also recently patented a novel description of belting; it is a combinatien of rope and canvas, and as it is already considered to be an unqualified success, it cannot fail to be in demand when better known.

But these gentlemen do not confine their attention to the manufacture of rope and belting. A part of the original business established in 1838 was that of ship chandlery and sailmaking, branches in themselves of great importance and extent, and the present members of the firm still continue these departments of their trade.



The head offices, warehouse, and sailmaking rooms of Messrs. Garnock, Bibby, & Co. are situate at 36, Chapel Street, opposite the ancient church of St. Nicholas. A very destructive fire gutted the old building about four years ago, but a handsome and commanding structure (their own property, engraving of which accompanies this article,) now occupies the site.

For many years a branch establishment has been maintained at the north end of the town (41, Regent Road), and this is a very important feeder to their business, for it is at this end of the town where the great growth of the dock estate has taken place during recent years, and where the finest of the sea-going steamers are berthed.

The requirements of a large firm like this would not be satisfied without a London house, and this is to be found at 14, King Street, West India Dock Road.

As the leading firm in Liverpool in their own line, their name is not only familiar to all who are acquainted with this port, but they are also well and honourably known throughout the United Kingdom and abroad, their export trade being very large, and extending to all parts of the world. Notwithstanding the extensiveness of this concern, such is the judicious and systematic supervision exercised in all departments, that we cannot wonder at the regularity and promptness with which their business is carried on. Small orders as well as large receive their courteous attention, quick despatch, economical treatment, and fair dealing, and doubtless it is the satisfaction that must be the result of such strict business principles that in a very great measure accounts for the long uninterrupted success and present proud position of this very remarkable firm.

The operations of the firm are so diverse and extensive in every department of their rope, sail, and chandlery businesses, that a very numerous body of men are constantly employed. The demand for the productions of the house is, owing to their excellence in material and workmanship and their moderate price, continually increasing. The whole concern is managed with the greatest tact, energy, and ability, and is certainly one of the most representative establishments in the city.

Thomas Higgin, Managing Director of "The Eureka" Salt Manufacturing Company, Limited, 33, Tower Buildings, Water Street.—The trade in salt is a very important branch of commerce, and Liverpool, for the extent and excellence of her trade in this direction, enjoys a special reputation, which reputation gains additional strength from the fact of there being an absolute certainty of vessels coming from any foreign port being able to procure a ballasting of salt at this port for the return voyage. Among the establishments engaged, a leading place is occupied by that of Mr. Thomas Higgin, 33, Tower Buildings, Water Street, who is managing director of "The Eureka" Salt Manufacturing Company, Limited. The business was originally established by Messrs. T. Higgin & Co. in 1850, was subsequently changed to the present name, and has gained a widespread connection in all parts of the world. The "Eureka" salt is highly esteemed for its purity and freshness, and could not be surpassed, it being especially manufactured for, and consequently suited to, both dairy and household uses. Mr. Thomas Higgin's office is large and commodious, well furnished, employing an ample clerical staff, and the arrangements for carrying on the business are perfect in all details. Mr. Thomas Higgin, the founder of the "Eureka" Salt Manufacturing Company, set himself to find out what was required for the cheese and butter factories, and he produced an article so exactly suited to the wants of the trade, that the users of it quickly called it "Eureka," and he very soon had to adopt the name, and he was obliged to register it as his trade mark. What was found best for the dairy was very soon found best also for the household, and now the "Eureka" salt has a name all over the world for excellence for all purposes. Of course new and improved methods of manufacture had to be employed, and Mr. Higgin has from time to time patented some of these methods, and has, by the introduction of new processes and new machinery, as well as by most careful and thoughtful attention to every part of the manufacture of his "Eureka" salt, succeeded in making an article which users have learned by continued use to rely upon for purity, flavour, and excellence and suitability. Science has shown that the flavour of butter is contained in the globules in which it forms itself, and that the greatest care is needed in the handling of these globules in order that they may not be injured or burst by using unsuitable salt, or by other rough usage by which the butyric ethers are liberated and allowed to escape, and the butter reduced to a salvey state; so that not only purity and great cleanliness in the manufacture of salt for dairy and household have to be considered, but suitability of grain is also a very important point. The "Eureka" Company's extensive works are situated two miles below the town of Northwich, and occupy sites on both sides of the River Weaver. Mr Higgin belongs to the Exchange, and is highly respected by the many members. His management is able and enterprising, he possesses a thorough knowledge of the trade and the state of the markets, and is well known in the mercantile world.

Thompson & Capper, Manufacturing Homœopathic Chemists, 55, Bold Street.—Homœopathy has made gigantic strides in this country of late years, and the manufacturing chemists in connection therewith are an influential and talented body. Liverpool has long been a source of supply for homœopathic preparations, a noted firm engaged being that of Messrs. Thompson & Capper, who have been established for nearly half a century. This firm is considered to be among the most experienced and talented manufacturers in the city, and it has been foremost in its efforts to improve the trade. The premises, comprising pharmacy and manufacturing department, are large and commodious, the shop being fitted up in elegant style, well stocked, and presenting a very attractive appearance. The manufacturing department is admirably equipped with the most modern appliances, and a large staff of experienced hands is employed, under talented supervision. A speciality of the firm is their "Dentrifice Water for the Teeth." This preparation is highly esteemed and in great demand, on account of its fragrant, cleansing, and soothing properties. Messrs. Thompson & Capper have other establishments in the city, at 4, Lord Street, and 21, Rodney Street, and also at Birkenhead, and two in Manchester and one in Sheffield, all in flourishing condition. The firm enjoy the patronage of the nobility and gentry, and carry on a trade in all parts of the country and abroad. The travellers employed are rapidly extending the business. Messrs. Thompson & Capper's management is characterised by enterprise and ability of the highest degree. The heads of the firm are well known in scientific circles, and take an active part in various societies in the city. Their commercial status is beyond question, and this house, by the superiority of its preparations, etc., has done much to benefit homœopathy.

George Laurie & Co., Sailcloth and Sack Merchants, 2, Covent Garden.—Liverpool, like all other commercial cities, provides a most extensive and valuable field for the sailcloth and sack manufacturer. There is probably no more popular nor throughly representative concern in this line in Liverpool than that in the hands of Messrs. George Laurie & Co., whose spacious premises are centrally located. Established about forty years ago, this house has pursued a most successful career in the commercial operations of Liverpool. In their particular line there is no more prominent house in Great Britain. This is simply attributed to the inexhaustive character of its resources, and the extraordinary excellence of the goods. In the manufacture of sailcloth it is only necessary to mention the well-known house of Douglas Fraser & Son, of Wellgate Works, Arbroath, Scotland, when the commercial public will at once bear the highest testimony to such magnificent productions. It is in this connection that Messrs. Laurie & Co. have attained so much prominence, being the sole agents in Liverpool for that noted house. The representation could not be entrusted to more worthy or capable hands. They have made wonderful strides, and no men could exert themselves more in the promotion of the house they represented. The premises are of enormous dimensions, consisting of offices and warehouse, the latter packed with sailcloth, sacks, hessians, and various other articles connected with this particular line. The offices are well kept, and a fair staff actively engaged. Everything is provided that tends to facilitate the progress of the concern. In every respect the establishment is a model of completeness. The proprietors are gentlemen of old standing in Liverpool, and their energy, activity, and enterprise have commanded for them universal recognition.

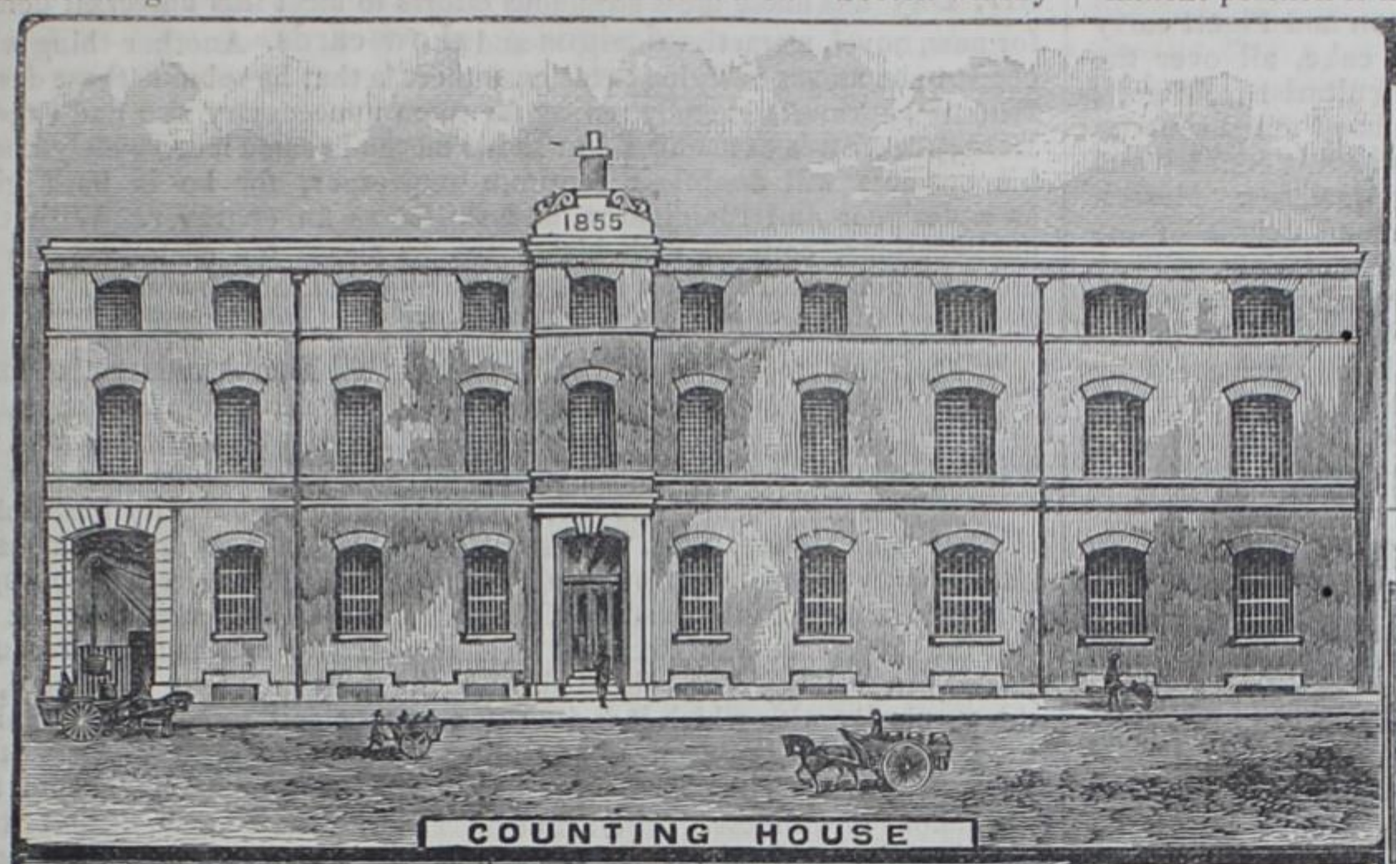
Francis & George Holme, Architects and Surveyors, 8, Westminster Chambers, Crosshall Street.—The name of Holme is one of the most familiar in connection with the building trade in the city and for many miles round. The Holme family, from whom Messrs. Francis and George Holme are descended, have been known in Liverpool for nearly a century, and for a long period carried on most extensive concerns as builders and contractors for railway and other public works, besides which the family have occupied a high position in connection with the municipal government of Liverpool, two of its members having held the exalted office of Chief Magistrate—namely, Samuel Holme, Justice of the Peace for the County, who was Mayor in 1852-3; and James Holme (his brother), who was Mayor in 1857-8. The firm are architects and surveyors, and carry on a most important business, and of great extent. The senior partner, Mr. Francis Usher Holme, is a Fellow of the Royal Institute of British Architects, and himself the son of a well-known local architect, the late Arthur S. Holme, and stands very high in the profession, of which Mr. George Holme is also a distinguished member, and as surveyor to the county has carried out many important works. Messrs. F. & G. Holme were the architects for the Conservative Club, the County Sessions House and Courts, Homœopathic Hospital, and other important public buildings in Liverpool. Their operations have extended to the Isle of Man, to Scotland, and other districts remote from the centre of their business. As architects they stand locally in the front rank of their profession. They have large and suitable offices in Crosshall Street. Messrs. Francis & George Holme are gentlemen who have attained to eminence through their own superior talents and qualifications—independent of their family associations—and they have earned their professional reputation chiefly in the stern school of competition.

Thomas Henderson, Engineer, 40, Castle Street.—Mr. Henderson is an engineer of many years standing in Liverpool, and a gentleman of extensive experience and very superior attainments in his profession. His name is associated with many important mechanical inventions and engineering improvements, which have gained him celebrity. One of his chief inventions is a patent mechanical stoker and self-cleaning furnace combined, for use upon steam boilers generally, its main advantages being to feed the furnaces with coal automatically, increasing the generation of steam, effects a saving in fuel, prevents injury to the furnace plates by expansion and contraction (so general when fired by hand), prevents smoke, and increases the power of the boiler. This invention has found great favour with steam users, for there are now upwards of 3,000 furnaces in use. Another very important invention is known as Henderson's Patent Self-cleaning Furnace, which is specially adapted for marine boilers. Its peculiar advantages are—preventing the expansion and contraction of the furnaces, increased production of steam (consequently greater boiler power), economy in fuel, space, and time, better combustion of fuel, no cleaning-out of fires required (as this operation is done automatically), the firemen have no pricking to do, and the fires never require to be burned down for cleaning out. The bars can be rocked by hand at any time when the engines are not running. These furnaces have been supplied to the Lords of the Admiralty, also to the Indian, Turkish, Egyptian, Grecian, and Danish Governments, and to some of the largest and most important steamship companies, both home and foreign. This invention is now exhibited at the Newcastle and the Saltaire Exhibitions, and is creating a considerable interest. Mr. Henderson is likewise associated with the Patent "Simplex" Mechanical Stoker, which is a wonderful invention in connection with boilers. Its speciality is that it feeds the furnaces with fuel by mechanical means (thus superseding manual labour to a very large extent), and the advantages claimed for its use are—that it increases the power of the boiler, insures steadier steaming, simplicity of construction, saves opening the fire doors and the consequent admission of cold air, saves fuel, abates the smoke nuisance, is silent in working, requires but little power to drive it, each fire may be worked independently, and it can be fixed to ordinary furnaces in a few hours. This patent is also exhibited at the Newcastle and the Saltaire Exhibitions in working order, and is highly commended. We may observe that Mr. Henderson enjoys a large patronage, is a gentleman held in great esteem by his professional brethren, both for his talents and genial character, and is much respected by all who have the pleasure of his acquaintance. He has an office in Castle Street, has extensive works in Trueman Street, and his business is one of considerable magnitude. He far outstrips his compeers in the success he has achieved with his patents and inventions in connection with mechanical firing.

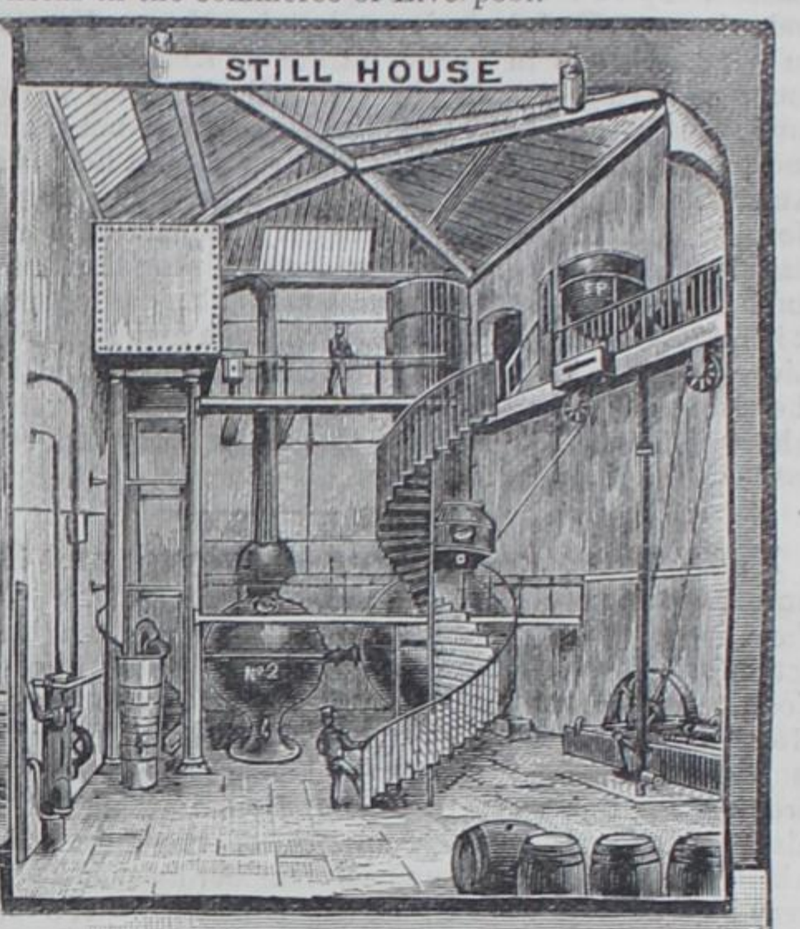
Thos. Kirkman, Agent for American Underwriters and Insurance Cos., 4, Old Hall Street.—The enormous trade carried on between Liverpool and America renders the American underwriting business of great importance, and several of the most influential Marine Insurance Companies have representatives in Liverpool. A well-known house in this line is that of Mr. Thomas Kirkman, which was originally established over twenty years ago by Mr. F. W. W. Cole, changed to Messrs. Cole & Kirkman, and to its present designation. The suite of offices is neat and well appointed. Mr. Thomas Kirkman is agent for the Boston, Philadelphia, New Orleans, and San Francisco boards of underwriters. He is also European agent for the Union Insurance Co., Philadelphia; Phœnix Insurance Co., New York; the Western Assurance Co. of Toronto, Canada; Teutonia Insurance Co., New Orleans; Insurance Co. of State of Pennsylvania; Cattle, Lloyd's, Boston, etc., and performs his duties with fidelity and dispatch. Mr. Kirkman is thoroughly experienced in the marine insurance business, adjusts and settles losses under certificates of insurance payable in England, and he conducts surveys and salvages in an efficient and conscientious manner. Altogether this gentleman carries on a very important business, and manages with enterprise and ability. He is a member of the Liverpool Exchange and Underwriters' Room, and is well-known in mercantile and shipping circles. He is highly respected for his sterling qualities, and he takes a foremost place among the genuine business men of the city.

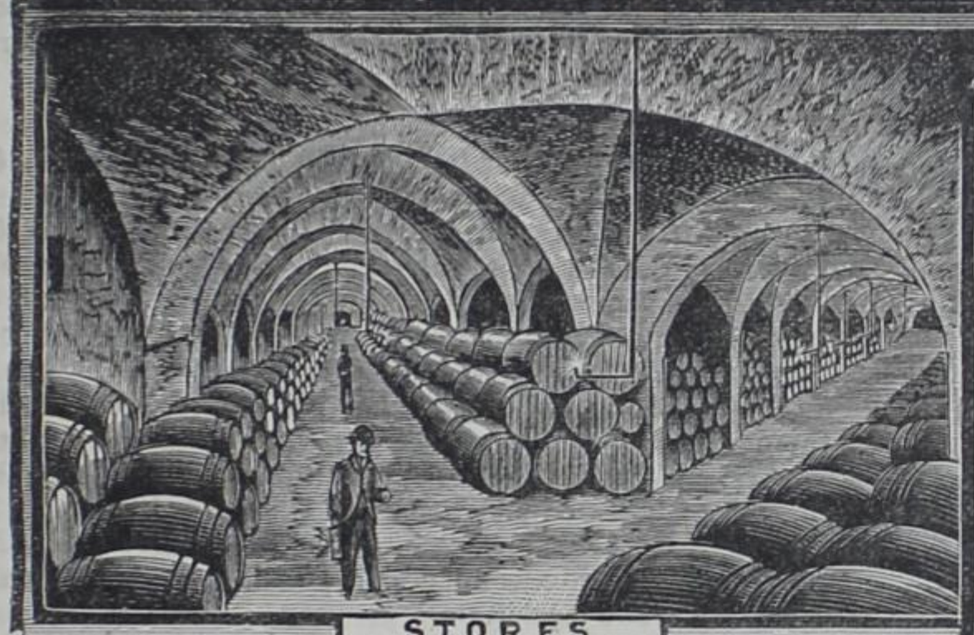
Dutton, Massey, & Co., Commission Merchants, Ship and Insurance Brokers, and Forwarding Agents and Coal Merchants, 25, Water Street.—Many commission merchants in the great Mersey port add other branches of trade to their business; thus, Dutton, Massey, & Company carry on the business of ship and insurance brokers and forwarding agents, as well as that of coal merchants, in conjunction with the work of commission brokers. The offices in the occupation of the company are fine large premises, well fitted and neatly arranged. They are managed by a competent staff of clerks. In the shipping line and in the forwarding trade they have formed a good connection, and do a large and increasing business. The partners are Messrs. Charles William Massey and Charles William May Massey, the Duttons, a very old Liverpool family, being now out of the firm. In the coal department an extensive and very profitable clientèle has been secured, and is well maintained by the active and judicious management of the partners and their responsible assistants.

Edward Young & Co., Distillers, Foreign Wine and Spirit Merchants, 11 and 13, Seel Street.—The well-known firm of Edward Young & Co., distillers, is of very high standing, and enjoys great commercial status in the city. This flourishing firm was established over seventy years ago, and bears the highest reputation for their cordials and British liqueurs, as well as for their wines and spirits. The variety of their British liqueurs, the care in manufacturing, and their sound quality, have made the firm a power in this portion of the commercial and manufacturing world. Their celebrated "Mountain Dew" Scotch whisky is justly noted, it having been sold by them for nearly fifty years, and having been awarded a gold medal at the Liverpool Exhibition of 1886. This spirit has increased greatly in favour, outstripping most of its rivals. The travellers of this firm are very efficient, proof being given by the rapidly extending connection. The premises are very large and commodious, and many people are employed. The success of the firm is due to the patience and ability of its partners, who spare no pains to render their establishment worthy of its seventy years' reputation and the prominent position it holds in the commerce of Liverpool.



COUNTING HOUSE





STORES



WAREHOUSE

Messrs. Heywood & Son, Provision Merchants, Phœnix Buildings, 29, Harrington Street.—The importation and supply of provisions has long been one of the most important branches of British commerce, employing as it does, directly and indirectly, a vast number of hands both at home and abroad. Liverpool has for many years been recognised as a great centre for the operations of this branch of trade, and among its numerous firms thus engaged, one of the best known and oldest is that of Messrs. Heywood & Son, who also trade as the National Packing Company. This notable and representative house was originally founded in Manchester in 1799, and still controls a very extensive and flourishing establishment at 6, Fennell Street in that city. In 1884 the firm opened its Liverpool house, the first site taken being in Victoria Street, but at the beginning of 1887 those premises were found to be quite inadequate to meet the demands of their rapidly developing business, and as a consequence of this a change of address became necessary, resulting in the house entering into occupation of its present large, commodious, and very suitable premises. Here both offices and warehouse are in every respect conveniently situated, and well adapted to the purposes of a great provision trade. The warehouse itself is especially an extensive and eligible property, and is most completely stocked with great quantities of those staple and special lines of provisions in which this house has developed such important features. These goods are all of an exceptionally fine quality, being drawn in from all the most noted sources of supply, including that of the firm's eminent American representatives, the National Packing Company, of Chicago, Ill. The importations of the house come from all parts of the United States and Canada, chiefly from such important centres as New York, Boston, Buffalo, Cleveland, various places in the State of Wisconsin, Montreal, etc., etc., in addition to the Chicago supply source already mentioned; and the merchandise thus drafted in for the use of British and foreign markets embraces a great variety of provisions, with special features in butter, butterine, cheese, and hog products of all kinds. The general trading connections of Messrs. Heywood & Son, apart from these noteworthy import relations, are most valuable and extensive; they extend widely throughout England and Scotland, Wales, and Ireland, in the latter country principally in Limerick and Tipperary, the county towns of which districts both possess branch establishments of the firm; and the very important supplying operations engaged in also take effect over a great part of the European continent, being particularly well founded and developed in Norway and Sweden, Denmark, Belgium, Germany, Holland, Italy, and France. It will thus be seen that Messrs. Heywood & Son stand second to no Liverpool firm in point of the extent and magnitude of their mercantile undertakings; and so remarkably quick is their turnover that the vast stocks held in their several warehouses, especially that at Liverpool, are well-nigh completely replenished almost every week. As a thoroughly representative business house in its line that of Messrs. Heywood & Son is worthy of all note and consideration, as well for its long-established eminent repute, always so well and consistently maintained, as for the unceasing development of its trade during nearly ninety years. It stands to-day as a bright example of what good management, sound business principles, and unwavering integrity can accomplish in the building up of a great and successful firm. The present proprietary of the house includes the names of Messrs. Frank and Alfred Heywood, both members of the Produce Exchange of Manchester and Liverpool, and also of the Manchester Chamber of Commerce, and both highly respected and esteemed by the entire mercantile community of each city. These gentlemen conduct their business, in all its extensive branches, in the true spirit of enterprise, and with that ability which has brought it to its present level of distinction. By their vigorous and capable management they are adequately sustaining all the past honourable traditions and eminent commercial status of one of Liverpool's most fortunate, progressive, and representative trading institutions.

Norman and Pigott, Guano and Oil Cake Merchants, Albany, Old Hall Street. Telephone, No. 336; Telegraph, "Norman, Liverpool."—Guano and oil cake are most valuable materials used in farming and agricultural pursuits, and of late years the manufacture of oil cake having greatly improved, has caused an increased demand. The trade in these commodities in Liverpool is of magnitude and importance. Prominent among the firms therein engaged, is that of Messrs. Norman and Pigott, which has been in existence for half a century. The offices occupied are large and spacious, furnished in a first-class manner, and a large staff of clerks is employed. Messrs. Norman and Pigott carry on a heavy trade in guano, nitrate of soda, and oil cake, all over the country, having a splendid connection among agriculturists, farmers, cattle breeders, etc. The guano is imported from the most noted sources, and the oil cake is manufactured by the chief houses in this country and America, and is highly esteemed for its nourishing qualities. Messrs. Norman and Pigott are thoroughly acquainted with all details of the trade, and have special facilities for obtaining the best materials. They conduct their extensive business in an able and enterprising manner, and it is rapidly increasing. Messrs. Norman and Pigott are members of the Liverpool Exchange, and they are well known and highly respected by the many members for their talent, honourable principles, and courtesy, whilst their name is familiar to nearly every farmer, agriculturist, and cattle breeder in the country.

E. B. Hatfield, Marine Surveyor, and Ship and Insurance Broker, 40, Castle Street.—Mr. Hatfield, who was a member of the Liverpool Chamber of Commerce for a number of years, and an active member of the Council of the Mercantile Marine Service Association (being delegated by that important body to give evidence before the Royal Commission on Shipping in 1874, and again in the year 1886), is one of the best known and most respected ship and insurance brokers in the city. He has been established many years, and his connection is wide-spread, and of the most substantial character, which is not to be wondered at, considering that he is looked upon as a very high authority on all maritime matters. His business is indeed a complex one. He is a ship and insurance broker, valuer, arbitrator, and adjuster, also a marine surveyor of ships, cargoes, hatches, damages, etc. He superintends the building and repairing of ships, and as a matter of fact is wide-world known as the designer of and contractor for the largest sailing vessel afloat, viz., the "Palgrave," whose registered tonnage amounts to 3,100, and 5,000 tons burden. Mr. Hatfield is a gentleman of superior attainments, and his judgment and experience are of no common order, consequently his services are in constant requisition, and his awards are seldom, if ever, disputed. He is a man of the highest honour and integrity, and all his transactions are conducted upon strict principles of probity and equity. Among the many responsible positions he has held was that of town councillor in the borough of Birkenhead, which position he occupied for a period of six years, and the maritime community are singularly indebted to him as the author of the "National Insurance and Provident Fund for British Mariners," and also for his clever "Amended Manning Scale," which is without doubt becoming the recognized authority upon the subject by the maritime community.

William Arthur Day, Illuminator, Designer, Copper-plate and Wood Engraver, 25, South John Street.—Mr. Day commenced business for himself as a designer and wood engraver in 1884. Since that time, however, he has added to it illumination and copper-plate engraving, and is likely to be favoured with prosperity. Wood engraving, a most interesting art, has at this age arrived at the summit of its perfection, and is more universally adopted now than ever it was before. It is impossible to say when the primitive idea of using engraved blocks originated; mention is incidentally made of their existence and uses at the earliest ages of antiquity. Travellers have found a few very rare specimens in Egypt, some of which, we believe, are still preserved; very little reference has been made to them during succeeding centuries, possibly through a neglect of their uses, till one Albert Durer (a German) employed them for printing purposes. A few, now very costly, prints of his may be seen at the British Museum. But the real revival of the modern art, which is now so much admired, occurred at the latter half of last, and the commencement of the present, century by Thomas Bewick, and ably continued by his pupils. It is very interesting to note the various stages of great developments that wood engraving has made since the time of Bewick. The profession itself is well worthy of the prefix "Art," and should stand upon an equal footing with steel and copper-plate, for the wood engraver has, like them, to follow out with the minutest exactness the style, idea, and general appearance of the artist's drawing or painting by the means of a series of lines, hence the term line engravers, as used to distinguish the three, wood, copper, and steel, from others. The art is a very difficult one, in which very few engravers (comparatively speaking) can become experts. In most large cities it is divided sometimes into three or four sections. Some firms of engravers lay themselves out almost exclusively for pictorial, magazine, or newswork illustrations; others again for commercial or mechanical, and even these again have been subdivided, and given to those engravers who excel best at different branches of that department, some excelling best at skies, others at foliage, figures, etc. Therefore the best of our book illustrations pass through several hands before they are given to the printer. Lithographic stone and other processes are gradually superseding in some respects the line engravings, but for beauty of workmanship and delicateness of finish, wood engraving still stands high in public estimation, and will continue so to stand as long as the public taste for art and refinement continues. At the present time I may state that as an advertising medium it is very greatly in request. Mr. Day has made most strenuous efforts to meet this universal demand for new, novel, attractive designs and show cards. Another thing which ought to be most gratifying to his customers is that he submits these designs **free** if approved, thereby saving for them unnecessary risk and expense. His connection is extending, and as his merits become more widely known, his business will doubtless continue to prosper, for he is both gifted as a designer and illuminator, and skilful as an engraver. With these qualifications, coupled with his desire to please his customers, he will ere long obtain for himself a very large and profitable business.

Wm. Miller & Co., Cart Owners and Forwarding Agents, Canning Chambers, 9, Strand Street.—The extensive shipping operations of Liverpool supply a most valuable field for the team owners and forwarding agents to prosecute their indispensable operations. In this connection there is probably no more reliable firm in our city than that in the hands of Messrs. Wm. Miller & Co. This business has been established many years, and from the very beginning has given encouraging evidence of increasing prosperity. Their teams may be seen all over the city, and the docks can bear sufficient evidence of the inexhaustive resources of the firm. They are entrusted with the best work in Liverpool, and the regularity with which it is executed cannot fail to conduce largely to the popularity of the firm. The stables are situated at Devonport Street, Toxteth Park. They are remarkable for their compactness and their scrupulous cleanliness. The firm's offices are situated at 9, Strand Street, and though assuming no extraordinary dimensions, are sufficiently spacious to carry on a most lucrative business. This firm may indeed be termed one of the most reliable in our city.

Heap & Arkle, Iron Merchants, Metal Brokers, &c., 9, Rumford Place.—The firm of Heap & Arkle is old established, and is one of the highest respectability. They are iron merchants, metal brokers, and engineers, and they deal in nuts, bolts, chains, spades, shovels, boiler and gas tubes, etc. Their connection is a wide-spread one, and it is of a most substantial character. Their commercial reputation is very superior, and their business is conducted on the most approved lines. The iron trade has for a long period, like most other businesses, been much depressed, but there are now symptoms of a revival, and we doubt not Messrs. Heap & Arkle will participate fully in the benefits arising therefrom. The firm occupy commodious offices in Rumford Place, and they have likewise an extensive warehouse attached, and they keep large stocks. The firm holds a high commercial position, and its members are much esteemed in trade circles.

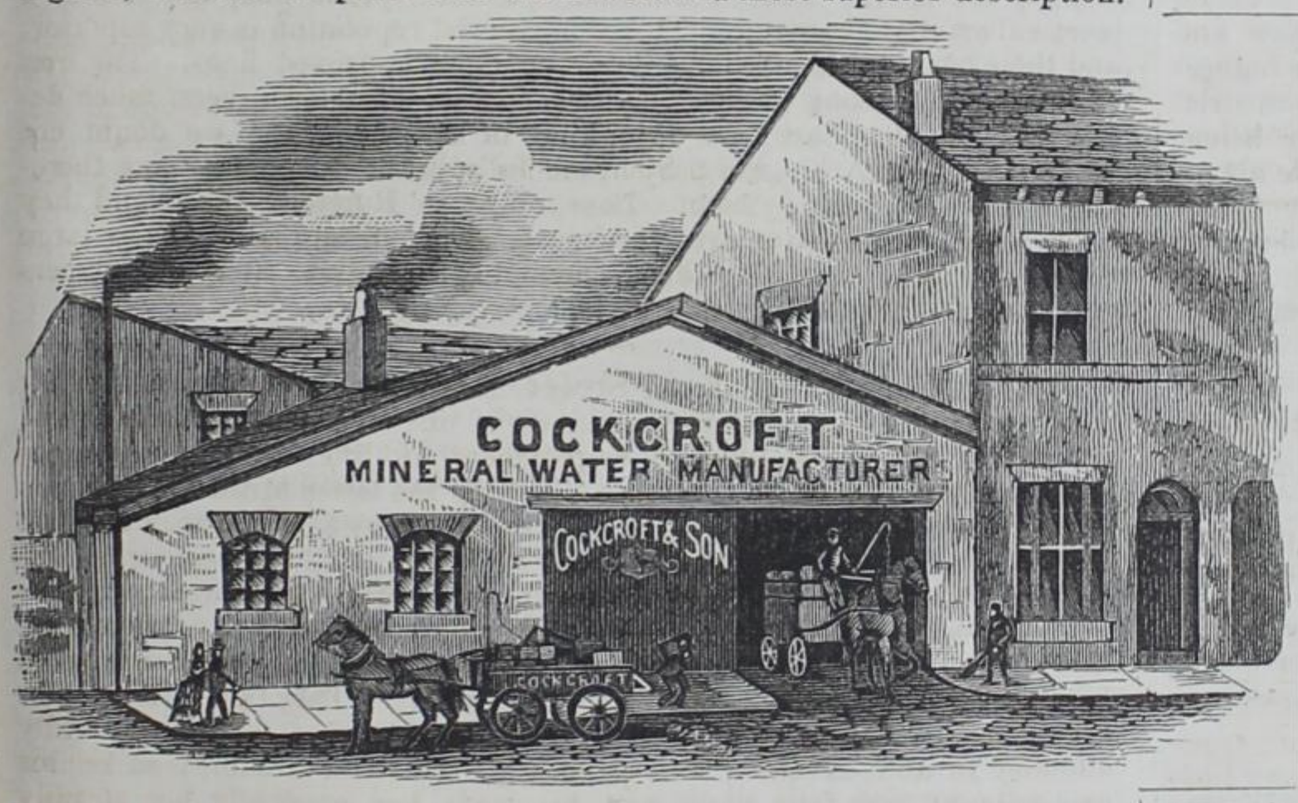
John Cooper, 37, Wood Street, Hanover Street.—The trunk and portmanteau manufacturing business is one of considerable extent in the Mersey city. Many find employment in the different factories and shops carrying on the business. Among the latter Mr. John Cooper's establishment is numbered. The old firm of Lenny & Son, one of the best known in the trade, is the house with which Mr. Cooper served his apprenticeship, and passed twenty years as workman and foreman. This is proof positive of his ability and trustworthiness, as well as of the extent to which he must be known among the houses in his own business in Liverpool; among those his trade chiefly lies. They send him their orders for execution, well knowing that their wishes will be faithfully attended to and executed with despatch. Since he commenced on his own account, over four years ago, his trade has gradually but steadily developed, and will doubtless in the course of time, as his reputation becomes known, attain to considerable proportions.

Gooddy, Cripps & Sons (Limited), Marble Merchants, 15–19, Parliament Street.—This business was first established by Mr. Charles Gooddy in the year 1864. It is one of the largest establishments in the city in its line, and one of the most noted. The concern was converted into a limited company in 1878, and is now carried on under the title of Gooddy, Cripps & Sons, Limited. The business of the firm is very extensive and widespread, and is of a most superior character. They deal in marbles of all descriptions, and their transactions are on a very important scale. The premises in Parliament Street are very capacious, consisting of large yards and steam saw mills, which cover a spacious area, and they are heavily stocked with marbles of the finest and choicest varieties both from the United Kingdom and abroad. The firm have depôts in London and Bristol on a similarly large scale, and have their Italian House of Messrs. W. Walton & Nephew at Carrara. The Liverpool establishment is one of the principal marble depôts in this part of the country, and has a high repute. The business is excellently conducted.

Cockcroft & Son, Mineral Water Manufacturers and Ale and Porter Bottlers, 3 to 13, Egerton Street, Birkenhead, and 119, Northumberland Street, Liverpool.—The name of Cockcroft has been a most familiar one both in Birkenhead and Liverpool for a period of nearly forty years in connection with the manufacture of mineral waters, ginger beer, etc. For years the firm has had a splendid connection on both sides the Mersey, and their business has been on an extensive scale. The chief depot and manufactory is situated at Egerton Street, Birkenhead,



and it is a very large establishment, standing upon a considerable space of land. In fact, it covers the site of nine dwelling-houses, and has an area of 1,650 feet of floor space. The building is three stories high. The Liverpool branch, in Northumberland Street, is likewise of considerable extent, having a frontage of 150 feet, and the premises are spacious and commodious. Both establishments are fitted with machinery of a novel and ingenious character, specially invented and constructed by Mr. Thomas Cockcroft (who is now the sole proprietor), and possessing peculiar advantages. Amongst other things, it may be mentioned that owing to the *special lining* of the parts of the machinery which come into contact with the water, it is impossible for any oxidation of metal to take place; and Mr. Cockcroft has likewise brought into use glass pumps and pure block tin pipes, which effect a great improvement in the flavor of the liquids passing through them. The machinery is driven by powerful steam engines, and all the plant is of the newest and most superior description.



Mr. Cockcroft, who is an aërated water engineer, is the inventor and patentee of the "Swiftsure" bottle-washer, which is one of the most valuable articles to bottlers ever introduced. When driven at a high rate of speed the machine will thoroughly cleanse from 90 to 100 dozen bottles per hour, no matter how dirty they may have been. We may also mention that Mr. Cockcroft was the inventor and patentee of the first steam bottling machine; the "Acme" packing case; the hydraulic bottle-washer; the "Rapid" cork-bottling machine; and the double-action glass barrel soda water pump. It will be seen, therefore, that Mr. Cockcroft is an inventor of no mean order, and that the manufacture of mineral waters, etc., and the labour attending the superintendence of his vast business, has not prevented him from developing those special gifts of mechanical skill and ingenuity with which he is so largely endowed. To return to the firm of "Cockcroft & Son," we may observe that they first introduced what is known as "Barm Ginger Beer," a beverage which in summer has an enormous consumption, and they have a great demand for it all the year round. In addition to their being manufacturers of all kinds of mineral waters, etc., they do a large trade as bottlers of ale and porter, and in this branch of their business, as well as in the others, they have secured a reputation second to none in the provinces. The extent of their business operation may be judged when we state that altogether the firm employ upwards of fifty hands, and their trade goes on steadily increasing. It is well known that both in the mineral water and ale and porter bottling trades, the competition in this district is very great, and therefore it speaks well for Messrs. Cockcroft & Son that, in spite of this fact, they not only hold their own, but are making satisfactory progress. No business could be conducted on more honourable and upright lines, and in commercial circles no firm could hold a higher position. Mr. Cockcroft looks well after the business himself, and takes the entire management of it at Birkenhead. At the Liverpool branch he has a very able manager in the person of Mr. W. Price, who is an old and faithful servant of 15 years' standing, and is greatly esteemed. Mr. Cockcroft himself is widely known in Liverpool and Birkenhead and the surrounding districts, and whilst he is held in great regard by his numerous employees as a kind and considerate master, he is popular and respected amongst his customers and acquaintances everywhere as a gentleman of the strictest probity and honour in all his dealings. Mr. Cockcroft will, on application, furnish full particulars with respect to any of his machines and inventions, or show the machines at work; those desiring information should apply to that gentleman at Egerton Street, Birkenhead.

Draper & Vicary, Leather and Hide Merchants, &c., Temple Street.—The Liverpool leather and hide trade is of great magnitude, and in a condition that speaks volumes for the enterprise, talent, and energy of its many members, who for these admirable qualities have no superiors in the world. A well-known firm engaged in this trade is that of Messrs. Draper & Vicary, which was founded by these gentlemen in 1880, and seven years of their talented and enterprising management has raised the house to a prominent place in the trade, and built up a business in all parts of the United Kingdom. The senior partner has been engaged in the leather trade in Liverpool for the last twenty years. The premises, consisting of offices and warehouse, are large and extensive, the offices are well fitted, and employ an ample staff of clerks. The spacious warehouse contains a large stock of leather, received direct from the leading tanners, and imported from the most noted sources. They have a first-class connection among the principal merchants, dealers, tanners, and curriers in all parts of the British Isles. As members of the Liverpool Exchange, Messrs. Draper & Vicary are highly esteemed by the many members, and their influence in the trade is of a most beneficial nature. Their progress and success have been commensurate with their talent and energy, and have but few precedents in the trade chronicles of Liverpool.

Griffiths & Davies, Drapers and House Furnishers, the "Great Northern," Scotland Road.—The North-end of Liverpool has long been noted for the growth and development of various industries whose operations are of national interest. Perhaps there is no more worthy establishment in this connection in the North-end, nor one that deserves more special mention in this brief review of the commercial houses of Liverpool, than that of Messrs. Griffiths & Davies. Established in 1881, after undergoing various structural alterations both externally and internally, we have now one of the most imposing concerns in Scotland Road. As a thoroughly representative drapery establishment, it is safe to say that it has no superior in Liverpool. They are also general house furnishers, a department they added in 1882, when they acquired some property adjoining the original premises, and in this line they have earned for themselves a wide-spread reputation. Their success is purely the outcome of keen perseverance and upright and systematic business principles. The excellence and superior quality of their goods is as remarkable as the character of their stock is comprehensive. There is no more select stock of general drapery goods in the city, and the arrangements of the whole concern are characterised by the greatest regularity. As an idea of the extent of the business transacted, it is only necessary to point out that no less than 150 assistants are regularly employed, and the greatest interest is manifested by all in the working of the establishment. The proprietors, Mr. Ed. Griffiths and Mr. Wm. Davies, give their personal attention to the business. They have long held a prominent position in the drapery business, and their energy, activity, and sterling integrity richly deserve the success they have attained.

Joseph Hetherington & Co., Wine and Spirit Brokers, Baliol Chambers, 15, Stanley Street.—The wine and spirit trade of Liverpool is very considerable and important, and the brokerage business in connection with the trade is in a flourishing condition. A good representative firm of brokers in this trade is that of Messrs. Joseph Hetherington & Co., of Baliol Chambers, and the able and prompt manner in which they conduct their business has secured them an influential connection among wine growers, importers, merchants, and spirit distillers. Messrs. Joseph Hetherington and J. W. Graham, the partners, are men of ability, possessing a thorough knowledge of the wine and spirit trade. They are well known and highly respected in commercial and general circles, and are pushing an extraordinary trade at home and abroad.

Matthew Mark & Son, Dealers in Shop Fittings, Counter Scales, Fireproof Safes, &c., 12, Cook Street.—This firm has been established now for some years, and they are doing a large business. Their premises are most centrally situated, and are very commodious and splendidly stocked. Their stock comprises all kind of shop fittings, such as are used by grocers and provision dealers, confectioners, tea and coffee dealers, tobacconists, bakers, butchers, and others, and their assortment is of a superior kind. They are agents for W. & T. Avery's counter scales, with weights graduated to every known national standard, also for their larger beam scales and weighing machines for warehouse, road, or rail, and weights complete. Mark & Son are likewise fireproof safe factors for home use and exportation. The firm are great advocates of the reciprocity doctrine, and their ideas may be gathered from the following quotation, which is taken from one of their printed cards:—"When reciprocity, fair trade, and federation become a fact with "England and her empire, no other nation will dare to stand out, but "all will come in, as they came into our Postal Union; and strikes "(which hitherto have only benefitted the stumping strike orator and "foreign manufacturer) would cease to be." It may be observed that Mark & Son are persevering and enterprising men of business, and their trade is conducted on the best lines of commercial probity and honour, and is rapidly extending at home and abroad. The co-partnership consists of Matthew and Thomas W. Mark. Their telegraphic address is "Reciprocity, Liverpool."

Jonathan Edmondson & Co., Manufacturing Confectioners and Wholesale Drysalters, 41, Everton Crescent.—This wholesale confectionery establishment was opened in 1881 at 1, Everton Brow, and, through increase of trade, the firm were compelled to remove in 1886 to much larger premises, situate 41, Everton Crescent, and called the Crescent Confectionery Works. The firm of Edmondson and Co. are manufacturers of all kinds of boiled sweets usually sold by grocers and confectioners. They likewise are large makers of pickles and sauces, and dealers in various drysaltery goods. The firm have already established a first-class reputation for the general excellence of their goods, and considering the few years they have been before the public, their success has been very good indeed. They have very extensive premises in Everton Crescent, which is their office and warehouse, and their works are situate in Watmough Street and Bute Street (immediately behind Everton Crescent). The boiling room, which is the main building, is of considerable size, and they are able to turn out a large quantity of sweets daily. In going through the room one is struck with the large quantities of Welsh butter drops and Everton toffee that are being made; these two kinds are specialties of the firm. We must say that they are well deserving of their good name, being made from pure cane sugar and the best Irish butter only. It is most interesting to watch the various processes of sugar boiling. Whereas formerly the sugar, after being boiled, had to be made into various forms by hand or only with the aid of scissors, it is now taken direct from the cooling plate, and after being mixed is passed through rollers of various sizes and shapes, coming out in the finished form, thus avoiding the manipulation by hand it would otherwise require. We were pleased to find that everything was very clean to a degree. In the pickle and sauce department, which is conducted in another room of the same building, we find quite a busy hive of industry. Here a number of women are engaged in filling, labelling, and packing pickles and sauces. It is most interesting to watch the process of filling pickles into small bottles. There is considerable art required in filling what are known as mixed pickles. The women use sticks somewhat after the form of Chinese chopsticks, and with these, with a dexterity born of practice, place every kind of vegetable in its proper place, and with red capsicums placed at intervals, give the bottles when finished a very pleasing appearance. We may say that Messrs. Edmondson & Co. employ a fair number of hands, and as they conduct their business on most honourable lines, we trust they will go on prosperously.

W. Bradford, Manufacturer and Importer of Tobacco, Snuff, and Cigars, 9, Church Street.—The tobacco and cigar trade of Liverpool constitutes a most important branch of commercial activity, and among the leading houses in this line is that of Mr. W. Bradford, m nufacturer and importer. This business was established upwards of 40 years ago, and from a modest commencement it has grown to proportions of great magnitude, a fact which speaks more than volumes for the enterprise and sound judgment displayed in its management. In addition to the Church Street establishment, Mr. Bradford has branches at 102, Dale Street, and 46, Berry Street. He is a direct importer of the best grades of tobacco and cigars, and has 40 hands continually employed in the manufacture of his celebrated scented cigarettes, besides about 20 in the tobacco-cutting department. He keeps an immense stock of fine Havanna cigars, Turkish tobacco and cigarettes, meerschaum and briar pipes, and smokers' articles generally. His wholesale trade extends to all parts of England and Scotland, and his goods have a standard reputation for quality and excellence. With the superior facilities at his command, Mr. Bradford is enabled to offer most moderate terms to customers. Personally he is held in the highest esteem for his enterprise and sterling integrity.

Hitching & Wynn, Patentees and Manufacturers of Baby Carriages, Invalid Furniture, &c., 74, Bold Street.—The baby carriage, invalid furniture, and nursery goods trade of Liverpool is of considerable extent, and during recent years the manufacture of these articles has been greatly improved and the cost of production lessened. The foremost firm in this trade is that of Messrs. Hitching & Wynn, formerly of 61, Church Street. This concern was originally founded as H. Brooke Hitching, and has houses in London, Newcastle-on-Tyne, Dublin, and Brighton, and an agency in India, and has a world-wide reputation for the excellence of its productions. Most of the productions of this firm, comprising baby carriages, chairs, cots, and other nursery goods, are protected by patent, and are highly esteemed for their durability and excellence of workmanship. The invalid furniture manufactured by this firm, for comfort, convenience, and durability, is unsurpassable, and the domestic machinery is also in high favour. At all the exhibitions where shewn the goods of this firm have secured the highest awards. Messrs. Hitchings & Wynn are under the direct patronage of the royal courts of Europe, Asia, and Africa, and have an extensive connection among the aristocracy. The premises occupied are large and commodious, and admirably equipped with every possible appliance and requisite for the business carried on. About one hundred hands are employed. A large stock of baby carriages, invalid furniture, and nursery goods is admirably displayed. A splendid local, home, and colonial trade is conducted, and the management throughout appears to be able and enterprising.



Hodgson Brothers, American Produce Commission Merchants, 27 and 29, Stanley Street.—There are probably but few branches of industry in which so great advances have been made during recent years as the trade in American produce. Liverpool is the headquarters of the establishments so engaged. A well-known and old-established firm in this direction is that of Messrs. Hodgson Brothers. It was established about thirty-five years ago, and is considered one of the oldest, largest, and best firms of its kind in Liverpool, whilst the value of the house is greatly enhanced by branches at Montreal, Belleville, Brockville, Canada, and New York. The premises in Liverpool, which were erected by themselves, are very extensive, presenting a handsome appearance, and consisting of offices and warehouses. The offices are spacious and furnished in fine style, and the warehouses are large and capacious and contain an extensive stock of goods. The trade done in this country is very large and widespread, and chiefly in bacon, cheese, and butter, whilst the Canadian and American business is very considerable. Hodgson's brands in bacon, cheese, and butter are so well known as to need "no travellers," the firm's name being familiar throughout the United Kingdom, Canada, and America. The present individual members of this important firm are Messrs. Abraham, John H., Joseph U., and James Hodgson, and are all men of ability and wide experience in the trade, possessing a thorough knowledge of the provision markets of the world, and showing excellent organising powers in the management of their business. It is almost needless to say that their name is of world-wide reputation, that they are deeply respected by the community at large for their strict integrity and ability, and are deservedly popular with all classes.

Frisch, Schierwater, & Co., Watchmakers, Jewellers, and Diamond Merchants, 29, Church Street.—Among the leading firms of watchmakers, jewellers, and diamond merchants in Liverpool, is that of Messrs. Frisch, Schierwater, & Co. They have been established since 1860, and by strict attention, coupled with a straightforward system of honourable dealing they have secured a widespread and first-class patronage. The premises occupied are well arranged and fitted up in fine style. They are equipped with everything that can in any way facilitate business. Constant employment is given to a numerous staff of skilled assistants. A large and valuable stock is kept, including a splendid assortment of fine gold and silver watches, jewellery of the most unique and fashionable designs, diamonds and other precious stones, clocks and ornaments. Messrs. Frisch, Schierwater, & Co. are agents for the world-famed Waltham Watch Company. The members of the firm are practical watchmakers and jewellers, and give special attention to repairing. The individual members of the firm, Mr. A. Schierwater and Mr. W. Lloyd, are highly respected in commercial circles for their enterprise and integrity.

William Lea, Music Warehouse, 50 and 52, Church Street.—It is a pleasure to make prominent mention in this historical review of such an enterprising and thoroughly representative establishment as that of Mr. William Lea, whose music warehouse is the largest and most heavily stocked establishment of its kind in Liverpool. Mr. Lea founded the business about sixteen years ago, and the great success he has achieved is due to straightforward dealing, coupled with enterprise and sound judgment. He was the first music-seller in Liverpool who gave large discounts to the public on pianos, harmoniums, American organs, and music, with the result that he has sold upwards of 23,700 instruments, and has still the names and addresses of the purchasers, with all details in connection therewith, a fact which speaks for itself. His splendidly appointed showrooms were formerly the principal theatre in Liverpool (at which all the principal artists of the day appeared), and are 111 feet in length by 52 feet in width, with large galleries, etc. Therein is displayed an immense stock of pianos, organs, harmoniums, sheet music, and musical instruments of all kinds. Here the intending purchaser can hear all the instruments from the best makers, and is thus enabled to make a judicious and satisfactory selection. It has been truly said that this is "by far the best and cheapest house in the kingdom for all kinds of high-class musical instruments and music." Mr. Lea does a trade which practically extends to all parts of the world. It is impossible to describe in this necessarily brief sketch the numerous and excellent features of this well-equipped establishment; suffice it to say that it is creditable alike to the ability and enterprise of its founder and the city of Liverpool. Mr. Lea is one of our self-made men, who from a modest beginning has won his way into the front rank of our most successful and respected business men.

John W. Wood & Co., Fruit and Rice Merchants, 22, Sir Thomas's Buildings.—The fruit and rice trade of Liverpool is very extensive, and many establishments are engaged therein. A thoroughly representative house in this line is that of Messrs. J. W. Wood & Co., which is of long standing, and enjoys a fine reputation. The premises occupied are large and commodious, consisting of offices and sample room, the former furnished in a first-class manner, and employing an able staff of clerks. The sample room is spacious, and completely fitted for the display of stock and the convenience of patrons. They are more extensive than those formerly occupied, and have been taken possession of owing to the steady growth of the business. The goods supplied by this firm are of the finest quality, and comprise all kinds of dried fruit, rice, and tinned goods. A very extensive trade is done in all parts of the country, and the firm enjoys one of the finest reputations for general excellence in the trade. The arrangements for dispatch and delivery of large orders are very complete, and the travellers employed are opening up fresh ground daily. The only member of this well-known firm is Mr. John W. Wood, a gentleman of the highest ability and experience, who is well known in mercantile circles, and enjoys the confidence of all who know him.

Richard Clamp, Portmanteau and Trunk Manufacturer, 39, Dale Street, and 8, Parker Street.—The great number of visitors and travellers—not to speak of emigrants—continually passing through Liverpool, makes the business of trunk and portmanteau manufacturer and salesman one of importance and profit. In this business Mr. Richard Clamp holds a leading position. He began the business in 1840—close on half-a-century ago. Both his shops are commodious and well arranged, and manned by a competent staff of expert assistants and workmen, who are all men skilled in every branch of the work. At both places a fine display is made of the goods manufactured, and the shops are also extensively stocked with trunks, portmanteaus, and fancy bags of every description. Among the retailers a strong connection has been formed, and this is secured by the excellence of the workmanship of Mr. Clamp's goods and the moderate prices at which they are sold.

R. Maddox & Co., Importers, &c., 45, North Street, Dale Street.—In connection with the importing business of our city it is a pleasure to draw special attention to an old-established house like that in the hands of Messrs. R. Maddox & Co., whose premises are conveniently situated and extensive. This house has a standing of many years, and though it has not yet assumed any extraordinary proportions, it is nevertheless a most reliable establishment. The partners confine themselves to a particular line of trade, importing provisions, fruits, and sugars, etc., of the finest quality, all from the best markets in the world. The reputation they have obtained in this connection is well worth preserving, and, doubtless, it will accompany the house and its operations into the distant future as the seal of efficiency and general excellence. They do an extensive trade in the goods named, and they despatch large quantities to all parts of the Kingdom. Their premises are eligibly situated, consisting of spacious warehouses and a convenient office. The former are packed to the very utmost with their importations. The proprietors are well known and highly respected among the commercial men of our city. Mr. R. Maddox is a man of extensive experience, and it cannot be wondered at that an enterprise having the advantages of his management has arrived at such a satisfactory standard of excellence.

W. A. Thorburn, Timber Merchant, 61, Great Howard Street.—Mr. W. A. Thorburn has only been established here about twelve months, but he is already the proprietor of a flourishing and remunerative concern. He has a large timber yard, which always contains a comprehensive stock; he buys direct from the importers, and sells to the consumers. His business is worked upon a most commendable basis, and is already noted for moderation in price and the prompt and courteous manner in which he attends to all orders that he is favoured with. It is seldom, even in these days of quick successes and "booms" of all descriptions, that one meets with such a pleasing example of rapid and substantial progress as this firm affords.

The Misses Cheers, Stay and Corset Manufacturers, Ladies' Ready Made Linen, Infant and Juvenile Establishment, 93, Church Street.—An attractive and deservedly successful establishment in Church Street is that of the Misses Cheers, ladies' and children's outfitters; it is now a favourite with the best classes of Liverpool and vicinity. The shop occupied, is well arranged, and fitted up in a neat and tasteful manner. A large and varied stock is kept, embracing a fine assortment of ladies' ready-made linen, corsets, etc., also infants' and juvenile outfits of all kinds. Special mention should be made of their home-made stays, which for so long a time have been deservedly popular with the public, nothing but the best Greenland whalebone being used in their manufacture. These goods are made from the best materials in a superior manner, and are warranted to give perfect satisfaction. The Misses Cheers employ about a dozen experienced assistants, and with the excellent facilities at their command are enabled to offer special advantages to customers, and to execute all orders in the promptest and most satisfactory manner. The Misses Cheers are highly respected in business circles for their enterprise and ability.

Jelley & Co., Ecclesiastical and Domestic Glass Stainers and Decorators, 38, Slater Street.—Amongst the professors of artistic glass staining and mural decorating in this part of the country, there are none in Liverpool who stand in a more prominent position than Messrs. Jelley & Co. This old and respectable house has been in existence over sixty years. They have a large connection all over the United Kingdom, and also in America, to which they ship large consignments of their goods. The class of work executed by Jelley & Co. is of the most superior description, a great deal of it being for ecclesiastical edifices, and much of it of a very costly kind, such as chancel and memorial windows, etc. The stained glass trade has largely extended in recent years. A taste for the beautiful has developed itself of late years in this country, and amongst all classes, and nothing has shown this more than the stained and decorated glass business. In no other branch of trade is there a richer or more varied display of the artistic and beautiful in combination than in this. Messrs. Jelley & Co. have done much to popularize the use of the materials they manufacture. The premises occupied by the firm are very extensive, and they employ numerous workmen.

Toll & Turner, General Drapers, 313, 315, & 317, Scotland Road.—This business is an old-established one, having been founded many years ago by Mr. Toll. The firm now consists of Mr. John M. Toll and Mr. George Turner. The premises are large, having an extensive frontage to Scotland Road, and they are heavily stocked with drapery goods of all sorts. The business may be described as a middle-class one, and the connection is a regular and substantial one of very considerable extent. The firm have likewise a very large casual business. The stocks are of excellent quality, well selected, and in great variety, and the establishment is admirably conducted throughout. A large trade is done among sailors, and 14 or 15 machines are constantly at work to meet the demands upon the firm. The firm are pushing and enterprising tradesmen, and are energetic business men, besides which the greatest possible courtesy and attention is shown to every visitor. This has made the concern very popular, and has tended in no small degree to increase the connection.

Frederick Beswick, 68, Wood Street.—Gold beating is not a flourishing industry in England at present, most of the business in that line being done on the Continent. It is, however, for the best quality of gold leaf, still carried on largely in different places in England by men who, as a rule, work for gilders, bookbinders, painters, decorators, etc., requiring gold leaf in different conditions and shapes. In Liverpool there are some tradesmen who still carry on the industry. Of this number is Mr. Frederick Beswick. His premises, like the majority of places engaged in this business, are not imposing, yet they are in every way suitable to the requirements of trade. Mr. Beswick's concern is well known among those engaged in this business in the city, and he and his employees are chiefly occupied in working for the trade. Orders entrusted to him are efficiently carried out, and general satisfaction given to his patrons. The recommendation of clients is the only means employed to bring trade, and this proves effective, as is evidenced by the steady growth of the business.

John Byrne, Watchmaker and Jeweller, Lyceum Watch and Jewel Stores, 10, Bold Street.—A writer of the last century stated that Liverpool was as remarkable for the beauty of its women as it was for the hospitality of its citizens. This compliment the fair sex of the city is as much entitled to now as then, while those of the present generation can claim a culture and a refinement which their predecessors could lay little claim to. Nowhere can greater evidence of artistic taste be seen than in the improved designs so noticeable in jewellery of all kinds. Among the leading establishments in this line is that of Mr. John Byrne, who established the business in 1873, having for twelve years conducted the establishment of the late well-known Adam Liddell. The premises occupied are spacious and commodious in every detail. The arrangement of the interior is of the most attractive order, and such as to afford every facility and convenience for the easy transaction of a brisk business. A large and valuable stock is held, including a splendid assortment of diamonds and precious stones, gold and silver watches, jewellery, antiques, and fancy articles suitable for presents on all occasions. Only the best and most reliable goods are dealt in, and the reputation of the house in this respect is established on the most solid basis. Elegant diamond jewellery is a leading speciality, and Mr. Byrne's stock includes beautiful and unique designs. A special feature of the business is that all watches are passed through the Government observatory at Kew, and in many instances he has received a certificate with high marks. Mr. Byrne is a jeweller of vast practical experience, and is famous for his excellent judgment, wide knowledge of styles, and superior executive ability. He is held in the highest respect in commercial circles for his inflexible integrity and blameless business career.

Symes & Co. Pharmaceutical Chemists, 58, Bold Street, and 14, Hardman Street.—No city in the United Kingdom can boast of a finer pharmacy trade, as regards perfection, extent, talent and enterprise of its members, than Liverpool. A leading establishment in this business is that of Messrs. Symes & Co., which was originally founded by Mr. Samuel Banner over 30 years ago. It received its present designation some years since on being taken over by Messrs. Symes & Co. The members of the firm, Messrs Charles Symes and Joseph Hallawell, are considered to rank among the leading pharmaceutical chemists in the city, and for untiring zeal and energy and honourable business methods have no superiors. This establishment consists of two spacious shops, two warehouses, and laboratory and export departments. The laboratory is well fitted with the most modern appliances used in pharmaceutical preparations, and 20 hands are employed in the various departments. The speciality of the business is making Brazilian drugs, fine chemicals, and pharmaceutical preparations, such as fluid extracts, and these goods enjoy a widespread reputation for their excellence and purity. The warehouses contain a large stock of drugs, fine chemicals, fluid extracts, &c., and both a home and export trade is carried on in these commodities. The establishment is patronised by the nobility and gentry. The partners manage with enterprise and ability, and are sedulously employed in maintaining the excellence of their specialities and other productions, which are highly esteemed in all parts.

Morgan & Morris, from the Firm of Holliday & Storrs, Tailors and Drapers, 72, Lord Street.—The firm of Morgan and Morris, consisting of William Morgan and Thomas Morris, is a comparatively new one, having been established in 1881, but both partners were long connected (the former as manager, for 28 years, and the latter, as principal cutter, for 17 years) with the celebrated Liverpool tailors, Holliday and Storrs, who for a great number of years enjoyed not only the largest but the most aristocratic connection of any Liverpool house in the trade. Messrs. Morgan & Morris consequently could not possibly possess higher credentials, in order to secure for themselves an extensive first class trade. We believe the firm conduct their business on the same lines as did Holliday & Storrs, supplying the same superior description of goods. This circumstance has already obtained for them a large and wide-spread connection. The firm is patronized by nobility and others of distinction, and promises well to rival the fame of Holliday & Storrs. The premises are both handsome and commodious, and are occupied solely by Messrs. Morgan & Morris, who thus have facilities for carrying on a large business, which their long and superior experience, coupled with their courtesy and assiduity, most fully entitle them to.

James Ormrod & Co., Paper Stainers, 51 & 53, Whitechapel.—An important business in Liverpool is the wall paper staining trade, and it is of a very progressive character. A thoroughly representative firm of manufacturers in this line is that of Messrs. James Ormrod and Co., 51 & 53, Whitechapel (warehouse at Dawson Street, and branch 51, Stanley Road), which has been established for about twenty years. The premises occupied consist of a fine three-storied building, having the benefit of a corner situation and presenting a handsome appearance. The machinery and appliances used are of the most modern improvement, and the process of staining is carried out on approved principles by able and experienced hands. The work turned out by this firm is characterised by richness of colour, and elegance and originalty in design, and of general artistic merit. The trade done is very heavy and widespread, extending all over the United Kingdom, whilst the travellers engaged are daily opening new accounts. Mr. James Ormrod, the leading member of the firm, is highly esteemed by the community at large for his sterling qualities, and for the able and energetic manner in which he conducts the business. In the mercantile and manufacturing world he is well known, and the house of which he is the head has exercised much beneficial influence in the trade, and greatly raised its reputation.

Minoprio and Co., General Commission Merchants, 24, Brown's Buildings.—Liverpool has a very large number of mercantile houses trading on commission, and the members are an influential body, exercising marked authority in mercantile matters. A good type of this sort of house is that of Messrs. Minoprio & Co., which was established by the present members at the beginning of the year. In spite of the short establishment, the firm has by energetic management secured a very good connection. As it is, the progress of the firm is wonderful, and testifies to the talent of Messrs. Minoprio & Co. The well-furnished, spacious offices have every appearance of a most successful business being carried on therein, and the staff of clerks is ample, able, and experienced. Messrs. Minoprio & Co., as general commission merchants, have already established a fine reputation for the prompt manner in which they transact all business. Their knowledge of the markets of this country and abroad specially fits them for the business. Their connection is widespread and increasing in commercial and industrial circles. Messrs. Minoprio & Co. are well-known and highly respected for their ability, unswerving honour, and courtesy. Mr. Minoprio, for many years partner in the firm of Blessig, Braun & Co., has an experience of thirty years in the trade of Liverpool; and Mr. Taaks, who holds a confidential position in the house, possesses a thorough knowledge of its various branches, and is favourably known in all city business circles.

John J. Adamson, Saddler and Harness Manufacturer and Horse Clothier, 38, Lord Street.—Mr. Adamson's is a very old business, having been established as far back as the year 1808, by Mr. J. Adamson, the great uncle of the present proprietor. The establishment has a high reputation in Liverpool, and also far beyond its limits, and has a first-class trade, as may be conjectured, from the length of time he and his family have carried on the saddlery business in Liverpool. As a military saddler he is famous and has few equals. Nor must we omit to mention the fact that his reputation is not even confined to his own country, for he conducts a large export trade also in all descriptions of saddlery. Mr. Adamson is a well-known tradesman, but his eminence in his craft has contributed more than anything else to make his name familiar. He is patronized by the best families in and around Liverpool, including the nobility and aristocracy. His works are centrally located at Canning Chambers, 2, South John Street. We may also state that he does a large business in the horse clothing branch. Mr. Adamson's business premises are at the corner of Lord Street and South John Street, which is the most central and very best part of the city.

William Lund & Co., Shipping and Forwarding Agents and Insurance Brokers, 28, Brunswick Street.—This firm was established in 1883. The company are shipping and forwarding agents and insurance brokers, and have secured a first-class connection. They do a very large business as contractors for the transport of machinery, railway material and plant to all parts, and many of their contracts are of a most extensive character. It is no small matter to undertake the transport of locomotive engines and tenders, trucks, and such heavy plant used in the construction of railways. This is done by Messrs. Lund & Co. They possess extraordinary facilities for shipping heavy and bulky articles and materials, and are therefore largely patronized by railway contractors, engineers, etc. The head of the firm (Mr. Wm. Lund) is a gentleman of great business tact and ability, and he is a man of energy and enterprise, consequently the business is conducted on the best lines, and in the most systematic style. The firm's registered telegraphic address is "Goods," Liverpool.

Sumner & Quaile, Veterinary Surgeons, 56 & 58, Naylor Street.—The immense number of horses required to conduct the trade of Liverpool makes the "vet's" lot a happy and a profitable one. If not destroyed by keen competition, and it is not in Liverpool, their chance of doing a remunerative business is very bright; at any rate, so Messrs. Sumner & Quaile have found it. Their head-quarters are very commodious and extensive, as in a business of this kind they must be. The partners are Messrs. Jas. Sumner, M.R.C.V.S., and Henry Sumner, M.R.C.V.S., both gentlemen of wide repute in their profession. In addition to the above place they have others at 49, Bankhall Street, and at 58, Litherland Street, Bootle. They are favourably known to half the live-stock keepers of the city and suburbs. This is not to be wondered at when we consider that the firm has been in existence over 40 years. During that long period a vast and powerful connection has been formed, and on the whole the business is the first of its kind in the city. The partners are cultured men, and professionally and socially are of the best repute.

J. W. Wood, Surgical and Dental Instrument Maker, 81, Church Street.—This business, which has been carried on by the present proprietor (Mr. John W. Wood) for the last twenty-five years, was originally founded about eighty years ago by a Mr. Thomas Reay; and it is an interesting fact well worth recording, that in the old records of the establishment appears an entry for a "razor strop, 7*s.* 6*d.*," and a "surgical truss, 25*s.*," dated the very day before the battle of Waterloo. The premises in Church Street are still somewhat old-fashioned in appearance, but the interior is very neatly fitted up and compactly arranged, and the stock is exceedingly large and complete. It comprises surgical cutlery, and surgical and dental instruments and appliances of every conceivable description. A glance at Mr. Wood's comprehensive catalogue would act beneficially npon the nerves of some of our delicately constituted friends of both sexes, and might for the time being supersede the galvanic battery. On the list we notice (not without some little misgivings and a slight shudder) cases containing amputating knives and saws for operating upon the various limbs, etc. of the human body, all fully specified; then we come to dressing forceps, bone forceps, bullet forceps, and pincutting forceps; proceeding we come to tourniquets, cupping instruments, post-mortem cases, containing post-mortem knives, brain knives, cartilage knives, section knives, chisels, etc. We read, too, in this section, of saws, gouges, cross wrenches, skull rests, bone scoops, bowel scissors, and a variety of other articles which tickle the nervous sensibilities of the reader in a most agreeable and pleasing manner. Then there is a nice little assortment of scalpels, finger knives, abscess knives, tumour hooks, naevus needles, probes, etc. As we get further through the catalogue we come to eye and ear instruments, nasal instruments, mouth instruments, and inhalers. Next we come to those more familiar, if not more admired, articles — forceps for extracting teeth, tooth keys with three claws, etc. These articles are followed by a host of others, some with very funny and suggestive names, and then we arrive in the region of clamps, splints, bed rests, trusses, crutches, and arm-slings; and the proprietor very appropriately announces in the last line of the calalogue something that he fancies will prove very acceptable and re-assuring; it runs thus:—"Artificial limbs and deformity instruments are made to order." We believe that there is not a more perfect or complete stock kept by any maker in the kingdom, and his prices are as low as possible consistently with quality and good substantial workmanship. In many instances his prices will be found from 10 per cent. to 20 per cent. less than other houses in the trade. Skilled workmen are constantly kept on the premises, and repairs can be executed cheaply and quickly. The workshops are at the rear of the premises, and a large number of hands are always employed there making all kinds of instruments, and also constructing appliances to meet the needs of deformities of every description. Mr. Wood does an immense business, and his clients are residents of every quarter of the globe; in fact, his connection may without exaggeration be styled world-wide, and his fame as a surgical and dental instrument maker is second to none in the United Kingdom. Before closing our notice we feel bound to refer to a circumstance which is recorded in *Chambers' Journal* of the date of Saturday, August 29th, 1885 (No. 87, Vol. 2, pages 550 to 553 inclusive). Under the heading "Artificial Hands," the writer makes special reference to the case of a poor labourer who went by the name of "Old Lettie," and who belonged to a village in South Lincolnshire, who accidentally lost both his hands whilst employed in feeding a chaff cutter. This poor cripple, after he had pulled through the terrible ordeal of the amputation of both hands and recovered, was generously supplied (by the joint ingenuity of the village shoemaker and village blacksmith) with a sheath and a hook which fitted on to one of his arm stumps, enabling him to do something, though very trifling, in the shape of work towards earning his own subsistence. But at length a neighbour of his, who pitied his helpless condition very much, produced a design intended to supersede the rough sheath and hook, which he submitted to the surgical instrument makers in the locality, but those knowing gentlemen simply pooh-poohed it and declared it would never answer. Not to be beaten, however, the neighbour took his invention to a respectable house he had heard of in the surgical instrument line in Liverpool, and talked the chief into setting about having the instrument he had designed constructed. The Liverpool maker speedily completed the job, and in due time poor old Lettie got the machine fixed. And what was the result? Why, by its aid he was enabled to cut his own food and to feed himself, to pick up coins, to do his own gardening, and also a number of other wonderful feats which could not be credited unless witnessed. The writer of the article in *Chambers'* concludes as follows:—"We will only add that from what we saw and heard Lettie is making a reasonably good living, and declares himself better off now than when he had both hands. We can only hope that it is so, and that other poor fellows similarly situated may take heart from reading the story of his artificial hand, the workmanship of which is a credit to the makers." Need we say who the makers were, or rather the maker? It was Mr. J. W. Wood, of 81, Church Street, Liverpool, who as an artifical hand maker may safely be recommended. We believe that a number of steamers, including the "Inman Line," carry these appliances in order to provide against cases of accident of this nature. We will only add that Mr. Wood is well known in the city, and both as a tradesman and citizen is universally esteemed and respected.

E. Edwards, Draper and Silk Mercer, 50, 58 & 62, Church Street.—One of the most enterprising and deservedly successful of Liverpool's leading business men is Mr. E. Edwards, whose drapery and ladies' outfitting establishments are among the most attractive and popular in the city. Mr. Edwards began his commercial career in Liverpool in 1877, he having previously held an important position in that great London establishment—Whiteley's, of Westbourne Grove. When he opened the premises, 58, Church Street, he had a staff of six assistants, and his patronage was of a comparatively small description. His enterprise and liberal dealing soon won the appreciation and support of the public, and in 1882 he took over the premises at 62, Church Street. The steady growth of his business, however, demanded still furthur facilities, and early in the present year Mr. Edwards secured the handsome and commodious premises at No. 50. Each one of his establishments is a model of perfect equipment, and the stock displayed therein is the most complete to be found in Liverpool. It would be impossible in this necessarily brief sketch to enumerate the numerous departments and to do justice to the extent, variety, and quality of the goods shown; suffice it to say that throughout the entire establishment there prevails a perfect system of organization, which facilitates the transaction of business. Mr. Edwards gives personal supervision to every detail of the business. His motto is "Small profits and quick returns on cash terms," and in this he is eminently successful. Personally he is held in the highest respect by all classes for his enterprise and sound business principles, and his establishment stands in the front rank of its kind in the city.

William Williams, Boot Manufacturer, 7, Richmond Street.—Mr. Williams is an old-established tradesman, having been in business since 1856, or more than 30 years. He does an excellent trade, and his connection is one of long standing. He is an expert in his trade, and his reputation as a bootmaker is first-class. The boots and shoes manufactured by him are of superior quality and make. His premises in Richmond Street consist of a spacious sale shop, which contains very heavy and valuable stocks of boots and shoes, of the newest styles and of the best material and workmanship, and the appearance of the establishment is neat and attractive. Mr. Williams has a branch shop at 41, Whitechapel, where he is doing a very good retail trade. His business is conducted on the most honourable and upright lines, and his establishments are managed most satisfactorily.

S. B. Jackson & Son, Coal Merchants, 19, Castle Street.—The north of England, and particularly Lancashire, has long been distinguished for the extent of its coal trade. This valuable branch of industry has an enormous representation in Liverpool, and in no city in the Kingdom is the business more extensively pursued. In this connection it is but just to make favourable mention of an old established house. The firm of S. B. Jackson & Son dates its origin back to 1839, thus rendering it one of the oldest houses in our city. This establishment has secured a most influential connection, and has planted its coal yards and offices throughout the city and suburbs. The head office is one of the most accessible in the city, and the district branches are remarkable for order and good management. A branch at 10, Brougham Terrace, West Derby Road, receives orders in the eastern district of the city, and other branches at Waterloo, Crosby, Formby, and Freshfield supply the demands of these and the surrounding neighbourhoods on the Lancashire and Yorkshire Railway. The waggons of Messrs. Jackson are seen prominently at all the stations and junctions here and at Wigan, whilst their smart canal boats ply up and down the Leeds and Liverpool Canal, landing coal cargoes at the firm's wholesale wharf and yard in Phillips Street, Vauxhall Road. The qualities of coal vended here and elsewhere by the firm have been recognised as the purest and best in the city; and in face of the keenest competition, Messrs. Jackson have pushed their business continually until they have commanded a share of public patronage that may well be envied by rival establishments. They possess a large stock of horses, and employ a great number of men. The proprietors are both much respected in trade circles, and hold a prominent position among the public men of the city.

Thomas Wynne, House and Land Agent and Valuer, 52, Castle Street.—Mr. Wynne has been engaged in business since the year 1860 as house and land agent and valuer. He is likewise agent to the Royal Insurance Society, local agent to the Conservative Land Society, and member of the Local Board for Lower Bebington. He has formed a large and respectable connection, and is doing an excellent business. He buys and sells houses and land, and negotiates mortgages, etc. on commission, and he also collects rents and lets furnished and unfurnished houses. Mr. Wynne is a gentleman of superior abilities and large experience, and he has a first-class reputation as a man of strict integrity in all his dealings, and as a consequence he has secured the confidence of his numerous clients. He has a branch office at New Ferry, where he has recently filled the office of churchwarden for St. Marks. His office in Castle Street is of moderate size, and he keeps a small but efficient staff. Business of whatever kind undertaken by Mr. Wynne is ably and expeditiously executed, and his scale of charges is reasonable.

Chadburn & Son, Manufacturers of Chronometers, Engine Room Telegraphs, Compasses, &c., &c., Liverpool.—The eminent firm of Chadburn & Son, which has won a universal reputation in shipping circles, was founded in the beginning of the present century, and has always held a first class position as manufacturers. Their principal productions are "ship's telegraphs" for communicating from the bridge to the engine-room, to the steersman, to the look-out, and for docking and other purposes. One of their latest patents is the "duplex gong" in connection with these instruments, causing the order to be indicated by sound as well as sight. A deep-toned gong sounds for all orders ahead, a shrill-toned for all orders astern, and a similar arrangement for port and starboard orders. They have also another very important instrument which shows at a glance to the captain on the bridge the direction and speed of the engines. Chadburn's telegraphs are fitted aboard of some five hundred vessels of the English and foreign navies, also on board 4,000 vessels of Royal Mail and other steam shipping companies' yachts, etc., and may be seen on every first class steamship afloat. The exhibits of the firm were awarded prizes at Paris, North East Coast, Amsterdam, Fisheries, Antwerp, and Liverpool exhibitions. So long ago as the first exhibition in 1851, and again at the 1862 exhibition, they attracted great attention and were honourably mentioned. The works are situated in Waterloo Road, Liverpool, and are very complete; they include large brass foundry and turning and finishing shops, and furnish constant employment to a large number of highly skilled workmen. They have also branch establishments at Newcastle-on-Tyne, at 69, Anderston Quay, Glasgow, and at 105, Fenchurch Street, London, at all of which this noted firm is doing a flourishing and rapidly increasing business.

James Watt, Watchmaker, &c., 298, Great Homer Street.—Liverpool has long been noted for the excellence of its watches, and the Liverpool watchmaker can stand the severest test in any market in Europe. Perhaps there is no more popular house in Liverpool than that of Mr. James Watt. This house dates its origin back to 1862, when it was established by the present proprietor. The history of its operations reveals the most favourable records of the activity and perseverance of the proprietor. There is hardly a more extensive or valuable collection of clocks and watches and other articles of jewellery in any house in the north end of the city, and it can bear favourable comparison with some of our city houses. A staff of workmen are constantly employed to keep up the stock and execute large orders entrusted to the establishment from Australia, America, and other continental countries. He has instituted "watch clubs," and has commanded a large share of public patronage. To the advantages of the system it is needless to revert, suffice it to say that Mr. Watt's transactions are characterised by honest and honourable motives. He is a recognised tradesman, and any article bearing his name may be accepted as genuine. He has held his own in a wide field of competition.

Thomas Gaved & Co., Cigar Manufacturers and Importers, 20, Soho Street.—This firm has been in business about 17 years. They are now in an extensive way, and employ a large number of hands in the manufacture of cigars and cigarettes, for which they have an immense sale. Their trade is exclusively in the home market, and their connection is at once widespread and substantial. They occupy very spacious premises in Soho Street. It is situated in the very centre of the city, and is well adapted to their business requirements. Gaved & Co. have established a first rate reputation as cigar and cigarette manufacturers, and their trade has increased in a rapid and almost unprecedented manner, and their prospects are now most encouraging. One great feature of their trade is that customers who give their cigars, etc., a trial, show no disposition to discontinue doing business with them afterwards, so that after a first introduction (with few exceptions) the connection is established. Whether for quality or price, they challenge comparison with any other house in the trade, and are not afraid of the result. Their business is conducted on most superior commercial lines, and the firm are popular and respected. They have the character of being excellent employers.

James M. Garlick, Shipping and Forwarding Agent, 34, James Street.—Mr. Garlick has been established in business over thirty years, having commenced in the year 1856. He is a shipping and forwarding agent, and has a splendid connection. In addition, however, to his private trade, he is the shipping agent to the "Cambrian, Mid Wales, and Brecon and Merthyr Railways." His business is conducted with promptness and despatch and with the most systematic precision, and his clients and patrons have never cause to complain either of negligence or inattention. He is well patronised for carting because he can be relied upon, and likewise because goods entrusted to him are properly cared for and preserved from damage whilst in his possession. Another thing in his favour is that he is moderate in his charges and honourable and upright in all his dealings, and enjoys the confidence of all his customers. As a forwarding agent he has an excellent reputation, and is liberally supported, and has a most efficient staff.

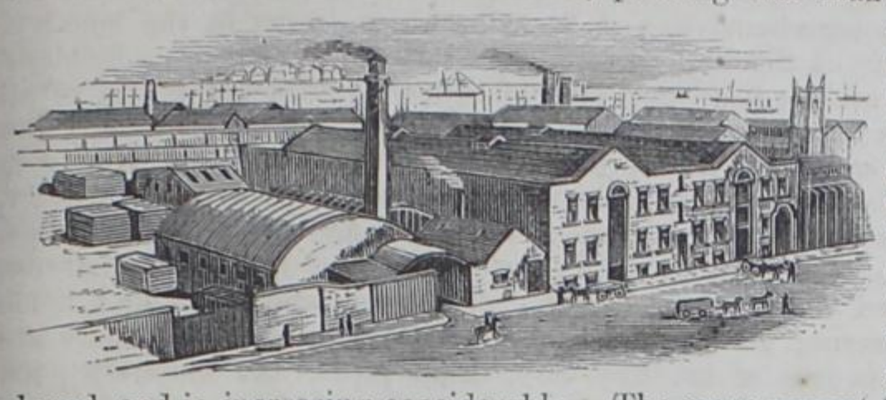
The Liverpool and District Household Stores, Bartons and Woodhead, Proprietors, 71, Church Street.—A review of the great mercantile interests of Liverpool would be incomplete without mention of such a thoroughly representative establishment as the Liverpool and District Household Stores, of which Messrs. Bartons and Woodhead are the proprietors. This business was founded in 1815, and from a modest beginning it has steadily developed and increased from its inception. Of such houses as this it is unnecessary to write any words of praise. Its very existence after 72 years of uninterrupted prosperity is emphatic evidence of the influential position it occupies in public esteem, and the long course of honourable dealing it has pursued. The premises occupied by the firm are of spacious dimensions and admirably arranged and equipped, employment being given to a large staff of experienced assistants. The stock kept is one of the largest and most complete in Liverpool. It embraces an immense assortment of choice family groceries, teas, coffees, cocoa, provisions, chandlery, and French, Italian, and Colonial produce. The firm's connections in the home and foreign markets are of a superior character, and being heavy cash purchasers they are enabled to sell at the most moderate prices. Their trade in Liverpool and vicinity is commensurate with the large capital, executive ability and enterprise embarked in the business. The members of the firm are gentlemen whose integrity and public spirited disposition have won the esteem and respect of all classes.

R. A. Dyson, 76, Grafton Street.—A house that can successfully bear the brunt of sixty-four years' commercial vicissitude and competition, gives proof positive of its stability and sound position. Such a one is Mr. R. A. Dyson's. Commenced in the second decade of the present century, it is still in the same hands and prospering. As a wagon, cart, and timber carriage builder, Mr. Dyson is well known throughout Liverpool and the Liverpudlian district. Many of the largest firms in the city, including the principal carriers, brewers, and railway companies, have been supplied by this house. Stability, durability, and finish are the characteristics of all work done by the firm, whose customers are all of old standing and the most important people in the locality. It is on this account that the house withstands the competition of more modern and cheaper establishments manufacturing a like class of goods. The premises are very spacious and well fitted, the proprietor being thus enabled to execute all sorts of heavy work. A great many hands are engaged, among them artisans of the best class, so that all orders are promptly and efficiently executed. The house is of good commercial standing, and thoroughly deserves its well-earned repute.

John Aspinall, Son, & Brooke, Sailmakers and Ropemakers, 8 and 10, Lancelot's Hey.—The maritime relations of Liverpool render the business of the sailmaker a very important one, and in this connection there is no better-known establishment in Liverpool than that of Messrs. John Aspinall, Son, & Brooke, whose extensive premises are situated at Nos. 8 and 10, Lancelot's Hey. This valuable concern has been established for the greater part of a century, and its productions in sailmaking have included outfits of vessels intended for the Royal Navy, the Indian Service, and Foreign Governments, as well as the ordinary requirements of a large and influential connection among the British and American mercantile marines. The proprietors give their personal attention to the business, and bring their varied experience to bear on every detail, so that their patrons may rely upon the efficient character of the work executed. More than a quarter of a century ago the firm established their ropeworks in Lodge Lane, and as this department of their business is conducted with the same care and efficiency referred to as characterizing the sailmaking, it is not surprising that it has become equally successful and important. A house so thoroughly managed on an independent footing cannot fail to maintain the favourable reputation it has been its good fortune to be associated with for so long a period.

Jas. R. Cooper & Sons, General and Furnishing Ironmongers, Grate, Kitchen Range, Stove, and Chimney-Piece Manufacturers, Hot-Water Engineers, and Sanitary Plumbers, 87, London Road, and 8 & 10, Norton Street.—The ironmongery trade of Liverpool is one of the most prominent business interests of the city, the manufacture of stoves and chimney-pieces being an important branch of industry. A well-known house in this direction is that of Messrs. James R. Cooper & Sons, which was established fifty years ago by Mr. James R. Cooper, and carried on by him for some time, when it was altered to its present designation. The premises occupied are large and commodious, comprising offices, showroom, warehouse, etc., the offices being handsomely appointed and employing an adequate staff. The showrooms are well fitted, and contain a good display of ironmongery goods, stoves of every description, and chimney-pieces in different materials and of original design and pronounced artistic merit. The warehouses contain an immense stock of these goods, and employment is given to about fifty hands. A fine trade is carried on in the locality, and a large connection is enjoyed by the firm among the gentry of the city and its vicinity. Messrs. Jas. R. Cooper & Sons manage their extensive business in a manner worthy of their position as the leading Liverpool house in the trade.

Blood, Wolfe, & Co., Foreign Bottlers, Grafton Works, Grafton Street.—The bottling trade of Liverpool is very considerable and rapidly increasing, a noted firm engaged in this industry being Messrs. Blood, Wolfe, & Co. This firm was established about half-a-century ago, and has a capital reputation at home and abroad. The premises occupied are very extensive, covering a large area of ground, and consist of four-storied warehouse, packing-case manufactory, work-



shops, etc. The bottling operations are carried on with great rapidity, one hundred hands being engaged. The trade done is very large, both at home and abroad, and is increasing considerably. The management throughout the establishment is able and enterprising, the members of the firm being men of sterling integrity and acknowledged ability. Messrs. Blood, Wolfe, & Co. are well known and highly respected at home and abroad, and their house sustains its old-established reputation in the commercial, mercantile, and industrial world in an admirable manner.

T. J. Paris & Co., Jewellers, 68 & 70, Lord Street.—The jewellery trade of Liverpool, for excellence and extent, is unsurpassed by that of any provincial city, and indeed, as regards its general character, it is quite equal to that of the metropolis. A thoroughly representative house is that known as Messrs. T. J. Paris & Co. The business was originally established in 1840 by the late Mr. Joseph Mayer, a gentleman of the highest talent and education, who has given to the city a valuable and unique collection, now in the museum of the Free Public Library, and known as "The Mayer Collection." This gentleman carried on the business for many years, built up an extensive trade, was well known as a connoisseur in antiques and gems of all kinds, and for his disinterestedness and liberality in presenting to the city the collection just referred to, had the distinguished honour conferred upon him of a statue being erected during his lifetime in St. George's Hall. Mr. Mayer having retired, the business was continued by Mr. T. J. Paris, who had been the coadjutor of Mr. Mayer from its commencement, and was also for many years a partner in the concern, consequently it was conducted with talent and increasing energy until his death, when he was succeeded by his two sons, the present proprietors. The premises are large, comprising two shops, handsome in appearance, elegantly fitted for the display of stock and the convenience of visitors. There is a magnificent collection of costly jewellery of every description, evincing great artistic merit. Valuable precious stones may be seen mounted in articles of every kind now worn, besides a great number of these gems unset. Again, both in silver-plate and electro-plate, may be seen the same display of an extensive range of articles both ornamental and useful, the designs in these departments being equally attractive with the rest. Altogether the stock is very extensive, and a finer cannot be seen in the city. The management throughout is able and enterprising. A splendid and wide-spread trade is carried on, the firm enjoying a fine connection among the nobility and gentry of the kingdom; this in itself speaks highly for the character and variety of the stock, and for the enterprise and intelligence with which the business is continued by its present proprietors.

Alfred Carter & Co., Slate and Slate Slab Merchants and Slate Enamellers, 10, South John Street.—This is an old-established and reputable firm in the slate trade. The house was started thirty years ago, in 1857, by Mr. Wm. Orme Carter, and was by him conducted with success and profit till 1880, seven years since, when the concern was turned over to the present proprietor, who had been fifteen years in the business. The firm possesses quarries in Wales, and employs a great number of men both there and at its various places in the city and Birkenhead. All sorts of slates and slabs are stocked, and sold in large quantities to the trade. Green, blue, grey, and purple roofing slates are produced in immense numbers, and in them a large and valuable export and home trade is done. Watertight slate cisterns and plain and enamelled baths, brewers' working squares, barm squares, stillages, mangers, stable fittings, cattle troughs, dairy shelving, larders, urinals, lavatories, and all kinds of sanitary requisites are turned out by the firm in the most finished and artistic manner. This is proved by the fact that at Liverpool and Manchester agricultural exhibitions the firm was awarded prize medals in 1859, 1861, 1863, 1865, and 1871, and it further received a silver medal at the International Exhibition, Liverpool, last year, and a similar award for their really beautiful display in the Manchester Jubilee Exhibition this year. A commodious suite of offices are occupied by the firm, while the manufactory, which is of great extent and fitted with the best and most modern machinery, takes up 31, 35, and 37, Norton Street. Here all kinds of fancy work in slates and slabs is made, and a ready sale is secured for it on account of the intrinsic excellence of the material, and the beauty and finish of the work. The store-houses and yards are at a prominent part of Lightbody Street, Liverpool, and 89, Price Street, Birkenhead, on the other side of the river. The firm's connections at home and abroad are of the most influential kind, and the amount and quality of the trade done are second to none in Liverpool in the same line. The management can have nothing higher in the shape of praise said in their behalf than the present prosperous condition of the business.

Thomas Rickerby (late **Charles Taylor**), **Family Chemist and Shipping Druggist,** 10, Cleveland Square.—This well known establishment has been in existence for nearly a century, having been founded in the year 1794. It has always been a noted house with captains of vessels and other seafaring people, and does an extensive trade with the shipping community. The business remained in the hands of the "Taylor" family, the founders, until three years ago, when it passed to the present proprietor, Mr. Rickerby, who has certainly succeeded to one of the best druggist's businesses in the city. Mr. Rickerby, following in the footsteps of the Taylors, keeps only the most genuine drugs and chemicals, and his charges are moderate. Mr. Rickerby still carries on the business under the ægis of the old name, not deeming any change in that respect either prudent or necessary. He supplies every description of medicine chests, and replenishes them at the shortest notice. Doctors' and family prescriptions are carefully and accurately prepared by Mr. Rickerby, who is a practical chemist and a first class dispenser, his knowledge of medicines being perfect. The business is conducted on excellent lines, and there is no more popular establishment in the city in the drug trade. The premises in Cleveland Square are large and commodious, of attractive appearance, and handsomely fitted up.

T. B. Johnston, Tailor, Lord Street.—One of the leading and most thoroughly representative merchant tailoring establishments in Liverpool is that of Mr. Thos. B. Johnston. This business was established in 1874, and from the beginning has enjoyed a prosperous career, a fact largely due to the enterprise of those responsible for its management. The premises occupied are commodious, tastefully arranged, and equipped with everything required for the proper and prompt conducting of the business. A large force of skilled assistants is employed. The stock of goods displayed embraces the finest fabrics and most desirable novelties from the leading British and Continental manufacturers. None but strictly first class goods are dealt in, and in the manufacturing department only the best and most experienced hands are employed. In addition to a high-class city and suburban trade, Mr. Johnston is liberally patronized by the nobility and gentry of the district. A speciality is made of a garment called the "Liverpool Overcoat," a very fine specimen of the tailor's art. One has been purchased by the Duke of Edinburgh, and a great many of them are sold to Americans frequenting the city; hunting breeches and ladies' riding habits are also made in great variety. Mr. Johnston is a genial, courteous gentleman, liberal and fair in all transactions, and well deserving the substantial success he has achieved.

Twigge & Butters, Fruit & Rice Merchants, 19 and 21, Stanley Street.—Among the many establishments engaged in the fruit and rice trade of Liverpool, a first-class position is taken by the firm of Messrs. Twigge & Butters. It has been established for some considerable time, and enjoys an enviable reputation. The premises occupied are very commodious, and consist of offices and warehouse. The offices are large, furnished in a first-rate style, and an efficient staff is employed. The warehouse is spacious, and contains a splendid stock of dried fruits of every description, and rice of different varieties. The travellers employed are very energetic, and are continually opening up new ground, the firm being now represented throughout the greater portion of Great Britain and Ireland. The trade done is large, widespread, and rapidly increasing under able and excellent management. The members of the firm are Messrs. John Twigge and W. B. Butters, men of ability, sterling integrity, and thoroughly versed in the trade and the markets, English and foreign.

Mr. Robert Fowler, Artist and Designer, 10, South Castle Street.—Mr. Robert Fowler is an artist of considerable ability, and his handsomely-appointed studio will well repay a visit. Here there will always be found a charming collection of works of art, and specimens of high-class design, such as all lovers of the "beautiful" will be bound to admire. Mr. Fowler commenced his career as an artist in this city in the year 1874, so that he is now one of the oldest-established gentlemen in his profession in this neighbourhood; to which it may be truthfully added that his reputation is of the highest order. His talents, fortunately for himself and for his patrons, are of a diverse kind, and thus his name is well known in the world of high art both as a painter of pictures and also as a designer. It is not always that genius enjoys those qualities calculated to make its possessor's presence acceptable in the social sphere, but in Mr. Fowler we find a man of truly sociable, kindly, and courteous manner, and consequently a favourite in many circles.

J. H. & S. Johnson, Wholesale Druggists, Manufacturing Chemists, Oil Merchants, and Drysalters, 6, 8, 10, Whitechapel, and 7, Church Street.—The home use of drugs and chemicals is one of considerable extent in this country. To meet the demand for these commodities many firms of importance are solely engaged in their production. In some cases an export as well as a home business is done. This is true of the well-known house of Messrs. J. H. & S. Johnson. The establishment was founded in 1802, and upon the death of Mr. Samuel Johnson, the sole surviving partner of the old firm of J. H. & S. Johnson, the business was in 1882 taken over by the present proprietors, viz., Mr. Samuel Hearon Johnson and Mr. Samuel Wright Lee, who had been the manager under Messrs. Johnson since the year 1858. The business is so conducted by these gentlemen that it fully maintains the high position it has held for so many years, in fact for nearly a century. The time during which the concern has been in existence has served to put it on a basis so firm, that scarcely anything short of almost criminal neglect could rob it of its support and high standing. The premises are in every respect suited for the extensive trade done both at home and abroad, being commodious, neatly arranged, and fitted with every appliance required in the various exacting and delicate operations to be gone through in the preparation of high class drugs, chemicals, and in the making of the other articles sold. Every species of oil, and all the commodities dealt in by drysalters are held in abundance, and sold at rates that enable the firm to withstand competition, and maintain a widespread trade of a sound and lucrative character. The business is managed by the partners, who spare no effort to please their customers by supplying the best goods at the most moderate terms, and doing it expeditiously and promptly. In private and public life they likewise take an active and useful part, and are deservedly esteemed. The telegraphic address of the firm is "Sodium," Liverpool, and their telephone number is 700.

C. Jordan & Son, Surgeon Dentists, 80, Bold Street.—Prominent among the representative dental establishments of Liverpool is that of Messrs. C. Jordan and Son. This business was established many years ago, and from a comparatively small beginning it has steadily developed and increased. Its growth has been in keeping with the enterprise and honourable methods which have characterized its management. The premises occupied are commodious and are furnished in handsome style. Every branch of the dental profession receives careful attention, and all the most approved apparatus and appliances for the painless extraction of teeth are utilized. A speciality is made of artificial teeth in sets or singly, and with the superior facilities at their command the Messrs. Jordan are enabled to attend on patients with the greatest despatch. All sorts of stopping are executed in a painless manner and at economical charges. The Messrs. Jordan have made a reputation in their profession. Patients for treatment and consultation come from all parts. Their style of operating is remarkably simple and productive of the least possible pain and annoyance. Their uniform kindness and success have secured them an extensive practice.

E. M. Crawford, Umbrella, Parasol, and Stick Manufacturer, 34, Bold Street, and 57, Lord Street.—Liverpool exhibits great activity in the umbrella trade, and not a few houses of importance are engaged in this valuable business. That well-known concern carried on under the style of E. M. Crawford may be reckoned among the leading houses of its kind in Liverpool. Established so far back as 1829, there is no establishment in the city that has made such prodigious strides, nor one that can show a more favourable record of its operations. The goods are noted for their excellence and general durability, and these combined with very moderate prices, render the establishment one of the most perfect in the city. Patronized by nobility and the leading men of Liverpool, it need not be wondered at that it has succeeded in winning prominence. No less than half a dozen assistants are constantly employed in attending to the business. The business is at present under the direction of Messrs. McKenzie & Sons, in whose hands it can lose none of its ancient reputation.

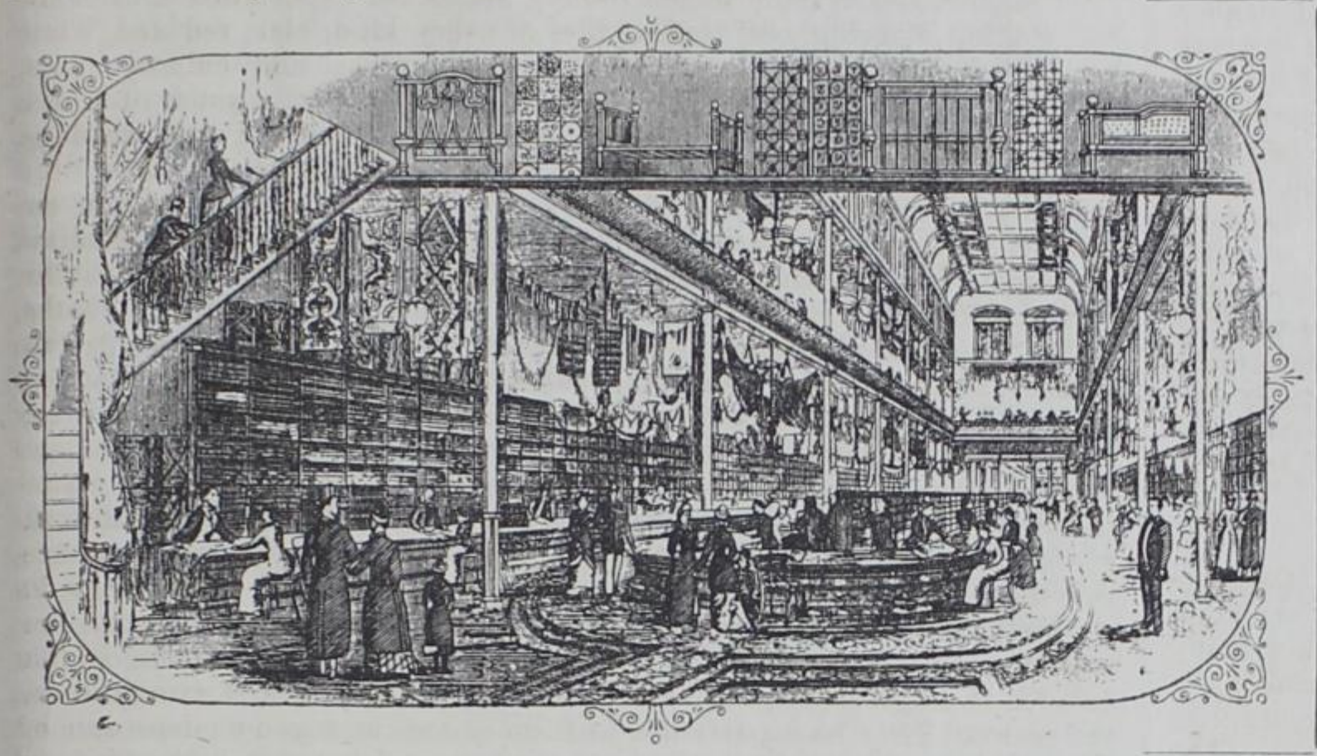
N. L. Van Gruisen & Co., Manufacturers and Importers of Pianofortes, Organs, and Harmoniums, 27 and 29, Bold Street.—Among the most thoroughly representative houses in the piano, organ, and harmonium trade of Liverpool is that of Messrs. N. L. Van Gruisen and Co., whose spacious and elegant establishment is admirably located. This house was founded in 1845, and has, by devotion to business and honourable dealing, secured a valuable and extensive patronage. The premises occupied in Bold Street are spacious, well arranged, and possessed of everything that can facilitate the transaction of business. A large and valuable stock is held, including the pianofortes of the following celebrated makers:—Broadwood, Collard and Collard, Erard, Kirkman, Hopkinson, Bluthner, Bechstein, Ibach, Schiedmayer, Bord, Newmeyer, &c., also the Smith Co., Mason and Hamlin, and Estey organs. These are sold at manufacturer's prices. Messrs. Van Gruisen and Son are in a position to execute all orders promptly, whether they be private, home, or export. The individual members of the firm are gentlemen of integrity, and have won the confidence and respect of the commercial world.

George W. Rutter & Co., Builders' Merchants; office, 6, Lord Street; slate yard and warehouse, 37, St. James's Street; telegraphic address, "Rutter," Liverpool.—This celebrated firm was established by Mr. G. W. Rutter twenty years ago, namely in the year 1867. No firm in the same line of business in the Kingdom has made such progress within a similar period of time. From being an establishment of ordinary magnitude and importance it has become one of the largest, most comprehensive, and best known concerns in the country, and its repute is of the highest order. Under the appellation builders' merchants, is included a very large business, embracing trades of all kinds, and wares and commodities of great variety. It would occupy too much space to enumerate all the articles dealt in by Geo. W. Rutter & Co., and therefore the list we give must be accepted as a mere abstract, containing only the more prominent articles specified in their catalogues. They comprise Velinheli, Port Dinorwic, Penrhyn, Bangor, Carnarvon, Port Madoc, and Westmoreland roofing slates, for exportation and home use, ridging, flooring, and roofing tiles of every kind, blue, red and white building bricks, fire bricks, fire clay, drain pipes, and chimney pots. Roman, Portland, and hydraulic cements, roofing felt, plaster of Paris, plasterers' laths (English and foreign makes), and hair. Yorkshire flags, landings, steps, sinks, etc. Marble, stone, slate, enamelled slates, iron chimney pieces, slabs, etc. Minton's and other celebrated makers' encaustic, geometrical, mosaic, and plain tile pavements. English, Canadian, American, and Swedish machine-made doors, sashes, mouldings, architraves, skirtings, etc. Grates of every variety, ranges, boilers, baths, stable fittings, garden fittings, iron railings, builders' cast iron ware, slate cisterns, baths, brewers' working squares, and every other article made in plain and enamelled slate. In short, Geo. W. Rutter & Co. deal in every article used by builders, contractors, joiners, slaters, and plasterers, and all their wares are guaranteed to be of the most superior qualities manufactured. The firm are doing an exceptionally large business in grates, register, sham, and tiled stoves, mantel registers and shams, and over-mantels, and they have issued four distinct catalogues, illuminated with splendidly engraved models of these articles, which embrace Lancashire, Derbyshire, and Manchester makes. Another important branch of their trade is that devoted to English machine made mouldings, architraves, skirtings, doors, and sashes. They have published an illuminated catalogue of these articles also, and it is beautifully got up, and contains several hundreds of drawings or designs. This firm is unquestionably one holding a foremost position in the trade, and in every way entitled to honourable mention. They execute contracts in all parts of the United Kingdom, and their connection is of the most superior and substantial character. The house is represented by travellers all over the country, and does a sound and most extensive trade.

Tippet Brothers, Commission Merchants and Forwarding Agents, 81, Tower Buildings, Water Street.—The commission merchants and forwarding agents are an important body in the commercial and industrial interests of the country, and in Liverpool especially they are of great utility in every respect. A well-known firm of this kind is that of Messrs. Tippet Brothers (telegraphic address, "Tippet," Liverpool), which was originally established in 1875 by Mr. H. Grendon Tippet, and altered in 1886 to the present designation, Messrs. Tippet Brothers. The offices are large and commodious, excellently fitted up, and the clerical staff is ample and efficient. The trade done is very extensive and in all parts of the world, a splendid connection being enjoyed among the leading merchants and manufacturers. Promptness and dispatch mark all the transactions of this firm, and the goods entrusted to their care are delivered in perfect condition and intact. The individual members of this concern are Messrs. H. G. and Fred H. Tippet, gentlemen of the highest reputation for the honourable and upright manner in which they conduct their business. They both belong to the Exchange, and are highly respected by the members, whilst their social, financial, and mercantile status ranks foremost among the noted business men of the city.

William Bridson, Furnishing Ironmonger, Lamp Manufacturer, and Cutler, 48, Bold Street.—Prominent among the old-established and thoroughly representative Bold Street houses, is that of Mr. Wm. Bridson, furnishing ironmonger, lamp manufacturer, and cutler, whose spacious and handsome establishment has been for half a century the recognized headquarters of a high-class trade. The premises occupied are imposing exteriorly and interiorly, are spacious, and arranged with neatness and order. A numerous and efficient staff is employed, and gives great satisfaction by their prompt and obliging serving of the many patrons and customers of the concern. The stock carried is large and varied, embracing a splendid assortment of ironmongery, artistic lamps, shades, cutlery, etc. The speciality of the house is fancy brass goods, and the numerous articles shown are unexcelled for beauty and moderate prices. In addition to a large local trade, the house has patrons in all parts of the country, and with its facilities is enabled to execute all orders in the promptest and most satisfactory manner. The business has been established over half a century, its reputation is established in a most satisfactory manner, and the firm has won the esteem and confidence of the commercial community.

E. Lewis & Co's. Bazaar, Great George Street, one minute from St. James's Station.—One of the most enterprising and successful wholesale and retail business establishments in Liverpool, and exclusively wholesale and manufacturing in High Street, Manchester, is that of Messrs. E. Lewis & Co., whose bazaar in Great George Street, has been for many years a great favourite with the purchasing public. This firm from its very establishment in 1840 has enjoyed a prosperous career, a fact largely attributable to the enterprise of its management. The premises occupied in Great George Street are spacious and well ordered, and possessed of every facility for the transaction of business. The sale saloon is 178 feet long by 42 feet in width, and 414 feet around. It is constructed with a double roof rising to the height of 52 feet, giving the most perfect light and ventilation, with the most agreeable temperature at all seasons of the year. The saloon is surrounded by a handsome gallery over 400 feet in extent. As regards general accommodation this establishment is unsurpassed in Liverpool. The firm keep an immense stock, which includes the newest of silks, millinery, shawls, mantles, costumes, dress materials and fancy goods, carpets and general house and ship furnishings. Each department is complete in itself, and embraces the best and most desirable goods in the market. Owing to their extensive wholesale trade resources in Liverpool and Manchester, the firm are enabled to offer special advantages to customers, and to execute all orders in the most satisfactory manner. It is such houses as this that are the recognized exponents of Liverpool's mercantile enterprise and capacity, and the success it has won is substantial and well-deserved. This establishment is creditable to the enterprise of the firm and the intelligent community who are their patrons. It will at once appear that the health and comfort of their employees have been amply provided for, when we state that many of them have lived from 5 to 25 years in the house, and that the death-rate in the establishment has not exceeded one in a thousand, thus demonstrating the advantage of the perfect ventilation secured at a considerable outlay.



J. P. Bourne, District Manager Star Life Assurance Society. Offices, 12, Lord Street.—Mr. Bourne has held his present position of district manager for the Star Life Assurance Society since 1869. The Society in question is a most respectable one, and does a very large business in Life Assurance, consequently the post occupied by Mr. Bourne is one of trust and responsibility, and requiring special qualifications for the efficient discharge of the duties appertaining thereto. The fact of Mr. Bourne having for so long a period occupied the position is conclusive testimony of his ability and worth. Indeed, the highly prosperous condition of the Star Assurance Society is largely due to Mr. Bourne's energy, industry, and enterprise. The Society's "Council of Reference" consists of gentlemen of superior standing in Liverpool, St. Helen's, Wigan, Bolton, Southport, and Birkenhead, and its business is most admirably conducted. The Society has a splendid connection in Liverpool and district, and is a most flourishing one. Mr. Bourne is held in esteem by all parties who have the pleasure of his acquaintance, both in his business and private capacity.

Robert Lunt & Son, Saddle and Harness Makers, 3, Leeds Street.—This is a compact, old-established, and well-managed business. There is not an owner of rolling or live stock in the district to whom the firm is unknown. It could scarcely be otherwise after a residence of over fifty years in the locality. This long existence enables the firm to lay rightful claim to the honour of being the oldest established harness makers in the district. The premises are arranged to suit the requirements of the staff employed, and are well stocked with a good show of the various kinds of work done by the firm. This it should be said is of the strongest and most durable kind, much attention being given to the production of light work. A strong connection exists with many of the great carrying houses that own large stocks of horses. From these quarters the principal part of the firm's orders are received, and as a rule are executed to the satisfaction of both sides. The business is a growing one, and another branch exists at 7, Stanley Road. Thoroughness and reliability are the characteristics of the work done. The firm is in the front rank of those of its kind.

Joseph Owen & Sons, English and Foreign Timber Merchants, Sale Yard and Chief Office, 67, St. Anne Street.—The English and foreign timber trade of Liverpool is very considerable, and there can be no doubt of its great importance in the combined trade of the city. Among the many establishments engaged in this business, a leading place is taken by the firm of Messrs. Joseph Owen & Sons. It was established by the father of the present owners about 30 years ago, and since that time has increased in a wonderful manner. The premises at 67, St. Anne's Street are large, and comprise sale yard and offices, where a good staff of clerks is employed. The saw mills, manufactory, and principal store yard, known as the "Stanley Mills," and situated at the corner of Stanley Road and Melrose Road, are very large, and two hundred men are employed. The machinery used in the mills is powerful, and of the most effective kind, whilst the stock of timber is very extensive and varied. The firm is well and widely known, and the trade done, both home and export, is of great value. The firm has a special reputation for coach-building timber and materials, and exports to France, India, and other distant parts. There is a branch newly established in Grosvenor Street, Manchester, which does a lucrative trade, and in addition to this there are two branches in Ireland for the purchase and export of native-grown timber. The special feature of this house is that it supplies every class of timber required by any customer. In all departments they do a growing business, and are justly popular for their despatch and moderate charges.

Warriner & Williams, Merchant Tailors, Central Buildings, 41A, North John Street.—It would be impossible to give an approximate idea of the extensive development that has characterised the tailoring trade of Liverpool within the last half-century. Thirty years ago its first-class houses were very few, and nothing but "ready-mades" could be obtained in the city. This condition of trade has changed, and such establishments as that of Messrs. Warriner & Williams have sprung into existence. This popular concern was founded in 1886. It evidently supplied a want, judging from the extensive character of the patronage it has already commanded. The premises present a quiet but really handsome appearance, and it is clear that it is frequented only by the leading men of the city. The excellence of its goods, style, fit, and latest fashions are prominent features in every article bearing the name of this house. Liveries constitute an important item in the trade of the establishment.

R. & T. L. Evans, Glass and China Merchants, 3, St. Luke's Place, and 122, Bold Street.—Glass and earthenware constitutes an important item in the commercial activity of Liverpool. In this connection it is a pleasure to make favourable mention of an old-established and first-class house like that of Messrs. R. and T. L. Evans, whose premises are admirably situated. Established so far back as 1840, this house has pursued a career of usefulness to the general public, and has besides been a valuable enterprise. The stock of this concern is of a most superior character, as it must necessarily be to satisfy the tastes of a most influential and fashionable patronage. Glass and china goods of the most elegant and artistic designs may be seen at this establishment, and the general arrangement of the stock adds much to the appearance of the whole concern. The proprietors are intimately acquainted with their work, and take great care in consulting the wants of their customers. In this way they have enlisted the confidence of their patrons, and earned for themselves extensive popularity.

The General Supply Association, Colquitt Street.—This is an establishment conducted on co-operative principles. The General Supply Association is a strong combination, and does its work in a thorough and energetic manner. It was founded in 1871, just sixteen years since. Its headquarters are in Colquitt Street, a leading thoroughfare, where fine and commanding premises are occupied. The business of general grocers and Italian warehousemen, coal merchants, and stationers is carried on in a spirited and extensive way. The shop and warehouse are fully stocked with high-class provisions, and all the articles pushed in the Italian warehouseman's line. The great majority of the customers are members of the Association, who have special inducements offered them in the shape of excellent quality and low prices. The connection of the establishment is strictly local, and of the best because soundest kind. The manager is Mr. James Cooper, a gentleman in every way qualified for his post. His wide experience and sound judgment have won for the General Supply Association its present prosperous position.

Robert Edwards, Team Owner and Forwarding Agent, Colliery Chambers, Old Hall Street.—Liverpool, with its vast shipping trade, provides a field of considerable extent for forwarding agents to pursue their calling. This industry has of recent years grown to surprising proportions, and is now one of the leading businesses of this great city. In this connection it would be difficult to find a more popular or a more reliable house than that carried on under the style of Robert Edwards, team owner and forwarding agent, whose centrally situated offices are at Colliery Chambers, Old Hall Street. This well-known firm dates its origin as far back as 1827, and is no doubt one of the oldest businesses of the kind in Liverpool. The present proprietor is Mr. Robert Edwards, under whose capable supervision this concern has had a successful and prosperous existence up to the present time. Since its establishment the firm has made rapid strides, and has assumed most encouraging development, and it is a pleasure to state that no house in Liverpool at present rests on a sounder or a more substantial basis. The extensive stables at 207 and 209, Boundary Street, are commodious, and in every way well fitted and adapted to meet the requirements of the large number of horses owned by this enterprising firm. The teams turned out are without doubt the most imposing in the city, and show the extreme care and attention bestowed upon them, their sleek and contented appearance being a sufficient guarantee of the kindness of their drivers. The efficient staff employed is composed of men of great capacity, and their sterling integrity is well known, and consequently the business entrusted to this reliable house is of a widespread and strictly permanent character. The head of the concern, Mr. Robert Edwards, is well known in our city as a business man of strict probity in all his dealings. There is no one more respected than this gentleman, whose connections with the firm have been from first to last characterised by the utmost fairness, moderation, and uprightness.

Thomas Wilson, Family Grocer and Provision Merchant, 86 & 116, Walton Road, and elsewhere.—A very good position in the grocery and provision trade of Liverpool is held by the house of Mr. Thomas Wilson, 86, Walton Road, known as "Walton House," and elsewhere. The business was founded by the present proprietor in 1876, and since that time he has created a very good trade, and has established branches at 116, Walton Road, 62, County Road, and 156, Stanley Road. The head warehouse, from which the branches are stocked and the wholesale orders carried out, is situated at 1a, Woodhouse Street, and is large and spacious, completely filled with a fine assortment of groceries and general provisions, all of the best quality. Mr. Wilson imports his own provisions himself, and thus occupies a very advantageous position as a retailer, his customers ultimately reaping the benefit of this. The head shop is of good size, excellently arranged and fitted in a first-class style with trade appliances, and completely stocked with the finest groceries and provisions, the whole place presenting a most attractive appearance. The branches are in the same perfect condition, and the surroundings are in accordance with the prosperity of the house. The patronage is widespread and of a good-class nature, making altogether a very lucrative trade. The management of the business is all that could be desired, and the assistants are courteous and attentive. Mr. Thomas Wilson, the proprietor of this prosperous and old-established house, is able and experienced and very popular with the local residents. He is well known in the trade, and highly respected by all who know him, whilst his house is a worthy representative of the grocery and provision trade of Liverpool.

Hales & Freeman, Booksellers, Moorfields, Dale Street.—In Moorfields, a short street leading direct from Dale Street to the chief entrance of the new Exchange Station, and which derives its name from the old Liverpool family of the Moores, is the book-store of Messrs. Hales & Freeman. The business, transferred from that of Parry & Hales, which for ten years was carried on in Dale Street, is confined exclusively to second-hand books. Of these they have generally on hand a well-assorted collection. The business is carried on very unobtrusively, as Messrs. Hales & Freeman having established a good constituency of customers, book-rarities that fall in their way are quickly disposed of. Both Mr. Hales and Mr. Freeman are possessed of intelligence, affability, and good literary taste. Great attention to the aim and teaching of books, apart from their monetary value, is characteristic of the management of this interesting little shop.

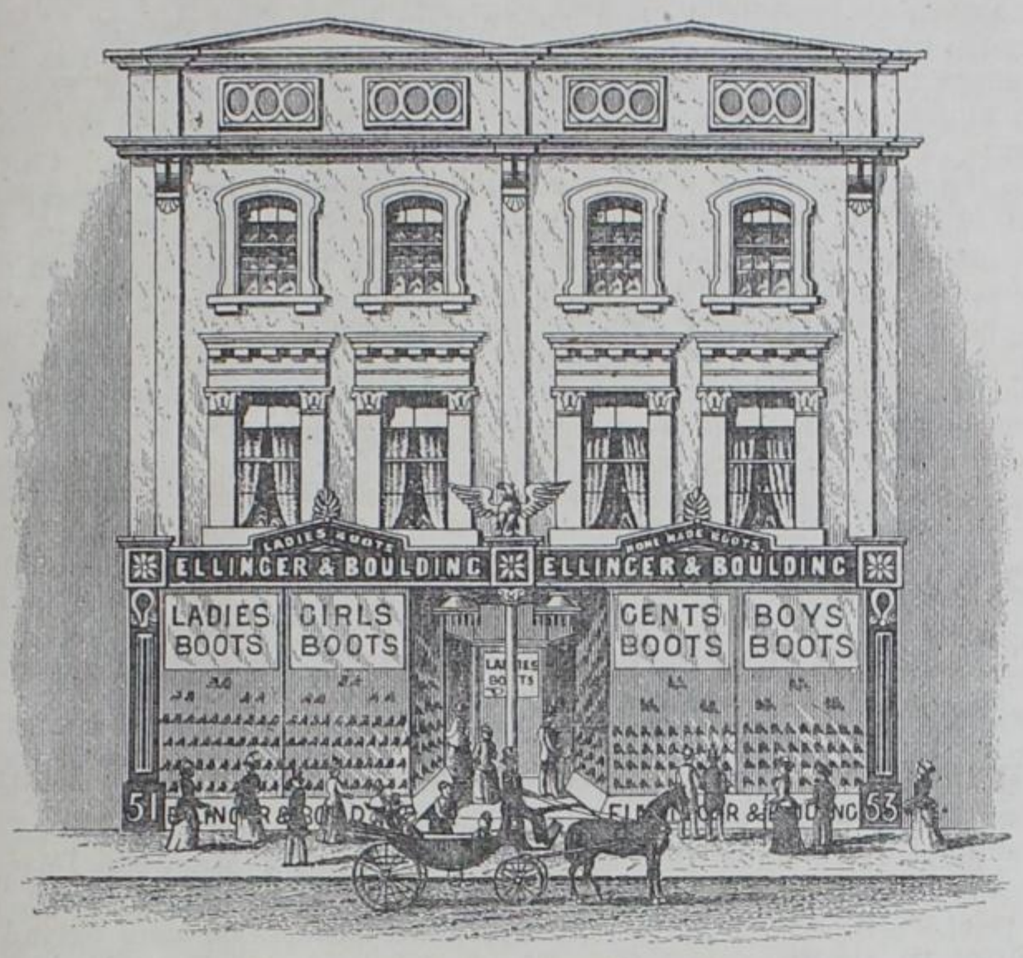
Edward C. Thin, Steamship Owner and Broker, 3, Rumford Place.—Mr. Edward C. Thin has been established in business as a steamship owner and broker since the year 1882, but he was formerly well-known in the city as the head of the firm of "Thin and Sinclair," drug and general produce brokers. He is now doing an extensive trade as a ship owner, and likewise as a broker, having a very large and superior connection. Mr. Thin is a gentleman of energy and enterprise, and to business tact and ability can add a valuable commercial experience. He holds an excellent position on the Liverpool Exchange, and his commercial reputation stands very high. Mr. Thin is very popular in business circles. He occupies a neat and convenient suite of offices in Rumford Place, near to the Exchange, and employs a good staff of clerks.—Telegraphic address: "Thin," Liverpool.

Smalley, Rice, & Evans, Engineers and Millwrights, 41, Stanhope Street.—A branch of industry for which Liverpool enjoys a world-wide reputation, which affords employment to many hands, and is a source of great wealth to the city, is engineering and millwrighting. A thoroughly representative firm engaged in this branch of industry is Messrs. Smalley, Rice, & Evans, which was founded by the present members in 1857. For thirty years they have enjoyed great prosperity, and at the present time stand high in the estimation of the industrial world. The premises are large and commodious, admirably equipped with the most modern and powerful machinery and appliances, and a good staff of skilled hands are employed. Messrs. Smalley, Rice, & Evans are manufacturers of a piston known as "Smalley's Patent Piston," which has met with great approval in the industrial world. They are also noted for their rope-making machinery, hydraulic and steam hoists and lifts, screw presses, force pumps, screw steering apparatus, and other kinds of machinery and industrial appliances too numerous to mention. For excellence in design and workmanship the productions of this firm are unrivalled, and no expense is spared in the maintenance of this high standard and in keeping pace with the times. They carry on a very heavy home and foreign trade. Messrs. Smalley, Rice, & Evans manage their business with enterprise and ability, and are thoroughly conversant with all branches of the manufacture. Their status in the industrial and commercial world is of considerable eminence, and their unswerving honour and other qualities have won the esteem and confidence of clients and machinery users in general.

Winder & Co., Manufacturers of Straight and Round Wood Hoops, 3, Upper Pownall Street, Park Lane.—The manufacture of straight and round wood hoops is an important branch of industry in Liverpool, and is of a progressive character. The leading and best known factory in this line is that of Messrs. Winder & Co., whose telegraph address is "Hoops," Liverpool. It is an old-established family firm, having been founded by a Winder in 1810, and is now in possession of Mr. Wm. Hesketh and Son, who have recently purchased it, and still carry it on under the name of the old firm, to the members of which Messrs. Hesketh are closely related. The premises occupied are very extensive and commodious, extending nearly the whole length of the street, and fitted throughout with the most perfect machinery and appliances used in the trade. A large force of skilled workmen are employed constantly in making truss hoops, barrel hoops, ox bows, mast hoops and hanks, also helves of every description, smiths' rods and coopers' rushes. It is well known that all work turned out by Messrs. Winder & Co. is made from the best timber, and the greatest care is exercised in the selection and testing of the material. The trade is very heavy and wide-spread, extending all over the United Kingdom and abroad. Messrs. Hesketh conduct the business in an admirable manner, and are thoroughly conversant with all branches of the manufacture. They are well known in the mercantile and manufacturing world, and the house holds the most prominent place in the trade.

Joseph Henry Tyson, Agent for the Agricultural and Horticultural Association, Limited, Commission Agent, &c., 27, Corinthian Buildings, 16, South Castle Street. — The Agricultural and Horticultural Association was established in the year 1867, for the purpose of offering a substantial check to a growing evil, and supplying members at the lowest possible rates with all kinds of farm, garden, and household requisites. The chief offices and works of the Association are situated in London (at Creek Road, Deptford, S.E., and 3, Agar Street, Strand, W.C.), with a depot also successfully established in Liverpool and other places. The Association has facilities also for supplying its members with household and steam coal by the truck load, direct from the collieries, at prices particularly low. In addition to the foregoing, the Association issues several valuable publications. Of these the *Agricultural Economist*, which appears once a month, has already won universal approbation. A large number of annual publications, coloured diagrams, etc., are also issued, and copies will be sent post free on application to all interested in the economical supply of good and reliable agricultural requisites. Gentlemen can receive all the annual publications of the Association (including the *Agricultural Ecomonist*) post free by paying the small subscription of five shillings a year, and they become entitled to all the privileges of membership by subscribing for a share of one pound in the capital fund. The Society occupies a sound position, and its objects are such as appeal with no uncertain sound to the common sense of every practical farmer, gardener, and householder. The branch at 27, Corinthian Buildings, 16, South Castle Street, Liverpool, being the chief office and depot for the north of England, Scotland, and Ireland, under the able superintendence of Mr. Joseph Henry Tyson, has now a valuable connection, and is the medium of a remarkably fine business. Besides his duties as agent for the above Association, Mr. Tyson (in the capacity of general commission agent) enjoys a widespread confidence, which he has always been known to repay in the most satisfactory manner.

Ellinger & Boulding, Bootmakers, 51–53, Great Charlotte Street.—Among the high-class boot shops of the Mersey metropolis, an honourable place is held by the well-known firm of Ellinger & Boulding. They began their commercial existence in 1876, and the ten years since elapsed have won for the firm's workmanship golden opinions and an influential patronage. Their establishment, which is one of the most commodious and attractively fitted of its kind in the city, is located in a most



convenient position in the best thoroughfare in the city for a high-class shop, and Messrs. Ellinger & Boulding have shown good judgment in selecting such a location. A numerous and profitable following among the best class of customers has been secured, and the business is thus steady and thoroughly remunerative. All sorts of ladies', gentlemen's, and children's boots, shoes, and slippers are held in stock in every style and quality, and at prices to suit every class of customer. A unique feature in the management of the business is the fact that a warranty is given with every pair of boots or shoes sold at the establishment, the quality and durability being thus guaranteed. No other house in the United Kingdom treats its customers with such fairness and liberality. The house is one of more than average extent, and its trade of a better class than the majority of similar shops, and it consequently contrives to get along in a paying way, owing to the local support in all lines so liberally accorded to it, and this, too, despite a lot of unfair competition. The members of the firm are men of the greatest integrity and business ability.

Frederick Dickinson, Brush Manufacturer, 20 to 26 Byrom Street.—The manufacture of brushes is carried on very extensively in Liverpool. One of the leading firms engaged in this useful industry is the establishment owned and managed by Mr. Frederick Dickinson at 20, 22, 24, and 26, Byrom Street, corner of Cuerdan Street. The firm is not of recent growth, having been founded by Hoylands Brothers so far back as 1839. It is thus seen that it has a record of almost half-a-century to its credit. This record has been utilised to the best advantage, for there are few tradesmen in the North to whom the goods of the house are unknown. The buildings occupied are roomy and well-lighted, and give ample space for the operations of the large number of hands employed. The premises are extensive, consisting of workrooms and warehouses, in which the brushes are made and stored. Bristles of all kinds are also sold in great quantities. In the brush line a wide home and export trade is done. The house in every respect is one of the best in the line, and has a powerful and profitable connection.

Edward Parkin, Painter, Plumber, Decorator, &c., 59, Duke Street.—Among the many old-established Liverpool firms engaged in the plumbing, painting, and decorating trade, a very good place is occupied by that of Mr. Edward Parkin. It was originated by Mr. A. Lillyman fifty years ago, and has been in the possession of the present proprietor, Mr. Edward Parkin, for some considerable time. The premises occupied are large and commodious, and contain a fine stock of plumbing materials, lead piping, white lead, paints, oils, and other materials used in the trade. A very good connection is enjoyed among house owners and others, and on an average twelve hands are employed. That neatness and accuracy so essential in sanitary plumbing and gas fitting, and ability and art so imperative in house decorating, are prominent features in the undertakings of this house. Mr. Edward Parkin manages with ability and enterprise, proving himself a worthy successor of Messrs. A. Lillyman & Co.

John Gibbs & Son, Ventilating and Consulting Engineers, 27, South John Street.—A prominent house in the line with which they have so long been connected is that of Messrs. John Gibbs & Son, warming, ventilating, and consulting engineers, employing a good force of skilled mechanics, at the Hygienic Works, Thomas Street. This firm was established by Mr. John Gibbs about 1836. Subsequently his son entered into partnership, since which event the business has been conducted under its present style. In the showroom in South John Street is to be seen a large and well-assorted stock of the firm's specialties, among which may be mentioned Gibbs' patent weatherproof extractor for ships' ventilation; Gibbs' patent weatherproof downcast ships' ventilator; Gibbs' patent weatherproof extractors in various designs, to suit every class of architecture; improved vertical inlet shafts; Gibbs' fireplace lintels, to prevent smoky chimneys; patent "Extractor" chimney cowl; improved mica outlet ventilator; low pressure warming apparatus in small-bore pipes, for mansions, public buildings, churches, schoolrooms, and private dwellings; besides numerous other contrivances of a like nature, for which this firm is widely celebrated. Messrs. Gibbs & Son received the gold medal, highest award, at the International Exhibition held at Liverpool in 1886. They employ a large clerical and working staff. The firm's telegraphic address is "Ventilation," Liverpool, which at once serves to indicate the special line to which they have so successfully for many years given their particular attention. The singular efficiency of this firm's sanitary appliances has secured them the benefits of a widespread and well-established trade throughout the world.

Edward Barrow, Packer by Steam and Hydraulic Power, 29 and 31, Manesty Lane.—Mr. Barrow carries on a business which was established as far back as the year 1823, a period of over 64 years, and it is one of a most extensive and widespread character. He is a merchant and forwarding agent, in addition to his other branch of trade, the steam packing, and is doing altogether a most important business as a public packer of cotton, paper, and all classes of goods. He deals in American cental bags, gunny bags, twilled corn bags, and all other descriptions of bags, also in compressed English hay. Packing by steam and hydraulic power is one of the inventions of modern times, and has enabled ships and other vessels to carry goods of a naturally bulky character by means of compression. Did space permit we could enumerate many articles which are compressed by the steam and hydraulic process previous to shipment. The premises occupied by Mr. Barrow in Manesty Lane are an entire warehouse, of large area and of many stories. Mr. Barrow is a gentleman of excellent standing and position, of the highest reputation as a man of honour and integrity, and his trade is conducted on first-class lines.

Thomas Chell, Lithographer, &c., Fox Chambers, 22, Cable Street.—The extensive and rapid development of the mercantile activity of Liverpool provides a most valuable field for the operations of the lithographer. In this connection it is a pleasure to make favourable mention of an old-established house like that carried on by Mr. Thomas Chell, whose compact premises are centrally located. This representative concern was established in 1873, and since its inception it has made rapid strides in public confidence, and is now well and favourably known for good colour and ornamental printing. The excellence of its work is acknowledged by the commercial men of the city, and for general printing it has a widespread reputation. Show cards, coloured labels, and every description of chromo-lithography are executed on the premises. Account books of all kinds are manufactured, and in every respect this is a first-class concern. The premises are of moderate dimensions, excellently fitted with machinery, and all other appliances necessary to carry on the business. A competent staff of skilled operatives are constantly employed, and the proprietor directs every little detail. The greatest regularity is observed, and the success of the concern is the outcome of sound and judicious management.

E. J. Ward, Military Musical Instrument Manufacturer, 18, St. Anne Street.—Mr. Edward J. Ward is the successor of his father (Roger J. Ward), who established the business in Liverpool forty years ago. He is a very noted manufacturer of musical instruments, and has an extensive and widespread trade, both home and export. At his works, in Islington Row, he keeps about a dozen hands in constant employment. Some of the best instruments now in use have been turned out from his manufactory. It is quite a treat to inspect his splendid and highly finished assortment of band instruments, which embrace every variety, and are of all sizes and descriptions. Liverpool alone must create a very considerable demand for band instruments, for besides having the reputation of being a very musical community, it has some 7 or 8 regiments of volunteers, besides many clubs, schools, and public institutions, which possess trained bands. Of course Mr. Ward comes in for his share of this local trade, but his fame, or rather that of his musical instruments, extends far and wide, so that altogether he does a first-rate trade. Mr. Ward is a very popular gentleman amongst the musical profession, and he is highly esteemed by all who have the pleasure of his acquaintance. His trade is rapidly increasing.

Rowatt and Lyon, American Cavendish Tobacco Merchants, 65, South John Street.—This business was originally commenced at Glasgow in 1865, the firm then being known by the style of Turner and Rowatt. In 1870 the business was removed from Glasgow to Liverpool, under the style of Rowatt and Lyon, under which title the concern is now carried on, although Mr. David Rowatt is the sole proprietor. The trade is in American Cavendish Tobacco, and in this article Mr. Rowatt does an immense business. He does an extensive trade too, in London, where he has a branch office at 14, America Square, London, E.C. The consumption of Cavendish Tobacco for export and ships' stores is very considerable, and the use of the genuine article by the general public is steadily on the increase. Consequently Mr. Rowatt deals in all sorts of this tobacco, and finds no difficulty in disposing of his supplies. Mr. Rowatt is a most enterprising gentleman, full of energy and push, and has within comparatively few years established a business of large extent and profit. He is well known in the city and in commercial circles in London, and he is much respected by all doing business with him. He occupies a splendid suite of offices in North John Street, and has an efficient staff.

Galt & Capper, Confectioners &c., 75, Lord Street.—Confectionery and sweetmeats constitute a most important portion of the commercial enterprises of Liverpool. In this connection it is but just to make special mention of an old established and first-class house like that carried on under the style of Galt and Capper. This popular establishment dates its origin back to 1839, when it was founded by Mrs. Galt, under whose management it was carried on down to 1873, when Mr. Capper succeeded to the business as the sole proprietor. Since the inception of this house its operations have been characterised by one particular and important feature: a first class business only was aspired to, and it is a pleasure to record that the aspirations of the proprietors were fully realised in this respect. It stands pre-eminently as one of the leading houses of its kind in the city, and its distinguished patronage fully bears out this assertion. It is frequented by only the best class of customers, and their wants in every detail are fully consulted in the general working of the concern. No less than thirty hands are employed, some of them the most skilled operatives of the city. Eccles cakes constitute an important item in the resources of the establishment, and in this article an enormous business is transacted. The premises consist of an entire building of modern construction, and situated in the best part of this popular thoroughfare. The fittings are of the most elaborate character, and harmonize admirably with the general surroundings. Mr. Capper is a most energetic and thorough business man, and his amiable disposition highly adapts him for a business which is as valuable as it is respectable.

Spencer Brothers, Artists in Stained Glass, 6, Truman Street, Dale Street.—The manufacture of stained glass is naturally, in a city like Liverpool, of great importance. There is a large demand, both for private and public use, of all that is artistic, and can add to the adornment of domestic or other edifices. One of the foremost houses in this trade is that of Spencer Brothers, which, although not so long established as many others in the same line, bids fair to equal them in the matter of the patronage it enjoys. The premises are large and commodious. Here the manufacture of glass may be seen in all its various and interesting stages, the appliances used are all of the latest improvement, and the processes undergone are on the most advanced principles. The showroom contains specimens of stained glass, rich and full of colour, the designs being furnished by skilled and well known artists. Messrs. Spencer Brothers are possessed of good artistic capabilities, and the designs supplied by them bear the reputation of originality and delicate finish. Hence, this house is yearly increasing its business, and can, without doubt, take its position among the most prominent in the same trade in Liverpool.

Daken & Calvert, Merchant Tailors, &c., Melville Chambers, 50A, Lord Street.—It cannot be wondered at that tailoring has arrived at such a high degree of perfection in Liverpool, when such worthy establishments as Messrs. Daken and Calvert are so actively prosecuting this eminently useful calling. Established only in 1881 there is probably no other firm in Great Britain that has made such prodigious strides towards obtaining that prominence now associated with them. As an idea of the magnitude of the business and the extent of their operations, it may be interesting to know that no less than forty-five hands are engaged on the premises. The employés include some of the most skilled and experienced operatives of the Kingdom, and the excellence of their productions is sufficient evidence of this statement. For style, fit, etc., the workmanship of this concern has long since obtained the highest recognition. In every respect the character of its operations are consistent with the distinguished nature of its patronage. None but city merchants and other important personages frequent this concern, and while high prices are paid, nothing but the very best material combined with high class workmanship is supplied. The proprietors, Mr. John Daken and Mr. Wm. Calvert, are gentlemen of long practical experience in tailoring. They give their personal attention to the business and their sound judgment is of great advantage to them in conducting their high class business.

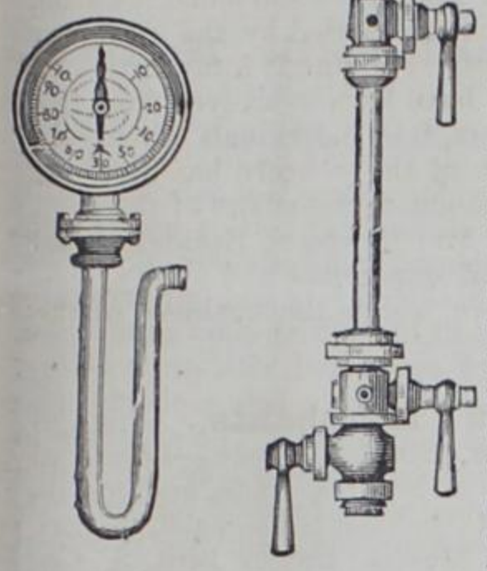
The Drogheda Steam Packet Company, Limited, Drury Buildings, 23, Water Street.—Among the many important inter-Ireland-and-England steam ship lines, the Drogheda Steam Packet Company, Limited, occupies a place in the front rank. The company is a consequence of the increased demand for frequent and regular communication between the North-East of Ireland and England. It was formed many years ago by a body of gentlemen well known and highly respected in the commercial circles of Drogheda and other places in Ireland. A fine fleet of steamers of the best construction and highest class at Lloyd's is owned by the company, and runs regularly every Monday, Tuesday, Wednesday, Thursday, and Saturday between Drogheda and the Mersey. The company's boats are well-manned by experienced men, and the result is that an accident to one of their vessels is a very rare occurrence. Cattle, horses, sheep, pigs, and all sorts of live stock are carried by the company on the usual conditions, and at ordinary rates. The line is a favourite one for passengers, and though some thousands have been conveyed from one port to the other by the company's steamers, few individuals have ever been injured. The Liverpool representation of the concern has been and is in the hands of Mr. Isaac Jandrell, who conducts the affairs of the company in a masterly manner. The manager, Mr. Lawrence Branigan, and the secretary, Mr. A. W. Archer, are men of experience and ability, as is proved by the successful and smooth way in which the business of the concern is conducted.

Davies Brothers & Co., Tea Merchants, Chicago Buildings, 15, Rumford Gardens, and 64, Stanley Street.—Liverpool enjoys a splendid reputation for the extent of her tea trade, and for its general excellence. Among the many establishments engaged, a very prominent position is occupied by that of Messrs. Davies Bros. & Co. (telegraphic address, "Kaisow," Liverpool). It was established in 1835 by Mr. David Davies, who built up a very extensive trade, and in 1865 his sons were taken into partnership, which continued until the end of 1886, under the style of Davies, Sons, and Co., when Mr. John Davies, the senior partner (Mr. David Davies having died in 1875), and Mr. E. W. Davies retired from the firm, and resumed business on more extended lines as Davies Bros. and Co. The premises occupied are large and commodious, comprising offices and warehouse, the former being of ample dimensions, fitted in a superior manner, and employing an efficient clerical staff. The warehouse is very spacious, and is fitted with a vast number of chests of tea of every description and quality. The trade done is very extensive and wide-spread. A good staff of travellers are employed. The individual members of this flourishing firm are Messrs. John Davies (city councillor) and Ed. W. Davies (J.P. for Denbighshire), gentlemen of the highest reputation for sterling integrity and ability, and conducting their house on the most liberal lines. In commercial and industrial circles they are well known and highly respected, and always take the lead in any movement for the public good. They are also very popular with the community at large, and this house ably sustains its reputation, and is a worthy representative of the tea trade of Liverpool.

The Singer Manufacturing Co.—Sewing Machines— 21, Bold Street.—The notoriety commanded by the Singer Manufacturing Company is purely attributed to the excellence of their productions. The name of "Singer" has become a household word in Great Britain, and the knights of the needle are pleased to bear ample testimony to the excellence and utility of its productions. Established 30 years ago, there is not another house in Great Britain that has made such prodigious strides. The head quarters of the firm are situated at 39, Foster Lane, London, and there are no less than 403 branches throughout the kingdom. The works situated at Kilbowie, near Glasgow, contain an area of 46 acres, with 951,207 square feet, or about 21 acres, of floorage accommodation, and are capable of turning out 10,000 sewing machines weekly. The magnitude of this firm and the extensive resources at their command may be judged from this fact. The house in Liverpool is under the management of Mr. Jas. Smith, and it is only fair to say that the responsibilities of such a position could not devolve on a more capable man.

W. Pearson, Coach Builder, Richmond Row.—Among the industries of Liverpool a very fair position is occupied by the trade of coachbuilding, and the establishments engaged therein are numerous and in excellent and experienced hands. A very good example of an old-established business in this trade is afforded by the establishment conducted by Mr. W. Pearson, which was originated half a century ago. The premises, consisting of yard, workshops, and showroom, are extensive and specially arranged for the trade. The workshops are well fitted with the necessary appliances, and the workmen, ten in number, are experienced and skilful. The stock of timber and materials used in the building of broughams, hearses and carriages, coaches, and other vehicles, is very extensive, and carefully selected. The showroom contains some excellent specimens of the work turned out, a marked feature being the neatness in finish. A good local trade is done, and is increasing rapidly. Mr. W. Pearson, the owner of this old-established house, manages his business with ability and enterprise, and bears the goodwill of the trade, his influential connection, and the local community.

J. B. Treasure & Co., Gauge Glass and Steam Gauge Manufacturers, 8, Vauxhall Road.—Independent of its important position in the mercantile world, Liverpool is making rapid strides as a manufacturing centre, and the growth and establishment of its various industries is forming an interesting topic in the councils of commercial men. There is probably no more important or valuable concern in the city than that in the hands of Messrs. J. B. Treasure & Co., whose extensive premises are neatly situated at 8, Vauxhall Road. This is one of the most scientific branches of trade in Liverpool, embodying the manufacture of gauge glasses, glass and brass lubricators, steam pressure and vacuum gauges, also impermeator cylinders of all kinds and sizes.



This house was established 31 years ago by Mr. J. B. Treasure, the present head of the firm, who visited every manufacturing and colliery district, and has made the requirements of each a special study, and to this owes the prominent position they now hold. The rapid development of the industries, not alone of Liverpool, but of the entire Kingdom, has rendered this establishment a most valuable undertaking, and the capital invested has realised high percentages. The manufacturing houses of Lancashire, and all other industries where steam power is used, call extensively on the resources of this establishment for gauges, lubricators, and various other articles indispensable to steam power. India-rubber washers in great variety are included among this miscellaneous stock. As an idea of the importance of this vast concern, it may be mentioned that the firm are contractors to the Lords Commissioners of the Admiralty, and to several other important private concerns. They are also agents for a specialty known as Nield's Improved Sight Feed Lubricator, an article commanding the highest esteem where machinery is operated by steam. The extensive stock of this establishment cannot possibly be enumerated within the limits of this brief review. Suffice it to say that it is of the most miscellaneous character, and thoroughly representative of this particular line of trade. A force of the most capable and necessarily scientific tradesmen in the city are actively employed, and the repairing department of the establishment alone is a guarantee that an enormous trade is transacted. There is not a more popular house in the city, nor one that is more widely known in its connections with the users of steam power. Its operations are not confined to England; they extend to the continent of Europe, America, India, China, Africa, and Australasia, who draw extensively upon the resources of the establishment. Many a steamer leaving the Mersey can bear testimony to the excellence of the work and scientific abilites of the proprietors of this valuable concern. Entrusted with public contracts gives them an importance which lends distinction to their operations, and influences business to their house from various other quarters. They are highly respected in trade circles, and no one can envy such a speculation the success that it has attained. In scientific circles they are much appreciated, and in any pertaining to steam their advices are freely courted. Years of experience have rendered them adepts in their business, and no men more generously acknowledge their indebtedness to a sympathising patronage. They have now arrived at a position in the history of their business that cannot find a parallel in the records of any similar enterprise. Liverpool owes much to such men, and its significant importance among the commercial cities of the world is due to such enterprises as that in the hands of Messrs. J. B. Treasure & Co.

Fred. Carr, Chemical Broker and Drysalter, 40, Vernon Street.—In busy Vernon Street is located the establishment of Mr. Fred. Carr, who some months ago took over the business formerly conducted by his father, the late Mr. J. D. Carr. The present proprietor carries on the business as a chemical broker and drysalter, and is now doing a considerable trade amongst retail dealers in his line. In the warehouse adjoining his office, Mr. Carr stores a large and judiciously assorted stock of the specialities of which he makes a leading feature. Among these are to be mentioned D. O. vitriol, free from nitric acid and arsenic, B. O. vitriol, ammonia liquor, liquid and paste orchill, extract of indigo, cochineal, nitric, nitrous, oxalic and picric acids, and many other chemicals, all of pure quality and otherwise reliable. Mr. Carr is agent in Liverpool for John Nicholson and Sons, Chemical Manufacturers, of Hunslet, Leeds, and is rapidly building up an extensive and valuable connection.

Richard Scrogham, Saddler and Harness Maker, 15, Ranelagh Street.—Mr. Scrogham's father commenced this business in the year 1844. His son, the present proprietor, is now doing a very respectable trade, his connection being large and of a very substantial type. The business was formerly carried on by Messrs. Mylrea and Scrogham. Mr. Scrogham is a harness maker as well as a saddler, and he turns out very superior work in both branches. Indeed, for first class material and workmanship Mr. Scrogham can challenge competition. He does a large jobbing trade, and amongst his clients can count some of the first merchants and leading gentry in the city and district. His orders are executed with punctuality and dispatch. Mr. Scrogham is greatly respected by his clients and acquaintances, and he is looked upon as a man of strict honour and integrity.

David Griffiths & Son, Pianoforte and Music Dealers, 221, Breck Road.—During late years the musical taste and education of the country has greatly advanced, and marked improvement has been made in the quality of musical instruments of every kind. Liverpool is not in any way behind in the matter of musical education, or in the trade engaged in the supply of instruments. A well-known house for instruments of all kinds is that of Messrs. David Griffiths & Son. The business was established by the late Mr. David Griffiths in 1862. In 1882 Mr. D. Griffiths took his son, Mr. Alfred Griffiths, into partnership, trading under the style of D. Griffiths & Son, and since that date they have built up an extensive trade in the locality. Bearing in mind that the cheapest instruments in the long run are those of the best make, material, and tone, Messrs. David Griffiths & Son paid great attention to the selection of their instruments, and no finer stock could be found in Liverpool. The premises are large, commodious, and excellently arranged and furnished for the display of their goods and the convenience of patrons. The stock is extensive, and comprises pianos, organs, harmoniums, etc., by the best makers. The firm makes every effort to secure general and detailed excellence in tone and appearance, and it is crowned with success. The patronage accorded is wide-spread and influential, and new patrons are daily added to the already long list. Besides musical instruments, a department is devoted to the supply of sheet and other music, the catalogue of which is large and varied. It is kept well up to date, and receives excellent patronage. The entire management of this flourishing and lucrative business is vested in Mr. Alfred Griffiths, a gentleman of musical ability and experience in the trade, as his stock of choice instruments testifies. For integrity and courtesy, this gentleman is highly respected by the local community, and the musical taste of the local public is greatly encouraged and stimulated by the excellence of the instruments of every description supplied by Messrs. David Griffiths & Son.

John Powell & Co., Slate, Slab, and Tile Merchants, &c. Office: 40, North John Street.—This firm is one of the largest in the city in the slate and tile business, besides being old established and well known all over the Kingdom. Their travellers cover all parts of the country. Their trade is of an extensive and complex character. Slates, slate slabs, tiles, iron, cement, drain pipes, encaustic, geometrical, mosaic, and plain tile pavements, majolica and enamelled wall decorations, chimney tops, chimney pieces, bricks (of all kinds), lime, plaster, hair, sanitary ware, grates and ranges, laths, flags, floor boards, and a vast quantity of other goods and materials are dealt in. They have spacious warehouses, both at Liverpool and Birkenhead, and their stocks are large. The Liverpool warehouse is at the east side of the Queen's Dock, and the Birkenhead warehouse in Conway Street (corner of Argyle Street). Their trade is carried on in a systematic style. The show-room stock of samples and goods of all descriptions are well worth inspection.

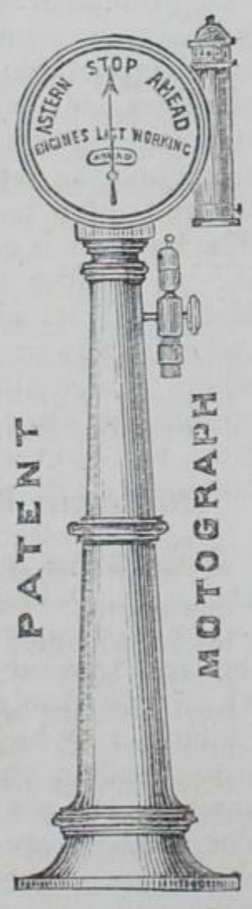
Reginald W. Blakeley, Corn and Flour Merchant, 23, Brunswick Street.—Corn and flour merchants constitute a most active and prominent section of the commercial men of our city. There is probably no more popular, reliable, nor thoroughly representative concern in Liverpool than that carried on by Mr. Reginald W. Blakeley, whose premises are conveniently located. This gentleman has been some years operating in this capacity in our mercantile markets, and it is a pleasure to record the large degree of success that has followed his enterprise. There are few houses in the city that can show a more favourable record. The business is conducted on the most regular and systematic lines, and it is no wonder that the concern has attained such prominence in the history of its commercial career. Mr. Blakeley is a member of the Atlantic Newsroom, and no figure is more respected in that institution, where mercantile operations are freely transacted and discussed. His opinions on the probable changes of the market are accepted almost as facts, and in every respect he has earned a reputation that can compete favourably with that of any man in his line.

Johnston & Shiel, Provision Merchants, Imperial Warehouses, 9, Davies Street, and Temple Bar Chambers, Cumberland Street.—The rapid increase of the provision trade of Liverpool can be seen by the large number of establishments dating their inception from 1880, and which are firmly fixed on a sound commercial basis. An excellent example may be afforded by the firm of Messrs. Johnston & Shiel, who, established at the time indicated (1880), have succeeded in making a name in the provision trade, especially in butter, butterine, and eggs. The premises are extensive, and the warehouse contains a large and valuable stock of goods, chiefly Irish butter and eggs. The trade done is large and widespread, and the travellers employed are very energetic in breaking up fresh ground. The members of this successful house are Messrs. John Johnston and Robert Shiel, men well known and respected in the trade.

James Glover, Brewer, 69–77, Fontenoy Street.—Some of the largest and most important breweries in the country are to be found in and around Liverpool. One of the leading establishments of this kind about the city is the well-known establishment belonging to Mr. James Glover. The brewery is a very substantial one, and at the same time an extensive concern. It was founded close on half-a-century ago by Mr. Isaac Glover, in conjunction with his son Mr. James Glover, and was for a great many years carried on by him and under his name with the greatest success and with wonderful energy and determination. The result of their efforts was that the trade of the concern grew rapidly, and was of a most profitable kind. The present proprietor is the son of the late Mr. Isaac Glover, who always had the conduct of the business from its foundation, and it is to his energy and ability that the success attained is entirely due. The establishment is elaborately fitted with every mechanical appliance and all necessary machinery of the most approved and economical description. To this is in great part due the excellent quality of their ales and the great favour they have acquired with the public. Recently the brewery has been entirely rebuilt, and now presents a fine substantial appearance, second to few of similar extent in the same line. It presents a noble exterior, and with this the interior is in perfect accord. Many tied houses belong to the brewery, so that the trade of the concern does not depend on casual custom. The connections of the firm are very extensive among people in the public-house line, so that the aggregate trade done is one of considerable proportions. The brewings of the house are daily winning wider popularity with the local masses, and will no doubt bring, in the course of a few years, a large increment to the widespread and lucrative business now transacted.

Norbury, Patterson, & Co., Limited, Sculptors in Marble, Stone, and Wood, Makers of Ecclesiastical Furniture and Fittings, Works and Showrooms, 5, Myrtle Street.—One of the leading and most thoroughly representative firms of sculptors and art furniture makers in Liverpool is that of Messrs. Norbury, Paterson, & Co., Limited. This business was established in 1867, and from a comparatively small beginning it has steadily developed its growth, being in keeping with the sound judgment and executive ability displayed by those responsible for its management. The premises occupied are spacious and commodious, admirably arranged, and equipped with every facility and convenience for the transaction of business, employment being given to a force of skilled assistants. As sculptors in marble, stone, and wood, and makers of ecclesiastical and domestic art furniture, this firm has won a national reputation, their productions being unexcelled for beauty and originality of design, superiority of workmanship, finish, and durability. The firm does an extensive business, notably in the manufacture of artistic church work, and with the superior facilities at their command are enabled to offer special advantages to customers, and to execute all orders in the promptest and most satisfactory manner. It is such establishments as this that are the recognized exponents of Liverpool's manufacturing enterprise and capacity. The managing directors of the firm are gentlemen whose ability and sterling personal worth have won the esteem and respect of the commercial community. Their establishment is creditable to their enterprise and the great industry in which it plays such a prominent part.

J. Gordon Alison & Co., Dock Engine Works, Marcus Street, Corporation Road, Birkenhead.—In compiling an historical review of the industry of Birkenhead one cannot possibly do anything approaching justice to its engineering activity in the limited space such as we have at our disposal, this being the staple trade of the town, and numerous speculations are yearly embarked in, so that the present moment supplies a striking example of the skill and energy for which the tradesmen of Birkenhead are commencing to be distinguished. Birkenhead owes a debt of gratitude to many an engineering concern within its confines. It would be partial, which we wish to avoid, to leave out of our catalogue the well known firm of Messrs. J. Gordon Alison & Co., of Marcus Street, Corporation Road. Established in 1875, it is a surprise to many the rapid progress they have made. They hold a firm footing, and one so powerful that the disadvantages of foreign competition need hardly enlist their attention. Their working machinery is of the most perfect kind in Birkenhead, and it is pleasing to see the vast amount of labour they employ. The "Motograph"—an invention of this firm—is acquiring rapid notoriety and favour among owners of shipping. It is aptly called the "tell tale" from engine room to bridge. It is of very simple construction, and actuated by a current of air contained in a copper tube. It at once assures the captain, officer, or pilot, that his orders are being carried out, and, in addition, shows on the bridge the number of revolutions made by the engines; it also registers the direction in which the engines were last moving. The dials face starboard and port, and may be fitted with a lamp for night use. A shrill whistle by the motograph denotes "ahead," and a dull one "astern." This whistle may be connected with the engineers' or captain's room, so that they can know at all times from their cabins how the engines are working. The invention is a valuable one, and from its utility and simplicity deserves wide support. One of them has just been fitted to the s.s. "Clan Macintosh," belonging to Messrs. Cayzer, Irvine, & Co., and has given the utmost satisfaction, both captain and engineer speaking in the highest terms of its merits. The heads of the firm are men of the most liberal principles in business, and by their zeal and courage have succeeded in establishing themselves on a firm basis, and have won the greatest sympathy and confidence on the part of their patrons.



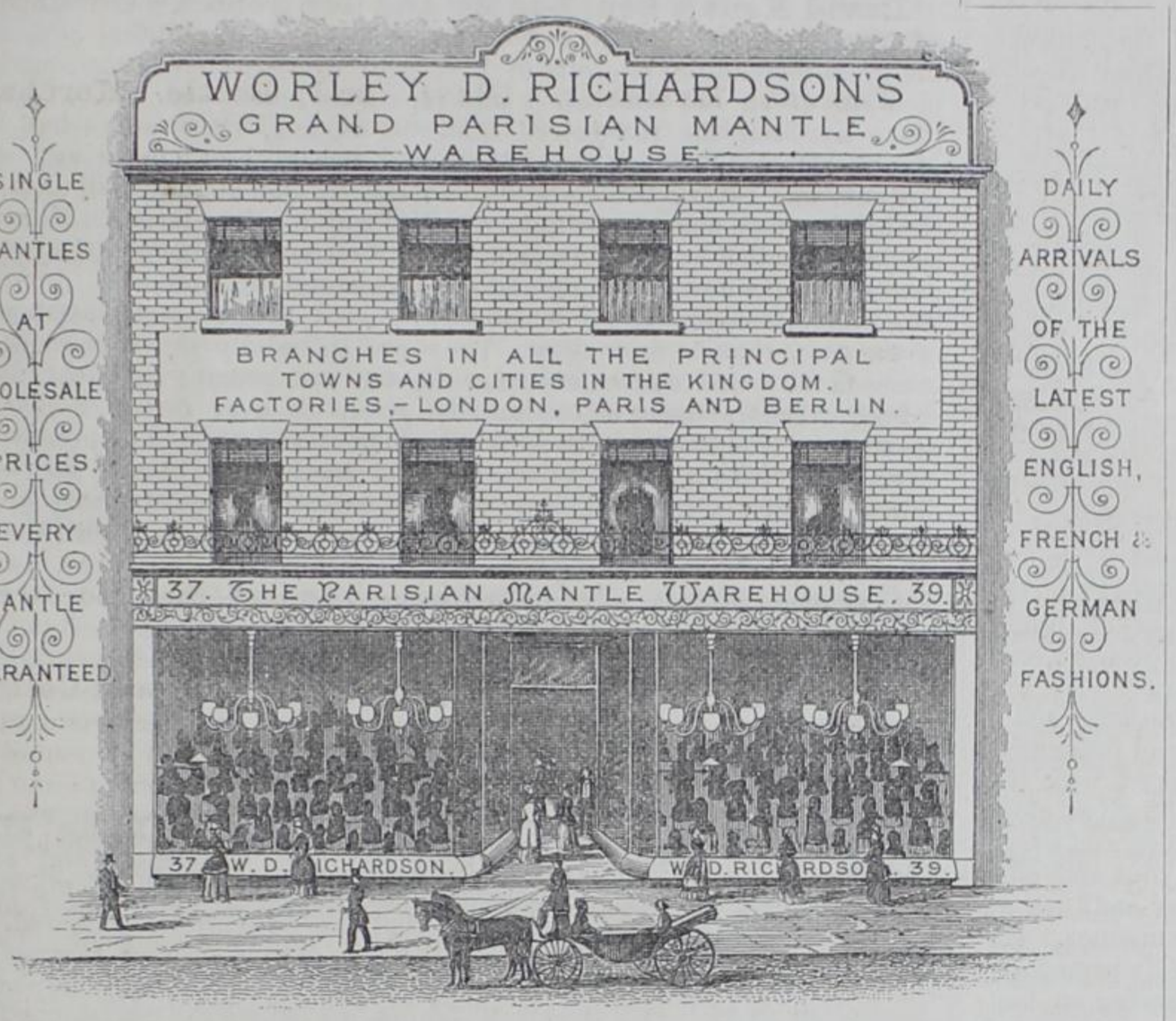
Thomas Ramskill, Glass and Bottle Merchant, 10 & 5, Campbell Street (off Duke Street).—This business has been established a quarter of a century, and is a very extensive and widespread one. It is conducted in the name of Thomas Ramskill; but that gentleman died some years ago, and the widow, Mrs. Hannah Ramskill, is the proprietress. The trade comprises all kinds of bottles used by ale and porter dealers, wine and spirit merchants, confectioners, druggists, and other trades; also stone and stone-basketed jars and pottery ware, straw envelopes, capsules, etc. Mrs. Ramskill has a first-class connection, and her trade is regular and reliable, and conducted with great ability. She does both a home and export business, the latter being chiefly with Newfoundland, to which she forwards large shipments. The premises in Campbell Street include offices and warehouses, and sheds for bottle washing, etc.; they are most commodious, and are very conveniently situated, being close to the river, the custom-house, and the principal trade thoroughfares of the city. Mrs. Ramskill's prices are quite equal for cheapness to those of any other house in the line. She is an excellent business woman and is greatly esteemed.

Widdows, Howard, & Co., Coal Shippers and Colliery Agents, 9, Chapel Street.—The enormous extent of the shipping operations of Liverpool, combined with the vast development of its population, renders the coal trade one of the most valuable enterprises of our city. In this connection it is a pleasure to make favourable mention of a reliable, thoroughly representative, and trustworthy concern like that carried on by Messrs. Widdows, Howard, & Co., whose offices are conveniently located. This well-known firm was established in 1874, and from its very inception has given visible proofs of rapid development. This is purely attributed to their vast resources and the superior quality of their coals, besides various other facilities at their disposal. They represent various colliery mines, and are the owners of the justly celebrated "champion" steam coal. They are enabled to supply coals in very large quantities, and the heavy bulk of their business is done with outward bound steamships. In this way they do a most extensive shipping trade, and consign large cargoes of coal to various foreign ports. The proprietors, Mr. F. A. Widdows and Mr. John Howard, are gentlemen of the highest standing in Liverpool, and as an instance of their stability, it may be mentioned that they have another establishment at Hindpool Road, Barrow-in-Furness, where they are also enjoying a most extensive patronage. The principal ports where they have agencies for the shipment of their coals, besides those named, are Garston, Birkenhead, Fleetwood, Newcastle, Sunderland, Glasgow, London, Cardiff, Swansea, and Newport. Their foreign coaling business is very extensive, and includes all the Mediterranean and China coaling stations, as well as the United States of America. As thorough business men they contribute materially to the commercial interests of our city.

Douglas R. Samuel, Watchmaker, Jeweller, &c., 28, Old Hall Street.—No branch of industry in Liverpool is in a higher state of excellence than watchmaking. A very good house in this direction is that of Mr. Douglas R. Samuel, which was founded half-a-century ago. Mr. Douglas R. Samuel is an experienced and skilful watchmaker and jeweller, and since the date of his inception has worked up a fine local trade. The shop occupied is of ample proportions, admirably furnished and fitted with the necessary appliances and fixtures for the display of the stock and the proper conducting of the business. The stock is large and complete, consisting of watches in gold and silver, of first-class workmanship and with all modern improvements, gold and silver chains, bracelets, ear-rings, and other articles of personal adornment of unique and artistic patterns, and diamonds and other precious stones set in pins, rings, studs, bracelets, etc. Mr. Douglas R. Samuel is the son of Mr. Ralph S. Samuel, the well-known watch-case maker (who was instrumental in having the Bill passed through Parliament for the Hall-marking of gold and silver cases, etc.), and carries on a very fine local trade of a high-class character, and repairs of all kinds are undertaken and executed by able and experienced hands, under the talented supervision of this energetic proprietor. He is well known in the trade, and is highly respected.

John Knowles, jun., & Co., Wine and Spirit Merchants, 18, Cook Street.—This firm is one of the oldest in the city in th wine and spirit trade, having been established upwards of a century.

W. D. Richardson, Grand Parisian Mantle Warehouse, 37 & 39, London Road.—This is a branch establishment of Mr. W. D. Richardson, the celebrated manufacturer and importer of mantles, jackets, furs, etc., whose chief Liverpool emporium is at 72, Bold Street, notice of which appears in another place. The manufacture of mantles, jackets, etc. is an important branch of industry in connection with ladies' wearing apparel, and it is carried on very extensively in Liverpool. No establishments, however, can compare with those of Mr. Richardson for style, fit, quality, and cheapness. His trade is of enormous extent, having three factories constantly at work and over twenty different branch shops.



"The Parisian Mantle Warehouse," as it is styled, is large and commodious, of handsome appearance and fine frontage, and in every way suited to the business. There is a magnificent array of mantles, jackets, furs, etc., of the richest and costliest nature, superbly trimmed in the latest and most fashionable styles, and of first-class workmanship, and the prices are most economical. Daily consignments are made from the factories to this as well as to the other establishments owned by Mr. Richardson throughout the Kingdom, so that the stocks are always new. At the house under notice over twenty assistants are employed, a heavy local trade of a medium and first-class character is done, and the management throughout is able and enterprising. Mr. W. D. Richardson is a most influential member of the trade, and in five years has created a business which, for rapid progress, has no precedent in the mercantile annals of the city. In commercial and industrial circles, both home and continental, he is well known and highly respected; and there is little fear of any falling off in a trade which is under the care of such business men as Mr. W. D. Richardson.

John J. Winsor, Fancy Bread Baker, Confectioner, and Refreshment Contractor, 18, Myrtle Street.—This establishment was formerly conducted by J. A. Cowan & Son, but has for a considerable time past been in the hands of Mr. Winsor, the present proprietor. Mr. Winsor is very well known in Liverpool in the confectionery line, having several branch establishments in the city in addition to the one in Myrtle Street. He does a large trade, too, as a refreshment contractor, and has a flattering reputation as such, his catering being uniformly first-class. Many of his contracts have been for supplying refreshments to entertainments on a large scale, and on such occasions he has given the greatest satisfaction to all parties concerned, his supplies of provisions, etc., being not only on a most liberal scale, but the quality being the very best. He makes bride cakes, birthday and christening cakes, sponge, seed, plum, lunch, and madeira cakes, and keeps all kinds of biscuits. All his confectionery is of superior make and quality, and equal to anything in the market. Mr. Winsor is certainly one of the most enterprising and energetic men in his profession, and possesses great ability in organizing and superintending large undertakings in the catering line; indeed, he is a thoroughly practical caterer and a capital man of business. His establishment in Myrtle Street is a large and attractive one, in accord with his high character and reputation in the business. Both as a tradesman and a citizen Mr. Winsor is greatly respected, by his numerous customers and fellow townsmen.

Thomas Wilkinson & Co., Tobacco, Snuff, Cigar, and Cigarette Manufacturers, 54, Islington.—This firm has been some years in business in the city, and is now doing an extensive home trade as manufacturers of tobacco, snuff, cigars, cigarettes, etc. As regards the quality of the articles they manufacture they are not surpassed by any other house. They employ betwixt forty and fifty hands, and have several travellers on the road; and their business, which was small at first, has gone on increasing year by year, and at the present time it is rapidly on the increase, and promises to become, at no distant date, a very large concern. The firm are highly respectable, and the trade is conducted in a most unpretending, quiet style. The proprietor, Mr. James Wilkinson, is a gentleman of thorough business qualifications and energetic character, and no establishment, large or small, is managed with more skill and ability than his. We must mention that the firm are noted for the manufacture of fancy tobaccos, and particularly for the renowned "Forbidden Fruit" tobacco and cigarettes, for which they have an immense demand. The premises in Islington are large, conveniently arranged, suitably situated, and well stocked with choice tobaccos, cigars, cigarettes, and snuffs, and Mr. James Wilkinson is held in the highest regard by his customers and employés.

H. W. Hargreaves & Co., Merchant Tailors, 10, Slater Street.—The business conducted by Mr. Hargreaves is an old-established one, having been founded in the year 1830. It is a superior trade altogether, the connection being a select one, but very widespread. His goods are even shipped to Melbourne and Valparaiso, and his home trade is considerable. It is one of those steady-going and reliable businesses which are now-a-days so difficult to establish, and the customers are of the higher and substantial order. Mr. Hargreaves, like his predecessors, deals only in the very best quality of wares; indeed, no other sort would suit his trade, which is for the most part supported by merchants and manufacturers and independent gentlemen. The stocks are large, varied, and choice, and are well kept. All Mr. Hargreaves' work is executed in the highest style of fashion, and the fit and workmanship cannot possibly be surpassed. Although Mr. Hargreaves' customers are chiefly first-class people, he charges moderately, and is prompt in the execution of orders. He employs from 12 to 16 hands, all superior workmen. He personally attends to each customer, and relies solely on their recommendations for the further development of his business.

Mrs. S. Thompson, The "Union" Hotel, Clayton Square.—One of the oldest and best-known rendezvous for families and travellers, and others visiting Liverpool, either on business or pleasure, is the "Union" Hotel, Clayton Square. The hotel was established in 1810, seventy-seven years ago. During that lengthy period, very few changes in proprietorship have occurred. The exterior of the edifice is rather imposing, and bespeaks the comfort and liberal treatment enjoyed and accorded within. All the rooms in the house are well arranged, fitted, furnished, and decorated in a simple and effective manner; there are thirty-three bed-rooms, a spacious vestibule, good dining room, and well furnished smoke-room. The coffee and writing rooms are in keeping with the other parts of the establishment, and present an agreeable and attractive appearance. Few hotels, of the same or nearly similar dimensions in the city, enjoy anything approaching the patronage given by a satisfied public to Mrs. S. Thompson's excellent establishment. The proprietress makes her patrons feel at home, and sees that her numerous staff attend to their slightest wish, and punctually perform their duties in the manner that has won for the house the continued support of its many patrons. The whole house has been redecorated and refurnished throughout.

Magrini & Co., African and Commission Merchants, 9, Rumford Place.—The firm of Magrini & Co. has been established since 1879, and carries on an extensive business as African and commission merchants. Their reputation is of the highest order, as indeed it should be, for all their transactions are conducted on the strictest principles of honour and probity, and their energy and enterprise is such that they have won the good-will and confidence of all their clients both at home and abroad. Messrs. Magrini & Co. occupy commodious and well-fitted offices at Rumford Place, where also they have warehouses, the latter being stored with a varied and well-selected stock of Madras handkerchiefs, Venetian and German beads, guns, swords, neptunes, etc., of goods in general suitable for markets on the West Coast of Africa, so that this firm are enabled in most cases to supply the immediate requirements of their numerous customers from their storehouses. Personally the individual members of the firm are popular, and what is perhaps better still, well respected, and their social position is well established.

T. H. Love, Art Furniture Manufacturer, Upholsterer, Carpet Factor & Importer, Decorator, &c., 9 & 11, Bold Street.—The attention that has been directed to the production of high class furniture in this country during the past few years, has developed the fact that British skill and manufacturing enterprise are quite as successful in this art as they have proved in many others. Of the marked improvement and general good taste now displayed no more convincing proof is to be found than by a visit to an establishment such as that conducted by Mr. T. H. Love. This business was established forty years ago by George Woods. He was succeeded by Rumney and Love, and they by the present esteemed proprietor. The premises occupied are very commodious and artistically arranged. A large and valuable stock is held, including a splendid assortment of modern furniture, and reproductions from the antique; dining-room, drawing-room and chamber suites, bedding, carpets and upholstery. The fine art furniture manufactured by Mr. Love is unexcelled for originality of design and finish. Mr. Love possesses unequalled manufacturing resources, and hence the specially moderate terms which he can offer his productions, taking quality into consideration. His patronage, which is widespread, includes the nobility and wealth of Liverpool and vicinity. He also does a large export and colonial trade. Mr. T. H. Love acts as agent for the Royal Society of Art Needlework, South Kensington, and does a good business in their specialities. A fine selection of Liberty art fabrics is also kept on hand. The excellence of Mr. Love's goods is attested in an unmistakable manner by the fact that his furniture and decorations have been awarded a gold medal at the recent Liverpool International Exhibition.

A. Vandyke, Artist, Photographer, 62, Bold Street.—A name widely-known as a distinguished artist in Liverpool is that of Mr. A. Vandyke, whose studio is familiar to every resident in the city. Possessing indomitable energy and the highest order of talent Mr. Vandyke has long been recognized as a leader in his profession, and as an artist photographer and portrait painter of wide celebrity. He has been established in business 28 years, and by attention to business and a straightforward system of dealing he has built up a large and influential patronage. The studio is elegantly fitted-up, and is equipped with the most improved modern apparatus and appliances. Here he gives close personal attention to the taking of strictly high-class portraits and every branch of the photographer's art, including pictures in crayons and oils. He employs a staff of talented artists, and, with the superior facilities at his command, he executes all orders in the most satisfactory manner. He also uses the instantaneous process in photography, and as he personally attends to all sittings, the public are fully justified in bestowing on him such a large and constantly increasing measure of patronage. He has of late years met with serious opposition, but, as is usually the case, *the best man lasts the longest*, and he now feels a steady increase in his business, and a greater appreciation of his work, by the opportunity the public have had of comparing it with that of other photographers. We believe his prices are 21*s.* for twelve splendid cabinet photographs, and 10*s.* 6*d.* for one dozen beautifully finished cartes de visites. His work has not only proved the best from an artistic point of view, but has been found most permanent, and photos sent out from his establishment have the reputation of not fading.

A. Zicaliotti, Importer and Manufacturer of Tobaccos and Cigarettes, 60 and 62, Cable Street.—Mr. Zicaliotti started his business in 1886—over twenty years ago. He has leased two of the finest buildings in Cable Street—those at 60 and 62. The exterior appearance of the premises is first class, and quite in keeping with the important character of the trade. The interior of the buildings is commodious, spacious, and well-fitted with the requisite machinery and other appliances necessary for the due execution of the work in hand. All kinds of cigarettes and tobaccos are manufactured on the premises. For this work a large number of male and female workpeople are engaged, and are kept fully occupied the whole year round. Travellers are employed all over the city and United Kingdom, and are continually adding to the list of the house's clients. These form a formidable array, and among them are to be found many of the most influential and safe establishments in the retail trade. The firm does a growing business with this important class of customer. It also imports foreign tobaccos of the choicest and rarest growths, not to be found in the market regularly. The house is thus in a position to suit all tastes, and to supply their customers with every kind of tobacco or cigarette that may be ordered. The management of the concern is the secret of its vast connection and firm local hold in the trade. Intelligence and sound judgment mark everything done.

Medley & Sons, Soap Manufacturers, Oil Bleachers and Refiners.—In the Liverpool soap trade there is no firm whose business has so far been, in any serious way, injured by over competition. It follows that nearly all those engaged in the business do a good trade, and such is the case. Of no one firm in the city, however, is this truer than of Messrs. Medley and Sons, who carry on the business of soap manufacturers and oil bleachers and refiners on a very extensive scale. The premises in the occupation of the firm are large and most commodious. They are fitted with all machinery that can simplify and economise labour. All sorts of soap, for rough and personal use, and oil are prepared on the premises. A most extensive connection has been formed at home and abroad, principally abroad. The export trade of the house is therefore very considerable, and all the efforts of management are put forth to extend and maintain the connections made. A great body of men are employed in the works, warehouses, and offices. The home trade of the concern is of growing importance. Their telegraphic address is "Medley," Liverpool. The house is one of the oldest in the soap and oil trade in the city, and is of the very highest standing.

David Kent & Son, Ladies' and Gentlemen's Outfitters, 24, Exchange Street East, and 6, Bold Street.—An historical review of the great mercantile interests of Liverpool would be incomplete without mention of an old established and reputable house, and one which for years has been the recognized leader in its line. We refer to that of Messrs. David Kent & Son, Hosiers, Glovers, and Outfitters. This business was established in 1820, and energy and ability, with civil and straightforward management, have since won for the house a repute and support equalled by no other concern in the city. It is, indeed, speaking nationally, one of our leading and most thoroughly representative houses. The premises occupied are in complete accord with the status and name of the firm, that is, first class. They are splendidly fitted, and possess every facility and convenience for the due and prompt execution of all orders. Employment is continually given to over forty experienced assistants. The stock on hand is the largest and most complete in the city. It includes a splendid assortment of fine hosiery, gloves, neckwear, ladies', gentlemen's, and children's outfits, travelling rugs, dressing gowns, &c. The specialities of the house are Smyth's, Balbriggan (Irish), Cartwright's, Morley's, Smedley's, and Breetle's English hosiery, twelve and sixteen threads silk underclothing, sanitary pure undyed wool hosiery, cricketing and lawn tennis shirts, trousers and jackets, and Pygama sleeping suits. Each department is complete, and contains the best and most desirable goods, which are sold at moderate prices. The Messrs. Kent are gentlemen whose integrity and sterling business capacity have won the admiration of the commercial world.

Ingram & Clarke, Cement, Marble, and Lime Merchants, 13, Pitt Street.—The Liverpool trade in cement and other building materials is very extensive, of great value, and bears the reputation of supplying the best articles that can possibly be procured. A thoroughly representative house in this line is that of Messrs. Ingram and Clarke, which has been established for over sixty years, and enjoys a splendid name in all parts. The premises, comprising offices and warehouse, are very extensive, the offices being well furnished and employing an adequate clerical staff. The spacious warehouse is at 13, Pitt Street, and is eminently suited for the storage of the stock, which is immense, and consists of all kinds of cement, plaster of Paris, and other building materials. These goods are of the best quality, free from adulteration, absolutely fresh, of great adhesive power, and highly esteemed in the building industry. Large and well stocked marble works are owned at 50, Caryl Street. Messrs. Ingram and Clarke employ a large force of hands, and do a heavy home and export trade, having a splendid old standing connection among builders, contractors, and others. These gentlemen thoroughly understand their business, and are well known in building and commercial circles. They bear the highest reputation for their honourable business methods and other sterling qualities, and their house occupies a high position in the trade.

John Caine, Patent Desiccated Grains Manufactory, 307, Vauxhall Road.—Liverpool has of recent years become noted for the growth and establishment of various concerns, whose operations render them of national interest. Prominent among such houses is the popular establishment of Mr. John Caine, whose extensive premises are centrally situated. This house claims some distinction in being in a direct line of succession to that of Messrs. Rayment & Co., Limited, who founded the business so far back as 1840. After 32 years of unrivalled success in their hands, Mr. John Caine, the present proprietor, who had previously been in the service of the company over 14 years, succeeded to the business, under whose management it has lost none of its valuable reputation, nor sacrificed any of that confidence that has been so long bestowed upon it. The establishment holds a decided monopoly in its particular line in the drying of grain. The concern is known in Liverpool as the Patent Desiccated Grains Manufactory, and is actively engaged in drying grain of every description, including seeds, wheat, corn, palm kernals, coffee, malt, and other similar produce damaged by sea or otherwise by water. He is also extensively engaged in the corn trade. The premises are of vast dimensions and supplied with patent machinery of the most improved pattern worked by steam and managed by a force of skilled workmen. The process of drying is most interesting, and enormous quantities of produce are daily delivered at the establishment. Shipwrecked grain constitutes a most important item in the operations of the concern, which are personally superintended by the proprietor. Mr. Caine is highly popular with merchants and others in the city, and his business ability commands universal esteem in commercial circles.

R. J. Ward & Sons, Military Musical Instrument Manufacturers, 10, Anne Street.—This firm has been established since the year 1848. The business is carried on by the sons of the late Roger J. Ward, the founder of the house. Its business is extensive and widespread, and embraces both a large home and export trade. Some idea of the business may be formed from the fact that some 30 hands are employed at this establishment, whose show-rooms have a frontage of forty feet. All instruments are of the very best material and make, and are sold at wonderfully moderate prices. Liverpool is a noted place for brass bands, having so many volunteer regiments, and also there being such a number of bands attached to friendly societies, clubs, and to institutions, such as the Blue Coat School, Orphan Asylum, Seaman's Orphanage, Catholic Industrial Schools, etc., etc. But the firm has a large connection independent of their Liverpool trade, so that their establishment is altogether well supported. It supplies the Army and Navy and Government and public schools, and in these quarters does a growing trade. The stock is most superior in every respect, and the firm always keeps it upon a large scale, hence, no matter what the class of instrument may be that is required, the same can be supplied without delay. The firm's band instruments are famed all over the world, and the house has also won a world-wide reputation for the excellence of their banjos, which are used by the leading professionals in this country, America, and Australia. The partners, Messrs. T. J., R. J., J., and J. F. Ward, are excellent business men, industrious and diligent, and they thoroughly understand the trade they are engaged in. Their trade, which has been an increasing one in the past, promises to continue augmenting. The firm obtained the highest award, a gold medal, at the International Exhibition, Liverpool. This is the only award ever made for excellence of tone, tune, and general manufacture of military band instruments.



Laurence's Commercial and Family Hotel, Clayton Square.—Liverpool, like the metropolis, possesses many hotels of great magnificence and splendour. It has likewise a fair proportion of first-class temperance hotels, the temperance party being well represented in and around the city. In the front rank of this class of hotel stands the reputable and widely-known house familiar to Liverpudlians under the title of "Laurence's Commercial and Family Hotel." It is admirably located in Clayton Square, a central and convenient part of the city. The establishment is one of the oldest of its kind in Liverpool, having been established in 1846, so that it can now boast of a record of more than forty years. The proprietor is Mr. T. D. Laurence, a gentleman known favourably to a large proportion of commercial men throughout the city and country. The hotel is an imposing building, having a frontage of over sixty feet to Clayton Square, and consisting of three flats. The interior of the house bespeaks quiet and comfort, being sumptuously fitted, and possessing a cuisine that stands unrivalled among the commercial hotels of the city. The bed-rooms number over a hundred, and the dining, coffee, and smoke rooms are agreeably situated and attractively decorated in a high-class style throughout. A large and experienced staff of servants is employed, and the whole arrangements are superintended by the genial and affable host himself, whose chief aim is to make every patron of his house feel comfortable, and as little as possible away from home.

Thomas Brough & Sons, Agents for Curtiss & Harvey, Gunpowder Manufacturers, 66, South John Street.—Thomas Brough and William N. Brough (trading as Thomas Brough & Sons) were established in 1841, as agents for the well-known firm of gunpowder manufacturers, Curtiss & Harvey, of 74, Lombard Street, London, E.C. The business carried on is connected with the sale of gunpowder, safety fuse, shot, and ammunition of all kinds, and is certainly one of the best managed and most profitable concerns in the neighbourhood. A number of travellers are employed by the firm; and the transactions, although extensive in the locality itself, are by no means confined within the limits of Liverpool. The firm bears a distinctive reputation on account of its enterprising and generally excellent character. The offices are admirably appointed, and a respectably-sized staff employed.

Charles H. Bigland, Paint and Colour Manufacturer, Oil Merchant, &c., 22, Bath Street, Princes Dock.—Thirteen years ago was established the firm of Findlay and Bigland, the business of which, as oil merchants and paint and colour manufacturers, is now carried on solely by Mr. Charles H. Bigland, a member of the Liverpool Exchange. The premises of this house, in Bath Street, consist of large offices and working buildings, the latter containing an extensive plant for the manufacture of the different varieties of paints, oils, and colours, in which Mr. Bigland does a considerable trade, mainly among the shipping of this port. A speciality is also made of ship and house painting, and decorating in its various branches. A number of workmen are employed in the manufactory, together with a good office staff; and the firm's lengthy connection with the trade offers a satisfactory guarantee of the soundness and general excellence of the goods supplied.

Beaufoy & Co., (Agent: **Mr. Thomas Salter**), **Makers of British Wines and Vinegar,** 108, Duke Street, and 89, Henry Street.—A branch of industry of great importance in this country, and whose growth has been as steady as any of the famous business interests of Great Britain, is the manufacture of British wines, vinegar, and temperance beverages. The trade in these commodities done by Liverpool is probably, excepting London, greater than that of any city in the country, and among the firms engaged a prominent place is taken by that of Messrs. Beaufoy and Co., 108, Duke Street, and 89, Henry Street. This firm, whose manufactory is at South Lambeth, London, was established upwards of one hundred and fifty-five years ago. Its progress has been remarkable, and it is generally acknowledged to be foremost in the improvements made in the manufacture of British wines, &c., and in popularising these beverages. The agent in this city is Mr. Thomas Salter, and the premises occupied are large and commodious, and contain a very large stock of non-alcoholic cordials, British wines, and malt vinegar. All these beverages can be obtained at all the leading grocers and Italian warehouses in the city, and in all parts of the country, the trade done being simply enormous. The huge manufactory at South Lambeth, London, employs many hands; the machinery is most perfect, all improvements have been readily adopted and invented, and an enterprising spirit is everywhere discernible. The firm has exceptional advantages for obtaining the best materials, and the manner in which the processes are carried out, and the means taken to enhance the flavour, have done much to sustain their world-wide reputation. A large number of travellers are employed, and on every side the business is rapidly increasing. In this city, the trade has reached considerable proportions.

Alex. P. Bean, Incorporated Accountant and Auditor, 22, Lord Street.—Mr. Bean commenced as an accountant and estate agent in the year 1879, and has now a very good local connection. He has had a long business experience and is well known in the city. He is an energetic business man in whatever he undertakes. Mr. Bean has made good progress since he commenced, and his clients are becoming more numerous, and certainly if industry, attention and perseverance will ensure success, Mr. Bean will not fail to obtain it, as he combines all three in the management of his business, and in addition to this he is a man much respected. His offices are very convenient, and are well adapted for doing an extensive trade. Mr. Alex. P. Bean is a member of the Society of Incorporated Accountants.

S. Spriggs & Co., Ship Chandlers, Sail Makers, Bonded Store Dealers, &c., 14, Goree Piazzas.—With the extensive and rapid development of the shipping operations of Liverpool comes the activity of the ship chandler, the sail maker, and other kindred branches of business. In this connection it is but fair to make favourable mention of an old, reliable, and thoroughly representative concern such as Messrs. S. Spriggs & Co., whose premises are conveniently situated. Established in 1840, and occupying present warehouse since 1850, when steam navigation was in its infancy, the firm has made rapid progress. As ship chandlers and bonded store dealers this firm is one of the oldest in Liverpool. The extent of their resources is considerable; the quality of their goods is such that they retain the patronage of the same family for three generations. They claim some notice also as general commission and forwarding agents, and in this capacity they have won the support and confidence of an extensive patronage.

The Shaws Brow Iron Co., William Brown Street.—This concern was founded in the year 1792. The firm at present consists of Wm. S. Caine and Arthur S. Cox, the business carried on being in iron and tin plates. The extent of their trade is very large, and it is likewise widespread, no fewer than six travellers being on the road. Their warehouse is one of the most extensive in the city, and they employ over fifty hands at their various establishments in Liverpool, London, and Birmingham. They have this year (1887) removed their head office to 36, Dale Street, where they occupy the first floor of the newly erected Prudential Assurance Buildings. Their offices are the finest iron merchants' offices in the city. The business is both home and export, and the trade of the firm is large in each branch. Mr. W. S. Caine was for some time a Junior Lord of the Admiralty in Mr. Gladstone's last administration, and he is a gentleman of very great ability.

James Pendleton & Co., General Ironfounders, Engineers and Contractors, 147, Dale Street. — These important premises, consisting of show-rooms, foundry, fitting shop, etc., have been established over twenty years. They have had a career of uninterrupted success. They carry on in all its branches the work of general ironfounders, engineers, and contractors. The premises in the firm's occupancy consist of two blocks—the works, offices, and show rooms. The former are conveniently situated in Webster Street, off Fontenoy Street, and are built in the most substantial and approved fashion, and consist of a series of shops and departments in almost oblong form. The machinery employed is of the newest and most approved description. All sorts of castings are turned out, and, on account of the excellence of workmanship and material, command a ready sale. This is true of all the company's specialities. Hot water engineering the firm attend to specially, and in this branch they have a growing and influential connection. Kitchen ranges, stoves, grates, chimney pieces in marble, &c., and cast and wrought iron of every description they manufacture and keep in stock. Owing to the excellence of the company's material, an extensive trade is also done in the constructional ironwork branch. The show rooms, to which the office is attached, are in Dale Street, and, like all the buildings in this street, are spacious, well lighted, and present a good appearance. Here the firm stocks samples of their varied work in every department of their trade. Telegraphic and telephonic communication with the office is direct from the different Exchanges, thus affording every facility for the expeditious transaction of business. An efficient staff conducts the concern, which is admirably managed. The house is very widely known as a substantial establishment, doing a good business in the best class of work.

Farnworth & Jardine, Wood Brokers and Measurers, 2, Dale Street, and Canada Dock.—The timber trade of Liverpool is one of enormous extent, and consequently of great financial importance, a very large portion of the timber imported into England being consigned to houses in this city. Among the leading firms in this trade in Liverpool is that of Farnworth & Jardine, of Canada Dock and Dale Street; in fact, we may say that this house is *facile princeps* in this line of business. The firm was established nearly a century ago. The founder was Mr. Dempsey, whose office Mr. Jardine entered in 1842, and so much diligence and ability did he exhibit that upon Mr. Dempsey's death in 1848, and upon the retirement of Mr. Frost, one of his partners, he (Mr. Jardine) was admitted by the late Mr. Farnworth (the then sole surviving partner) into the firm, which then adopted the title of Farnworth & Jardine, under which style it has traded ever since. In 1861 Mr. Peter Owen, who had been associated for many years with the late Mr. Edward Chaloner, left that gentleman and joined Messrs. Farnworth and Jardine with an interest in a portion of the business. They afterwards built extensive sheds at the North Docks, for the accommodation of the mahogany and fancy wood branch of their business. Mr. Peter Owen became a member of the firm in the year 1866, that is three years previous to the death of Mr. Farnworth, and the firm now consists of Mr. Jardine and Mr. Owen. That Mr. Jardine should have ceased (as far as certain branches of it are concerned) to take the most active participation in the business is scarcely to be wondered at, seeing that his duties as chairman of the Finance Committee of the Mersey Docks and Harbour Board, and as director of the Cunard Steamship Company occupy a large portion of his time and attention, which are further taken up by the services he so freely renders as Justice of the Peace for this city, and as director of two insurance companies, viz., the "Royal," and "Standard Marine." The premises occupied by Messrs. Farnworth & Jardine at 2, Dale Street, are spacious and substantially furnished, where with the assistance of an efficient staff they carry on a business which in its own line has confessedly no rival in Liverpool, and has its ramifications in nearly all the principal ports of America and the West Indies, and this extensive business appears to be conducted with unabated vigour, extending its area from year to year.

Thomas Makin, Orrell and Pemberton Coal Office, 77 and 79, Vauxhall Road.—Where the wants of the masses must be supplied in a way in keeping with their means, as is the case in Liverpool, there must be businesses suited to all sorts and conditions of men. In the coal trade it is especially thus. They cannot order in large quantities, and they are obliged, therefore, to have them in small ones. Mr. T. Makin's establishment is a place where they may be supplied. It is not, of course, to be inferred from this that only small orders are executed; on the contrary, some very large contracts are secured by the firm. Still, the staple customer of the house is the small one. Mr. Makin is a steady and agreeable man of business, and his concern has long since been developed to its utmost capacity. The source of Mr. Makin's supply is noted for the excellent quality of its house coal. His customers are aware of this, having daily proof thereof, and are thus by self-interest bound to the house, whose trade is thereby assured and secured.

W. O. & J. Wilson, Millers and Corn Merchants, South End Corn Mills, Toxteth Park.—One of the most important branches of the food supply of this country is the corn and flour trade. The corn trade as a branch of commerce is of great value, and its conversion into flour is a branch of industry employing many hands. Liverpool does an enormous business in this direction, an important firm engaged in the trade being that of Messrs. W. O. & J. Wilson, South End Corn Mills (telephone, 413; telegraphic address, "Southend, Liverpool"), and which was founded thirty-seven years ago. The premises occupied are large and extensive, consisting of a spacious block of buildings, comprising mills and seven-storied warehouse, covering in all a large area of ground, with frontage to Grain Street of about 30 feet, and to Bran Street of 250 feet. The mills are admirably equipped with the most modern and powerful machinery for grinding, etc., and about a hundred men are employed. The warehouse contains an immense stock of corn and flour. The firm have another mill known as the Hyde Park Roller Mills, in excellent condition, and the management throughout is all that could be desired. An important trade is conducted in all parts of the country, and the firm are daily adding to their list of new accounts. The members of the firm, Messrs. Wm. O. and Joseph Wilson, are thoroughly conversant with the trade in all its branches, and their commercial and financial status is of considerable eminence. They are well known in all circles, and are considered leading representatives of the corn and flour trade. In addition to their milling, sizing flour, and general corn merchants business, they likewise carry on an extensive business as wheat washers and cleaners; indeed, they were the pioneers in this branch of business in Liverpool. For many years most of the Indian wheat that came to Liverpool passed through their machinery, to render it fit for milling purposes. They also do an important business as pea splitters, split peas being largely used for home consumption as well as for shipment.

Griffiths, McAlister & Co., Ship Store Dealers, &c., &c., 19 and 21, Mersey Street.—This firm has been established since the year 1880. The names of the partners are John Griffiths and James Bruce McAlister. In addition to being ship store dealers, they are ship chandlers, provision and general export merchants, etc. They do an extensive business in exporting to all parts, but chiefly to Africa. Their connection is first-class, and the trade an increasing one. They keep large stocks of all descriptions of goods comprised in their business, and they cannot be surpassed as to quality. The premises in Mersey Street are large and well suited to their trade, and they have a fair staff of employees. The principals are industrious enterprising business men, and we doubt not that their trade, already extensive, will ere long develope into one of first-rate dimensions; indeed, under such able management, and with such superior goods to offer, such a result is inevitable.

Thomas Gorman, Junr., & Co., Provision Merchants, &c., 12, Temple Street.—Thomas Gorman, Junr., & Co., have been established in Liverpool for the last 33 years, and are well known in the provision trade in this city and neighbourhood. The firm is connected with the long-established house of Gorman & Company, curers and packers, of New York City, and who are commission merchants in Chicago, U.S.A., and are the oldest house in the line in Liverpool. Thomas Gorman, Junr., & Co., are in a large way of business in Liverpool, and they keep their extensive warehouse well stocked with some of the primest provisions which are sent into this country from North America. Their stock of bacon and hams is immense, and of superb quality. They have a number of travellers on the road, and their trade is greatly on the increase all over the country, for their connection is widespread. The head of the firm here (Mr. Gorman) is a man of first-rate business capacity and enterprise, and brings to bear in his trade transactions all those qualities which are requisite for the successful management of a concern of such magnitude and complexity. The firm are members of the New York Produce Exchange, and no establishment in the same line of business stands higher on either side of the Atlantic. The premises in Temple Street are large and handsome, well adapted to the provision business, and most conveniently situated, and a large staff is employed in the several departments of the trade.

William F. Miller & Co., Merchant Tailors, Marine, Military, and Naval Outfitters, 7, Cable Street.—The tailoring trade of Liverpool is considerable, and there are many first-class establishments engaged therein. A large and increasing business in this trade is carried on by Messrs. Wm. F. Miller & Co. It was established in 1878, and has by its excellent management gained a good connection. The premises consist of four departments, which are of ample dimensions. The shop contains a large and apparently well-selected stock of woollen goods. The business done is principally local, and being conducted on strict cash principles, is valuable and rapidly increasing. The leading member of the firm is Mr. Wm. F. Miller, who possesses great ability and experience in the trade, and manages it in a creditable style. He is well known and highly esteemed by the members of the trade generally. His business is in great favour with the residents on the Cheshire side. Orders, we believe, are received at 36, Chatham Road, Rockferry, and at 4, Fairfield Road, Tranmere.

Messrs. A. Bowker & Son, Booksellers and Fine Art Dealers, 27, Renshaw Street.—Messrs. Bowker & Son were established in 1832, and their special lines are oil paintings, water colour drawings (by some of the most celebrated artists), books, engravings, Liverpool pottery, Crown Derby, Dresden, and Wedgwood ware, silver and copper coins, magnificent medals, autographs, and curiosities offered at very moderate prices for cash. Book buyers should call frequently, as new purchases are made daily. Communications from museums and art galleries will receive immediate attention. Messrs. Bowker's publications include:—*Old Shaw's Brow*, as it appeared in 1852, size 25 × 15, price 1*s.*, post free 1*s.* 3*d.* This historic view is dedicated (with permission) to Sir A. B. Walker, the munificent donor of the "Walker Art Gallery." The picture is a faithful reminder of the Old Brow, with its quaint houses, shops, and the mill at the top, which was burnt down in 1852. What a contrast! now may be seen those magnificent buildings, which are an ornament to the city and a credit to their donors. The view is printed on the best plate paper, and may be considered an interesting acquisition to local collectors.—*Liverpool and Slavery:* An historical account of the Liverpool African slave trade, containing the ships' names, masters, owners, where bound, tonnage, number of slaves on each ship, and time of sailing, for the year 1799; also the names of the Liverpool-African Merchants Company (from the valuable papers of the late John Backhouse, Esq., Wavertree). Complete list of ships which left the port of Liverpool for Africa from 1709 to 1807, with an interesting plate of the famous slave ship "Brookes," of Liverpool, showing her living cargo packed for the voyage, etc., by a genuine Dicky Sam, 8vo., cloth gilt, 3*s.* 6*d.* 1884.—*In Memoriam;* or, Funeral Records of Liverpool Celebrities. Containing many interesting Reminiscences of Local Men, 5*s.* 1876.—*Liverpool Table Talk* a Hundred Years Ago, by J. Boardman, 2*s.* 6*d.* 1871.—*Prince Rupert's* Map of Liverpool at the time of the Siege, 1*s.* 6*d.* 1644.—*Liverpool* as it appeared in 1650, 6*d.*—*Liverpool Town Councillors*, Pen and Ink Sketches of, by a local author, 12mo., cloth, 3*s.* 6*d.* 1866.—*Map of Liverpool*, 1796, with names of the owners of property, 2*s.* 6*d.*—*Views of Old Liverpool*, 3 sheets, containing 13 views of ancient Liverpool, curious, 2*s.* 6*d.*—*Hogarth's* Original Engravings, Henry VIII., Cardinal Wolsey and Anne Boleyn; also "The Distressed Poet." These engravings are printed from the original copper plates, 3*s.* 6*d.* the pair.—*John Wesley*, an interesting plate of the founder of Methodism in company with James Hamilton, M.D., and Rev. Joseph Cole, as they were seen walking in Edinburgh, 1790, 1*s.*—*View of The Landing Stage on Fire*, July 28, 1874, 1*s.*—The above are sent post free. Country order department receives special attention. Enquiries are promptly answered, all orders are sent by return of post, and the books are fairly described and securely packed, thus giving entire satisfaction to our numerous patrons during past years. Mr. Adam Bowker was born at 2, Allom Street, Manchester, 1811. He worked in a silk-weaving factory till he came to Liverpool in 1832, when he commenced business as a bookseller, but he ultimately dropped the general trade for his special *forte*, viz., local topography, scarce views and maps; in fact, anything relating to the history of Liverpool. It may be of interest to state that five original copies of the famous Ormerod's History of Cheshire passed through his hands. To all who knew Adam Bowker he was unobtrusive in his demeanour, of genial temper, of comely appearance, and his name was a household word to collectors of local history. He stood alone in his sphere, and at his death in 1883 our collectors lost an indefatigable searcher after odds and ends of Liverpool history. His place has never been filled up. The business is still carried on by his son, Edward Bowker, still trading as "Bowker & Son." The business is a very miscellaneous and complex one, for Mr. Bowker deals in books, coins, war medals, autographs, medallions, ivory carvings, and curiosities of all kinds; indeed, the establishment is familiarly known all over the city and district as "The Old Curiosity Shop," and such it evidently is, for the stock on the premises comprises a collection the most varied and heterogeneous imaginable. There are books, old and new, of all sorts and on all subjects; there are pictures in oil and water colours; prints, ancient and modern; coins of every country, and of almost every conceivable kind, and of all dates; there is a large and miscellaneous collection of old medals and medallions, carvings in ivory and stone, etc., old crockery and plate, besides other curious and rare objects "far too numerous to mention." Mr. Bowker purchases his wares at fair prices, and he sells them again at a moderate profit, and is much respected by all who have had business transactions with him.

R. J. Elliot, Ph.D., M.P.S., Dispensing and Family Chemist, 69, Church Street.—One of the leading pharmacies in Liverpool is that of Mr. R. J. Elliot, dispensing and family chemist. It was founded upwards of a century ago, the present proprietor succeeding Ellison & Co. fifteen years since. The premises are spacious, and form a landmark for Americans and others visiting Liverpool. A large and varied stock is kept, including a complete assortment of pure fresh drugs and chemicals, proprietary medicines, toilet articles, perfumery, and in fact everything usually found in a first-class establishment of this description. The dispensing of physician's prescriptions and family recipes is a special feature of this establishment. The proprietor, by his thoroughly practical knowledge, has gained the entire confidence of the public, and a very extensive business is done in this department.

Andrew Ralph, Brush Manufacturer and General Warehouseman, 3, Ranelagh Street.—There is probably no business more rarely to be met with in Liverpool than that which constitutes the purely brush trade. This trade is generally carried on in conjunction with what is known as the chandlery trade; but the absence of the latter class of goods is significant in the establishment of Mr. Andrew Ralph, whose attractive premises we find situated at No. 3, Ranelagh Street, where fancy, household, and stable brushes of every description are manufactured. Here can be seen a most extensive stock of home manufactured articles executed by the most competent workmen. The business dates back three-quarters of a century, being established in 1815, it is no wonder that Mr. Ralph, with an experience so extensive, holds the reins as master of the situation in Liverpool. The stock comprises brushes of every description, from the artistically finished hair, cloth, tooth, or nail brush, to that rough strong quality necessary for the stable or household. Mr. Ralph also keeps in stock plate brushes, chamois leathers, and sponges of the finest description, so that anything in the way of household wants in this direction can be supplied on the shortest possible notice, and at 25 per cent. cheaper than by saddlers or ironmongers. This difference must be a great consideration to the purchaser, and it is no wonder that this establishment bears such a favourable reputation, with the recommendation of three-quarters of a century's standing, combined with *first class* workmanship at most *moderate prices*. Mr. Ralph can have no fear from any rival establishment.

Thomas Lakin & Son, Wheelwrights, 24, Cornhill, and 4 and 6, Jenner Street, Toxteth Park.—There is scarcely a tradesman in Liverpool that is more extensively represented, or whose operations have assumed such enormous proportions of recent years as the wheelwright. A prominent house in this connection is that carried on by Messrs. Thos. Lakin & Son, whose extensive premises are eligibly situated in the immediate neighbourhood of the Wapping Dock, and a short distance from the Custom House. They also possess very commodious premises for building new work at 4 and 6, Jenner Street, Toxteth Park. This establishment was founded more than half-a-century ago, and from its very inception it has commanded a degree of success that has far exceeded the most sanguine anticipations of the proprietors. This is recognized to be purely the outcome of first-class workmanship, and the most scrupulous exactness in every detail combined with the general punctuality of the various appointments. The concern does a most extensive and highly valuable business with team-owners and the general tradesmen of the city and neighbourhood. They have also a large and varied export trade to South America, Africa, also the United States and the Continent. The character of the work executed has stood the severest test and the critical examination of competent judges. The premises are of considerable dimensions, and sufficiently supplied with all the appliances necessary to conduct the working of so large a concern. A moderate staff of skilled operatives, aided by the most modern and ingenious machinery that engineering skill can provide, are employed, and the proprietors give their personal attention to the direction of every detail.

D. B. Jones & Co., Accountants, Estate and Insurance Agents, and Mortgage Brokers, 57, Whitechapel.—Among the commercial men of Liverpool there is no business man more popular than the accountant. In this connection it is a pleasure to make favourable mention of a most prominent house. Messrs. D. B. Jones & Co. commenced their present business some years ago, and by perseverance and integrity they have built up one of the most promising businesses in our city. Their splendid suite of offices are located in one of the leading thoroughfares of the city. Neatly fitted and sufficiently furnished, the general arrangements are all that could be desired in a concern of the kind. The partners, Messrs. Jones & F. S. Elsworth, F.S.A., are engaged in various agencies, and are secretaries for eight building societies, including some of the oldest and most substantial in the city. There is probably no other house in the city that has commanded such an independent share of patronage, and the firm has earned a most extensive popularity. A most efficient staff of assistants, who manifest the greatest interest in the working of the concern, is engaged. They are very successful in the estate branch of their business, and give personal attention to estates placed in their hands for management. They represent a number of building societies, and have consequently special facilities for arranging private mortgages, assurances, etc. The firm has earned a most extensive popularity.

J. Close Williams, Architect, Surveyor, and Valuer, 7, Central Chambers, South Castle Street.—Mr. J. Close Williams has been established in his present premises for several years. In the joint occupation of architect, surveyor, and valuer he holds a high position in the neighbourhood, and possesses a remarkably lucrative and flourishing business. Mr. Williams is thoroughly educated in the exacting and somewhat complicated requirements of his profession, and may be entrusted with the most difficult of undertakings, for it may confidently be relied upon that he will carry them through with the utmost efficiency and despatch. His offices are particularly well appointed, he employs several skilled clerks, and his charges are especially moderate.

Japp & Kirby, General Merchants and Ship Brokers, Chapel Street.—Ship brokers are about the most important and influential body of commercial men in Liverpool. This is especially true when, as is often the case, some other branches of business are successfully conducted in conjunction with the brokering. A striking example of the absolute truth of this is found in the widely-reputed firm of Japp and Kirby. This concern was founded many years back, and was conducted for a long period with the most marked success by its originators, Messrs. Japp and Kirby. The latter has been dead for some years, but no alteration has taken place in the successful and steady career of the establishment. The premises in the occupation of the firm are on a par with the important class of business transacted. The brokering and chartering, forwarding, and general agency business done by the house is second to few—if any—in the city. Captains of all nationalities patronise and are patronised by the firm, whose ramifications and connections extend all over the globe. The business entrusted to the house is transacted with unusual care, despatch, and economy, and hence the extensive patronage accorded to it. In many lines of merchandise also a good trade is done, and altogether the establishment is one of the most flourishing and respectable of its kind in the city.

James Swift, Tailor and Draper, 26, Slater Street.—Mr. Swift has been in business twenty years, and is therefore well known in the locality where he resides. He has a nice select connection, chiefly private, and it is a substantial one. About a dozen hands are constantly engaged. Considering the class of customers for whom Mr. Swift executes orders, this is a very respectable number of workmen to permanently employ. Mr. Swift is a gentleman who is highly popular and respected, and he conducts his business on the most superior lines, and in a manner that is highly satisfactory to his clients. He is a first-class tailor, and his work is turned out in the best possible style, whilst his charges are very moderate. He is a man of energy and industry, and his premises in Slater Street are neatly fitted up and well stocked, and the goods are of first-rate quality and in great variety.

J. R. Macdonald & Co., Coal Merchants, 120, Bold Street.—A most important branch of the commerce of Liverpool is the wholesale and retail coal trade. Among the enterprising and successful firms in this line is that of Messrs. J. R. Macdonald & Co. This business was established in 1870, and it has steadily grown in importance. The firm are dealers in all kinds of coal for household use, which they offer at lowest market prices. The firm has connections in the mining districts, and is thus enabled to offer the best terms to customers. Among their patrons are many of the leading citizens of Liverpool and neighbourhood. Mr. John R. Macdonald, the head of the firm, is an active and thoroughly capable business man.

Mr. William Dale, 7 and 14, Cleveland Square.—The house established by Mr. William Dale five and twenty years ago, has acquired a sound and responsible standing in the earthenware, china, and glass trade, and for some length of time has enjoyed a widespread and well deserved reputation. The premises are extensive, and admirably suited to the class of business; they are also conveniently and advantageously situated. The stock is of a comprehensive and varied character, the business being of an important nature, and comprising both a home and export trade of considerable and increasing influence, more especially with the African, East and West Indian, and South American markets. No pains are spared by the proprietor to maintain a high standard in all the articles in which he deals, and his efforts are ably seconded by a well selected staff of employés. The commodities of this house in the earthenware, china, or glass departments, are at all times able to enter into successful competition with those of any rival firm. Mr. Dale is much respected both by customers and friends, and the house which he has so successfully and prosperously established is a notable example of an honourable mercantile career.

Pell & Edgcombe, Fruit Brokers, 13, The Temple, 24, Dale Street.—Messrs. Pell & Edgcombe are old-established fruit brokers, having carried on business in the Temple for a quarter of a century. They are one of the best known firms of fruit brokers in the city, and enjoy a very large and respectable patronage, their clients being both influential and substantial. The fruit trade has become one of enormous extent in Liverpool, and it seems to be increasing in magnitude every day; this observation applies equally to green and dry fruit, and it would, indeed, be difficult to conjecture what its dimensions will attain to twenty years hence if the demand for fruit increases at its present rate. We trust such may be the case, both for the sake of the fruit merchants and brokers, and likewise for the sake of the community at large. Pell and Edgcombe conduct their large trade upon first-class lines; indeed, there is not a more honourable firm in the kingdom, and their clients have not only the greatest confidence in them, but they entertain for the members of the firm the highest possible esteem, knowing well that they are gentlemen of probity and honour. The firm occupy large and commodious premises in the Temple, close to the fruit market and to the Exchange.

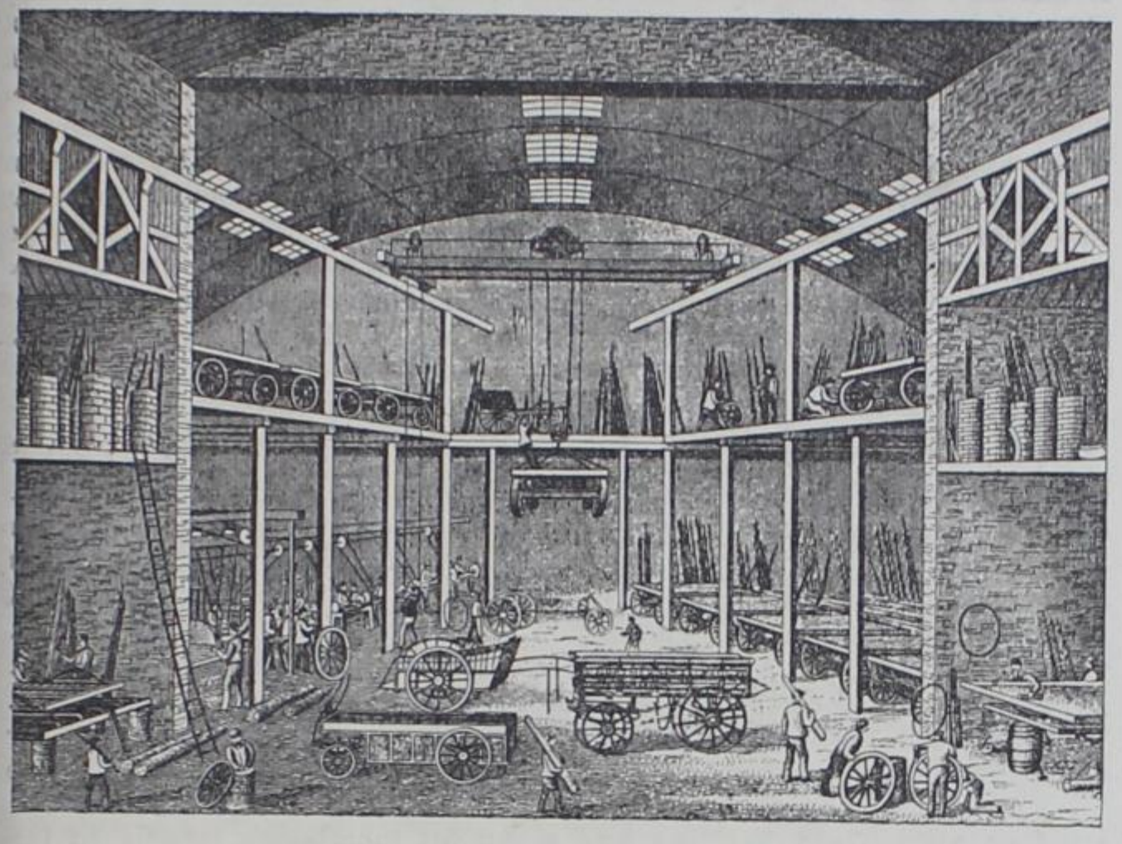
John J. Harley, Manufacturer of Edge Tools, Planes, Saws, and Files, &c., 27, Old Haymarket.—In no branch of the manufacturing interests of the country is it more important to have good workmanship and first-rate material than in the tool trade. It is a matter of the greatest importance that tools and other appliances should bear the stamp of excellence, for good workmanship depends largely upon the tools, etc., used. Liverpool has a fine reputation for her trade in this line, and among the establishments engaged, a prominent place is occupied by those devoted solely to the manufacture of edge tools, planes, saws, and files. A thoroughly representative house in this direction is that of Mr. John J. Harley, which was established in 1869, and since that time he has built up an extensive home and foreign trade. The premises occupied are large and commodious, and fitted throughout with the most modern machinery and appliances used, the hands employed muster over 15, besides apprentices, and are able and experienced. The work turned out comprises saws, circular and mill-webs, hand, cross cut, and French band saws, files, rasps of every description, and carpenters', engineers', and coopers' tools for special uses. Mr. John J. Harley is also agent for bolts, locks, nuts, nails, etc., machine tools, and wood working machines, anvils, vices, bellows, wrenches, spanners, cutters, iron and brass screws, glass paper, emery cloth, glue, grindstones, machine belting and belt fasteners, and spades, shovels, picks, etc. Saw repairs of every description are undertaken and carried out by skilful and experienced workmen. The trade is very heavy and world wide, large quantities of tools, etc., being exported to Central and South America and Central Africa. Mr. John J. Harley, the proprietor of this splendid house, is able and experienced, thoroughly conversant with every branch of the trade.

Fisher & Co., Curriers and Leather Merchants, 4, Prescott Row, and 27, 29, & 31, Hatton Garden.—Established in 1874, the house of Messrs. Fisher & Co. has for many years occupied a foremost position in the great leather manufacturing industry of Liverpool. This firm carries on to a large extent the manufacture of leather machine belting, leather delivery hose, suction hose, fire buckets, and other goods of a kindred nature. They are also curriers of every description of leather for coach, saddle, harness, and shoe purposes, besides supplying sail and service leather for ships' use. They are contractors to the Corporation and the principal shipping lines, from both of which quarters they frequently receive large orders. Another branch of Messrs. Fisher & Co.'s industry is the production of mechanical leathers of all kinds for use in mills, factories, engineering and shipbuilding yards, collieries, etc. The firm's premises in Hatton Garden are large, and contain a thoroughly representative stock of their well-known wares, all of which are characterized by a high degree of merit and reliability. The trade of the house is extensive, and in their offices and warerooms a large force of assistants is employed. Messrs. Fisher & Co. are highly esteemed throughout the trade for their many admirable business qualities.

Patrick McEvoy & Sons, Provision Merchants, 14 and 16, Highfield Street.—This is a very extensive wholesale provision concern. It was established by Mr. McEvoy in the year 1843, and the business was formerly carried on in Key Street, which has been pulled down by the Lancashire and Yorkshire Railway Company for the erection of their new station. The premises occupied by the firm in Highfield Street are on a large scale. They consist of an office and warehouse, which cover an area of 100 ft. by 45 ft., and are three stories high. These extensive premises are heavily stocked with choice provisions of all sorts, and the establishment is kept in first-rate order, both for cleanliness and neatness. The firm have a most superior and widespread connection, their trade is admirably conducted, and their reputation in the provision market is first class. Their goods are always in great demand, and the quality is uniformly good, whilst they can fearlessly compete with any other house in the trade as regards prices. The members of the firm are most honourable and upright men of business, and are much respected. They employ a numerous and efficient staff of clerks and workmen, and are good masters.

William Birch, Timber Merchant and Saw-Mill Proprietor, 87 and 89, Silvester Street.—The timber trade of Liverpool is of great magnitude. A well-known merchant in this trade, and also carrying on business as saw-mill proprietor, is Mr. William Birch, who has been established for twelve years, and has a splendid reputation for the excellence of his timber. The premises, consisting of saw mill and timber yard, are large and commodious, the saw mill being fitted up in a most complete manner with all kinds of saws of a very powerful description. The yard contains a heavy and valuable stock of timber suitable for all purposes. A large force of hands are constantly employed in the mill, and several teams of very fine horses are engaged in the business. A very extensive local and home trade is carried on, and it is rapidly increasing. Mr. William Birch has special facilities for obtaining the best timber, which is stocked in a manner highly conducive to its seasoning. Mr. W. Birch is a gentleman of untiring energy and great ability, and fully understands the details of the trade. He is well known in the city, and is one of its most highly-respected business men.

Peter Shone & Son, Wheelwright Works, 34, Love Lane.—The wheelwright trade of Liverpool is of considerable importance, for there is no city in the kingdom in which more heavy cartage is done; along its seven miles of docks there is throughout the day an unbroken stream of vehicles of every class, such as may be seen nowhere else. Wear and tear, as well as accident, necessitate continual repair and renewal; here, then, is the wheelwright's place in the commercial economy of the city. Messrs. Peter Shone & Son, of Love Lane, are about the largest manufacturers of waggons, floats, carts, vans, and wheels in the Liverpool district. It is now nearly half-a-century since they began business, and during that long period there have been few firms in Liverpool keeping rolling-stock who have not been supplied from Shone's, of Love Lane. Railway



and steamship companies, the City Corporation, local boards, contractors, team-owners, millers, etc., have all patronized them. Shone's have also paid much attention to the wants of the farmer; their farm-lorries in particular are noted as being the best in the market for all-round work. They are well laid out, too, for foreign trade; they have had a long and useful experience in the manufacture of vehicles of design and materials suited for the hot and dry climates of South America, South and West Africa, etc. The above sketch shows a portion of their works recently altered.

Crane & Sons, Pianoforte and Organ Manufacturers, 217, 219, 221, 223, & 225, Scotland Road.—Among the eminent business houses and enterprising tradesmen of the north end of Liverpool, it is a pleasure to make special mention of an old-established house in the musical instrument trade, such as that carried on under the style of Crane & Sons, whose commodious premises are conveniently situated. This well-known house was established as far back as 1850, and since its inception it has made rapid strides, until it is now the leading concern of its kind in the North of England. This extraordinary development is mainly attributed to the excellence of the goods and prudent and systematic business methods adopted by the proprietors. The "Hire System" is a prominent feature in their operations, and in this respect a most extensive business is transacted. The reason of the success of the firm is not difficult to find out. It is this—they issue no advertisements promising *impossible* things, but while they recognise the necessity of bringing themselves before the public, both through the press and in other ways, they always keep faith with the public. No men believe more in giving publicity to the merits of their goods and to the advantages of dealing with their establishment. In this way they have attracted universal attention, and good results have followed their exertions. Their pianofortes, organs, and harmoniums are the production of their own manufacture, and of the best makers in the kingdom, and also of foreign manufacture, and in every way they have commanded a most encouraging degree of popularity. Their stock is of a most inexhaustive character, and the greatest attention is paid to every individual purchaser. The premises are of enormous dimensions, and the fittings and general appointments are superb. They have agents in nearly every town in the United Kingdom, and no less than about 120 hands are constantly employed, and Messrs. Thomas T. Crane and George J. Crane give their undivided attention to the business. Their activity, energy, and perseverance have long since won wide-spread support for their house. They are highly respected in the city, and no one can begrudge them the success they have attained.

John Small, Cabinet Maker, Upholsterer, House Furnisher, and Bedstead and Bedding Manufacturer, 95 & 97, Great George Street.—The cabinet making, upholstering, and the many branches of trade connected with house furnishing, is in a very flourishing condition, giving employment to a great number of people. A very good business in this line is carried on by Mr. J. Small, and it is an old-established house. It was started over twenty years ago, but has only been in the occupation of the present owner two years. During that time, however, Mr. Small has drawn together a very fair local connection, which is rapidly increasing. The premises are of medium size, but fitted up with every requisite for the trade, all the latest improvements having been adopted and the most advanced methods used. The work turned out of this establishment is characterised by beauty and freshness of design. This flourishing business is under the sole management of Mr. Small, who attends personally to every detail.

James Small, Family Provision Merchant, 54, Myrtle Street.—The provision trade of Liverpool is naturally very extensive, and the establishments engaged are numerous and under excellent management. A thoroughly typical business in this trade is that carried on by Mr. James Small, which was established in 1882 by Mr. Joseph Rutledge, who, after enjoying great prosperity for four years, was succeeded by Mr. James Small, the present proprietor, who, although he has not been in possession for much more than a year, has greatly increased the connection and is making a mark in the trade. The premises are commodious and fitted up in a first-class style, containing a fine stock of provisions, such as bacon, cheese, hams, lard, and eggs. The connection is very widespread, influential, and rapidly increasing. Mr. James Small without doubt manages his business in an admirable manner, and possesses a thorough knowledge of the trade and the markets. He is well known and highly respected by the trade, and enjoys the esteem and confidence of the local community.

Connell & Co., Rice Millers and Corn Merchants, 17, Back Goree.—The rice and corn trade, considered as a branch of commerce, is one of the most important in the country, represents a huge capital, and directly and indirectly employs many hands. Many city firms are engaged as rice millers and corn merchants, a leading concern being that trading as Messrs. Connell & Co., the sole member being Mr. Rowland Wm. Connell. This firm was founded under the present name in 1857. The premises, comprising offices and sample rooms, are large and commodious, the offices being well furnished, and employment being given to a good clerical and travelling staff. The sample rooms are well arranged for display, and contain admirable and trustworthy samples of every variety of rice, corn, and flour, which are supplied from the mills at Old Swan. These mills are large and spacious buildings, completely equipped with the most powerful and modern machinery for grinding, winnowing, sifting, and other milling operations, and a large number of hands is employed. A heavy trade is carried on in all parts of the country, and the travellers are continually opening new accounts. Throughout the establishment the most perfect order exists, and everything is done with promptitude and efficiency, reflecting the greatest possible credit upon Mr. Rowland Wm. Connell, the sole member of the firm, and testifying to his talent and energy.

Christopher Rowson & Son, Watch Manufacturers, Dealers in Watchmakers' Tools and Material, 44, Sir Thomas's Buildings.—Among the leading houses in the watchmaking line in Liverpool the establishment of Messrs. C. Rowson & Son takes rank. It is a well-established and prominent house, over a century old, doing a large trade in all kinds of watches, English and foreign, watchmakers' tools, and the various and costly materials used in the manufacture of all sorts of timekeepers are held in large quantities. The firm was awarded a silver medal for watchmakers' and jewellers' implements, and a bronze medal for lathes at the Liverpool Exhibition in 1886. The buildings in which the business is carried on are centrally and suitably located, well arranged and kept in good repair. They thus present an agreeable and attractive appearance, a necessary feature in such a business. The firm has a wide and increasing following among retailers in the trade. In watches and all the multifarious implements and materials required in the trade, the concern does a considerable business. The proprietor is a man of talent, tact, and energy, and the efforts of his late father and himself have put the firm on a thoroughly sound and substantial basis.

"City" Steam Tug Company, Lancelot Buildings, Lancelot's Hey.—An important factor in the conduct of Liverpool's great river traffic is the steam tug service of the port, and in this branch an institution of much prominence is the "City" Steam Tug Company. This company was formerly known as the Independence Steam Tug Company, and carries on its operations under the competent management of Mr. P. Maddox. Three powerful tug steamers constitute the company's towing fleet, and perform excellent service for their proprietors and for the ocean shippers of Liverpool. The company's offices are conveniently located, a good counting-house staff is employed, and a large share of the immense towing business of the port is done by the company, which is in all respects thoroughly deserving of the influential support accorded to it.

J. R. Haws & Co., Ship and Insurance Brokers, Ship Owners, Agents, &c., 16, South Castle Street.—The well-known concern of John R. Haws & Co. is a very old-established one, but it has, nevertheless, worked its way into general public favour. Jno. R. Hans, the present head of the firm, succeeded his father in the year 1880, and it is owing to his indefatigable energy, high business capacity, and enterprising character that it has made such rapid and yet substantial progress. As ship and insurance brokers, ship owners, and commission merchants and forwarding agents, J. R. Haws & Co. have a wide-spread reputation of no ordinary value, and the business they carry on is satisfactory and comprehensive in the extreme. One of the branches of the business is carried on in connection with the sale of the popular patent roller sheaves manufactured by the well-known firm of Messrs. Harris, Allan & Co., for whom the firm are the sole agents for the United Kingdom. Mr. J. R. Haws is a member of the Exchange news-room, and a gentleman bearing a high character in the neighbourhood. The telegraphic address of the firm is "Rescue, Liverpool."

Peter Collignon, Foreign and English Basket Manufacturer, &c., 29, Slater Street, Bold Street.—This business has been established thirty five years, and is one of the best concerns in the city in its line. Mr. Collignon is a foreign and English basket manufacturer, and is also a willow and general merchant. He does a very extensive trade, both home and export, and his wares, which are of splendid quality and manufacture, meet with a ready sale. There is no house in the provinces which can surpass Mr. Collignon's in the manufacture of baskets, and his stock at Slater Street is first class. Some of the articles made are of beautiful design and wonderfully put together, and exhibiting in a striking manner how the useful and ornamental can be combined in the art of basket making. With regard to the prices we must confess they are surprisingly moderate. In addition to fancy and ordinary baskets, white and buff cradles, wicker chairs, manilla bags, carpet beaters, window blinds, wood and cane, toy baskets, toy rattles, brooms and brushes, combs, door mats, and clothes pegs are kept in stock. Mr. Collignon has a large manufactory at Ohis, Canton d'Hirson (Aisne), France, from whence many of his goods are brought to this country. The business is admirably conducted.

John Bruce & Son, Chronometer, Watch and Nautical Instrument Makers, Engine and Telegraph Manufacturers, Salthouse Buildings, 27, Wapping.—The manufacture of chronometers, watches, and nautical instruments is an important branch of Liverpool industry. A house so engaged is that of Messrs. John Bruce and Son, which was founded by Mr. John Bruce, the present senior partner, in 1860, and carried on by him till 1882, when he admitted his son, Mr. T. W. Bruce, as partner. Messrs. John Bruce and Son are considered to hold a foremost place in the ranks of the most expert and talented manufacturers in the city, and during their twenty seven years establishment Messrs. Bruce have built up a very fine local and home trade. The premises, consisting of shop and manufacturing department, are large and commodious. Employment is provided for an ample staff of experienced hands. The chronometers, watches, and instruments are constructed on the most modern principles. The shop is spacious, and fitted up in a superior manner with all fittings for the display of the stock and the convenience of patrons, and the general appearance is that of prosperity. The stock is large and complete, comprising marine and pocket chronometers, gold and silver watches, ship and office clocks, jewellery of every description and of artistic merit, barometers, sextants, quadrants, telescopes, night glasses, ship and pocket compasses, and other nautical instruments, especially engine telegraphs, which are manufactured in great numbers, log books, stationery, charts, and nautical books. Experienced workmen under able supervision repair, clean, adjust and rate chronometers, and repair nautical instruments, and all kinds of nautical appliances are lent on hire at reasonable charges. Messrs. John Bruce and Son have an excellent connection in the repairing and hiring branch, and also do a good business as adjusters of compasses in iron vessels. A heavy trade is also carried on in the city and all parts of the country, and clocks and instruments are frequently exported to India and China. The partners are of eminence in the trade and general commercial and industrial circles.

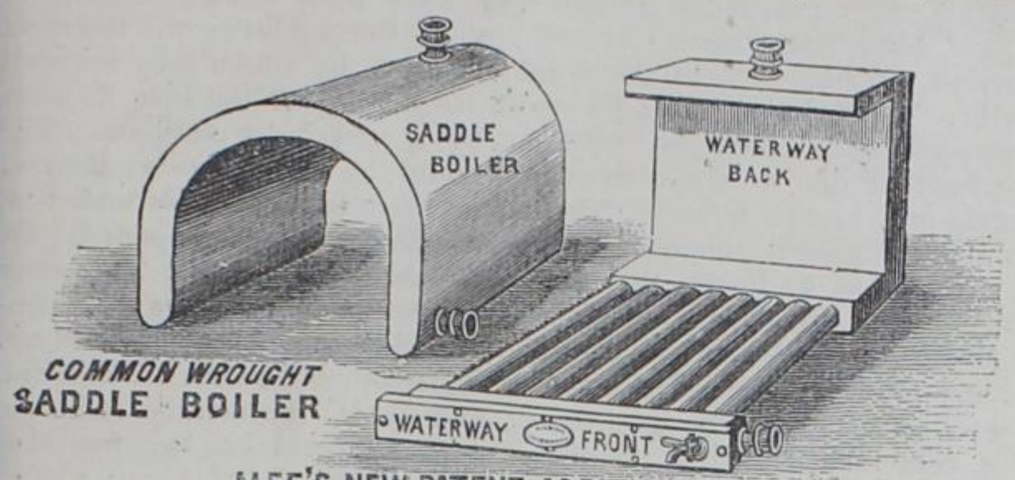
Henry Hayes & Co., Wine and Spirit Merchants, 42, Church Street.—An old and one of the leading and most thoroughly representative firms of wine and spirit merchants in Liverpool is that of Messrs. Henry Hayes & Co., 42, Church Street. This business was established forty years ago, and from its inception has been a success. The premises occupied in Church Street are commodious and extensive. The firm have branch establishments at Waterloo and Southport. Their warehouse and bottling establishment in Henry Street give employment to a large number of hands. A widespread and high-class family trade is done, the firm supplying the choicest wines, spirits, ale, stout, etc. They deal in the best qualities only, their reputation in this respect being established beyond doubt. With the facilities commanded, the firm offers special advantages to customers, and executes orders in a manner that gives the greatest satisfaction.

Evans & Co., Biscuit Manufacturers, 6 & 7, Canning Place.—In compiling a review of the commercial houses of Liverpool and directing attention to the activity of its numerous enterprises, it is but just to make favourable mention of an old established concern like that in the hands of Messrs. Evans and Co. This enterprising concern is extensively engaged in biscuit manufacturing, and dates its origin so far back as 1754, rendering it one of the oldest commercial houses of the city. The premises are most centrally located at Canning Place on the north side of the Custom House, and opposite the General Post Office. Various changes are incidental to large commercial houses extending over a long period of years. The concern under review is no exception to the rule. Beginning at the year 1754, the business was established by Messrs. Evans and Co. The most important feature in the operations of this enterprising concern is that they are contractors for biscuits to the Royal Navy. In this connection they have obtained a widespread fame, and the influence they carry with them results in an extensive foreign trade. The ship owners and general merchants of Liverpool are numbered among their clients. The dog biscuits and poultry meat prepared by the firm has an extensive sale locally and over every part of the north. In these two lines the great speciality of the firm consists. Year by year the excellent qualities of these preparations are becoming more widely known, and the trade of the establishment grows in a corresponding way. The firm as it is at present constituted are Mr. J. L. Eills and Mr. C. Gething.

C. S. Sandeman, jun., & Co., General Merchants, Forwarding and Commission Agents, Batavia Buildings, Hackins Hey.—Commission and forwarding agents constitute an extensive portion of the commercial men of Liverpool, and the degree of success that results from their enterprising efforts is highly creditable to this class of traders. A prominent house in this connection is that presided over by Messrs. C. S. Sandeman, jun., & Co., whose extensive premises are so located as to suit the requirements of their several branches of this business. This firm has been established for some time, and the history of its operations reveals some very interesting commercial features. The business of this concern is of rather a mixed character, including forwarding, commission business, and a general merchant's trade. In the latter department, however, the resources of their establishment create favourable comment in commercial circles in the city. Their connection is home and foreign, and in the latter they ship large quantities of goods to continental ports. They also do a large business in the commission line, and consignments are entrusted to them for disposal. Their transactions are characterized by the most honourable and straightforward dealings, and the immense confidence that has been and is now reposed in them proves their ability to meet all the requirements of their numerous clients, and to maintain their reputation for energy, activity, and inexhaustive perseverance.

Thomas, Brothers, Silk Mercers, Family Drapers, Costumiers, Milliners, &c., Moss House, 215 & 217, London Road.—The silk, drapery, costume, and millinery trade of Liverpool is of considerable magnitude, and forms no small part of the wealth of the city. Many establishments are engaged therein, and the management as regards enterprise and ability is all that could be desired. A prominent house in this direction is that of Messrs. Thomas Bros., whose establishment is known as Moss House. It was founded twelve years ago by the present proprietors, and these gentlemen by the variety and uniform excellence of their stock and strict attention, have worked up a fine local business, and also a considerable trade abroad, and won a leading position in the trade. The premises occupied are admirably adapted for the business, being large and commodious, with extensive frontage, and elegantly fitted up with the necessary fixtures and appointments. The general appearance of the place is in strict accordance with its prosperity and reputation, and is one of the finest in the thoroughfare. The stock is very extensive and complete, comprising costly silks of every description, drapery goods, haberdashery, and costumes and millinery in the latest and most fashionable style, the former goods in the richest materials, and of excellent workmanship. Every department is most complete, and the stock in each is admirably arranged for inspection, and makes a fine display. Messrs. Thomas Bros. also carry on business as funeral furnishers, on the new system, and have a department especially devoted to this branch, and to mourning costumes and materials. A splendid local business of a high class nature is done. A fine connection is enjoyed among the nobility and gentry of the city and district, and a considerable trade is carried on abroad, employment being provided for over sixty hands. Throughout the establishment everything is in perfect order, the assistants are polite and attentive, and the arrangements for despatch and delivery of orders are complete in all details. Such a happy condition of things reflects great credit upon the members of the firm, Messrs. William Robert, Hugh, and James Thomas, and stamp them as men of ability, enterprise, and honourable business methods. They are well known in the trade and highly respected, and their successful and admirably managed business places them in the front rank of the solid, sterling business men of the city.

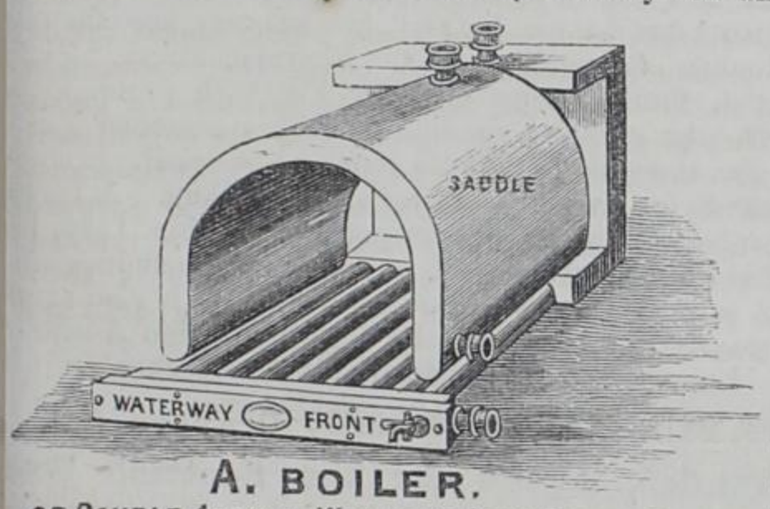
F. & J. Mee, Engineers, 11, Wood Street.—Messrs. Mee's house has been established close on half-a-century, and during this long period the business has been conducted with uniform energy, tact, and ability. The result of this is that the firm has now acquired for itself a position second to none in Liverpool. As hot-water engineers and patent hot-water boiler manufacturers the house is held in good repute all over



COMMON WROUGHT SADDLE BOILER

MEE'S NEW PATENT ADDITIONS TO THE SADDLE OR OTHER BOILER, CAN BE SUPPLIED SEPARATELY.

the United States and the British Isles. Their appliances for green and hot-house heating are of the most approved patterns, embracing every modern improvement. Many of the most important conservatories, green-houses, and country seats throughout the United Kingdom have been fitted up by Messrs. Mee, and in every instance entire satisfaction has been given. The firm use the proper trade channels for making known their manufactures, and for this reason their exhibits are to be seen at almost every exhibition, local, national, and international, that in any way relates to engineering. In this way they have received at different exhibitions a great many awards of the highest class, including two gold, ten silver medals, and ten first-class certificates. The improved additions which the firm has patented to be applied to the saddle or other boiler effect an immense saving in fuel and labour. Many of these boilers are used by nurserymen and engineers, and they continue to grow in public favour, which cannot be a matter of wonder seeing that "Mee's Patent Boiler" won the first prize in the contest at the Royal Horticultural Show held in Liverpool, July 1st, 1886, on account of its following points of merit—quickness of action, smallest consumption of fuel, and its being the longest left without attention. All the work turned out by the firm is first-class, and to this the high repute of the house may be attributed. The plant and premises are in every detail admirably adapted for the business, which employs a large number of hands, and increases its connection, both home and foreign, from day to day.



A. BOILER.

OR DOUBLE ACTING WROUGHT IRON SADDLE BOILER.

John Fletcher, Wheelwright and Blacksmith, 141, Vauxhall Road.—This is one of the largest and oldest establishments of its kind in Liverpool. It has been founded over fifty years, and the connection is immense. An idea of its magnitude may be gathered from the fact that Mr. Fletcher employs, on an average, over forty hands, which is a number not exceeded, perhaps, by any other establishment in the same line in Liverpool. Mr. Fletcher does all kinds of manufacturing and jobbing, and in both these branches he is always kept well employed. He executes all his work in the best possible style. The premises are most extensive, and the stocks of timber and iron very considerable, and altogether the concern is one of the most superior of its kind to be found in the whole country.

Satchell & Son, Hat Manufacturers, 48, Lord Street.—The establishment of Messrs. Satchell & Son is about as well known as any business house in Liverpool, having been in existence many years, and also enjoyed a large share of public support. "Satchell's Hats" are of almost world wide repute, and have for many years past been patronized not only by the gentry and nobility, but by royalty also. The late Prince Consort was of the number of those who patronized the establishment. The business was originally established by T. H. Satchell, but for some time past the firm has been known as Satchell & Son. The house supplies all descriptions of gentlemen's and youths' hats and caps, amongst which may be specially mentioned clerical hats, naval and military cocked hats, caps, ladies' riding hats, hunting, shooting, and fishing hats, opera folding hats, zephyr light hats, together with leather hat cases, umbrellas, and sundries. The stock in all these varieties is of most superior quality, of large extent, and is well worthy of inspection. The premises are (as indeed are most of the establishments in Lord Street) of considerable extent, and the firm employs numerous workmen, salesmen, and assistants. The business is, in all respects, a first class one.

Mrs. Hughes, Ladies' and Children's Outfitter, 120, Bold Street.—The manufacture of ladies' and children's outfits constitutes a most important branch of industrial activity in Liverpool, and in this connection special mention should be made of Mrs. Hughes' well and favourably known establishment. This lady began business forty years ago, and from a comparatively small beginning its trade has steadily increased. Sound judgment and honourable methods have been invariably displayed in its management. The premises occupied are spacious, and laid out with all the attractiveness that art can suggest in displaying a splendid stock of ladies' and children's outfits, baby linen, stays, and corsets, a speciality being made of trousseaux, layettes, and foreign outfits, which for beauty and originality are unsurpassed. With the skilled and numerous staff at her command Mrs. Hughes is enabled to suit all customers, and to execute all orders promptly and accurately. Her patronage includes the *élite* of society in Liverpool and vicinity. In fact her establishment is widely known, and is doing an influential and growing trade in a manner that has won and is daily winning golden opinions for excellence, economy, and despatch.

Jno. Lloyd, Plain and Ornamental Bookbinder and Account Book Manufacturer, 9, North John Street.—Bookbinding in its various branches constitutes an important branch of industry in most centres of trade and intelligence, which of course include Liverpool in their number. This is the nature of the trade conducted by Mr. John Lloyd, who has been established since 1878. The nine years since elapsed have enabled him to extend and work up his connections in all branches. The excellence of the manner in which he executes all work entrusted to him is well known to those firms and individuals who patronize him and his able staff of skilled workmen. In addition to the bookbinding, all sorts of account books for every kind of business are manufactured on the premises in great quantities. The orders entrusted to the establishment are of such extent that a large staff is kept constantly employed in the various departments. The whole is managed and supervised by Mr. John Lloyd, to whose individual energy and ability the success won is almost entirely due.

The Central Canister Factory, Tin Plate Worker, Tin Trunk and Bonnet Box Manufacturer, 99 & 101, Pitt Street.—Tin plate working is an important branch of industry in Liverpool, in a splendid state of perfection, employing many hands, and doing a very heavy business. A thoroughly representative house in this branch of industry is that of Mr. Thomas Donnelly, which was founded thirty years ago. Mr. Thomas Donnelly is a most expert and practical tin plate worker and tin box manufacturer, having no superior in the city, and he has done much to improve this important branch of industry. The premises, known as "The Central Canister Factory," are large and commodious, admirably equipped with every possible appliance for the business. An ample force is employed in manufacturing tin trunks, bonnet boxes, canisters for all purposes, in japanning, case lining, and particularly in the making of spice and tea canisters, for which the establishment has acquired a national reputation. The materials are of the best quality, the supervision of Mr. Thomas Donnelly talented, and the workmanship, consequently, is first class. There is a large stock of the productions of the house on hand, and the management throughout is able and enterprising. Mr. Thomas Donnelly carries on a fine wholesale trade, principally local, and on every side it is rapidly increasing. He is an important member of this branch of industry, well known therein and highly respected, and bears an unsullied reputation for honourable business methods and courtesy. He is popular in the neighbourhood, and the growth and prosperity of his business are only coincident with his energy, enterprise, and ability.

Clarke & Goulder, Flat Owners and Forwarding Agents, E, Central Chambers, South Castle Street.—The business of Messrs. Clarke and Goulder, flat owners and forwarding agents, of Liverpool, and West Bank Dock, Widnes, is firmly established. It was originated in 1875, since which date it has experienced a career of wonderfully rapid progress; the patronage at present enjoyed by the firm is of a wide-spread and very deserving character. The sole proprietor is Mr. William Clarke, a gentleman who has shown himself particularly well adapted for the carrying on and directing of the class of work with which this establishment is immediately concerned, and in connection with which it bears such a high reputation. The utmost attention is bestowed upon all orders for transhipment, and the tariff of charges is a remarkably moderate one. The offices are well appointed, and the business is conducted in a manner which reflects the greatest credit upon the management.

W. H. Flett, Preserve and Pickle Manufacturer, Everton Valley.—Liverpool has long been noted for the manufacture of pickles and preserves, and her export trade, too, is of great magnitude. Among the establishments engaged in this branch of industry a very prominent place is held by that of Mr. W. H. Flett, which has been in existence for 37 years. Among the numerous articles Mr. Flett manufactures and imports we may mention the following: jams, jellies, marmalade, pickles, sauces, bottled fruits, candied peel, lime juice cordial, capers, olives, etc., etc., and is also sole exporter in bottles of the famous "Eureka" table salt, which was awarded a gold medal at the Liverpool Exhibition of 1886. In addition to the large home trade done by Mr. Flett in all parts of the country, he has an extensive export trade, and his goods are supplied to several of the leading steamship companies, his business in general being, in fact, the largest of its kind out of London. The premises, comprising works and offices, are very extensive, covering a large area of ground, having a lengthy frontage in Black Bull Lane, and extending as far back as Everton Valley, where the office is situated, and which is in telephonic communication with the works. The works are admirably equipped with the most modern appliances and machinery, and a staff of several hundred men, boys, and girls are employed in the pickling and preserving operations, which are conducted on the most advanced principles. The goods of this firm are of absolute purity and reliability, which qualities are secured by Mr. W. H. Flett engaging buyers to journey throughout the country to purchase fruit and vegetables of the finest description only. The materials, too, at the manufactory are carefully selected, and every care taken to use only superior articles. Mr. Flett employs an ample travelling staff, and manages his extensive business with ability and enterprise, and is well known in the commercial and industrial world.

Brown & Rawcliffe, Lithographers, Illuminators, &c., &c., 33, Wapping.—This firm was established in the year 1877. They are chromo-lithographers, engravers, illuminators, designers, and fine art and general colour printers. They are in an extensive way of business, and employ a numerous staff in the various branches of their trade. Their premises are large, and the printing works occupy the principal portion of a block of buildings, and are fitted up with the newest and most approved machinery, plant, etc., and everything connected with the concern is of the most superior description. They have formed a good connection, and have a reputation second to none in the trade. They are the sole makers of Rawcliffe's patent varnishing machine, for which they have a large sale at home and abroad. They execute chromo-lithographic work, such as ornamental labels, show cards, posters, handbills, etc., in the best possible style, and with the greatest despatch. In every branch of their business they employ first-class talent, hence all their work is turned out in the best style, and in a manner which cannot be excelled. Their charges are not exorbitant but moderate, notwithstanding the superior quality of their productions. The firm exhibited a large litho-machine at work at the late exhibition, and obtained the highest award—a gold medal—for their excellent work. Messrs. Brown and Rawcliffe are honourable and upright tradesmen. Their business is conducted on first-class lines, being both practical men, and they are both popular and respected. Their trade is increasing at a very satisfactory rate.

James Halsall & Son, Timber and Stave Merchants, 12, Canada Dock.—James Halsall and Son—whose head-quarters are very commodious—are known to every timber consumer in the northern and midland counties of England, and to many in Scotland and Ireland. They have been established in their present commodious premises during a period of forty years. That time has been spent to good purpose, for the firm enjoys a connection and reputation in the trade surpassed by few timber houses. They have fine offices, well fitted, and smartly manned. Their storage ground is spacious, and their stock is very large and comprehensive, embracing all kinds of wood, which they extensively import. The sole representative of the firm is also a member of the Exchange, where he is favourably known and highly respected. Travellers are employed, and make daily additions to the Company's list of customers. The business is sound and lucrative in every respect.

John Davies, Architectural Modeller and Ornamental Plasterer, 28, Low Hill.—Liverpool, like all other large towns and cities, has become noted for the growth and establishment of special industries. The well-known establishment of Mr. John Davies is a case in point. He is the principal architectural modeller and ornamental plasterer in our city. He founded his present large business in 1871. Making a study of modelling in high style and the best finish, he has with his extensive practical experience the best knowledge of the requirements of the trade. His establishment is most centrally situated in the eastern district of the city, and is possessed of every possible facility for the prosecution of his trade. His connections are of the highest character, and include some of the public authorities. He employs none but the most efficient workmen, and who have served long terms of apprenticeship in some of the leading houses of the Kingdom. Suffice it to say that his work is the best that money, talent, and skilled labour can produce, and that his abilities are in every respect worthy of the high uses to which they are put.

Jos. Leather & Sons, Veterinary Surgeons, 64 and 66, Pall Mall, and 2, Tariff Street.—The innumerable horses employed in the carrying trade of Liverpool render the profession of veterinary surgeon a very important one. To this branch of the healing art Messrs. Jos. Leather & Sons devote their labours. Their principal place in Liverpool is at 64 and 66, Pall Mall, and 2, Tariff Street. At the latter place, the one under notice, they have been resident for many years, and have connections formed among the majority of the best and largest stockkeepers in the neighbourhood, by whom they are well supported. Tariff Street is off Vauxhall Road, one of the best districts in Liverpool that could be selected by a veterinary surgeon. The Messrs. Leather are widely esteemed outside the immediate vicinity of their main and branch houses. Their connection is being daily added to, and to meet its pressing demands other branches have been opened. Of these, the two at 4, Forge Street, Derby Road, Bootle, and 7, Chester Road, Tuebrook, are very flourishing concerns. The members hold diplomas of the Royal College of Veterinary Surgeons, London, and also the Veterinary Diploma of the Highland and Agricultural Society of Scotland. They are adepts at their profession, and their thoroughly scientific training, combined with their almost unvarying success, has won for them the complete reliance and confidence of the equine and bovine stockkeepers among whom they reside.

J. Hocken, Chemist, Dentist, and Export Druggist, 31, Old Hall Street.—In many instances we find the professions of chemist and dentist combined. It is so in the case of Mr. J. Hocken, who is also an export druggist. These scientific businesses when properly conducted are most remunerative, and such Mr. Hocken contrives to make them. The premises occupied are extensive, well arranged, and lighted in a suitable manner. They are also well stocked with everything required in the dental and chemical departments. The manufacture of drugs is a prominent feature of the business. In this branch a very influential clientèle has been formed both at home and abroad. In strengthening and meeting the wants of this very important section of trade, the greatest care is taken to supply promptly and cheaply the articles ordered. "Hocken's Balsam of Aniseed, Horehound, and Linseed," have a universal reputation as a curative agent in all affections of the chest and lungs. His "Bilious and Liver Pills" are scarcely less famous or efficacious. Mr. Hocken is a member of the Pharmaceutical Society and a registered dentist, thus proving officially his high professional attainments. This gives the greatest confidence to his customers, and extends, as a consequence, the volume of trade done. A speciality is made of fitting up medicine chests for seamen and overland travellers. A medal and diploma were awarded to him at the Liverpool Exhibition, 1886, for medical chests. In this line he does a good business, his medicines and style of compounding prescriptions being of the best. He is also agent for the Queen's Insurance Company, and the Imperial Union Accident Assurance Company. Energy and culture stamp all Mr. Hocken's work, and have won for him a repute not confined to local limits.

James J. Alexander, Agent for the Scottish Provincial Life and Fire Assurance Company, Commission Merchant, &c., 64, South Castle Street.—The Scottish Provincial Life and Fire Assurance Company is one of the many provident and highly-beneficial societies to the existence of which the country at large owes a deep debt of gratitude, which reflects the highest possible credit upon their originators and managers, and of which the latter (and, in fact, the nation itself) may well be proud. It was established in the year 1825, and has experienced since that date an eventful, but most successful, career. Its funds are in a most satisfactory condition; its income is large; its reserve fund ample; and the number of its members is certainly increasing in a most rapid and gratifying manner. Mr. James J. Alexander, the Liverpool agent of the society, whose offices are situated at 64, South Castle Street, also carries on an undeniably good business as a commission merchant and forwarding agent, his connection being of a substantial kind.

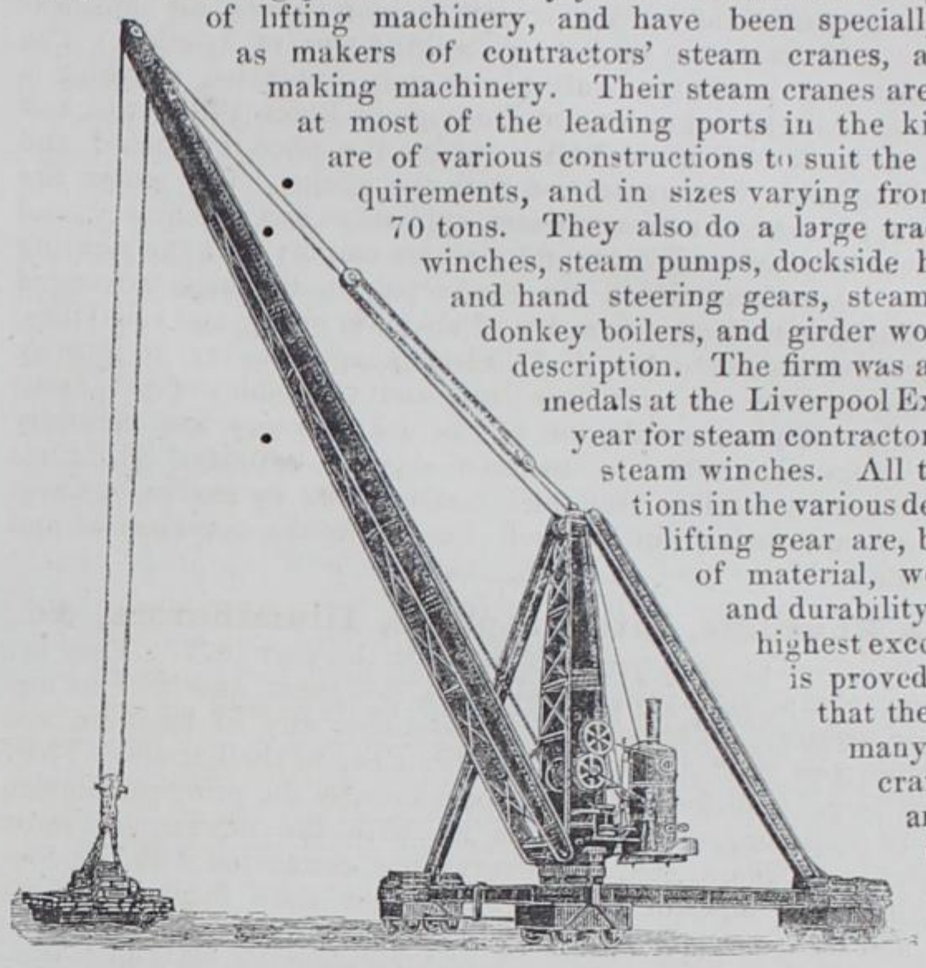
James Keet, Masonic Apron Depôt, and Gentlemen's Hosiery and Glove and Outfitting Establishment, 8, Berry Street.—This widely known emporium is one of the oldest establishments of its kind in the city; it has been founded over fifty years, and has a splendid connection attached to it. It is a celebrated depôt for masonic aprons and other paraphernalia connected with the "mystic craft," and has been long patronized by most of the old families connected with the city order, from nobility downwards. The house, however, does a very great business in gentlemen's hosiery, gloves, shirts, cuffs, collars, Jerseys, and other articles in the outfitting line, and his goods are all of the first quality, and of the newest styles. Mr. James Keet makes a specialty, however, of his twelve-thread Scotch hosiery, for which he has long been noted, especially among his American customers. There is not a better house in the provinces in this branch of business. The business is conducted on superior lines, and the house enjoys an excellent reputation in the city and surrounding neighbourhood. The premises in Berry Street are situated at the corner of Wood Street, and directly opposite St. Luke's church; they are large and commodious, and the stock is very extensive and choice. The proprietor is a very popular gentleman, and is much esteemed.

Charles Petrie, Importer and Planter of American, Dutch, and Native Oysters, Salmon, Game, Rabbit, Poultry, and Ice Merchant, 15 and 17, Rose Street.—During the season more oysters are probably produced and consumed in England and the south of Scotland than most people imagine. The demand for both natives and foreigners has, too, been steadiiy on the increase of late years. To respond to the public requirement thereby caused, Messrs. Petrie & Stanley started their business in the oyster trade at Manchester and Liverpool in 1876. Some time ago Mr. Stanley retired from the business, and Mr. Petrie became solely responsible. The premises are of extensive dimensions, and the location is in one of the most suitable quarters of the city. The interior fitting and arrangement of the establishment give ample facility for the conducting a large wholesale trade. All sorts of American, Dutch, and native oysters are kept in stock, and find a quick and profitable sale. As is usual with leading merchants in this line, salmon, game, rabbit, and poultry in all varieties are on hand to meet the demands of the numerous patrons of the concern. Ice is also stocked and sold at moderate rates, so that the rest of the commodities may be kept in good condition. In all these lines a very profitable trade is being done by the energetic and able proprietor, Mr. C. Petrie, whose popularity in the district is well deserved.

W. Mac Connal & Co., Salt Merchants, Brokers, &c., The City Salt Warehouse, 3 and 4, Nova Scotia.—Messrs. W. Mac Connal & Co., salt merchants and brokers, are a very old, substantial, and well-known firm, having been established about a century ago under the style of Dean Brothers. In the year 1878 the business was transferred to Messrs. W. Mac Connal & Co., by which name it still continues to be known, though as a matter of fact the present proprietor of this successful concern is Mr. Peter R. Barrow. Mac Connal & Co. do a very extensive trade in salt as merchants and brokers, both at home and abroad, their transactions being not only carried on in connection with nearly every town of importance throughout the United Kingdom, but they ship largely to all parts of the civilized world, especially to America, Canada, the West Indies, Demerara, Africa, South America, and to all the chief ports on the Continent; and with regard especially to the United States and Canada—where their sales of these kinds are most extensive—it may be truthfully stated that nothing could have given more complete satisfaction than Mac Connal's "Excelsior" and "Faultless" brands of factory filled salt. If, however, it were possible to single out one description above others of the commodity dealt in by this firm as excelling in popularity and demand, it would probably be their well-known table salt packed in bottles and cases, in which a very large business indeed is done, especially in the markets of South America. The premises occupied by this concern, holding as they do a prominent situation on the quay of the George's Dock Passage, together with the almost constant discharging of cargoes of salt at this spot must be a sight familiar to thousands while passing from St. James' Street to the George's Landing Stage. The salt is manufactured at Northwich and Winsford, whence it is conveyed by flats down the rivers Weaver and Mersey, and should it be destined to supply the retail trade it is discharged at the warehouse before mentioned, but if, on the other hand, it is required for export, it is taken into the various docks and discharged into vessels bound for foreign ports. The permanent staff employed is always found equal to all demands upon it, and the number of outside hands employed is large but subject to frequent variations.

Kerr & Jubb, Merchants and Manufacturers of Leather Belting, Cotton Belting, &c., 11, Chapel Walks, South Castle Street.—The manufacture of leather belting and cotton belting, and goods of this description generally, is a branch of industry extensively carried on, and is one in which it is absolutely necessary that the materials should be of the best quality, the workmanship sound, and the supervision talented. A well-known firm whose name is identified with this business is that of Messrs. Kerr & Jubb, of above address (and at Halifax, Yorks.), and which has been in existence for many years. The name of this firm is perhaps best known in connection with their machinery belting, although they may well be described as mill furnishers, as in addition to their various beltings, they offer numerous other accessories for mill use. The following is a curtailed list:—Leather Belting (oak tanned), Leather Belting (raw hide), Cotton Belting (H.X.L.), Camel Hair Belting, Rubber Belting, Dermatine Belting, Link Belting, Webbing for Elevators. Plain Gauge Glasses, Lubricators. Canvas, Leather, and Rubber, Fire and Ships' Hose and Fittings, Laces, Engine Packings, Cotton Waste, Sponge Cloths, Rubber Goods, Asbestos All sorts of Belt-Bolts, Belt Fasteners, etc. Messrs. Kerr & Jubb are the sole agents for Crossley, Hanson, & Hicks' Patent Enamelled and Triplex Gauge Glasses, and are also agents for the Dermatine Syndicate. The Liverpool portion of the business is under the management of Mr. Henry A. Cole, whose knowledge of the manufacture of belting, together with his experience in its many uses, especially in engineering, and for the present roller flour-mill systems, constitutes him an able representative. With the success which deservedly follows upon enterprise, Messrs. Kerr & Jubb have been brought into high repute by the admirable nature of several of their specialities. The "Liverpool" belting, made in American style, with cemented joints, of best English oak-tanned leather, specially stretched, has met with much favour. The patent raw-hide belting, H.X.L. cotton belting (registered brand), and the quality of their rubber and other goods, has firmly placed them in a leading position in their particular line of business. Apart from their home trade with consumers, Messrs. Kerr & Jubb make advantageous concessions in price, etc., to dealers and shippers, and consequently they export largely to different parts of the world, and testimonials and steadily repeated orders testify to the appreciation of their numerous clients.

J. H. Wilson & Co., Engineers, Sandhills.—This firm has occupied a leading position for many years as makers of every description of lifting machinery, and have been specially successful as makers of contractors' steam cranes, and concrete making machinery. Their steam cranes are to be seen at most of the leading ports in the kingdom, and are of various constructions to suit the different requirements, and in sizes varying from 10 cwt to 70 tons. They also do a large trade in steam winches, steam pumps, dockside hoists, steam and hand steering gears, steam ash hoists, donkey boilers, and girder work of every description. The firm was awarded gold medals at the Liverpool Exhibition last year for steam contractors' cranes and steam winches. All their productions in the various descriptions of lifting gear are, both in point of material, workmanship, and durability, of the very highest excellence. This is proved by the fact that the firm supply many of their cranes, blocks, and engineers' tackle to the Admiralty Department of Her Majesty's Government, in all cases with the most satisfactory results.



Wm. Cross, Naturalist, 18, Earle Street, and 12, 14 and 16, Rigby Street.—The naturalist, if his work is extensively carried on, performs an important educational function. His trade is not alone one of taste or ornamentation, but is also one of education. In this sense Mr. Wm. Cross stands at the head of his profession in these islands. His business was started in 1830, and the more than half-century since elapsed has made his name a household word among those who are in any way fond of animals. The prominent location of his excellent premises is an important advantage in the conducting of his extensive business. No change in proprietorship has occurred since the establishment was started. The buildings occupied are very extensive, and suitably arranged and fitted for the proper reception of the many animals, large and small, tame and wild, harmless and ferocious, that from time to time there find a domicile. The menagerie and warehouse are two of the most instructive and interesting (and it should also be added attractive) buildings in Liverpool in which anyone can pass an hour. All sorts of foreign birds, beasts, reptiles, and insects are here found in regular and methodic arrangement. Curiosities, ancient pottery, war weapons, shells, bird and animal skins, and beautiful aviaries stocked with every conceivable kind of bird from every clime under the sun, here abound in the greatest variety and profusion. The establishment has been patronised by the Prince and Princess of Wales, and the leading families of the country. The place is well managed, is known all over the world, and supplies a real want in the purveying concerns of these islands. Mr. Cross may be justly proud of the fame his exertions have acquired for his important and profitable business.

A. J. Johnston, Wholesale and Retail Grocer and Provision Merchant, 138 and 224, Mill Street, and 274, Park Road.—Nowhere in the kingdom are finer or more attractive grocers' establishments found than in Liverpool. A leading man in this trade is Mr. A. J. Johnston, whose shops are unsurpassed by anything in the same line in the city. He has three fine shops, one at 138, another at 224, in Mill Street, and the third at 274, Park Road. The business was started by Mr. Johnston's father in 1850, and since its inception its career has been an unbroken success. The three establishments are model shops in the grocery line and each is a large and lucrative business. The stock includes all sorts of groceries and provisions to be found in any similar establishment in the city. The connections of the different shops embrace the *élite* of the districts in which they are located. This is not a matter of surprise when we regard the excellent and comprehensive and moderately priced stock, the civil and obliging staff, and the first-rate and energetic management to which the concerns are subject. The business is a prosperous one, and its prosperity is well deserved.

William Rogers, Watch and Clock Maker, Jeweller, and Importer of Foreign Clocks and Watches, 11, Cook Street, Castle Street.—Mr. Rogers has been established in business since the year 1860. He deals in watches, clocks, jewellery, plate, optical and photographic instruments, etc. His "specialty" is "Chronometrically Adjusted Watches," which are the most perfect timekeepers. He is a designer and maker of turret clocks and collateral mechanism of every kind. He occupies premises in Cook Street, which are conveniently arranged, and are in a first-class business position, and they are handsomely fitted up, and well stocked with watches and clocks of every description, and with jewellery and other articles, the stock altogether being a very valuable one and well kept. Mr. Rogers has a splendid connection, being patronised by many of the chief merchants, manufacturers, bankers, and tradesmen of the city and district. He is a gentleman of strict honour and integrity in all his dealings, and his business is conducted on these lines, and as a natural consequence he is very popular, and is esteemed by all who know him. He does a large jobbing trade. His work is done in excellent style, and is executed with promptness and despatch, whilst his charges are moderate. He has established a capital reputation in the city (especially in the neighbourhood of Castle Street and the Exchange), and he richly merits the good opinions which have been formed as to his character and abilities. Mr. Rogers has lately become famous as the inventor and patentee of what is known as "Rogers' Copying Preparation," which supersedes copying ink, and is likely to work a complete revolution in the art of letter copying, etc. It will assuredly prove a great boon to the business community, especially the mercantile portion of it. The "Preparation" is in the form of a powder, and when dissolved in water for a limited period, say, a day before use, the solution is used in the ordinary way in the place of the usual water in the process of copying letters, etc. Any kind of ink (plain or copying) can be used in writing the letters, etc., and the impression will come out just the same, but the cardinal feature in respect to it is this: that it will copy old letters or documents as well as new, and thus enable people to keep copies of their correspondence and replies on opposite pages of their letter books, for copies can be obtained from letters and documents which have been written with any ink at any time, even years previously, and in the case of old discoloured writings especially, it is asserted that this copying preparation causes an improvement in the colour and durability of the original. Extracts can also be taken from account books by means of this preparation, and they will come out clear and distinct. We sincerely hope that Mr. Rogers may be spared to reap the full pecuniary benefit he is entitled to as the inventor of an article of such great public utility and value.

Blake & Mackenzie, Fancy Box Manufacturers, 10, Hanover Street, and Steam Printing Works, 8, School Lane.—This firm has been established in Liverpool for a number of years, and are well known in the city as manufacturers of every description of boxes used by drapers, stationers, cigarette makers, etc., etc., and they have likewise a steam printing works (on a large scale) situate in School Lane, at which they execute all kinds of lithographic printing and engraving. Some of the fancy boxes made at Hanover Street are of the most beautiful and elaborate description, and are perfect works of art in their way. The firm are most enterprising and pushing in trade, and are thorough men of business and excellent organizers. In both businesses in which they are engaged they have formed first-class connections, and the splendid style in which they are conducted is apparent to all having dealings with them. They do a most extensive trade in the fancy boxes, which is by no means confined to Liverpool and the district, but extends all over the country. They are also manufacturers of a patent folding box for sending game, etc., by post, and also of cut flower boxes for the transit of flowers. At the printing works, and also at the Hanover Street establishment, a large number of hands are employed. We may add that the printing and lithographic plant and machinery are of the newest and best makes which are manufactured.

Messrs. Ferreira Bros., Wine and Spirit Merchants, 30, Castle Street.—The wine and spirit trade has, during the last few years, assumed a position of great importance in the busy city of Liverpool, which, from having the pick of the markets, is noted for the excellence of its productions. In this particular line Messrs. Ferreira Bros. hold a prominent position, and are well worthy of notice. The productions of the firm are chiefly imported from the fertile wine-growing district around Oporto. A prominent speciality is made of the "Montebello Claret," a strictly natural wine, free from the noxious ingredients so frequently used in the preparation of so many of the French clarets now largely consumed in this country. As an ordinary luncheon or dinner wine it cannot be surpassed, and not creating that acidity so often produced by the majority of the French clarets, is in consequence highly recommended by the medical faculty. The excellence of the firm's productions, in addition to the natural flavour which they possess, is well known, and in consequence they are in universal demand. The public ought to be the best judges, and they are disposed to declare that the wines of Messrs. Ferreira Bros. are by far the best in the market. As an idea of the business transacted by the firm, it may be mentioned that travellers of great experience and extensive connection are employed to push the productions of the firm in all parts of the kingdom. The large connection and patronage enjoyed by this leading house at once place, it in a prominent position, and the efficient way in which all business is transacted ensures the long continuance of the favour everywhere shown this enterprising house.

James Stott & Co., The "Stott" Gas Governor, 83, Dale Street.—The attention that has been given in this country during recent years to the production of improved gas valves, or governors, has demonstrated that British genius and skill are quite as successful in this line as they have been in many others. The most desirable article of the kind yet produced is the "Stott" self-acting gas valve, or governor, made by James Stott & Co. The governor is made for the use of gas consumers, its object being to prevent over-pressure, and the consequent waste therefrom. Being self-acting, it closes with every increase and opens with every decrease from the street mains, the result being a saving of from 10 to 30 per cent., varying according to the pressure at which the gas is supplied to the consumers. The thousands of these governors in use have given the greatest satisfaction. It is the most perfect ever produced, and has been awarded more prizes in competition in four years than all others put together in 15 years. Practical evidence of the "governor's" working can be seen at the firm's show rooms, and the hundreds which are in use in Liverpool fully demonstrate every merit claimed by the inventors. The management of the Liverpool branch is in the hands of a gentleman in every way qualified for that position.

John Wilson, Team Owner and Forwarding Agent, 15, Goree Piazzas.—There are many important firms of team owners and forwarding agents in Liverpool. In this connection it is a pleasure to direct special attention to an old and highly popular concern like that carried on under the style of John Wilson, whose offices are conveniently situated in the immediate neighbourhood of the George's Dock. The business was established over 50 years ago by Mr. George Wilson, a gentleman whose name has been honourably associated with the forwarding trade in our city, and he was succeeded by his son, Mr. John Wilson, a man of long experience and fully acquainted with the requirements of the day. He is entrusted with the cartage of many of the leading commercial houses in Liverpool, has a large connexion with country corn merchants and millers, dealing with bills of lading and receiving their grain direct from vessels, and also holds the important position of carting agent to the Great Western Railway Company. To facilitate the collection of goods, he has private telephonic communication with the whole of their Liverpool depôts, as well as with the Liverpool Exchange system. The stables are large and commodious, his office centrally situated, and well adapted for the requirements of the business. He employs a large force of men, including clerks, carters, and stablemen, and the care and attention bestowed on every item reflects the greatest credit on his efficient management. His sterling integrity and general business aptitude cannot fail to commend him to the confidence of all who may come into contact with him.

John Moss & Co., Cigar Manufacturers and Importers, Brockley Buildings, 51, South John Street.—This concern was originally established in 1876, by the firm of Bainbridge, Thorburn & Moss, and remained under that style until last year (1886), when it became John Moss & Company. The firm are both importers of cigars and manufacturers, and they have a large connection all over the country, the demand for their cigars being very great. They deal in high-class goods chiefly, and supply some of the largest establishments in the kingdom. They conduct their extensive trade in a very quiet and regular way, and the best portion of it is done by correspondence, for such is the repute in which their goods are held that there is no necessity to push sales or to solicit orders—they come to hand spontaneously. In Liverpool their connection is very select, and their clients are amongst the most extensive buyers in the city. The premises in South John Street and the factory in School Lane are large and handsome, and the firm employs a competent staff of assistants. The partners are gentlemen of enterprise and energy, and are much esteemed.

William Lockhart & Co., Metal Brokers, Lombard Chambers, Brixteth Street, Tithebarn Street.—The firm of William Lockhart & Co. was established in the year 1852. They are metal brokers, and have a large and very influential connection. Their trade is very widespread, and the firm is well known both at home and abroad. Their commercial reputation is first-class, in fact it is not surpassed by any other house in the trade. Their business is conducted on lines of the strictest probity and honour, and they possess both the confidence and esteem of their numerous clients. Lockhart & Co. have been doing an excellent trade notwithstanding the great depression which has so long prevailed in the metal market, but with a revival in this branch of business their trade is sure to be very largely augmented. The members of the firm occupy a superior social position, and they are universally esteemed by all who have the privilege of their acquaintance.

John Wylie, Tailor and Clothier, 22, Berry Street.—The tailoring trade of Liverpool constitutes a most important feature in the business activity of the city. The trade has a large representation, and meets with a most gratifying support in face of the competition it has to encounter in the ready-made department. Some of the finest tailoring establishments in the kingdom are situated in Liverpool, and not a few London houses have branch establishments here. To compete with the



general draper the tailoring trade of Liverpool needs to be pushed in order to secure for itself a proportionate share of public patronage. In face of those difficulties we find new houses daily making their appearance and enterprising tradesmen investing their capital. Mr. John Wylie opened his attractive premises two years ago, and has in that short time secured some of the best orders in Liverpool and the attention of the public generally, till now he is enabled to give constant employment to about a dozen tradesmen. This is the result of hard work, which is the proudest recommendation in the history of any tradesman, and Mr. Wylie must be congratulated on his exertions. This house can now stand a most severe test and bear favourable comparison with some of the largest houses in the city of Liverpool. Mr. Wylie has recently taken more central premises, at 74, London Road, which are certainly one of the finest and most attractive tailoring establishments in the city. Here he holds an unrivalled stock of autumn and winter goods, which for fit, finish, and quality is unexcelled in Liverpool. Mr. Wylie's business is nearly confined to a private trade, so that, instead of engaging the services of travellers, he makes the article he supplies a recommendation for further support. In this way Mr. Wylie has secured for himself a most respectable position in the trade, and is a universal favourite among his patrons.

Anderson Brothers, Wholesale and Retail Boot and Shoe Manufacturers, 8, West Derby Road; 121 and 123, Islington; 8, St. James's Place; and 151, Great Homer Street.—Taking into consideration the severe changes of climate to which we are subjected in these islands, there is scarcely an article of dress more indispensable to preserve health and comfort than a boot. In a city like Liverpool, with its extensive docks, manual labour of a most trying nature is necessary to meet the demands of its shipping interests, and a good and strong boot is needed to stand the rugged paths along the line of docks. Messrs. Anderson Brothers supplied a want long felt in Liverpool when they commenced their bootmaking and repairing establishment, which is now one of the most popular of its kind in the city. By employing none but the best workmen, they have enlisted the confidence of the working men of Liverpool, and for cheapness and durability their goods cannot be excelled. Being themselves practical men, they understand the needs of their customers, and are capable of purchasing materials in the best and cheapest markets. They employ a large number of men in the various departments of the trade, besides a number of female machinists. The repairing is a special feature of their business, and in the use of their "Patent Sole Leather," the work they turn out cannot be classified with the general "half-a-crown" shop, for in style and finish it excels any attempt made by rival establishments. Their shops are to be seen all over Liverpool; and "Anderson's"—for soleing and heeling—is a household word. Judging from the success the firm has achieved since their commencement, there is sure to be a prosperous future awaiting them, which will probably result in Anderson Brothers being one of the largest bootmaking and repairing firms in the kingdom.

Thomas Jones, Slater, Plain and Ornamental Plasterer, &c., 40, Mount Pleasant.—Mr. Jones is without doubt the best-known tradesman as a slater and plasterer in Liverpool. He conducts a business which was founded half-a-century ago. His connection is one of immense proportions, and it is an exceedingly widespread one. He carries on the business of a slater, plain and ornamental plasterer, and manufacturer of scagliola, fibrous plaster, carton pierre, papier mache, plaster and composition ornaments of the various orders. He is likewise the inventor of the hydraulithic cement flooring for basements, warehouses, stables, resisting damp, etc. No tradesman in the United Kingdom has a better reputation for the superior style in which his work (of all kinds) is executed. Some of the finest productions of the plasterer's art which are to be seen in this part of the country were executed by his workmen. With reference to his "hydraulithic cement," we may observe that it has proved one of the most successful and useful discoveries of modern times, and the vast demand there is for the article is the surest proof of its value. It has been most conclusively proved that this cement is impervious to damp, and that floors which are laid with it remain perfectly dry, no matter how damp the ground may be which lies underneath. The firm was awarded a gold medal—the only one for fibrous plaster—at the Liverpool International Exhibition in 1886.

J. Park & Son (established 1856), Practical Die Sinkers, Seal Engravers, Brass, Steel, and India Rubber Stamp Makers, Medalists, and General Engravers, 64, Cable Street (two doors from Paradise Street).—This establishment was started so far back as 1856—over thirty years ago. Its founder was Mr. John Park, who carried on the business alone for many years. During his management the place made good progress, and the business developed in a remarkable manner. Some years ago he took his son into partnership with him. This infused new life into the concern and increased impetus was given to the advancement of the house. The location of the shop is first-class, and its size and arrangement are very suitable for the trade conducted. This is one of the oldest, cheapest, and best houses in the Kingdom for EMBOSSING DIES and presses, SEALS for wax or smoke, brass and steel ENDORSING stamps, endorsing ink and ink pads, METAL LABELS, checks, TOKENS and workmen's time tickets, sets of STEEL LETTERS and figures, wrought iron, cast iron, and brass burn bands, MOULDERS' white metal pattern letters and figures (kept in stock from quarter-inch upwards), moveable centre bottling seals for wine and spirit merchants, steel name stamps for marking iron or wood, TABLET PLATES for machinists, stencil plates for marking boxes, bales, sacks, etc., SOAP STAMPS, DOOR PLATES, BOOKBINDERS, tools, every description of brass and iron letters, sunk blocks, borders, etc. engraved for bread and biscuit machinery, EMBLEMS and SEALS for societies, fine stencil plates for engineers, architects, etc., solid stenciling ink, stencil brushes, etc., moveable date stamps for bankers, merchants, etc., India rubber stamps, etc., etc., etc. They have the largest, most varied, and useful stock of artistic and general stencil plates, as also moulders' pattern letters and figures, in the Kingdom. Their work may be relied upon, having only FIRST-CLASS workmen in their employ. Every attention is paid to orders, which are executed without delay.

A. W. Hayes, Printer, Bookseller, &c., 125, Kirkdale Road.—The bookselling, printing, and stationery business of Liverpool constitutes a most important factor in the commercial activity of this city, both in retail and wholesale circles. In this latter connection it is a pleasure to mention an old-established and respectable house, such as that in the hands of Mr. A. W. Hayes. This business was originally established so far back as 1862 by Mr. Jardine, who sold the business to a Mr. Clemens, who in turn passed it on to a Mr. Reed, from whom Mr. Peel purchased it. This gentleman handed it over in 1885 to the present proprietor, who has lost no opportunity that presented itself to do justice to the favourable reputation of his predecessors, and at the present moment commands a trade that proves him a keen and enterprising tradesman. The premises stand in a most attractive position, and consist of a magnificent block of buildings of modern construction. The shop is neatly fitted, and is supplied with a stock bearing favourable comparison to any house in the city. A speciality of the business is its magnificent stock of leather goods and fancy stationery, hand-painted cards, mirrors, plaques, etc., which abounds in great variety. Mr. Hayes takes an active interest in the management of the establishment. The trade done is principally local, and of a most extensive character. Mr. Hayes has also a large connection on the east coast and also in South Wales, and he is liberally patronised by some of the largest business houses in the neighbourhood for printing and stationery. A house with such a list of the most valuable recommendations, extending over a period of 30 years, must prove a valuable possession to Mr. Hayes, and a prominent factor among the commercial houses of the city.

Lindsay Gerrard, Grocer and Provision Merchant, 5, 11, and 13, Stanley Road.—An example of the enterprise and ability shown in the provision and grocery trade of Liverpool can be seen in the business conducted by Mr. Lindsay Gerrard at 5, 11, and 13, Stanley Road and elsewhere. The chief house is at 11 and 13, Stanley Road, was established fourteen years, and the connection so increased as to force Mr. Gerrard to form branches at 441, Stanley Road; 363, Westminster Road; 215, Athol Street, and 74, Litherland Road; and 213, Strand Road, Bootle, whilst the warehouse was fixed at 5, Stanley Road. The stock is fine and varied, constantly renewed from the warehouse, which is stored with chests of tea, bags of coffee, cocoa, and rice, hogsheads of sugar, all kinds of spice, biscuits, jams, pickles and other preserves, bacon, hams, cheese, lard, eggs, and other similar commodities, all selected from the best markets, and their absolute purity, quality, and freshness guaranteed. The assistants employed are very attentive, rendering the dealings at the shops a pleasure, and in every detail the arrangements are perfect. Mr. Lindsay Gerrard, the enterprising proprietor of this flourishing and lucrative concern, is highly respected by the community for his integrity and ability, and he is thoroughly conversant with the trade and the markets. By the members he is deeply esteemed, and his business in all respects ably maintains its long-standing reputation.

Lamb & Watt, Wine and Spirit Merchants, 46 and 48, St. Ann Street.—This establishment was founded by the late Mr. B. B. Chadwick about half-a-century ago, and was successfully conducted by him until 1869, when Mr. Ralph Lamb was admitted a partner. From that event the trade of the house greatly extended. In 1871 Mr. William Watt joined the firm, and an increasing business has since been done in blends of Scotch whiskey, notably the Tam O'Shanter. Mr. Chadwick retired in 1875, since which date the firm has been conducted by the present proprietors, Messrs. Lamb & Watt. Their trade extends all over the world, and their "Tam O'Shanter" brand of Scotch whiskey has taken the highest awards at all International Exhibitions where exhibited. Their British wines are all manufactured from home-grown fruit, have a large sale on home and colonial markets, and command a higher price than those of any other firm. The firm is one of the most thoroughly representative in Liverpool; the articles they supply are of the very best quality. They have commodious and well situated premises in St. Anne Street, employ a fair staff (including travellers), and hold a large and valuable stock, both of wines and spirits, in bond and otherwise. The firm acts as agents for the celebrated Encore whiskey, distilled by Messrs. Bernard & Co., of Leith. The members of the firm are Mr. William Watt and Mr. Ralph Lamb, both gentlemen highly respected amongst the trade and others in Liverpool and the neighbourhood.

Thomas Eyres & Sons, Wholesale and Export Brush and Hardware Merchants, 83, 85, and 89, Victoria Street.—This highly respectable firm has been in the brush and hardware trade for 37 years, having commenced business in the year 1850. They were for many years located in Park Road, but about eight years ago they removed their head-quarters to new and handsome premises in Victoria Street, as being much more central and convenient for their business. They have also considerable premises at 44a, Brownlow Hill, where a large overplus stock is warehoused to meet the demands of their very extensive business. There is no firm in the city which stands higher in this line than Messrs. Eyres & Sons, nor do we think there is one more extensively engaged in the trade. Their business comprises both a large wholesale home trade and an equally large export trade, so that the two together will represent an immense business. There cannot be a doubt that Messrs. Eyres & Sons keep the finest and best articles which are manufactured, for the house has a world-wide repute, and orders come in from all parts of the globe. Their stocks are very extensive, for although their new premises in Victoria Street are of great size, they are literally crammed with brushes and various descriptions of hardware and fancy goods, and it seems as if even these premises are too small for their necessities. The firm employ a large number of hands in different departments, and they have an excellent character as masters.

Drysdale Brothers, Timber and Stave Merchants, Regent Road, opposite Huskisson Dock.—Well and honourably known in their important line is the house of Drysdale Brothers, of thirty years standing under the same name in the timber dealing annals of Liverpool. They have business head-quarters and extensive storage grounds in Regent Road, opposite Huskisson Dock, where immense stocks of staves of every variety may at all times be seen, and where are to be found numbers of active and competent assistants ever ready to attend to the requirements of their customers in a thoroughly capable manner. Messrs. Drysdale Brothers make a specialty of the importation of staves from the United States, Canada, the Baltic, and the Adriatic, directing their goods into England, Scotland, and Ireland, as well as to various parts of the Continent, and have about the largest connection in the United Kingdom amongst stave consumers. The careful and active management of their business in this particular feature, joined to other operations of no less consequence in themselves, has sufficed to place this firm in the foremost and most substantial position. The only surviving partner is Mr. D. M. Drysdale, who is a thorough master of his business in all its details.

P. Houlgrave & Co., Tar and Turpentine Distillers, 25, Hill Street.—Tar distilling constitutes a most important item in the manufacturing operations of the city. In this connection favourable mention may be made of an old and thoroughly reliable concern like that in the hands of Messrs. P. Houlgrave & Co., whose extensive premises are admirably situated in the south end of the city. This well-known firm dates its origin back to 1808, so that it may be classed among the oldest enterprises of its kind in the city. From its very inception it has gradually developed until it is found now to be one of the most valuable concerns in the city. Its operations in the manufacture of tar have scarcely a limit, and its productions find numberless markets at home and abroad. The quality of their goods have long since stood the severest tests, and the general regularity and systematic business methods of the partners have secured them the widest range of recognition. The premises are of large dimensions. They are supplied with a most extensive plant of machinery and other appliances, and in every respect they are a picture of completeness. Everything is provided to facilitate the progress of the concern, and a large staff of men is regularly employed. A house so efficiently managed, with a reputation extending over 80 years, cannot fail to do justice to its traditions and maintain its distinguished position.

Thomas Walker, Bookseller, Stationer, Printer, and Bookbinder, 14, Myrtle Street.—This is certainly one of the most attractive and best-stocked establishments in the city in the retail stationery and bookselling line, and we are not far wrong in saying that it is likewise one of the best patronised. It was established some twenty-one or twenty-two years ago, and has gradually become one of the most favourite emporiums in Liverpool. Mr. Walker succeeded to the business about twelve years ago, and is a smart business man; his active mind is always at work in order to improve his business by adding to its usefulness and attractiveness. Amongst other things which he carried out, he hit upon the happy idea of establishing in connection therewith a circulating library, and this he accomplished in a most successful manner, for he made it a large and comprehensive medium, and as a natural result it soon became a largely patronised one, and at the present moment it is one of the best-paying concerns of its kind either in the city or neighbourhood. Mr. Walker's business embraces bookselling, printing, stationery, bookbinding, dye sinking, plain, cameo, and relief stamping, and all kinds of fancy goods in great abundance. He produces, most beautifully and elaborately, all kinds of menu, invitation, complimentary, wedding and memorial cards and dance programmes; in fact, there is nothing in connection with the higher branches of printing or stationery which he cannot or does not execute. A gentleman of such enterprise, industry, and talent deserves success, and he has not failed to secure it.

Henry Simpson & Co., Corn Brokers and Commission Merchants, 17, Back Goree.—The food trade of any country is always the most important, and in this country its importance is greatly increased by our huge, closely-packed population, tending rather to industrial and commercial pursuits than agricultural and food-raising. Liverpool does a very heavy business in corn, and many firms are engaged in this line. A well-known house in this respect is that trading as Messrs. Henry Simpson & Co. (the sole partner being Mr. Henry Simpson), which has been established for some years. The firm has a splendid connection among millers and merchants in all parts of the country, the corn supplied being of the choicest growth from all the chief exporting countries. Mr. Henry Simpson, the sole member of the firm, also carries on a lucrative business as commission merchant. He is a member of the Corn Exchange, and manages his business with enterprise and ability.

Samuel Holt, Clog and Patten Maker, 43, Vauxhall Road.—A very important branch of industry in Liverpool is the making of clogs and pattens, and the trade is in a first-rate condition, and improving wonderfully. Among the houses so engaged, a good position is held by that of Mr. Samuel Holt, which has been in existence for a period of forty years, and enjoys a sound reputation. The premises occupied, comprising shop and manufacturing department, are very commodious, the former being fitted in a superior style, showing the stock to advantage, and meeting the convenience of customers. The manufacturing department is large, and completely furnished with all trade appliances and requisites of the latest improvement, and the hands engaged are able and experienced. The materials used are of the best quality, and the workmanship is neat and durable. The stock is extensive, and consists of clogs and pattens in the most fashionable style, at popular prices. The trade done is retail and wholesale, and the department for repairs is extensively patronised. Mr. Samuel Holt, the proprietor of this thriving and lucrative concern, thoroughly understands every branch of the trade, and is well known and highly respected by the members. He is also held in great esteem by the local residents, and his house holds a prominent position in the clog and patten trade of Liverpool.

Edward Hughes, Warehouse Owner and Cotton Dealer, 17, 19, 21, 23, and 25, Marybone, and Back Pickop Street.—The warehouse accommodation of Liverpool is immense, and such property is very valuable, bringing in a handsome revenue to the owners. Among the many warehouse owners in the city a prominent place is occupied by Mr. Edward Hughes, who owns a large amount of property of this kind, and also carries on business as cotton dealer, having been established for over twenty years. The warehouses owned by this gentleman are among the finest in the city, of immense storing capacity, well ventilated and lighted, and admirably equipped with the necessary lifts, cranes, hoists, and other machinery of modern improvement, including gas engines of the highest types and by the best makers, and are in the occupation of some of the leading merchants and manufacturers. A splendid revenue is derived from this property, and its value is daily increasing. The warehouse at Back Pickop Street, where also Mr. Hughes has his offices, contains an immense stock of cotton, and a heavy trade is carried on in Lancashire and Yorkshire districts, the connection being of long standing. Mr. Edward Hughes manages his business with ability and enterprise, is well known in commercial and industrial circles, and is highly respected.

Francis Cheers, Estate Broker, 34, South John Street.—It is exactly a quarter of a century since Mr. Cheers began business. The number of properties he has bought and sold in that time would make a very long list. Clients' businesses are sold or bought just as requirements demand, and Mr. Cheers has given proof of his ability to act in either capacity. His office is centrally and therefore well placed for his class of business. No kind of transaction, from the selling or buying of a public house or grocer's shop to the purchase or disposal of a landed estate, is foreign to him. His connection among property owners is very widespread. His tact and capacity are appreciated by them, and this accounts for the steady stream of business continually flowing in. All sorts of insurances, either fire, marine, or life, are also promptly attended to and effected, Mr. Cheers being agent for several companies. In this, as in every other branch, clients are pleased by the expeditious and economical way their affairs are carried through, and thus Mr. Cheers' repute is of a high class and being daily enhanced.

F. Morton & Co., Provision Brokers, Colonial Chambers, 7, Temple Street.—This firm, which is one of the best known in the city in its line, has been established since the year 1870. The partnership consists of Frazer Morton and Frazer Morton, Jun. They are both members of the Liverpool Produce Exchange. They do an extensive business in all kinds of provisions, but their chief transactions are in American produce, and particularly American bacon and hams. Their goods are of a very superior class, and they invariably meet with a ready sale, and command the very best prices. American provisions, like our home stocks, differ materially in their character and quality, and whilst some are of a very inferior description, others are of a remarkably high standard of excellence; indeed, nothing can surpass some of the productions which reach us from the other side of the Atlantic. F. Morton & Co. are noted dealers in goods of this class, and, therefore, their connection is not only large, but it chiefly embraces the better sort of buyers, whose chief consideration is quality. F. Morton & Co. conduct their trade on the strictest lines of commercial probity; and they have thereby secured a reputation in the market of which any firm might feel proud. Their stocks are of considerable extent, and are kept in admirable condition. They employ an efficient staff, and the firm is popular and respected.

Tamplin & Atkinson, Mineral Water Manufacturers, 10 and 12, Lynedock Street, West Derby Road.—Among the many mineral water manufacturers in our city, a prominent and commanding position is held by the establishment conducted under the style of Tamplin & Atkinson. Mr. S. W. Tamplin is now the sole partner, and he has managed the business with great success for many years. The firm is doing a large and rapidly increasing trade in all departments, but particularly in their well-known brand of champagne cider which they ship in large quantities to all parts of the globe. Among hotels and restaurants in the city they are favourably known, and their business connections extend into the surrounding counties. The summer, of course, is their harvest season, and during that portion of the year the sale of the firm's beverages are very large. To meet the increasing demands for their productions, the firm has built a large mineral water factory which is admirably arranged and fitted with the most improved machinery, great care being taken with the filtration system, which is as near perfection as possible. The various drinks made by this firm have long since acquired a wide-spread reputation for excellence of quality and absolute purity. The increased resources at the command of the house place it in a position to meet any demands, however great, with promptitude and, as in the past, with complete satisfaction to all concerned.

Harrison, Budd & Co., General Merchants and Insurance and Forwarding Agents, 12, Atherton Street.—It seems almost needless to remark, that the general mercantile insurance and forwarding business of Liverpool is of great extent, importance, and value. A capital example is afforded by that of Messrs. Harrison, Budd & Co., which was founded by the present members last year. The premises are commodious, comprising offices and spacious warehouse, and employment is provided for an ample staff. Messrs. Harrison, Budd & Co. hold several good agencies, one being to Messrs. White, Cottell & Co., malt vinegar brewers, of Bermondsey, London, and the spacious warehouse contains a large stock of vinegar and general produce, these latter goods being most varied and of the best quality. Messrs. Harrison, Budd & Co. have a splendid mercantile connection (considering their short establishment), and their insurance and forwarding business is in like flourishing circumstances. Throughout the management is most able and enterprising. The individual members of the firm are Messrs. J. W. Harrison and H. W. Budd, gentlemen, as can be seen from their success, who are thoroughly proficient in all branches of the business. In commercial and shipping circles these gentlemen are well known and highly respected for their talent, unswerving honour, and courtesy.

William J. Strettell, Wheelwright and Blacksmith, 247, Vauxhall Road.—This old-established business has been carried on by the Strettell family for more than 40 years, and during all that period they have enjoyed a large patronage. The present proprietor (W. J. Strettell) has a first-rate connection, and his business from one year's end to another is steady and certain. His reputation as a wheelwright and blacksmith is widespread, and he never lacks work. He employs on an average some six or eight assistants, all Liverpool men of good standing in the trade. Mr. Strettell is a man of the most honourable and upright sort, and is highly respected by every one who knows him, whether in or out of business.

Samuel S. Bristow, Commission Merchant, and Agent for the London Assurance Corporation, 10, Rumford Place.—Mr. S. S. Bristow has been established in business as a commission merchant and assurance agent for many years. He is a gentleman exceedingly well known in the city in commercial circles, and possesses a first-class connection in both branches of his business; not only is his connection extensive and widespread, but it is a very influential and substantial one, and consequently most valuable. Mr. Bristow's mercantile reputation is of the highest order, and he enjoys the unlimited confidence of his clients in Liverpool and elsewhere. Mr. Bristow acts as agent for the London Assurance Corporation, and his transactions in this capacity are conducted with ability, judgment, and prudence. He occupies an excellent social position, and is much esteemed, both in public and private life, as a man of honour and probity as a merchant, and a most worthy citizen. He has neat and convenient offices in Rumford Place, close to the Exchange, and employs an efficient staff.

Dunbar's Patent Bulge Barrel Machine—Frederick Walford, Agent, 65, South John Street.—Progress of Invention in Cask Machinery (Dunbar's Patent).—For a number of years great attention has been given by the manufacturers of wood-working machinery to the practicability of making casks, barrels, and kegs by steam power, without trained labour, equal to the work now turned out by skilled coopers after an apprenticeship of years. To Mr. Dunbar must be given the credit of perfecting machinery for this object, to an extent never thought of by the most sanguine. Starting on a line entirely different to other makers, he first brought out a very efficient trussing, crozing, and chamfering machine. After simplifying so powerful an engine to run almost noiselessly, it was found that other preparatory machines then in the market, such as stave jointer, heading turner, and heating appliances, were not sufficiently accurate for the perfected barrel machine; but with the patience vouchsafed to inventive minds, the patentee overcame the previous mechanical defects in existing machinery, and has produced what is so essential in machine work, mathematical accuracy. By the use of a set of plant a saving in labour is proved of from 60 to 80 per cent., besides giving superior work. The output varies according to quality and size of cask, but taking the ordinary flour barrel, 400 to 500 can easily be made in one day, with the great advantage of making a range of sizes on one machine. The machine attracted great attention at the Liverpool International Exhibition, 1886, obtained the gold medal, and has been much simplified. Casks are now being made by the use of this invention, varying in size from a one-gallon spirit keg to 10-cwt. palm oil cask, and orders are on hand for making up to a capacity of one ton. The heading turner will cut and bevil 500 heads per hour, and as they can be cut direct from the board without the necessity of cross-cutting, a great saving in material and labour is effected. The British patents belong to a syndicate, represented by Mr. F. Walford, 65, South John Street, Liverpool, and are now about to be sold to a limited company, which will be duly registered. The company are entering into an engagement with the patentee for the purchase of the foreign patents on terms mutually agreed upon.

J. Bramley & Sons, Brewers, Wellington Brewery, Upper Hill Street.—The brewery business of Liverpool is of large extent, and rapidly increasing. It is in excellent and able hands. A thoroughly representative firm in this line is that of Messrs. J. Bramley & Sons, carrying on business at Wellington Brewery, Upper Hill Street. It is a well-known and flourishing establishment, having been originated in 1880. It has during the whole of its career enjoyed great prosperity, the skill and energy of its management placing it in a most prominent position in the trade. The premises are large and commodious, specially built for the purpose, and the brewery proper is fitted with the most improved machinery. The brewery gives employment to a staff numbering over fifty. The most perfect arrangements prevail throughout the establishment, and no efforts are spared to increase the credit of the house. The trade though local is extensive, and of a high class nature, three travellers being employed in extending the connection. This staff, although small, is very efficient, and does a large business, the orders flowing in from new sources daily. The principal member of this firm is Mr. John Bramley, a gentleman of great integrity and sterling merit. His ability and experience in the trade are undoubted, as the success of the business proves. He is well known and highly respected by the numerous members of the trade, and enjoys the esteem of the commercial world in general.

J. Capell, Hosier, &c., 6, The Quadrant, Lime Street.—Among the hosiery and glove manufacturers of Liverpool there is probably no more representative or thoroughly reliable concern than that in the hands of Mr. J. Capell, whose compact premises are conveniently situated a few doors from the Grand Hotel, and immediately opposite the London and North Western Railway Station. This house was established in 1869, and continued for many years under the joint management of Messrs. Collins and Capell, when Mr. Collins retired a few years ago and Mr. Capell assumed sole authority in the management. In drawing attention to first-class houses, this must certainly be included in the list. The influential character of the patronage is sufficient evidence of the excellent quality of the stock. Each succeeding year has marked the continued development of the establishment and the general increase in the business transacted. The premises are neatly kept, and they present a most unique appearance. The windows are remarkable for their neatness and the great taste displayed in the arrangement of the various articles. A large staff is employed, and in every respect the concern cannot suffer from lack of management. The proprietor is constantly in attendance and the greatest attention is bestowed on the wants of the various customers. A house so long established, and with so many commendable features in its operations, cannot fail to pursue its course free from embarrassment.

Wm. Poulsom, Stevedore, &c., 48, Tower Buildings.—Stevedoring, a most important branch of the shipping industry of Liverpool, employs many hands, and during recent years great improvements have been made in the appliances used in the operations. One of the oldest and best known houses in this line is that of Mr. Wm. Poulsom, which was established by the present proprietor in 1860. Since that time he has secured a widespread and influential connection, which is rapidly increasing. Mr. Wm. Poulsom is also the inventor of an elevator for unloading ships of grain, which has been largely introduced into Liverpool; nor is this to be for a moment wondered at, seeing that it entirely does away with the old system of landing grain by manual labour, and with sacking of the same; in addition to which extraordinary dispatch is obtained by its use in unloading of corn. So remarkable an invention has it proved itself, that it has caused an entire revolution in the charges connected with the branch of trade it was intended to apply to, having in fact had the effect of reducing the landing rates of bulk grain from 8*d.* to 1*s.* per ton, representing an enormous total gain to the community at large. Its efficiency has not only been acknowledged in this city, but Glasgow and Bristol are supplied with these elevators, and the shrewd merchants of Rotterdam and Antwerp have largely used it for some time, and it is no exaggeration to say that Mr. Poulsom deserves to be, as he is, looked upon as a public benefactor of his fellow citizens of Liverpool, for inventing this unique machine. Mr. Poulsom is the promoter of the company using these appliances, and known as "The Liverpool Grain Elevator Company," whilst he is also the senior member of the firm of Messrs. Poulsom & Son, Stevedores, Victoria Dock, London. Mr. Wm. Poulsom manages his business in an admirable manner, is a member of the Exchange, and highly respected by the community at large. He is well known in shipping circles, and his house holds a leading position in the trade.

John Gibb & Co., Ship Chandlers and Sailmakers, 2, Litherland Alley, South Castle Street.—This old and highly respectable firm was established just thirty years ago, in the year 1857. The co-partnership consists of John Gibb and John Anderson. They carry on the business of sail makers and ship chandlers, and are extensively known in the city, and especially amongst the shipping community. No concern could be conducted on more satisfactory lines, or on principles of higher commercial rectitude. Their business is both local and widespread. The members of the firm are possessed of excellent business capacity, and enjoy a first-class commercial reputation.

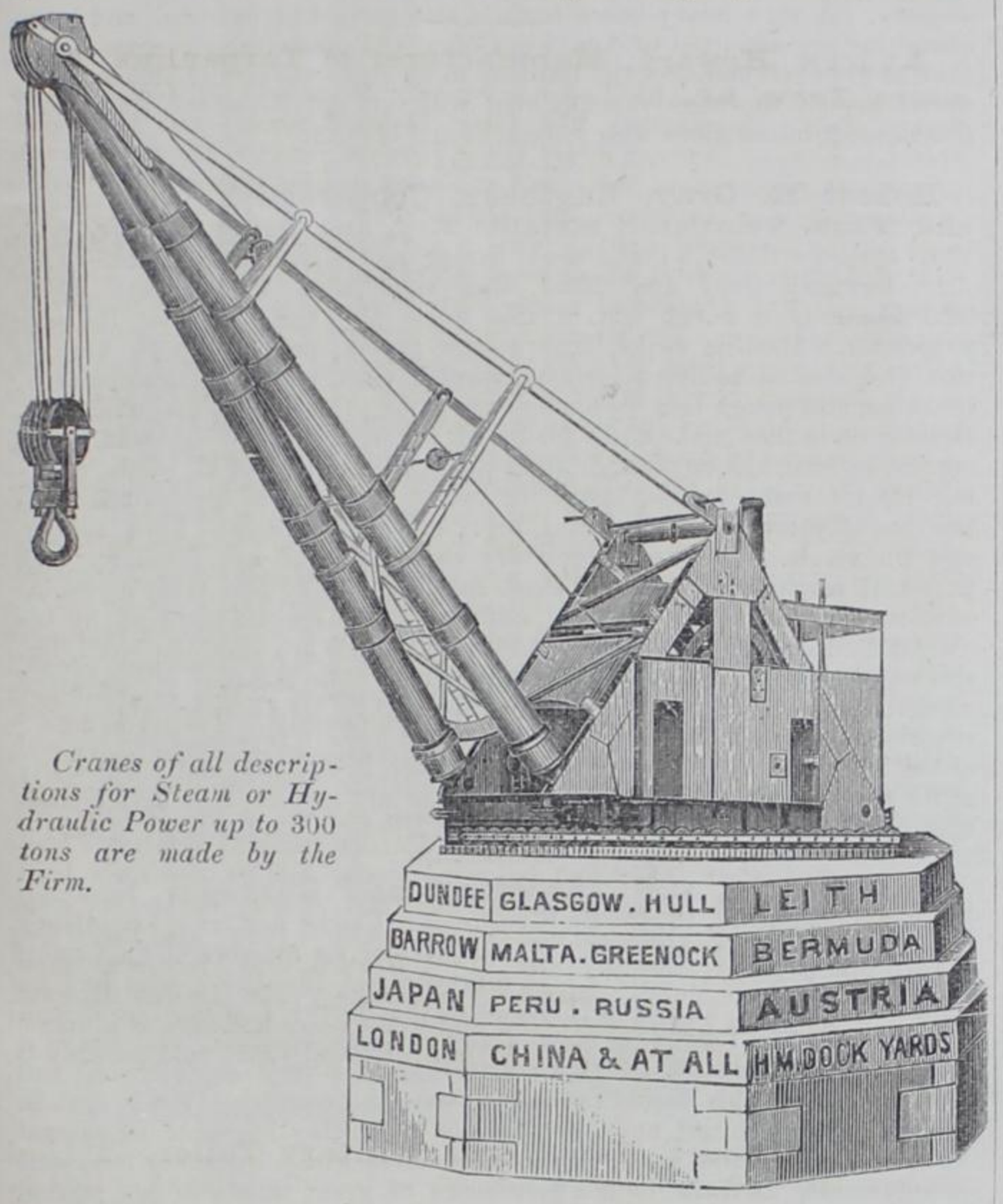
John G. Jacob (from **Dismore's**), **Manufacturing Gold and Silversmith,** 56, Church Street.—It is a pleasure to make prominent mention of such an old and well-known house as that of Mr. John G. Jacob, manufacturing gold and silversmith. This business dates from 1850. From the start the house has enjoyed a career of prosperity owing to the excellence and superiority of the goods manufactured. The premises occupied are fitted up in a neat and attractive manner. A large and valuable stock is kept, embracing a choice selection of antique silver, and all the newest designs in silver plate, etc., suitable for wedding presents, presentations, etc. The articles made are distinguished by great beauty and originality of design. Special attention is given to repairs of all kinds, and all business is done on cash principles. Mr. Jacob is well known and highly respected in commercial circles.

Andrew Howard, Manufacturer of Tarpaulins, Marquees, Tents, &c., 35, Redcross Street. Branches: 51, Great Nelson Street, North Haymarket; 276, Great Howard Street; and 22, Strand Street. Works: Denbigh Street, Great Howard Street.—The manufacture of tarpaulins, marquees, tents, and an almost endless variety of articles, is of importance in Liverpool, and the establishments engaged rank very high in the industrial world. One of the foremost houses so engaged is that of Andrew Howard, whose head stores and offices are at 35, Redcross Street. It was established nearly forty years ago, and has made considerable headway. The premises occupied are very extensive, comprising offices and stores, three branch houses, and works. The offices and stores, at 35, Redcross Street, cover a large extent of ground, and a still larger portion is taken up by the works in Denbigh Street, Great Howard Street. A large number of hands are employed. The branch houses at 51, Great Nelson Street; 276, Great Howard Street; and 22, Strand Street are fitted up in a superior manner, and the stock at each shop is large and varied. A feature of this well-known house is the temporary wooden ball-room, fitted up and decorated, lighted, and laid with parquet floors if required, which for general appearance, fittings, and arrangements could not be surpassed; and the "coming of age festivities," a collection of marquees and tents for flower shows, ball, supper, and private theatricals erected in private grounds. A well-patronised department of this establishment is that devoted to the hire of the goods manufactured. The trade done is extensive and increasing, and the books contain an excellent connection among the local magnates. Bazaar stalls are fitted up and exquisitely decorated. The reputation of the business is seen in the fact that Mr. Howard was contractor to the Liverpool Horticultural Association Flower Show, Sefton Park, 1878 and following years, and St. George's Hall; and to the Kirkdale Charities' Bazaar and Gala, Stanley Park, 1881; and to the Stanley Hospital Bazaar and Gala Committee, 1882; also Royal Dog and Poultry Show, Dublin; and Royal Horticultural Provincial Show, Liverpool, and numerous other large contracts. Mr. Andrew Howard, the sole proprietor of this successful and well-known business, is a man of ability and enterprise, and his management is all that could possibly be desired.

J. Olley, Court, Naval, and Military Tailor, 52, Lord Street.—Mr. Olley commenced business so recently as 1881. He has, however, rapidly established himself, and now employs between fifty and sixty hands, which fact of itself bears testimony to his energy and business qualifications, and to the satisfactory way in which he conducts his trade. He makes it a specialty of his business to supply a good suit for 50*s.* and trousers only at 13*s.* the pair. Those who have patronised him for these articles have been well satisfied with the goods. At such low figures as these, however, it is not surprising that he commands a large trade. His premises are handsomely fitted and conveniently arranged, and the front has been entirely rebuilt, adding greatly to the appearance of the establishment. Mr. Olley has another place of business in the Market Place, at Hull, where he is well known and respected and does an equally sound and lucrative trade.

E. F. Blakeley & Co., Manufacturers of Iron Roofs, &c., 27 & 29, Hatton Garden.—Well and favourably known in connection with an industry which the necessities of the last few years have greatly advanced in importance, is the house of Messrs. E. F. Blakeley & Co. This firm, established in Liverpool for six years, carries on an extensive manufacture of corrugated and galvanized ironwork, including, among other items in a long list of productions, iron roofs, hay sheds, houses, churches, schools and mission rooms, tanks, fencing, ornamental zinc work, galvanized iron sheets, felt, and nails. These goods are all turned out at the firm's spacious manufactory, situate in Hodson Street, where a large force of skilled labour is called into requisition in order to meet the numerous demands made upon the productive capacity of the works. At the warehouse in Hatton Garden is displayed a large and varied stock of ironwork, and some of the designs for churches, chapels, hay sheds and other structures, and the contrivances in the way of gates and fencing, are extremely tasteful and ingenious. The offices of the firm are well-ordered and commodious, and a good clerical staff is employed. Messrs. Blakeley & Co. control a widespread and increasing share of the trade in their useful and progressive industry.

J. Taylor & Co., Birkenhead.—Birkenhead, like Liverpool, is rapidly approaching towards the important position of being placed in the front rank of the commercial centres of this kingdom. With the advantage of being situated near the banks of the Mersey, and having one of the largest docks in this or any other country, there being 150 acres of water surface, and from its natural relations with Liverpool in mercantile matters, it is one of the most rapidly growing towns in England; indeed, it is prophesied by men who are allowed to be competent judges, and whose opinions are looked for eagerly in the public councils of Great Britain, that Birkenhead will most probably develop into the city of the future. This cannot reasonably create anything approaching surprise, when we find the eminent shipbuilders of the kingdom taking up their quarters in Birkenhead. Some of the largest sea going steamers afloat,



Cranes of all descriptions for Steam or Hydraulic Power up to 300 tons are made by the Firm.

including some for the navy, were launched from its docks, and carry merchandise to and from that port to all parts of the habitable globe. So far back as 1852, we can trace the origin of what is now the well-known firm of Messrs. James Taylor & Co., popularly known as the Britannia Works, and situated in Cleveland Street, one of the most important thoroughfares of the town. This is one of the largest firms of engineers and boiler makers, whose specialty is steam winches, steam and other cranes, steam shear legs and hoists of every description and power; in fact, these had their origin at the Britannia Works, the first of them being made by Mr. James Taylor as far back as 1839. In connection with these appliances on shipboard, the following remarks from the "Quarterly Review" of January 1876, are worthy of notice. The reviewer asserts, "It is certain that the number of men employed in proportion to the tonnage is less now than it was formerly, and that it is becoming still less. In 1852 per 100 tons it was for sailing ships 4·55, and for steamers 8·04. In 1874 the proportion was for sailing vessels 3·19, and for steamers 4·10. It must not be supposed that this decrease necessarily implies undermanning; a great deal of the heaviest work formerly done by men is now done by machinery, especially in steamers. *The steam winch is the best man in the ship.*" This establishment is most centrally situated, with a most commanding appearance, and is well supplied with every modern and efficient appliance for carrying on its important work. The largest orders are executed here, and everything bearing the trade mark of Messrs. James Taylor & Co. is accepted as genuine in any market in the world. From the large number of hands employed in busy times, it is easy to conjecture the vast amount of business that is transacted. A suite of offices specially erected for the use of draughtsmen, etc., adds considerably to the appearance of what were already the best premises of their kind in this country. These facts speak for themselves, and it is hardly necessary to add how eminently satisfactory the result of this enterprise must be to all who are interested in the welfare of this old-established company. It will be seen to be very creditable to Messrs. Taylor, though it is the reverse of profitable, being the cause of much and severe competition, many of their apprentices and other assistants having become the mainsprings to many powerful rivals all over the world, and not a few of them are successfully established on their own account. Mr. James Taylor is well known and highly esteemed in commercial circles all over the country, and is particularly respected as a liberal and considerate employer.

The Executors of the late Peter Layland, Team Owner and Forwarding Agent, 23, Cranmer Street.—A most important business in Liverpool, of great utility in the industrial and commercial world-is that of team-owning and forwarding. Among the many establishments engaged therein, a prominent place is occupied by that conducted by the executors of the late Mr. Peter Layland. This house has been in existence for over fifty years, and is one of the oldest in the city. New premises have been lately erected, and are very large and extensive, of handsome appearance, and comprise stables, stores, etc. They are replete with all modern improvements. About a dozen teams, numbering thirty horses, are employed, and a large staff of drivers, stablemen, and other hands. Goods are forwarded with despatch, and the firm has a splendid connection among the chief manufacturers, merchants, and others. The management of the business is all that could be desired, being enterprising and energetic. The late Mr. Peter Layland was highly respected in the city, and was a man of genuine qualities and honourable business methods. The business is at present managed by Mr. P. Layland, grandson of the founder and son of the late P. Layland, who performs his duties in an admirable manner, fully maintaining the reputation of the business as second to none.

Wm. H. & G. H. Dreaper, Patent Pianoforte Manufacturers, 96, Bold Street.—The pianoforte trade of Liverpool is of great extent and importance. One of the principal houses in the trade is that of Messrs. Wm. H. & G. H. Dreaper, which was founded in 1828. This firm are the patentees and manufacturers of a piano known as the Dreaper Piano, which is highly esteemed in the musical world, and is unsurpassed for tone, touch, durability, lowness of price, and appearance, and has gained at various exhibitions five first-class awards, one gold medal, three silver, one bronze, one honourable mention, one high commendation, and six diplomas of merit. This overwhelming testimony is also backed by the increasing demand and the many unsolicited testimonials. Messrs. Wm. H. & G. H. Dreaper are the inventors and patentees of the Dreaper geometrical sound board, and they use the most improved lever escapement check repeater action, iron frames, celeste pedal, and other piano parts, which are possessed by the instruments turned out of their workshops. The hire purchase system, too, is a special feature of the business, and had been in operation for nearly twenty years before any other firm adopted it, with the exception of its originator, Mr. Molyneux, of Manchester. The premises occupied consist of showrooms and workshops, forming a large, spacious building of three or four stories, and admirably equipped with the most perfect appliances and appointments for the accommodation of the stock and the manufacture carried on. An ample staff of skilled hands, under personal supervision of the members of the firm, are employed in pianoforte making and repairing. The showrooms contain a splendid stock of pianos in classic, mediæval, Queen Anne, Chippendale, Adams, Renaissance, and other styles, and also a large assortment of music stools, canterburies, whatnots, etc. A first-class local business is done, and also a heavy home and export trade. The management throughout is all that could be desired, and testifies to the energy and enterprise of Messrs. Wm. H. & H. G. Dreaper. These gentlemen are well known in trade circles and highly respected for their sterling qualities. They are popular among the local community, and they have rendered eminent service to the musical world by the improvements they have made in pianofortes.

William Parke, Pickled Tripe and Neat's Foot Oil Manufacturer, 27, Marybone.—Pickled tripe is a most valuable article of food, especially for ships' use, and neat's foot oil, the best oil for machinery, is a useful commodity in a variety of ways. A well-known house engaged in this business is that of Mr. William Parke, which was established by the father of the present proprietor forty years ago, and has a sound reputation for the excellence of its preparations. The premises are of ample dimensions, completely fitted with the necessary appliances, of most modern improvement, for the operations carried on, and the processes are conducted on the most advanced principles. The tripe used is of the best quality, and when pickled it is packed into jars, a condition very convenient for ships' use. The neat's foot oil, too, is prepared in such a manner that its valuable properties are concentrated, and every precaution is taken to keep up its uniform quality. Mr. W. Parke is, in fact, one of the most successful manufacturers in the city, and the hands he employs are able and experienced, and have the advantage of his personal supervision. He carries on a heavy business in pickled tripe with the shipping trade mostly, and a fine trade in neat's foot oil in the district generally, having a connection of long standing in both cases. Mr. William Parke pays great attention to his manufactures, and has brought them to a state of perfection that is unexcelled by any other house in the city. He is well known in the trade, and is highly respected for his straightforward and genuine business methods.

Samuel Cutter, Cabinet Maker, Upholsterer, and General House Furnisher, 17 and 19, Bold Street.—The attention that has been directed to the production of fine furniture in this country during the past few years has made it manifest that British manufacturing skill is quite as successful in this art as it has proven in many others. Of the marked improvement in the culture and general good taste of the public, no more convincing proof is to be found than by a visit to an establishment such as that conducted by Mr. Samuel Cutter, cabinet maker, upholsterer, and general house furnisher. This house, whose career bears evidence of enterprise and judicious management, was established in 1842. Strict attention to all its interests and an honourable system of dealing, have built up a large and permanent trade both at home and abroad. The premises occupied are extensive. Their arrangement furnishes ample evidence of the fact that those responsible for the management have steadily kept in view the comfort and convenience of patrons. Their equipment is in all details complete. An extensive and valuable stock is always on hand, including the finest modern furniture, dining, drawing-room, library and chamber suites, bedding, and general house furnishing goods; in fact, everything that can in any way add to the comfort and beauty of a home. Mr. Cutter manufactures high class furniture and cabinet work to order, and repairs and re-upholsters clients' goods at the shortest notice. A residence furnished throughout from his establishment leaves the occupant absolutely nothing to wish for. Mr. Cutter's furniture is acknowledged to be unexcelled for beauty and durability.

Stonier & Co., China and Earthenware Merchants, 78, Lord Street.—China, earthenware and glass merchants constitute an important portion of the commercial men of Liverpool. In this connection it must be frankly admitted that the house of Messrs. Stonier and Co. plays an important part not alone in Liverpool but among the leading houses of Great Britain. Established so far back as 1700, there are few firms that have made such rapid progress or can boast of a more distinguished patronage. It was only in 1876 that the present firm came into possession, and it is a pleasure to record the noble efforts they have made to maintain the reputation so long associated with the establishment. Since its inception it has passed through many hands, and undergone many useful alterations. It has the distinction of being patronised by royalty, and at present it commands a patronage which cannot be approached by any house in the city. Numbers of the nobility are included among its customers. The house has a widespread reputation and each succeeding year brings fresh proofs of continued prosperity. Its goods are remarkable for their excellence, and it is only necessary to say that its various surroundings are sufficient to satisfy the tastes of the most fastidious customer. The present members of the firm are Mr. Arthur Stuart and Mr. George Stuart, men who highly deserve the magnificent business to which they have succeeded. A firm having such a substantial standing and such a remarkably worthy history must be a notable acquisition to the commercial houses of Liverpool.

Henry Roberts, Ornamental and General Engraver and Watch-Case Engine Turner to the Trade, 8, Rotunda Buildings, and 5, Bold Street.—Engraving, ornamental and general, and watch-case engine turning, are branches of industry closely allied to the watch, jewellery, silver, and goldsmith trade, and in Liverpool they are of considerable magnitude. A very fine example of a business in this direction is that of Mr. Henry Roberts, which was founded thirty-five years ago. Mr. Henry Roberts is a most skilful engraver and watch-case turner, and has worked up a very valuable connection in the watch and jewellery trade. The premises occupied are of ample proportions, and everything is in perfect order. A good staff of experienced men are constantly employed, under the personal superintendence of Mr. Henry Roberts, in watch-case turning, engraving, etc. All work done is of great artistic merit. Mr. Henry Roberts works chiefly for the local trade, in which he is well known and has a very fine connection.

John Jones, Estate Agent, 4, Brunswick Street.—Mr Jones is perhaps the oldest estate agent in Liverpool. He has been in business since the year 1840, and has had a large and respectable connection for the greater part of the time. His business, though extensive, is done in a quiet, unobtrusive way, and from the appearance of his office it would not be supposed that he was one of the first estate agents in the city. Such, however, is the fact. Mr. Jones has the management of some of the most extensive and valuable properties, both in lands and buildings, in the neighbourhood of Liverpool, besides other properties in different parts of England and Wales. He is a man of keen discernment and sound judgment, a man, too, of the strictest honour and integrity, who, whilst not to be imposed upon or outwitted by others, would nevertheless scorn to take an undue advantage himself; in short, Mr. Jones is one who, from the highest motives, endeavours to carry out the precept, "Do unto others as ye would that others should do unto you." This conduct has been the secret of Mr. Jones's success and prosperity, and it also accounts for the universal respect and admiration which is felt for him by all classes, high and low, who have had dealings with him in business or otherwise.

Mrs. Martha Dumbell, Machine Broker and Metal Merchant, 44, Silvester Street.—The brokerage business in connection with the machine trade and the metal trade of Liverpool is of vast importance and great value, and there are many firms in the city engaged therein. A fine example is afforded by that of Mrs. Martha Dumbell, which was established by her late husband about thirty years ago, and has been in the possession of Mrs. Martha Dumbell six years. The business is the oldest of its kind in Liverpool. The premises, consisting of offices and stores, are large and commodious. The offices are furnished in a superior style. The stores contain a heavy stock of metal, etc., and a good staff is employed, as well as six fine teams. Mrs. Martha Dumbell has sole charge of the business, and has a very good connection among manufacturers, mill owners, and others using machines in all parts of the country. A very heavy home trade is also carried on in metal, and large quantities are exported to America, China, and other foreign parts. Mrs. Martha Dumbell manages the business in an enterprising and able manner, shows herself thoroughly acquainted with all details of the trade, and conducts all transactions with judgment and liberality.

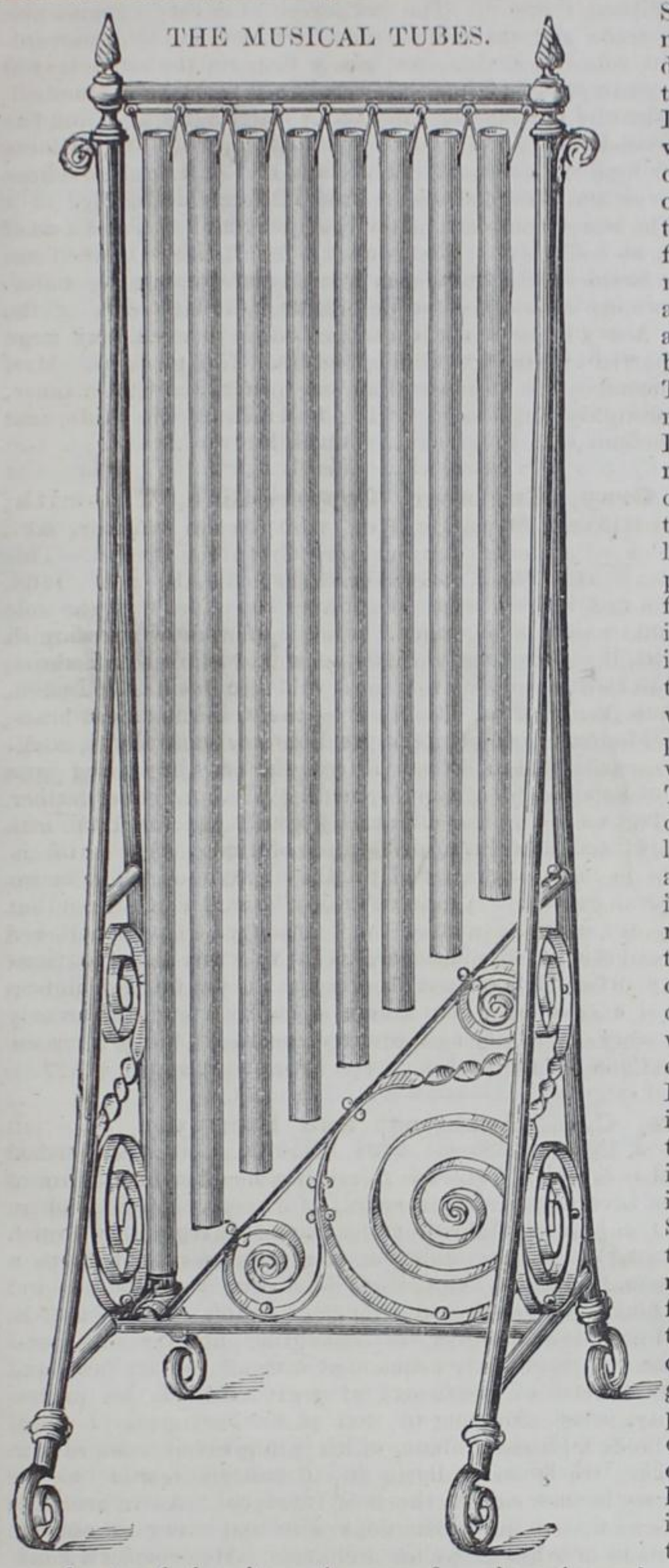
Robert R. Gray, Engineer, Coppersmith, Tinsmith, and Tank, Ventilator, Metallic Keg, and Drum Maker, &c., 13a, Queen's Dock, Parliament Street and Greenland Street.—This firm, formerly Gray and Read, was established in the year 1868. The house is a noted one in this line. Mr. Gray is now the sole proprietor. Metallic casks, kegs, drums, tapers, painters' pots, varnish tins, etc., also oil boiling apparatus, varnish pans, lard refining apparatus, lard tins, and patent lard tin binders are among the articles manufactured. Besides these they make tanks for bread, water, or oil, ventilators in brass, copper, or iron, ash buckets, draught pipes, etc., pumps of all kinds, cooking ranges and utensils, lamps of every description, galvanized iron buckets, elevator buckets, ash bins, together with all kinds of brass, copper, and tin goods. The works are very extensive, and are fitted up with powerful machinery, many of these machines being Mr. Gray's own inventions, which he has patented, and had made on the premises by his own skilled staff of engineers. About 100 hands are now employed, but this number is largely increased in busy times. The business is conducted on first-rate lines, and the articles manufactured by Mr. Gray are of the most superior quality which can be produced, and have a repute of the highest order. Mr. Gray is a gentleman well known in the city, and particularly at the South End, where he is most popular and respected, being a tradesman of the strictest honour and probity. His telephone number is 527.

John Clarke, C.E., Architect and Surveyor, Scottish Equitable Chambers, 19, Castle Street.—Mr. Clarke has been established in business a number of years. He was formerly a member of the firm of Parslow & Clarke, architects and surveyors, of Liverpool, who had an extensive practice, and is a Fellow of the Royal Institute of British Architects. Mr. Clarke is now doing a large business, and keeps a considerable office staff, and his connection is a very superior one and very widespread, his clients residing all over the country. He is a C.E. as well as an architect and surveyor, is consulting engineer to several local authorities, and is thoroughly acquainted with all sanitary laws and requirements. Mr. Clarke is a gentleman of great talent in his profession, devoting particular attention to that part relating to hospital architecture, and holds high rank amongst his professional compeers in the city and district. He is an authority in all matters relating to the valuation of property in the neighbourhood of Liverpool. As an architect he has won distinction, and his productions will bear very favourable comparison with those of other first-class architects. He occupies a handsomely fitted up suite of offices, within two minutes' walk of the Exchange. Mr. Clarke is greatly esteemed in Liverpool and the neighbourhood, where he is well known.

Budden & Co., Dispensing and Family Chemists, 4, Elliot Street.—This highly respectable and old-established business was founded in the year 1841. It is one of the most superior emporiums for drugs and chemicals in Liverpool. The co-partnership consists of William Budden and Fred. Budden. The premises are of good size, the sale shop being 25 × 20 feet, and they are handsomely fitted up, and well stocked with drugs and chemicals of the purest and finest qualities. The stock likewise comprises perfumes of the choicest kinds, and toilet requisites of all descriptions. Prescriptions are accurately dispensed, and medicines forwarded, per parcel post, to any address. Messrs. Budden and Co. deal in American drugs of all kinds, and have styled their establishment the "American Drug Store." It is situated in a splendid position, being directly opposite the main entrance of St. John's Market, and within a short distance of the Central and London and North Western (Lime Street) railway stations. The establishment is doing a splendid trade, and is conducted in an admirable and satisfactory style. The firm have several branches at various parts of the city, all of which are conducted in an efficient manner. These are located at Buckley's Buildings, Dale Street; 51, Great George Street; one in Smithdown Road; and another in Stanley Road. The proprietors are gentlemen of the highest honour and respectability; they are very popular, and are much esteemed by all who are acquainted with them.

A. Littlejohn & Sons, Furnishing Ironmongers, Cutlers, Electro Platers, and Importers of Clocks and Bronzes, 12, Bold Street.—The enormous and rapid development of the population of Liverpool and the vast importance of its commercial operations render the business of furnishing ironmongers, cutlers and electro platers a most valuable branch of trade. There is probably no business in Liverpool that is more extensively carried on, nor one that commands a larger degree of popularity. A first-class house in this connection is that of A. Littlejohn and Sons, whose extensive premises are conveniently located. This popular concern was established so far back as 1806, so that it may now be reckoned among the oldest houses of its kind in the city. Indeed it was the first house established in Bold Street, and is unquestionably the oldest furnishing ironmongers in Liverpool. Since its inception it has always maintained a most favourable reputation for the excellence of its goods, and the prompt fulfilment of its commercial engagements. The house is patronised by the gentry, nobility, and merchants of the city. A very fine show is made of artistic brass work, and many novelties in brass and electro-plated ware suitable for presents are effectively displayed. Lamp and candle shades in all varieties and designs of great beauty are stocked. A special line is made of Harrington's patent musical tubes, the introduction of which will mark a new epoch in connection with church bells, clock chimes, carillons, dinner calls, bells used for domestic purposes, and mechanisms in which musical bells are used; and in some of these departments bids fair to work a complete revolution. The simplicity of the invention and its perfect results excites surprise and delight, the tones of the tubes being remarkable for breadth and purity. The cut herewith shows a series of tubes in suspension. These are harmoniously tuned, and when struck give forth notes of the greatest sweetness, and comparable only to the distant sound of cathedral bells. Each set contains an octave of tubes, on which many tunes can be played, and charming effects in pealing, change-ringing, and chime-playing may be obtained. Two beaters are supplied with each set of tubes, and a card of printed music numerically arranged, so that peals, changes, and tunes may be readily played by persons without a knowledge of music. All sorts of house furnishing appliances are held at moderate prices. The premises are most attractively situated. Knife machines are a special line, and the firm does a large trade in these requisites. About a dozen hands are employed, and the proprietors bestow their greatest care and attention on the business. They are active, energetic, and highly persevering, and no firm more thoroughly deserves the success they have attained.

THE MUSICAL TUBES.



Geo. & Jno. Nickson & Co., Provision, Fruit, and Rice Merchants, 22 and 24, Stanley Street.—The provision trade of Liverpool is very considerable, and contributes in no small degree to the commercial and industrial greatness of the city. A representative house in this trade is Messrs. Geo. & Jno. Nickson & Co. It was established many years ago, and since then an extensive trade extending all over the United Kingdom has been built up. The premises occupied are large and commodious, comprising offices and warehouse, the whole building presenting a very handsome appearance. The offices are furnished in a superior style, and the staff of clerks is numerous and efficient. The warehouses are spacious, and stored with a vast quantity of provisions, dried fruits, and groceries. The sample room at Manchester, 28, Old Corn Exchange, is convenient for business, being close to the Grocery Exchange. The trade done at home and with America is very great, and by the energy of the travellers it is greatly increasing, and the reputation of the firm spreading. The individual members of this old-established and high-class house are Messrs. John Nickson, John Mossop, and George Nickson, and all are subscribers to the Produce Exchange. They manage their business in an able and enterprising manner.

David Jones & Co., African Merchants, Slater Street.—The head-quarters of the different Colonial merchants throughout the British Isles are found either in the metropolis or Liverpool. There are a few in Glasgow; but neither the first nor last-named place can compete with Liverpool in this respect. In the Mersey capital, also, the African merchants have their settlement. They are not a numerous class, though what they lack in numbers they more than make up in influence. No firm among them stands in higher esteem than that of David Jones & Co., of Slater Street. They have a record of over thirty years—a period of honourable and well-deserved success for the heads of the house, who are men of the most stainless reputation in the commercial world. Every article the Dark Continent produces is bought and sold by the firm, who have their own agents on the ground. Their representatives are usually men of the greatest tact, experience, and integrity. The best bargains are thus secured for the firm, who in turn dispose of the different consignments in the best European markets. The work of the house is all done by a staff of clerks and the many accredited agents in an efficient and economic manner. The lines on which the concern is conducted are such as to command success, and this has so far been achieved; and under the same regime, the future of the establishment is not likely to suffer any derogation, either in point of commercial repute or profitable returns.

Wm. Angus, Jeweller, &c., &c., 27 & 29, Lord Street.—When attention is directed to the jewellery and watch and clock making trade of Liverpool, special mention must be made of the well known house of Mr. Wm. Angus, whose commodious premises are admirably situated. Established in 1873 by the present proprietor, this concern has rapidly developed, and is now in the front rank of the trade. A certain feature in connexion with this establishment must lend distinction to it. The proprietor, Mr. Wm. Angus, was for a period of 20 years an active employé in the establishment of the late Joseph Mayer, F.S.A., whose name will go down to posterity with the citizens of Liverpool, as the collector and donor of the artistic antiquities which are to be seen within the precincts of the museum in Wm. Brown Street. The proprietor of the house under review has never lost an opportunity to show the advantages of his experience under the guidance of a man whose name figures so prominently to day in the history of Liverpool. Mr. Angus has all along shown remarkable proofs of his ability as a jeweller and silversmith, not to speak of his heraldic engraving and emblazoning. He is also a dealer in electro plate and articles of vertu, besides being a diamond broker and valuer. His premises are extensive, and they are elaborately fitted. The excellence and variety of the stock baffle accurate description, suffice it to say that it is as perfect as his extensive patronage is both select and distinguished.

George E. Young & Co., Tailors and Uniform Makers, 2, Brunswick Street.—This first-class tailoring establishment was opened in the year 1882. It is conducted on very superior lines, and is patronized by some of the first merchants and commercial magnates of the city. The premises are splendidly fitted up, and the general appearance of the establishment is most attractive. The stocks are the choicest, and the style and workmanship are of the first order. Since opening the premises, Messrs. George E. Young and Edwin Pearce, the partners, have received most liberal support, and the trade has gone on increasing so rapidly that the concern is now doing one of the largest and best trades in the city. Not only in the city proper, but throughout Lancashire and North Wales this firm is famed for the excellence of their materials, and the superior cut of the garments they turn out. They frequently receive orders from the United States and our Colonies from clients whose confidence has been secured by sterling merit and good value. An enormous trade is done in Cycling and other Athletic Uniforms, and they had a very fine display of their productions and designs in the Liverpool International Exhibition of 1886, for which they were awarded a prize medal and diploma.

William Heapy & Sons, Provision Merchants, 18, Matthew Street.—This business was founded by Mr. William Heapy, in the year 1867. In 1880 the style of the concern was changed to William Heapy & Sons. They are provision merchants, doing a large and widespread trade, and their connection is in all respects a first-class one. There is no more popular firm in the provision line, nor is there one whose reputation stands higher. They occupy an extensive warehouse (with offices) in Matthew Street, and their stocks of cheese, bacon, and other goods are exceedingly large, and are, moreover, of the primest quality. Indeed, whether as regards quality, variety, or price, Messrs. Heapy & Sons are surpassed by few houses in the city. The members of the firm are well known in the provision market as gentlemen of strict honour and integrity in all their dealings, and their immense business is conducted with great ability, and in a manner which has secured the confidence and respect of their clients all over the kingdom. There is, perhaps, no firm in Liverpool in the provision trade which has made greater progress in the same period, and their business is still increasing at a rapid rate, and this fact is the most satisfactory and reliable proof both of the excellence of their goods and the superior lines upon which their trade is conducted. The firm employ a very large working staff in connection with their offices and warehouse.

Thomas Ashcroft, jun., & Son, Mahogany and Timber Merchants, &c., 66 and 68, Fleet Street, and 65 and 67, Seel Street.—This well-known concern was established 35 years ago, and is one of the best establishments of its kind in the city. It is a noted emporium for the sale of mahogany and other choice woods, as well as for ordinary descriptions of timber, and it is most extensively patronised by cabinet makers, and by builders and first class joiners. The yard is of considerable extent, having two frontages, one to Fleet Street, and the other to Seel Street, extending right through from one street to the other, a distance of several hundred feet. There are saw-mills and spacious drying-rooms erected on the premises, and the whole of the machinery is of the newest and most superior kind. The stocks of timber of all descriptions are exceedingly heavy. The position of the premises is most eligible, for it is right in the heart of the city, and easy of access in all directions. No firm in this neighbourhood keeps a finer assortment of choice seasoned timber, nor is any firm in a position to quote more advantageous terms to purchasers. No timber merchants in the city or district enjoy a more honourable reputation, and the way in which Ashcroft & Son conduct their large business is highly commendable. They employ a large number of hands, are excellent masters, and possess the esteem of their employees of all ranks. Messrs. Ashcroft & Son occupy a superior social position in the district, and whether as merchants or private citizens are universally respected. Their connection is large, regular, and substantial, and the business increases in magnitude year by year.

Matthew Wilson, Manufacturing Ironmonger, Whitesmith, Locksmith, Bellhanger, Brass, Copper, Iron, and Tin Worker, 32 and 34, Whitechapel.—The many branches of the ironmongery trade—wholesale, retail, and manufacturing—afford employment to large numbers in Liverpool and district. One of the oldest concerns in the line in the city is that belonging to Mr. Matthew Wilson, which is situated in a fine location for the class of business carried on. The establishment was started so long ago as 1810, and is thus considerably over half-a-century old. The premises afford every facility for any development of the business that the future may bring. Machinery of the newest and best designs is put down, and every appliance required by the staff is possessed in abundance. All sorts of ironmongery are manufactured, and at all prices. To push the trade of the house, travellers of tried experience and ability are engaged, and thus daily additions are made to the roll of customers, which, among the retailers, is a very long one. Mr. Wilson has always given personal attention to the works, and their success, and the popularity of their proprietor among his clientèle, employees, and neighbours, is the well-merited result.

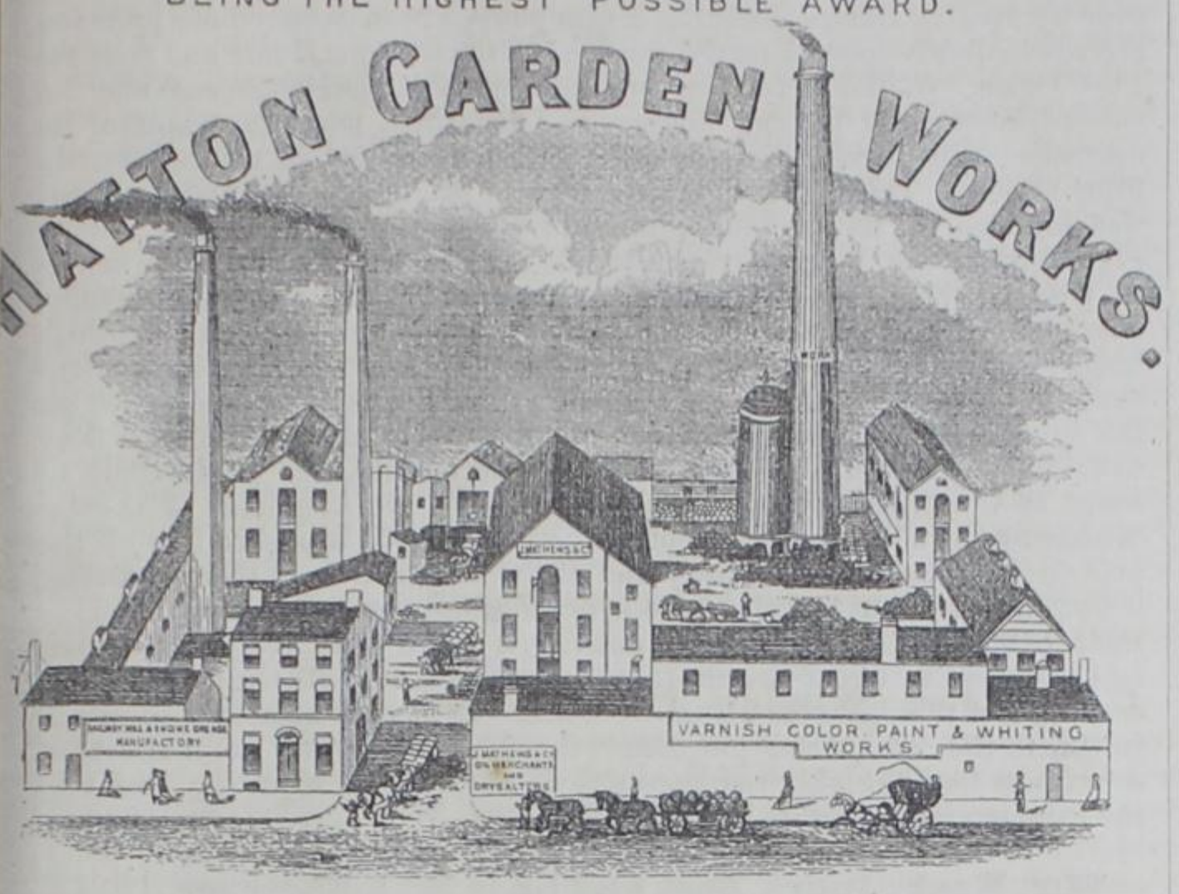
Robert Copland, Cartage and Forwarding Agent, 8, North John Street.—The extensive shipping connections of Liverpool render the business of the forwarding agent a most valuable branch of trade. A prominent house in this line is that in the hands of Mr. Robert Copland, whose compact offices are well situated. Liverpool is best acquainted with this man as a team owner, and in this respect it is safe to say that he holds a most prominent position among the carting agents of our city. His horses and lorries may be met with in any district in Liverpool, and shipowners and general merchants can bear testimony to the inexhaustive resources of his establishment. There are no finer teams of horses in the city, and it is a pleasure to see them turn out from their stables each morning. He employs a large number of men as carters, stablemen, etc., and no man is more popular as an employer of labour. His men manifest the greatest interest in his business, and the kindness they exhibit towards the splendid animals entrusted to their care is highly commendable. Mr. Copland gives his undivided attention to the business. He is active, energetic, and scrupulously exact, and the commercial men of Liverpool regard him as a most valuable factor in the mercantile operations of the city.

Geo. W. Earle, Manufacturer and Commission Agent, Wholesale, Retail, and Export, 99, Bold Street.—The trade in Liverpool for supplying fancy articles and novelties is very considerable and rapidly increasing. A good establishment engaged in this business is conducted by Mr. G. W. Earle, and has a fine reputation. It was established three years ago, and has prospered in a remarkable manner, the trade being large and increasing. The fancy articles dealt in comprise art pottery, brackets, baskets, plush goods, work boxes, jewel and dressing cases, stationery, jewellery, Paris, Berlin, Vienna, and American novelties, plaque rims, crystoleum frames, sponges and leathers, dolls, etc. The premises are large and commodious, and the great and varied stock is excellently arranged. The trade done is very great, the establishment being largely patronised by the nobility and gentry of the neighbourhood. The wholesale trade is also large, extending all over the United Kingdom, and increasing by the energy of the travellers employed. A very good trade is carried on with Canada and other parts. The management of this extensive business is able and energetic, the owner, Mr. G. W. Earle, being a man of enterprising spirit, possessing well defined capabilities for large buying and selling transactions. He is well known in the trade and highly respected by the members, whilst his business enjoys a good reputation in the commercial and mercantile world and among the community at large.

C. C. Moore, Window Ticket Writer, &c., 9, Richmond Street.—Where the retail trade assumes such extraordinary importance as in Liverpool, and in view of the modern system of window dressing so extensively adopted, it is safe to say that the window-ticket and show-card writer ought to have succeeded to a most valuable business. In this connection it is but just to draw attention to the well-known establishment of Mr. C. C. Moore, whose compact premises are centrally located. This business was established in 1862, and from the very beginning gave satisfactory proof of its subsequent development. Without going farther into details, it is just to say that it is admittedly a most superior establishment and excellently fitted. There is no description of window cards or labels in general use that is not manufactured on these premises. The house has an extensive local connection; indeed, it may be said that the leading houses in the city are included among the patronage. The proprietor gives his personal attention to the business, and in this way takes particular care that every article turned out is remarkable for taste in finish, design, and general excellence. Mr. Moore is highly respected among the commercial houses of the city and country generally, and there is no man whose productions obtain such a conspicuous or prominent position among the goods of large and extensive establishments.

Stevens & Paull, Bread and Flour Dealers and Grocers, 180 and 182, and 337 and 339, Park Road.—The bread, flour, and grocery trade of Liverpool is of great extent and value, engaging many establishments in the highest state of excellence, and represents a very large capital. Among the many establishments engaged, a very good place is occupied by Messrs. Stevens & Paull, Park Road, which was founded by Mr. Jno. Stevens, grandfather of the present owner, in 1809. The premises occupied consist of fine double shop, with bakehouse, fitted up in first-class style with the requisite fittings and appointments for the business, and containing a large stock of staple and fancy groceries of the utmost purity and reliability, bread, flour, meals, etc. of the best quality. The house manufactures Self-Raising Flour, which is in great demand in the neighbourhood. The bakehouse is large and commodious, well lighted and ventilated, the appliances are of the most modern construction, the baking apparatus is all that could be desired, and an ample force of skilled bakers are employed in bread making, the processes being conducted on most advanced principles, and the materials used are absolutely pure, hence the bread is thoroughly wholesome. The trade done is local and of considerable extent, and a "Dingle" branch is established in the same thoroughfare. Messrs. Stevens & Paull manage in an able and enterprising manner, shewing that they are thoroughly acquainted with all details of the trade, whilst the house in every sense is fully worthy of the patronage accorded to it.

Wheeler & Company, Mineral Water Manufacturers and Bottlers, 27, King Street.—The firm of Wheeler & Co. have their head-quarters at Belfast. They have been established since the year 1861, and are noted manufacturers of mineral waters for exportation and for ships' use; also bottlers of Bass's and Alsopp's export ales and Guiness's extra foreign stout. They do an exceedingly large and widespread trade, almost entirely export, and their reputation, both as manufacturers and bottlers, is of the highest character. Their manufactory is at Cromac Springs, Belfast, and is a very large concern, affording employment to a large number of hands. The business in Liverpool is under the management of Mr. William Moore, who is their agent here, and who is a gentleman of ability and energy, and discharges his important duties in a most satisfactory mannner to all having dealings with the firm through him. The premises in King Street are very extensive, and the stocks large, and a business of considerable magnitude is evidently done here. There is a numerous staff engaged here in the different departments, and the general appearance of the place is first class.



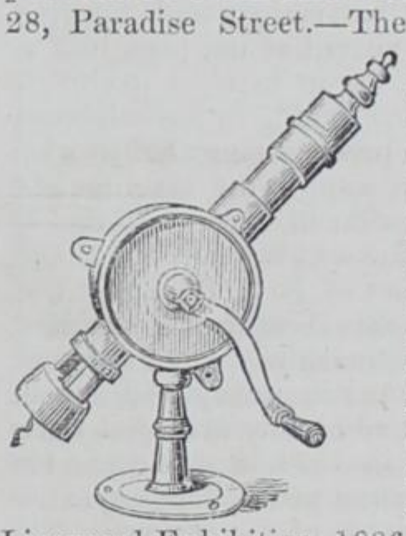
John Mathews & Co., Varnish, Paint and Colour Manufacturers, Oil Merchants and Drysalters, Hatton Garden Works.—Of much celebrity in the lines with which they are associated is the firm of Messrs. John Mathews and Co., conducting extensive operations in the manufacture of paints and colours at the well-known Hatton Garden Works. The premises of this eminent house occupy more than one-fourth the total length of Hatton Garden, and give employment to a large number of hands. The firm devote particular attention to the production of paints, colours, and varnishes of the finest qualities. Paints are prepared stiff for thinning down or ready for the brush, and dry colours in lump or powder. They also make special features of the manufacture of varnishes, grease, soft soap, and machinery oils, and engage largely in drysaltery operations. The various products of the works are noted for general excellence, the paints being either stiff or ready for use, and characterized by particular durability and brilliancy. The firm's specialities have been successful at the only two exhibitions at which they competed, and notable awards, the Gold Medal, Liverpool Exhibition, 1886, and a Prize Medal at Vienna in 1873, were made to the firm. A large staff of clerical assistants is employed in the busy offices adjoining the works. The house are contractors to the Admiralty, and to the principal railway companies throughout the United Kingdom. An extensive and widespread home and export trade, based upon the long-established honourable methods and traditions of the firm's business dealings, is now enjoyed.

Thomas Webster & Co., Ink Manufacturers, 9 & 11, Henry Street.—This noted firm of ink manufacturers has been established about 20 years. "Webster's Ink" is known all over the Kingdom, and it has an immense sale both at home and abroad, for large quantities are shipped to almost all parts of the world. They are the inventors of the celebrated writing fluid "Diamine." It is an ink that writes a rich deep blue, and turns a lasting black, and for its fluidity and permanent qualities is not surpassed by any other ink offered to the public. They are also manufacturers of inks and dyes for all branches of the leather industries. Their first inter-national exhibit was awarded a gold medal. Webster & Co. are a firm of the highest respectability, and their reputation in commercial circles is first class. Their large trade is conducted on the strictest lines of honour and integrity, and they enjoy the esteem of all who have dealings with them. Their premises in Henry Street are of considerable extent, and they are centrally situated, and in every respect well adapted to the business carried on. Mr. Webster, the head of the firm, occupies an excellent social position in the city and district.

J. C. Mosley Hayward, Jet Ornament Manufacturer, 78A, Bold Street.—Liverpool, like all other cities of commercial importance, has become noted for the establishment and growth of various branches of industry whose productions are of national interest and command a special line of trade. In this connection there is no more notable house than that carried on under the style of J. C. Mosley Hayward. This worthy concern was established in 1881, and commencing its operations in the importation and manufacture of jet ornaments, etc., it has attained a degree of success that was never anticipated. The premises are most conveniently situated, and in the most fashionable thoroughfare of the city, and the resort of the aristocracy. It is therefore no wonder that a concern of this description should reap the advantages of its fashionable surroundings. This valuable establishment is represented at Manchester, where its head offices are established at 59, Deansgate and 76, Barton Arcade. The manufacture of the various products of the house may be seen at their stall in the Manchester Exhibition. The works at Scarborough, with houses in Paris and agents at Port Elizabeth, Diss, etc., are sufficient to show the extent of the operations of the house. A feature of the concern is the repairing of jet ornaments and the making of ornamental objects from designs. The premises are not very large, but nevertheless a valuable trade is transacted, and it may be interesting to know that even America calls occasionally upon the resources of this establishment. A house having such a connection is sure to meet with extensive development and a comparative share of success.

J. Collinson & Co., Boot and Shoe Manufacturers, 36, Bold Street, and 31, Lord Street.—Liverpool has become noted for the extent and development of its boot and shoe trade. Every description of those useful articles are manufactured, and first-class houses are not remarkable for their rarity. In the latter connection may be mentioned that well known and highly popular house belonging to Messrs. J. Collinson & Co., whose commodious premises are attractively situated in one of the leading thoroughfares of the city, frequented for the most part by those best and highest in the social scale locally. It is therefore absolutely necessary that to meet the demands of such a distinguished patronage only first-class houses should open their doors in Bold Street. It is hardly necessary to say that the concern under review may be included in the list of the best boot and shoe manufacturing houses of the Kingdom. Established so far back as 1837 by the father of the present proprietors, it has passed through a career of uninterrupted success, finding hardly a parallel in the operations of any other house in the city. Exhibiting nothing but the best goods, remarkable for the excellence of their style and finish, and frequented by only the best section of the population, including the gentry and nobility of the city, the house does a first-class business in all departments. The premises are situated in the best part of this thoroughfare, are excellently fitted, and contain a splendid stock, shown off to the best advantage. About fifty hands are employed, so that this fact alone may be accepted as a guarantee of the enormous extent of the business transacted. The proprietors, Mr. Wm. C. Collinson and Mr. Thos. A. Collinson, are gentlemen of high commercial standing in the city, and thoroughly deserve the valuable connection they have secured.

Edward Marwood & Co., Cork Manufacturers, Importers of Cork and Corks, and Makers of Life Belts and Buoys, 28, Paradise Street.—The importation and manufacture of corks constitutes a most important branch of commercial activity, and in this connection special mention should be made of such an old established house as that of Messrs. Edward Marwood & Co., whose warehouse and factory are well located. This business was established in 1846, and from a comparatively small beginning it has steadily grown to its present magnitude. The premises occupied at 28, Paradise Street are spacious and commodious. The firm are manufacturers of corks of all kinds, and are makers of solid cork life belts and buoys. They are also inventors of the "Eclipse" CORK DRAWER, which was awarded a gold medal at the Liverpool Exhibition, 1886, as the best and most practical article of its kind. The firm does an extensive home and export trade, and have their STEAM CORK WORKS at Blackburn, where, with the most perfect machinery in the world, they manufacture weekly over a million corks. The firm has also a branch house at 35, Westgate, Bradford.



L. Pollock, Bassinette Manufacturer, 99, Great George Street, and 2, Alfred Street.—Many of the leading industries of this city resolve themselves into different branches, which in large firms are included under a general description. Such branches are, however, often taken up by energetic men and quickly elevated into a leading business, a circumstance which cannot but do much to improve the trade. An example may be given in the business of bassinette making which is carried on by Mr. L. Pollock. The business was established six years ago, and at once met with good patronage. The premises are very extensive and in every way suitable. The showrooms are well filled with an excellent stock to suit every taste. The designs are very elegant and original, the workmanship neat and excellent, and every care taken to select the most suitable materials. All this is carried out under experienced and energetic management, and has given a healthy tone to the business. The local connection of this house is large, influential, and increasing, whilst the outside trade is very extensive. This very fine business is under the sole management of Mr. L. Pollock, who is responsible for the elegant and original designs for which this house is noted. He gives the most careful personal attention to the details of his calling, every department bearing the impress of experienced and able overlooking.

Edmund Spargo, Consulting, Civil, and Mining Engineer, The Mineral Estates Office, 3, Cable Street.—Consulting, civil, and mining engineering is probably the most important profession in connection with the industrial world, and in Liverpool the members are a most talented and influential body. A well known, thoroughly representative consulting, civil, and mining engineer is Mr. Edmund Spargo (telegraphic address, "Spargo, Liverpool"), who has been established in the city since 1877, having originally started business at Bangor in 1859. The offices occupied are large and commodious, furnished in a superior manner, and employing adequate clerical assistance. Mr. Edmund Spargo has had 30 years experience as a practical mining engineer, and is thoroughly qualified to undertake to inspect, explore, survey, and report on metalliferous mines and mineral estates in general, and he has opened much wealth to estate owners who never had any idea of the existence of mineral or ore deposits in their land. As Mr. Edmund Spargo is constantly making frequent visits of inspection to various parts of the United Kingdom and the Continent, he is in a favourable position to offer to capitalists every description of metalliferous mines, slate, granite, and marble quarries, mineral estates, etc., and an idea of his business in this direction can be formed by the fact that he has effected within the last few years the sale of over twenty mining, quarrying, and mineral estates. Reports on samples of ores and minerals are made with fidelity and despatch, and assays and analyses undertaken. Probably about 2,000 men are now earning a comfortable living from employment in various parts of the United Kingdom from works originally commenced by Mr. Spargo, besides those employed in the numerous steam and sailing ships engaged in conveying the produce of the various works to all parts of the kingdom. One of the most recent projects now in progress by Mr. Spargo is the introduction of the beautiful red, salmon, grey and mottled granites of Donegal, from a property leased by him from the Most Hon. the Marquis of Conyingham, embracing 70,000 acres. Some very fine samples of granite were exhibited in the Manchester Jubilee Exhibition (Irish Section) from Mr. Spargo's Mayo quarries. Mr. Spargo holds testimonials from a large number of the most noble, able, and distinguished men in the United Kingdom, and carries on a very lucrative business, and manages with ability and enterprise. In mining and metal circles he is well known and highly respected for his talent, unswerving honour, and energy, and he is an important member of one of the most important professions in the world.

Williamson & Co. (late **R. S. Daville & Co.**), 46, Wood Street.—One of the most remarkable things in the development of the different branches of the hardware trade is the attention that has of late years been bestowed on articles of domestic use. The invention of the sewing machine did much more to cheapen clothing than many people imagine. In the same way the cost of washing of late years has not been half as dear as it was before "genius began to confine, began to rivet itself" to things used in the domestic department. Knife cleaning in the same way has been made a safe, cheap, and expeditious process compared to what it used to be. When we consider the vast field open to the inventor and the manufacturer in this direction, it is not a matter of surprise to find so many engaging in this branch of industry. Messrs. Williamson & Co., who have recently taken over the establishment of R. S. Daville & Co., is one of the houses devoting themselves to this branch of business. All sorts of washing machines, wringers, sewing machines, knife cleaners, and the thousand and one other articles of domestic utility and labour saving, are to be seen in their extensive and admirably arranged warehouses and showrooms. The firm was started in 1874, and success has shone on them since, owing to the able management and unflagging enterprise displayed by those responsible for the conduct of the concern. The goods and manufactures of the house are held in high esteem all over the North of England and Ireland, as well as abroad in the Colonies and America, where they do a large trade. Indeed, the firm is one of the most successful things of its kind in existence, and under its present management is likely long to remain such.

Archer & Sons, Manufacturing Opticians, &c., 43, Lord Street.—A most important branch of commercial activity, and one deserving special mention in this historical review of Liverpool's leading industries, is the trade in optical goods and kindred articles. A prominent house in this connection is that conducted by Messrs. Archer and Sons, with such conspicious ability, in the leading thoroughfare of the city. This business was established in 1848 by Mr. W. F. Archer, and it has steadily developed a sound trade, making great progress in the ranks of similar concerns, till at present it stands in the front rank of such establishments. The buildings occupied by the firm are extensive and commodious. They are equipped with everything that can facilitate the transaction of business. A large and valuable stock, embracing the finest optical goods of every description, is always held, as are also magic lanterns, slides, photographic outfits, working models of engines, etc. Each department is complete and contains a splendid assortment of the best goods. Their commodious and attractive premises in Lord Street have just been considerably enlarged, and now present a very handsome interior and exterior appearance. The individual members of the firm are gentlemen whose ability and integrity have won the success they deserve.

Davies, Roberts, & Co., Woollen Merchants, 24 and 26, Paradise Street.—In drawing attention to the drapery connections of Liverpool, special mention may be made of its woollen houses. Prominent among such houses may be mentioned that noted concern presided over by Messrs. Davies, Roberts, & Company, whose commodious premises are conveniently located on the confines of the Custom House and General Post Office. Without further preliminary, this establishment may be classed among the leading houses of Lancashire, and the extent of its operations can scarcely be measured within the limits of this necessarily brief review. This popular house dates its origin back to 1806, when it was founded by the present proprietor's uncle and father, and is now carried on by Mr. D. S. Davies, the sole partner, and has been marked in its passage through years of depression by the most gratifying results. The premises are of vast dimensions, consisting of showrooms, counting-house, and general offices, and the striking regularity in every department cannot fail to enlist attention and make a most favourable impression on the mind of an ordinary observer. The showrooms are stocked from floor to ceiling with woollen goods of the finest texture, the productions of some of the principal manufacturing houses of the kingdom. The establishment has a widespread reputation, and the trade is pushed into all the principal markets of this country and of the Continent. In this connection a staff of competent travellers are kept constantly on the road, who pursue their calling with the greatest activity. There is scarcely a tailoring establishment in Great Britain that is not acquainted with the inexhaustive resources of this Liverpool woollen house. It is only necessary to say in justice to the enterprising proprietor, that he is promoting the interests of a business that is highly remunerative to himself and a lasting credit to the commercial enterprise of our city.

Wm. Nash, Junr., Boot and Shoe Manufacturer, 13, 15, and 17, Brunswick Road.—Liverpool has become noted for the enormous development of its boot and shoe trade. Among the many houses engaged in this business in the city, there is not one that stands out more prominently than the well-known establishment of Mr. Wm. Nash, Junr., whose extensive premises are commandingly situated in the eastern district of the city. This popular and representative concern was established in 1865, and from the very beginning it has rapidly developed. To-day it stands pre-eminently one of the largest houses of its kind in Liverpool. Its stock baffles description. Suffice it to say, that it is as inexhaustive as it is excellent. There is not a species of boot manufactured that cannot be found on these premises, and for excellence and durability the goods of the concern cannot be excelled. French manufactured boots are imported in large quantities. In every respect this house is a model, and it is frequently held up as an example of a first-class concern. The connection is of a most influential character, some of the best families in the city extending their patronage to the establishment. The enormous dimensions of the premises alone is sufficient evidence of the character of the business that must necessarily be transacted. From twelve to twenty hands are regularly employed, so that it is evident a most valuable business is carried on. The concern presents a most imposing appearance viewed from the outside, and the interior is no less attractive. The various arrangements are characterised by the most systematic regularity, and the concern can compare favourably with any house in Great Britain.

T. Bolton Wilson (successor to John P. Bateman), Wholesale Ironmonger, &c., 159, Dale Street.—The firm of John P. Bateman, wholesale ironmonger, whitesmith, bellhanger, and locksmith (whose operations first commenced at 18, Byrom Street), to which Mr. T. Bolton Wilson succeeded over fifteen years ago, is one of the best concerns of its kind in the locality, and has a reputation extending over a period of about forty years. The quality of the work turned out from this establishment is of a high standard, and the house is noted for the prompt and business-like manner in which all orders are executed by it. The stock on hand is a large and extremely varied one, and the prices charged, both for skilled labour and manufactured articles, are very moderate. Mr. Wilson has proved himself well able to cope with the many demands made upon this successful establishment, and, under his careful supervision, the concern is approaching an even greater popularity than it has possessed in the past.

A. Wilkinson & Co., Street and House Decorators and Illuminators, 8, South Castle Street.—This extensive firm was founded by Mr. A. Wilkinson in the year 1859, but the present proprietor is Mr. W. Martin. It is one of the largest concerns in this part of the country in this particular branch of decorative art. The work undertaken is of wide range, including all kinds of street and house illuminations and decorations, and the erection of triumphal arches, grand stands, tents, fitting up of bazaars, fancy fairs, supplying banners and bannerettes for processions of all kinds, Sunday schools' and trade societies' banners, Japanese and Chinese lanterns. The business extends all over the three kingdoms, and sometimes beyond even these limits. Mr. Martin, the principal, is possessed of great energy, application, and resource, and his skill in his profession is unsurpassed. The premises in South Castle Street are extensive, and contain an immense stock of all requisites for decorations. The firm enjoys a high reputation all over the country.

William Davies, Horse Collar and Harness Manufacturer, 5a, Lord Nelson Street.—Mr. Davies has been established in business for twenty years. He is one of the most noted horse collar and harness manufacturers in the North of England, and does a very extensive trade, his connection being exceedingly widespread and influential. Besides a good private trade, Mr. Davies is the contractor to the Liverpool and also to the Birkenhead Tramway Companies, and he supplies collars and harness to many other large concerns in the city and district. The making of horse collars is a trade of itself, and it requires great skill and also practical experience in order to attain to anything like eminence in this particular line. A badly-fitting collar will without doubt very speedily bring on sore shoulders, and a horse suffering from this ailment is not allowed to work, consequently the loss to the owner is considerable. As a proof of Mr. Davies' proficiency in making collars, we may state that in a testimonial written by Mr. L. Butters, M.R.C.V.S., dated 2nd February 1886, that gentleman states that Mr. Davies has supplied the Liverpool United Tramways and Omnibus Co. with horse collars for several years, and during that time has contracted for 3,000 horses, and that his contract had been carried out so satisfactorily that sore shoulders were almost entirely unknown; Mr. Butters attributes this to the style of collar which Mr. Davies has supplied, and to his practical knowledge in that most important part of the trade. Mr. Davies possesses other testimonals equally valuable, and which prove conclusively his superiority in this speciality of his profession. Messrs. Bath Bros., the well-known carriers, say that since Mr. Davies began to supply them with collars for their Dock Tramway horses, none of their animals have been laid up with sore shoulders. The firm have, as a consequence, entered into a seven years contract with Mr. Davies for the repair and maintenence of their collars and harness. We may observe that in harness making, as well as collars, Mr. Davies excels. He occupies spacious and convenient premises in Lord Nelson Street (close to the entrance to Lime Street Station), where he keeps large stocks of collars and harness. We may likewise add that he has a branch at 24, Wavertree Road, Edge Hill. Mr. Davies is a gentleman who is highly esteemed in the city, and year by year his trade is extending.



Bruce & Still, Galvanizers, 77, Norfolk Street.—Galvanizing concerns are not very numerous in our city, so that it is a pleasure to direct special attention to a first-class house like that carried on by Messrs. Bruce & Still, whose commodious premises are conveniently situated near the Queen's Dock. This well-known concern was established in 1877, and it has made rapid strides in public confidence, until it is now one of the most popular concerns of its kind. The many uses to which the productions of this house are applied can scarcely be enumerated. Every description of iron buildings is constructed and roofed with galvanized sheeting; gutters, galvanized spikes, nails, bolts, etc., are manufactured; in fact, every description of ironwork is galvanized on the premises. An important item in the operations of the concern is a species of fence post known as "Bruce & Still's patent galvanized wrought-iron fence post," designed specially with rounded edges, so as to prevent animals from cutting themselves. Gates and posts are manufactured and erected in any part of the country by thoroughly experienced operatives. These facts alone are sufficient to show the usefulness of this concern. The premises are popularly known as the "Mersey Galvanizing Works." It is needless to say a large staff of men are constantly employed, and the proprietors give their personal attention to the working of the concern. Mr. W. C. Bruce is a gentleman of long experience in this sort of business, and he has the co-operation of a gentleman of unerring judgment and high executive ability in the person of Mr. Arthur Still.

W. B. Barr, Builders' Ironmonger, 114, Lodge Lane.—The builders' ironmongery trade of Liverpool is of considerable magnitude. A prominent place is occupied in this trade by that of Mr. W. B. Barr, which has been established over a dozen years. The shop and workshops are well adapted to the purpose for which they are devoted, and contain a heavy stock of general furnishing and builders' ironmongery, tools, appliances, etc., of the best material and manufacture. Mr. William B. Barr pays great attention to the buying of his stock, only purchasing from the leading manufacturers. The management of the business is able and enterprising, and there is a first-rate connection among builders and others in the city.

King & Co., Aerated Water Manufacturers, and Ale and Porter Bottlers, Blackstock Street.—This firm was established in the year 1855. Their headquarters are at Castlewellan, Ireland, but the premises in Blackstock Street are large and commodious, and well adapted to the purposes for which they are required, the manufacture of aerated waters and for bottling. They have an extensive export, as well as home trade, and their aerated waters and bottled ale and porter have a very superior reputation. The Liverpool branch has not been opened more than a few years, nevertheless, the connexion formed is very considerable, and of a highly respectable and substantial character. Some of the best aerated waters which are manufactured come from Ireland, and vast quantities of the same are shipped abroad, but there is no Irish house we know of which stands higher than that of King & Co. We believe they bottle Guinness's stout and Burton ales, and they are making rapid progress in both branches of their trade. In Liverpool the firm is well represented, and is making great headway.

E. McCann, Tailor, 7, Clayton Square.—Among the hosts of tailors carrying on business on their own account in Liverpool, Mr. E. McCann stands out conspicuously. He began his business in 1879, and from its inception till the present he has contrived to transact a high-class and remunerative trade. His shop and workrooms are well located, roomy, well-lighted, and substantially fitted up in a manner in keeping with the class of trade done. The staff employed is a numerous one, and consists solely of men of the greatest experience and ability in their trade. For this reason the cutting, style, fit, and finish of every garment made at the establishment are quite equal to anything turned out either in London or Paris. This fact is evidently well understood among the local devotees of fashion, for Mr. E. McCann's concern numbers among its patrons a great proportion of the best and most coveted class of customers whose orders are the most extensive and whose terms are cash. Ladies' riding habits and servants' liveries are made at the shortest notice and at moderate charges. In all things Mr. McCann is personally in evidence, and everything is seen by him before being sent on to the customer. All orders received by post are therefore as safe as any others when put in his hands. His energy and order are marked features in the conducting of this highly prosperous and favourably known establishment.

John Mulgrew & Co., Provision Importers, 5, Crosshall Street.—Every year the increasing competition that is inseparable from every trade and profession under the sun grows keener and more active, and renders success in any capacity a task that is more and more difficult of attainment. It is a difficult matter to get well to the front in any business, and having got to the front, it is an equally trying matter to keep there. It cannot be done at all except by indomitable energy and business tact. Amongst those who have conspicuously met and proved themselves well able to meet with the commercial difficulties peculiar to these days are Messrs. John Mulgrew & Co., the well-known provision importers. The business that is now carried on by Mr. Mulgrew in Crosshall Street was established under favourable auspices in 1870, and has ever since been surely and steadily on the increase, and gives every promise of continuing to advance in the same way. Mr. Mulgrew, who is well known and eminently respected in all commercial circles for his excellent judgment and good business abilities, is a member of the Provision Exchange, and is one of the few men whose well-directed efforts have met with the success they merited.

The Liverpool Steam Firewood Company, 46, Birket Street.—Firewood manufacturing has of recent years made rapid strides towards constituting an important item in the industrial activity of Liverpool. The Liverpool Steam Firewood Company, established in 1880, claim to be the oldest firm of their kind in the city, as they were certainly the first to assume any extraordinary importance. Commencing their operations at 26, Mansfield Street, first on a very limited scale, they gradually developed into what they are now found to be, a most valuable concern. Simple as their transactions may appear to the ordinary observer, it is yet an unquestionable fact that they have built up a business which has not alone assumed importance, but commanded extensive popularity in the city. At the commencement the firm was composed of Mr. Sinaihegyi and Mr. Blackburn, but after a short time the latter gentleman retired, and the business has since been carried on under the sole direction of Mr. Sinaihegyi. This gentleman, remarkable for the extraordinary industry of his countrymen, has proved himself equal to his responsibilities, and showed at once that he lacked none of the qualities that characterise the capable man of business.

R. Parry, Dispensing Chemist, 135, Upper Hill Street, Prince's Road.—Among the many members following the business of dispensing chemists in Liverpool, a very leading position is taken by Mr. R. Parry, who carries on a flourishing trade. This business enjoys a reputation of over twenty years standing, and the proprietor has a high-class and influential connection on his books. The shop is large and fitted up in superior style, and the stock is extensive and kept up in a most praiseworthy manner. A branch of the Post Office is conducted here, and everything is in the best order. Mr. Richard Parry, the energetic owner of this flourishing and old-established business, possesses great ability and experience. He purchased it from Mr. Roberts, its founder, and manages his business in a most commendable manner, and is in every way worthy of the confidence placed in him by his influential connection.

Mr. George Hulse, Turtle Merchant, 146, Dale Street.—In a review of the different important industries and commercial enterprises of Liverpool, we in due course arrive at that of the friend and support of all *bon vivants*, namely, the turtle merchant, who in this case is Mr. George Hulse, of 146, Dale Street. This business was established by the present proprietor's father some 60 years ago, who, however, did not confine his dealings to the innocent turtle alone, but imported such animals as the lion, tiger, bear, giraffe, rhinoceros, monkey, etc., the traces of whose dens and cages are even now to be seen on the premises in Dale Street. Mr. George Hulse succeeded to this business upon the death of his father, and in 1865 the managerie was closed, since when the importation of turtles, and the various processes for converting them into soup, etc., has been carried on. None but turtles from the West Indies are purchased, they being of a far superior kind to those obtained from the Mediterranean, and large quantities of these delicious monsters (some weighing 5 cwt.) are kept in huge tanks, whence they find their way to London, Paris, America, and various other places, sometimes alive and sometimes in the shape of the extract only, packed in tins or jars of different sizes and hermetically sealed. The premises in Dale Street are very extensive, and include slaughter-house, sheds containing the turtle tanks, rooms for the manufacturing of the extract, a large shop, offices, and dwelling house, the whole occupying a considerable area. Of Mr. Hulse personally it is not our province to speak much, suffice it, however, to say that he is as popular as he is well known, and whether as the merchant or social companion, there is no man in the city more respected and esteemed.

David Milne & Son, Silk and Woollen Dyers, &c., 9 & 11, Pitt Street.—This noted firm has been in the dyeing trade for ninety years. It was founded in 1798, and all through its lengthened existence it has upheld its reputation as one of the best dyeing establishments in the Kingdom. It is the oldest concern in Liverpool in the same line, and is known all over the town and country. The connection is one of the most valuable in the provinces. In addition to the extensive premises in Pitt Street, the firm has a branch at 21, Leece Street, for the convenience of residents in the upper portions of the city. The steam dye works are situated in Argyle Street, close to the Pitt Street establishment, and are on a large scale. Milne & Son are silk and woollen dyers, cleaners, etc., and are noted for the superiority of the style in which their work is executed, all their workmen being skilled and experienced in their own particular departments of the business, and the best quality of materials being used. Another recommendation is their punctuality in business. Their best recommendation is that although their work is done in the most superior manner, their charges are very moderate.

J. H. Little & Co., Tobacco Manufacturers, 33, Byrom Street.—Tobacco manufacturing in Liverpool constitutes a most important factor in the commercial activity of the city. There is probably no more popular house in this respect in our midst than that of Messrs. J. H. Little & Co., whose commodious premises are well situated. This popular establishment dates its origin back to 1830, when it was founded by Mr. Joseph Power. The manufactory is most eligibly situated, of substantial construction, and fitted up with most modern and powerful machinery and appliances necessary to carry on this enormous enterprise. A force of thirty to forty skilled operatives are constantly employed, and the operations of the establishment extend themselves to every quarter of the kingdom. The services of capable travellers are called in to represent the wholesale trade throughout the British Isles. The individual members of the firm are J. H. Little and Marshall Little, two of the most practical and capable business men in our city. They give their personal attention to every detail of their business, and are invariably to be found among their men, directing them in attending to the working of the manufactory. They are highly popular in trade circles, and are prominent in the councils of the commercial men of the city. It is a pleasure to record that they have succeeded to a business that has realised for them a most independent position.

George Fletcher, Provision Merchant, &c., 56, Victoria Street.—Mr. Fletcher is an old-established merchant in Liverpool in the provision line, and his trade connection is most extensive. Few merchants in the city do a larger business in provisions. As an importer of Danish and Irish provisions he has no superior. His trade is not only large, but widespread, and his customers comprise, for the most part, retailers of the substantial and better class. For many years past the name of "Fletcher" has been honourably associated with the wholesale provision trade. The premises in Victoria Street comprise offices and warehouse, and they are a fine handsome pile of buildings, containing an immense stock of goods in the provision line, and all of the very best and purest qualities coming into Liverpool. The business throughout is conducted on the most superior lines, and Mr. Fletcher enjoys a reputation, both as a merchant and a citizen, second to none in the city. He is a splendid business man, and one of the most competent judges of provisions, etc., in the country. We may add he employs a very large number of hands, and is a most kind and worthy master.

J. W. Holmes & Co., Ship Chandlers, Sailmakers, General Provision Merchants, &c., 9, Cable Street, with entrance 8a, Lord Street.—This is one of the best ship chandlery, etc. concerns in the city. It has been established since the year 1871. The firm are ship chandlers, sailmakers, ship store dealers, free and in bond, and general provision merchants, wholesale and retail. In all these departments of their business they do a large trade, especially with Canadian shipping, and their stocks, whether for extent or quality, are of the first order. Their premises in Cable Street could not be more central, and they are capacious and well arranged. The management of a business such as this is no easy matter, for the trade carried on is of so complex a nature that a vast amount of administrative ability and attentive supervision is absolutely essential in order to conduct it successfully. The concern now under review is, however, admirably conducted, and the large business done is in a great measure due to the excellent management, coupled with the energy and enterprise displayed by the principal (Mr. John W. Holmes), who is a Nova Scotian by birth, and was for 21 years a shipmaster. In addition to being a first-class business man, a gentleman of the highest honour and integrity, he is universally popular and respected both in the city and neighbourhood. We may mention that the connection is very widespread, and of a most substantial kind. The firm have a very competent staff of clerks, assistants, and other employees, and represent one of the leading canvas manufacturers in the kingdom, viz., Messrs. John Studley & Sons, Broadwinsor, Dorset, near Coker.

W. H. Fleming, Outfitter and Clothier, 148 and 150, Scotland Road; branches, 77, Scotland Road, and 65, Park Road, South End.—The north end of Liverpool has become noted for the growth and development of its numerous enterprises. In no branch of trade or business is this increase more visible than in the outfitting and general clothing line. A prominent house in this connection is that in the hands of Mr. W. H. Fleming, whose commodious premises are admirably located. This popular concern was established in 1881, and since its inception it has made rapid strides in public confidence, and proved itself a most valuable investment to this enterprising proprietor. This cannot be wondered at when the resources of the concern are examined into, and due credit given for its thorough efficiency. There is no house in the north end that can produce a more excellent stock in outfitting goods. Having procured a most extensive local trade, the tradesmen of the neighbourhood can bear favourable testimony to the excellence and durability of every article on the premises. Ready-made clothing constitutes an important item in the stock, and in this respect the greatest satisfaction is given to an extensive patronage. The premises consist of an entire building, situated in the best part of this popular north-end thoroughfare, surrounded by a vast and thickly-populated neighbourhood, excellently fitted, and with every visible facility to prosecute a large and steady trade. Mr. William Henry Fleming is so well known among the frequenters of this thoroughfare, and indeed among the commercial men of the city, that special mention here may prove unnecessary. No man applies himself with more energy to the details of his business, and no one can envy him the success he has attained.

William Hy. Robinson, Team Owner and Forwarding Agent, 11 and 13, Cranmer Street.—The team-owning and forwarding agency business of Liverpool is carried on with characteristic enterprise and energy, and the amount of business done is very large, employing numerous establishments. A thoroughly representative house in this line is that of Mr. William Henry Robinson, which was founded by the present proprietor five years ago, and since that time he has created a fine connection and established a reputation in the trade. The large and commodious premises are fitted up with every convenience for the business, and comprise stables, stores, etc., the stables being spacious and well ventilated. The teams employed number about twenty horses, of great strength and in excellent condition. The usual complement of drivers, stablemen, and other hands is employed, and Mr. William Henry Robinson manages with an ability that evinces a thorough knowledge of the trade. All work is carried out with promptness, and the resources of the concern are such that the heaviest forwarding commissions, etc., can be executed on the shortest notice. Mr. William Henry Robinson is much esteemed for his honourable and energetic business methods.

Messrs. Findlay Greetham & Son, Auctioneers and Valuers, Stephenson Chambers, 25, Lord Street.—The auctioneering and valuing business is one of great extent. It has nowhere grown to such surprising proportions as in Liverpool. Mr. Findlay Greetham is well known in all commercial circles, and everywhere held in the best repute. He is noted for his honourable methods and sterling integrity, and by his strict business capacity has made his house one of the most prominent of its kind. The business was established in 1862, and has had a most prosperous existence up to date. It is now the best-known firm of its kind in Liverpool, and enjoys the patronage of a most extensive *clientele*. It is on all sides granted that Mr. Findlay Greetham is worthy of the great amount of confidence reposed in him by his numerous clients.

Shaw Brothers, Wholesale & Retail Tea, Coffee, Grocery & Provision Merchants, & Italian Warehousemen, 2, 4, and 6, Berry Street, Liverpool, and 55, South Road, Waterloo.—The grocer and Italian warehouseman in Liverpool is a most important personage in commercial circles in that city, and in no other centre of commerce in the kingdom can we find more splendid establishments than those in which this trade is carried on there. In this respect the legitimate dealers have much to compete against. Among these we find the well-known and high-class establishment of Messrs. Shaw Bros., situated at Berry Street, but more popularly known from its position at the corner of Bold Street—the Regent Street of Liverpool. At this commanding



corner Messrs. Shaw Bros. have carried on their business for many years with the greatest energy, supplying the highest families in the city and suburbs with a class of goods which cannot be excelled in any market in Europe. The premises are of vast dimensions, occupying a range of buildings on this corner and extending along Berry Street. The shop on the ground floor, with a most extensive warehouse above, is fitted with all appliances necessary for the working of a large and magnificent stock. One has only to imagine the class of business that is transacted, when we find that upwards of 40 hands are constantly in attendance, among them being some of the most experienced men in Liverpool. A large number of vans are on the road conveying large quantities of goods to all parts of the city and suburbs, as well as to the various railway stations for transmission to country patrons. The firm is under the personal direction of three brothers—Edward, John, and William Shaw—whose reputations in commercial circles command the greatest esteem and universal popularity. These gentlemen visit only the best markets in the kingdom, and the warehouse bears conclusive evidence of the goods they are enabled to supply. In a word, this firm is in the front rank in this business in the kingdom. They have recently opened a fine branch at 55, South Road, Waterloo, where already a large provision trade is being done. There are no masters in Liverpool more popular with assistants, nor at the same time more exact in every detail of their business. They are never absent from their business, and transactions of the smallest importance are personally negotiated by either one or the other of the firm. The working of the establishment is of the most uniform and systematic nature. A more legitimate or a more promising commercial undertaking has not come under our notice in our attempt to make an historical review of the commercial enterprises of Liverpool.

Mr. Charles B. Moss, Corn Broker, 15, Fenwick Street.—Holding a responsible and prominent position upon the local Corn Exchange, Mr. Charles B. Moss, corn broker, enjoys a high, wide-spread, and deserved reputation. His offices are centrally and conveniently situated. The business was established in 1864, but previous to that date Mr. Moss had acquired an extensive experience in the corn trade, and his opinion and advice were admitted upon all hands to be reliable and valuable. He is thoroughly practical in the many details of his calling, and has established a successful and flourishing commercial venture, which is year by year increasing its dimensions, and perceptibly growing in popularity. His mercantile transactions are invariably conducted on principles of probity and commercial honour.

Matthew Bell, Drug and General Produce Broker, &c., 30, Castle Street.—Mr. Bell has been established since 1882 as a general broker and commission agent. He holds a number of first-class agencies, and amongst them we may name the representation of Messrs. McKesson & Robbins, of New York (for American drugs, etc.); Messrs. Thomas Browne & Son, of Rotterdam (for Dutch and colonial produce); Mr. Henri Depouzier, of Marseilles (for drugs, roots, essential oils, etc.); Messrs. Barker Brothers, of Smyrna (for opium, etc.); Messrs. William Lloyd & Co., of Leghorn (for Tuscan olive oils, etc.); Messrs. Lloyd, Amoruso, & Co., of Bari (for olive oil and Italian produce); Mr. C. Jordan, of Trondhjem, Norway (for cod liver oil). These are all old-established and highly respectable houses. Mr. Bell is a member of the Liverpool Exchange, and is prepared to buy and forward chemicals, drugs, and colonial and general produce for his clients. He is also open to receive consignments of above goods, and shippers may rely upon ready sales and prompt settlements. Telegraphic address, "Chemicals, Liverpool."

The Covent Garden Seed, Bulb, and Nursery Company, Growers, Importers and Exporters of Reliable Seeds, Bulbs, and Plants, 50, Great Charlotte Street.—During recent years a great change in the matters of domestic taste and beautifying the house has taken place among the inhabitants of these islands. In this direction a special feature is the decoration and proper cultivation of the small piece of ground—designated, without much justification, a garden— attached as a rule to every modern building. To simplify the work of those who take a pleasure in gardening, and to supply their wants in the Liverpool district, the Covent Garden Seed, Bulb, and Nursery Company has been called into existence. It was started in 1860, and has progressed with success since. The location occupied by the buildings is one of the most central and prominent in the city, and affords ample facilities for the transacting of a large business and the forming of a strong city connection. The premises are spacious and handsomely fitted, and are besides well manned by a competent staff of assistants. A varied stock of the many kinds of garden and farm seeds, of every kind known and used in these countries, is kept on view; and an extensive busines stherein is done with the greatest satisfaction to the customers of the Company. The management of the concern is in the able hands of Mr. Harbordt, a gentleman of wide experience in the seed and agricultural lines. To his tact, and the excellent quality of the seeds kept, the success attending the business are to be attributed.

Thomas Hall, House Furnisher, 51, 53, and 55, Brunswick Road.—Prominent among the many large and reputable houses engaged in the furniture trade of Liverpool, is the well-known establishment of Mr. Thos. Hall. This concern has been established for some years, and it is only fair to say that since its inception no house of its kind in Liverpool has made more rapid strides in public confidence, nor one that can show to-day a more favourable record of its widespread operations. As a complete house furnisher, the resources of Mr. Thos. Hall are as inexhaustive in character as they are excellent in quality. The class of furniture that can be inspected in the large showrooms of the establishment are par excellence the most perfect in our city. Mr. Hall is a thorough believer in the advantages of advertising, and in view of this he carries out his convictions in a most extensive and elaborate manner. By this means he has made his name a household word in our city, and it is only necessary to mention "Hall's," when it becomes familiar to the minds of every Liverpudlian as the "great furniture shop in Brunswick Road." It is needless to say that a most extensive trade is transacted, not alone of a local, but of a widespread character. The premises alone are an exhibition of modern taste and prosperity, and any ordinary observer may see the enormous character of the business transacted. They are of vast dimensions, though almost inadequate to meet the demands made upon their resources. The various arrangements in the progress of the business are models of completeness, and the very smallest detail receives the earnest and undivided attention of the proprietor. A large staff is employed, and in every respect the greatest interest is manifested in the operations of the establishment. Mr. Thomas Hall is too well known in Liverpool to need any personal remarks in this brief review of his valuable business suffice it to say that he is as practical a business man as he is capable in the management of one of the largest concerns of its kind in the kingdom.

Edward Howell, Bookseller, Publisher, and Stationer, 28, Church Street.—One of the leading and most thoroughly representative establishments of its kind in Liverpool, is that of Mr. Howell. He has been established since 1848, and by energetic management and straightforward dealing, he has built up a large and permanent trade. The premises occupied are very spacious and commodious, suitably arranged, and fitted with everything that can facilitate business. The stock kept is large and valuable, embracing an immense assortment of new and second-hand books of every description, marked at remarkably low prices. This is the largest and most complete stock of antiquarian and modern literature in Liverpool. Mr. Howell also does a large and high-class stationery trade, and with the superior facilities at his command is enabled to offer special advantages to customers, and to execute all orders in the promptest and most satisfactory manner. He is an enterprising and thoroughly reliable man of business, and enjoys the esteem and respect of the best classes of the community.

Morris & Jones, Wholesale Grocers, &c., 13, Sir Thomas's Buildings.—In drawing attention to the operations and general resources of the commercial houses of Liverpool, there is no concern that should attract more attention than that of Messrs. Morris and Jones, whose extensive premises are centrally located. This valuable and highly popular establishment is actively engaged in the wholesale grocery trade. As a thoroughly representative house in this particular line of trade it holds a high place. In 1867 the business was established by Messrs. Morris and Davies, who continued it down to 1869, when Mr. Davies retired and Mr. Morris continuing the house assumed the style of Evan Morris and Co., which was its designation till 1878, when the present title of Morris and Jones was assumed. Under this style the business has since been carried on with uninterrupted success. As grocers, tea, and provision merchants this concern has no rival and does an extensive trade in these commodities. No less than half a dozen travellers being on the road introducing the house in all the best markets in the Kingdom. The premises are of enormous dimensions, consisting of warehouses, offices, etc., and any ordinary observer may easily perceive the extent of the business transacted. The greatest attention is bestowed on every detail. The firm consists of Mr. Evan Morris, Mr. Edward Jones and Mr. John Morris. Mr. Evan Morris is a member of the Produce Exchange, and in that connection he is a most prominent figure. Conducted by a keen business man, supported by two able colleagues, the business in such hands may well attain the prominence that at present characterises it.

William Knox, Chartered Accountant, South Crescent Chambers, 6, Lord Street.—Mr. William Knox, who follows the business of a chartered accountant at the above address, has been established in Liverpool for over fourteen years, namely, since 1873. He is a shrewd, clearheaded man of business, and being well known and highly respected in the city, he enjoys an extensive practice, and ranks amongst the best local men in his profession. He is an eminently safe man, and may be depended upon for his prompt attention to the interests of his clients, as well as for his sound judgment in business transactions, and although of unassuming manners he is, nevertheless, a man of firmness and decision. He has occupied his present suite of offices for many years, and a better position for his business requirements could scarcely be found in the city, his connections being chiefly local.

McKittrick, Hamilton, & Co., Fruit and General Merchants, 13 & 14, Chicago Buildings, Stanley Street.—The fruit trade of Liverpool is very considerable, and enjoys a fine reputation for general excellence, the establishments engaged being numerous and under able management. A thoroughly representative house in this trade is that of Messrs. McKittrick, Hamilton, & Co., 13 & 14, Chicago Buildings, Stanley Street (cable address, "Kittrick," Liverpool), which was established in 1882 by Mr. J. McKittrick, and was altered in 1887 to the present name, Messrs. McKittrick, Hamilton, & Co. The firm enjoys a good name for its fruit and general goods, and the trade is extensive and widespread in all parts of the country. The premises occupied are commodious, and excellently adapted for the trade, comprising offices and warehouse. The offices are large and furnished in good style, employing four clerks, in addition to out-door labour, and the warehouse is very spacious, and completely stocked with a large assortment of fruit. There are agencies at London—Botolph Lane; Glasgow—South Albion Street; and Hull—Humber Street, all in the same prosperous condition as the head quarters, and affording excellent centres for their wide-spread trade. The individual members of this extensive firm are Messrs. John McKittrick and Francis Hamilton, the last named being a member of the Liverpool Exchange. These gentlemen bear a high reputation for their sterling qualities, and manage their business in an admirable manner. They are well known and highly esteemed in the mercantile world and social circles, and are very popular with all classes.

Samuel McMillin, Joiner, Builder, and Cabinet Maker, 19 and 21, Cheapside.—Among the many branches of industry in connection with the internal economy of Liverpool, and distinguished by a high state of perfection, extensive operations, and the talent, energy, and enterprise of the members, a prominent place is occupied by that of joinery, building, and cabinet making. Many establishments are engaged in this combination business, a very good example being afforded by that of Mr. Samuel McMillin, which has been in existence for some considerable time. The premises occupied are of ample proportions, well fitted up, and contain a large stock of joinery work of every description and office and shop fittings and fixtures, new and second-hand. These productions are of the best material and workmanship, and suitable for all kinds of businesses and offices. Mr. Samuel McMillin undertakes all fitting and joinery work, building and its kindred branches, painting, graining, lettering, etc., employing skilled hands, and carrying the work out with efficiency and dispatch. He has a very fine connection in the locality among builders, house owners, etc., and upon the whole does a very lucrative business. Mr. McMillin manages his business with enterprise and ability, giving careful supervision to all work undertaken, and during his career has never failed to give satisfaction to his numerous and influential patrons.

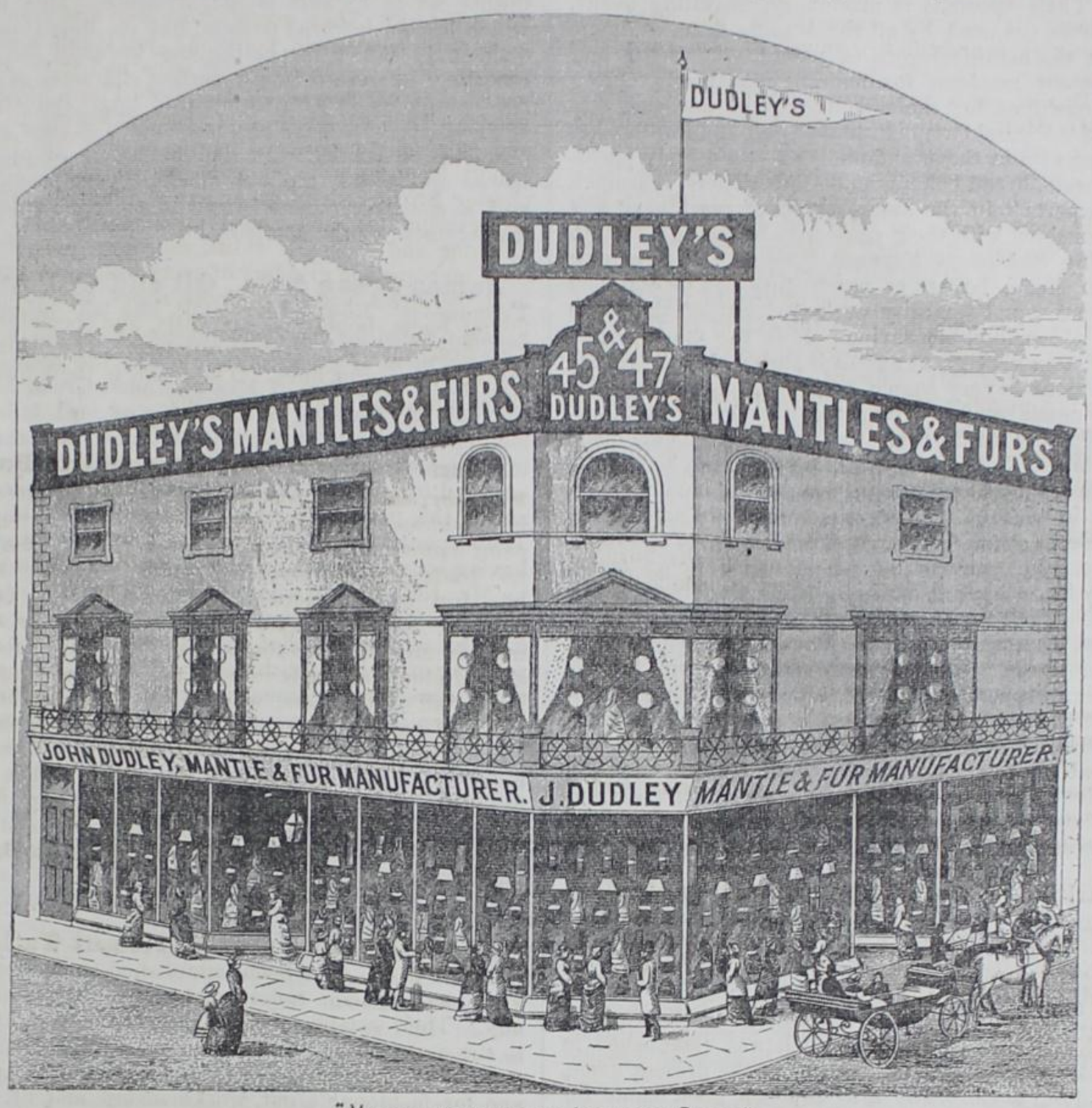
W. H. Jacob & Son, Leather Merchants, and Manufacturers of Lasts, Boot Trees, &c., 110 & 112 Dale Street.—This firm is an old-established one, having been founded in the year 1832. They carry on the business of leather merchants, and are wholesale and export manufacturers of lasts and boot trees, boot uppers, shoe mercery and grindery. They manufacture iron and wood lasts of every description, boot trees (plain and polished), joint and instep stretchers, boot jacks, clamps, blocking fronts, clog soles and irons, etc. They have extensive works at Grosvenor Street and Rose Place, and employ a large number of hands. This firm is one of the best known in this part of the Kingdom, and is largely patronized by the trade; but they also do a considerable export business. Their premises in Dale Street, near the top of Manchester Street, are of good extent, and are well-stocked with leather of all descriptions, including French and English calf skins, porpoise hides, alligator and crocodile skins, moroccos and levants, horse and calf kid. Shoe mercery and grindery of every description and lasts and boot trees are held, besides a variety of boots, shoes, and slippers, boot stretchers, easy-fitting boots, boot trees and lasts, and specialties for soft and tender feet. The firm have a first-class reputation, and their business is conducted on the most superior lines. The result is their trade has attained very large dimensions, and is still increasing.

John Sanders, Oil Merchant, Paint Manufacturer, Painter, and Plumber, 41, Bridgewater Street.—Mr. Sanders has been in business since the year 1872. He carries on the joint trades of paint manufacturer, painter, plumber, &c. The most extensive branch of his trade lies in shipping circles. Among this kind of property he has had great experience. He has every facility for executing ship painting at the cheapest rates, and in the promptest manner. He also manufactures his own compositions and paints for ships' bottoms. He has a good plumbing trade in both the ship and house branches, and having a large staff of plumbers, work of this kind can be executed promptly. All kinds of pumps, baths, and water closets are supplied. He does a steady export trade, and furnishes ship stores at prices to suit customers. He is noted as a house painter and decorator, and in these departments does a considerable trade. A first-rate staff is kept for this particular branch. His works are of average extent, very commodious, and nicely fitted up, and therein are always stored excellent stocks of manufactured paints, and painters' and plumbers' material.

W. H. Miller & Co., Merchant Tailors, 9, Clayton Square.—Miller & Co. have been established in business in Liverpool for many years, as merchant tailors, and take rank amongst the first tailors in the city. Their establishment is in every respect first class. In appearance, in the style of fitting up, the extent and quality of the stock, and the general conduct of the business, it is equally entitled to that appellation, and for fashionable cut, workmanship and fit, they have no superiors in the provinces. They have a splendid connection, and can reckon amongst their clients many of the principal merchants, manufacturers, and landed gentry of the district. They employ, on an average, some thirty workmen besides cutters, and in the busy seasons many more. Their orders are executed with dispatch and promptitude, and customers invariably receive the greatest attention. Mr. W. H. Miller is the proprietor, and he is a gentleman who possesses very superior business talent and abilities, besides being an "expert" in his profession, and he is most popular with his clients, and is greatly respected by all who know him. We may observe that he employs the most talented cutters that can be obtained, and likewise the most reliable and experienced workmen. His charges are by no means exorbitant.

Thomas P. Bethell, Plain and Fancy Cardboard Box Maker, &c., Chicago Buildings, 64, Stanley Street.—The manufacture of cardboard boxes is carried on to a large extent in Liverpool, and among the establishments devoted to this trade one of the principal is that of Mr. Thomas P. Bethell. It was established by the present proprietor in 1882, who, throwing all his energy into the business, has worked up a very widespread trade, and is the patentee and sole maker of the "Unique" folding postal box, for the safe transit of cut flowers, game, butter, eggs, bottles, and fragile articles. An enormous number of these boxes was made for the Inventions Exhibition, London, 1885, where this speciality received the highest award, viz., a prize medal; they have also been in great demand at all the Dairy Shows of late years. The factory and warehouse are at 15, Rainford Gardens, and the former is fitted throughout with the most modern machinery, and the hands employed are very numerous. The spacious warehouse is stored with a vast number of boxes of every size and description, whilst the offices are large and well fitted. The trade done is very great, extending to all parts of the world. The export as well as home trade is considerable, the travellers continually sending in new and large orders. Mr. Thomas P. Bethell, the proprietor of this establishment, and the inventor of the Patent "Unique" Box, made by him alone, enjoys the highest reputation for integrity and honour, and conducts his business in an admirable manner.

John Dudley, Mantle and Fur Manufacturer, 45 & 47, London Road, and 1, 3, & 5, Fraser Street.—One of the surest signs of progression in a town is the growth of mantle warehouses. Liverpool, now a city, owes much of its importance to these, and the most fashionable parts of the town do not excel in this matter the less aristocratic, but yet equally important thoroughfare, London Road; and it is to this place the reader's attention is now directed. Numerous are the shops devoted entirely to the sale of mantles, but the most prominent of all is Mr. Dudley's, situated at the corner of Fraser Street. The accompanying picture speaks for itself, and little may be said about the large building, except that a still larger one in connection with it is in course of erection. Of the interior of the building much might be said if space permitted, but suffice it to say that the showrooms (approached by a noble staircase) are handsomely appointed in every way, and the display of mantles, dolmans, ulsters, jackets, waterproofs, furs, and wraps of every conceivable kind and quality, together with he variety in colours, is a very striking spectacle. An exclamation of surprise invariably falls from the lips of strangers who have the privilege of visiting Dudley's wholesale warehouse, when they see the enormous quantities of furs in various stages of progression, from the back of the animal to the time when they are fit to adorn and minister to the comfort of the lords, or rather the ladies, of creation. Every climate has contributed, and almost every genus of animal known has its representative at Dudley's. A word may here be said in praise of the owner of such a remarkable establishment. Although comparatively of recent date, the appointment of the Liverpool branch as head-quarters, or central depôt for the United Kingdom, yet the place is well known, perhaps because of the historical trading associations connected with the spot, but more probably in consequence of the personal influence of the principal, whose courteous manner, untiring energy, and general affability find much favour with the public. Although Mr. Dudley resides in the immediate vicinity of Liverpool, yet he is equally well known in many towns where he has branch establishments, and is generally recognised as a producer of fashions. The large staff of assistants is not one of the least noticeable features, and the general cheerfulness of the place, doubtless, is one of the reasons so many ladies make this their centre and rendezvous when out on shopping expeditions. It may be mentioned, in passing, that Mr. Dudley is well known in the commercial world, and enjoys general respect. Should you be inclined for an early morning walk, you may be amused to go as far as Dudley's and see the number of railway waggons, with their cases and bales and packages from his factories in Paris, Berlin, or London, waiting their turn to be unloaded, and in the little street at the back of the building (the export deparment), where men are busily engaged packing and sending similar consignments to some of the branches, the most important of which are at Birmingham, Barrow, Carlisle, Chester, Darlington, Hanley, Luton, Newport (Mon.), South Shields, Wigan, London, etc.



"VIEW LOOKING UP LONDON ROAD"

Richard Sharpe & Co., Wholesale Coffee Dealers, 11, Sir Thomas's Buildings.—The house of Messrs. Richard Sharpe & Co. is an old-established one, and carries on the business of wholesale coffee dealers. Their offices are suitably located and well appointed. The firm started its career as far back as 1817, so that there are few firms in the same business that can claim such a record. The local trade of the house is a substantial and large one, being the most influential of any similar establishment in the city. Seventy years experience has given the firm a strong hold on the local and country coffee trade. The premises situate at 18, Victoria Street were formerly occupied by the firm, but they were relinquished some time ago for the more suitable and commodious ones in their possession at present. The business is entirely wholesale. The members of the company are well known, and are highly respected in their commercial circles.

John Duncan & Co., Iron and Wood Shipwrights, &c., 87–91, Norfolk Street.—This concern has been established over 30 years, having been founded in 1856. Mr. John Duncan is the sole proprietor, trading as John Duncan & Co. He is a gentleman well known at the south end of the city, also at Birkenhead. Mr. Duncan has an old and highly respectable connection, and his trade is of a regular, steady description. He undertakes work both on iron and wood ships, and keeps together a good staff of workmen in each branch of the business. His work is turned out in substantial and excellent style, and he is expeditious and prompt in the completion of orders. His premises in Norfolk Street are spacious and commodious, and comprise a large workshop (well fitted up and furnished with all modern appliances) and yard, with excellent stocks of timber and iron. He has suitable offices in Norfolk Street, and a fair staff of clerks. Altogether Mr. Duncan does an extensive business, and he is, without doubt, one of the most popular and respected tradesmen in Liverpool.

J. O'Loughlin, City Fine Art Gallery, 21, Basnett Street.—The taste for the beautiful and everything that tends to adorn the home, has made wonderful progress among the masses during the last twenty years. It is daily growing, and no greater proof of this can be furnished than the number of tradesmen who have quite recently established fine art galleries, some on a large and others on a small scale, and contrive to do among the people an extensive and profitable trade. Such a place is the City Fine Art Gallery, where Mr. James O'Loughlin has conducted a select and growing business since 1882. The spacious buildings occupied are laid out to the best advantage, and both in stock and arrangement give evidence of great taste, and the varied and often-clashing requirements of a community such as is furnished by the city of Liverpool. Oil paintings, water colours, etchings, chromos, photos, and every branch of art, including sculpture and engraving, are represented in the artistically-arranged establishment. A connection embracing every class of resident is formed and maintained with tact and ability. Mr. O'Loughlin controls and manages the concern himself, and its success proves that he possesses more than ordinary business talents.

Henry Dunsford, Wholesale Druggist, 42 and 44, Manesty Lane.—Mr. Dunsford has been established some time, and has secured a fair connection amongst chemists and druggists. His business is that of a wholesale druggist, and he is a thoroughly practical man in his profession. He keeps stocks of drugs of a pure and genuine description, for he has determined to trust to the *quality* of his goods to recommend them. He has convenient premises in Manesty Lane, which are centrally located, being close to Church Street and Bold Street and the Central Railway Station. Mr. Dunsford is a pushing and enterprising man of business, and by his well-known fair dealing, and experience in the purchase of his stock, he has secured a substantial trade.

T. & T. Vicars, Engineers and Machinists, Works, Earlstown; Offices, 56, Seel Street.—This first-class firm was established in the year 1849. They are engineers and machinists, but have devoted special attention to the manufacturing of bread and biscuit baking machinery of all kinds. Their specialty is machinery, travelling ovens, etc., for biscuit manufacturers (as used by all the leading firms at home and abroad), and they are the manufacturers of patent mixers for loaf bread bakers, the new patent machine for making macaroons, Queen drops, etc., extra strong machines for the manufacture of dog and ship biscuits, and sole makers of "Vicars' Patent Improved Self-stoking Smokeless Furnace." Perhaps no firm in the kingdom is so extensively patronized by biscuit manufacturers, bread bakers, and confectioners, inasmuch as T. & T. Vicars are "experts" in the manufacture of machinery and appliances of all kinds connected with their respective businesses. With regard to the "Self-stoking Smokeless Furnace," we may observe that by applying this furnace to steam boilers as much duty can be obtained from fine slack as from an equal quantity of large coal of the same quality, thereby affecting a considerable saving. It is the most perfect smokeless furnace known; to a very great extent it supersedes the labour of stoking, and its management is very simple. The various parts of the furnace are not subject to much wear and tear, the bars being well protected from the destructive action of the fire. Recent improvements made in the above furnace enable the stoker, when getting up steam before the engine can be started, to fire it by hand as easily as an ordinary furnace, and new bars can be put in without stopping the boiler. In addition to the furnace being applicable to steam boilers, it can be adapted to evaporating, brewing pans, etc. Independent of an immense home trade, T. & T. Vicars do a very large export business, their machinery being famous all over the world. Their works, which are on an extensive scale, are situated at Earlstown, Newton-le-Willows, Lancashire, where they employ a great number of hands. We may state that the firm, besides the articles we have enumerated, manufacture machinery of every description, and employ the best talent that is obtainable in conducting their gigantic business. The firm stands very high in the commercial world, and their trade is managed on the most superior lines. They have the character of being excellent employers, and are popular with their employees. The members of the firm are gentlemen of probity and honour, and are esteemed and respected in the district.

The Dee Oil Co., 8, Bath Street; with Works at Saltney, near Chester; Metropolitan quarters at 38, Leadenhall Street, London; and Liverpool offices at 8, Bath Street; and all the principal seaports.—The Dee Oil Company holds a prominent place among the manufacturing industries which centre in the great seaport on the Mersey. The company devotes its attention to the manufacture of valvoline, sterling, cylinder, and lubricating oils, to which is added a large production of paraffin wax, and wax candles. This firm have for many years manufactured the heaviest-bodied hydro-carbon oils produced in this country, and which have been for the past eighteen years extensively used in Lancashire and Yorkshire. During the last few years the demand for these oils has increased in consequence of their high lubricating power, freedom from acid, and safety in use. In respect to the hydro-carbon oils manufactured by this company, we note that they have been brought to such a state of perfection that their heavy body and density are equal to those of the best animal or vegetable oils, whilst they excel these in freedom from acid, gummy or sticky nature, and non-congealing property. The oils specially manufactured by the company are cylinder oil, engine oil, and lubricating oil. The "Dee cylinder oil" is pure hydro-carbon of great richness and density; its body is more than double that of sperm, and it will stand the heat of steam of the highest pressure without change. Unlike animal and vegetable oils and fats, it will not generate oleic, margaric, and stearic acids when in contact with high-pressure steam, as is the case with organic oils and fats, causing rapid corrosion of the boilers; nor will it saponify when mixed with alkali. Its nature is neutral, having no tendency to combine with any other substance. It is nearly free from smell and taste, and quite free from acid and all gummy and sticky matters. The Dee Oil Company found that, owing to the glut in the market of American scale or crude wax derived in the manufacture of oil, they were unable, as heretofore, to sell their scale to the candle-makers in London and elsewhere at a fair price; they therefore determined to convert their raw material into the manufactured article on their own account, and to offer it to the trade in the shape of candles. In order to enable them to manufacture these candles under the most advantageous conditions, they have erected large new works in close contiguity to their oil works at Saltney. They determined to double the productive power of the oil works, so as to effectually meet American competition in oils, and produce a materially increased quantity of crude wax for the adequate supply of their new candle works. These works are capable of turning out 120 tons of wax candles per month. Stimulated by the severe general competition which now prevails in the trade, the company are going to the fountain-head for all their products. The Dee Oil Company possess many advantages of locality. At Saltney land is cheap, labour abundant, and transport facilities are unrivalled. The company are served by two great competing lines—viz., the London and North-Western and the Great Western—and sidings run into their works in conjunction with both those lines. This, of course, is found to be an immense benefit as regards receiving the large cargoes of American residium oil at the works, and despatching thence the finished products in the shape of oils or candles. The works, in fact, appear to be quite interlaced with railway sidings, which run hither and thither so as to suit all departments. This is certainly an advantage which few such works possess, but its importance cannot easily be over-estimated. After inspecting the works of the Dee Oil Company, one is especially impressed by the perfect character of all the arrangements, and the completeness with which this huge industrial machine is organised. If they happen to have any machinery in their concern which has become obsolete, or whose work can be better or more economically done by newer appliances, the old machinery is promptly replaced by the new; and a similarly enterprising and energetic spirit characterises the entire management of the company.

James Crean & Co., Oil and Tallow Merchants, 51 & 53 Freemasons' Row.—Liverpool, like all other commercial cities, has become noted for the development of certain enterprises whose operation renders them of great importance to the mercantile community at large. The well-known firm of Messrs. James Crean & Co. supplies an illustration of the pressing and refining of lard, tallow, and animal oils, tallow melting for home and export trade, and the importing of oils and tallows, and of the enterprise of our commercial men. This house is engaged in oil and tallow refining and as merchants and lard pressers, and in this particular business they claim a high standard of excellence, Their operations are not confined to this kingdom, their export trade having long been of considerable extent. Established so far back as 1845 by Mr. John Crean, whose name still lends distinction to its connections, a few years ago the firm assumed its present title; and in this connection it may be mentioned that Mr. James Crean is solely responsible for the working of the establishment. The premises are centrally located, and are of considerable dimensions, and fitted up with efficient machinery and other appliances necessary to facilitate the progress of the concern. A fairly large staff is employed, and in every department great activity prevails, satisfying any impartial observer that the concern is a material acquisition to the trade of our city.

G. & T. Carlyle, Paper Dealers, Manufacturers of Tracing, Manifold Copying, and Carbonic Papers, Oiled Papers for Copying Machines, &c., &c., 6, Colquitt Street.—Few houses engaged in the paper trade of Liverpool can boast a longer or more honourable record than that of Messrs. G. & T. Carlyle. Their premises are ample in extent for the carrying on of the important trade done by the house. The establishment of the concern dates back to 1829—almost sixty years ago. A staff of about a hundred persons are employed, and they are amply sufficient to turn out a great amount of work. All sorts of tracing, manifold copying, and carbonic papers, oiled papers for copying, manifold writers, and duplicate books of every description are made in large quantities and meet with a ready sale. Agate, steel, ivory, and every requisite for manifold writing are kept in stock. The goods of the firm are of excellent quality, and stand high in the estimation of those requiring such things. They are used by Her Majesty's Stationery Office and Telegraph Department, and it is thus seen Messrs. Carlyle are one of the few firms in the country that have formed a connection in this rather exclusive quarter. No better test of the excellence of the firm's productions could be required than this fact. The London and country connection of the house is one of great extent, and their goods are held in high repute. The partners manage their buisness in an energetic and honourable manner, and the success so markedly attained is the result.

Aird & Anderson, Mechanical Engineering and Edge Tool Manufacturers, 12, Whitechapel.—The vast variety and extent of the industries carried on on both banks of the Mersey and the surrounding districts affords ample field for the operations of the mechanical, engineering, and edge tool manufacturer to do an extensive and lucrative trade. In this line the eminent firm of Aird & Anderson is engaged. They began operations in 1874, and success at once attended their efforts. The premises occupied by the firm are admirably located, and are spacious, well lighted, and fitted up with machinery of the newest and most approved kind. A numerous staff of workmen, mostly of the skilled class, is employed constantly all the year round, and the works are therefore of great value to the locality as an occupation-giving institution. The stock on hand embraces edge tools, fret-work tools, planes, braces, bits, levels, files, rasps, augers, rules, tape lines, saws, wood turnery, cramps, hammers, Lancashire tools, drawing instruments, pulley blocks, ratchet braces, ironmongery, cutlery, American tools, lifting jacks, vices, anvils, portable forges, bellows, grindstones, stocks and dies, taps and screws, machines, amateur tools, joiners', engineers', tinmen's, smiths', coopers', and shipwrights' tools, wrenches, spanners, and lathes. In all these an extensive trade is transacted, and this is specially true of the wholesale department, in which they enjoy a strong following among the retail houses of the city and the surrounding districts. Mr. James Aird is the responsible manager and the only proprietor, and the efficient state of the works, the lucrative trade done, and the high estimation in which the name of the firm is held, are the highest eulogy on his administrative skill and ability.

Doward, Dickson, & Co., Shipowners, Sailing, Steamship, and Insurance Brokers, 5, Rumford Place.—This well-known firm was established in the year 1858. It is one of the largest concerns of its kind in the city, and enjoys a first-class commercial reputation. Their business is both large and comprehensive, for the firm are shipowners, and sailing, steamship, and insurance brokers. An idea of the magnitude of their trade may be gathered from the fact that they employ some 15 or 16 clerks, besides other hands. Their connection is of great extent and very widespread, and it is of a most influential and substantial character. Although the business is so complex and extensive, it is worked with the greatest order and regularity, and everything is done with systematic precision. All the transactions of this firm are conducted in the most straightforward manner, and upon principles of the strictest honour and probity, and their clients have the fullest confidence in their judgment and discretion. The principals (Messrs. Barker and Doward) are gentlemen well-known in mercantile circles, and they occupy a superior social position in Liverpool and the neighbourhood. They are popular both in business and in private life, and are esteemed by all who enjoy the privilege of their acquaintance. Taken altogether, this is a firm of the first order, both as regards the vastness of its trade and the character of its principals, and it is a credit to the commercial reputation of Liverpool. The offices in Rumford Place are large and handsome, and are conveniently situated, being close to the Exchange. The firm's telegraphic address is "Doward," Liverpool.

Thomas Andrews, Victoria Hotel, Lime Street, &c.—This hotel has been a noted establishment in Liverpool for considerably over fifty years. During that time it has frequently changed hands, but the hotel, nevertheless, has always remained a favourite resort for visitors to the "second city of the Empire." The situation is so good (within a few minutes walk of the three railway stations, and in the very heart of the city) that, independent of other considerations, the hotel could scarcely be otherwise than popular. The present proprietor, Mr. Thomas Andrews, has occupied the premises for about three years, and under his management the hotel has become exceedingly popular, and is now doing a larger business than it has done for years past. During his tenancy the hotel has been thoroughly renovated and refurnished, and it is now one of the best fitted establishments in the country, and, we may add, one of the best conducted. Mr. Andrews makes up about 50 beds, and the staff numbers from 25 to 30. The class of visitors frequenting the hotel is of a very select description, and the establishment is one which offers most superior comforts at reasonable charges. The building itself is a large handsome structure with two frontages, one looking out on St. George's Hall (south end), and the other facing Lime Street, the hotel being situate at the corner of St. John's Lane and Roe Street. It is certainly one of the most desirable hotels in the city for a residence. The proprietor (Mr. Andrews) is an energetic, pushing man of business, and is exceedingly popular and respected by all who know him.



William Colley, Ironmonger, Naphtha and Torch Lamp Manufacturer, &c., 125, Park Lane.—This business was established in the year 1842 by James Colley, the father of the present proprietor. The premises are situated in a commanding position, directly opposite the gate of the London and North Western Goods Station in Park Lane. Mr. Colley is a wholesale and retail ironmonger and manufacturer of naphtha and torch lamps; he also carries on the businesses of plumber, tinsmith, gas fitter, and bell hanger, and is a large dealer in mechanics' tools, ship and builders' ironmongery, also in naphtha, petroleum, and other oils. He does an excellent trade, and finds constant employment for a number of workmen. He is a noted maker of naphtha lamps and duck (or torch) lamps; and at the Liverpool Exhibition, 1886, was awarded a diploma and medal (the only award in that department). A large number of Colley's lamps are exported, and the demand for them is very great, being extensively used by engineers, shipbuilders, and railway contractors. Mr. Colley's establishment is largely patronised by all classes, but particularly by those engaged in the shipping, as his ship ironmongery is considered of first quality. The premises in Park Lane are extensive, and comprise a large sale shop (heavily stocked), warehouse, and a manufactory. Mr. Colley is well known in Liverpool as a first-rate tradesman, and one of the most enterprising and pushing men in the ironmongery trade.

H. Barton, Watch Material Dealer and Importer, 31, Williamson Street.—The trade in Liverpool in supplying the watch manufacturers of the city with materials is of considerable importance and value, and the excellence of the materials can be judged by the high reputation enjoyed by Liverpool watches. A very good example of a house in this trade is that of Mr. H. Barton, which has been in existence for about 10 years. The house is in high favour with the watchmakers of the locality for the excellence of its goods, and since its inception Mr. H. Barton has secured a fine connection. The shop is of ample proportions, fitted up in a first-class manner for the proper accommodation of the stock, and presents a very attractive appearance. The stock is large and complete, comprising all kinds of watch, clock, and jewellers' materials and tools, the latter goods being the specialty of the business. These goods are manufactured by the leading makers at home and abroad, and Mr. H. Barton spares no pains in keeping the stock up to its full strength and quality. He carries on a very extensive local trade, which is rapidly increasing. In the trade Mr. H. Barton is well known and highly respected for his enterprising spirit and marked ability, and his house is looked upon as a worthy representative of this important business.

J. & J. Taylor & Co., Paint, Colour, and Varnish Manufacturers, &c., 5 & 7, Seddon Street.—Established over seventy years, and doing one of the soundest and most responsible businesses in Liverpool, the well-known firm of J. & J. Taylor & Co., paint, colour, and varnish manufacturers, and oil and drysaltery merchants, enjoy a widespread and honourable reputation in the world of commerce, and occupy a leading and important position in the mercantile history of Liverpool. The premises are extensive, and are admirably and advantageously located for the important trading that is carried on. a wholesale and export business of no small magnitude being conducted to all parts of the world, and notably to Canada and to South America, where the products of the firm have severally a widespread and increasing sale. The articles manufactured and dealt in are numerous, and a large and skilled staff of workpeople and assistants is employed. A strict personal supervision is exercised over every process of manipulation, and the latest and most approved machinery and appliances are used to prepare and to perfect many of the specialties in which they deal. No pains or expense are spared to ensure a high standard of excellence and finish in all the articles produced, and the reputation of the house stands unexcelled for quality and general reliability. The partners are energetic and enterprising men of business, thoroughly and practically experienced in all the details of their varied manufactures; and every care is taken with these latter, that they shall, at all periods, and under any strain of circumstances, be able in every way to enter into favourable competition, both as to prices and quality, with those of any other contemporary house in the United Kingdom. The facilities of the manufactory are unexcelled, and the various processes of paint-grinding, paint-mixing, varnish-boiling, etc., etc., are all systematized and carried on with great economy of time and labour. The individual members of the firm are highly esteemed in mercantile and commercial circles in Liverpool, not only as practical and enterprising business men, but also for the upright manner in which all their public and private transactions are conducted. The well-known character of the house is sufficient guarantee that intending customers will be well and liberally treated.

P. Cochran & Co., Ink Manufacturers, 32, Cable Street.—Founded in the year 1840, this firm of ink makers has been in existence for nearly 50 years. Although not making such a noise in the world as some of their rivals, still Cochran's inks are known throughout the British Empire and Dependencies, and in many other countries, as claiming to be second to none in the valuable qualities of fluidity, strength of colour, and permanence. Before the day of aniline inks, Cochran's red was admittedly the best in the market, and it was not unusual for makers to claim that their red ink was as good as Cochran's, admitting therefore that Cochran's red ink was the standard of excellence. The brightness of the aniline solutions, and the ease with which aniline colours can be adapted to the requirements of the penman, have during some years led ink makers to adopt these dyes for almost all coloured inks, and although they are of a fugitive nature, still they have been accepted by the public to a large extent as preferable to the old cochineal red. Cochran's red ink, however, still holds its own as "the permanent red ink," and those who value their documents and records would do well to pause before using fugitive aniline solutions in place of permanent natural coloured inks. The gall for black and blue black and the cochineal for red ink are still unsurpassed; and even in this high-pressure age people should find time to stop and think whether a novelty, though pretty, may not be in reality a step backwards. P. Cochran & Co. are leaving no discovery in chemistry unnoticed which will help them to put before the public a thoroughly reliable ink to suit all reasonable requirements, and while for the best work they still keep to the old and well-tried recipes, they have made a careful selection of the most lasting of the mineral dyes, and offer them to those who may desire more brilliant colour, and who place less value on the quality of permanence. At present the firm's productions go to all parts of the world, and are used in many banks and public offices; and while P. Cochran & Co. remain in Liverpool, that great port will not need to look elsewhere for the materials wherewith to make unfading records of the doings of its merchants and its own steady progress.

Messrs. Frisby, Dyke, & Co., Silk Mercers, Linen and General Drapers, General House Furnishers, &c., &c., &c., 58 to 66, Lord Street.—The firm of Frisby, Dyke, & Co. was established nearly forty years ago, namely, in the year 1850. The founders were Mr. Vincent Frisby and Mr. John Dyke. At the present time the sole acting proprietor is Mr. George William Allman, who became a partner some years ago. Mr. Allman is a first-class man of business, and conducts the concern with consummate tact and ability, and is universally respected in the city and neighbourhood. The business of Frisby, Dyke, & Co.—for Mr. Allman still retains the old style of the firm—is one of immense magnitude. They are silk mercers, linen and general drapers, glovers, hosiers, lacemen, haberdashers, milliners, costumiers, furriers, ladies' and gentlemen's outfitters, etc. They are also cabinet-makers, upholsterers, and house furnishers. The premises in Lord Street are exceedingly handsome and imposing. The building is four stories in height, exclusive of the basement. The establishment internally is magnificently fitted up, and the showrooms are elegantly furnished. Indeed, for style and general appearance it is surpassed by no house in the city. The stock is an enormous one and of great value, for all Frisby, Dyke, & Co.'s goods are of the best quality manufactured. Fur-lined mantles, cloth mantles, sealskin mantles, high-class millinery in great variety, silks, velvets, plushes, fast-pile velveteens, English and foreign dress materials, hosiery and gloves, artistic corsets, ribbons, fancy ties and flowers, laces and Madeira work, haberdashery and trimmings, Berlin wools, family and household linen, French and English prints, flannels and blankets, carpets, etc. Then we must add their vast stock of cabinet furniture of superb style and manufacture, upholstery goods of all kinds, lace, damask, and tapestry curtains, English and foreign, of all descriptions, cornice poles in brass, etc., window blinds of all kinds, beds and bedding, floorcloths, rugs, etc., etc., and finally an almost unrivalled stock of fancy goods. If there may be anything noted particularly as forming specialities in Frisby, Dyke, & Co.'s trade, it is the house-furnishing, carpet, and fur departments. The firm are certainly satisfied with moderate profits, for their goods are remarkably cheap, and this observation holds good in respect to every branch of the business. The commercial reputation of the house is second to none in the trade, and the business is worked upon splendid lines. An idea of its magnitude can be formed from the fact that the firm now employ betwixt 500 and 600 hands, and the trade is an increasing one. We must not omit mentioning that the firm are contractors for ships' fittings, etc., this being a very important item of their trade, and that they are manufacturers of bedding of all descriptions, including that for ships' use. Taken altogether, the establishment of Frisby, Dyke, & Co. is a credit to Liverpool, and is a noble example of what may be achieved in business by energy, industry, and enterprise, coupled with strict honour and probity.

The Honey Company, Bank Chambers, 3, Cook Street.—The traffic in honey, though a modern industry, has in the city of Liverpool assumed considerable importance. A house deserving of notice of a somewhat prominent character in this connection is that carried on under the style of The Honey Company, whose commodious and well fitted offices are situated in Bank Chambers, a large and handsome erection at 3, Cook Street, one of our principal thoroughfares. Though only lately established, this house has gained a position of great popularity in commercial circles. The success of the business is due to the excellence of the goods sold. The out-of-town customers have long realised the fact that they can always order what they want and find it in the reliable stocks of pure honey stored in the warehouses of this company. The firm's trade extends all over England and Scotland, and is of a strictly first class character, their goods being always guaranteed pure, choice, and cheap. The members of the company are gentlemen of great experience and influential connections at home and abroad. They pay the strictest possible attention to the execution of all orders, thus guaranteeing entire satisfaction, and are noted for the splendid quality of their specialty, which has won well-deserved fame. The Honey Company will doubtless long maintain the honourable mention with which their name is always associated.

John Knox & Co., Tea and Coffee Dealers, 12, Great George Place.—This establishment was founded by Mr. Knox over 20 years ago, and has had an uninterrupted career of success. Mr. Knox from the commencement has made it a feature of his business to deal only in the best articles, and has not been induced to alter that determination because others in the trade have gone in for cheapness. He has cultivated the family trade, and has made a really first-class connection, extending far beyond the district in which his establishment is situated. The trade is confined to tea and coffee, and the house has a reputation for these commodities far and wide. Mr. Knox has a branch establishment at 98, Smithdown Road, for the convenience of his numerous customers in that district. Mr. Knox is a tradesman of the highest standing and respectability, straightforward and honourable in business, and upright and conscientious as a citizen, and, as a natural consequence, he enjoys the respect and admiration of his customers and acquaintances. His business establishments are of superior appearance, and his stocks very extensive, and of splendid quality.

Turner Bros., Florists and Nurserymen, 2, Parker Street.—A high-class florist can always contrive, if properly located, to do a very lucrative business in most large towns. Liverpool is no exception to the truth of this assertion. Here Messrs. Turner Bros. carry on the select business of high-class florists. Their establishment dates from 1867, twenty years ago, and this period has given them a strong hold on the best residents in every part of the city, particularly in their own immediate vicinity. A great deal of their supplies the firm grows itself, for the house has neat and well-arranged nurseries at Green Hill Road, Allerton, a quiet suburb of the city, where they have 10,000 feet under glass. The partners are Messrs. Wm. H. and Chas. Ed. Turner, and they employ a strong staff at the nurseries and in the shop. Among the very best people, socially speaking, the house is widely known, and does a very remunerative trade. This is the direct result of the energetic action of the partners, who in person attend to all the details of the business.

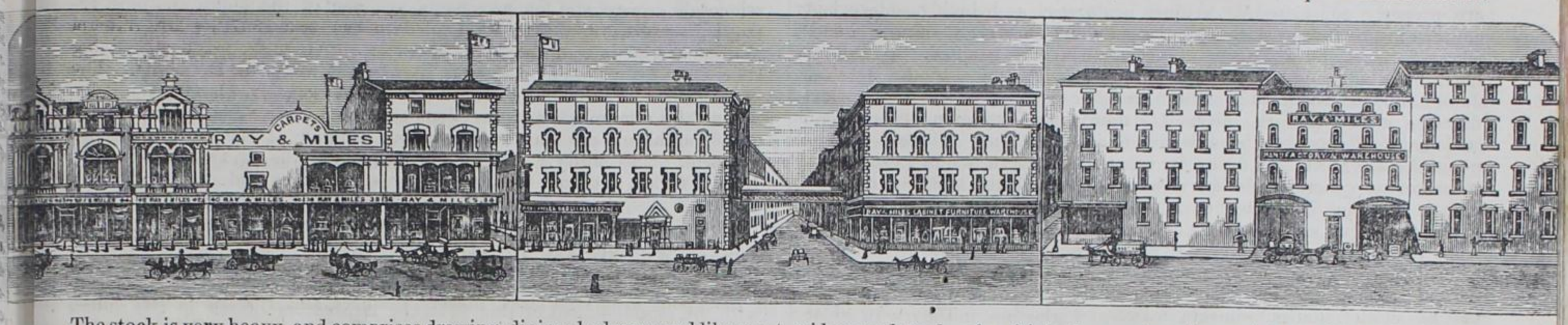
T. Kirkpatrick, Importer of Foreign Laces, Flowers, Ribbons, &c., Dealer in Millinery, Gloves, Shawls, Dresses, and Mantles, Brussels House, 51, Bold Street.—The importation trade of Liverpool in foreign laces, flowers, feathers, and ribbons is very considerable, and rapidly increasing. One of the oldest establishments engaged in this trade is that conducted by Mrs. T. Kirkpatrick. It was originated over forty years ago, and has enjoyed a most flourishing career. The premises are of moderate size, but specially adapted for the business, the shop being fitted in a superior style. The stock is large and varied, in excellent order, and displayed to great advantage, giving a most attractive appearance to the business, quite in accordance with its prosperity. The connection is large and very influential, the business being patronised by the nobility and gentry of Liverpool and its neighbourhood. Thirty hands are employed, and the management of the business in all its details is all that could be desired. Mrs. T. Kirkpatrick, the proprietress of this successful and increasing concern, is a lady of ability and experience, possessing an intimate knowledge of both English and foreign markets. Mrs. Kirkpatrick is highly respected in the trade, and her business is well worthy of its influential patronage.

Boydell Bros., "The City Tailors," Ranelagh Street.—The tailoring trade of Liverpool, as might be imagined from the large population, is of great magnitude, giving employment to many hands, and is on the increase. A thoroughly representative house in this line is that of Messrs. Boydell Bros., known as "The City Tailors," Ranelagh Street, and which was founded by these gentlemen in 1885. By industry and careful attention to the wants of the public they have built up a very fine trade, and established a reputation for excellence and variety of stock that is unsurpassed throughout the city. The premises occupied consist of a fine spacious building of handsome appearance, with fine frontage, and the interior is fitted up in a most elegant and superior manner. The stock is really splendid, comprising all kinds of clothing for gentlemen and youths, for dress, school, and business purposes, in the latest and most fashionable styles. The materials are of the best quality, of the neatest patterns, and the workmanship is excellent in all details. Messrs. Boydell Bros. carry on a very heavy local trade of a high-class nature, employing a large staff, and they have establishments also at Manchester and St. Helens. Messrs. Boydell Bros. manage their business in a most enterprising and energetic manner, and are in every way worthy of the excellent patronage accorded to their establishment.

J. P. Higginson & Co., Coal Dealers, Liverpool and Birkenhead. Head Office, 15, Water Street.—This noted coal firm was formerly known under the style of "W. & H. Laird," and ranks amongst the first houses in the city. The firm now consists of Messrs. Richard Sanderson and George Macdonald Dickson, trading as "J. P. Higginson & Co." Their business is a most extensive one, and includes both a home and shipping trade, and they have depots at Liverpool and Birkenhead. They have likewise an agency in London, at 4, Billiter Street, E.C. They are the sole vendors of the celebrated "Laird's Welsh Hartley Steam Coal," which is one of the best-known sorts of steam coal in the market. Messrs. J. P. Higginson & Co. are also sole agents for the shipment of Ince Hall cannels to the United States and Canada. The business was founded in the year 1854, and from that period to the present time the connection has been a first-class one. The trade has always been conducted on the highest commercial lines, and this circumstance, coupled with the splendid qualities of the various coals supplied from their depots, has secured for the firm one of the most substantial and valuable businesses in this part of the country. The firm employ a large staff, and the partners are very popular in mercantile circles, and also as employers.

McCaig & Lyell, Provision, Produce, &c. Importers and Dealers, 17, Button Street.—Messrs. McCaig & Lyell, of 17, Button Street, are importers of provisions, American and Colonial produce, and wholesale dealers in sausage casings, dressed bladders, etc. They were established in 1882, and their house is now admittedly a leading one in the casing and bladder trade, in which, as also in provisions and produce, they do an extensive business.

Ray & Miles, House Furnishers, 34 to 46, London Road.—There is no trade in Liverpool that enjoys greater prosperity, a sounder reputation for excellence, or is in abler hands than that of house furnishing. The establishments are many, and for general attractive appearance are leading business sights of the city. A thoroughly representative house in this trade is that of Messrs. Ray and Miles, which was founded by the present proprietors, Messrs. Ray and Miles, over twenty years ago. The premises are large and commodious with a very extensive frontage, and are completely furnished and fitted with the necessary fixtures and trade appliances for the display of stock, and convenience of patrons and visitors.



The stock is very heavy, and comprises drawing, dining, bedroom and library suites in all kinds of valuable woods and of artistic and original design, side boards, whatnots, pier glasses, over-mantels, bedsteads, bedding carpets, linoleums, and every article of household furniture. The special feature of the business is Manchester goods, which head the market for general excellence. The stock is one of the finest in the city, the selection and purchasing of which reflect great credit upon Messrs. Ray and Miles. A heavy widespread trade of a high class nature is carried on, the books of the firm containing a connection of long standing among the nobility and gentry, and employment is provided for a good staff. Messrs. Ray and Miles manage their extensive business with ability and enterprise, and their trade and financial status are of considerable eminence. They bear the highest reputation for unswerving honour and strict rectitude, and their house in all details is a worthy representative of the trade in Liverpool.

Gray & Davison, Organ Builders, 18, Colquitt Street.—Gray & Davison are the oldest established and most famous organ builders in the United Kingdom. It would fill a small volume to enumerate the instruments they have manufactured during the last 50 years alone. The concern dates back to the year 1770, or nearly a century and a quarter. In Liverpool alone they have erected, amongst others, those in St. Luke's Church; Emanuel Church; St. Mary's, West Derby; St. Bride's, Percy Street; St. Francis Xavier's (Catholic) Church, Salisbury Street; Wesleyan Chapel, Grove Street; Unitarian Church, Hope Street; St. John the Divine, the Presbyterian, Fairfield; and the Turner Memorial at the Liverpool Exhibition. Whilst from the general list we cull the following out of about 200 names:—the Leeds Town Hall (117 stops); Crystal Palace, Sydenham (82); Town Hall, Bolton (60); City Hall, Glasgow (67), all of 4 manuals and 32 pedals; Christ Church Cathedral, Oxford; St. George's, Chapel Royal, Windsor Castle, also of 4 manuals; Hereford Cathedral; Llandaff Cathedral; St. Paul's Cathedral, Calcutta; the Prince Consort's Organ and the Grand Ball Room Organ, Buckingham Palace; the organ in the Private Chapel at Osborne House, Isle of Wight; St. Barnabas' Cathedral, Nottingham; and St. Paul's Church, Knightsbridge, London. The firm are permitted to style themselves "Organ Builders to Her Most Gracious Majesty the Queen and His Royal Highness the late Prince Consort." The headquarters of the firm are at 370, Euston Road, Fitzroy Square, London. The firm did wisely in opening a branch in Liverpool, it having secured them a large additional trade, besides enabling them to execute any repairs, etc., to the instruments they have already erected in this district more promptly. About 20 hands are now employed at the Liverpool branch. The premises in Colquitt Street are large and convenient, and no better position could possibly have been selected in the city. Gray & Davison require no words of recommendation from any one, their works are their highest praise. Mr. Frederick Davison is now the principal proprietor of this celebrated concern.

Robinson & Thompson, Photographers, 57, Bold Street.—Photography in this country is in the highest state of perfection, and this has been reached by the expenditure of much talent, labour, and patience. In Liverpool this business is extensively carried on, a notable firm engaged in it being that of Messrs. Robinson & Thompson, which was founded by the present proprietors thirty years ago. Since that date they have worked up a fine connection in all parts of the country, and are considered of the first rank among the members of this important calling in the city. The premises are large and commodious, comprising studio and the necessary offices. The studio is spacious, and the surroundings are especially suitable for the operations conducted, and it is admirably equipped with the most modern appliances. Besides cartes de visite, cameo vignettes and ovals, Berlin cartes, cabinet, promenade, and panel portraits, Messrs. Robinson and Thompson enlarge portraits in oil, water colours, crayon, and on opal, and undertake all kinds of outdoor photography, groups, houses, landscapes, etc. Numerous specimens, masterpieces of the art, can be seen at the premises. The speciality of the business is carbon opal portraits, and for this work they enjoy a widespread reputation. Messrs. Robinson & Thompson receive the patronage of the nobility and gentry. A large staff of experienced assistants is employed, and a studio is established in Birkenhead. The firm's commercial standing is high and well defined. They are very popular with the local community, and they have exercised an influence of a most beneficial character in the photographic art.

Walton Blezard & Co., Tea Merchants, 7, North John Street.—Most of the London tea firms after a time establish a Liverpool branch. This is true at any rate of the first-class houses, and Messrs. Walton, Blezard, and Company are one of these. Their headquarters are at 13, Rood Lane, London, close to the Commercial Sale Rooms, Mincing Lane, and their Liverpool branch is centrally located, where they possess commodious offices, a suitable staff, and a well-stocked sample room. All sorts of teas, Indian, Chinese, and Ceylon, are dealt in by the house, which both in the metropolis and Liverpool enjoys a first-class reputation and connection among the best class of retailers. A very extensive trade is done in all parts of the country and Ireland, their representatives leaving no districts untouched. The Irish trade is a very important factor in the business, and the firm has devoted special care to it for years. This last remark also applies to the blending department, in which they have spared no expense in laying down the best machinery for this important work. Indeed, their warehouse is unsurpassed for completeness and adaptability to the processes conducted therein. The quality and prices of the firm's goods are so excellent and so moderate that the maintenance of the clientèle of the concern is a matter of no great difficulty.

John Brown, Accountant and Estate Agent, 50A, Lord Street.—Accountants and estate agents constitute a very large portion of the commercial men of Liverpool. In this connection favourable mention may be made of a reliable and popular house like that presided over by Mr. John Brown, whose compact premises are centrally located. In the ranks of accountants and estate agents there is no more popular gentleman than Mr. John Brown. His perseverance, energy, and the activity with which he applies himself to his calling, have rendered him one of the most prominent men in his particular line of business. In a very few years he has built up a most valuable and influential patronage. Whether as an accountant or estate agent and mortgage broker, his matured experience provides him with a high standard of efficiency. He is a recognised agent for some wealthy and popular insurance companies, including the London and Lancashire Fire Insurance Co., the Lancashire and Yorkshire Accident, the United Kingdom Temperance and General Provident, the Accident Insurance, the Imperial Union Accident, and the Star Life Assurance Society, of Moorgate Street, London, E.C. These facts are sufficient evidence of the stability and genuineness of Mr. Brown's operations.

S. Gardiner, Wine and Spirit Merchant, Central Chambers, 17, South Castle Street.—Mr. Simon Gardiner, wine and spirit merchant, of Central Chambers, has a high reputation in the neighbourhood on account of the general superiority of his liquors, the promptitude with which he executes all orders, and the moderate prices he charges. He publishes a comprehensive list of the various brands dealt in—sherry, port, champagne, claret, hock, spirits, etc., and the splendid stock of these always on hand is of the best quality. People go to the stores and pay their money before they actually receive the goods, and yet they expect as good a wine at the same price from a wine merchant, whom they probably pay once in six months, and even then expect 5 per cent. discount. Pay the wine merchant at the time you give your order, and you will certainly get a better wine than the stores can supply at the price. Mr. Gardiner's list gives two sets of prices, one for nett cash, and one for credit, to show the great advantage of cash payments, but at the same time giving the option of a credit account.

James Johnson (F. Norbury), Team Owner and Forwarding Agent, Irwell Chambers, Union Street.—Team owners constitute an important and active element among the general commercial men of Liverpool. This cannot be wondered at when the enormous shipping operations and the large amount of horse labour rendered so necessary are properly considered. A most prominent and highly enterprising concern in this respect is that carried on under the style of James Johnson, whose compact and well-fitted offices are centrally situated. This house has been established a considerable time, being founded by the late Mr. James Johnson about 40 years ago, and is consequently one of the oldest firms of its kind in the city. Its flourishing condition at present is sufficient evidence of the genuineness of its operations. There is no more popular concern in our midst, nor one that can show a more satisfactory record of its general stability. The character of the work entrusted to it is a sufficient guarantee of its resources, and the strict punctuality of its numerous appointments. The teams turned out are *par excellence* the most imposing in the city. It is a pleasure to see those princely animals obeying so instinctively the various commands of their careful drivers. No effort is spared on the part of the latter to render the labours of those animals as light as possible. They extend the greatest kindness to them, and in every respect the establishment is a model of sound and efficient management. The stables, which are situate at 73 to 81, Cranmer Street, are everything that could be desired, being spacious and very commodious, and fitted with every appliance for the well-being of the numerous animals lodged there. The guiding spirit of this flourishing establishment is Mr. F. Norbury, a well-known and conspicuous figure about the city, where his neat turn-out excites universal admiration. He is a man of first-rate business talent, which is sufficiently indicated by the extraordinary success which has attended the business since he undertook the management of it. A continued run of good luck in the enterprise he so ably guides is almost certain.

M. J. Currigan, Plumber and Gasfitter, Decorator and Sanitary Contractor, 62, Prescot Street.—The rapid rise of any town must of necessity affect any trade connected with either the building or fitting up of house property. Thus we find that plumbing and gasfitting is a lucrative trade in Liverpool, where so much of both has to be done. It is in this business Mr. M. J. Currigan is engaged. He has been eight years in the trade, but during that time has gone to work so energetically and methodically that a great amount of leeway has been made up. His house and shop and storeyard are spacious, well adapted, and fitted for the business. Mr. Currigan is widely known among property owners and private individuals requiring either plumbing, gasfitting, painting, decorating, or, in fact, any description of work necessary to render buildings, either domestic or otherwise, elegant, comfortable, and healthy, for Mr. Currigan devotes his special attention to all matters relating to the sanitary appliances and requisites of modern buildings, and so well does he understand this branch of his trade that his contracts in this direction are frequently of a large and lucrative kind, enforcing upon him the employment of a number of hands averaging 25 throughout the year. Mr. Currigan has, without doubt, a prosperous and assured future, for as a business man he is straightforward and energetic, and as a citizen he has won the good-will and respect of his neighbours and acquaintances.

Ranken & Co., Commission Merchants, 1, Rumford Place.—This is an old and highly respectable business house. The concern was formerly carried on in the name of "Maxwell, Ranken, & Co.," but for some years Mr. Henry P. Ranken has been the sole principal, trading under the style of "Ranken & Co." Mr. Ranken is a commission merchant, and as such does an extensive trade in different descriptions of merchandise, and his connection is in all respects a first-class one. The business is conducted on superior lines, and in a manner which has secured the confidence of his clients in Liverpool and elsewhere. Mr. Ranken is well known in the commercial circles of the city, and his firm enjoys a high reputation. Notwithstanding the general slackness of trade, both at home and abroad, during the past four or five years, Mr. Ranken has been able to make headway and to pursue an even and steady course.

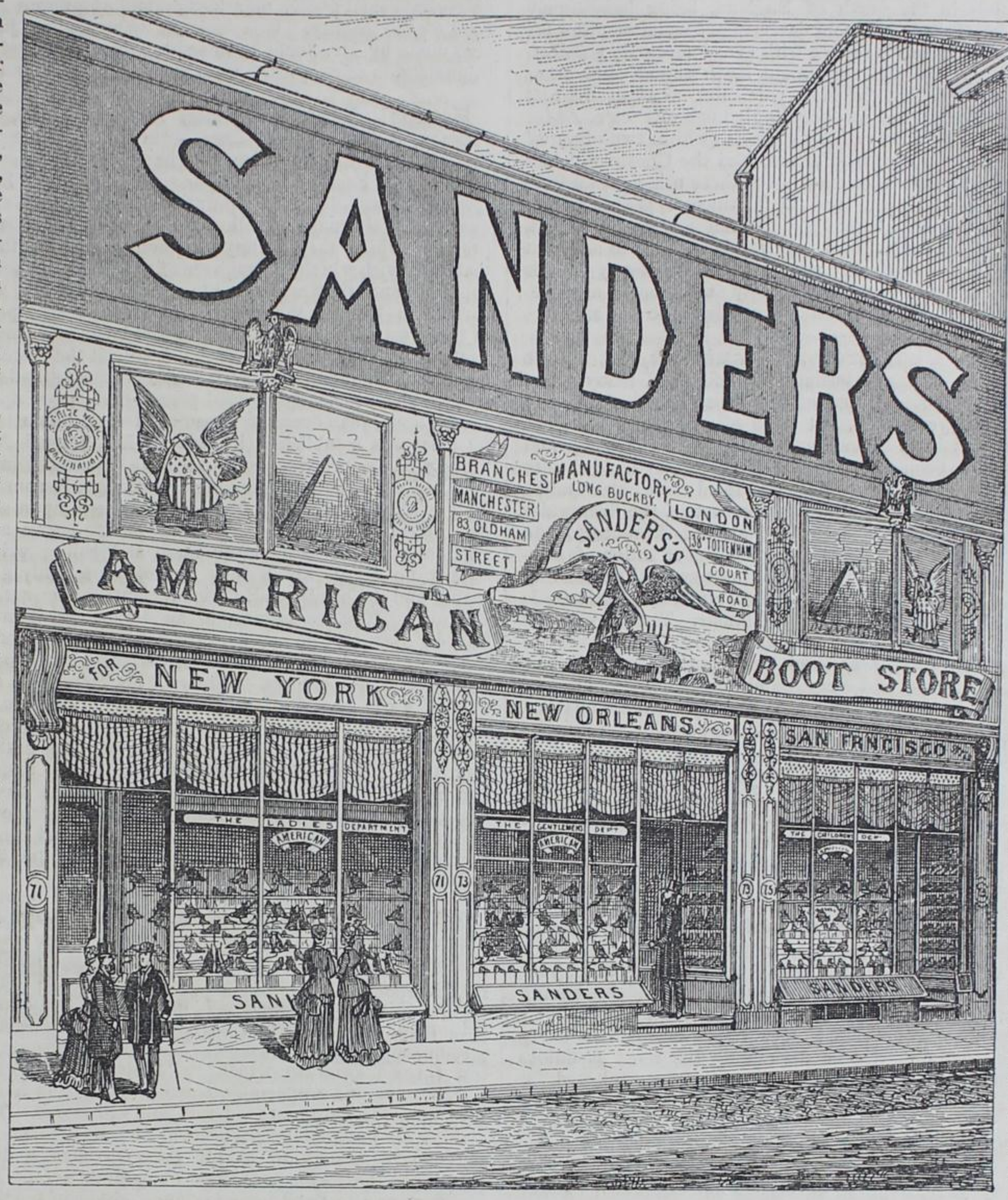
Thin & Sinclair, General Brokers, 3, Rumford Place.—The firm of Thin & Sinclair is one of the highest respectability, and it is also one of the best-known houses in the city. They are drug and general produce brokers, and have an extensive business, principally in Esparto grass and India-rubber. Their connection may very properly be described as a first-class one, inasmuch as it is large, widespread, influential, and thoroughly substantial. The commercial reputation of the house cannot be excelled, and their mode of doing business fully justifies the repute they have won. Their trade is conducted with judgment and ability on lines of probity and honour, and they enjoy the confidence and esteem of their clients. The co-partnership consists of Messrs. Edward Clouston Thin and Joseph C. Sinclair, who are gentlemen occupying a superior social position in the neighbourhood, and are highly popular in the mercantile circles in which they move. The firm have handsome and convenient offices in Rumford Place, near to the Exchange, and they employ a numerous staff. Their telegraphic address is "Thin, Liverpool."

William Williams & Co., Wholesale Grocers and Tea Merchants, 3, 5, 7, and 11, Button Street.—The Welsh inhabitants of Liverpool form a large and influential portion of the population, and Welsh firms have attained a high position in the various branches of commerce. Amongst these we may note that the firm of William Williams & Co., as wholesale grocers and tea merchants, are one of the oldest and most respected houses in the trade. Founded in the year 1837 by Mr. William Williams, who is still the head of the firm (though, practically, living retired at his country residence, Llewesog Hall, near Denbigh). The business is now principally carried on by his son, Mr. Thomas Williams, assisted by a large body of travellers, clerks, and other employees, several of whom have been in the continuous employ of the firm for about a quarter of a century. At first the business of the firm was confined to North Wales, but now their regular operations extend over North and South Wales, Lancashire, Cheshire, Shropshire, Cumberland, and the Isle of Man. The country business of the firm is carried on by travellers, who visit their different districts with the utmost regularity. **The tea trade** has witnessed a great development, especially since the almost complete abolition of the tea duties; and it is worthy of notice that simultaneously with the establishment of this firm, the cultivation of tea in the Indian Empire was commenced, which now furnishes the finest and choicest teas consumed in this country. William Williams & Co. have watched with great interest the progress of the tea industry in India and Ceylon, and their teas enjoy a high reputation by their judicious selection from those growths for blending with the milder and softer teas of China. **Sugars and colonial produce, rice, and dried fruits,** form an important feature in the wholesale grocery trade, and the stocks of these goods held by Messrs. William Williams & Co. are extensive and varied to suit the requirements of their trade. **The American provision** trade is now of great importance to this country, giving us an inexhaustible supply of cheap and wholesome food for our increasing population, which our own country would otherwise be unable to support. Liverpool has always been the chief port for the importation of American provisions, and the improvement which of late years has taken place in the quality of the same is remarkable. William Williams & Co. are noted for the quality of the goods they supply in this important branch of their business. During the time this firm has been in existence many changes have taken place in the wholesale grocery trade, but Messrs. Williams & Co. have always been foremost in keeping pace with the times. Their business premises are large and convenient, and they deservedly enjoy the confidence of their customers, and have a high reputation far beyond the confines of Liverpool and district.

The Liverpool Discount Company, Limited, 45, Lord Street.—This is a concern registered under the Companies Acts, by which shareholders liabilities are strictly limited to the amount of their shares, and is an enterprise initiated by Mr. William Day, who for many years was the manager of the Union Loan and Discount Company, Limited, which carried on business in Renshaw Street, and did an immense business in loans. The special purpose for which the company is formed (and to which its business is limited), is that of enabling tradesmen and respectable persons engaged in business to obtain discount accommodation upon moderate and fair terms. There is little doubt that there are hundreds of tradesmen, etc., in Liverpool, whose business is not extensive enough to enable them to have a discount account at their bankers, but who are often obliged to accept bills in lieu of cash, who suffer great loss and inconvenience, either in holding these bills until they become due, or else disposing of them at a great sacrifice. This company will thus satisfy a want which has long been felt, and there is little doubt it will prove of great service to the individuals we have referred to, and will also be a profitable investment to the shareholders. The directors of the company are gentlemen of great experience, commercial repute, and ability, and we believe that each of them has a direct personal stake in its success. The capital is fixed at 50,000*l.*, in shares of 1*l.* each. The prospects of the company are highly encouraging.

Edward Alcott, Manufacturer of American White Oak Planks, &c., 185-6, Regent Road.—Another of Liverpool's extensive timber-dealing houses, with head-quarters in Regent Road, is that of Edward Alcott. This firm, established in its present line of business for several years, makes a speciality of the manufacture and supply of American white oak planks, oak boards, and oak flooring in considerable variety, of which materials a large assortment is kept in stock, or can be sawn to order in all sizes at short notice. Mr. Alcott possesses exceptionally good facilities for the production of the manufactured and prepared timber in which he so largely deals, the firm having sawmills on the line of the Pittsburg division of the Baltimore and Ohio Railroad in the United States. At Canada Dock there is also a good sized yard, in which is to be found an excellent and varied stock of lumber awaiting the orders of the retail trade, among the local branches of which there is a considerable demand for the products of Mr. Alcott's mills. The offices of the firm in Regent Road display the usual amount of activity characteristic of that busy locality, and are in charge of a competent clerical staff, while a number of hands are employed in the yard afore-mentioned.

W. Sanders, Boot Manufacturer, 71, 73, & 75, Great Charlotte Street.—The boot trade of Liverpool presents examples of some of the most substantial firms, that can with difficulty be excelled in any other line of business in the city. One of these is the well-known American boot manufactory, a branch shop, 71, 73, & 75, Great Charlotte Street. This business was started in Liverpool by Mr. William Sanders in 1870, in whose hands it still remains. The premises are extensive, and the windows are arranged to make a unique show of a class of goods that are not made by any other firm. These boots are all made to follow the natural lines of the foot, and the same care is taken to fit the bottom as the top; there is also a steel spring under the instep, and curved to fit the arch of the foot, which gives it a light and elegant appearance and preserves the shape. The factory is at Long Buckby, near Rugby, and from here is supplied all the goods sold at the various branches in London, Manchester, and elsewhere; of these Great Charlotte Street holds the foremost place. A fine general trade is done, with prices and styles to suit all classes.



Horsfall Brothers, Stock and Share Brokers, Queen Insurance Buildings, Dale Street.—The business carried on by Horsfall Brothers has been established half a century. The name of Horsfall has been so intimately associated with Liverpool for nearly a century that it is a household word. As shipowners and merchants, the Horsfalls have taken a leading position for the period we have named, and the gentlemen comprising the firm of "Horsfall Brothers" belong to the third generation of this distinguished family since it settled in Liverpool. The late Thomas Berry Horsfall—their uncle—was the Parliamentary representative of the borough for many years, being returned at the head of the poll on four occasions betwixt the years 1853 and 1865, and he was one of the most popular members Liverpool ever possessed. Horsfall Brothers are stock and share brokers in a large way of business, and they rank second to no house in this line in the city. They have a connection of a most superior character, it being both select and substantial. It is, perhaps, superfluous to say that their trade is conducted on first-class lines, and on the highest principles of commercial probity. The members of the firm (like the rest of their family) are popular and esteemed, and are both excellent employers and worthy citizens. They occupy a handsome suite of offices in Dale Street.

Mill & Co., General and Commission Merchants, 1, Rumford Place.—This firm was established some five years ago, and has now obtained an excellent position in the commercial circles of the city. The business carried on by them is comprehensive, for not only are they largely engaged as general merchants, but they also represent the well-known firm of Fry, Holman, & Fry, of Cardiff and Newport, for the sale of coal, patent fuel, and coke, on their foreign stations, and chartering. Messrs. Mill & Co. have succeeded in forming a first-class connection in all branches of their business, and their trade is steadily increasing, and extends itself to all parts of the world. Brimstone in all its forms, from Sicily, is one of their chief articles of import from the Mediterranean, whence they have a very extensive trade and close connection. United States of America, Australia, and Brazil, are included in their sphere of operations. As the firm possess business experience, combined with great energy and ability, they are bound to become an influential factor in commercial and financial circles. They occupy neat and commodious offices in Rumford Place, close to the Exchange, employ an efficient staff, and are popular and respected.

T. W. Frost & Co., General Drapers, 185 & 187, Walton Road.—This business passed into the hands of the present proprietors in 1883. The premises are very extensive and most attractively fitted up; indeed, the establishment is one of the handsomest in the outskirts of Liverpool. The firm are general drapers, and, to use their own words, are "established to supply reliable goods at the lowest prices in the trade for cash only." There can be no doubt whatever that the "ready money" trade is the simplest and safest for all parties, and that business done on these lines is always in the end the most satisfactory. Still, some establishments find it to their interest to do a portion of their business on the credit system, and of course they cannot be blamed for so doing; indeed, in this branch of trade, like all others, it is impossible to draw a hard and fast line that would be beneficial alike to all establishments. Frost & Co. are doing an excellent business, and it is evident that their goods are first-class, or they would not, in a neighbourhood where there is so much competition, receive such a large share of patronage. They keep very heavy stocks, and the style and character of their wares are unsurpassed by any house in the city. Their prices are evidently fixed for a ready cash trade. The concern is conducted on most approved lines, and civility and attention are marked features in the conduct of the numerous staff employed; in fact, the whole concern is worked on principles of commercial probity and honour. The firm is very popular and much respected by patrons and the public generally.

Garlick & Co., Sack Merchants and Contractors, 34, James Street.—This firm was established in the year 1872. The business is a very extensive one, the connection being large and widespread, and it is conducted on first-class lines. This firm employs a large number of females, who are engaged in making sacks. Garlick & Co. are sack contractors to the Cambrian, Mid-Wales, and Brecon and Merthyr Railways, and they do a very great trade in this line. As sack merchants, too, they do a large business, their sacks being considered very superior. They occupy extensive premises in James Street, consisting of well-appointed office and warehouse, and the stock of sacks, etc., is immense.

Robert Rimmer, Waterloo Hotel, Clayton Square.—This hotel was established in 1846, and is one of the most comfortable commercial and family hotels in the north of England, being handsomely furnished throughout, the commercial room deserving especial mention for elegance and commodiousness, and is replete with every necessary comfort, billiard room, news room, large and convenient stock rooms, and other accessories. The cuisine is all that the most particular could desire, and lastly, but not least, the charges are on an exceedingly moderate scale. As for situation, it is close to the two chief railway stations (within two minutes' walk of either), the London and North Western, and the Cheshire Lines and Midland; almost within a stone's throw of the three principal theatres (the "Alexandra," the "Royal Court," and the "Prince of Wales"), and within three minutes' walk of Bold Street and Church Street. In short, its position could not be more central or superior. We ought to add that tram cars pass the hotel to the Exchange and landing stage every two or three minutes, and busses to all parts of the city and suburbs are likewise constantly passing. We feel it would be superfluous to say more.

Cochran & Walker, Chartered Accountants, 40, Castle Street.—This extensive accountancy business was founded many years ago by Mr. Frederick Gittins. It passed into the hands of Messrs. Cochran & Walker in the year 1883. It is, in all respects, one of the first businesses of the kind in Liverpool, and the connection is large and select. The accountancy business, like many others, is divided into grades. There are, at the least, first, second, and third-class accountants, and even these might be subdivided; but, in the case of the firm under notice, there cannot be two opinions as to the first-class character of the concern. Their clients belong exclusively to the higher order of merchants and manufacturers, and commercial undertakings, limited liability companies, and the Isle of Man Government, etc., and their business is conducted on the strictest lines of probity and honour. The members of the firm are gentlemen holding excellent positions in society, and they are gentlemen, too, of superior attainments and qualifications in their profession. They occupy a large and very handsome suite of offices in Castle Street (near to the Exchange), and they employ a numerous and highly efficient staff of clerks and assistants. The co-partnership consists of W. H. Cochran and W. H. Walker.

James Hesketh, Hosier, Linen Draper, &c., 6, St. George Place.—Among all the industries of which Liverpool may well be proud, none is perhaps more conspicuous than the drapery interest. To be a successful linen draper, hosier, gentlemen's general outfitter, etc., requires in Liverpool the utmost commercial acumen and long experience in business. Mr. James Hesketh, a popular tradesman, has proved himself to possess especially good qualifications in this branch ever since he first ventured into the business six years ago, and has greatly increased his number of patrons in that time. He started his establishment in the year 1881 in the most unassuming manner, but by his unfailing business energy he has built up for himself a thoroughly respectable and most prosperous trade. His present large and varied stock of goods embraces every kind of article in his line that can be desired by the most fastidious customer. His patrons are waited upon by persons carefully selected for this purpose, excellent judges of qualities and styles. The premises are kept in the most perfect order. Implicit confidence may be placed in the taste, judgment, and integrity of all persons in this house, the goods being of a first-class nature, and the prices moderate. Mr. Hesketh, during the six years of his commercial existence in Liverpool, has attained the standing of an experienced leading merchant, bidding fair to increase his establishment to a vast extent in a few years. Throughout all commercial circles in this city he is thoroughly respected, trusted, and valued as an acquisition to the place. Not only in business circles, however, but in all the social circles in which he moves, he bears the highest reputation for many sterling qualities; ever open-handed when there is a just call upon his liberality, public-spirited in all municipal matters, a citizen of Liverpool at once successful, and deservedly so.

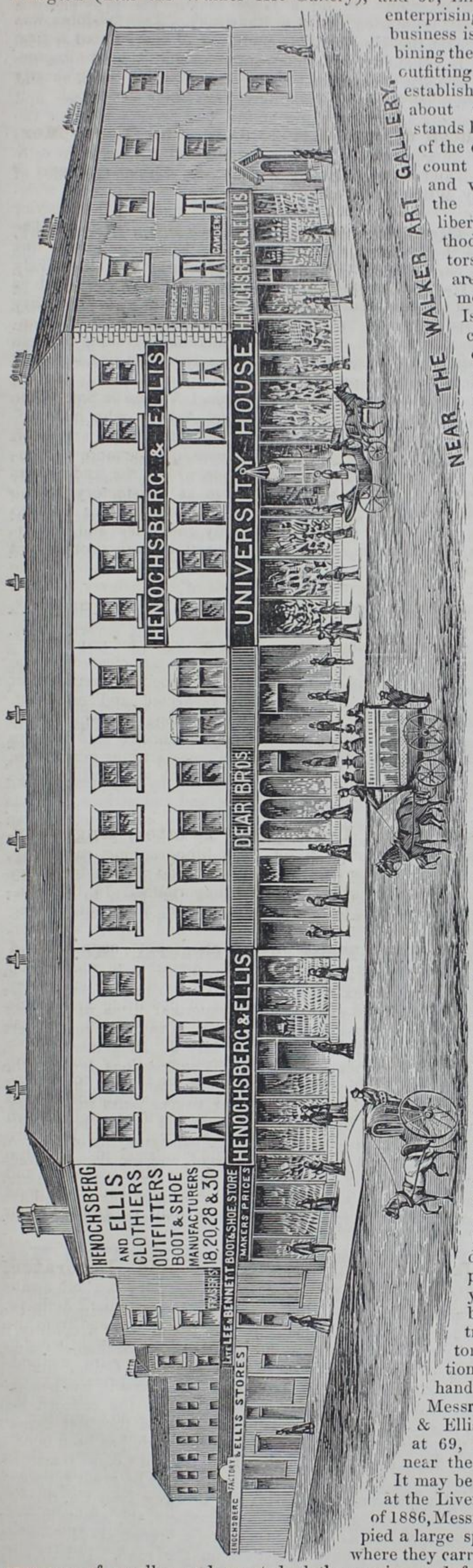
Wm. Jones, Costume Wire Stand Maker, 103A, Duke Street.—The wire-working of Liverpool constitutes an active and comparatively busy enterprise. Suffice it to say that it is principally carried on to relieve a want caused through the introduction of window dressing in the drapery trade. There is no business in which a greater display is made in order to attract the attention of the general public, and to supply this want various tradesmen have made their way towards producing "stands" manufactured by the wireworker. In this connection we wish to draw attention to the small but compact and conveniently fitted premises of Mr. Wm. Jones. A visit to this establishment will reveal the fact that a good and safe business is to be transacted in this direction. Mr. Jones cannot claim much distinction towards supplying us with anything approaching an elaborate or extensive establishment. Let us give him the credit he certainly deserves of being an honest and enterprising British workman, imbued with the most manly principles, and highly adapted to his intricate calling. He manages his own business, and executes the different orders entrusted to him with the greatest care and despatch. He employs no workmen, and gives his sole time and attention to the business under his control. He works for some of the largest drapery houses in this city, and is enabled to realise for himself a most respectable position as a tradesman. This business was only established twelve months ago, and at present it has secured a firm hold on the locality. It is declared by competent judges that the impression made by Mr. Jones in this short time will result in his being shortly in possession of one of the most remunerative concerns in Liverpool.

Samuel Ashton & Son, Hemp, Jute, and Yarn Merchants, 3, Duke Street Lane.—The firm of Messrs. Samuel Ashton & Son carry on an extensive and important business in the very heart of Liverpool as hemp, jute, and yarn merchants, and have acquired a widespread and well-deserved reputation in commercial circles for the superior quality and thorough excellence of the articles in which they deal. The premises which they occupy are convenient for the storage of the raw materials with which, through this firm, the manufacturers are extensively supplied, and they are advantageously situate for the business which is carried on, being in the very centre of the most important trading locality of the town, in close proximity to the docks and landing stage. The connection of the firm is extensive. Amongst the merchants trading in these particular commodities, no house in Liverpool stands higher, or has gained a more honourable commercial prominence, based upon the merits of their productions, than does the house of Messrs. Samuel Ashton & Son. The business was established in 1862 by Mr. Samuel Ashton, who had previously had a practical and extensive experience in the trade, and soon acquired a liberal and permanent patronage, in consequence more particularly of the unvarying and excellent system upon which the trading was conducted, a system as honourable to the firm as satisfactory to the customers, and of which the main and ruling principles have been to supply no article which they cannot thoroughly guarantee and recommend, and to conduct all their mercantile transactions with probity and liberality. **Waste paper** is an important item in the trade of the house. Best cash prices are given for all kinds of old ledgers, account books, briefs, parchments, letters, invoices, envelopes, books, pamphlets, periodicals, newspapers, printers', bookbinders', and newspaper publishers' waste, pawnbrokers' tickets, etc. These are used for re-manufacturing purposes only. Offices, shops, and residences are cleared on the shortest notice. Bags are supplied for packing, and goods are removed at any time. The house, therefore, is much respected and esteemed. Mr. Samuel Ashton retired in 1879, and the business has since been conducted by his son, Isaac Ashton, who has been connected with it from its inception, and is regarded as an upright and conscientious gentleman, whose word may always be taken as his bond, and with whom at all times it is a pleasure to enter into business relations.

C. N. Constantinidi, Letterpress Printer, Engraver, and Die Sinker, 15, Sweeting Street.—The lithographing, engraving, and die sinking industry has arrived at perfection, and in the busy city of Liverpool has assumed a position of great importance. In this connection it would be difficult to find a more popular or more enterprising firm than that of C. N. Constantinidi, mercantile and export stationer, account book manufacturer, letterpress printer, lithographer, engraver, and die sinker, whose commodious establishment is admirably situated. The extensive stock of the firm comprises all that is required in the stationery line, and intending purchasers may be certain of procuring any article they may happen to require. Mr. Constantinidi commenced business in 1884. Since its birth this firm has increased its business connections and stability considerably, and is now recognised to be one of the leading houses in this particular line. Great attention is paid to the engraving and die sinking department. The finish of workmanship and beauty of design of all the productions of this concern are well known and defy competition, both in workmanship and price, nor is less care shown in the manufacturing of account books and similar goods. A large staff of experienced and skilled workmen, noted for their capacity and integrity, are employed. Mr. Constantinidi is a gentleman of good business habits and honourable methods, and is held in great esteem by all with whom he is commercially connected.

Richard Jeffreys, Carver, Gilder, and Decorator, Picture Dealer, and Printseller, 88, Bold Street.—An old-established and thoroughly representative house is that of Mr. Richard Jeffreys, carver, gilder, and decorator. It was founded fifty years ago, and from the beginning its trade steadily developed and increased, its growth being in keeping with the progressive enterprise and straightforward methods which have been so conspicuous in its management. The premises occupied are spacious and commodious, and possess every requisite for the transaction of business. Constant employment is given to a number of skilled assistants. A large and varied stock is carried, embracing a splendid collection of fine engravings, paintings, etchings, prints, picture frames, etc. In addition to carving, gilding, and picture frame manufacturing, Mr. Jeffreys makes a speciality of ornamental decorations for buildings, ships' cabins, etc. His productions in this line are notable for beauty of design, superiority of material and workmanship, and finish. In fact, he is so well known all over the city and suburbs, that his reputation is thoroughly established. Mr. Jeffreys is held in the highest esteem in commercial circles for his strict integrity and sterling personal worth.

Henochsberg & Ellis, University House, 18 to 30, Islington (near the Walker Art Gallery), and 69, Lime Street.—This enterprising firm — whose business is formed by combining the clothing, hat, and outfitting trades—has been established in Liverpool about ten years, and stands high in the favour of the community on account of its complete and varied stock, and the honourable and liberal business methods of its proprietors. The premises are large and commodious,—those in Islington especially, having been extended almost sixfold since their opening—of most attractive appearance, appointed in first-rate style, and furnished with an immense display of every class of goods kept by clothiers, hatters, outfitters, hosiers, and boot and shoe makers. A finer stock could not be seen in the city, and Messrs. Henochsberg & Ellis—who manufacture the whole of their wares—take all pains to keep it up to its strength and uniform quality by following the most fashionable styles, using the best materials, and employing experienced and reliable workpeople. Their knowledge of the business and the resources at their command enable them to deal generously with their connection, and they fully merit the success they have achieved and the popularity they have attained during the short period of ten years. There can be no fear of the trade falling off in tone and reputation while in the hands of men like Messrs. Henochsberg & Ellis. The branch at 69, Lime Street is near the Adelphi Hotel. It may be mentioned that at the Liverpool Exhibition of 1886, Messrs. H. & E. occupied a large space of ground, where they carried on the entire processes of woollen and worsted cloth weaving, and fur, felt, and silk hat making, and exhibited the whole of the plant and machinery necessary to those industries. For the superior quality and excellent workmanship of their manufactures, they were awarded the gold medal, and their connection with the exhibition served to increase their popularity, and to promulgate the fact, that by producing all their own goods they save intermediate profits, and obviously, through supplying their customers with goods at first cost, they may justly ask for a good share of the trade of this populous city. Messrs. Henochsberg & Ellis have obtained a first-class reputation as employers, being much respected both by their workpeople and assistants, of whom they have a large and efficient staff.



Harry Thomas, Plumber, Painter, and Gasfitter, 15, Cheapside.—In every densely-populated city, the plumbing, painting, and gasfitting trade is a branch of industry of considerable importance, and Liverpool, for the extent, excellence, and value of this branch of industry, is behind no other city in the world. The enforced sanitary regulations, and the general adoption of gas, have greatly increased the plumbing and gasfitting business in the city and vicinity, and among the many firms engaged a very good place is occupied by that of Mr. Henry Thomas. It was founded about six years ago by the present proprietor, who is one of the most expert and experienced members of his trade. The shop occupied is of ample dimensions, well fitted up, and is well stocked with plumbing and painting materials, as gas brackets and fittings of every description. Mr. Harry Thomas has a very fine connection in the neighbourhood, employing able and skilful men, and using the best materials. He carries out the most difficult and complicated work with an efficiency and despatch that has caused his services to be in great demand, especially in the fitting of the improved plan of domestic hot water heating on the circulating and cylinder principle, in which department he has had a long and varied experience. Estimates submitted by this gentleman are nearly always accepted. He is well known and highly respected by the numerous trade members, and also enjoys the goodwill and esteem of the residents in the neighbourhood; whilst in the short space of five years he has earned a reputation for excellence, economy, and despatch that will compare most favourably with concerns of longer establishment.

J. B. W. Morgan, Bookbinder, Ruling Pen Manufacturer, Machine Paper Ruler, &c., Victoria Buildings, South Castle Street, and 2, King Street.—Mr. Morgan is one of the best known and most enterprising tradesmen in Liverpool. He has been established in business many years, and enjoys an extensive patronage in the various branches of his operations. He is a noted bookbinder and account-book maker, as well as a machine paper ruler, but he is at the present time most prominently before the public as the manufacturer of what is known as the "Eclipse" Ruling Pen, which is an invention, and is designed specially for fine work. It possesses a novel feature which has not hitherto been introduced to the trade, namely, whilst being closed up on the front or face of the pen, a free channel is left for the even and regular flow of ink. Being made with uniform regularity, and of the very best finely-tempered metal, they make a fine clear line. They are guaranteed not to split up the back, as is commonly the case with pens made from inferior and badly-tempered metal. This most ingenious and highly-useful article is sold to the trade at a comparatively low figure—12*s.* 6*d.* per thousand, and it is commanding an enormous sale. Not only is it now in great demand for the home trade, but quantities are being sent to America, Canada, and the British Colonies. To the trade it is undeniably an invention of the greatest utility and value, and its simplicity of construction and cheapness are additional recommendations in its favour. It is bound, ere long, to come into universal use, and to supersede all other pens for ruling as yet invented. Mr. Morgan has always been a gentleman greatly esteemed by his brother tradesmen in his own line of business, and he is respected by the general public as a most upright, honourable, and worthy citizen. His premises in King Street are commodious, and are fitted up with the newest and best plant and machinery, and his business altogether is conducted in a superior style.

James Cochran, Wholesale and Family Grocer, 179, Wavertree Road; 156, North Hill Street; and 39, Warwick Street.—The grocery trade of Liverpool is large and widespread, forming no small part of the combined trade in the city, and is rapidly increasing. Very good establishments in the grocery trade are conducted by Mr. James Cochran. His shops are extensive, excellently arranged, and fitted with every convenience for the trade. The stock display is very fine and varied, Mr. Cochran showing much knowledge of the markets. This flourishing business was established in 1878, and has since that time rapidly extended, the connection being of a very high class. The wholesale warehouse in Nelson Place, Overton Street, is large and commodious, and the arrangements for the despatch and delivery of large orders are perfect. Mr. James Cochran is the sole owner of this well-established business, and shows much ability and wide experience in the trade. Each department of his business has the advantage of his superintendence, and no efforts and expense are spared to meet the requirements and suit the convenience of his old-established connection. Mr. Cochran is widely known in the trade, and enjoys high respect amongst its members.

Rishton, Cooper, & Dunderdale, Spice, Seed and Rice Merchants, Fleet Street Mills (No. 10).—This first-rate firm of spice and seed merchants, etc., was established in the year 1869. The concern is a very large one, and the connection, which is both home and foreign, is of very wide range, and of a most superior character. The firm employ some seventy hands, which is a considerable number for a house of this description. They manufacture the best articles in their line. At the late Liverpool Exhibition they received a gold medal for the general excellence of their manufactures. Their trade is both home and export, the latter branch being largely to Canada and the Continent. Their mustard is of most excellent quality, is in great demand, and commands the best price in the market. The reputation of the firm stands very high in the commercial world, and it is certain that no business could be conducted on better lines, or on principles of stricter rectitude. The mills in Fleet Street cover a considerable area, and are fitted up with the most improved and superior plant and machinery, the latter being of a very powerful description. The firm are so well known all over the country, and also abroad, that it is quite unnecessary to attempt to eulogize them. Individually, the members of the firm occupy a high social position, and they enjoy the respect and esteem of their numerous employees of all grades.

Pickford & Co., Carriers, Agents to the L. & N. W. Railway.—A most important line in the industrial and mercantile world is the carrying trade, and among the firms engaged in this, the largest and most prominent in the country, without doubt, is that of Messrs. Pickford & Co., who have depôts in nearly every large town. Liverpool, for the extent of the trade in this direction, is second to none, and the chief part of it is done by the branch house of the firm alluded to, Messrs. Pickford & Co. The firm holds the appointment of carrying agents to the London and North Western Railway, besides contracting for some of the leading manufacturers and merchants in the city, and doing a large business in parcels delivery. A large number of hands and horses are engaged, and the trade is increasing daily. Promptness and despatch are the leading features of this well-known firm, and every care is taken to ensure the safety of the goods entrusted to its care. The management of this depôt is perfect, and Messrs. Pickford & Co. have every reason to be proud of their representation in Liverpool.

Joseph Price & Co. (The Brunswick Foundry Co.), Engineers, Boilermakers, &c., 39, Sefton Street.—This well-known concern was established in the year 1833 by Mr. W. H. Ogden, who in 1846 was joined by Mr. Jos. Barnes, the business being continued for many years under the style of Ogden & Barnes with considerable success. In 1875 it came into the hands of the present owners, Joseph Price & Co. The business carried on is that of Marine and General Engineers, Ironfounders, Boilermakers, Ship and Coppersmiths, etc., and the firm are doing a first-class trade, despite the general depression which has been felt all over the country during the past few years. Their workshops and yards are on an extensive scale, and when in full work about 150 hands are employed. Their works are fitted up in superior style, being supplied with all modern machinery and appliances for conducting the business, and being furnished with abundance of steam power. They do both a large home and export trade, and have a reputation second to none in the same line. They employ the best talent that is available in all the branches of their business, and their work is executed in the most superior manner, and with promptitude and expedition. The following are some of the specialties for which the concern is famous as manufacturers:—STEAM AND HAND WINCHES AND CRANES, STEERING GEARS AND WINDLASSES, SHIPS' PUMPS OF ALL DESCRIPTIONS, SINGLE AND TREBLE-POWERED CAPSTANS, IRON PIERS AND WHARVES, IRON HOUSES, BOILERS, TANKS, AND BUOYS. They are the patentees and sole makers of the "Brunswick Fresh Water Condenser" (which was awarded silver medals at the Inventions Exhibition of 1885 and the Navigation Exhibition of 1886) and of Price's patent SCREW PILES and SCREW MOORINGS. They have lately added a branch for electrical stores and repairs, and at time of going to press are engaged in developing, under Mr. Price's supervision, patents for MULTIPLE EFFECT DISTILLATION, which promises to be a most important advance in distilling and evaporating plant. The firm also make general IRON AND BRASS CASTINGS of all descriptions, for which they hold a very large and varied selection of patterns. The head of the firm, Mr. Joseph Price, is a thoroughly practical engineer and a first-rate man of business; he is also a kind and considerate employer, and he is universally respected by all who know him. There is not a better firm of its kind in the kingdom than that of Joseph Price & Co., of the "Brunswick Foundry."

Ronald, Sons, & Co., Wool Brokers, Rigby's Buildings, 19, Dale Street.—The firm of Ronald, Sons, & Co., Wool Brokers, is the oldest in the city in its line, and we may also add one of the most respectable. The wool trade in Liverpool has not shown an equal growth to that in London of late years, but it is of great importance, and practically monopolises some descriptions, such as East Indian, etc. This firm have maintained their position as a leading house, and have pursued an even and steady course throughout their long and honourable career. Their connection is widespread, influential, and substantial, and their trade transactions are on a large scale. The firm enjoy a first-class commercial reputation, and they likewise possess the confidence of their clients all over the kingdom. It could not however be otherwise, for their business is conducted with judgment and ability, and upon the strictest lines of probity and honour. The firm occupy spacious and convenient premises in Rigby's Buildings, consisting of offices and warehouse, and employ a good working staff. The present head of the firm is Mr. Arthur W. Ronald, who is chairman of the Liverpool Wool Brokers' Association, a position which his standing and experience fully entitle him to hold, and his partner, Mr. J. G. Rodger, holds the office of honorary secretary in that association.

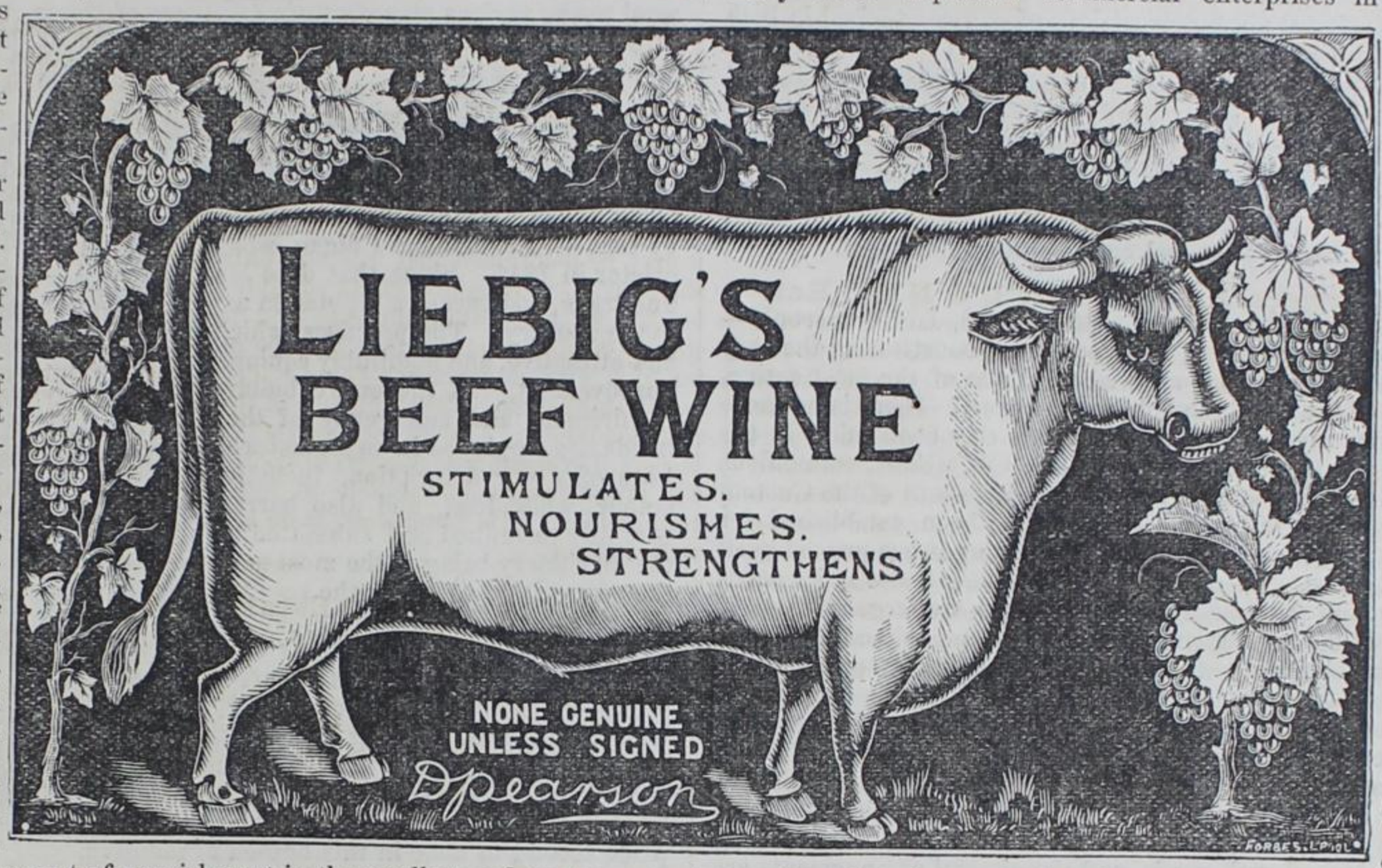
John Caton, Glass, China, and Earthenware Merchant, 28, Bold Street.—Prominent among the many houses engaged in the glass, china, and earthenware business of Liverpool is the well-known establishment of Mr. John Caton, whose premises are commodious. In directing attention to first-class houses, there is not one that deserves more special mention than this. Its location in this prominent and fashionable thoroughfare is sufficient evidence of the character of its operations and the class of patronage it is likely to command. In this connection it may be mentioned that it is not unfrequently visited by the nobility of the district. Glass and china suitable for any house in the kingdom may be had at this establishment; and to satisfy the fastidious taste of any special customer, any article may be matched or made to order. In conjunction with an extensive home trade, a large foreign connection has also been established. Every feature in the operations of this house is highly commendable. The proprietor being many years in the services of Messrs. Livingston & Stonier, of Lord Street, obtained an experience that will prove extremely valuable to him in his future career in mercantile connections. His enterprise is on a par with his integrity, activity, and perseverance.

W. A. Churchland, Estate Agent, 40, Castle Street.—Mr. Churchland has been in business as an estate agent several years. He has an excellent connection, keeps a good staff of clerks, has a centrally located office, and a regular and reliable business. He does not confine his attention to the estate agency business, but acts as a negotiator in arranging mortgages upon property. He likewise undertakes the management of properties, and also acts as a valuer. The sale of patents is a special line to which he devotes great attention, and in which he possesses the best facilities. Fire, life, accident, and marine insurances can also be effected through him. Mr. Churchland is a thoroughgoing man of business. He is energetic, enterprising, and industrious, and has in his character a happy combination of enterprise and prudence, an invaluable acquisition in trade or commerce of whatever description. Mr. Churchland has a large circle of acquaintances, and is greatly esteemed and respected by all who know him. His business is rapidly increasing, and his future seems, judging from the past, to be most encouraging. His offices are within a few yards of the Exchange.

J. Demetracopulo, Fruit and General Merchant, 44, The Temple, S.E. Buildings, Dale Street.—The fruit business in Liverpool is carried on to an extent unknown and unequalled outside the metropolis. Some of the most substantial commercial firms of the city are engaged in the business, and do a trade that in its ramifications covers the whole country. It is in this trade that Mr. J. Demetracopulo is engaged. His business is of great extent, and his connections, both on the Continent, America, and at home, are of an influential and high-class kind. His business has been established over twelve years in the city, and during that time it has, by dint of energetic and judicious management, assumed considerable proportions. Large consignments of fruit of all kinds are daily transmitted to him from abroad, and for these he finds a ready sale among the largest dealers in the city. Straightforward and liberal dealing, and the excellent quality and low price of his goods, have won for Mr. Demetracopulo an excellent name and connection in the trade.

Layborn, Patterson & Co., Iron and Tin Plate Merchants, 8 and 10, Dutton Street.—This business is one of the oldest in Liverpool. It was established as far back as the year 1775, consequently it has had an existence of 112 years. There have been several changes in the proprietorship since its first establishment, but for at least a century it was carried on by the Caine family—first by the late Nathaniel Caine, J.P.; next by his two sons, William S. and Nathaniel Caine, junior; next under the style of "Caine & Layborn;" and now it has become "Layborn, Patterson, & Co." Under whatever name the concern has been worked, it has maintained its position as one of the best houses in the iron and tin-plate trade in the north, and its trade has been upon a very large scale. They are agents for the Bowling Iron Co., of Bradford, and for John Bradley & Co., of Harbridge, both firms of great eminence in the iron trade; and in conjunction with the Bowling Iron Co. they do a large amount of engineering and machinery business, the senior partner of the firm being a M.I.M.E. The firm have a branch at 64, Newton Street, Manchester, and they have travellers on the road. Individually the members of the firm are popular and respected.

Liebig's Wine Co. (D. Pearson, Proprietor), 66 & 68, Highfield Street.—This noted company has been established since the year 1880. The business of the concern has become a very extensive one, and the reputation of the wines and other articles manufactured by the firm has spread all over the country. We give a list of their manufactures and the prices of each article:—Liebig's beef wine—with quinine; with quinine and iron; with iron; with pepsine—in bottles at 2*s.* 9*d.* and 4*s.* 6*d.* each. The chief ingredients of Liebig's beef wine are choice port or sherry wine, essence of beef, quinine, and extract of malt. Liebig's non-alcoholic beef wine, made of same ingredients as above, less port wine, which, if desired, may be added in equal quantity. The strengthening properties are guaranteed to be ten times that of the best port wine. In bottles at 2*s.* 9*d.* and 4*s.* 6*d.* each. "Liebig's malt extract" contains all the well known and valuable qualities of malt in the most concentrated, nutritious, and agreeable form, free from alcohol. The most valuable beverage ever introduced. Sold in bottles at 1*s.* 6*d.* each. "Liebig's Canadian extract of beef," manufactured from the finest Canadian meat; 40 lbs. of the finest lean meat is required to produce 1 lb. of this extract. Sold in 1 oz., 2 oz., 4 oz., 8 oz., and 16 oz. jars. "Liebig's South American extract of beef," is specially suitable for making beef tea, and is sold in same sizes as above. Liebig's patent strengthening and health-giving sweets and lozenges give the greatest amount of nourishment in the smallest and most agreeable form, essence of beef being one of the chief ingredients. They are sold at 1*s.* 4*d.* per lb. The utmost care is exercised in the manufacture of the above preparations, to see that the ingredients are of the greatest possible strength and purity. A prize medal was awarded for the wines and extracts at the Liverpool Exhibition of 1886, and two gold medals at the Glasgow Exhibition of 1886–7. Mr. D. Pearson is the sole manufacturer of these wines, also of the extracts of beef, etc., and in addition to the establishment in Highfield Street, he has a large emporium at 12, St. Helen's Place, London, where he is doing an immense trade. The premises in Highfield Street are spacious and commodious, consisting of a warehouse three stories high, with office attached. The warehouse is splendidly stocked. We may mention that both the wines and extracts, together with the lozenges, are strongly approved and recommended by the faculty. Mr. Pearson keeps a large staff of employees, and his trade is wonderfully on the increase, for the demand for his goods has extended to all parts of the kingdom. He is a gentleman of first-rate business experience and qualifications, and he is energetic and enterprising, and dealing as he does in articles of such acknowledged excellence and utility, and of such world-wide repute, no reasonable doubt can be entertained as to his future success. Mr. Pearson is highly popular in the city, and is much esteemed by all who know him.



John T. Warrington, Importer of American and Canadian Cheese, 8, Button Street, 8, Rainford Gardens, Liverpool, and 25, Tooley Street, London.—Few gentlemen engaged in the wholesale provision trade are as well-known as Mr. Warrington, whose extensive business in this city and elsewhere, constantly brings his name into prominence. He is an extensive importer of American cheese, which may be gathered from the circumstance that he has establishments at London, New York, Montreal, and Chicago; and as we write this, two of his representatives are shipping 30,000 per week to his orders. It is impossible for us to over-estimate the value of this branch of our import trade; and the working classes especially have to be thankful to America for enabling them to obtain, at such a cheap rate, an article they so much prize, and of which they consume such large quantities. Sorry, indeed, would be the position of our labouring and middle-class population, if they had to depend for this invaluable production upon the resources of their own country. Mr. Warrington and others engaged in the same line of business become in a sense public benefactors, in bringing to our shores, from America and Canada, the finest and best qualities of cheese; and disposing of it afterwards to our factors and dealers at prices which place it within the reach of every householder in the country; and therefore we ought to desire for their business every success. We may remark, that Mr. Warrington always keeps very extensive stocks, to meet the immense demands of his customers, and the superior qualities in which he deals adds greatly to his reputation. His trade mark of red, white, and pale rose brands are well-known throughout the kingdom. He gives employment to many men in Canada, under his eldest son, Mr. John T. Warrington, junior, J.P., of Montreal. His representative in the city of New York is Mr. John Orpe, who for twenty years has been the largest shipper of cheese from that city. Mr. Warrington's standing, as a commercial man, is of the highest. He is a bank director, and on the board of management of many other important commercial enterprises in Liverpool, London, and Manchester, and thoroughly deserves the success attending his long and honourable business career.

R. Fowler & Son, Paint, Colour and Varnish Manufacturers, Ship Painters, and Oil and Tallow Merchants, 14, East Side, Queen's Dock.—This concern is one of very old standing in Liverpool, having been established for a number of years. It has changed hands several times since it was first founded, but has been carried on by R. Fowler & Son for some years. The trade is very extensive and widespread, and embraces both a large home and export trade. The firm manufacture all kinds of paint, colour, and varnish of the finest qualities, and they are ship painters oil and tallow merchants on a large scale. Their premises are spacious, and are very convenient, particularly for their export business. The works are situated at No. 2, Parliament Street, close to the office. The firm employ a large number of hands. The head of the firm is Captain Robert Fowler, who is most widely known amongst Liverpool manufacturers, and who is not only a first-class man of business and a good employer, but one of the most honourable and upright merchants in the city.

R. W. Roulston, Coal Merchant, 38, Old Hall Street.—Roulston is a familiar name in most households in Blundellsands and Waterloo, as well as many parts of the Mersey city. Of the many coal merchants who work Liverpool few are more popular, influential, or do a a larger trade than Mr. Robert William Roulston. In addition to Blundellsands and Waterloo, he has fine offices in the city, and coal yards which are fitted up with every appliance and are very extensive. In the districts named a very large trade in household coals is done. The finest Wallsend, Arley nuts and kitchen coal, ship store coal, and the "All the Year Round" coal are the principal lines pushed. In the ship store and the "All the Year Round" half-guinea coals a good trade has been worked up, and is daily becoming more widespread and important. Mr. Roulston has invented a patent coal screener, which entirely supersedes the old hand method of riddling, by effectually removing the dust and small, and leaving a pure round coal. Roulston's electric fire lighters are also the fruit of Mr. Roulston's thought, and are universally admitted to be great labour savers, and dirt avoiders. The concern is thoroughly well managed by Mr. Roulston, who has the satisfaction of daily beholding his business becoming more and more important in scope and lucrative in nature.

Thomas Yeoman & Sons, Hemp, Jute, Coir-Yarn, and Tar Importers and Merchants, 13, Lancelot's Hey.—A firm of prominence in their line is that conducted under the style of Thomas Yeoman & Sons. This house operates largely in hemp, jute, coir-yarn, and tar, and at their spacious warehouse in Lancelot's Hey, and also at Hull and London, a large stock of these materials is always held. The trade of the firm in the lines to which they devote their attention is of an extensive character, and is distinguished by the mutual good will which has always subsisted between Messrs. Yeoman & Sons and their numerous patrons. The offices of the house adjoin the warerooms in Lancelot's Hey, and are convenient and well fitted.

Darby, Brown & Co., Coal Merchants, &c., 6, Rumford Place.—The firm of Darby, Brown & Co. has been established since 1885. They are the Liverpool export agents for the Broughton and Plas Power Coal Company, Limited, of Wrexham, and sole agents for the Brymbo Steel Company, Limited, Wrexham, the pioneers in this country of the manufacture of the highest quality of mild steel by the basic open-hearth process, a particular feature of which is its special suitability in the form of bars for engineers' requirements. The co-partnership consists of Messrs. Wm. Darby and Francis A. Brown. Although established so recently as the year 1885, Darby, Brown & Co. have secured an excellent trade in Liverpool in both branches of their business,—coal and steel—and in all probability it will ere long assume much greater dimensions. Their present connection is of considerable extent, and it is influential and substantial; but with the almost absolute certainty of a great revival in both the coal and metal trades at an early date their business is sure to be very largely augmented. Darby, Brown & Co. are in a very fortunate position, for they are able to offer coal and steel of unsurpassed quality, and at prices which cannot be beaten, and therefore they may confidently rely upon a future career of prosperity. They have already secured an excellent start, and have won the confidence and respect of their clients, consequently their prospects are of a most promising character. They occupy handsome offices in Rumford Place, and employ an efficient staff.

J. Fabert & Co., Ship Store Dealers, 9, Liver Street.—Of all the mercantile transactions of Liverpool, that constituting the ship store and ship chandlery business is allowed to be one of the most active, as it is certainly one of the most valuable and popular. There is no more reliable nor thoroughly representative concern in this connection in the city than that in the hands of Messrs. J. Fabert & Co., whose commodious premises are conveniently situated at 9, Liver Street, south of the Custom House and General Post Office. This house has been established for more than half a century, and from the very beginning it has proved itself a most valuable enterprise. There is no more popular house in its particular line in the city, and the extent of its operations are large and yearly increasing. Its provision department is one of the most inexhaustive in the city, and the general quality of its goods have commanded universal recognition. Ship owners and ship masters, who are the principal clients of the firm, can bear the most favourable testimony to its valuable resources, and in every respect it may be classed as a first-class house. The firm also acts as sole agent for Mr. J. F. Höper, junior, of the Liver Distillery, Hamburg. To give an idea of the size of the premises occupied by this firm, it may be mentioned that they contain six floors of large dimensions, all well stocked with goods, and the general arrangements are all that can be desired. A large staff of men are employed, and the greatest interest is manifested in the working of the concern. The proprietor, Mr. Alex. McLellan Fabert, is of the highest standing in commercial circles, and while reflecting credit on his own capacity, is a valuable acquisition to the mercantile connections of the city.

M. Hynes, Printer, Stationer, Bookbinder, &c., 29, Thomas Street.—This business was established in 1867, and includes letter-press, lithographic, and copper-plate printing, stationery, bookbinding, and also account book manufacturing. Mr. Hynes has a steady connection, which enables him to give employment to a moderate staff of assistants and workmen during the whole year. He enjoys a very good reputation as a printer, and turns out his work in a first-rate style. Mr. Hynes is a painstaking, industrious tradesman, and is well known and esteemed in Liverpool and the neighbourhood. He is author of several pamphlets on political subjects, which elicited favourable criticism from the press and high praise from eminent statesmen and politicians. One entitled "Russian Aggression and Turkish Defence," published in 1887, was considered one of the ablest pamphlets on that question. The Turkish Ambassador, His Excellency Musurus Pasha, in an autograph letter, expressed his opinion that it took a very high place amongst the best pamphlets on that complicated subject.

William Taylor, Team Owner, 32, Parliament Street.—One of the most prominent features of the activity of commerce in Liverpool is the excellence of its horses. It is an admitted fact that no town or city in the empire can excel Liverpool in this respect. Probably the most conspicuous in this respect are the teams of Mr. William Taylor. There is not another man in Liverpool can make a better "turn out," or produce a finer collection of animals. The firm was established in 1858, and has each succeeding year increased in strength. Mr. Taylor has large local contracts and owns a most valuable business. He employs none but the most experienced drivers, men who have been "on the road" since their boyhood, and who exercise the greatest care and kindness in regard to the splendid animals entrusted to their care. Mr. Taylor examines every animal in his stables with the greatest scrutiny, and in cases of the least suspicion he employs the services of the most experienced surgeons in the city. A man of the most exacting nature, of the most conscientious scruples, and of long experience, putting his abilities to the best advantage, Mr. Taylor cannot fail to secure for himself a most independent position.

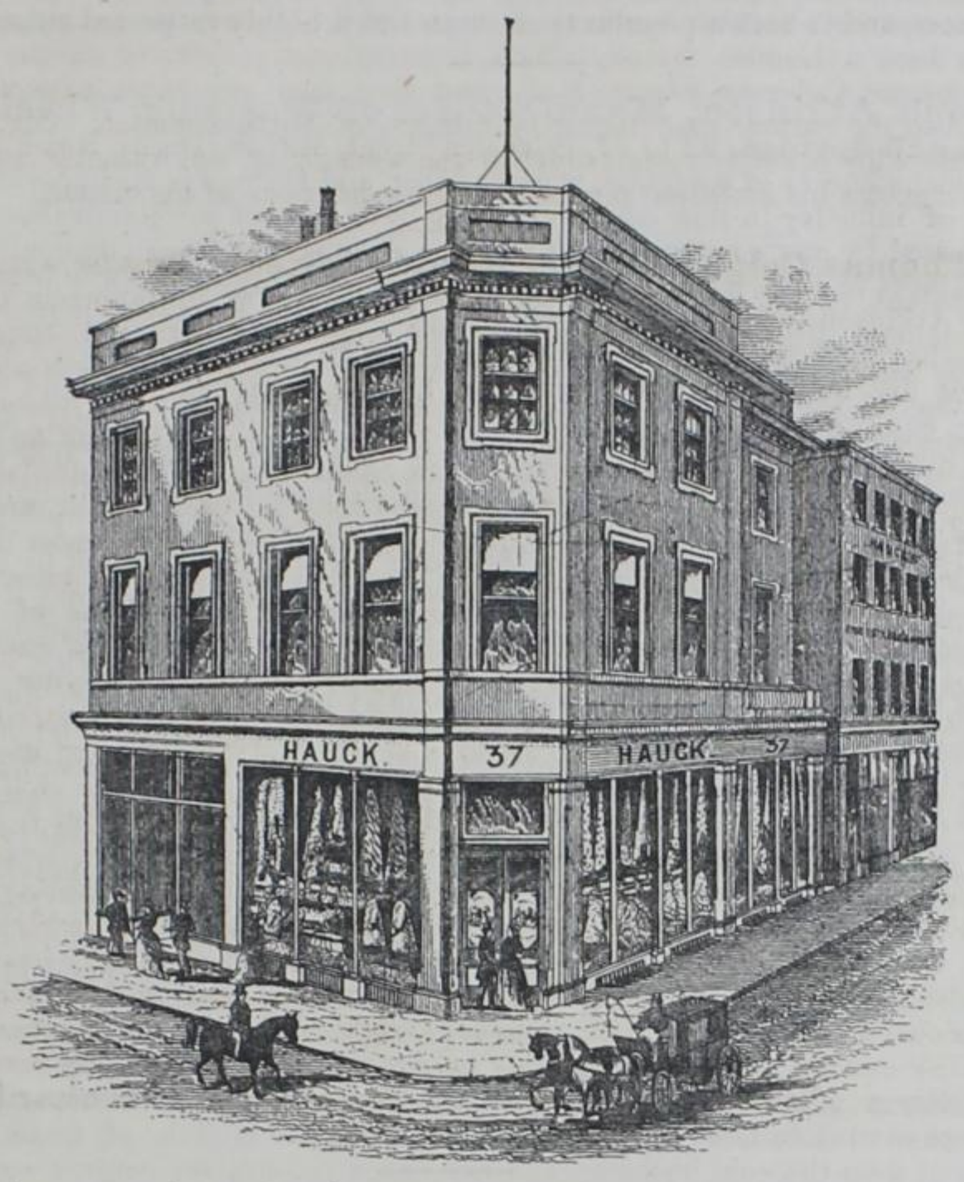
John M. Buckley & Co., Wool Brokers, 20, Water Street.—The numerous manufacturing industries of these islands and the prominent part Lancashire holds in this respect render Liverpool a most favourable field for the introduction of the various materials used in such manufactures. Wool has long been an article of national interest in the markets of Great Britain, and it cannot be wondered at that its productions have created such universal recognition. A prominent house engaged in this connection is that in the hands of Messrs. John M. Buckley & Co., whose spacious offices are centrally located. A visit to their offices will reveal the fact that a most influential connection has already been secured, and a necessarily valuable business is transacted. It may be mentioned that they have a London house, which is prominently situated at the Wool Exchange, Coleman Street, E.C., and that they are large exporters of wool to the various manufacturing districts of North America. Mr. John M. Buckley is solely responsible for the working of this valuable concern, and devotes his attention personally to the interests of his clients.

Thomas Colgan, Cooper by aid of Steam Power, Colgan's Buildings, 11 and 13, Thomas Street.—Cooperage is an important branch of industry in Liverpool, and is of a very progressive character, employing many hands. Among the firms engaged a very prominent place is occupied by that of Mr. Thomas Colgan, which was established by the present proprietor in 1846. Since that date Mr. Thomas Colgan has built up a very fine trade, and earned a reputation as one of the most skilful manufacturers in the country. The premises, which have recently been rebuilt, are large and attractive, and admirably equipped with machinery of the most modern improvement, and the entire building has been designed to meet every requirement and emergency of the business. A large force of skilled hands are employed in manufacturing wine, spirit, and brewers' casks and kegs of every description, including liquor, lard, pickle, butter, spice, colour, white lead, and also barrels, casks, etc. All the materials are carefully examined and submitted to a severe test before being used, and the machinery being of the most modern description, the hands skilful, and the supervision talented, the result is that the productions of this house are in great demand among manufacturers, merchants, and importers and exporters on account of their durability and general reliability. Mr. Thomas Colgan has establishments also at 23 and 25, Atherton Street, and 22, Gradwell Street, in excellent order. He carries on a very heavy and widespread trade, having a splendid connection among manufacturers, merchants, and others. Mr. Thomas Colgan manages his business with ability and enterprise. In the city he is well known and highly respected, is very popular with all classes of the community, and his house holds a place second to none in this branch of industry.

James S. Hooten & Co., Provision Merchants, 24, Matthew Street.—The firm of James S. Hooten & Co. has been established in business since the year 1879. They are brokers exclusively in American provisions, and have a first-class connection both in this country and in the United States. It frequently happens that people embark in a business of this character without having had any previous knowledge of it. The provision trade, and especially the American branch of it, is one which requires both sound judgment and practical experience, and these requisites take years of close study and diligent application to acquire. The Messrs. Hooten are well-known brokers, have a respectable connection, and do a steady trade. With the return of more prosperous times we doubt not their trade will be largely augmented, inasmuch as they are in a position to give their clients the best terms for any business entrusted to them. They occupy convenient offices in Matthew Street, and they are much respected.

Windsor & Co., Gilders and Picture Frame Makers, Picture Dealers and Artists' Colourmen, 29, Great George Street, Liverpool, and "The Arcade," Fishergate, Preston, enjoy a reputation as possessing a good artistic circle of their own creation. They do a good business in the gilding and picture-frame making, and in the sale of art work in general. The business since its establisment in Liverpool has made rapid progress, and bears a steady and sound reputation. The premises for carrying on the business of gilding and frame making are very extensive, and replete with machinery and appliances of the newest designs for turning out excellent and first-class work. Every pattern and design of frame can be obtained at this establisement, while the quality is unimpeachable. For the convenience of large buyers, an extensive and varied stock of picture mouldings of all kinds is kept on hand. The fine art show is of an interesting nature, and embraces examples from the brushes of many leading artists of the day; and being artists of some merit themselves, the partners have the means of placing before the public many pictures of good merit, at such low prices that it is astonishing how they can be produced for the small sums asked for them. Messrs. Windsor & Co. are also agents for the leading colourmen of the day, amongst whom may be mentioned Messrs. Winsor & Newton, Messrs. Rowney & Co., Messrs. Reeves & Son, etc., etc. Mr. Ed. Windsor, takes the keenest personal interest in the business. Messrs. Windsor & Co. have recently extended their business to Preston, and we are sure their efforts to bring the fine arts within the reach of all will meet with the meritorious co-operation and patronage of that ancient and art-loving town.

Albert Hauck, Fur Manufacturer and Dealer in and Importer of Foreign Skins, 37, Bold Street.—The manufacture of fur is an important branch of industry in Liverpool, engaging many firms, one of the best known and the oldest in the city being that of Mr. Albert Hauck, which was founded about seventy years ago. Mr. Albert Hauck is one of the most expert and practical furriers in the country, and for untiring energy and honourable business methods has no superior. The



premises occupied are eminently adapted for the operations carried on, being large and commodious, and completely fitted up with the most modern appliances. About thirty hands are employed in preparing skins, etc., and there is a large stock of foreign skins, which are imported from the best sources. The furs of this establishment are of the most superb description, and in great variety. The business is extensively patronized by the nobility and gentry, and it also stands high in the favour of Americans. Altogether Mr. Albert Hauck carries on a most lucrative business, and besides being the oldest in the city, is one of the finest. This gentleman thoroughly understands all details of the manufacture, and is a judge of skins and furs. His commercial and financial status is beyond question, and there is no name that is more highly honoured in mercantile and manufacturing circles in the city than that of Mr. Albert Hauck.

James Ruddin, Wholesale and Retail Game and Poultry Salesman, 12, Roe Street, and 30, &c., St. John's Market.—This well-known and most extensive poulterer's establishment was founded in 1860. It is, without doubt, one of the best in the provinces, and does an enormous business. Mr. Ruddin occupies very handsome premises with plate-glass front. They form part of St. John's Market, and inside the market he owns the stalls numbered 30, 47, 48, 49, and 50, so that his trade requirements are very great. In addition, however, to his Liverpool business, he has a large wholesale trade, so that altogether his establishment is on a very extensive scale. He deals only in the very highest-class goods; and if you require poultry or game, and send to Ruddin's for it, or order it from there, you may feel pretty confident that you will get the best quality that can be obtained. No man could possibly set a higher value than he does upon his reputation as a first-class tradesman, and all his business is conducted upon lines which are calculated to enhance his fame in this direction. He superintends the management of his different stalls and of his live poultry yards (of which he has several), and nothing could exceed the perfection of his system of management. He has been (by special appointment) permitted to use the Royal arms, and to style himself "Purveyor to H.R.H. the Princess Louise, Marchioness of Lorne." He is a gentleman enjoying great popularity, both in the market and in the city, being a member of the City Council, and a select vestryman. He is looked upon as a most upright and honourable tradesman and a worthy citizen.

The London Clothing Company (Moses Karet, proprietor), Clothiers, Hatters and Outfitters, 25, St. Anne Street.—This establishment has been opened for about three years, and is doing a good ready-money trade. The stock is large and fashionable, the prices moderate, and the situation of the premises very favourable for doing business, being in one of the most frequented and busy thoroughfares in the city. The proprietor (Mr. Karet) is pushing, courteous, and obliging. Of course, owing to the great number of these establishments in Liverpool, there is great competition. The appearance of the premises occupied by the London Clothing Company is attractive, and the quality of the goods quite equal to those kept in stock by other houses in the city in the same line. The following prices defy competition:—Men's worsted suits from 27*s.* 6*d.*; trousers 7*s.* 6*d.*; and tweed suits from 18*s.* 6*d.* Youths' suits 12*s.* 6*d.*; boys' suits, three garments, 4*s.* 6*d.*; men's mole trousers, all colours, 5*s.* 6*d.*; men's cords, all colours, 5*l.* 11*d.*; youths' cords or moles 3*s.* 6*d.*; boys' cords or moles 1*s.* 9*d.* Men's hats 1*s.* 6*d.* to 1*s.* 11*d.*; boys' hats 1*s.* 0½*d.* to 1*s.* 6*d.* Working men's cotton shirts from 1*s.* 0½*d.*, cotton undershirts from 11½*d.*; cotton drawers from 11½*d.*; merino shirts and drawers from 1*s.* 9*d.*; wool socks from 5½*d.* Men's braces from 4½*d.*; and black or coloured ties, all shapes, from 6½*d.* Weekly payments are taken, and for this no addition is made to the usual price.

Peter Stubbs, Carpet Cleanser, &c., 27, Leece Street.—Carpet cleansing has of recent years assumed vast and enormous activity in England, and in no place is this more visible and marked than in Liverpool. There is probably no more prominent house in this connection in Liverpool than that carried on by Mr. Peter Stubbs, whose city offices are conveniently located at 27, Leece Street, an important and popular thoroughfare in the south end of the city. This well-known concern was established so far back as 1832, so that it has pursued a career of profit to the proprietors, as well as one of usefulness to the general public who were interested in carpet cleansing and general laundry work. No concern in such a long term of years can show a more favourable record of its operations, nor one that can point to a larger degree of popularity at the present moment. This is purely attributed to the excellent workmanship of the establishment and the general punctuality of its appointments. In the carpet cleansing department the concern is patronised by some of the best families in Liverpool, and no house has better facilities or resources for giving thorough satisfaction. The machinery, lately invented and patented by the proprietor, is a marvel of effectiveness and simplicity, and it does its work so thoroughly that it leaves nothing to be desired. Carpets are returned the same day as received, and in many cases in a few hours. In the laundry department also a most extensive business is done, the machinery used being supplied by Messrs. Thos. Bradford & Co., the celebrated laundry engineers, and none but the most skilled workpeople are employed. Special attention is given to the cleaning of curtains, the services of a professed Nottingham lace dresser being retained for that purpose alone. The French system of cleaning is adopted for gentlemen's clothes, ladies' costumes, gloves, feathers, etc., etc.

James Hawley, Derby Works, Carruthers Street, Vauxhall.—Engineering and brass-foundry works are numerous in and around Liverpool. Many firms of importance are engaged in the trade, which, if a house be well patronised and managed, is a very lucrative one. Among this class of firms we must put the establishment belonging to Mr. James Hawley, known as the Derby Works. Business was started here by Mr. Hawley over ten years ago. Their handsome premises are of great extent, and the buildings are always kept in a state of good repair. Engineering in all its branches is carried on. Brass work suited for all purposes, whether ship-building, sanitary engineering, bread and biscuit machinery, or contractors' work, is taken in hand, and executed with despatch and finish, special attention being directed to sugar-making machinery. To keep the works fully occupied work for forty hands has to be found. This is seldom wanting, and no better evidence can be adduced of the high estimation in which the firm and its work are held. The concern is skilfully and energetically managed, and its proprietor held in high esteem by his workmen and patrons alike.

H. Shedden, Ship Flag Maker, &c., 10, Wapping.—Among the many branches of industry in connection with shipping, the making of ships' flags is far from being the least important, and Liverpool has a fine reputation for her trade in this direction. A well-known house engaged in this branch of business is that of Mr. H. Shedden, which was founded by the present proprietor in 1845. The premises, eligibly situated opposite Salthouse Dock, are large and commodious, admirably adapted for the trade, and completely fitted up with the latest improved appliances for flag making. An ample staff of skilled hands is employed in making flags of all nations, ensigns, jacks, bunting, etc., and Mr. H. Shedden does a heavy home trade, and exports to all parts of the world. There is a large stock of the productions of the house—flags, bunting, ensigns, Marryat's and new commercial code of signals, with books, etc., correct in all details; and during the forty-two years of his establishment, Mr. H. Shedden has kept pace with the times. He is well known in the shipping world, and acknowledged to be one of the most practical and skilful flag makers in the country, and manages his business with enterprise and energy. Popular with all classes of the community, Mr. H. Shedden is highly respected for his strict integrity and genial bearing, and his business occupies an honourable place in the shipping industry.

John McGovern, Cigar Merchant, &c., The Direct Import Warehouse, 12, Water Street; The Criterion Stores, 36, Castle Street; and Havannah House, near the Town Hall.—The internal trade of Liverpool in tobacco, etc. is of great extent, and as a branch of commerce and as a source of national revenue is of considerable importance, a capital example of a well-conducted, prosperous business being that of Mr. John McGovern, the proprietor of the above-mentioned well-known establishments, which business he founded some ten years ago. Since that period he has secured a very influential local connection, and earned a fine reputation for the reliability and purity of his goods. His shops are of ample proportions, admirably fitted up in elegant style with the necessary trade appliances, and presenting a very attractive and pleasing appearance. The stocks are large and extensive, comprising tobaccos of the choicest growth, cigars, cigarettes, and snuffs of the best brands, wooden and meerschaum pipes and cigar holders of tasteful and original design, and all other appliances used in smoking. These goods are of the best quality, and the entire stock is frequently renewed from the best markets, no cigar, under any circumstances, being either bought or sold unless it has been subjected to and gained the approval and commendation of the best and leading experts in the Havannah trade. Mr. John McGovern does a very extensive business, and manages his different establishments with enterprise and ability; he is thoroughly conversant with all details of the trade, and shows much judgment in his conduct of it; he is very popular with the local residents, his business being fully worthy of the excellent patronage accorded it; in fact, the name of McGovern in Liverpool is synonymous with a good article, and consequently good value for one's money, and he has long been noted for his shrewd foresight and capacity in keeping pace with the various requirements so constantly springing up in a country containing such an immense number of smokers as England.

Lowe & Stephenson, Lithographers, Engravers, Printers, and Commercial Stationers, 3a, Drury Buildings, 21, Water Street.—This highly respectable business was established in the year 1867. The present proprietors are Messrs. William Lowe and Edward Stephenson, and they are doing a very extensive trade, both in printing and stationery. Their works are on a large scale, and are fitted up with plant and machinery of the most modern construction, and they employ a numerous staff. The firm is a most enterprising one, and although their business is one in which there is very great competition, still they have managed not only to hold their own, but to make very satisfactory progress. The connection, which is a local one, and which is reliable and substantial, continues to extend. The firm execute all orders entrusted to them with promptitude and expedition and in first-rate style, and their reputation as Lithographers, Engravers, Printers, and Commercial Stationers is equal to that of any other house in the business. Their charges are most moderate, and their stock of stationery is both very large and superior. The firm have given their establishment the title of "The Subway Printing Works," from the circumstance that it is situated within a few yards of the entrance to the subway which leads down to the Mersey Tunnel Railway Station from Water Street. Messrs. Lowe & Stephenson are gentlemen well known in the city, and not only are they respected by their numerous clients, but they are esteemed by a wide circle of friends and acquaintances.

Harmood Banner & Co., Chartered Accountants, 24, North John Street.—In compiling a review of the commercial houses of Liverpool and directing special attention to its numerous enterprises, it is but fair to make favourable mention of a noteworthy establishment like that of Messrs. Harmood Banner & Co. This firm is actively engaged as chartered accountants, and it is safe to say that they transact the most extensive business in Liverpool. Their offices bespeak the extent of the business that is commanded. Merchants, public companies, etc. are included among the patrons of the firm, and the accounts are arranged and authenticated with the greatest care and despatch. The high efficiency of this house is well known, and some of our largest mercantile concerns are proud to append the name of Harmood Banner & Co. to a statement of their commercial standing. It is needless to add that they employ a large staff of clerks, and each succeeding year this force must be supplemented, so extensive is their business growing. The individual members of the firm are John Sutherland Harmood Banner, William Alexander Geo. Nicholson, and Henry Douglas Eshelby, all gentlemen of the highest standing in commercial circles. Mr. Banner is a member of the Exchange, and no gentleman is more popular in that institution of judicious speculators and clever men. His time is generally occupied in that quarter transacting business with merchants, shipowners, and others, while the business of the office is most carefully entrusted to the remaining members of the firm. By extending to this house the credit that is simply due to it, it may be termed the leading firm of chartered accountants in our city.

Robert McIntyre, Wood and Iron Shipwright and Boat Builder, Bridgewater Street.—Mr. McIntyre has been in business as a shipwright since the year 1872. He has a good regular connection, and is well patronised. Mr. McIntyre undertakes work both on iron and wood vessels, and all orders entrusted to him are completed with despatch and punctuality and in the best style of workmanship, and he uses only first-class materials. His premises in Bridgewater Street consist of convenient workshops and yard, and he possesses every facility for carrying on an extensive business. He employs a considerable number of workmen, but the numbers vary at different seasons according to the demand. Mr. McIntyre is an industrious, energetic, and persevering man of business, and is both a popular tradesman and a highly respected citizen.

Joseph Atkinson, Manufacturer of Waggons, Wheels, Axles, and Springs, 93 to 97, Silvester Street, and 66, Derby Road, N.—The manufacture of waggons, wheels, axles, and springs is an important branch of industry in this country, and is in a state of perfection that is unsurpassed by any country in the world. Among the firms engaged in this business in Liverpool a prominent place is occupied by that of Mr. Joseph Atkinson, which is a branch house,—the head-quarters being at Leeds—having been established in Liverpool for about ten years. The premises are large and commodious, of handsome appearance, and admirably equipped with the most modern machinery and appliances, and employing about forty hands. This force, consisting of skilled and experienced workmen, is constantly employed in manufacturing waggons, wheels, springs, and axles on the most approved principles. It is a generally acknowledged fact that this house gives great attention to the quality of the material used, carefully selecting and then submitting it to a severe test before being worked up. A similar strict examination is made of the work when completed, and their waggons, wheels, axles, and springs are in great demand all over the country on account of their durability and excellent construction. A heavy home trade is carried on, and in all parts of the country it is rapidly increasing It may be mentioned that at the Leeds house, New Dock, Hunslet Road, on an average about one hundred and fifty hands are employed, and an enormous quantity of work is turned out. Mr. Joseph Atkinson is one of the leading manufacturers in the country, and manages with ability and enterprise. He is one of the most influential members of the trade, and is well known in Leeds and Liverpool. His commercial and financial status is of considerable eminence.

William Fowler & Sons, Coal and Coke Merchants, 295, Vauxhall Road.—There is no more popular branch of trade in Liverpool than the coal business, and the extensive colliery enterprises of Lancashire render this city the head-quarters of the trade. A prominent house engaged in this business is that of Messrs. Wm. Fowler & Sons, whose yard is commodious and well located. This business was established so far back as 1837, and since its inception it has commanded a most encouraging share of public support. They are engaged in a most exclusive local and home trade, and are large shippers of house coal. They employ a large number of hands, and at the busy season they supplement their staff so as to meet the extraordinary demands made upon them. Their offices are situated in Old Hall Street, and they have also a wharf in Blackstone Street, Great Howard Street, where large quantities of coal are daily received from some of the leading collieries of Lancashire. The quality of their coals has secured them widespread recognition, and no firm in the city can produce a more favourable record of their operations.

Thomas B. Wilkinson, Team Owner and Forwarding Agent, 7 & 9, Cranmer Street.—The team owning and forwarding agency business is of great utility and importance, especially in a large industrial and commercial city like Liverpool. A thoroughly representative business in this line is that of Mr. Thomas Blythe Wilkinson, which was founded by the present proprietor thirteen years ago. The premises occupied are attractive in appearance, and eminently suitable for the business. Eight teams, comprising about twenty horses, are engaged, and a good staff of drivers and stablemen. A heavy forwarding trade is carried on, and altogether a very lucrative business is enjoyed by Mr. Thomas Blythe Wilkinson, who has a fine reputation for the promptness with which he executes all commissions.

Wm. Windsor, American and Irish Provision Merchant, 13, Temple Street.—The provision trade of Liverpool constitutes a most important and steadily increasing branch of commercial activity, and in this connection prominent mention is deservedly merited by the old-established and thoroughly representative house of the late William Windsor, who founded it in 1851. The house is now conducted by his son, Mr. Edwin Windsor, who does an extensive export trade, and handles large consignments of the choicest American and Irish provisions, including mess beef and pork, for which the house has been specially noted. The facilities at its command enable it to execute orders of the largest magnitude with a promptness and guarantee of quality such as few houses can equal. Mr. Edwin Windsor, now head of the house, is a member of the Produce Exchange, and is regarded with as high admiration as his late father was for his integrity and sound business principles.

Peter Walker & Son, Brewers, Warrington, and **A. B. Walker & Sons,** Burton-on-Trent.—Among the foremost industries of Liverpool, without doubt, is the brewing industry, and in this connection we find the firm of Peter Walker & Son to be *facile princeps*. This large and still increasing concern was established some sixty years ago by Mr. Peter Walker, the father of the present Sir Andrew Barclay Walker, Bart., who commenced brewing in the town of Ayr, but who in the year 1846 left Scotland and settled in Warrington, and in King Street he established another brewery, which proved so great a success, partially on account of the proficiency of its owner in the scientific elements of the business, that he took his son Andrew Barclay into partnership, the firm then taking the title of Peter Walker & Son, under which style the Warrington business is still known. Business, however, increased so rapidly that it was found necessary to extend their accomodation, and another brewery was built in Dallam Lane, at which place the principal portion of the celebrated "Warrington Ales" are brewed, a brand of ale which has so increased in popularity that whereas the output was, upon the erection of the Dallam Lane premises, only 500 barrels per week, it now exceeds the enormous amount of 6,000 barrels. The area upon which this brewery stands is over seven acres, the plant containing apparatus of the very latest and most approved type. So great is the demand for this particular brew, that enormous stores have had to be established for the supply of Liverpool alone, one capable of holding 1,700 barrels being situated at Wapping Station in this city, and another with a capacity for over 1,000 barrels at Birkenhead, both of which depôts are emptied and refilled almost daily. The ales, however, we have just spoken of are almost exclusively of light quality, and in order to provide for the requirements of all classes and tastes, the firm, under the style of A. B. Walker & Sons, established ten years ago another brewery, in the town of Burton-on-Trent, where their speciality is the brewing of high-class mild and pale ales, for which so great is the demand that their yearly turn-out is 50,000 barrels. Their head offices are at 105, Duke Street, Liverpool, where a large and experienced staff of about thirty clerks is employed, and their head agency office, a totally distinct department in this large concern, is located in Minerva Chambers, Sir Thomas's Buildings, whence the control is exercised of all their agencies established in the various towns scattered through Great Britain and Ireland. The branch offices and stores connected with Messrs. Walker's are to be found in many of the chief towns in England, Ireland, Scotland, Wales, and the Isle of Man, the following being a partial list of the places where these depôts are situated:—London, Chatham, Birkenhead, Leicester, Nottingham, Swansea, Llanelly, Manchester, Chester, Preston, Southport, Belfast, Edinboro', Aberdeen, Newcastle-on-Tyne, Stoke and Hanley, Bradford, Hull, and other places. The sole member of the firm is Sir Andrew Barclay Walker, Bart., though his two sons, Mr. J. R. Walker and Mr. W. H. Walker, assist in the management of the business, the latter controlling the affairs of the brewery at Warrington, and the former the establishment at Burton. Of Sir Andrew it is our pleasure and pride as historians to say that no one has ever surpassed him in his noble generosity and munificence towards the city and inhabitants of Liverpool, and we assert without fear of contradiction, that as long as this city has one stone remaining upon another, the name of Andrew Barclay Walker will be held in grateful and affectionate remembrance, not only on account of the magnificent building he bestowed upon Liverpool (supplying it with objects of rare artistic merit and value), but on account also of his many kindly deeds, both of a public and other character. Such munificence doubtless required no other return to such a man as Sir Andrew Walker than the gratitude of the citizens of the city, but Her Majesty our Queen thought fit to mark the pleasure she felt at his conduct, and bestowed upon him the honour of baronetcy, an honour as well deserved as it is modestly and courteously supported.

Bennett Brothers, Ironfounders, Sanitary Engineers, General Furnishers, China and Glass Dealers, Saint George's Place, Lime Street.—The firm now bearing the name of "Bennett Brothers" was formerly known by the style of "William Bennett," and afterwards "Bennett Brothers." The sole partner now left in the firm by the late William Bennett is his eldest son, William Bennett. The concern has been established nearly eighty years, and has gradually become one of the largest and most important businesses of its kind in the United Kingdom. The late William Bennett (who was the head of the concern for at least fifty years, and to whose indomitable energy, skill, ability, and enterprise the establishment owes its present high position) was one of the most prominent public men in Liverpool. He was in the town council altogether betwixt 30 and 40 years, and was, for the greater portion of that period, an alderman. He was a noted sanitary engineer, and devoted great attention to the Liverpool water supply, and, in fact, to all sanitary and social questions affecting the health and well-being of the inhabitants. He died about two years ago, greatly regretted as one of Liverpool's worthiest, most honourable, and most respected citizens. Bennett Brothers' business is on an immense scale. They are ironfounders and sanitary engineers, cabinet makers and china and glass dealers, and their stock comprises coal, gas, steam, and oil kitchen ranges and stoves, workhouse and laundry fittings, garden rollers and mowers, fountains and wirework, baths, lavatories and sinks, verandas, gate and railings, marble, wood, and iron chimney pieces, tile hearths and fenders, iron and brass bedsteads and bedding, electro plate and cutlery, gas and oil chandeliers and lamps, clocks, bronzes, and vases, and English and foreign metal and woodwork, and art pottery and glassware. Their ironfoundry, fitters' rooms, masons' yard, and cabinet shops are situated in Sir Thomas's Buildings (corner Victoria Street), and their chief show-rooms are at St. George's Place, Lime Street (opposite the railway station). They have branch show-rooms in Victoria Street, opposite the Bank of Liverpool branch. The building in St. George's Place is a large and handsome block with a semicircular front, and several stories high. It is devoted to the purposes of show-rooms, warehouse, and office. There are not finer show-rooms in the provinces than those on the principal floor in this establishment, and they contain a stock which cannot be surpassed for beauty, excellence, or variety by any house in the kingdom. The entire building, from basement to roof (with the exception of the office section), is literally crammed with all kinds of merchandize of the descriptions before enumerated, and the total value must be something enormous. The show-rooms in Victoria Street are on a smaller scale, but are quite as fully stocked and are equally attractive. Some idea of the extent of Messrs. Bennett Brothers' business may be gathered from the circumstance that they employ, on an average, over two hundred hands. The present member of the firm is emulating the good example set him by his lamented predecessor, by identifying himself with everything that is likely to further the interests of his native city, or add to its greatness and reputation. In commercial circles the firm stands in the front rank, and their productions are sent to all parts of the globe. Their vast business still goes on increasing, and it is difficult to determine where it will stop, for Messrs. Bennett Brothers are energetic, persevering, and enterprising, and certainly their future prospects are most encouraging. Their concern is a credit to Liverpool.

Wade & Co., Horticultural Builders and Glass Merchants: Office and Warehouse, 12 and 14, Paradise Street.—Prominent among the enterprising and successful firms of Liverpool is that of Messrs. Wade & Co., horticultural builders and heating engineers, whose office and works are very extensive and well located. They have been established a number of years, and by superior work and honourable dealing they have built up a large and permanent trade of a widespread and influential character. The firm make a speciality of building greenhouses of every description, which for beauty and originality of design, superior workmanship, and durability are perfect. They also manufacture the most improved heating apparatus for greenhouses, churches, chapels, etc. Messrs. Wade & Co. have built and equipped some of the finest greenhouses and conservatories in the kingdom, and everywhere their work has given the greatest satisfaction. Another very successful department of their business is that devoted to the sale of glass, paints, oils, and builders' materials. Mr. Robert H. Wade, the head of the house, is a gentleman whose ability and long practical experience have won for him the confidence of all with whom he has had dealings, and the success his enterprise has fully merited.

W. H. McCarthy, Painter, Plumber, &c., 123, Duke Street.—The painting, plumbing, and paperhanging trades of Liverpool constitute a most important factor in the industrial activity of this city. Some of the largest firms in the kingdom in this respect are to be found here, and it is a pleasure to find that every enterprise meets with a most reasonable share of public patronage. The large and increasing population of Liverpool, combined with its enormous shipping interests, renders it absolutely necessary that this branch of trade should be well represented. In what is known as the painting season in this city, it is a pleasure to see the large number of tradesmen that find employment, whether in decorating the front of the business house or applying the rough brush to the bottoms of our ocean steamers while they lie in the dry docks of the Mersey. The painting fraternity of Liverpool are remarkable for their keenness as business men, and hence we find them year after year making their way out of the ranks of the ordinary labour market, and commencing small but honest speculations on their own account There is no man better known in this connection than Mr. W. H. McCarthy. Mr. McCarthy, who is himself a most practical tradesman, has had long experience of the difficulties that are to be encountered in the ordinary labour market, and in order to avoid depending on such an institution he started his present business three years ago, full of hope and vigour. He has not been disappointed; the results of his enterprise have reached, if not surpassed, the height of his ambitions, and his sanguine anticipations have been most fruitfully realised. This gentleman is now enabled to give constant employment to about six hands all the year round, and at certain periods employs twice that number. Mr. McCarthy's connections are not confined to a private trade, and he has never yet sacrificed the confidence his patrons have reposed in him, to his own personal advantages. He is a gentleman of the most upright principles, keen and honest in his undertakings, kind and benevolent to his fellow man, ever ready to grasp at any enterprise where an honest shilling is to be realised. We confidently hope that Mr. McCarthy will see many years of remunerative prosperity.

John A. Turner & Co., Merchant Tailors, Hosiers, and Hatters, 41, Great Charlotte Street, and 18 & 20, Elliot Street.—Messrs. John A. Turner and Company are among the number of the most fashionable and well known merchant tailors in the Mersey capital. They began their career in 1868, and from their inception till now they have encountered nothing to impede their progress or detract from the profitable nature of their business. Every sort of garment worn is made by the firm with despatch, style, fit and finish, and that too at moderate charges. The partners in the business at the present time are men of great and varied experience in the conducting of such a trade. All sorts of hosiery and hats as well as clothing are held in stock and on view in the splendid premises belonging to the company. The business is well managed and enjoys a popularity and a patronage accorded to few similar establishments in the city.

T. R. Golding & Sons, Corn, Flour, Meal, Rice, and Seed Merchants, Golding's Buildings, 11, Victoria Street.—This is one of the best mercantile houses in the corn and flour business. It has been established nearly a century. The trade of the firm is very great, and the connection is very large and first-class. They deal in every description of flour, provender, seed, and grain, and in all these articles their sales are enormous. The firm enjoys a splendid reputation for everything which goes to secure support and win respect. The business is conducted on the very highest lines of commercial probity, and individually the partners are held in the greatest esteem. Their premises in Victoria Street are certainly the handsomest in that new and splendid thoroughfare, and are amongst the finest in the city. The stocks are on a vast scale, and the establishment affords employment to a large staff of clerks, assistants, and workmen.

Mrs. Gifford, Fancy Bread and Biscuit Baker, Flour Dealer, &c., 78, Myrtle Street.

M. & S. Churchill, Family Grocers & Provision Dealers, 124, Upper Hill Street, Toxteth Park.—The millinery and drapery trade of Liverpool is not the only one that can boast of establishments ably and successfully conducted by ladies, for the grocery and provision trade claims able and talented members in the Misses M. and S. Churchill, who carry on business as grocers and provision dealers. This flourishing concern was established in 1865, and has an old and high-class connection on its books. The shop is large and complete in all the trade appointments, and is admirably suitable for the business. The stock is extensive, and shows an experienced knowledge of the markets. The arrangements for carrying on the business are perfect in detail, and three hands are employed in meeting the requirements of this old-established connection. The Misses Churchill, the owners of this fine establishment, are also responsible manageresses, and deserve much praise for the ability and knowledge of the trade displayed on their part. These ladies are widely known among members of the trade, and highly respected, whilst they also enjoy the esteem of a large portion of the community.

John Clayton, Plumber, House Decorator, Painter, and Paper Hanger, 74, Myrtle Street.—The house decorating, plumbing, and paper hanging trade of Liverpool is very important, and the establishments engaged are numerous and increasing. A thoroughly typical house in this trade is that of Mr. John Clayton, which was established by the present proprietor in 1879, and since that date he has worked up a very good local trade. The premises occupied are large, excellently fitted with the requisites and appliances of the trade, and the stock, consisting of plumbing materials, paints and paper hangings, is of fair proportions and in first-rate order, the paper hangings being of good quality, and the designs tasteful and original. The trade done is very good, and is rapidly increasing. Mr. Clayton manages his business with more than average ability, is well known and highly respected by the trade, and is very popular with the local community.

Ellis & Co., Felt Manufacturers, Malone Mills, Belfast; Liverpool Office, 23, Strand Street, Canning Dock.—Ireland has made several attempts to develop her industries, but why she has so signally failed may best be explained by public men who may interest themselves in her checkered history. It is only fair, however, to mention as amongst her progressive industries, that of felt manufacturing at Belfast. One of the leading firms developing this trade is Messrs. Ellis & Co., the proprietors of the "Malone Mills," Belfast. Messrs. Ellis & Co.'s head office for the last 30 years has been in Liverpool, where they have also extensive stores well stocked with their manufactures to meet sudden and immediate demands. They have agents at some of the chief ports in foreign countries and the colonies.

Haskayne and Kirsopp (Successors to D. Radcliffe), Machinists, Brass Founders, Coppersmiths, Plumbers, Painters, and Glaziers, Crellin's Buildings, 73, Lime Street.—The plumbing, painting, and glazing, and the machine, brass-founding, and coppersmith trades of Liverpool are very considerable and important, forming no small part of the total trade of the city. A well known and old-established firm carrying on this combination is that of Messrs. Haskayne and Kirsopp. The establishment was founded over thirty years ago by Mr. J. Crellin, and was carried on in a most successful manner for some years. He was succeeded by Mr. David Radcliffe, and then by the present proprietors. The premises are large and extensive, consisting of one large warehouse and workshops fitted to meet the special requirements of the trade. The plumbing, painting, and glazing business is good and wide-spread, under excellent management, and the workmen engaged are experienced and skilful. The machinery used in the workshops is of the best manufacture. The melting, moulding, cooling, and other processes are well-advanced and conducted by able and well-tried men. The coppersmith business is also under able supervision. Throughout the establishment the management is all that could be possibly desired. The trade done is great and wide-spread and rapidly increasing. The members of this firm, Messrs. Thomas Haskayne and Frederick Kirsopp, are men of ability and experience, possessing good organising powers. They are well-known and highly respected by the trade members, and are deservedly popular among their workmen and the community at large, whilst their house occupies a first place in the commercial and industrial world.

Christopher Woollacott, Tobacconist, 10, Parker Street.—This tobacconist business has been established about 25 years, having been founded in 1862, and has been 12 under the present management. It is a moderate-sized concern, but it is splendidly stocked, and the items consist of the choicest tobaccos, cigars, and cigarettes, besides a neat display of fancy goods common to such establishments. Mr. Woollacott has a first-rate connection of regular customers, but he has a still more valuable trade, which to a large extent is due to his old connections, and comprises all sections of the community. The emporium is admirably managed, and it is nicely fitted up, and the greatest courtesy and attention is shown to customers. Mr. Woollacott has not devoted the whole of his life to his present trade, having, while only 11 years of age, namely, in 1837, sailed from this port to Australia in the old clipper ship "Tam O'Shanter," of only 272 tons register. However, he at length gave up a seafaring life and adopted the tobacco business, and he was till recently the largest purveyor of Irish tobacco and cigars in Liverpool, where he had six prominent establishments, but five of which he relinquished, choosing to devote the whole of his time and energy to the shop he at present occupies in Parker Street. He is a very superior tradesman, an energetic and pushing business man, and a gentleman greatly respected in the city, and his marked success in trade is in no small degree due to his indomitable perseverance, coupled with his personal popularity.

G. K. Payne, Agent for the Waterford Steam Ship Company, Limited, 20, Water Street.

John McArdle, Wholesale Provision Merchant, 36, Stanley Road.—There is probably no branch of trade that plays such an important part in the commercial activity of Liverpool as the provision business. A most reliable and thoroughly representative house in this connection is that carried on by Mr. John McArdle, whose commodious premises are conveniently located. This well-known establishment dates its origin back to 1865. The connection secured is built on a solid foundation. This fact has long since been ascertained, and Mr. McArdle has nothing to do but to go on developing his enterprise. The appearance of the place would suggest more of a wholesale than a retail trade, but while the former has assumed enormous extension, a most valuable business is transacted in the latter department. This gentleman is a most extensive importer of Irish provisions, and no man could be better acquainted with that highly-popular market. His success is purely the outcome of energy, perseverance, and the superior quality of his goods. The premises are of moderate dimensions, and the inexhaustive character of the stock is sufficient evidence of the flourishing condition of this house. Mr. McArdle is a thorough business man, and his numerous other qualifications are too well known in Liverpool to need any special mention in this review.

S. Hill & Company, Ornamental and General Printers and Stationers, 5, College Lane.—This firm has been in business only about eight years. They do all kinds of ornamental and general printing, and their business is very extensive. The firm has two excellent recommendations to public favour: their work is uniformly turned out in most superior style, and the charges are as moderate as those of any respectable printing establishment in the city. S. Hill & Company will not resort to practices derogatory to their trade, but at the same time they are satisfied with small profits, and ask for nothing more. They conduct their business upon honourable and upright lines, and, as a consequence, obtain a large share of public patronage. Their works are large, they employ numerous hands, and their plant and machinery are of the newest and best description now in use. The head of the firm (Mr. Samuel Hill) is industrious and enterprising, and he is much respected both in his business and private capacity.

Edward D. Fish, Stock and Share Broker, 16, Hackins Hey, Liverpool.—Established 1881.

H. S. Attia & Bros., Shipping Merchants and Planters, 30 and 31, Barton Arcade, Manchester.—This firm, the only one of the name in the United Kingdom, was established at the present address some seven years ago. The principal business is with the West Coast of Africa, to all the States of which Messrs. Attia ship large quantities of Manchester, Leeds, & Bradford goods, as well as cutlery, jewellery, steel toys, beads, and small fancy goods of Sheffield and Birmingham manufacture, and from which they import native produce, particularly dye woods and coffee.



Premises at GRAND BASSA.

The coffee plant is an evergreen shrub, and a native of Liberia and Arabia. It grows in Liberia in a wild state to the height of from 16 to 18 feet, and the leaves are of a bright green colour. The blossoms are of a brilliant white, and very like the jasmine flower; they expand so abundantly as to hide the leaves, and a coffee plantation in full blossom is a beautiful sight to see, giving out at the same time a most pleasant, delicious, and fragrant aroma. The most suitable time for planting coffee in Liberia is from the beginning of June to the end of July. The Liberian coffee tree grows equally well in the immediate neighbourhood of the sea and at considerable distances from it, and an estate of 20 or 30 acres well looked after would yield as much coffee as an estate of 200 or 300 acres of Coffee Arabica, or Ceylon or any other coffee. Coffee berries are like plums, and as big; the berries are allowed to ripen and are then taken off, a mat being put underneath to receive them; they are then dried in the sun, crushed by a stone roller, and the seeds picked out. Sometimes the berries are plucked off, then dried in the sun, bruised in a mill, the pulp or husk washed away, and the seeds dried; they are then of a greenish yellow colour, and when thoroughly dried they are packed in barrels or bags and consigned to different parts of the world for sale. Before they are fit for use the berries should be roasted in an earthenware pan over a slow fire, and great care is required in this operation; they are then put into a coffee grinder and ground into powder, and are then ready for use. Coffee has been used as an article of food for more than two centuries in its own native land, Liberia (formerly called the Grain Coast), and other parts. Coffee is now largely used as an article of food, and exhilarating and refreshing coffee houses are now universal; the first in London was erected A.D. 1652, and at the present day the coffee houses are numerous and are increasing daily; and owing to its increased demand, coffee has doubled itself in price within the last nine months. Messrs. Attia have a plantation of 75,000 coffee plants, situated eight miles from Grand Bassa, Liberia. Cam wood is also imported (Messrs. Attia being the largest importers in the world, Edina being the port from which it is supplied) for dyeing purposes, the whole of the New York market being supplied by them. Messrs. Attia were the first to cultivate the coffee plant in Liberia and bring the berry into the market, where it is considered a great acquisition, both from its superiority in size and its aromatic flavour. Palm oil is also largely imported by this firm, and distributed throughout the whole world. The premises at Barton Arcade are a handsome suite of commodious offices that are extremely well furnished and appointed, and fitted with all the recent modern business appliances. The Messrs. Attia enjoy a first-class reputation in the commercial world; they are well-known members of the Exchange, and they are never appealed to in vain in support of deserving public movements.

John Ellis, Top and Riding Boot Manufacturer, 91, Duke Street.—There is not a feature or specialty in the boot and shoe making trade of Liverpool that has not its distinctive representative. There is probably no branch of the trade more rarely to be met with in this city than that of the top and riding boot department, the success of which must rest solely on the resources of the locality wherein such a branch may be carried on. Liverpool provides a good market in this respect. City merchants of high standing and gentlemen of exalted positions have their residences in the suburbs of Liverpool, and very often we meet with the nobleman's mansion. Such people are the only patrons of the top-boot manufacturer, and it is satisfactory to find that they are numerous enough to provide employment for a large number of tradesmen in this city. Chief among the few establishments carrying on this branch of trade we find that of Mr. John Ellis. Mr. Ellis does a most lucrative and extensive trade, working for the principal families who take up their residences in the best suburban quarters. We cannot be surprised at the extent of his business when we are apprised of the fact that Mr. Ellis has a reputation extending over 30 years, supplying us with every evidence necessary to give him a place among the most practical men in Liverpool. One has only to imagine the extent of this business in this particular line, when it is known that twelve men are constantly at work. His premises are neatly fitted, and some fine specimens of workmanship are to be seen in his windows. In addition to his private connection, Mr. Ellis supplies the trade with top and riding boots, and the quality of his goods and the finish each article presents, is a sufficient guarantee that this establishment is not likely to suffer from competition.

Cayzer, Irvine, & Co., Steamship Owners, Agents, and Merchants, 40, Chapel Street.—Liverpool carries on an enormous traffic with all parts of the world. As a trading and passenger port she stands second in the world, and the shipowners of the city are a powerful and wealthy body. The agency business in connection with the shipping trade is naturally very considerable, and there are many firms engaged as steamship owners, agents, and also merchants. A thoroughly representative firm, and one whose name is known all over the world, is that of Messrs. Cayzer, Irvine, & Co. The offices occupied are large and commodious, and an ample clerical staff is employed. Messrs. Cayzer, Irvine, & Co. own a large fleet of steamships of modern construction, of great power and carrying capacity, and they are well patronised. Messrs. Cayzer, Irvine, & Co. are the agents for the well-known Clan Line of steamers to the Cape, Bombay, Colombo, Madras, and Calcutta, which consists of a number of magnificent steamers, constructed in excess of requirements for highest class at Lloyd's, and which are most luxuriously fitted up for the comfort and convenience of passengers. These vessels carry immense cargoes, and Messrs. Cayzer effect insurance on goods shipped by this line upon the same terms as any other first-class company. Messrs. Cayzer, Irvine, & Co. have offices at Leadenhall Buildings, Gracechurch Street, London, E.C.; 4, Albert Square, Manchester; 109, Hope Street, Glasgow; and Brixton Buildings, Chapel Street, Liverpool. They manage their extensive business in an enterprising and energetic manner, and there can be no doubt of their knowledge of the shipping trade. In this circle and in the mercantile world they are well known, and enjoy the highest esteem and confidence for their talent and honourable business methods.

J. J. Metcalf & Co., Egg, Butter, and General Commission Merchants, 45, Whitechapel.—It would be difficult to overrate the importance of the egg and butter trade of Liverpool, the line of business followed by this firm, which was established some seventeen years ago (1870), originally in Stanley Street. Under the constant personal supervision of the sole partner, Mr. J. J. Metcalf, the business developed to such an extent as to necessitate its subsequent removal to the central and more commanding premises now occupied, a position unexcelled as a depôt for the requirements of the specialities for which this firm has acquired an enviable notoriety, viz., eggs, butter, and butterine. The Board of Trade returns recently published throw some light upon the almost phenomenal growth of this business in recent years. We find that during the first three months of the present year (1887) the import of eggs from the Continent alone reached the enormous total of 242,451,120, value 726,552*l.*, and of butterine 313,734 cwt., value 1,003,296*l.* These figures make conspicious the foresight and energy by which Mr. Metcalf has made the development of his business coincident with the ever-increasing imports of these Continental products, along with his trade in Irish eggs and butter. We happen to know that the Continental connections of the firm in the egg, butter, and commission business are of the first standing, and such as to secure its premier position in the competitive race. This, with the daily arrivals of fresh consignments, expeditious distribution amongst a large and carefully selected connection of country, city, and district customers, the assistance of an efficient staff, and the personal superintendence of the head of the firm, fully account for the past and present success, development, and soundness of what is undoubtedly one of the leading firms in the city of Liverpool.

W. A. Cottle, Bread, Flour, and Provender Dealer and Contractor, 20, St. James Street.—Mr. William A. Cottle is one of the most extensive and well-known flour dealers and bakers in Liverpool. He has been established in business many years, and has always enjoyed a high reputation as a man of energy and enterprise, combined with strict honour and integrity of character. His trade has enormously increased of late years, and he has now shops at 20, and at 88, St. James Street; 44, Brownlow Hill; 93, Great George Street; 17, Price Street; 44, Windsor Street; 243, Park Road; 15, Mill Street; 121, Mill Street; 53, Stanhope Street; 25, Renshaw Street; and 103, Park Lane. His various establishments are conducted in superior style, and his stocks of bread, flour, etc., are not surpassed by any others in the city. All his shops are fitted up in a neat and attractive manner, and are models of cleanliness and good order. Mr. Cottle does a considerable trade amongst the shipping community, whom he supplies by contract. Whatever contract Mr. Cottle undertakes in this line he executes with the most scrupulous fidelity, and much of his success is doubtless due to this fact. He is a gentleman very much esteemed, both as a tradesman and a private citizen.

Powell & Sing, Hide and Leather Factors, 29, King Street.—This is a firm of high standing and position in the leather trade. It has been established in the city nearly 40 years, and now consists of Joshua Sing, J.P., Henry C. Rheam, and James M. Sing. The business is in hides, leather, and tanning materials, and in each of these branches the firm does a most extensive and widespread trade, and their connection is a highly respectable and most substantial one. The premises in King Street are on a large scale, and everything about the establishment proves it to be a first-class concern. The members of the firm are gentlemen of the highest social position in Liverpool, and are held in great esteem by all having business dealings with them. We may add they are capable men of business and kind and generous employers, and enjoy the regard and respect of the numerous staff of clerks, assistants, and workmen engaged in their service.

Messrs. Lippincott & Gilkes (formerly C. Kelly), Shipping Butchers and Contractors, 6, Price Street.—In a city like Liverpool, the second port in England, and from which hundreds of thousands yearly arrive and depart, the provisioning of ships takes such a prominent place among the important industries of this town, that we are by no means surprised to find it represented by such a substantial and thriving concern as that of Messrs. Lippincott & Gilkes, shipping butchers and contractors. This concern is the oldest-established one of the kind in the city, which dates its foundation to the year 1769, and has since that period never once been out of the hands of the family, a fact which speaks volumes as to its character and undeniable substantiality. As we have said, it was founded in 1769 by Mr. Numerly, and was afterwards purchased by Mr. Gilkes, who upon his reaching his eighty-sixth year retired, and disposed of the business to C. Kelly. The trade carried on by Messrs. Lippincott & Gilkes is very large, including as it does contracts in provisioning the vessels belonging to all of the principal lines of steamers, whether for the American, European, or Australian trades; in fact, they supply everything requisite to victual a ship with, whether it be dead meat, preserved and dried meats, live sheep, milch cows, pigs, fowls, or vegetables of all kinds. The shop itself, at 6, Price Street, is very large, well fitted, and conveniently situated, especially with regard to its shipping trade, and a large number of hands are employed. Their business, however, is not confined to the shipping, for they have a large and well-established connection among the principal hotels and restaurants in the city. Of the members of the firm it is unnecessary for us to speak; suffice it to say that their success and high position is a guarantee, if any were needed, of the confidence and respect in which they are held, both by their large circle of customers and friends.

W. J. Reid, Team Owner: Office, 3, Gibraltar Street; Cooperage, 20 and 22, Gibraltar Street; Stables, Sandhills Lane.—This firm was established nearly half a century ago as a first-class cooperage. At that time the American passenger trade, African and West India trades were principally confined to Liverpool, and the house took a leading part in supplying the casks then necessary for carrying on the business with the above countries. On witnessing several accidents in the cartage of oil, the firm was called in to attend to it; the idea occurred to the principal that it would prevent such frequent loss if the cartage as well as the cooperage were undertaken by the firm; importers gladly followed up the idea of entrusting their produce to such efficient hands. And now the business has extended to not only coopering, cartage, and forwarding agent, but to every description of produce requiring careful handling that is imported to and exported from Liverpool. Strict personal attendance and an efficient staff of assistants has now brought this firm to be one of the best conducted in its every branch in Liverpool.



Thomas Bros., General Smiths and Ironfounders, 101 to 105, Hornby Street.—Among the many branches of industry extensively carried on in Liverpool, general smithing and ironfounding holds a principal place. It employs many firms, the members being an enterprising and talented body, exercising much influence in the industrial world. A well-known firm engaged in this branch of industry is that of Messrs. Thomas Bros., 101 to 105, Hornby Street, which was originated over twenty years ago. The premises occupied are eminently suited for the business, and are completely equipped with the most modern machinery and appliances used therein, and a good number of hands are employed. Messrs. Thomas Bros., although undertaking all kinds of smith work and founding, are principally engaged in "castings," and their productions in this respect, as well as in all other branches, are of splendid workmanship and of general excellence. Messrs. Thomas Bros. superintend all operations, and spare no pains in upholding the high state of perfection for which their productions are noted. They carry on a very fine trade, and under their able and energetic management it is steadily extending. Messrs. Owen and William Thomas, the only members of the firm, are gentlemen thoroughly proficient in all branches of their business, and they bear the highest name for honourable business methods. In the industrial world they are well known, and their house for over twenty years has held an influential and eminent place therein.

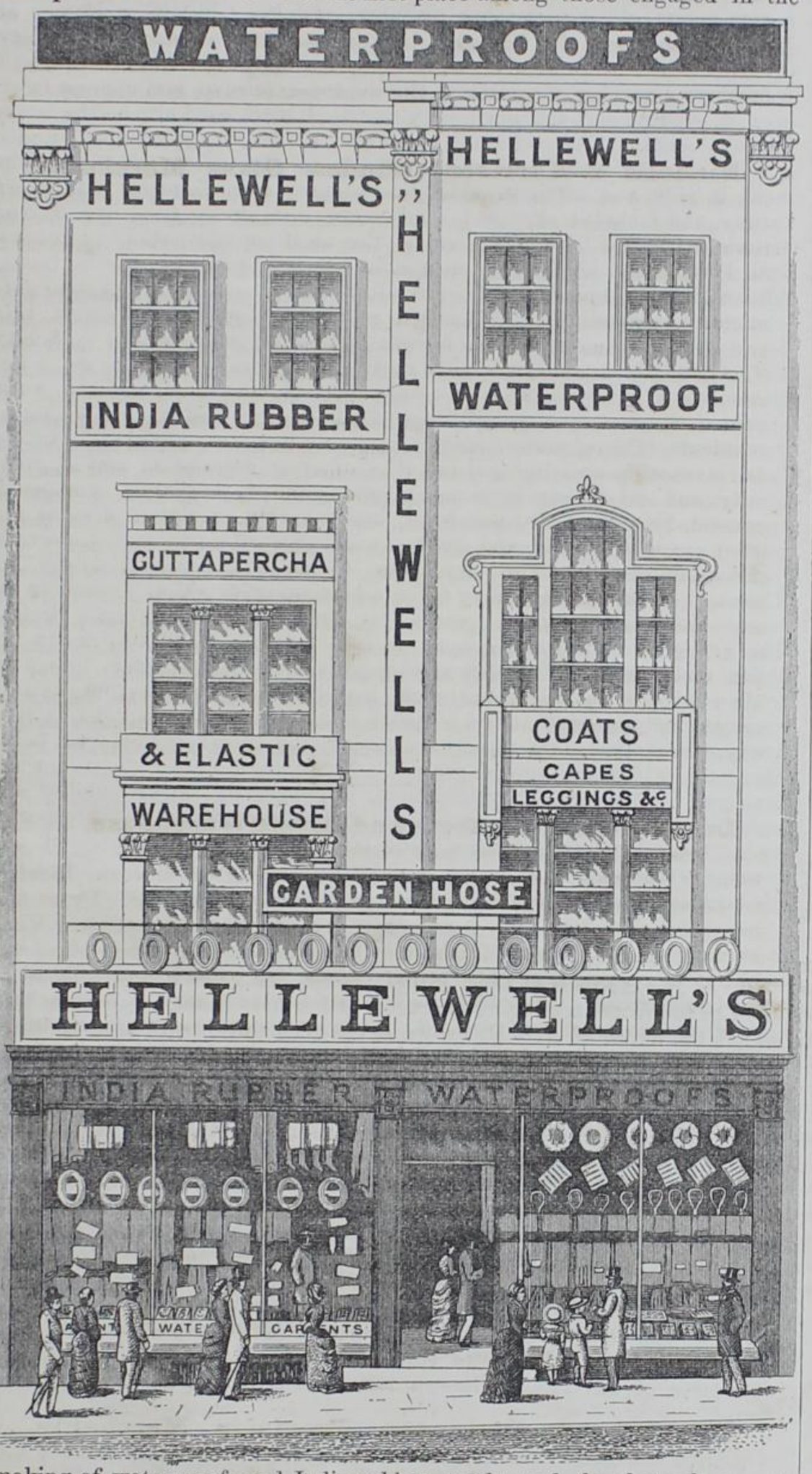
John Reed, Boot Maker, 16, Preeson's Row, South Castle Street.—Mr. Reed is a well-known boot maker in Liverpool, having been established 34 years, namely, since 1853. He possesses a good old substantial connection, and does a large private family trade, in addition to what may be termed his shop trade. He is noted, also, for making military boots, hunting boots, livery boots, and shooting boots, and he is, consequently, very largely patronised by military men. As an old tradesman he is held in very high estimation for his integrity; whilst, as a citizen, he enjoys the friendship and respect of a numerous body of his fellow townsmen. His premises comprise shop and workshop, and he employs a number of assistants and workmen at these establishments.

Nicholls & Harrison, Window Glass Merchants, 72, Renshaw Street.—The window glass trade of Liverpool is of considerable extent and magnitude, of great importance and value in the business interests of the city, and in the highest state of perfection. Among the establishments engaged a prominent place is held by that of Messrs. Nicholls & Harrison, which was founded by the present proprietors about twelve years ago. Since that date they have built up an extensive trade, and earned a fine reputation for the variety and excellence of their stock. The premises occupied are large and commodious, completely fitted up to meet the special requirements of the trade, and contain a heavy and valuable stock of window glass of every description, from the cheapest to the costliest. This glass is from the chief manufacturers, and Messrs. Nicholls & Harrison, possessing a detailed knowledge of the trade, and exercising judgment and discretion in stock purchasing, are enabled to deal most generously with their connection, supplying the best glass in the market. They carry on a very extensive business, which through the energy of the travelling staff is rapidly increasing, employ twelve hands in the warehouse, and the arrangements for speedy despatch and safe delivery of glass are such that reflect the greatest possible credit upon Messrs. Nicholls & Harrison. These gentlemen manage in a manner worthy of imitation, and their stock, for variety and excellence, is unsurpassed in the city. They are well known in the trade, exercise great influence therein, and are highly respected for their honourable and upright business methods, which have gained the house its splendid reputation and extensive trade.

Drane & Co., Pianoforte and Music Warehouse, 39, Everton Road.—This business was established by Mr. Joseph C. Drane in 1865. The trade was carried on until recently at 48, Everton Road, but the present premises are much more spacious and convenient. Drane & Co. are violin, pianoforte, and harmonium dealers and music sellers. Violins are their speciality, and of these they have an immense variety of all kinds and at all prices. They also repair violins; an experienced staff is kept for this purpose. They likewise contract for the tuning of pianos by the year, or occasionally as required. They undertake the repairing of harmoniums, accordions, concertinas, musical boxes, etc., and are teachers of music. Drane & Co. are doing a very good business, and it has improved since their removal to their present premises, where they are not only occupying a more eligible position, but are able to make a better display of their instruments. Drane & Co. have an excellent stock of violins, pianos, harmoniums, etc., by first-class makers, and their prices are astonishingly moderate. Their stock of dance and other music is large and varied, and exceedingly cheap. Mr. J. C. Drane is a first-rate musician, and is likewise a composer of no mean repute, some of his compositions, especially in dance music, having received high commendation. He supplies musicians for balls and quadrille parties, and engages the best of talent. He is a gentleman of great energy, industry, and enterprise, and his business is a flourishing one.

Blackburn & Parkinson, Provision Merchants, 10, Matthew Street.—This business was established by John Blackburn & Co. in the year 1860. In 1865 Mr. William J. Parkinson joined Mr. Blackburn, when the firm became "Blackburn & Parkinson." Mr. Parkinson is now the sole principal, still trading under the old style. The business is chiefly in American provisions, in which they do an immense trade. Mr. Parkinson is a first-rate man of business, possessing energy, ability, and enterprise, and the concern of which he is principal enjoys a splendid repute, not simply for the quality of the wares, but for the superior lines upon which the trade is conducted. Mr. Parkinson is a member of the Produce Exchange, and is well known in the provision markets of Liverpool and New York, where he is both highly popular and respected. He is a gentleman of strict honour and probity in all his transactions, and has secured the confidence of his clients, both in Liverpool and elsewhere. The firm occupy spacious and convenient premises in Matthew Street, consisting of office and warehouse, and they employ a good working staff, and the stock is extensive, varied, and of the choicest description.

Messrs. Hellewell & Co., Waterproofers, &c., &c., The Quadrant, Lime Street, and 43 and 45, Castle Street (Hellewell's Buildings).—In a large seaport town, especially when that town happens to be as Liverpool is, the point of exit from England to all foreign countries for hundreds of thousands yearly, the trade in waterproofs, India-rubber manufactures, and diving gear of all kinds must of necessity be of vast importance, and it is but natural that this prominent industry should require a head and representative worthy of its position as one of the leading branches of manufacture in this country. In Messrs. Hellewell & Co. we find that representative, and the house is most fit to hold that position. Established some 50 years ago, it has since that period continued to hold the first place among those engaged in the



making of waterproofs and India-rubber goods, and the first place not only in Liverpool but in the whole of England, it being in point of fact one of the oldest establishments of the kind in existence. This firm has large premises in the Quadrant, Lime Street, consisting of large shops and showrooms, together with very extensive manufactory, where enormous quantities of India-rubber goods of all conceivable kinds are made, under the personal supervision of the members of the firm. They have, however, another depôt in Castle Street, and here they occupy three floors of a noble building, known as "Hellewell's Buildings," which is their property, and which is noteworthy as being a construction of glass and iron only; and, substantial though it is, it was built in a shorter time than any other building of a like size in the city, for such was the enterprise of Messrs. Hellewell that they caused the erection of it to continue day and night, the aid of the electric light being sought to enable the workmen to proceed uninterruptedly in their labours. The stock kept by this firm at both of their establishments is absolutely enormous—waterproof garments of every possible description, and fitted for any climate in the world, and diving gear in greater variety than can be found in any other establishment in any portion of the globe, for in this respect Messrs. Hellewell can safely be said to take the lead among all and every manufacturers of these goods. Here, too, we find a splendid assortment of all surgical appliances coming within the range of the India-rubber manufacturer, and such are the merit, quality, and perfection of the articles turned out by this firm that prizes innumerable have been bestowed upon them, dating as far back as the year 1851 and extending up to last year, when they obtained the gold medal for waterproof garments and a like honour (which, by the way, was the only one presented) for their diving gear. To give a full description of the variety of goods kept in stock by Messrs. Hellewell & Co. would in this sketch be out of place, and it will suffice to say that such stock includes mechanical goods of all kinds, surgical, air proof, hydrostatic, submarine diving apparatus, elastic bands, leather belting, cork life belts, bags of all kinds, sporting gear, and in fact everything that one can require or look for in the waterproof and India-rubber manufacturer's line.

Robert Wilson, General Iron Founder, 8, 10, and 12, Collingwood Street, and 71, Cazneau Street.—The iron-founding trade of Liverpool is very considerable, and is one of those industries that contribute so much to the industrial greatness of the city. One of the best iron-founding establishments in Liverpool is that conducted by Mr. Robert Wilson. It was established by its present proprietor about 1876, and enjoys a reputation that is unsurpassed. The premises occupied are extensive, and consist of yards, workshops, and warehouses. The works are in two parts, one at 71, Cazneau Street, and the other, the larger, at 8, 10, and 12, Collingwood Street. The machinery used throughout the establishment is of the latest improvements, whilst the furnaces are built specially. The melting, moulding, and cooling departments are large, and the processes are most advanced. The most careful attention is paid to the quality of the metal used, so that it is guaranteed to be equal to requirements according to the nature of the casting, and the various purposes for which they are intended to be used. Steel castings are also made, which for their solidity and ductility are remarkable, and are admirably suited for machinery and other purposes. Previous to commencing this business, about 1876, Mr. Wilson was foreman in one of the largest iron foundries in Scotland, where he had useful experience; and all work here, at his foundry, is conducted under his own personal supervision, he being a very capable, practical, and energetic man. Beside iron-founding, the manufacture of plain and ornamental wrought ironwork is carried on. A permanent staff of thirty men is engaged, which number is often considerably augmented to meet the demand on the house. The trade done is large and widespread, a good connection being enjoyed among builders, engineers, and others for cast and wrought ironwork. The owner of this manufactory, Mr. Wilson, possesses a detailed knowledge of the iron trade and its many branches. He is well known and highly respected by the members of the trade, and his house takes a most prominent place in the iron-founding industry.

Richard Price, Team Owner: Stables, Eaton Street; Offices, 7, New Quay.—One of the most important auxiliaries to Liverpool commerce is the team owner. His teams form the medium for the transit of goods and merchandise from the ship to the warehouse, the railway, the canal, the manufactory, and the store, and *vice versâ*, and in addition to this they are employed in carting commodities of every description from one part of the city to another as occasion may require. It may readily be inferred that to meet the demands of the immense trade and commerce of the "first seaport in the world" a vast number of teams are required, and it is a fact that the team owners may be counted by the hundred, and the teams by the thousand. Mr. Richard Price is in every possible respect a representative team owner. In the first place, his business has been established some 40 years. Secondly, he owns a very large number of teams, as may be gathered from the fact that he regularly employs over 100 horses. Thirdly, his teams are of the highest order of excellence, both as regards vehicles and horses, and they are driven by a steady and experienced staff of teamsters. And fourthly, Mr. Price himself is a gentleman of the highest honour, and is esteemed by all who enjoy the privilege of his acquaintance. He is one of the largest team owners in Liverpool, and no man in his line of business is more widely known. His stables in Eaton Street are perfect models of their class, for they are not only extensive, but they are of modern construction (having been newly erected), and they are fitted up in the most splendid style, and with every appliance which practical knowledge and scientific skill could suggest. We should strongly recommend all lovers of horses, and who take an interest in their welfare, to pay a visit to Mr. Price's stables, for they certainly will be amply repaid for their trouble. Mr. Price has a splendid trade connection, both in Liverpool and the district, and his teams are well employed all the year round. Whether in his capacity of a team owner, a farmer, an employer, or a private citizen, there is no more worthy or popular gentleman either in Liverpool or the neighbourhood than Mr. Price, whilst his commercial standing and reputation are second to none in the city. He is one of Liverpool's self-made men.

Woodrow & Sons, Hatters, 18, Castle Street.—The hat trade of Liverpool, as of all civilised communities where dress becomes a matter of importance, is of considerable extent, and an important factor in the internal economy of the city, many retail establishments being engaged in the distribution of these goods amongst the public. One of the most important is that of Messrs. Woodrow & Sons, who are one of the oldest-established firms in the trade in the country. They are large manufacturers for both the home and export trade, and have long been noted in the wholesale trade for the elegance in style and fineness in quality of their productions, being makers of only the best qualities of goods. For over thirty years they have been supplying some of the best retailers in Liverpool with goods, but it was only in 1886 they opened the shop at the



above address, in order to offer their goods direct, without any intermediary between manufacturer and wearer, which step has already been rewarded by a very considerable share of the best class of trade. The shop, being in Castle Street, is in what may be called the centre of commercial Liverpool, and is very elegantly fitted with the necessary appointments. Being manufacturers they are able to keep a stock which for extent and variety is beyond ordinary retail establishments. Their goods are manufactured at their modern and extensive works at Stockport by able and experienced hands, and of the very best materials. The superiority of their goods is shown by the fact that they were awarded the first prize medals at the London Exhibition, 1851, and the Paris Exhibition, 1855, and they are, by special appointment, hat manufacturers to H.R.H. the Prince of Wales. They also have retail establishments at 42, Cornhill, London, and 13, Market Street, Manchester. Messrs. Woodrow do an extensive shipping trade, both with the colonies and other parts, and samples can be seen at any of their establishments suitable for all parts of the world.

James Gordon & Co., Hide, Tallow, &c. Brokers, 7, Rumford Street.—The firm of James Gordon & Co. is well known in the city, and particularly in commercial circles. They have been established over forty years, and are certainly one of the largest firms of brokers in this line in Liverpool. The co-partnership consists of James E. Gordon, Frederick Darbyshire, and John H. Gordon, and their transactions in both hides, tallow, hair, horns, and manures, such as bones, boneash, guanoes, and River Plate produce generally, are on a very considerable scale. It is well known that Liverpool continues to be a great market for the sale of these commodities, although the imports of South American hides have somewhat declined of late years. The reputation of the firm stands very high in the city, their business is conducted on the most superior lines, and their connection is both exceedingly large and widespread. Their premises in Rumford Street comprise commodious offices and a large sale room, stocked with samples, etc., where part of the sales take place, and the general appearance of the establishment denotes a business of great extent and importance. The members of the firm are gentlemen of first-rate social position, and they are greatly esteemed, not only in business circles, but by all who have the privilege of their acquaintance. They employ a considerable staff of assistants, clerks, etc.

William Leche, Marble Merchant and Wholesale Ironmonger, Knowsley Road (Primrose Bridge), Bootle; City Show Rooms, Minerva Chambers, Sir Thomas's Buildings.—Among the many branches of Liverpool industry that are marked by enterprise, ability, and originality in their management, an important place must be given to the marble and builders' ironmongery trade, and among the many establishments engaged in that trade a very prominent position may be fairly claimed by that of Mr. Wm. Leche. It has been established some years, and comprises two departments, viz., marble, slate, granite, and stone work, and builders' ironmongery. The premises at Knowsley Road are very extensive, and consist of entirely new works, warehouse, showrooms, and office, all of which have been especially erected to meet the requirements of an increasing business, and the City Show Rooms at Minerva Chambers, Sir Thomas's Buildings, Liverpool, where the display of Mr. Leche's manufactures, together with other goods there shown, will well repay a visit. The works at Bootle are extensive, and cover a large area of ground, and the machinery and appliances used are of the latest improvements. The workmen engaged are very experienced, under excellent supervision, and the management throughout the establishment is able and efficient. The ironmongery manufactured is in great variety, and includes slow and semi-combustion stoves tiled in different materials, bronzed, brass, etc., and of the most popular patterns (Abbotsford, Barton, and Dr. Teale), open and close-fire ranges known as Dows, Albion Erin, National, Eagle, Excelsior, and Thorncliffe, and wrought-iron gates, palisading, and window guards. A special feature of this department is the wrought-iron work, which is characterised by beauty and originality in design. The department devoted to marble, slate, granite, and stone work is also in a perfect condition, and the work executed comprises chimney pieces of all designs and materials, baths, monuments, tablets, altars, pulpits, columns, counter, table, and window slabs, lavatories, wall linings, and tiles of every description and of great beauty and originality in design, hand painted, barbatine, embossed, encaustic, printed, dado, pavement, and mosaics. Original designs are carried out with fidelity, and general excellence of workmanship prevails in the establishment. The City Show Rooms at Minerva Chambers, Sir Thomas's Buildings, are very large, and contain excellent specimens of marble and stone work of great beauty and artistic and original design. The wrought-iron work displayed is also very fine, and testifies to the skilful and experienced workmen engaged. Examples of every branch of trade carried on in the establishment may be seen, and everything is ably arranged and classified. The business done, as may be supposed, is very heavy, widespread, and rapidly increasing, the traveller employed being energetic in breaking up new ground. Mr. William Leche, the owner and manager of this noted establishment, is a man of marked ability and enterprising spirit. In the trade he is well known, and is deeply respected by all who have transactions with him for his sterling integrity and courteous manners. He is very popular with the community at large, and his business occupies a proud position in the manufacturing world.

A. & R. Brown & Co., Engineers, &c., 90, Regent Road.—Well to the front, and doing an excellent business in their important line, stands the house of A. & R. Brown & Co. This firm, with an established record extending over a period of half a century, conducts operations on a large scale in the manufacture of engines, and in the kindred crafts of brass and copper founding, ship-smithing and plumbing. Messrs. Brown & Co. are large employers of skilled labour, and the capacity of their works at Bootle, augmented by the aid of much highly improved machinery, is very great, though it bids fair in time to become all too small for the fulfilment of the demands likely to be made upon it. The premises of the firm in Regent Road are extensive, and their stores contain a large stock of their popular manufactures, of excellent appearance, and conspicuous for superiority of finish and workmanship; while at No. 90, the head office, is to be found a numerous and thoroughly efficient staff, engaged in the conduct and further development of the already large and widespread trade, which the energy and commercial enterprise of the Messrs. Brown have succeeded in securing for their house.

William Mason, Wholesale Provision Merchant, 18, Leigh Street.—The provision trade of Liverpool constitutes a most important item in the commercial activity of the city. There is probably no more reliable or representative house in this connection in the city than that presided over by Mr. William Mason, whose premises are situated at 18, Leigh Street. This business since its inception has rapidly developed, until it is now one of the leading enterprises of its kind in the city. The operations of the house are of a very extensive character, extending all over the United Kingdom. The proprietor gives his personal attention to his Liverpool connection, and he can show a most favourable record of his operations. The premises consist of an office with a warehouse attached, admirably adapted for carrying on the work of the concern. Mr. Mason has without doubt built up a most profitable business, and if energy, activity, and perseverance are to be rewarded, there is no man more fully deserves the success he has so independently attained.

Oliver Whittle, Engineer, 7, Wapping, Liverpool, and Cathedral Steps, Victoria Street, Manchester.—Among the numerous specialities in which Mr. Whittle does an extensive business, the "Anti-Fouling Electroyd" takes prominent rank. This is a patent composition used for the painting of ships' bottoms, and the most incontrovertible proofs of its efficacy and superiority over other compositions used for the same purpose have been given. The famous yacht "Thistle," which competed last year for the America Cup, was coated with this "Anti-Fouling Electroyd." When docked after her trip across the Atlantic, her bottom was found to be in perfect condition and quite clean—no mean testimony to the efficacy of the composition. The same company are also patentees of the "Bathymeter," an invention for taking flying soundings at sea. Vessels going at the rate of sixteen knots per hour can take correct soundings, without having to slacken speed. Several of the great ocean racers are already provided with this ingenious instrument. Among other novelties, the Hannays Patent Company offer an "Electroyd Enamel," for enamelling structures of all kinds—stone, brick, cement, iron, or steel—thoroughly protecting them from the action of the atmosphere. Also a patent "Coating Oil," for dipping iron tubes, etc., to protect them from rust and corrosion; and a patent "Oil-resisting Paint and Jointing," which is invaluable to engineers for covering portions of machinery which are to be exposed to the action of oil. The three last-named inventions are, as might well be expected, of the most practical utility, and reflect the highest credit upon the firm that produces them. The most important patent of modern times is the "Lucigen" light, which is capable of yielding an illumination of 200 to 12,000 candle power at the ridiculously low cost of threepence per hour. The "Lucigen" supersedes the electric light for out-door purposes in a most marked manner, the flame giving a large, broad glow, which does not cast those inconvenient and undesirable black shadows, so inseparable from the electric light, so that men can work by its aid with equal ease on the side of the job away from the light. Moreover, the cost of the plant is only one-fourth of that required for electric lighting, a considerable consideration where contractors, iron founders, colliery proprietors, engineers, shipbuilders, steamship owners, railway companies, and others are concerned. The light is specially adapted for both the open air or under cover. It is produced by burning heavy hydro-carbon oils in a special form of burner by means of compressed air. The oil is thus consumed in the form of an extremely fine spray, and yields an intensely brilliant light, giving off no smoke or smell, and illuminating a radius of 300 yards around each burner with perfect clearness. The "Lucigen" requires no lantern, and burns equally well in a gale of wind or under heavy rain. The oil required is to a large extent practically a waste product of chemical manufacturers, gas and oil works, etc., so that the cost is but nominal; but the company provide a special preparation on most liberal terms. The "Lucigen" is sold in several varieties specially adapted for the requirements of particular work. The Great Jubilee Exhibition was built by its aid. The company are constantly receiving testimonials couched in the highest terms of praise from their ever-increasing circle of customers; and they publish a formidable list (which embraces a large number of the most important companies and firms in Great Britain) of those who use their patent light "Lucigen." The Aintree goods yard of the L. & Y. Railway, consisting of twenty-six miles of sidings, is lighted by ten "Lucigens," the farthest lamp being one and a-half miles from the engine and oil supply. Admiral Inglefield's yachts are being fitted with this light, with the object of illuminating during fogs and darkness.

Jonathan Gray, Timber Merchant, 1, Canada Dock.—Mr. Gray controls a firm that holds a very respectable place among other establishments in the Liverpool timber trade. The office is situated at South East Corner, Canada Yards, and the storage ground and wharves are contiguous. The firm was founded twenty-three years ago by the late Mr. Thos. Remer. This gentleman conducted the place for a great number of years with credit and profit. In January 1885 Mr. Gray took over the concern, and has since worked it energetically and successfully. Every possible accommodation for the carrying on of a large trade exists. Of these, Mr. Gray and his staff of clerks and travellers have taken full advantage, and they are pushing the trade vigorously. A number of hands and horses and carts are employed in attending to customers and in the execution of orders. The trade is both local and wide-spread, and is of a lucrative and steady character. Mr. Gray is possessed of considerable experience and sound business capabilities.

Marsh & Chetter (late Jacob & Greetham), Auctioneers and Valuers, 10, Church Street.—One of the most deservedly successful firms of auctioneers and valuers in Liverpool is that of Messrs. Marsh & Chetter. This business was established in 1848 by Jacob and Greetham, who were succeeded by the present proprietors some time ago. They are conducting the business with the enterprise which always characterised the operations of the late firm. The premises occupied are commodious, and well adapted for the transaction of such a business. As auctioneers the firm maintain a deservedly high reputation. They have a sale almost every day, and a special sale of furniture on Fridays. As valuers, estate agents, and accountants they have a widespread and influential patronage. Mr. Marsh is a civil engineer and architect, and has had the great advantage of an extended experience in these capacities in London and elsewhere. Both members of the firm are enterprising and thoroughly capable business men, honourable and fair in all transactions, and are meeting with a well-merited success.

W. P. Sinclair & Co., Provision Merchants and Shipowners 8, North John Street.—The provision trade is, perhaps, second to no other branch of industry in Liverpool, one of the leading firms in this connection being that of W. P. Sinclair & Co., who beside being extensively engaged as provision merchants are also shipowners, and their transactions extend to many of the chief centres of commerce in this country. They were established in the year 1861. The individual members of the firm are Mr. W. P. Sinclair and Mr. S. Gibson Sinclair, the former of whom is Member of Parliament for the Falkirk Burghs, and a Justice of the Peace for Liverpool. This firm holds one of the highest positions among the provision merchants of this city, and their reputation, both here. in Glasgow, and many other places not confined to this country, is too well known to need any further comment from us.

Croughan & Co., Ship Smiths, 15, Fornby Street.—There is probably no other industrial centre in the country in which ship smithing is in such an advanced condition as in Liverpool, and the establishments engaged are many, and do a very heavy business. A house fully representative is that trading as Messrs. J. Croughan & Co., which was established under this designation thirty years ago. Mr. George McGhie, however, is the only member of the firm, and he is considered one of the leading ship smiths in the city. The premises occupied are large and commodious, completely fitted up with the most perfect machinery and appliances, and are replete with every convenience for the furtherance of business. A full force of skilled hands is employed in ship smithing work of every description, and the firm bears a fine reputation for the prompt and efficient manner in which work is turned out. Mr. George McGhie superintends with ability and enterprise, and he carries on a splendid local business, which is rapidly increasing. He is well known in industrial and mercantile circles, and enjoys great esteem and confidence for his honourable business practices and talent, whilst an influential place in the industrial world is unanimously accorded to his house.

Walker & Roberts, Timber and Mahogany Merchants, 19, Stanley Road.—The timber trade of Liverpool constitutes a most important branch of commercial activity, and among the leading houses in this line is that of Messrs. Walker & Roberts. They have been established 27 years, and by strict attention, coupled with a straightforward system of honourable dealing, they have built up a large and prosperous trade. The premises occupied are spacious and commodious, admirably arranged and equipped with every facility and convenience for the transaction of business. The yard contains a large and varied stock of timber, mahogany, and cabinet-makers' woods of every description. The firm also supply joiners and builders with timber of all kinds. Mr. G. B. Walker and Mr. L. T. Roberts, the individual members of the firm, are gentlemen whose enterprise and sterling personal worth have won the esteem and respect of the commercial community. They occupy a leading position in the trade, and the success they are achieving is as substantial as it is well-deserved.

The Adelphi Hotel.—Among the striking architectural features of Liverpool, a prominent place is taken by the well-known Adelphi Hotel. This famous rendezvous occupies the best site in the city, and is noted for the excellence of its interior arrangements and *cuisine.* The patrons of the hotel embrace the best classes of the travelling public on both sides of the Atlantic, the American *clientèle* being particularly numerous and influential.

J. T. Bramhall, "My Tailor," Court, Naval, and Military Tailor, Lady's Riding Habit and Jacket Designer, 96, Dale Street.—The fashionable tailors in Liverpool manage to do a sound and steady business. This is true of them as a body, and particularly so of Mr. J. T. Bramhall. Mr. Bramhall started his business some years ago, and from its inception has contrived to win his share of public support. This is only natural, keeping in view the location of his premises—at 96, Dale Street, a most prominent part of a leading thoroughfare—and the well-known ability of the proprietor as a cutter. He served his time in a good school, having been for many years with Messrs. Kino, the leading metropolitan tailoring firm, where he had experience of every conceivable kind of work. Trousers, coats and vests, ladies' riding habits and jackets, court, naval, and military uniforms and dresses come alike in his way, and are made in the most perfect and finished manner. This business is well managed, and its future is secure from the danger of failure owing to the high-class connection formed and support already won.



The Don Association of Woollen Manufacturers, 80 to 86, Lord Street, and 2 to 10, Paradise Street.—The enormous development of the clothing and general outfitting trades of the city of Liverpool, embracing its vast resident and floating population, has long engaged the attention of leading commercial men. There is probably no more representative, popular, or reliable firm in the kingdom than that known as the Don Association of Woollen Manufacturers, occupying their own palatial premises at the corner of Lord and Paradise Streets, and having similar huge establishments in London and the provinces for the supply of boys', youths' and gentlemen's clothing, and complete outfits, including every requirement for the home and export trade. The Liverpool house was established by the Association in 1884, and since its inception has made rapid strides in public confidence, and holds a premier position in the commercial life of this, the second city of the Empire; and this cannot be wondered at when the inexhaustive range of the stock manufactured by the Association, and the excellence and superior quality of their productions, are properly inquired into and fully considered. It would be an impossibility to find a more representative concern in this particular enterprise, and the extent of its transactions, which being exclusively for ready money, enables the Association to sell at manufacturers' prices, or, as stated in their prospectus, at factory or first cost, saving the public all intermediate profits, thus rendering their system a favourite one with all classes, from the wealthy merchant to the humble artizan. The premises are of enormous dimensions, embodying every modern improvement with considerable architectural pretensions; the site is one of the finest in the city, and possesses exceptional facilities for the successful development of a colossal business. The fittings and general arrangement of the interior are of a most substantial and costly description, such as can only be found in houses of a progressive character. The directorate includes several gentlemen of great and acknowledged experience in the manufacturing and commercial world, amongst them being a well-known county M.P. The general management is perfect and complete in every detail, and the greatest interest is manifested in the numerous departments by all who are associated with it.

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